



South Dakota High Demand & High Wage Career

**Career Cluster: Agriculture, Food,
and Natural Resources**



Farmers, Ranchers, and Other Agricultural Managers

Standard Occupational Code 11-9013

What They Do

Plan, direct, or coordinate the operation of farms, ranches, greenhouses, nurseries, or other agricultural establishments. May hire, train, and supervise farm workers or contract for services to carry out the day-to-day activities of the operation. May engage in or supervise planting, cultivating, harvesting, and financial and marketing activities.

Is This For You?

Work Interests are described in the following categories (compatible with Holland's Model). People who tend to succeed in this career are:

Enterprising (Persuaders) — Like to influence, persuade, or lead people and manage others. They enjoy working on a team toward goals, competition, and business-like activities.

Realistic (Doers) — Prefer to work with objects, things, machines, tools, plants or animals. They have mechanical ability, enjoy being outdoors and working with their hands.

Work Values are aspects of work that are satisfying to you. The following work values are generally associated with this career.

Independence — Allow employees to work on their own and make decisions.

Achievement — Results oriented, allow use of strongest abilities, and provide feeling of accomplishment.

Working Conditions — Offer job security and good working conditions. Corresponding needs are Activity, Compensation, Independence, Security, and Variety.

Abilities reflect a person's aptitude to acquire skills and knowledge. The following abilities are important for success in the career:

- Oral Comprehension
- Oral Expression
- Problem Sensitivity
- Deductive Reasoning
- Inductive Reasoning
- Written Expression

Basic Skills You Need

- Critical Thinking
- Speaking

Education & Training

While a high school diploma or equivalent is the minimum educational requirement, extensive experience working in the type of operation being managed is vital. Post-secondary education in an appropriate ag field would be helpful to understand the advanced technological systems and financial aspects of today's ag operations.

A registered apprenticeship is another option for preparing for this occupation. To learn more, visit StartTodaySD.com or contact your local Job Service office to get started.

Recommended Levels* for the National Career Readiness Certificate

Applied Math	6
Workplace Documents	5
Graphic Literacy	5

*Using the median skill level.

Where They Work

The South Dakota industries which employ the largest number of farmers, ranchers, and other ag managers are:

- Self Employment
- Agriculture, Forestry, Fishing, and Hunting

South Dakota Employment & Wages

2022 Employment	2032 Employment	Numeric Change	Percent Change	Average Annual Openings	Annual Median Wage	Annual Average Wage
21,349	22,751	1,402	6.6%	2,415	\$92,960	\$99,990

Additional References

Labor Market Information Center

www.dlr.sd.gov/lmic

Career OneStop

www.careeronestop.org

O*Net Online

www.onetonline.org

mySkills myFuture

<https://www.myskillsmyfuture.org/>

Provided By

Labor Market Information Center
South Dakota Dept. of Labor and Regulation
605.626.2314

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