

**Meeting Minutes**  
**South Dakota Real Estate Commission**

November 8, 2018 8:30 a.m. CDT

Chairman Mark Wahlstrom called the meeting to order at 8:30 a.m. A quorum was participating.

**Members Participating:** Mark Wahlstrom  
Ryan Wordeman  
Ken Cotton  
Dave Bonde  
Carol Lawhun

**Others Participating:** Melissa Miller, Executive Director, SDREC  
Michelle Metzinger, Compliance Officer, SDREC  
Graham Oey, Staff Attorney, South Dakota Department of Labor and Regulation  
Michelle Kleven, Chief Executive Officer, South Dakota Association of Realtors  
Christina Klinger, Attorney, May, Adam, Gerdes & Thompson LLP

Cotton made a motion to approve the agenda. Bonde seconded the motion. Wahlstrom called for a vote. **MOTION PASSED.**

Public Comment – None.

The Commission considered the petition for declaratory ruling submitted by the South Dakota Association of Realtors regarding the disposition of earnest money under SDCL 36-21A-81 and proposed draft declaratory ruling. The Commission asked questions of Association staff and Commission staff. Cotton made a motion to adopt the proposed declaratory ruling. Seconded by Lawhun. Wahlstrom called for a vote. **MOTION PASSED.**

Klinger and Kleven left the meeting.

Cotton made a motion to approve the public rules hearing minutes. Bonde seconded the motion. Wahlstrom called for a vote. **MOTION PASSED.**

Bonde made motion to approve the meeting minutes with corrections. (Corrections – where Wordeman made a motion not Wahlstrom to enter into Executive Session) Wordeman seconded the motion. Wahlstrom called for a vote. **MOTION PASSED.**

Summary of the financials for September and October was presented by Director Miller. Wordeman made a motion to acknowledge receipt of financials and to accept for filing. Bonde seconded the motion.

Cotton made a motion to enter Executive Session. Wordeman seconded the motion. Wahlstrom called for a vote. **MOTION PASSED.**

The commission entered executive session at 8:55 a.m.

Metzinger left the meeting at 8:55 a.m.

Metzinger rejoined the meeting at 9:00 a.m.

Wahlstrom called the commission out of executive session at 9:05 a.m.

Complaint 2018-084 / Kale vs. Collin Goodwin

Cotton made a motion to approve the consent agreement. Lawhun seconded the motion.  
Wahlstrom called for a vote. **MOTION PASSED.**

Complaint 2018-091 / Beyers vs Costello Property Management/Bruske

Wordeman made a motion to dismiss complaint 2018-091. Bonde seconded the motion.  
Wahlstrom called for a vote. **MOTION PASSED.**

Other Business – A discussion was held on a letter Melissa received. Melissa will do a follow up call.

The next meeting will be scheduled for January 10, 2019.

Wordeman made a motion to adjourn the meeting at 9:28 a.m. Cotton seconded the motion.  
Wahlstrom called for a vote. **MOTION PASSED.**

STATE OF SOUTH DAKOTA  
CASH CENTER BALANCES  
AS OF: 11/30/2018

AGENCY: 10 LABOR & REGULATION  
BUDGET UNIT: 1037 REAL ESTATE COMMISSION

COMPANY	CENTER	ACCOUNT	BALANCE	DR/CR	CENTER DESCRIPTION
6503	103700069901	1140000	289,822.65	DR	REAL ESTATE COMMISSION
6503	103700069902	1140000	101,204.84	DR	REAL ESTATE COMM RECOVERY FUND
COMPANY/SOURCE TOTAL 6503 699			391,027.49	DR *	
COMP/BUDG UNIT TOTAL 6503 1037			391,027.49	DR **	
BUDGET UNIT TOTAL 1037			391,027.49	DR ***	

BUDGET UNIT 1037

FY YEAR REMAINING: 58.4%  
PAY DAYS REMAINING: 13

DATE 12/01/2018

BUDGET UNIT NAME REAL ESTATE COMMISSION

COMP	ORIGINAL APPROPRIATION	APPROPRIATION TRANSFERS	YEAR-TO-DATE COMMITMENTS	YEAR-TO-DATE ENCUMBRANCES	YEAR-TO-DATE EXPENDITURES	AVAILABLE APPROPRIATIONS	CASH BALANCE	PCT AVL
6503-I	596,084.00	0.00	0.00	25,077.49	183,598.80	387,407.71	391,027.49	
BUDGETED TOT	596,084.00	0.00	0.00	25,077.49	183,598.80	387,407.71		
ALL COMP TOT	596,084.00	0.00	0.00	25,077.49	183,598.80	387,407.71		
TOTAL BUDGETED:								

OBJECT OF EXPENDITURE	AMOUNT BUDGETED	COMMITMENTS YEAR-TO-DATE	ENCUMBRANCES YEAR-TO-DATE	MONTHLY EXPENDITURES	YEAR-TO-DATE	BUDGET AVAILABLE	PCT AVL
5101 EMPLOYEE SALARIES	282,475.00	0.00	0.00	29,804.67	112,766.38	169,708.62	60.1
5102 EMPLOYEE BENEFITS	82,173.00	0.00	0.00	9,415.92	35,957.25	46,215.75	56.2
5203 TRAVEL	37,350.00	0.00	0.00	2,456.79	4,931.51	32,418.49	86.8
5204 CONTRACTUAL SVCS	160,471.00	0.00	25,077.49	2,681.27	19,082.01	116,311.50	72.5
5205 SUPPLIES & MATRLS	31,300.00	0.00	0.00	204.30	6,859.15	24,440.85	78.1
5207 CAPITAL OUTLAY	2,315.00	0.00	0.00	0.00	4,002.50	1,687.50-	0.0
TOTALS	596,084.00	0.00	25,077.49	44,562.95	183,598.80	387,407.71	65.0

BREAKOUT BY COMPANY:

COMPANY	PROFESSIONAL & LICENSING BOARDS	AMOUNT BUDGETED	COMMITMENTS YEAR-TO-DATE	ENCUMBRANCES YEAR-TO-DATE	MONTHLY EXPENDITURES	YEAR-TO-DATE	BUDGET AVAILABLE	PCT AVL
COMPANY 6503-I	PS SUBTOTALS	364,648.00	0.00	0.00	39,220.59	148,723.63	215,924.37	59.2
	OE SUBTOTALS	231,436.00	0.00	25,077.49	5,342.36	34,875.17	171,483.34	74.1
COMPANY 6503-I	TOT	596,084.00	0.00	25,077.49	44,562.95	183,598.80	387,407.71	65.0

STATE OF SOUTH DAKOTA  
REVENUE SUMMARY BY BUDGET UNIT  
FOR PERIOD ENDING: 11/30/2018

AGENCY BUDGET UNIT	CENTER	COMP	ACCOUNT	DESCRIPTION	CURRENT MONTH	YEAR-TO-DATE
10				LABOR & REGULATION		
1037				REAL ESTATE COMMISSION		
				COMPANY NO 6503		
				PROFESSIONAL & LICENSING BOARDS		
103700069901		6503	4293700	RESIDENT RENTAL AGENTS	360.00	3,600.00
103700069901		6503	4293701	AUCTIONEER	.00	450.00
103700069901		6503	4293702	BROKER	2,700.00	20,025.00
103700069901		6503	4293703	HOME INSPECTORS	400.00	2,078.10
103700069901		6503	4293704	PROPERTY MANAGER	450.00	3,350.00
103700069901		6503	4293705	SALES AGENTS	900.00	3,375.00
103700069901		6503	4293706	TIMESHARE AGENTS	250.00	250.00
103700069901		6503	4293707	FIRMS	400.00	2,800.00
103700069901		6503	4293708	CONDOMINIUMS	417.00	8,421.90
103700069901		6503	4293710	TIMESHARE PROJECTS	.00	1,000.00
103700069901		6503	4293711	EDUCATIONAL COURSES	500.00	5,960.00
103700069901		6503	4293712	ADDITIONAL LICENSES	975.00	<del>1,740.00</del>
103700069901		6503	4293713	CHANGE OF ADDRESS	450.00	5,625.00
103700069901		6503	4293714	CERTIFICATES OF LICENSURE	300.00	1,290.00
103700069901		6503	4293715	LATE RENEWAL FEES	.00	300.00
103700069901		6503	4293717	RENEWAL RES RENTAL AGENTS	450.00	600.00
103700069901		6503	4293718	RENEWAL AUCTIONEER	125.00	875.00
103700069901		6503	4293719	RENEWAL BROKER	23,500.00	66,060.00
103700069901		6503	4293720	HOME INSPECTION RENEWAL	300.00	1,600.00
103700069901		6503	4293721	RENEWAL PROPERTY MANAGER	1,125.00	4,780.00
103700069901		6503	4293722	RENEWAL SALES AGENTS	1,250.00	3,500.00
103700069901		6503	4293723	RENEWAL TIMESHARE AGENTS	3,375.00	3,625.00
103700069901		6503	4293724	RENEWAL FIRMS	3,375.00	14,775.00
103700069901		6503	4293726	RENEWAL ADDITIONAL LICENS	.00	420.00

STATE OF SOUTH DAKOTA  
 REVENUE SUMMARY BY BUDGET UNIT  
 FOR PERIOD ENDING: 11/30/2018

AGENCY BUDGET UNIT	10 1037	LABOR & REGULATION REAL ESTATE COMMISSION					
CENTER	COMP	ACCOUNT	DESCRIPTION	CURRENT MONTH	YEAR-TO-DATE		
ACCT: 4293		BUSINESS & OCCUP LICENSING (NON-GOVERNMENTAL)		41,602.00	156,500.00	*	
ACCT: 42		LICENSES, PERMITS & FEES		41,602.00	156,500.00	**	
103700069901	6503	4393003	MISC FINES & PENALTIES	21.87	1,771.87	*	
ACCT: 4393		PENALTIES (NON-GOVERNMENTAL)		21.87	1,771.87	*	
ACCT: 43		FINES, FORFEITS & PENALTIES		21.87	1,771.87	**	
103700069901	6503	4596002	LICENSE LAW BOOKS SOLD	80.00	120.00		
103700069901	6503	4596003	DIRECTORIES/HOME BUYER GU	580.00	4,310.00	*	
ACCT: 4596				660.00	4,430.00	*	
ACCT: 45		CHARGES FOR SALES & SERVICES		660.00	4,430.00	**	
103700069901	6503	4920045	NONOPERATING REVENUES	.00	3,519.91	*	
ACCT: 4920		NONOPERATING REVENUE		.00	3,519.91	*	
ACCT: 49		OTHER REVENUE		.00	3,519.91	**	
CNTR: 103700069901				42,283.87	166,221.78	***	
103700069902	6503	4920045	NONOPERATING REVENUES	.00	1,204.84	*	
ACCT: 4920		NONOPERATING REVENUE		.00	1,204.84	*	
ACCT: 49		OTHER REVENUE		.00	1,204.84	**	
CNTR: 103700069902				.00	1,204.84	***	
COMP: 6503				42,283.87	167,426.62	****	
B UNIT: 1037				42,283.87	167,426.62	*****	

**Revenue Report Ending 11/30/18**

(Additional Report)

<b>Description</b>	<b>Budgeted</b>	<b>Current</b>	<b>Rev. to be Rec</b>	<b>YTD</b>	<b>PCT Rec.</b>
Residential Rental Agents	3,000	3,600	(600)	3,600	120
Auctioneer	450	0	0	450	100
Broker	60,000	2,700	39,975	20,025	33
Home Inspectors	4,000	400	1,950	2,050	51
Property Manager	6,000	450	2,650	3,350	56
Sales Agents	2,000	900	(1,375)	3,375	169
Timeshare Agents	1,500	250	1,250	250	17
Firms	7,500	400	4,700	2,800	37
Condominiums	7,000	417	(1,421.90)	8,421.90	120
Timeshare Projects	3,000	0	2,000	1,000	33
Educational Courses	15,000	500	9,040	5,960	40
Additional Licenses	2,000	975	260	1,740	87
Change of Address	7,000	450	1,375	5,625	80
Certificate of Licensure	2,500	300	1,210	1,290	52
Late Renewal Fees	9,000	0	8,700	300	3
Renewal Res Rental Agents	4,000	450	3,400	600	15
Renewal Auctioneer	6,000	125	5,125	875	15
Renewal Broker	176,550	23,500	110,490	66,060	37
Home Inspection Renewal	6,000	300	4,400	1,600	27
Renewal Property Manager	9,000	1,125	4,220	4,780	53
Renewal Sales Agents	11,000	1,250	7,500	3,500	32
Renewal Timeshare Agents	1,000	3,375	(2,625)	3,625	363
Renewal Firms	35,000	3,375	20,225	14,775	42
Renewal Timeshare Project	6,000	0	0	0	0
Renewal Additional Licenses	4,000	0	3,580	420	11
Misc. Fines, Penalties and NO Rev					
Interest Earned	22,000	21,87	15,475.28	6,524.72	30
License Law Books Sold	500	80	380	120	24
Directories/Lists Sold	9,000	580	4,690	4,310	48
	420,000	42,283.90	252,595.28 (6,021.90)	167,426.62	40

AGENCY: 10 LABOR & REGULATION  
BUDGET UNIT: 1037 REAL ESTATE COMMISSION

COMPANY	CENTER	ACCOUNT	BALANCE	DR/CR	CENTER DESCRIPTION
6503	103700069901	1140000	384,334.87	DR	REAL ESTATE COMMISSION
6503	103700069902	1140000	101,204.84	DR	REAL ESTATE COMM RECOVERY FUND
COMPANY/SOURCE TOTAL 6503 699			485,539.71	DR *	
COMP/BUDG UNIT TOTAL 6503 1037			485,539.71	DR **	
BUDGET UNIT TOTAL 1037			485,539.71	DR ***	



BUDGET UNIT 1037

AVAILABLE FUNDS  
AS OF: 12/31/2018  
FY YEAR REMAINING: 49.9%  
PAY DAYS REMAINING: 12

DATE 12/29/2018

BUDGET UNIT NAME REAL ESTATE COMMISSION

COMP	ORIGINAL APPROPRIATION	APPROPRIATION TRANSFERS	YEAR-TO-DATE COMMITMENTS	YEAR-TO-DATE ENCUMBRANCES	YEAR-TO-DATE EXPENDITURES	AVAILABLE APPROPRIATIONS	CASH BALANCE
6503-I	596,084.00	0.00	0.00	25,504.02	203,063.89	367,516.09	485,539.71
BUDGETED TOT	596,084.00	0.00	0.00	25,504.02	203,063.89	367,516.09	
ALL COMP TOT	596,084.00	0.00	0.00	25,504.02	203,063.89	367,516.09	

TOTAL BUDGETED:

OBJECT OF EXPENDITURE	AMOUNT BUDGETED	COMMITMENTS YEAR-TO-DATE	ENCUMBRANCES YEAR-TO-DATE	MONTHLY EXPENDITURES	BUDGET AVAILABLE	PCT AVL
5101 EMPLOYEE SALARIES	282,475.00	0.00	0.00	9,024.54	121,790.92	56.9
5102 EMPLOYEE BENEFITS	82,173.00	0.00	0.00	3,013.71	38,970.96	52.6
5203 TRAVEL	37,350.00	0.00	0.00	1,634.41	6,565.92	82.4
5204 CONTRACTUAL SVCS	160,471.00	0.00	25,504.02	5,487.47	24,569.48	68.8
5205 SUPPLIES & MATRLS	31,300.00	0.00	0.00	304.96	7,164.11	77.1
5207 CAPITAL OUTLAY	2,315.00	0.00	0.00	0.00	4,002.50	0.0
TOTALS	596,084.00	0.00	25,504.02	19,465.09	203,063.89	61.7

BREAKOUT BY COMPANY:

COMPANY	6503-I	TOT
5101000 EMPLOYEE SALARIES	282,475.00	282,475.00
5102000 EMPLOYEE BENEFITS	82,173.00	82,173.00
5203000 TRAVEL	37,350.00	37,350.00
5204000 CONTRACTUAL SVCS	160,471.00	160,471.00
5205000 SUPPLIES & MATRLS	31,300.00	31,300.00
5207000 CAPITAL OUTLAY	2,315.00	2,315.00
PS SUBTOTALS	364,648.00	364,648.00
OE SUBTOTALS	231,436.00	231,436.00
COMPANY 6503-I	596,084.00	596,084.00

STATE OF SOUTH DAKOTA  
 REVENUE SUMMARY BY BUDGET UNIT  
 FOR PERIOD ENDING: 12/31/2018

AGENCY BUDGET CENTER	UNIT 1037	LABOR & REGULATION REAL ESTATE COMMISSION	COMP 6503	PROFESSIONAL & LICENSING BOARDS	DESCRIPTION	CURRENT MONTH	YEAR-TO-DATE
103700069901	6503	4293700		RESIDENT RENTAL AGENTS	180.00	3,780.00	
103700069901	6503	4293701		AUCTIONEER	.00	450.00	
103700069901	6503	4293702		BROKER	900.00	20,925.00	
103700069901	6503	4293703		HOME INSPECTORS	200.00	2,278.10	
103700069901	6503	4293704		PROPERTY MANAGER	675.00	4,025.00	
103700069901	6503	4293705		SALES AGENTS	450.00	3,825.00	
103700069901	6503	4293706		TIMESHARE AGENTS	125.00	375.00	
103700069901	6503	4293707		FIRMS	400.00	3,200.00	
103700069901	6503	4293708		CONDOMINIUMS	444.00	8,865.90	
103700069901	6503	4293710		TIMESHARE PROJECTS	1,000.00	2,000.00	
103700069901	6503	4293711		EDUCATIONAL COURSES	575.00	6,535.00	
103700069901	6503	4293712		ADDITIONAL LICENSES	600.00	2,340.00	
103700069901	6503	4293713		CHANGE OF ADDRESS	480.00	6,105.00	
103700069901	6503	4293714		CERTIFICATES OF LICENSURE	135.00	1,425.00	
103700069901	6503	4293715		LATE RENEWAL FEES	2,360.00	2,660.00	
103700069901	6503	4293717		RENEWAL RES RENTAL AGENTS	2,250.00	2,850.00	
103700069901	6503	4293718		RENEWAL AUCTIONEER	1,250.00	2,125.00	
103700069901	6503	4293719		RENEWAL BROKER	72,255.00	138,315.00	
103700069901	6503	4293720		HOME INSPECTION RENEWAL	2,100.00	3,700.00	
103700069901	6503	4293721		RENEWAL PROPERTY MANAGER	4,375.00	9,155.00	
103700069901	6503	4293722		RENEWAL SALES AGENTS	5,750.00	9,250.00	
103700069901	6503	4293723		RENEWAL TIMESHARE AGENTS	2,375.00-	1,250.00	
103700069901	6503	4293724		RENEWAL FIRMS	10,750.00	25,525.00	
103700069901	6503	4293725		RENEWAL TIMESHARE PROJECT	6,375.00	6,375.00	

STATE OF SOUTH DAKOTA  
REVENUE SUMMARY BY BUDGET UNIT  
FOR PERIOD ENDING: 12/31/2018

AGENCY BUDGET CENTER	UNIT 1037	COMP	LABOR & REGULATION REAL ESTATE COMMISSION	ACCOUNT	DESCRIPTION	CURRENT MONTH	YEAR-TO-DATE
103700069901	6503	4293726	RENEWAL ADDITIONAL LICENS			870.00	1,290.00
ACCT: 4293			BUSINESS & OCCUP LICENSING (NON-GOVERNMENTAL)			112,124.00	268,624.00 *
ACCT: 42			LICENSES, PERMITS & FEES			112,124.00	268,624.00 **
103700069901	6503	4393003	MISC FINES & PENALTIES			1,000.00	2,771.87
ACCT: 4393			PENALTIES (NON-GOVERNMENTAL)			1,000.00	2,771.87 *
ACCT: 43			FINES, FORFEITS & PENALTIES			1,000.00	2,771.87 **
103700069901	6503	4596002	LICENSE LAW BOOKS SOLD			.00	120.00
103700069901	6503	4596003	DIRECTORIES/HOME BUYER GU			430.00	4,740.00
ACCT: 4596						430.00	4,860.00 *
ACCT: 45			CHARGES FOR SALES & SERVICES			430.00	4,860.00 **
103700069901	6503	4920045	NONOPERATING REVENUES			.00	3,519.91
ACCT: 4920			NONOPERATING REVENUE			.00	3,519.91 *
ACCT: 49			OTHER REVENUE			.00	3,519.91 **
CNTR: 103700069901						113,554.00	279,775.78 ***
103700069902	6503	4920045	NONOPERATING REVENUES			.00	1,204.84
ACCT: 4920			NONOPERATING REVENUE			.00	1,204.84 *
ACCT: 49			OTHER REVENUE			.00	1,204.84 **
CNTR: 103700069902						.00	1,204.84 ***
COMP: 6503						113,554.00	280,980.62 ****
B UNIT: 1037						113,554.00	280,980.62 *****

**Revenue Report Ending 12/31/18**

(Additional Report)

<b>Description</b>	<b>Budgeted</b>	<b>Current</b>	<b>Rev. to be Rec</b>	<b>YTD</b>	<b>PCT Rec.</b>
Residential Rental Agents	3,000	180	(780)	3,780	126
Auctioneer	450	0	0	450	100
Broker	60,000	900	39,075	20,925	35
Home Inspectors	4,000	200	1,750	2,250	56
Property Manager	6,000	675	1,975	4,025	67
Sales Agents	2,000	450	(1,825)	3,825	191
Timeshare Agents	1,500	125	1,125	375	25
Firms	7,500	400	4,300	3,200	43
Condominiums	7,000	444	(1,865.90)	8,865.90	127
Timeshare Projects	3,000	1,000	1,000	2,000	67
Educational Courses	15,000	575	8,465	6,535	44
Additional Licenses	2,000	600	(340)	2,340	117
Change of Address	7,000	480	895	6,105	87
Certificate of Licensure	2,500	135	1,075	1,425	57
Late Renewal Fees	9,000	2,360	6,340	2,660	30
Renewal Res Rental Agents	4,000	2,250	1,150	2,850	71
Renewal Auctioneer	6,000	1,250	3,875	2,125	35
Renewal Broker	176,550	72,255	38,235	138,315	78
Home Inspection Renewal	6,000	2,100	2,300	3,700	62
Renewal Property Manager	9,000	4,375	(155)	9,155	102
Renewal Sales Agents	11,000	5,750	1,750	9,250	84
Renewal Timeshare Agents	1,000	2,375-	(250)	1,250	125
Renewal Firms	35,000	10,750	9,475	25,525	73
Renewal Timeshare Project	6,000	6,375	(375)	6,375	106
Renewal Additional Licenses	4,000	870	2,710	1,290	32
Misc. Fines, Penalties and NO Rev					
Interest Earned	22,000	1,000	14,475.28	7,524.72	34
License Law Books Sold	500	0	380	120	24
Directories/Lists Sold	9,000	430	4,530	4,470	50
	420,000	42,283.90	133,428.48 (5,590.90)	280,980.62	67



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## EVENTS

ARELLO Leadership Symposium-Invitation Only!

2019 Mid-Year Meeting- Leadership: Sharing Solutions

2019 Annual Conference/Denver

District Conferences

Commissioner College

Future Events

My Registrations

## 2019 Mid-Year Meeting-Leadership: Sharing Solutions

**Salt Lake City, UT/Hilton Salt Lake City Center**  
**April 10-13, 2019**

[Click Here to Pre-Register](#)  
by 4/13/19

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### Schedule

Wednesday April 10	
9:00 am – 3:30 pm	Extra: District 4 Meeting (\$0.00) This meeting will be conducted by Mitchell Bird, District 4 Vice President and is intended for Regulatory Members in District 4 only. <b>District 4:</b> Alaska, Arizona, British Columbia, California, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming.
12:00 – 3:00 pm	Extra: District 2/3 Meeting (\$0.00) This meeting is intended for Regulatory Members in Districts 2 and 3 only and will be conducted by District 2 Vice President, Douglas Oldmixon, and District 3 Vice President, Erik Wisner. <b>District 2:</b> Alabama, Arkansas, Florida, Georgia, Jamaica, Kentucky, Louisiana, Mississippi, North Carolina, Nova Scotia, South Carolina, Tennessee, Texas, Virgin Islands, Virginia, West Virginia. <b>District 3:</b> Colorado, Illinois, Indiana, Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, Oklahoma, Saskatchewan, South Dakota
4:00 – 5:30 pm	New Member Orientation / First-Time Attendees Reception
5:30 – 7:30 pm	Welcome Reception
Thursday April 11	
7:00 – 8:15 am	Welcome Breakfast
8:30 – 10:00 am	Law & Regulation Committee Meeting
8:30 – 10:00 am	Exam Accreditation Committee Meeting (Open Session)
10:00 – 10:15 am	BREAK
10:15 – 11:45 am	Fair Housing Committee Meeting
10:15 – 11:45 am	Affiliate Roundtable
10:15 – 11:45 am	Exam Accreditation Committee Meeting (Closed Session)
11:45 am – 1:15 pm	Lunch on Your Own
11:45 am – 1:15 pm	Executive Committee Working Lunch
1:15 – 2:45 pm	Education Certification Committee Meeting
1:15 – 2:45 pm	Investigator/Auditor Resource Committee Meeting
1:15 – 2:45 pm	Commissioner Resource Committee Meeting
2:45 – 3:00 pm	BREAK
3:00 – 4:30 pm	Commissioner Roundtable
3:00 – 4:30 pm	Education Issues Roundtable
3:00 – 4:30 pm	Administrator Roundtable
3:00 – 4:30 pm	Nominating Committee Meeting
Friday April 12	
6:30 – 7:30 am	Walk Meet your fellow colleagues in the lobby for a leisurely walk.
8:30 – 10:00 am	Timeshare Committee Meeting
8:30 – 10:00 am	Membership Committee Meeting
8:30 – 10:00 am	Program Committee Meeting
10:00 – 10:15 am	BREAK
10:15 am – 12:00 pm	General Session - Keynote
12:00 – 1:30 pm	Lunch on Your Own
12:00 – 1:30 pm	ARELLO Foundation Working Lunch (Closed)
1:30 – 3:00 pm	IT/Communications Committee Meeting



PROGRAMS MEMBERSHIP RESOURCES

1:30-3:00 pm	Governance Review Committee Meeting	<a href="#">About</a> <a href="#">Contact Us</a> <a href="#">Store</a> <a href="#">Join</a>
1:30-3:00 pm	Finance Committee Meeting	
3:00-3:15 pm	BREAK	Login: <input type="text" value="email address"/> <input type="text" value="password"/> <input type="button" value="LOGIN"/> <a href="#">Forgot password?</a>
3:15-4:45 pm	Real Estate Best Practices Roundtable	
5:30-7:30 pm	Networking Reception	<a href="#">ARELLO FOUNDATION</a> <a href="#">ABOUT</a> <a href="#">CONTACT</a> <a href="#">MEMBER &amp; SUBSCRIBER LOGIN</a>
<b>Saturday April 13</b>		
8:00-8:45 am	Breakfast	
9:00 am-12:00 pm	ARELLO Board of Directors Meeting	

Please note that registration fees for guests are set to ensure ARELLO's costs are covered including the hotel/venue service charges and state and local taxes. Every effort is made to make these reasonable and affordable for our members.

Sponsorship of activities by vendors or regulated entities at this conference or meeting shall not be construed as an endorsement by ARELLO of the sponsoring entity or of the products, services, policies or positions. The sponsorship is not intended by the vendor or regulated entity, nor should it be construed by anyone, to influence the decisions of ARELLO and its representatives.

**PROGRAMS**

Distance Education  
 Certification  
 Investigator/Auditor Resources  
 Commissioner  
 Colleges  
 Disciplinary Action Database  
 Examination  
 Accreditation  
 License Verification  
 Timeshare Registry  
 Awards

**RESOURCES**

Publications  
 Subscriptions  
 Regulatory Agencies  
 News Outlet  
 ARELLO Store

**EVENTS**

ARELLO Leadership Symposium-Invitation Only!  
 2019 Mid-Year Meeting-Leadership: Sharing Solutions  
 2019 Annual Conference/Denver District Conferences  
 Commissioner College  
 Future Events  
 My Registrations

**ARELLO FOUNDATION**

Board of Trustees  
 Bylaws  
 Robert W. Semenow Real Estate Policy  
 Resource Endowment Fund  
 Grant Applications  
 Donate Now  
 Generous Donors

**ABOUT**

What's New  
 Vision, Mission, Purpose and Values  
 History of ARELLO  
 President  
 Officers and Directors  
 Member List  
 Dues  
 Job Openings

**MORE**

Membership  
 Contact

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