SOUTH DAKOTA REAL ESTATE

SOUTH DAKOTA DEPT. OF LABOR & REGULATION

PUBLISHED BY THE SD REAL ESTATE COMMISSION

South Dakota Real Estate Commission

Melissa Miller Executive Director 217 W Missouri Ave Pierre SD 57501 Phone: 605.773.3600 Fax: 605.773.7175

In this issue from the

South Dakota Real Estate Commission: From the Director

Commission Calendar Renewal Reminders Disciplinary Actions New Licensees HUD Issues Update on Housing Market Indicators

Fall Edition

October 2024

From The Director

Fall is my favorite time of the year and so is football season! Go Vikings!

We have four new commissioners — Jason Tysdal from Spearfish, Shad Ludemann from Pierre, Josh Reisetter from Brookings, and Bobbie Tibbetts from Sioux Falls. I'm looking forward to working with all of them.

The Commission is under the leadership of Carol Lawhun as chair and Jason Tysdal is serving as vice-chair.

Licensees who need to renew this year should have received an email reminding you to go online and renew your license. The renewal and fee must be received no later than November 30, 2024. Renewals received after that date will have to pay a late fee. If you do not renew your license by December 31, 2024, your license will be placed on a non-renewal status.

If your renewal is submitted, and you have not completed your continuing education and/or do not have errors and omissions insurance covering you on January 1, 2025, your license will be placed on inactive status.

All licensees who carry group errors and omissions insurance from Rice Insurance Services Company will be receiving notices to renew.

All licensees who carry optional insurance need to make sure we have proof of your errors and omissions insurance.

Autumn is always such a beautiful time of the year. Enjoy!!

Side Note: The Commission has made the decision to only do the newsletter twice a year—instead of four times. The newsletter is always available on our website.

Commission Calendar

Monday, Oct. 14 - Office closed in observance of Native American Day Thursday Nov. 7 - Commission Meeting
Monday, Nov. 11 - Office closed in observance of Veterans Day Thursday, Nov. 28 - Office closed in observance of Thanksgiving
Wednesday, Dec. 25 - Office closed in observance of Christmas

Proposed 2025 Meeting Dates:

January 7 or 8 March 12 or 13 May 14 or 15 July 16 or 17 September 17 or 18 November 12 or 13



Renewal Reminders

- \Rightarrow 2023 online renewals are now open as of October 1st!
- \Rightarrow Firms that are up for renewal have been sent a letter in the mail containing the firm's specific username and password.
- \Rightarrow Needed to renew an active license:
 - Ontinuing Education
 - Errors and Ommissions insurance (except Home Inspectors)
- \Rightarrow The online renewal is separate than your association membership dues.
- ⇒ You must renew your license(s) to avoid losing them, even if they are inactive.

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Disciplinary Actions

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HUD Issues Update on Housing Market Indicators Failure to deliver a copy of any process or pleading to which that licensee is a party to the executive director of the commission within ten days of its being served by or upon them (SDCL 36-21A-55):

Tammy Ackerman Don Welker Rapid City Sioux Falls

Sioux Falls

\$500 administrative fee \$1,000 administrative fee

Unprofessional Conduct--Failing to deal fairly with all parties to a transaction (SDCL 36-21A-71 (1 & 31) - \$3,000 administrative fee:

Don Welker

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HUD Issues Update on Housing Market Indicators

New Licensees

Broker

Ayoub, Michael Bloom-McNeese, Mariah Aberdeen Bolos, David Chambers, David Dawson, Stephen Feland, Clinton Gion, Michael Hart, Jacob Haws, Haley Hazelton, Matthew Heiden, Adriane McKernan, Deborah Mendelson, Felix Moore, Maranda Norton, Gerald Rasmus, Jade Reynolds, Brian Schuver, Christopher Stone, Marlon

Shelby Township, MI Far West, UT Atlanta, GA Los Angeles, CA Bismarck, ND Tarzana, CA Decorah, IA Rocklin, CA Falcon Heights, MN Canby, MN Edina, MN Los Gatos, CA Weatherford, TX Lakeville, MN Atlanta, GA McCook, NE St. Augusta, MN Highland Park, IL

Salesperson

Binstock, Amy	South Heart, ND
Brummond, Jacquelyn	Sioux City, IA
Cleveland, Carrie	Canby, MN
Eaton, Chance	Sioux City, IA
Frye, Jerry	Akron, IA
Hopp, Nicholas	Decorah, IA
Jeffery, Mariah	Cheyenne, WY
Jelinek, Scott	Lincoln, NE
Kack, Marisa	Canby, MN
Matthews, Clark	West Des Moines, IA
Mills, Jesse	Jefferson
Mogler, Jessica	Larchwood, IA
Stoeffler, Stephen	Portage, MI
Zahren, Haley	Sioux City, IA
Zerr, Nickolas	Gove, KS

Reg. Home Inspector

Marquardt, Charles	Huron
Nath, Austin	Warner
Sandoval, Shannon	Mitchell
Spotanske, John	Ashton
Zimmer, Chad	Sioux Falls

Lic. Home Inspector

McLaren, Marshall

Sioux Falls

<u>New Licensees</u>

Broker Associate

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HUD Issues Update on Housing Market Indicators Adamski, Matthew Allen, Wesley Anderson, Clay Anderson, Jessica Atwood, Laken Bailous, Noah Baker, Payton Barrow, Gordon Barry, Steve Beehler, Joseph Blackwell, Misty Bybee, Joshua Castillo, Constantino Christian. Cole Christians, Mathias Citrowske, Kathy Cooper, Earon Costello, Lea DeGroot, Colin Dobbs, Sam Edwards, Jordan Farrell, Deborah Fawcett, Samuel Fischer, Andrew Gietzen, Carol Glasford, Stephen Godbey, Alisha Hartman, Jesse Helget, Megan Holzbauer, Kyler Houska, Melissa Hulscher, Madison Jensen, Kamra Jones, Namon Jones, Tyler Kacmarynski, Briana Koch, Megan Kranz, Jacob Kurtenbach, Ashley Kusel, Richard LaFrentz, Carley Lambert, Brandi Larson, Bradley Liebel, Spencer Ligtenberg, Blaise

Sioux Falls **Belle Fourche** Sioux Falls Yankton Beresford Brandon Sioux Falls Harrisburg Sturgis Black Hawk Box Elder Rapid City Aberdeen Sioux Falls Spearfish Spearfish Box Elder Rapid City Sioux Falls Sioux Falls Sioux Falls Sioux Falls Sioux Falls Brookings Huron Sioux Falls Rapid City Brandon Sioux Falls Parkston Rapid City Sioux Falls Harrisburg Sioux City, IA Sioux Falls Sioux Falls Sioux Falls Sioux Falls Spearfish Lemoyne, NE Yankton Frankfort Sioux Falls Sioux Falls Rapid City

Lowry, Heather Luckett, Carolyn Maeyaert, Connie Maine, Marcie Marek, Destiny Merrow, Haley Meyer, Tyce Moore, Ray Morgan, Christian Moulthrop, Andrew Munos Tabares, Ivan Murray, Cutter Nelson, Amanda Nelson, Joshua Neumann, Eric Nikolas, Shantel Norberg, Cody Norder, Joshua Odegard, Dustin Olson, Anna Olson, William Ondricek, Kristen Osborne, Trent Paul, Katti Paulsen, Jacqueline Phelps, Amber Ranum, Jacob Redmond, Joey Richards, Ellie Richards, Rylan Saari, Roy Sabouni, Mani Schilling, Shonda Schlueter, Craig Schoenhard, Aiden Schryvers, Jamie Schuver, Daniel Scott. Eric Selness Starzl, Amanda Sigler, Rachel Smith, Michael Smith, Michelle Stokely, Kreighton Tran, Mai Treloar, Amanda

Sioux Falls Sioux Falls Gary Plankinton Mitchell Sioux Falls Agar Rapid City Rapid City Black Hawk Sioux Falls Ft. Pierre Sioux Falls Sioux Falls Rapid City Aberdeen Custer Spearfish Sioux Falls Rapid City Sioux Falls Sioux Falls **Ipswitch** Ethan Rapid City Rapid City Boulder, CO North Sioux City Sioux Falls St. Onge Rapid City Brookings Akaska Aurora Mobridge Bridgewater Sioux Falls Castlewood Brandon New Underwood Brookings Harrisburg Elk Point North Sioux City Tea

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New Licensees

Broker Associate (cont.)

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HUD Issues Update on Housing Market Indicators Veley, Collin Wachholtz, Chance Westendorf, Ryan Wilson, Mary Zell, Alexander Zhang, Samuel Box Elder Sioux Falls Sioux Falls Lemmon Huron Sioux Falls

Property Manager

Bourdette, Pamela Brownell, Kelly Cosper, Trilby Dillon, Paige Eaton, Nicole Fielder, Joseph Fitts, Ginnifer Gerlick, Nathan Hopfer, Cory Michels, Gina Miller, Gretchen Muth, Joe Plooster, Jana Purvis, Suzanne Ruiter, Steve Smith, Abigail Sweeney, Seth Waldner, Victoria

Rapid City Rapid City Rapid City Rapid City Pierre Rapid City Rapid City Rapid City Rapid City Canton Sioux Falls Rapid City Rapid City Belle Fourche Sioux Falls Rapid City Harrisburg Brookings

Residential Rental Agent

Anderson, Samuel Arnett, Emilee Barbee, Skylar Christie, Brooklyn Elsinger, Baylee Goldhorn, Jessica Harrison, Casey Hendrix, Sarah Jones. Darrion Kelly, Idalis Kirby, Caitlyn Knutson, Kayla Krantz, Alexis LeSage, Katlin Lloyd, Carla Meester, Ashton Mustafa, Abdulmonim Olson, Jill Paulson, Andrea Perez-Jimenez, Gisselle Purcella, Rhiannon Red Feather, Helen Rose, Luisa Saugstad, Morgan Schaefer, McKenzie Scharffenberg, Mason Smidt, Hunter Smith, Madison Stillson, Daniel Trimble, Josiah Van Holland, Ashtyn VanMeter, Tyler Vant Hul, Michael Walker, Coire Warmbein, Morgan

Vermillion Sioux Falls Sioux Falls Sioux Falls Watertown Rapid City Sioux Falls Harrisburg Sioux Falls Brandon Sioux Falls Sioux Falls Dell Rapids Sioux Falls Sioux Falls Sioux Falls Sioux Falls Sioux Falls Rapid City Sioux Falls Sioux Falls Box Elder Sioux Falls Harrisburg Sioux Falls Sioux Falls Sioux Falls Sioux Falls Rock Rapids, IA Mitchell Harrisburg Vermillion Sioux Falls Sioux Falls Sioux Falls

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Housing Market Indicators

HUD Issues Update on Housing Market Indicators (used with permission by ARELLO)

The U.S. Department of Housing and Urban Development has issued an <u>update</u> on national housing market indicators, concluding that overall activity in the housing market has improved. It identified the following top indicator trends:

- Purchases of new homes rose, with new single-family home sales increasing 10.6 percent from July 2024, but they remain volatile.
- Existing home sales rose after declining the prior four months, citing data from the National Association of Realtors, sales increased 1.3 percent from June, but remained down 2.5 percent year over year.
- Construction of new homes declined 14.1 percent from June and is 14.8 percent lower year over year. The construction of multi-family properties remains volatile.
- Annual house price gains slowed in June, to 5.1 to 6.5 percent. Housing prices peaked in June 2022, with modest declines attributed to increased interest rates.
- Housing inventory fell for new homes but increased .8 percent from June for existing homes.
- Housing affordability fell, but affordability of leasing remained unchanged. Citing data from the National Association of Realtors, the ability to purchase a home was down 8/8 percent from the first quarter of 2024, and down 4.5 percent year over year. The decline is attributed to both the◄ increase in prices for single-family homes and the increase in mortgage interest rates. HUD's Rental Affordability Index for residential leasing remained the same from last quarter.
- Mortgage loan forbearances increased for the second consecutive month, to .27 percent from .23 percent in June, but the rate is down from .39 percent year over year.
- Housing insecurity appears to be improving for renters. Citing the Census Housing Pulse Survey, approximately 5.6 million renters were behind on their rental payments in July, a reduction from 5.8 million renters a year ago. Approximately 4.56 million homeowners were behind on their mortgage payments, up from 4.12 million homeowners year over year.
- Rates on 30-year fixed mortgage loans declined to 6.3 percent for the week ending August 29, 2024. Rates peaked in May 2024, at 7.22 percent.

