

SOUTH DAKOTA REAL ESTATE VIEW

PUBLISHED BY THE
SD REAL ESTATE COMMISSION



Fall Edition

October 2025

South Dakota Real Estate Commission

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In this issue from the South Dakota Real Estate Commission:

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From The Director

The fall and football season is here and so is renewal time!

Licensees who need to renew this year should have received a renewal notice by email to go online and renew (this is the only way you can renew your license). The renewal will need to be completed no later than November 30, 2025. Renewals that are received after that date will have to pay a late fee. In addition, all active licensees who carry errors and omissions insurance from Rice Insurance Services Company will be receiving notices to renew from them. All licensees who carry optional insurance need to make sure we have proof of your errors and omissions insurance by January 1, 2026.

Important! Responsible brokers —check to see if you are up for license renewal this year and not just your license but those associated with you, as well. It's a good idea to have a meeting with your associates that are up for renewal to see where they are at in the renewal process. Encourage them to complete their education prior to the renewal deadline. If they do not know the number of education hours they currently have, that information can be found in the 'Online Personal Licensee Services' section on the Commission's website. If your renewal is submitted, and you have not completed your continuing education and/or do not have errors and omissions insurance covering you on January 1, 2026, your license will be placed on inactive status.

The Commission is now under the leadership of Jason Tysdal as chair and Joshua Reisetter as vice-chair.

Have a great fall season and a joyful holiday season!

Side Note: The Commission has made the decision to only do the newsletter twice a year—instead of four times. The newsletter is always available on our website.

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Commission Calendar

Monday, Oct. 13 - Office closed in observance of Native Americans Day
Tuesday, Nov. 11 - Offices closed in observance of Veterans Day
Wednesday, Nov. 12 or Thursday, Nov. 13 - Commission Meeting
Monday, Nov. 11 - Offices closed in observance of Veterans Day
Thursday, Nov. 27 - Offices closed in observance of Thanksgiving
Thursday, Dec. 25 - Offices closed in observance of Christmas



Renewal Reminders

- ⇒ 2025 online renewals are now open as of **October 1st!**
- ⇒ Firms that are up for renewal have been sent a letter in the mail containing the firm's specific username and password.
- ⇒ Needed to renew an active license:
 - ◇ Continuing Education
 - ◇ Errors and Omissions insurance (except Home Inspectors)
- ⇒ The online renewal is separate than your association membership dues.
- ⇒ You must renew your license(s) to avoid losing them, even if they are inactive.

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Disciplinary Actions

Deposit slip and ledger sheet for special trust account--Records maintained--Notice to commission as to financial institution and name of account. (SDCL 36-21A-82) - \$500 fine:

Tammy Ackerman	Broker	Rapid City
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Broker's responsibility for activities of affiliated licensees. (SDCL 36-21A-79) - \$500 administrative fee:

Melanie Bobby	Broker	Aberdeen
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Licensure application denial based on criminal history and being on probation. Can reapply within one year from the date of original application.

Domenic Lucero	Broker Associate	Spearfish
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New Licensees

Property Manager

Bilbrey, Alycia	Fargo, ND
Bjomebo, Jody	Sioux Falls
Camp, Stephanie	Yankton
Danielson, Maunakumaikala	Brookings
Diaz, Kimberly	Rapid City
Duncan, Dorren	Hot Springs
Erdmann, Ann	Aberdeen
Hanson, Jordan	Mitchell
Harmon, Andrea	Arlington
Horton, Dayle	Rapid City
Johnston, Joel	Billings, MT
Kasuske, Sarah	Milbank
Kostal, Jessica	Brookings
Smith, Andrea	Sioux Falls
Stormo, Ryan	Castlewood
Ulmer, Jeanette	Menno
Wolf, Brandon	Aberdeen
Zinyemba, Tendai	Sioux Falls

Auctioneer

Nenaber, Brian	Huron
Regnier, Cole	Canby

Salesperson

Frisch, Robbie	Newman Grove, NE
Gates, Mason	Scottsdale, AZ
Lewis, Ashley	Sioux City, IA
McGinty, Markie	Sioux City, IA
Newhouse, Marga-	Ashley, ND
Olafson, Kristjan	Fargo, ND
Rodriguez, Anthony	South Sioux City, NE
Schindler, William	Sioux City, IA
Simmons, Casey	Sundance, WY
Tjon-Joe-Pin, Jon	Beresford

Reg. Home Inspector

Lehr, Ryan	Sioux Falls
Lindsey, Justin	Sioux City, IA
Murphy, Justin	Baltic
Parker, Robert	Hot Springs

Residential Rental Agent

Abernathy, Charlotte	Spearfish
Aberson, Dawson	Sioux Falls
Arndt, Audrey	Tea
Bartmess, Brianna	Sioux Falls
Batteen, Kaitlyn	Sioux Falls
Bilal, Joy	Harrisburg
Dickens, Kendra	Brookings
Eisenbraun, Christina	Rapid City
Faas, Jennifer	Mitchell
Fast, Stacey	Rapid City
Graves, Vincent	Rapid City
Halvorson, Megan	Sioux Falls
Hatle, Andrea	Tea
Hoffman, Nathan	Sioux City, IA
Huether, Collin	Sioux Falls
Hulscher, Holland	Sioux Falls
Jensen, Angella	Sioux Falls
Kenny, Brittany	Rapid City
Koska, Daniel	Sioux Falls
Kronke, Meagan	Lake Benton, MN
Langel, Nickolas	Sioux Falls
Lerew, Shannon	Alexandria
Logue, Nicholas	Sioux Falls
Meinershagen, Cherokee	Sioux Falls
Mork, Ella	Brookings
Niemeyer, Malachi	Sioux Falls
Puckett, Travis	Black Hawk
Ravellette, Hallie	Aberdeen
Rhodes, Ayden	Sioux Falls
Sarahan, Diann	Sioux Falls
Tagg, Julian	Brookings
Willis, Anna	Rapid City
Wood, Jordan	Sioux Falls
Woods, Zachary	Sioux Falls
Yoder, Raquel	Sioux Falls

Broker

Everest, Alex	Atlanta, GA
Ginsbach, Dusty	Buffalo
Janis, William	Chicago, IL
Ledin, Jeff	Blaine, MN
Matthias, Craig	Sioux Falls
Reynolds, Thomas	Yankton
Wagenseil, William	St. Paul, MN
Welch, Jonathan	Des Moines, IA

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New Licensees

Broker Associate

Albertus, Alexis	Sioux Falls	Maltese, Alison	Rapid City
Bathke, Pamela	Mitchell	Mathiowetz, Tanner	Brookings
Beckman, Timothy	Rapid City	Moselle, Gregory	Spearfish
Bektic, Lejla	Sioux Falls	Muktar, Adan	Sioux Falls
Bell, Justin	Aberdeen	Munger, Kristin	Florence
Benson, Saylor	Tea	Muth, Joshua	Sioux Falls
Blake, Jr., Joseph	Rapid City	Muth, Korey	Sioux Falls
Bock, Bridget	Belle Fourche	Muth, Kyle	Sioux Falls
Bohlen, Jonathan	Sioux Falls	Ness, Brandon	Sioux Falls
Boomsma, Houston	Box Elder	Nordsven, Kayla	Spearfish
Bull, Jameson	Sioux Falls	Ouradnik, Madison	Le Mars, IA
Clemmons, Kenzie	Caputa	Pena, Diego	Sioux Falls
Cooper, Christian	Mitchell	Perez-Jimenez, Gis-	Sioux Falls
Dalton, Mark	Brandon	Peterson, Christopher	Yankton
Dieren, Megan	Brandon	Peterson, Eric	Golden, CO
Everson, Jayden	Sioux Falls	Poland, Travis	Sioux Falls
Fiala McGreevy, Sydnie	Sioux Falls	Regnier, Cole	Canby
Frank, Tessa	Rapid City	Rietsema, Marie	Sioux Falls
Fuller Wielenga, Brooks	Canistota	Roach, Patrick	Vermillion
Gilyard, Marissa	Huron	Rockafellow, Seth	Sioux Falls
Harris, Carter	Mitchell	Rohrer, Grant	Sioux Falls
Haug, Clayton	Crooks	Rust, Daniel	Sioux Falls
Hawley, Linda	Vermillion	Ryken, Kincaid	Yankton
Headrick, Bethany	Brandon	Scott, Tatiana	Rapid City
Jabusch, Morghan	Rapid City	Short, Paige	Sioux Falls
Johansen, Joshua	Tea	Simon-Dahl, Sarah	Sioux Falls
Kenyon, Jordan	Tea	Sjodin, Michael	Rapid City
Kervin, Sarah	Aberdeen	Smith, Andrea	Sioux Falls
Kinney, Lee	Onida	Solaas, Aliisha	Piedmont
Kirst, Kolbe	De Smet	Sperle, Ireland	Sioux Falls
Klingaman, Sydney	Sioux Falls	Stalder, Kloe	Sturgis
Korac, Marta	Sioux Falls	Steele, Mason	Sioux Falls
Krosch, Jennifer	Sioux Falls	Svenson, Charlea	Rapid City
Kunkel, Camden	Luverne, MN	Throssel, Jennifer	Rapid City
Lardy, Wyatt	Sioux Falls	Tims, Lauren	Sioux Falls
Ligtenberg, Anna	Rapid City	Ulmer, Jess	Rapid City
Lucid, Angela	Sioux Falls	Veley, Mark	Rapid City
Luecke, Austin	Sioux Falls	Washechek, Brady	Pierre
Maloney, Timothy	Sioux Falls	Williamson, Brenna	Rapid City

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AI Platforms Make Waves in Real Estate: Agents, Assistants, or Alternatives?

From chatbots to commission rebates, is tech reshaping the transaction?

(used with permission by ARELLO)

Artificial intelligence is no longer a future trend in real estate, it's here, and it's evolving fast. Over the past several months, a wave of new AI-powered tools has hit the market, offering everything from automated scheduling to full-service homebuying support. As these platforms grow in both capability and reach, they're beginning to reshape how professionals work, and how consumers interact with the industry.

Among the most talked-about innovations is Homa, a Florida-based platform that launched in April with an ambitious goal: replace the buyer's agent experience with AI. The software helps prospective buyers generate data-driven offer prices, schedule showings, and even navigate the closing process, all without ever working with a traditional real estate agent. Homa claims it isn't trying to disrupt listing agents, but instead "provide a self-guided, low-cost option for experienced buyers who prefer fewer fees and less agent involvement."

Homa selected Florida as its pilot state due to its flexible regulatory landscape. However, the company has expressed its intent to broaden its reach into additional jurisdictions as both legislation and consumer trends progress. While a hands-off approach appeals to some buyers, others have expressed reservations about making such a significant financial commitment without tailored assistance. As one broker put it, "There's a difference between convenience and confidence. AI can streamline, but it can't always reassure." ◀

Other platforms, meanwhile, are focused on supporting agents rather than replacing them. In June, the startup reAlpha expanded its AI-powered homebuying technology to Texas. The platform bundles brokerage, mortgage, and title services into one streamlined experience, and in some cases, offers a 50% rebate on buyer agent commissions. The idea is to remove friction from the transaction and lower costs, while keeping real estate professionals in the mix.

In the productivity space, Shilo, an AI virtual assistant designed for high-performing agents, raised \$2.6 million to help automate client communication, scheduling, and transaction coordination. Around the same time, Zillow announced a partnership with EliseAI to launch "AI Assist" for Zillow Rentals, a chatbot that can answer renter questions and schedule showings around the clock, giving leasing teams relief from routine inquiries.

The rise of AI in real estate brings both promise and questions. Can these tools truly replace human expertise, or are they best suited to enhance it? How will regulators respond as more platforms blur the line between technology and representation?

For now, the takeaway seems to be this: AI is here to stay, and whether it supports agents or competes with them, it's changing expectations on both sides of the deal. Professionals and regulators alike will need to adapt quickly to ensure innovation enhances, not erodes, consumer protection and ethical practice.