Chief Executives

What They Do
Determine and formulate policies and provide overall direction of companies or organizations within guidelines set up by a board of directors or similar governing body. Plan, direct or coordinate operational activities at the highest level of management with the help of subordinate executives and staff managers.

Is This For You?

Work Interests are described in the following categories (compatible with Holland’s Model). People who tend to succeed in this career are:

Enterprising (Persuaders) - Like to influence, persuade or lead people and manage others. They enjoy working on a team toward goals, competition and business-like activities.

Conventional (Organizers) - Detail oriented and organized. They like to analyze data, keep financial records and do research. They can be counted on to be accurate and enjoy structure and closure.

Work Values are aspects of work that are satisfying to you. The following work values are generally associated with this career.

Recognition — Occupations that satisfy this work value offer advancement, potential for leadership, and are often considered prestigious.

Independence — Occupations that satisfy this work value allow employees to work on their own and make decisions.

Achievement — Occupations that satisfy this work value are results oriented and allow employees to use their strongest abilities, giving them a feeling of accomplishment.

Abilities reflect a person’s aptitude to acquire skills and knowledge. The following abilities are important for success in the career.

- Oral Comprehension
- Oral Expression
- Written Comprehension
- Deductive Reasoning

Standard Occupational Code 11-1011
Basic Skills You Need

- Judgment and Decision Making
- Complex Problem Solving
- Critical Thinking
- Speaking
- Coordination
- Management of Personnel Resources

Recommended Levels* for the National Career Readiness Certificate

- Applied Math  5
- Workplace Documents  6
- Graphic Literacy  5

*Using the median skill level.

Education & Training

A bachelor’s degree in business administration or a related field is the minimum level of education recommended for chief executives. Some employers may prefer a master’s or more advanced degree in the appropriate business field. This is typically not an entry-level position, but one achieved after extensive work experience in related business.

Where They Work

The South Dakota industries which employ the largest number of chief executives are:

- Local Government
- Self Employment
- Management of Companies and Enterprises
- Credit Intermediation and Related Activities

South Dakota Employment & Wages

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<th>2018 Workers</th>
<th>2028 Workers</th>
<th>Numeric Change</th>
<th>Percent Change</th>
<th>Average Annual Demand for Workers</th>
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Additional References

- Labor Market Information Center [www.dlr.sd.gov/lmic](http://www.dlr.sd.gov/lmic)
- Career OneStop [www.careeronestop.org](http://www.careeronestop.org)
- O*Net Online [www.onetonline.org](http://www.onetonline.org)
- mySkills myFuture [https://www.myskillsmyfuture.org/](https://www.myskillsmyfuture.org/)

Provided By

Labor Market Information Center
South Dakota Dept. of Labor and Regulation
605.626.2314

Visit [dlr.sd.gov/hotcareers](http://dlr.sd.gov/hotcareers) to obtain the most recent workforce data and trends and more resources, including this document. Also available are explanations of the terms used in this occupational profile.

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