

South Dakota Career Peek

Marketing Cluster



Sales Representatives - Wholesale and Manufacturing, Technical and Scientific Products

sell high-tech goods and services to businesses, government agencies and other groups. The things they sell range from internet hosting services to computers and mechanical equipment. They contact customers and explain the products. These workers must know many details about the products they sell. They negotiate prices and answer questions.

Roberto is a Sales Representative who sells computers for the wholesale company he works for. His boss wants him to sell more computers to businesses or agencies in certain locations in their town. Use the map on the next page to answer the questions below.

If Roberto is to sell computers to businesses north of Main Street, what businesses or agencies should he sell to?

If Roberto is to sell computers west of Willow Avenue, what businesses or agencies should he sell to?

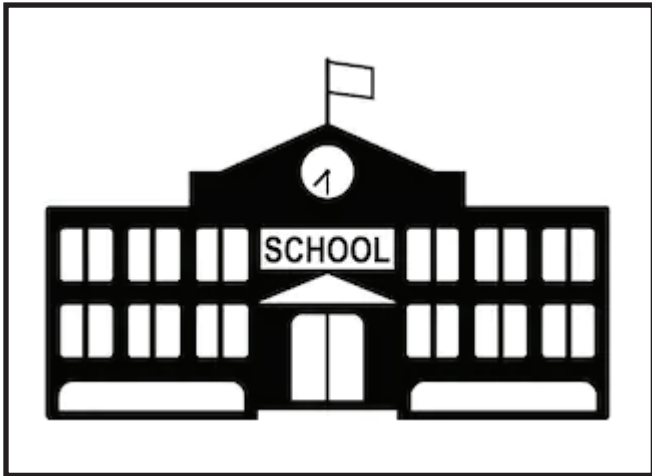


at what you can become!

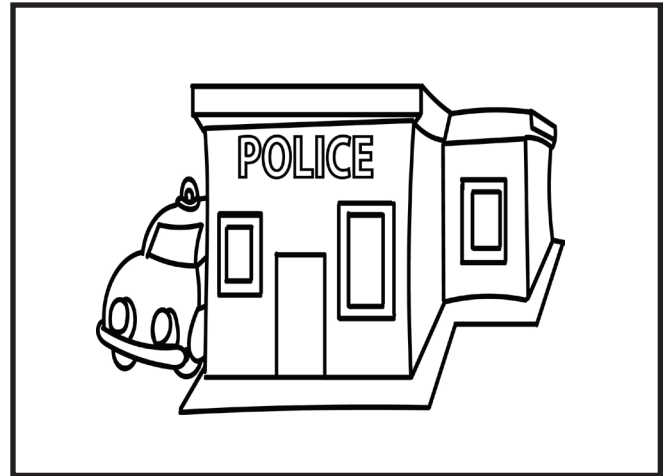


Career Peek

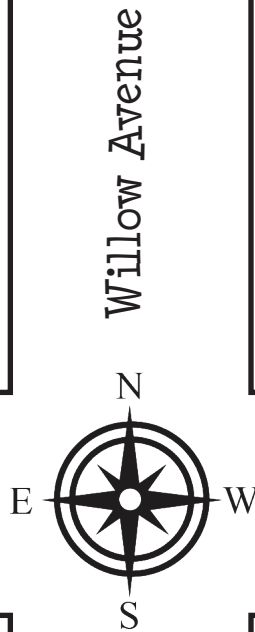
Map for Sales Representatives - Wholesale and Manufacturing, Technical and Scientific Products



Main Street

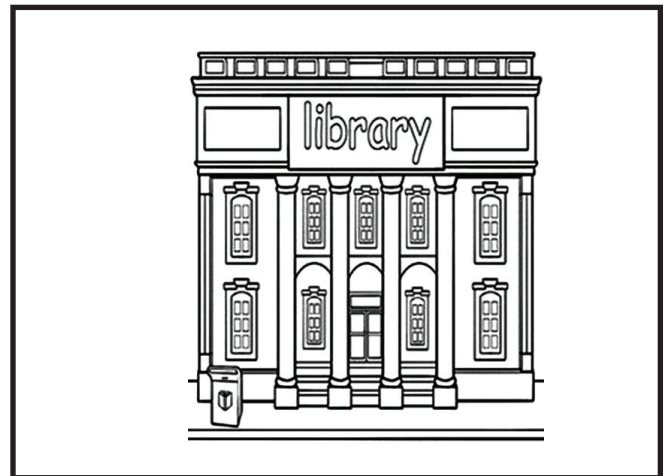
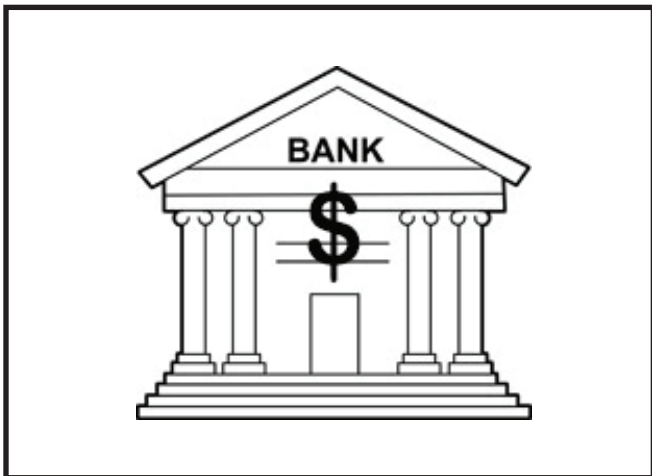


Main Street



Willow Avenue

Willow Avenue



Take a  peek

at what you can become!

