MEETING MINUTES SOUTH DAKOTA REAL ESTATE COMMISSION

217 West Missouri Ave., Pierre, SD 57501 Via Microsoft Teams Wednesday, March 12, 2025, at 10 a.m. CDT

Chairman Carol Lawhun called the meeting to order at 10:00 a.m. A quorum was present.

Members Present:

Carol Lawhun
Josh Reisetter
Bobbie Tibbetts
Jason Tysdal
Shad Ludemann

Others Present: Melissa Miller, Tim Bond, Michelle Metzinger, Jennifer Doubledee, Francesca Tracy.

Tysdal made a motion to approve the agenda. Reisetter seconded the motion. Lawhun called for a vote. **MOTION PASSED.**

Public Comment - No comments.

Tibbetts made a motion to approve the January 7, 2025, meeting minutes. Tysdal seconded the motion. Lawhun called for a vote. **MOTION PASSED**.

Miller presented a summary of the financials for January and February 2025. Ludemann moved to acknowledge receipt of the financials for filing. Reisetter seconded the motion. Lawhun called for a vote. **MOTION PASSED.**

Miller updated the commissioners on the complaints and consents and said they would be on the agenda to approve at the May meeting.

Reisetter made a motion to go into executive session. Tysdal seconded the motion. Lawhun called for a vote. **MOTION PASSED**.

The commission entered executive session at 10:07 a.m.

The commission came out of executive session at 10:51 a.m.

Complaints/Consents. 2023-003/005/011

Reisetter made a motion to accept the complaint and consent as is. Tysdal seconded the motion. Lawhun called for a roll call vote. Reisetter – yea, Tibbetts – yea, Tysdal – yea, Ludemann – yea, and Lawhun, yea. **MOTION PASSED.**

Complaints 2024-007/008

Reisetter made a motion to dismiss complaints 2024 – 007/008. Tysdal seconded the motion. Lawhun called for a vote. **MOTION PASSED.**

Complaints 2024-009/010.

Reisetter made a motion to dismiss complaints 2024 – 009/010. Tysdal seconded the motion. Lawhun called for a vote. **MOTION PASSED.**

The next meeting is scheduled for Thursday, May 15, 2025. (in-person meeting in Pierre).

Tysdal made a motion to adjourn at 10:55 a.m. Ludemann seconded the motion. Lawhun called for a vote. **MOTION PASSED.**

STATE OF SOUTH DAKOTA CASH CENTER BALANCES AS OF: 03/31/2025

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6503 103700069901 1140000 697,860.74 DR	6503 1037000699BA 1140000 352.09 CR	COMPANY CENTER ACCOUNT BALANCE DI	AGENCY: 10 LABOR & REGULATION BUDGET UNIT: 1037 REAL ESTATE COMMISSION - INFO
DR	CR	DR/CR	
REAL ESTATE COMMISSION	REAL ESTATE/COSMO/BARBER	CENTER DESCRIPTION	

BUDGET UNIT TOTAL

1037

COMPANY/SOURCE TOTAL 6503 699 COMP/BUDG UNIT TOTAL 6503 1037

801,663.84 DR ***
801,663.84 DR ***

801,663.84 DR *

104,155.19

DR

REAL ESTATE COMM RECOVERY FUND

6503

103700069902 1140000

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STATE OF SOUTH DAKOTA
REVENUE SUMMARY BY BUDGET UNIT
FOR PERIOD ENDING: 03/31/2025

103700069901 AGENCY 10 BUDGET UNIT 1037 103700069901 6503 CENTER ACCT: COMPANY NAME 4293 6503 COMP 6503
PROFESSIONAL & LICENSING BOARDS LABOR & REGULATION
REAL ESTATE COMMISSION - INFO 4293700 BUSINESS & OCCUP LICENSING (NON-GOVERNMENTAL) 4293702 4293726 4293725 4293724 4293723 4293722 4293719 4293712 4293711 4293710 4293708 4293707 4293705 4293704 4293703 4293721 4293720 4293718 4293717 4293715 4293714 4293713 ACCOUNT RENEWAL ADDITIONAL LICENS RENEWAL TIMESHARE PROJECT RENEWAL FIRMS RENEWAL TIMESHARE AGENTS RENEWAL SALES AGENTS HOME INSPECTION RENEWAL RENEWAL BROKER RENEWAL AUCTIONEER CHANGE OF ADDRESS CONDOMINIUMS HOME INSPECTORS RENEWAL PROPERTY MANAGER RENEWAL RES RENTAL AGENTS LATE RENEWAL FEES CERTIFICATES OF LICENSURE ADDITIONAL LICENSES EDUCATIONAL COURSES TIMESHARE PROJECTS SALES AGENTS PROPERTY MANAGER BROKER RESIDENT RENTAL AGENTS DESCRIPTION FIRMS CURRENT MONTH 12,800.00 2,060.00 1,320.00 1,200.00 3,600.00 300.00 240.00 250.00 390.00 925.00 675.00 675.00 225.00 300.00 400.00 240.00 .00 . 00 . 00 . 00 . 00 . 00 . 00 .00 YEAR-TO-DATE 399,585.90 186,060.00 11,625.00 43,375.00 13,750.00 19,480.00 10,385.90 32,625.00 15,690.00 4,650.00 7,575.00 4,200.00 1,875.00 3,150.00 1,400.00 1,305.00 6,900.00 5,625.00 2,770.00 8,790.00 9,500.00 4,950.00 3,780.00 125.00

STATE OF SOUTH DAKOTA REVENUE SUMMARY BY BUDGET UNIT FOR PERIOD ENDING: 03/31/2025

CENTER AGENCY 10 BUDGET UNIT 1037 103700069902 6503 4920045 103700069901 6503 103700069901 103700069901 103700069901 6503 CNTR: ACCT: ACCT: ACCT: ACCT: CNTR: ACCT: ACCT: ACCT: B UNIT: 1037 COMP: ACCT: ACCT: 45 43 6503 4920 103700069901 4920 4596 4393 42 49 103700069902 49 6503 6503 COMP LABOR & REGULATION
REAL ESTATE COMMISSION - INFO 4920045 4596003 4393003 OTHER REVENUE NONOPERATING REVENUE 4596002 LICENSES, PERMITS & FEES OTHER REVENUE NONOPERATING REVENUE CHARGES FOR SALES & SERVICES FINES, FORFEITS & PENALTIES PENALTIES (NON-GOVERNMENTAL) ACCOUNT MISC FINES & PENALTIES DIRECTORIES/HOME BUYER GU LICENSE LAW BOOKS SOLD DESCRIPTION NONOPERATING REVENUES NONOPERATING REVENUES CURRENT MONTH 14,580.00 14,580.00 14,580.00 12,800.00 800.00 800.00 980.00 980.00 980.00 800.00 . 80 . . 00 .00 .00 .00 .00 .00 YEAR-TO-DATE 399,585.90 446,350.07 442,194.88 446,350.07 26,057.03 26,057.03 26,057.03 1,000.00 7,019.95 4,155.19 4,155.19 4,155.19 4,155.19 9,532.00 9,532.00 8,532.00 7,019.95 7,019.95 *** ** * * * **** ***

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Revenue Report Ending 03/31/25

(Additional Report) Description	Budgeted	Current	Rev. to be Rec	YTD	PCT Rec.
Description	Duugeteu	Current	Nev. to be Nec	HD	(C) Ket.
Residential Rental Agents	4,000	240	220	3,780	94
Broker	50,000	3,600	17,375	32,625	65
Home Inspectors	3,500	400	2,100	1,400	40
Property Manager	10,000	675	4,375	5,625	56
Sales Agents	6,500	675	1,550	4,950	76
Firms	15,000	300	5,500	9,500	63
Condominiums	14,000	225	3,614.10	10,385.90	74
Timeshare Projects	5,000	0	(1,900)	6,900	138
Educational Courses	15,000	925	(690)	15,690	104
Additional Licenses	2,000	390	695	1,305	65
Change of Address	10,000	1,200	1,210	8,790	87
Certificate of Licensure	5,000	240	2,230	2,770	55
Late Renewal Fees	22,000	1,320	2,520	19,480	88
Renewal Res Rental Agents	4,000	0	850	3,150	78
Renewal Auctioneer	2,000	0	125	1,875	93
Renewal Broker	190,000	2,060	3,940	186,060	97
Home Inspection Renewal	6,000	300	1,800	4,200	70
Renewal Property Manager	12,000	0	(1,750)	13,750	114
Renewal Sales Agents	14,000	0	2,375	11,625	83
Renewal Timeshare Agents	225	0	100	125	55
Renewal Firms	45,000	250	1,625	43,375	96
Renewal Timeshare Project	5,000	0	(2,575)	7,575	157
Renewal Additional Licenses	5,000	0	350	4,650	93
Misc. Fines, Penalties and NO Rev Interest Earned	25,000	800	(12,232.17)	37,232.17	148
License Law Books Sold	1,000	0	0	1,000	100
Directories/Lists Sold	10,000	980	1,468	8,532	85
		,	1,400	6,332	
	481,225	14,580	54,022.10	446,350.07	92

(-19,147.17)

STATE OF SOUTH DAKOTA CASH CENTER BALANCES AS OF: 04/30/2025

AGENCY: 10 LABOR & REGULATION BUDGET UNIT: 1037 REAL ESTATE COMMISSION - INFO

BUDGET UNIT TOTAL	COMP/BUDG	COMPANY/S	6503	6503	6503	COMPANY
	COMP/BUDG UNIT TOTAL 6503 1037	COMPANY/SOURCE TOTAL 6503	103700069902	103700069901	1037000699BA	CENTER
1037	503 1037	503 699	1140000	1140000	1140000	ACCOUNT
772,861.76	772,861.76	772,861.76	104,155.19	669,058.66	352.09	BALANCE
DR ***	DR **	DR *	DR	DR	Ç	DR/CR
			REAL ESTATE COMM RECOVERY FUND	REAL ESTATE COMMISSION	REAL ESTATE/COSMO/BARBER	CENTER DESCRIPTION

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STATE OF SOUTH DAKOTA REVENUE SUMMARY BY BUDGET UNIT FOR PERIOD ENDING: 04/30/2025

PAGE

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413,804.93	14,219.03	LICENSING (NON-GOVERNMENTAL)	BUSINESS & OCCUP		ACCT: 4293
4,650.00	.00	RENEWAL ADDITONAL LICENS	4293726	6503	103700069901
7,575.00	.00	RENEWAL TIMESHARE PROJECT	4293725	6503	103700069901
43,500.00	125.00	RENEWAL FIRMS	4293724	6503	103700069901
125.00	.00	RENEWAL TIMESHARE AGENTS	4293723	6503	103700069901
11,750.00	125.00	RENEWAL SALES AGENTS	4293722	6503	103700069901
13,750.00	.00	RENEWAL PROPERTY MANAGER	4293721	6503	103700069901
4,300.00	100.00	HOME INSPECTION RENEWAL	4293720	6503	103700069901
186,625.00	565.00	RENEWAL BROKER	4293719	6503	103700069901
1,875.00	.00	RENEWAL AUCTIONEER	4293718	6503	103700069901
3,200.00	50.00	RENEWAL RES RENTAL AGENTS	4293717	6503	103700069901
20,360.00	880.00	LATE RENEWAL FEES	4293715	6503	103700069901
3,535.00	765.00	CERTIFICATES OF LICENSURE	4293714	6503	103700069901
9,795.00	1,005.00	CHANGE OF ADDRESS	4293713	6503	103700069901
1,455.00	150.00	ADDITIONAL LICENSES	4293712	6503	103700069901
16,390.00	700.00	EDUCATIONAL COURSES	4293711	6503	103700069901
7,150.00	250.00	TIMESHARE PROJECTS	4293710	6503	103700069901
10,999.93	614.03	CONDOMINIUMS	4293708	6503	103700069901
10,300.00	800.00	FIRMS	4293707	6503	103700069901
5,400.00	450.00	SALES AGENTS	4293705	6503	103700069901
6,525.00	900.00	PROPERTY MANAGER	4293704	6503	103700069901
1,600.00	200.00	HOME INSPECTORS	4293703	6503	103700069901
38,925.00	6,300.00	BROKER	4293702	6503	103700069901
4,020.00	240.00	RESIDENT RENTAL AGENTS	4293700	6503	103700069901
		LICENSING BOARDS	ESSIONAL &		COMPANY NO
YEAR-TO-DATE	CURRENT MONTH	DESCRIPTION	ACCOUNT	COMP	CENTER
		COMMISSION - INFO	LABOR & REGULATION REAL ESTATE COMMIS	10 1037	AGENCY 1 BUDGET UNIT 1

STATE OF SOUTH DAKOTA REVENUE SUMMARY BY BUDGET UNIT FOR PERIOD ENDING: 04/30/2025

*	461,369.10	15,019.03				B UNIT: 1037	B UNI
* * *	461,369.10	15,019.03			-	6503	COMP:
* * *	4,155.19	.00		902	103700069902	1037	CNTR:
* *	4,155.19	. 00		OTHER REVENUE		49	ACCT:
*	4,155.19	.00	INDE	NONOPERATING REVENUE	_	4920	ACCT:
	4,155.19	.00	NONOPERATING REVENUES	4920045	6503	069902	103700069902
* *	457,213.91	15,019.03		901	103700069901	1037	CNTR:
* *	26,057.03	.00		OTHER REVENUE		49	ACCT:
*	26,057.03	.00	INDE	NONOPERATING REVENUE		4920	ACCT:
	26,057.03	.00	NONOPERATING REVENUES	4920045	6503	069901	103700069901
*	10,032.00	500.00	& SERVICES	CHARGES FOR SALES		45	ACCT:
*	10,032.00	500.00			.	4596	ACCT:
	9,032.00	500.00	DIRECTORIES/HOME BUYER GU	4596003	6503	069901	103700069901
	1,000.00	.00	LICENSE LAW BOOKS SOLD	4596002	6503	069901	103700069901
*	7,319.95	300.00	& PENALTIES	FINES, FORFEITS &		43	ACCT:
*	7,319.95	300.00	(NON-GOVERNMENTAL)	PENALTIES (NON-GO		4393	ACCT:
	7,319.95	300.00	MISC FINES & PENALTIES	4393003	6503	069901	103700069901
*	413,804.93	14,219.03	S & FEES	LICENSES, PERMITS		42	ACCT:
	YEAR-TO-DATE	CURRENT MONTH	DESCRIPTION	ACCOUNT	COMP		CENTER
			SION - INFO	LABOR & REGULATION REAL ESTATE COMMISSION		10 1037	AGENCY

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(Additional Report) Description	Budgeted	Current	Rev. to be Rec	YTD	PCT Rec
Description	Duagetta	Current	100000000000000000000000000000000000000	~	
Residential Rental Agents	4,000	240	(20)	4,020	100
Broker	50,000	6,300	11,075	38,925	77
Home Inspectors	3,500	200	1,900	1,600	45
Property Manager	10,000	900	3,475	6,525	65
Sales Agents	6,500	450	1,100	5,400	83
Firms	15,000	800	4,700	10,300	68
Condominiums	14,000	614.03	3,000.07	10,999.93	78
Timeshare Projects	5,000	250	(2,150)	7,150	143
Educational Courses	15,000	700	(1,390)	16,390	109
Additional Licenses	2,000	150	545	1,455	72
Change of Address	10,000	1,500	205	9,795	98
Certificate of Licensure	5,000	765	1,465	3,535	70
Late Renewal Fees	22,000	880	1,640	20,360	92
Renewal Res Rental Agents	4,000	50	800	3,200	80
Renewal Auctioneer	2,000	0	125	1,875	93
Renewal Broker	190,000	565	3,375	186,625	98
Home Inspection Renewal	6,000	100	1,700	4,300	71
Renewal Property Manager	12,000	0	(1,750)	13,750	114
Renewal Sales Agents	14,000	125	2,250	11,750	84
Renewal Timeshare Agents	225	0	100	125	55
Renewal Firms	45,000	125	1,500	43,500	96
Renewal Timeshare Project	5,000	0	(2,575)	7,575	157
Renewal Additional Licenses	5,000	0	350	4,650	93
Misc. Fines, Penalties and NO Rev Interest Earned		300	(12,532.17)	37,532.17	150
License Law Books Sold	1,000	0	0	1,000	100
Directories/Lists Sold	10,000	500	968	9,032	90
	481,225	15,019.03	40,271.07	461,369.10	95
			(0.0 41 = 1 =)		

(20,417.17)

Complaint Procedures

This process outlines how complaints against professional and occupational licensees or applicants are handled, based on South Dakota laws (like SDCL chapters 36-1C and 1-26).

- 1. **Starting a Complaint:** A complaint usually begins with a **written complaint** that names the licensee/applicant and describes the rule or law violation. Verbal complaints *can* be acted on if the facts are easy to check. The agency board can also start a complaint.
- 2. **Agency Checks the Complaint:** The agency first reviews the complaint to make sure it's something they have the authority to investigate (within their jurisdiction). It must look like a violation of their specific laws (SDCL) or rules (ARSD). If the complaint isn't clear or lacks needed information, the complainant might be asked for more details, and if they don't provide them, the complaint can be rejected.
- 3. Licensee is Notified and Must Respond: If the complaint is valid, a copy is sent to the applicant or licensee. The letter might mention the rules potentially violated (as preliminary) and ask for documents or answers. The applicant or licensee must send a response within 20 business days. This deadline can be extended for good reason.
 Failing to respond is grounds for separate and immediate disciplinary action.
- 4. **Investigation:** An investigative committee is assigned to look into the complaint and determine if there's enough evidence (probable cause). This committee includes the agency's legal counsel. **Failing to cooperate with the investigation** (like not giving information) is grounds for denial or disciplinary action.

- 5. **Investigation Results and Options:** After investigating, the committee recommends an outcome. Possible outcomes include:
 - o **Dismissal:** The complaint is closed if there isn't enough evidence (lack of probable cause). The committee can dismiss it, but the board must be informed later.
 - o Informal Disposition (Consent Agreement): The agency can agree with the licensee on a plan, like requiring more education or a temporary license suspension. This agreement must be in writing and approved by the agency. Not following a consent agreement is grounds for disciplinary action. The person who complained must be told about the outcome.
 - o **Formal Hearing:** If disciplinary action is recommended and goes to a formal hearing (a contested case), a formal complaint is prepared, and the licensee has 20 calendar days to respond. A Notice of Hearing is sent at least 20 calendar days before the hearing date.
- 6. **Fines:** The agency *can* issue administrative fines for specific violations without needing the full board's prior approval if authorized. Fines under SDCL 36-1C-5 **cannot exceed \$500**. However, separate laws for specific professions may allow different fines. For example, under SDCL 36-21A-68, the Commission may impose a **monetary penalty not to exceed two thousand five hundred dollars (\$2,500)** for unprofessional conduct, among other actions. A licensee can appeal an administrative fine by requesting a formal hearing within 20 calendar days.
- 7. **Board Member Disqualification:** If a board member is involved in the *investigation* of a complaint, they cannot participate in the final decision by the board.