



South Dakota High Demand & High Wage Career

Career Cluster:
Health Care & Human Services



Medical and Health Services Managers

Standard Occupational Code 11-9111

What They Do

Plan, direct and coordinate medical and health services in facilities where those services are offered. They may manage an entire facility, a specific clinical area or department, or a medical practice for a group of physicians. These managers must adapt to changes in healthcare laws, regulations and technology.

Is This For You?

Work Interests are described in the following categories (compatible with Holland's Model). People who tend to succeed in this career are:

Enterprising (Persuaders) — Like to influence, persuade or lead people and manage others. They enjoy working on a team toward goals, competition and business-like activities.

Conventional (Organizers) — Detail oriented and organized. They like to analyze data, keep financial records and do research. They are accurate and enjoy structure and closure.

Work Styles (personality tendencies) of people who perform well in this occupation have:

Initiative — A tendency to be proactive and take on extra responsibilities and tasks that may fall outside of one's required work role.

Self-Confidence — A tendency to believe in one's work-related capabilities and ability to control one's work-related outcomes.

Leadership Orientation — A tendency to lead, take charge, offer opinions, and provide direction at work.

Abilities reflect a person's aptitude to acquire skills and knowledge. The following abilities are important for success in the career.

- Oral Comprehension
- Written Comprehension
- Deductive Reasoning
- Inductive Reasoning
- Oral Expression
- Problem Sensitivity
- Speech Clarity

Work Activities

- Communicating with Supervisors, Peers, or Subordinates
- Evaluating Information to Determine Compliance with Standards

Education & Training

A bachelor's degree in health services management or a similar program is recommended. In many cases, a master's degree or higher is preferred. A registered apprenticeship is another option for preparing for this occupation. To learn more, visit StartTodaySD.com or contact your local Job Service office to get started.

Nursing Facility Administrators in South Dakota must be licensed by the South Dakota Department of Health. For more information, visit their [website](#).

Recommended Levels* for the National Career Readiness Certificate

Applied Math	4
Workplace Documents	4
Graphic Literacy	4

*Using the median skill level.

Where They Work

The South Dakota industries which employ the largest number of LPNs are:

- Hospitals
- Ambulatory Health Care Services
- Nursing and Residential Care Facilities
- Federal Government
- Self Employment

South Dakota Employment & Wages

2024 Employment	2034 Employment	Numeric Change	Percent Change	Average Annual Openings	Annual Median Wage	Annual Average Wage
1,146	1,465	319	27.8%	123	\$122,050	\$130,720

Additional References

Labor Market Information Center
www.dlr.sd.gov/lmic

Career OneStop
www.careeronestop.org

O*Net Online
www.onetonline.org

mySkills myFuture
<https://www.myskillsmyfuture.org/>

Provided By

Labor Market Information Center
South Dakota Dept. of Labor and Regulation
605.626.2314

Visit dlr.sd.gov/hotcareers to obtain the most recent workforce data and trends and more resources, including this document. Also available are explanations of the terms used in this occupational profile.

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