

Occupational 2020 Employment and Wage Rates for Cross-State Sioux City Metropolitan Statistical Area (MSA) Updated Using the Employer Cost Index through September 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Total all occupations	00-0000	78,320	\$10.71	\$13.98	\$18.96	\$23.05	\$26.88	\$39.02	\$22,266	\$29,074	\$39,437	\$47,929	\$55,917	\$81,164	
Chief Executives	11-1011	80	\$22.25	\$57.95	\$95.45	\$98.60			\$46,288	\$120,533	\$198,524	\$205,086			Determine and formulate policies and provide overall direction of companies or private and public sector organizations within guidelines set up by a board of directors or similar governing body. Plan, direct, or coordinate operational activities at the h
General and Operations Managers	11-1021	1,050	\$19.77	\$30.96	\$46.13	\$52.74	\$63.20	\$92.31	\$41,127	\$64,397	\$95,961	\$109,712	\$131,444	\$192,023	Plan, direct, or coordinate the operations of public or private sector organizations, overseeing multiple departments or locations. Duties and responsibilities include formulating policies, managing daily operations, and planning the use of materials and
Legislators	11-1031	100							\$20,282	\$21,045	\$34,304	\$39,146	\$51,274	\$65,815	Develop, introduce, or enact laws and statutes at the local, tribal, state, or federal level. Includes only workers in elected positions.
Marketing Managers	11-2021	60	\$37.40	\$46.10	\$58.98	\$69.18	\$87.68		\$77,782	\$95,893	\$122,667	\$143,897	\$182,378		Plan, direct, or coordinate marketing policies and programs, such as determining the demand for products and services offered by a firm and its competitors, and identify potential customers. Develop pricing strategies with the goal of maximizing the firm
Sales Managers	11-2022	130	\$31.95	\$51.40	\$65.17	\$67.86	\$79.20	\$104.11	\$66,468	\$106,914	\$135,552	\$141,154	\$164,726	\$216,547	Plan, direct, or coordinate the actual distribution or movement of a product or service to the customer. Coordinate sales distribution by establishing sales territories, quotas, and goals and establish training programs for sales representatives. Analyze
Public Relations and Fundraising Managers	11-2030	20	\$27.16	\$30.32	\$36.78	\$41.35	\$48.68	\$68.92	\$56,495	\$63,066	\$76,496	\$86,017	\$101,254	\$143,359	
Administrative Services and Facilities Managers	11-3010	80	\$33.58	\$39.08	\$46.74	\$48.92	\$54.47	\$69.43	\$69,836	\$81,282	\$97,201	\$101,757	\$113,293	\$144,410	
Computer and Information Systems Managers	11-3021	80	\$39.58	\$50.05	\$62.13	\$62.08	\$74.48	\$84.35	\$82,334	\$104,105	\$129,229	\$129,130	\$154,913	\$175,438	Plan, direct, or coordinate activities in such fields as electronic data processing, information systems, systems analysis, and computer programming. Excludes "Computer Occupations" (15-1211 through 15-1299).
Financial Managers	11-3031	300	\$30.68	\$41.47	\$52.23	\$55.66	\$67.38	\$84.04	\$63,825	\$86,260	\$108,646	\$115,761	\$140,159	\$174,797	Plan, direct, or coordinate accounting, investing, banking, insurance, securities, and other financial activities of a branch, office, or department of an establishment. Excludes "Financial Risk Specialists" (13-2054).
Industrial Production Managers	11-3051	210	\$34.99	\$40.75	\$52.48	\$57.73	\$68.81	\$83.19	\$72,777	\$84,765	\$109,164	\$120,078	\$143,123	\$173,037	Plan, direct, or coordinate the work activities and resources necessary for manufacturing products in accordance with cost, quality, and quantity specifications.
Purchasing Managers	11-3061	40	\$38.52	\$46.75	\$59.05	\$70.02	\$88.73		\$80,118	\$97,234	\$122,829	\$145,659	\$184,562		Plan, direct, or coordinate the activities of buyers, purchasing officers, and related workers involved in purchasing materials, products, and services. Includes wholesale or retail trade merchandising managers and procurement managers.
Transportation, Storage, and Distribution Managers	11-3071	100	\$28.91	\$41.79	\$47.57	\$53.36	\$53.92	\$94.49	\$60,144	\$86,927	\$98,932	\$110,989	\$112,147	\$196,542	Plan, direct, or coordinate transportation, storage, or distribution activities in accordance with organizational policies and applicable government laws or regulations. Includes logistics managers.
Human Resources Managers	11-3121	60	\$29.37	\$38.49	\$49.39	\$52.93	\$61.54	\$81.39	\$61,087	\$80,061	\$102,723	\$110,097	\$128,003	\$169,299	Plan, direct, or coordinate human resources activities and staff of an organization. Excludes managers who primarily focus on compensation and benefits (11-3111) and training and development (11-3131).
Training and Development Managers	11-3131	20	\$22.05	\$27.68	\$46.36	\$43.90	\$54.92	\$69.91	\$45,864	\$57,583	\$96,431	\$91,312	\$114,227	\$145,423	Plan, direct, or coordinate the training and development activities and staff of an organization.
Farmers, Ranchers, and Other Agricultural Managers	11-9013	40	\$36.87	\$43.27	\$59.09	\$57.05	\$65.60	\$81.21	\$76,688	\$90,006	\$122,913	\$118,678	\$136,440	\$168,911	Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, timber tracts, or other agricultural establishments. May hire, train, and supervise farm workers or contract for services to carry

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Construction Managers	11-9021		\$31.71	\$39.43	\$54.75	\$61.37	\$91.39	\$104.80	\$65,963	\$82,002	\$113,876	\$127,659	\$190,079	\$217,975	Plan, direct, or coordinate, usually through subordinate supervisory personnel, activities concerned with the construction and maintenance of structures, facilities, and systems. Participate in the conceptual development of a construction project and ove
Education and Childcare Administrators, Preschool and Daycare	11-9031	40	\$15.66	\$19.81	\$24.94	\$28.77	\$33.60	\$51.38	\$32,568	\$41,209	\$51,879	\$59,839	\$69,879	\$106,868	Plan, direct, or coordinate academic or nonacademic activities of preschools or childcare centers and programs, including before- and after-school care. Excludes "Preschool Teachers, Except Special Education" (25-2011) and "Childcare Workers" (39-9011).
Education Administrators, Kindergarten through Secondary	11-9032	140							\$70,153	\$87,652	\$102,818	\$106,894	\$122,574	\$143,312	Plan, direct, or coordinate the academic, administrative, or auxiliary activities of kindergarten, elementary, or secondary schools.
Education Administrators, Postsecondary	11-9033	80	\$22.53	\$28.23	\$39.09	\$42.14	\$49.58	\$65.62	\$46,863	\$58,731	\$81,316	\$87,665	\$103,122	\$136,496	Plan, direct, or coordinate student instruction, administration, and services, as well as other research and educational activities, at postsecondary institutions, including universities, colleges, and junior and community colleges.
Education Administrators, All Other	11-9039	20	\$19.26	\$28.59	\$39.02	\$38.93	\$47.63	\$52.12	\$40,052	\$59,472	\$81,164	\$80,974	\$99,076	\$108,399	All education administrators not listed separately.
Architectural and Engineering Managers	11-9041	50	\$48.03	\$57.13	\$65.76	\$66.93	\$79.75	\$92.80	\$99,901	\$118,832	\$136,776	\$139,228	\$165,882	\$193,023	Plan, direct, or coordinate activities in such fields as architecture and engineering or research and development in these fields. Excludes "Natural Sciences Managers" (11-9121).
Food Service Managers	11-9051	140	\$12.02	\$17.20	\$20.18	\$22.60	\$26.61	\$36.28	\$25,003	\$35,766	\$41,974	\$47,007	\$55,360	\$75,460	Plan, direct, or coordinate activities of an organization or department that serves food and beverages. Excludes "Chefs and Head Cooks" (35-1011).
Lodging Managers	11-9081	10	\$21.52	\$22.97	\$25.38	\$30.73	\$37.54	\$43.30	\$44,753	\$47,766	\$52,788	\$63,917	\$78,095	\$90,065	Plan, direct, or coordinate activities of an organization or department that provides lodging and other accommodations. Excludes "Food Service Managers" (11-9051) in lodging establishments.
Medical and Health Services Managers	11-9111	330	\$22.93	\$31.45	\$40.16	\$44.65	\$50.69	\$69.38	\$47,681	\$65,419	\$83,527	\$92,872	\$105,447	\$144,298	Plan, direct, or coordinate medical and health services in hospitals, clinics, managed care organizations, public health agencies, or similar organizations.
Natural Sciences Managers	11-9121	20	\$49.39	\$53.88	\$59.76	\$64.75	\$65.92	\$91.85	\$102,739	\$112,061	\$124,292	\$134,666	\$137,116	\$191,042	Plan, direct, or coordinate activities in such fields as life sciences, physical sciences, mathematics, statistics, and research and development in these fields. Excludes "Computer and Information Systems Managers" (11-3021) and "Architecture and Engineer
Postmasters and Mail Superintendents	11-9131	20	\$34.95	\$36.17	\$37.81	\$38.65	\$41.33	\$41.53	\$72,707	\$75,224	\$78,640	\$80,379	\$85,976	\$86,393	Plan, direct, or coordinate operational, administrative, management, and support services of a U.S. post office; or coordinate activities of workers engaged in postal and related work in assigned post office.
Property, Real Estate, and Community Association Managers	11-9141	100	\$13.91	\$18.18	\$23.16	\$23.86	\$26.58	\$30.74	\$28,930	\$37,803	\$48,178	\$49,643	\$55,296	\$63,942	Plan, direct, or coordinate the selling, buying, leasing, or governance activities of commercial, industrial, or residential real estate properties. Includes managers of homeowner and condominium associations, rented or leased housing units, buildings, o
Social and Community Service Managers	11-9151	120	\$20.95	\$23.40	\$28.22	\$31.63	\$36.19	\$42.67	\$43,581	\$48,675	\$58,715	\$65,798	\$75,275	\$88,763	Plan, direct, or coordinate the activities of a social service program or community outreach organization. Oversee the program or organization's budget and policies regarding participant involvement, program requirements, and benefits. Work may involve d
Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	11-9198	100	\$23.31	\$35.00	\$47.35	\$49.34	\$61.28	\$76.75	\$48,495	\$72,794	\$98,491	\$102,629	\$127,457	\$159,640	
Buyers and Purchasing Agents	13-1020	160	\$20.27	\$23.88	\$29.57	\$31.00	\$36.42	\$44.90	\$42,160	\$49,683	\$61,502	\$64,479	\$75,740	\$93,409	

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Claims Adjusters, Examiners, and Investigators	13-1031	190													Review settled claims to determine that payments and settlements are made in accordance with company practices and procedures. Confer with legal counsel on claims requiring litigation. May also settle insurance claims. Excludes "Fire Inspectors and Inves
Compliance Officers	13-1041	110	\$21.52	\$27.68	\$31.47	\$32.56	\$37.25	\$46.91	\$44,757	\$57,587	\$65,473	\$67,715	\$77,479	\$97,573	Examine, evaluate, and investigate eligibility for or conformity with laws and regulations governing contract compliance of licenses and permits, and perform other compliance and enforcement inspection and analysis activities not classified elsewhere. Ex
Cost Estimators	13-1051	100	\$18.41	\$22.22	\$28.01	\$30.70	\$34.98	\$49.78	\$38,276	\$46,203	\$58,261	\$63,859	\$72,768	\$103,534	Prepare cost estimates for product manufacturing, construction projects, or services to aid management in bidding on or determining price of product or service. May specialize according to particular service performed or type of product manufactured.
Human Resources Specialists	13-1071	230	\$16.72	\$20.12	\$26.50	\$28.57	\$32.45	\$46.52	\$34,769	\$41,867	\$55,107	\$59,413	\$67,505	\$96,755	Recruit, screen, interview, or place individuals within an organization. May perform other activities in multiple human resources areas. Excludes "Compensation, Benefits, and Job Analysis Specialists" (13-1141) and "Training and Development Specialists"
Labor Relations Specialists	13-1075	30	\$8.51	\$9.36	\$34.10	\$26.27	\$38.16	\$40.58	\$17,693	\$19,470	\$70,924	\$54,634	\$79,358	\$84,418	Resolve disputes between workers and managers, negotiate collective bargaining agreements, or coordinate grievance procedures to handle employee complaints. Excludes equal employment opportunity (EEO) officers, who are included in "Compliance Officers" (
Logisticians	13-1081	70	\$18.82	\$22.37	\$27.78	\$28.42	\$31.96	\$40.02	\$39,153	\$46,543	\$57,787	\$59,111	\$66,489	\$83,240	Analyze and coordinate the ongoing logistical functions of a firm or organization. Responsible for the entire life cycle of a product, including acquisition, distribution, internal allocation, delivery, and final disposal of resources. Excludes "Transpor
Management Analysts	13-1111	140	\$23.42	\$30.98	\$37.51	\$41.08	\$46.59	\$64.45	\$48,716	\$64,450	\$78,016	\$85,461	\$96,910	\$134,070	Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes
Meeting, Convention, and Event Planners	13-1121		\$17.74	\$21.99	\$33.62	\$29.99	\$37.42	\$39.70	\$36,900	\$45,733	\$69,915	\$62,381	\$77,830	\$82,565	Coordinate activities of staff, convention personnel, or clients to make arrangements for group meetings, events, or conventions.
Fundraisers	13-1131	20	\$21.10	\$26.61	\$30.57	\$30.25	\$35.19	\$39.71	\$43,885	\$55,344	\$63,569	\$62,920	\$73,195	\$82,602	Organize activities to raise funds or otherwise solicit and gather monetary donations or other gifts for an organization. May design and produce promotional materials. May also raise awareness of the organization's work, goals, and financial needs.
Compensation, Benefits, and Job Analysis Specialists	13-1141	30	\$22.10	\$26.77	\$30.68	\$31.57	\$36.82	\$42.62	\$45,984	\$55,671	\$63,826	\$65,658	\$76,584	\$88,646	Conduct programs of compensation and benefits and job analysis for employer. May specialize in specific areas, such as position classification and pension programs.
Training and Development Specialists	13-1151	160	\$14.43	\$18.04	\$24.92	\$27.41	\$36.27	\$42.22	\$30,019	\$37,527	\$51,845	\$57,009	\$75,451	\$87,815	Design or conduct work-related training and development programs to improve individual skills or organizational performance. May analyze organizational training needs or evaluate training effectiveness. Excludes "Career/Technical Education Teachers, Post
Market Research Analysts and Marketing Specialists	13-1161	160	\$19.07	\$22.28	\$26.01	\$28.15	\$32.97	\$40.03	\$39,675	\$46,350	\$54,094	\$58,555	\$68,571	\$83,271	Research conditions in local, regional, national, or online markets. Gather information to determine potential sales of a product or service, or plan a marketing or advertising campaign. May gather information on competitors, prices, sales, and methods o
Project Management Specialists and Business Operations Specialists, All Other	13-1198	200	\$23.94	\$28.25	\$34.67	\$36.81	\$42.37	\$53.44	\$49,782	\$58,758	\$72,122	\$76,570	\$88,145	\$111,151	

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Accountants and Auditors	13-2011	440	\$21.19	\$26.15	\$30.82	\$32.96	\$39.10	\$48.94	\$44,066	\$54,392	\$64,104	\$68,550	\$81,347	\$101,809	Examine, analyze, and interpret accounting records to prepare financial statements, give advice, or audit and evaluate statements prepared by others. Install or advise on systems of recording costs or other financial and budgetary data. Excludes "Tax Exa
Property Appraisers and Assessors	13-2020	20	\$21.78	\$23.90	\$28.20	\$30.72	\$33.33	\$48.04	\$45,308	\$49,715	\$58,675	\$63,913	\$69,313	\$99,917	
Credit Analysts	13-2041		\$21.85	\$26.22	\$28.35	\$28.26	\$30.47	\$31.74	\$45,462	\$54,538	\$58,966	\$58,780	\$63,378	\$66,025	Analyze credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. Prepare reports with credit information for use in decisionmaking. Excludes "Financial Risk Specialists" (
Personal Financial Advisors	13-2052	70	\$19.14	\$30.42	\$36.61	\$46.92	\$45.13	\$99.55	\$39,795	\$63,278	\$76,148	\$97,604	\$93,872	\$207,055	Advise clients on financial plans using knowledge of tax and investment strategies, securities, insurance, pension plans, and real estate. Duties include assessing clients' assets, liabilities, cash flow, insurance coverage, tax status, and financial obj
Insurance Underwriters	13-2053	50	\$23.76	\$28.27	\$34.34	\$35.68	\$43.04	\$50.57	\$49,426	\$58,794	\$71,414	\$74,204	\$89,523	\$105,186	Review individual applications for insurance to evaluate degree of risk involved and determine acceptance of applications.
Financial Examiners	13-2061	20	\$23.97	\$26.71	\$36.66	\$45.49	\$61.07	\$75.49	\$49,861	\$55,560	\$76,241	\$94,607	\$127,022	\$157,020	Enforce or ensure compliance with laws and regulations governing financial and securities institutions and financial and real estate transactions. May examine, verify, or authenticate records.
Credit Counselors	13-2071	10	\$14.20	\$16.31	\$18.69	\$19.79	\$22.87	\$28.40	\$29,546	\$33,940	\$38,878	\$41,156	\$47,585	\$59,068	Advise and educate individuals or organizations on acquiring and managing debt. May provide guidance in determining the best type of loan and explain loan requirements or restrictions. May help develop debt management plans or student financial aid packa
Loan Officers	13-2072	200	\$20.61	\$26.11	\$32.07	\$35.44	\$42.89	\$54.80	\$42,887	\$54,313	\$66,704	\$73,718	\$89,229	\$113,986	Evaluate, authorize, or recommend approval of commercial, real estate, or credit loans. Advise borrowers on financial status and payment methods. Includes mortgage loan officers and agents, collection analysts, loan servicing officers, and loan underwrit
Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	13-2098	60	\$19.58	\$23.83	\$30.85	\$33.49	\$40.80	\$53.27	\$40,729	\$49,576	\$64,172	\$69,654	\$84,867	\$110,814	
Computer Systems Analysts	15-1211	110	\$29.91	\$35.94	\$40.24	\$41.53	\$46.16	\$54.70	\$62,203	\$74,743	\$83,696	\$86,384	\$96,011	\$113,765	Analyze science, engineering, business, and other data processing problems to develop and implement solutions to complex applications problems, system administration issues, or network concerns. Perform systems management and integration functions, impro
Information Security Analysts	15-1212	20	\$34.35	\$42.32	\$47.51	\$48.58	\$52.74	\$68.55	\$71,447	\$88,022	\$98,829	\$101,049	\$109,696	\$142,579	Plan, implement, upgrade, or monitor security measures for the protection of computer networks and information. Assess system vulnerabilities for security risks and propose and implement risk mitigation strategies. May ensure appropriate security control
Computer Network Support Specialists	15-1231	50	\$20.38	\$23.06	\$27.78	\$29.68	\$32.36	\$44.73	\$42,393	\$47,972	\$57,784	\$61,731	\$67,305	\$93,048	Analyze, test, troubleshoot, and evaluate existing network systems, such as local area networks (LAN), wide area networks (WAN), cloud networks, servers, and other data communications networks. Perform network maintenance to ensure networks operate corre
Computer User Support Specialists	15-1232	160	\$16.07	\$18.41	\$22.21	\$23.23	\$27.34	\$32.24	\$33,412	\$38,281	\$46,191	\$48,312	\$56,868	\$67,042	Provide technical assistance to computer users. Answer questions or resolve computer problems for clients in person, via telephone, or electronically. May provide assistance concerning the use of computer hardware and software, including printing, instal

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Computer Network Architects	15-1241	30	\$35.06	\$43.28	\$52.45	\$52.71	\$60.85	\$69.25	\$72,942	\$90,030	\$109,093	\$109,629	\$126,570	\$144,058	Design and implement computer and information networks, such as local area networks (LAN), wide area networks (WAN), intranets, extranets, and other data communications networks. Perform network modeling, analysis, and planning, including analysis of cap
Network and Computer Systems Administrators	15-1244	120	\$23.89	\$28.60	\$34.81	\$35.86	\$41.78	\$51.51	\$49,688	\$59,487	\$72,405	\$74,593	\$86,908	\$107,152	Install, configure, and maintain an organization's local area network (LAN), wide area network (WAN), data communications network, operating systems, and physical and virtual servers. Perform system monitoring and verify the integrity and availability of
Database Administrators and Architects	15-1245	10	\$16.37	\$20.67	\$44.43	\$40.89	\$58.24	\$68.36	\$34,054	\$43,000	\$92,430	\$85,046	\$121,135	\$142,186	
Computer Programmers	15-1251	20	\$21.40	\$22.89	\$25.37	\$30.80	\$37.97	\$46.24	\$44,520	\$47,616	\$52,775	\$64,060	\$78,962	\$96,177	Create, modify, and test the code and scripts that allow computer applications to run. Work from specifications drawn up by software and web developers or other individuals. May develop and write computer programs to store, locate, and retrieve specific
Software Developers and Software Quality Assurance Analysts and Testers	15-1256	220	\$33.48	\$39.09	\$46.96	\$46.65	\$53.80	\$62.65	\$69,645	\$81,307	\$97,674	\$97,025	\$111,909	\$130,309	
Web Developers and Digital Interface Designers	15-1257	20	\$11.19	\$12.68	\$27.30	\$29.96	\$45.96	\$52.42	\$23,267	\$26,358	\$56,778	\$62,317	\$95,600	\$109,036	
Computer Occupations, All Other	15-1299	60	\$16.88	\$18.69	\$25.74	\$29.07	\$39.08	\$47.29	\$35,094	\$38,876	\$53,527	\$60,474	\$81,287	\$98,358	All computer occupations not listed separately. Excludes "Computer and Information Systems Managers" (11-3021), "Computer Hardware Engineers" (17-2061), "Electrical and Electronics Engineers" (17-2070), "Computer Science Teachers, Postsecondary" (25-1021
Statisticians	15-2041		\$16.59	\$18.05	\$20.64	\$27.92	\$42.16	\$53.11	\$34,491	\$37,538	\$42,926	\$58,077	\$87,693	\$110,455	Develop or apply mathematical or statistical theory and methods to collect, organize, interpret, and summarize numerical data to provide usable information. May specialize in fields such as biostatistics, agricultural statistics, business statistics, or
Architects, Except Landscape and Naval	17-1011	30	\$26.81	\$30.58	\$35.58	\$37.41	\$39.99	\$54.61	\$55,765	\$63,617	\$74,008	\$77,829	\$83,188	\$113,590	Plan and design structures, such as private residences, office buildings, theaters, factories, and other structural property. Excludes "Landscape Architects" (17-1012) and "Marine Engineers and Naval Architects" (17-2121).
Surveyors	17-1022	30	\$21.76	\$27.61	\$35.20	\$35.27	\$42.42	\$49.26	\$45,277	\$57,417	\$73,206	\$73,366	\$88,226	\$102,463	Make exact measurements and determine property boundaries. Provide data relevant to the shape, contour, gravitation, location, elevation, or dimension of land or land features on or near the earth's surface for engineering, mapmaking, mining, land evalua
Civil Engineers	17-2051	60	\$27.31	\$31.30	\$37.72	\$39.69	\$47.30	\$58.77	\$56,791	\$65,109	\$78,438	\$82,555	\$98,394	\$122,257	Perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures and facilities, such as roads, railroads, airports, bridges, harbors, channels, dams, irrigation projects, pipelines, power plants, and
Industrial Engineers	17-2112	120	\$32.66	\$38.18	\$48.13	\$48.65	\$59.13	\$66.95	\$67,927	\$79,431	\$100,129	\$101,198	\$122,974	\$139,257	Design, develop, test, and evaluate integrated systems for managing industrial production processes, including human work factors, quality control, inventory control, logistics and material flow, cost analysis, and production coordination. Excludes "Heal
Mechanical Engineers	17-2141	40	\$29.13	\$34.21	\$40.63	\$43.06	\$48.08	\$53.38	\$60,573	\$71,150	\$84,514	\$89,563	\$100,014	\$111,020	Perform engineering duties in planning and designing tools, engines, machines, and other mechanically functioning equipment. Oversee installation, operation, maintenance, and repair of equipment such as centralized heat, gas, water, and steam systems.
Engineers, All Other	17-2199	20	\$42.45	\$44.98	\$49.26	\$48.85	\$52.76	\$59.37	\$88,297	\$93,568	\$102,455	\$101,605	\$109,740	\$123,486	All engineers not listed separately. Excludes "Sales Engineers" (41-9031), "Locomotive Engineers" (53-4011), and "Ship Engineers" (53-5031).

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Architectural and Civil Drafters	17-3011	30	\$20.46	\$21.90	\$24.33	\$24.76	\$28.18	\$31.09	\$42,566	\$45,543	\$50,605	\$51,500	\$58,617	\$64,662	Prepare detailed drawings of architectural and structural features of buildings or drawings and topographical relief maps used in civil engineering projects, such as highways, bridges, and public works. Use knowledge of building materials, engineering pr
Mechanical Drafters	17-3013	70	\$18.16	\$21.21	\$25.74	\$26.64	\$30.63	\$38.25	\$37,764	\$44,118	\$53,533	\$55,405	\$63,724	\$79,561	Prepare detailed working diagrams of machinery and mechanical devices, including dimensions, fastening methods, and other engineering information.
Civil Engineering Technologists and Technicians	17-3022	40	\$19.03	\$22.96	\$29.77	\$29.60	\$37.10	\$40.84	\$39,578	\$47,763	\$61,918	\$61,571	\$77,181	\$84,948	Apply theory and principles of civil engineering in planning, designing, and overseeing construction and maintenance of structures and facilities under the direction of engineering staff or physical scientists.
Electrical and Electronic Engineering Technologists and Technicians	17-3023	40	\$26.50	\$30.90	\$38.37	\$37.69	\$45.77	\$50.09	\$55,120	\$64,276	\$79,814	\$78,411	\$95,213	\$104,185	Apply electrical and electronic theory and related knowledge, usually under the direction of engineering staff, to design, build, repair, adjust, and modify electrical components, circuitry, controls, and machinery for subsequent evaluation and use by en
Calibration and Engineering Technologists and Technicians, Except Drafters, All Other	17-3098		\$32.73	\$36.17	\$41.74	\$40.98	\$47.22	\$50.52	\$68,095	\$75,220	\$86,819	\$85,237	\$98,216	\$105,077	
Soil and Plant Scientists	19-1013	10	\$23.74	\$28.34	\$35.80	\$35.40	\$41.14	\$49.95	\$49,384	\$58,942	\$74,473	\$73,629	\$85,566	\$103,905	Conduct research in breeding, physiology, production, yield, and management of crops and agricultural plants or trees, shrubs, and nursery stock, their growth in soils, and control of pests; or study the chemical, physical, biological, and mineralogical
Conservation Scientists	19-1031		\$26.45	\$27.94	\$30.35	\$31.00	\$33.06	\$40.91	\$55,014	\$58,125	\$63,136	\$64,474	\$68,766	\$85,100	Manage, improve, and protect natural resources to maximize their use without damaging the environment. May conduct soil surveys and develop plans to eliminate soil erosion or to protect rangelands. May instruct farmers, agricultural production managers,
Environmental Scientists and Specialists, Including Health	19-2041	30	\$26.61	\$28.42	\$31.47	\$33.71	\$38.61	\$46.47	\$55,358	\$59,121	\$65,439	\$70,127	\$80,316	\$96,670	Conduct research or perform investigation for the purpose of identifying, abating, or eliminating sources of pollutants or hazards that affect either the environment or public health. Using knowledge of various scientific disciplines, may collect, synthe
Clinical, Counseling, and School Psychologists	19-3031	20	\$15.38	\$33.55	\$43.66	\$46.42	\$56.98	\$63.43	\$31,980	\$69,783	\$90,814	\$96,556	\$118,533	\$131,939	Diagnose and treat mental disorders; learning disabilities; and cognitive, behavioral, and emotional problems, using individual, child, family, and group therapies. May design and implement behavior modification programs.
Agricultural and Food Science Technicians	19-4010	40	\$16.99	\$18.23	\$20.30	\$22.14	\$26.31	\$30.76	\$35,335	\$37,911	\$42,231	\$46,038	\$54,721	\$63,977	
Forest and Conservation Technicians	19-4071	40	\$16.59	\$17.46	\$19.72	\$22.94	\$28.98	\$31.60	\$34,502	\$36,324	\$40,998	\$47,708	\$60,280	\$65,721	Provide technical assistance regarding the conservation of soil, water, forests, or related natural resources. May compile data pertaining to size, content, condition, and other characteristics of forest tracts under the direction of foresters, or train
Life, Physical, and Social Science Technicians, All Other	19-4099	10	\$13.23	\$14.17	\$15.73	\$19.04	\$25.72	\$30.65	\$27,521	\$29,469	\$32,719	\$39,598	\$53,498	\$63,762	All life, physical, and social science technicians not listed separately.
Occupational Health and Safety Specialists	19-5011	80	\$27.17	\$32.07	\$38.45	\$38.21	\$43.87	\$50.84	\$56,520	\$66,711	\$79,991	\$79,495	\$91,251	\$105,735	Review, evaluate, and analyze work environments and design programs and procedures to control, eliminate, and prevent disease or injury caused by chemical, physical, and biological agents or ergonomic factors. May conduct inspections and enforce adherenc
Educational, Guidance, and Career Counselors and Advisors	21-1012	140	\$17.23	\$21.24	\$26.63	\$26.19	\$31.15	\$35.89	\$35,848	\$44,186	\$55,402	\$54,486	\$64,808	\$74,635	Advise and assist students and provide educational and vocational guidance services.
Marriage and Family Therapists	21-1013		\$22.55	\$25.78	\$31.32	\$39.86	\$40.75	\$65.07	\$46,914	\$53,610	\$65,151	\$82,899	\$84,765	\$135,364	Diagnose and treat mental and emotional disorders, whether cognitive, affective, or behavioral, within the context of marriage and family systems. Apply psychotherapeutic and family systems theories and techniques in the delivery of services to individua

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Rehabilitation Counselors	21-1015	30	\$9.38	\$11.72	\$15.09	\$16.93	\$21.22	\$28.82	\$19,507	\$24,383	\$31,378	\$35,208	\$44,140	\$59,950	Counsel individuals to maximize the independence and employability of persons coping with personal, social, and vocational difficulties that result from birth defects, illness, disease, accidents, aging, or the stress of daily life. Coordinate activities
Substance abuse, behavioral disorder, and mental health counselors	21-1018	120	\$14.31	\$17.20	\$25.64	\$25.20	\$31.90	\$38.18	\$29,751	\$35,764	\$53,337	\$52,399	\$66,355	\$79,420	
Child, Family, and School Social Workers	21-1021	140	\$11.17	\$15.23	\$18.94	\$19.59	\$23.17	\$29.64	\$23,238	\$31,681	\$39,392	\$40,753	\$48,198	\$61,653	Provide social services and assistance to improve the social and psychological functioning of children and their families and to maximize the family well-being and the academic functioning of children. May assist parents, arrange adoptions, and find foster
Healthcare Social Workers	21-1022	50	\$16.92	\$19.62	\$26.31	\$25.76	\$29.80	\$31.89	\$35,200	\$40,816	\$54,731	\$53,569	\$61,983	\$66,346	Provide individuals, families, and groups with the psychosocial support needed to cope with chronic, acute, or terminal illnesses. Services include advising family caregivers. Provide patients with information and counseling, and make referrals for other
Mental Health and Substance Abuse Social Workers	21-1023	10	\$16.58	\$18.06	\$20.51	\$22.06	\$25.74	\$31.62	\$34,470	\$37,572	\$42,641	\$45,884	\$53,522	\$65,769	Assess and treat individuals with mental, emotional, or substance abuse problems, including abuse of alcohol, tobacco, and/or other drugs. Activities may include individual and group therapy, crisis intervention, case management, client advocacy, prevent
Health Education Specialists	21-1091	20	\$12.97	\$14.27	\$33.73	\$26.75	\$38.47	\$40.91	\$26,968	\$29,670	\$70,163	\$55,628	\$80,033	\$85,097	Provide and manage health education programs that help individuals, families, and their communities maximize and maintain healthy lifestyles. Use data to identify community needs prior to planning, implementing, monitoring, and evaluating programs design
Social and Human Service Assistants	21-1093	360	\$10.04	\$12.89	\$16.47	\$16.71	\$19.68	\$24.27	\$20,900	\$26,829	\$34,270	\$34,755	\$40,955	\$50,492	Assist other social and human service providers in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits
Clergy	21-2011	30	\$20.10	\$21.70	\$24.15	\$24.78	\$28.38	\$32.67	\$41,804	\$45,138	\$50,217	\$51,533	\$59,033	\$67,952	Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members.
Directors, Religious Activities and Education	21-2021		\$16.82	\$18.31	\$21.02	\$24.41	\$24.27	\$30.28	\$34,996	\$38,097	\$43,704	\$50,753	\$50,488	\$62,979	Coordinate or design programs and conduct outreach to promote the religious education or activities of a denominational group. May provide counseling, guidance, and leadership relative to marital, health, financial, and religious problems.
Lawyers	23-1011	170	\$27.31	\$31.28	\$40.82	\$59.84	\$74.81		\$56,807	\$65,051	\$84,915	\$124,477	\$155,592		Represent clients in criminal and civil litigation and other legal proceedings, draw up legal documents, or manage or advise clients on legal transactions. May specialize in a single area or may practice broadly in many areas of law.
Paralegals and Legal Assistants	23-2011		\$16.88	\$18.17	\$20.26	\$22.79	\$23.72	\$30.46	\$35,111	\$37,777	\$42,134	\$47,403	\$49,346	\$63,355	Assist lawyers by investigating facts, preparing legal documents, or researching legal precedent. Conduct research to support a legal proceeding, to formulate a defense, or to initiate legal action. Excludes "Legal Secretaries" (43-6012).
Legal Support Workers, All Other	23-2099	40	\$18.06	\$20.25	\$26.10	\$25.17	\$30.02	\$32.42	\$37,579	\$42,112	\$54,294	\$52,360	\$62,450	\$67,433	All legal support workers not listed separately.
Business Teachers, Postsecondary	25-1011	30							\$38,426	\$61,475	\$75,293	\$73,933	\$83,302	\$90,763	Teach courses in business administration and management, such as accounting, finance, human resources, labor and industrial relations, marketing, and operations research. Includes both teachers primarily engaged in teaching and those who do a combination
Health Specialties Teachers, Postsecondary	25-1071	70							\$41,938	\$58,182	\$68,090	\$69,112	\$78,797	\$85,873	Teach courses in health specialties, in fields such as dentistry, laboratory technology, medicine, pharmacy, public health, therapy, and veterinary medicine. Excludes "Biological Science Teachers, Postsecondary" (25-1042) and "Nursing Instructors and Tea

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Nursing Instructors and Teachers, Postsecondary	25-1072	100							\$36,931	\$54,592	\$75,758	\$68,500	\$83,567	\$88,397	Demonstrate and teach patient care in classroom and clinical units to nursing students. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Education Teachers, Postsecondary	25-1081								\$34,991	\$38,632	\$59,001	\$63,434	\$80,089	\$98,119	Teach courses pertaining to education, such as counseling, curriculum, guidance, instruction, teacher education, and teaching English as a second language. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Art, Drama, and Music Teachers, Postsecondary	25-1121								\$34,279	\$37,389	\$55,904	\$66,317	\$78,782	\$98,465	Teach courses in drama, music, and the arts including fine and applied art, such as painting and sculpture, or design and crafts. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Communications Teachers, Postsecondary	25-1122	20							\$37,598	\$55,329	\$76,956	\$79,123	\$87,720	\$105,207	Teach courses in communications, such as organizational communications, public relations, radio/television broadcasting, and journalism. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Career/Technical Education Teachers, Postsecondary	25-1194	80	\$22.88	\$28.32	\$33.31	\$32.54	\$38.42	\$41.53	\$47,586	\$58,888	\$69,268	\$67,687	\$79,915	\$86,381	Teach vocational courses intended to provide occupational training below the baccalaureate level in subjects such as construction, mechanics/repair, manufacturing, transportation, or cosmetology, primarily to students who have graduated from or left high school.
Preschool Teachers, Except Special Education	25-2011	140	\$9.53	\$11.30	\$14.20	\$14.85	\$18.05	\$21.55	\$19,815	\$23,517	\$29,540	\$30,880	\$37,543	\$44,804	Instruct preschool-aged students, following curricula or lesson plans, in activities designed to promote social, physical, and intellectual growth. Excludes "Special Education Teachers" (25-2050), "Substitute Teachers, Short-Term" (25-3031), and "Childcare Teachers" (25-3031).
Kindergarten Teachers, Except Special Education	25-2012	70							\$34,997	\$39,648	\$52,222	\$50,140	\$60,682	\$65,524	Teach academic and social skills to kindergarten students. Excludes "Special Education Teachers" (25-2050) and "Substitute Teachers, Short-Term" (25-3031).
Elementary School Teachers, Except Special Education	25-2021	920							\$40,070	\$48,858	\$61,815	\$61,455	\$74,990	\$83,858	Teach academic and social skills to students at the elementary school level. Excludes "Special Education Teachers" (25-2050) and "Substitute Teachers, Short-Term" (25-3031).
Middle School Teachers, Except Special and Career/Technical Education	25-2022	450							\$37,105	\$44,875	\$57,125	\$57,817	\$71,762	\$81,639	Teach one or more subjects to students at the middle, intermediate, or junior high school level. Excludes "Career/Technical Education Teachers, Middle School" (25-2023), "Special Education Teachers" (25-2050), and "Substitute Teachers, Short-Term" (25-3031).
Career/Technical Education Teachers, Middle School	25-2023	40							\$39,277	\$47,257	\$58,004	\$61,982	\$69,166	\$89,841	Teach occupational, vocational, career, or technical subjects to students at the middle, intermediate, or junior high school level. Excludes "Special Education Teachers" (25-2050) and "Substitute Teachers, Short-Term" (25-3031).
Secondary School Teachers, Except Special and Career/Technical Education	25-2031	570							\$39,414	\$47,215	\$58,158	\$58,227	\$68,958	\$79,864	Teach one or more subjects to students at the secondary school level. Excludes "Career/Technical Education Teachers, Secondary School" (25-2032), "Special Education Teachers" (25-2050), and "Substitute Teachers, Short-Term" (25-3031).
Career/Technical Education Teachers, Secondary School	25-2032	70							\$37,895	\$46,099	\$59,540	\$60,507	\$74,307	\$86,498	Teach occupational, vocational, career, or technical subjects to students at the secondary school level. Excludes "Special Education Teachers" (25-2050), and "Substitute Teachers, Short-Term" (25-3031).
Special Education Teachers, Kindergarten and Elementary School	25-2052	120							\$43,901	\$49,115	\$58,523	\$60,738	\$69,548	\$84,773	Teach elementary school subjects to educationally and physically handicapped students. Includes teachers who specialize and work with audibly and visually handicapped students and those who teach basic academic and life processes skills to the mentally handicapped.

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Special Education Teachers, Middle School	25-2057	40								\$37,255	\$42,542	\$53,743	\$54,257	\$64,079	\$75,847	Teach academic, social, and life skills to middle school students with learning, emotional, or physical disabilities. Includes teachers who specialize and work with students who are blind or have visual impairments; students who are deaf or have hearing
Special Education Teachers, Secondary School	25-2058	40								\$44,417	\$54,923	\$67,906	\$66,096	\$79,187	\$85,626	Teach academic, social, and life skills to secondary school students with learning, emotional, or physical disabilities. Includes teachers who specialize and work with students who are blind or have visual impairments; students who are deaf or have hearing
Self-Enrichment Teachers	25-3021	110	\$11.17	\$13.23	\$15.15	\$18.33	\$21.30	\$31.09	\$23,236	\$27,515	\$31,512	\$38,140	\$44,293	\$64,661	Teach or instruct individuals or groups for the primary purpose of self-enrichment or recreation, rather than for an occupational objective, educational attainment, competition, or fitness. Excludes "Coaches and Scouts" (27-2022) and "Exercise Trainers a	
Substitute Teachers, Short-Term	25-3031	240	\$13.17	\$14.07	\$15.58	\$22.51	\$20.65	\$24.73	\$27,402	\$29,273	\$32,391	\$46,827	\$42,956	\$51,437	Teach students on a short-term basis as a temporary replacement for a regular classroom teacher, typically using the regular teacher's lesson plan. Excludes long-term substitute teachers who perform all the duties of a regular teacher; these teachers are	
Tutors and Teachers and Instructors, All Other	25-3097	60							\$32,747	\$37,064	\$47,169	\$48,114	\$60,112	\$66,327		
Curators	25-4012	20	\$8.56	\$9.77	\$11.42	\$20.03	\$34.58	\$45.16	\$17,799	\$20,333	\$23,751	\$41,648	\$71,921	\$93,941	Administer collections, such as artwork, collectibles, historic items, or scientific specimens of museums or other institutions. May conduct instructional, research, or public service activities of institution.	
Librarians and Media Collections Specialists	25-4022	70	\$12.78	\$15.44	\$26.62	\$24.86	\$33.80	\$39.06	\$26,574	\$32,117	\$55,364	\$51,709	\$70,284	\$81,247	Administer and maintain libraries or collections of information, for public or private access through reference or borrowing. Work in a variety of settings, such as educational institutions, museums, and corporations, and with various types of informatio	
Library Technicians	25-4031	80	\$11.23	\$14.20	\$17.98	\$17.67	\$20.94	\$24.28	\$23,355	\$29,535	\$37,388	\$36,741	\$43,568	\$50,514	Assist librarians by helping readers in the use of library catalogs, databases, and indexes to locate books and other materials; and by answering questions that require only brief consultation of standard reference. Compile records; sort and shelve books	
Farm and Home Management Educators	25-9021	50	\$13.13	\$14.05	\$15.59	\$20.19	\$19.67	\$40.34	\$27,317	\$29,227	\$32,411	\$42,005	\$40,931	\$83,909	Instruct and advise individuals and families engaged in agriculture, agricultural-related processes, or home management activities. Demonstrate procedures and apply research findings to advance agricultural and home management activities. May develop edu	
Instructional Coordinators	25-9031	60	\$19.90	\$28.41	\$34.88	\$32.71	\$38.91	\$41.44	\$41,390	\$59,099	\$72,534	\$68,052	\$80,941	\$86,188	Develop instructional material, coordinate educational content, and incorporate current technology into instruction in order to provide guidelines to educators and instructors for developing curricula and conducting courses. May train and coach teachers.	
Teaching Assistants, Except Postsecondary	25-9045	1,030							\$19,729	\$23,094	\$28,270	\$29,148	\$33,678	\$39,964		
Floral Designers	27-1023	30	\$10.76	\$12.71	\$14.52	\$14.84	\$16.54	\$19.81	\$22,391	\$26,423	\$30,204	\$30,856	\$34,415	\$41,207	Design, cut, and arrange live, dried, or artificial flowers and foliage.	
Graphic Designers	27-1024	70	\$9.98	\$14.23	\$20.63	\$21.15	\$28.41	\$31.85	\$20,774	\$29,579	\$42,912	\$44,000	\$59,086	\$66,242	Design or create graphics to meet specific commercial or promotional needs, such as packaging, displays, or logos. May use a variety of mediums to achieve artistic or decorative effects. Excludes "Web and Digital Interface Designers" (15-1255).	
Interior Designers	27-1025		\$17.32	\$20.10	\$26.77	\$25.19	\$29.72	\$31.50	\$36,033	\$41,816	\$55,671	\$52,374	\$61,816	\$65,505	Plan, design, and furnish the internal space of rooms or buildings. Design interior environments or create physical layouts that are practical, aesthetic, and conducive to the intended purposes. May specialize in a particular field, style, or phase of in	
Merchandise Displayers and Window Trimmers	27-1026		\$12.59	\$13.53	\$14.88	\$15.63	\$16.55	\$21.46	\$26,196	\$28,149	\$30,961	\$32,501	\$34,435	\$44,634	Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.	

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Coaches and Scouts	27-2022	300								\$17,398	\$19,107	\$27,418	\$31,122	\$36,327	\$54,313	Instruct or coach groups or individuals in the fundamentals of sports for the primary purpose of competition. Demonstrate techniques and methods of participation. May evaluate athletes' strengths and weaknesses as possible recruits or to improve the athl
Umpires, Referees, and Other Sports Officials	27-2023									\$21,098	\$22,609	\$25,037	\$27,936	\$35,654	\$39,933	Officiate at competitive athletic or sporting events. Detect infractions of rules and decide penalties according to established regulations. Includes all sporting officials, referees, and competition judges.
Broadcast Announcers and Radio Disc Jockeys	27-3011	50	\$8.96	\$11.21	\$17.22	\$17.55	\$22.87	\$28.01	\$18,647	\$23,311	\$35,821	\$36,501	\$47,555	\$58,265	Speak or read from scripted materials, such as news reports or commercial messages, on radio, television, or other communications media. May play and queue music, announce artist or title of performance, identify station, or interview guests. Excludes "N	
News Analysts, Reporters, and Journalists	27-3023	20	\$11.89	\$13.94	\$16.72	\$16.75	\$19.39	\$22.55	\$24,720	\$29,004	\$34,789	\$34,844	\$40,344	\$46,908	Narrate or write news stories, reviews, or commentary for print, broadcast, or other communications media such as newspapers, magazines, radio, or television. May collect and analyze information through interview, investigation, or observation.	
Public Relations Specialists	27-3031	50	\$20.57	\$23.54	\$28.54	\$28.76	\$33.68	\$39.48	\$42,773	\$48,974	\$59,378	\$59,816	\$70,061	\$82,129	Promote or create an intended public image for individuals, groups, or organizations. May write or select material for release to various communications media. May specialize in using social media.	
Interpreters and Translators	27-3091	40	\$14.15	\$16.86	\$18.44	\$19.95	\$20.01	\$35.55	\$29,427	\$35,068	\$38,338	\$41,513	\$41,608	\$73,941	Interpret oral or sign language, or translate written text from one language into another.	
Photographers	27-4021		\$10.95	\$12.68	\$16.72	\$18.97	\$26.95	\$30.78	\$22,770	\$26,362	\$34,775	\$39,447	\$56,052	\$64,029	Photograph people, landscapes, merchandise, or other subjects. May use lighting equipment to enhance a subject's appearance. May use editing software to produce finished images and prints. Includes commercial and industrial photographers, scientific phot	
Chiropractors	29-1011	50	\$10.89	\$12.31	\$21.63	\$21.36	\$27.59	\$33.98	\$22,636	\$25,614	\$44,980	\$44,431	\$57,389	\$70,690	Assess, treat, and care for patients by manipulation of spine and musculoskeletal system. May provide spinal adjustment or address sacral or pelvic misalignment.	
Dentists, General	29-1021	80	\$42.43	\$46.39	\$60.39	\$67.20	\$78.38		\$88,241	\$96,498	\$125,624	\$139,757	\$163,041		Examine, diagnose, and treat diseases, injuries, and malformations of teeth and gums. May treat diseases of nerve, pulp, and other dental tissues affecting oral hygiene and retention of teeth. May fit dental appliances or provide preventive care. Exclude	
Dietitians and Nutritionists	29-1031	20	\$18.04	\$21.17	\$27.02	\$26.78	\$31.88	\$36.71	\$37,533	\$44,045	\$56,192	\$55,695	\$66,304	\$76,351	Plan and conduct food service or nutritional programs to assist in the promotion of health and control of disease. May supervise activities of a department providing quantity food services, counsel individuals, or conduct nutritional research.	
Optometrists	29-1041	20	\$39.95	\$54.19	\$60.65	\$58.89	\$67.35	\$75.69	\$83,100	\$112,716	\$126,151	\$122,486	\$140,096	\$157,439	Diagnose, manage, and treat conditions and diseases of the human eye and visual system. Examine eyes and visual system, diagnose problems or impairments, prescribe corrective lenses, and provide treatment. May prescribe therapeutic drugs to treat specifi	
Pharmacists	29-1051	140	\$53.09	\$56.68	\$62.35	\$62.35	\$68.91	\$78.99	\$110,431	\$117,894	\$129,692	\$129,677	\$143,330	\$164,293	Dispense drugs prescribed by physicians and other health practitioners and provide information to patients about medications and their use. May advise physicians and other health practitioners on the selection, dosage, interactions, and side effects of m	
Physician Assistants	29-1071	70	\$44.06	\$49.48	\$57.66	\$55.89	\$65.33	\$71.72	\$91,646	\$102,906	\$119,943	\$116,256	\$135,902	\$149,172	Provide healthcare services typically performed by a physician, under the supervision of a physician. Conduct complete physicals, provide treatment, and counsel patients. May, in some cases, prescribe medication. Must graduate from an accredited educatio	

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Occupational Therapists	29-1122	30	\$34.21	\$38.53	\$45.38	\$45.69	\$52.48	\$61.22	\$71,161	\$80,143	\$94,379	\$95,039	\$109,161	\$127,327	Assess, plan, and organize rehabilitative programs that help build or restore vocational, homemaking, and daily living skills, as well as general independence, to persons with disabilities or developmental delays. Use therapeutic techniques, adapt the in
Physical Therapists	29-1123	70	\$33.97	\$36.27	\$40.09	\$41.96	\$47.55	\$54.15	\$70,651	\$75,443	\$83,386	\$87,264	\$98,912	\$112,625	Assess, plan, organize, and participate in rehabilitative programs that improve mobility, relieve pain, increase strength, and improve or correct disabling conditions resulting from disease or injury.
Speech-Language Pathologists	29-1127	30	\$22.97	\$33.38	\$40.65	\$39.18	\$47.97	\$52.20	\$47,774	\$69,433	\$84,550	\$81,489	\$99,777	\$108,581	Assess and treat persons with speech, language, voice, and fluency disorders. May select alternative communication systems and teach their use. May perform research related to speech and language problems.
Veterinarians	29-1131	50	\$35.10	\$40.96	\$47.31	\$47.61	\$51.20	\$55.25	\$73,005	\$85,205	\$98,409	\$99,035	\$106,507	\$114,912	Diagnose, treat, or research diseases and injuries of animals. Includes veterinarians who conduct research and development, inspect livestock, or care for pets and companion animals.
Registered Nurses	29-1141	1,830	\$22.62	\$26.11	\$29.56	\$30.09	\$33.17	\$38.91	\$47,033	\$54,312	\$61,498	\$62,589	\$69,001	\$80,935	Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease preventio
Nurse Anesthetists	29-1151	30	\$25.98	\$41.75	\$82.96	\$71.09	\$93.03	\$103.32	\$54,024	\$86,845	\$172,566	\$147,873	\$193,492	\$214,907	Administer anesthesia, monitor patient's vital signs, and oversee patient recovery from anesthesia. May assist anesthesiologists, surgeons, other physicians, or dentists. Must be registered nurses who have specialized graduate education.
Nurse Practitioners	29-1171	120	\$41.58	\$45.90	\$52.03	\$60.38	\$69.14	\$87.89	\$86,494	\$95,477	\$108,239	\$125,605	\$143,804	\$182,801	Diagnose and treat acute, episodic, or chronic illness, independently or as part of a healthcare team. May focus on health promotion and disease prevention. May order, perform, or interpret diagnostic tests such as lab work and x rays. May prescribe medi
Family Medicine Physicians	29-1215	30	\$71.73	\$86.90		\$117.27			\$149,207	\$180,758		\$243,938			Diagnose, treat, and provide preventive care to individuals and families across the lifespan. May refer patients to specialists when needed for further diagnosis or treatment. Excludes "General Internal Medicine Physicians" (29-1216) and "Pediatricians,
General Internal Medicine Physicians	29-1216		\$34.75	\$95.75		\$123.73			\$72,286	\$199,161		\$257,372			Diagnose and provide nonsurgical treatment for a wide range of diseases and injuries of internal organ systems. Provide care mainly for adults and adolescents, and are based primarily in an outpatient care setting. Excludes "Family Medicine Physicians" (
Psychiatrists	29-1223		\$44.31	\$49.02	\$64.27	\$71.40	\$78.26		\$92,162	\$101,969	\$133,690	\$148,511	\$162,774		Diagnose, treat, and help prevent mental disorders. Excludes "Clinical and Counseling Psychologists" (19-3033) and "School Psychologists" (19-3034).
Physicians, All Other and Ophthalmologists, Except Pediatric	29-1228	140	\$28.82	\$66.25		\$111.88			\$59,959	\$137,791		\$232,697			
Surgeons, Except Ophthalmologists	29-1248	40				\$152.72						\$317,655			
Dental Hygienists	29-1292	80	\$32.71	\$34.84	\$37.49	\$37.25	\$40.13	\$42.30	\$68,043	\$72,458	\$77,967	\$77,479	\$83,476	\$87,983	Administer oral hygiene care to patients. Assess patient oral hygiene problems or needs and maintain health records. Advise patients on oral health maintenance and disease prevention. May provide advanced care such as providing fluoride treatment or admi
Clinical Laboratory Technologists and Technicians	29-2010	160	\$13.68	\$16.87	\$23.07	\$23.49	\$29.52	\$35.37	\$28,464	\$35,086	\$47,998	\$48,870	\$61,407	\$73,570	
Cardiovascular Technologists and Technicians	29-2031	30	\$15.77	\$18.21	\$25.36	\$24.15	\$29.68	\$32.25	\$32,807	\$37,866	\$52,761	\$50,232	\$61,722	\$67,061	Conduct tests on pulmonary or cardiovascular systems of patients for diagnostic, therapeutic, or research purposes. May conduct or assist in electrocardiograms, cardiac catheterizations, pulmonary functions, lung capacity, and similar tests.

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Diagnostic Medical Sonographers	29-2032	40	\$26.62	\$28.74	\$32.29	\$32.88	\$37.58	\$40.79	\$55,361	\$59,792	\$67,158	\$68,393	\$78,160	\$84,840	Produce ultrasonic recordings of internal organs for use by physicians. Includes vascular technologists. Excludes "Cardiovascular Technologists and Technicians" (29-2031).
Radiologic Technologists and Technicians	29-2034	160	\$20.29	\$22.19	\$25.29	\$25.78	\$29.53	\$32.26	\$42,192	\$46,165	\$52,601	\$53,611	\$61,435	\$67,091	Take x-rays and CAT scans or administer nonradioactive materials into patient's bloodstream for diagnostic or research purposes. Includes radiologic technologists and technicians who specialize in other scanning modalities. Excludes "Diagnostic Medical S
Magnetic Resonance Imaging Technologists	29-2035	10	\$22.00	\$24.93	\$29.72	\$29.63	\$34.03	\$38.49	\$45,776	\$51,841	\$61,822	\$61,628	\$70,801	\$80,039	Operate Magnetic Resonance Imaging (MRI) scanners. Monitor patient safety and comfort, and view images of area being scanned to ensure quality of pictures. May administer gadolinium contrast dosage intravenously. May interview patient, explain MRI proced
Emergency Medical Technicians and Paramedics	29-2040	80	\$11.73	\$14.33	\$18.90	\$22.72	\$34.67	\$39.33	\$24,403	\$29,806	\$39,318	\$47,250	\$72,104	\$81,798	
Pharmacy Technicians	29-2052	210	\$12.17	\$14.11	\$16.65	\$16.46	\$18.91	\$20.51	\$25,309	\$29,353	\$34,620	\$34,240	\$39,334	\$42,649	Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications according to prescription orders.
Psychiatric Technicians	29-2053	50	\$13.94	\$15.82	\$17.46	\$17.75	\$19.04	\$20.08	\$28,999	\$32,892	\$36,306	\$36,920	\$39,598	\$41,773	Care for individuals with mental or emotional conditions or disabilities, following the instructions of physicians or other health practitioners. Monitor patients' physical and emotional well-being and report to medical staff. May participate in rehabili
Surgical Technologists	29-2055	100	\$17.28	\$19.16	\$22.41	\$22.68	\$26.02	\$29.83	\$35,946	\$39,862	\$46,600	\$47,181	\$54,124	\$62,059	Assist in operations, under the supervision of surgeons, registered nurses, or other surgical personnel. May help set up operating room, prepare and transport patients for surgery, adjust lights and equipment, pass instruments and other supplies to surge
Veterinary Technologists and Technicians	29-2056	40	\$13.26	\$14.20	\$15.78	\$16.27	\$18.09	\$19.54	\$27,571	\$29,550	\$32,829	\$33,856	\$37,640	\$40,640	Perform medical tests in a laboratory environment for use in the treatment and diagnosis of diseases in animals. Prepare vaccines and serums for prevention of diseases. Prepare tissue samples, take blood samples, and execute laboratory tests, such as uri
Ophthalmic Medical Technicians	29-2057	40	\$13.82	\$15.63	\$17.83	\$18.96	\$20.01	\$24.99	\$28,746	\$32,516	\$37,102	\$39,420	\$41,623	\$51,983	Assist ophthalmologists by performing ophthalmic clinical functions. May administer eye exams, administer eye medications, and instruct the patient in care and use of corrective lenses.
Licensed Practical and Licensed Vocational Nurses	29-2061	380	\$17.55	\$19.94	\$22.71	\$22.49	\$25.27	\$27.68	\$36,502	\$41,491	\$47,233	\$46,777	\$52,549	\$57,577	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required.
Opticians, Dispensing	29-2081	80	\$13.78	\$15.89	\$19.25	\$18.93	\$22.49	\$24.47	\$28,668	\$33,051	\$40,044	\$39,354	\$46,788	\$50,889	Design, measure, fit, and adapt lenses and frames for client according to written optical prescription or specification. Assist client with inserting, removing, and caring for contact lenses. Assist client with selecting frames. Measure customer for size
Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	29-2098	180	\$13.55	\$15.16	\$18.04	\$19.45	\$22.44	\$28.88	\$28,182	\$31,526	\$37,523	\$40,443	\$46,680	\$60,055	
Health Information Technologists, Medical Registrars, Surgical Assistants, and Healthcare Practitioners and Technical Workers, All Other	29-9098	20	\$18.64	\$27.21	\$31.97	\$33.56	\$38.19	\$56.26	\$38,773	\$56,601	\$66,483	\$69,797	\$79,445	\$117,002	
Home Health and Personal Care Aides	31-1120	930	\$11.71	\$13.57	\$14.96	\$14.91	\$16.33	\$18.53	\$24,348	\$28,228	\$31,124	\$31,016	\$33,965	\$38,539	
Nursing Assistants	31-1131	1,250	\$12.69	\$14.18	\$15.88	\$15.93	\$17.91	\$20.06	\$26,382	\$29,476	\$33,023	\$33,144	\$37,252	\$41,736	Provide or assist with basic care or support under the direction of onsite licensed nursing staff. Perform duties such as monitoring of health status, feeding, bathing, dressing, grooming, toileting, or ambulation of patients in a health or nursing facil

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Physical Therapist Assistants	31-2021	30	\$20.46	\$22.70	\$25.06	\$25.55	\$27.56	\$32.74	\$42,564	\$47,212	\$52,132	\$53,139	\$57,323	\$68,090	Assist physical therapists in providing physical therapy treatments and procedures. May, in accordance with State laws, assist in the development of treatment plans, carry out routine functions, document the progress of treatment, and modify specific tre
Physical Therapist Aides	31-2022	10	\$9.23	\$10.10	\$11.02	\$12.21	\$13.13	\$18.06	\$19,190	\$21,015	\$22,917	\$25,411	\$27,312	\$37,566	Under close supervision of a physical therapist or physical therapy assistant, perform only delegated, selected, or routine tasks in specific situations. These duties include preparing the patient and the treatment area.
Massage Therapists	31-9011		\$14.27	\$15.98	\$19.30	\$21.46	\$28.35	\$32.62	\$29,692	\$33,239	\$40,129	\$44,652	\$58,972	\$67,844	Perform therapeutic massages of soft tissues and joints. May assist in the assessment of range of motion and muscle strength, or propose client therapy plans.
Dental Assistants	31-9091	190	\$18.23	\$20.37	\$23.28	\$22.96	\$25.75	\$27.28	\$37,919	\$42,378	\$48,427	\$47,748	\$53,569	\$56,753	Perform limited clinical duties under the direction of a dentist. Clinical duties may include equipment preparation and sterilization, preparing patients for treatment, assisting the dentist during treatment, and providing patients with instructions for
Medical Assistants	31-9092	170	\$13.66	\$15.38	\$18.12	\$19.45	\$20.88	\$25.32	\$28,398	\$32,003	\$37,696	\$40,460	\$43,424	\$52,679	Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may inc
Medical Transcriptionists	31-9094	50	\$15.56	\$17.55	\$19.41	\$19.77	\$21.28	\$25.85	\$32,363	\$36,514	\$40,382	\$41,113	\$44,267	\$53,762	Transcribe medical reports recorded by physicians and other healthcare practitioners using various electronic devices, covering office visits, emergency room visits, diagnostic imaging studies, operations, chart reviews, and final summaries. Transcribe d
Pharmacy Aides	31-9095	40	\$10.28	\$11.45	\$12.75	\$13.32	\$14.47	\$18.14	\$21,382	\$23,821	\$26,522	\$27,724	\$30,082	\$37,742	Record drugs delivered to the pharmacy, store incoming merchandise, and inform the supervisor of stock needs. May operate cash register and accept prescriptions for filling.
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	20	\$10.73	\$12.45	\$16.33	\$16.07	\$19.82	\$21.31	\$22,316	\$25,889	\$33,964	\$33,437	\$41,228	\$44,329	Feed, water, and examine pets and other nonfarm animals for signs of illness, disease, or injury in laboratories and animal hospitals and clinics. Clean and disinfect cages and work areas, and sterilize laboratory and surgical equipment. May provide rout
Phlebotomists	31-9097	80	\$14.15	\$14.97	\$16.34	\$17.44	\$19.46	\$23.04	\$29,448	\$31,151	\$33,988	\$36,269	\$40,465	\$47,911	Draw blood for tests, transfusions, donations, or research. May explain the procedure to patients and assist in the recovery of patients with adverse reactions.
Healthcare Support Workers, All Other	31-9099	20	\$14.49	\$16.22	\$18.33	\$19.06	\$20.26	\$29.78	\$30,142	\$33,756	\$38,124	\$39,642	\$42,140	\$61,959	All healthcare support workers not listed separately.
First-Line Supervisors of Police and Detectives	33-1012	70	\$26.87	\$32.35	\$45.15	\$44.74	\$54.28	\$67.18	\$55,901	\$67,294	\$93,906	\$93,041	\$112,887	\$139,727	Directly supervise and coordinate activities of members of police force.
First-Line Supervisors of Firefighting and Prevention Workers	33-1021	50	\$28.56	\$30.52	\$33.78	\$37.05	\$41.35	\$52.57	\$59,407	\$63,477	\$70,262	\$77,076	\$86,012	\$109,348	Directly supervise and coordinate activities of workers engaged in firefighting and fire prevention and control.
Miscellaneous First-Line Supervisors, Protective Service Workers	33-1090	20	\$14.14	\$15.67	\$19.93	\$22.64	\$29.66	\$34.51	\$29,421	\$32,609	\$41,456	\$47,087	\$61,684	\$71,770	
Firefighters	33-2011	170	\$18.07	\$21.64	\$25.16	\$25.02	\$29.85	\$33.45	\$37,585	\$45,012	\$52,333	\$52,034	\$62,096	\$69,577	Control and extinguish fires or respond to emergency situations where life, property, or the environment is at risk. Duties may include fire prevention, emergency medical service, hazardous material response, search and rescue, and disaster assistance.
Correctional Officers and Jailers	33-3012	70	\$17.54	\$19.03	\$21.50	\$22.17	\$25.38	\$28.48	\$36,480	\$39,565	\$44,705	\$46,116	\$52,789	\$59,234	Guard inmates in penal or rehabilitative institutions in accordance with established regulations and procedures. May guard prisoners in transit between jail, courtroom, prison, or other point. Includes deputy sheriffs and police who spend the majority of

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Detectives and Criminal Investigators	33-3021	30	\$22.25	\$28.07	\$36.57	\$42.15	\$59.10	\$70.92	\$46,276	\$58,388	\$76,049	\$87,681	\$122,928	\$147,525	Conduct investigations related to suspected violations of federal, state, or local laws to prevent or solve crimes. Excludes "Private Detectives and Investigators" (33-9021).
Police and Sheriff's Patrol Officers	33-3051	260	\$18.65	\$23.46	\$31.20	\$31.21	\$39.28	\$43.10	\$38,792	\$48,801	\$64,879	\$64,908	\$81,705	\$89,647	Maintain order and protect life and property by enforcing local, tribal, State, or Federal laws and ordinances. Perform a combination of the following duties: patrol a specific area; direct traffic; issue traffic summonses; investigate accidents; apprehend
Security Guards	33-9032	310	\$11.47	\$13.04	\$15.09	\$15.76	\$17.25	\$20.43	\$23,854	\$27,133	\$31,392	\$32,777	\$35,868	\$42,479	Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. May operate x-ray and metal detector equipment. Excludes "Police Officers" (33-3050) and "Transportation Security Screeners" (33-9093).
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	100	\$9.08	\$10.03	\$10.33	\$10.87	\$11.66	\$12.85	\$18,885	\$20,846	\$21,479	\$22,611	\$24,256	\$26,734	Monitor recreational areas, such as pools, beaches, or ski slopes, to provide assistance and protection to participants.
Transportation Security Screeners	33-9093	10	\$18.55	\$18.56	\$20.40	\$20.49	\$21.94	\$22.85	\$38,595	\$38,604	\$42,423	\$42,631	\$45,618	\$47,526	Conduct screening of passengers, baggage, or cargo to ensure compliance with Transportation Security Administration (TSA) regulations. May operate basic security equipment such as x-ray machines and hand wands at screening checkpoints.
School Bus Monitors and Protective Service Workers, All Other	33-9098	20	\$14.65	\$17.10	\$19.06	\$21.64	\$21.17	\$38.73	\$30,482	\$35,557	\$39,646	\$45,005	\$44,046	\$80,569	
Chefs and Head Cooks	35-1011		\$13.92	\$15.52	\$19.20	\$20.99	\$24.55	\$31.96	\$28,936	\$32,291	\$39,932	\$43,654	\$51,063	\$66,480	Direct and may participate in the preparation, seasoning, and cooking of salads, soups, fish, meats, vegetables, desserts, or other foods. May plan and price menu items, order supplies, and keep records and accounts.
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	580	\$10.54	\$12.98	\$16.88	\$17.04	\$20.38	\$24.38	\$21,928	\$26,997	\$35,118	\$35,450	\$42,406	\$50,718	Directly supervise and coordinate activities of workers engaged in preparing and serving food.
Cooks, Fast Food	35-2011		\$8.82	\$9.43	\$10.43	\$10.77	\$12.06	\$13.27	\$18,330	\$19,628	\$21,715	\$22,403	\$25,097	\$27,599	Prepare and cook food in a fast food restaurant with a limited menu. Duties of these cooks are limited to preparation of a few basic items and normally involve operating large-volume single-purpose cooking equipment.
Cooks, Institution and Cafeteria	35-2012	360	\$10.62	\$11.83	\$13.90	\$13.86	\$15.73	\$16.88	\$22,091	\$24,602	\$28,907	\$28,845	\$32,713	\$35,107	Prepare and cook large quantities of food for institutions, such as schools, hospitals, or cafeterias.
Cooks, Restaurant	35-2014	600	\$11.23	\$12.47	\$14.29	\$14.39	\$16.08	\$17.95	\$23,353	\$25,942	\$29,723	\$29,929	\$33,460	\$37,330	Prepare, season, and cook dishes such as soups, meats, vegetables, or desserts in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu.
Cooks, Short Order	35-2015	60	\$10.23	\$10.34	\$11.62	\$12.40	\$14.05	\$16.16	\$21,270	\$21,500	\$24,173	\$25,775	\$29,206	\$33,612	Prepare and cook to order a variety of foods that require only a short preparation time. May take orders from customers and serve patrons at counters or tables. Excludes "Cooks, Fast Food" (35-2011).
Food Preparation Workers	35-2021	470	\$9.16	\$10.28	\$11.76	\$12.01	\$13.28	\$15.48	\$19,059	\$21,400	\$24,456	\$24,982	\$27,613	\$32,208	Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea.
Bartenders	35-3011	430	\$8.81	\$9.46	\$10.39	\$11.41	\$12.01	\$15.09	\$18,308	\$19,686	\$21,616	\$23,726	\$24,980	\$31,386	Mix and serve drinks to patrons, directly or through waitstaff.
Fast Food and Counter Workers	35-3023	1,910	\$8.95	\$9.78	\$10.95	\$11.50	\$12.73	\$14.85	\$18,618	\$20,336	\$22,774	\$23,923	\$26,471	\$30,907	Perform duties such as taking orders and serving food and beverages. Serve customers at counter or from a steam table. May take payment. May prepare food and beverages. Counter attendants who also wait tables are included in "Waiters and Waitresses" (35-
Waiters and Waitresses	35-3031	870	\$8.77	\$9.51	\$10.53	\$12.59	\$15.53	\$19.31	\$18,248	\$19,767	\$21,904	\$26,185	\$32,303	\$40,161	Take orders and serve food and beverages to patrons at tables in dining establishment. Excludes "Fast Food and Counter Workers" (35-3023).
Food Servers, Nonrestaurant	35-3041	120	\$10.86	\$11.88	\$13.44	\$13.45	\$15.19	\$16.33	\$22,578	\$24,714	\$27,961	\$27,989	\$31,602	\$33,963	Serve food to individuals outside of a restaurant environment, such as in hotel rooms, hospital rooms, residential care facilities, or cars. Excludes "Fast Food and Counter Workers" (35-3023) and "Door-to-Door Sales Workers, News and Street Vendors, and

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Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	90	\$8.72	\$9.52	\$10.70	\$11.74	\$13.23	\$16.61	\$18,132	\$19,800	\$22,267	\$24,415	\$27,520	\$34,562	Facilitate food service. Clean tables; remove dirty dishes; replace soiled table linens; set tables; replenish supply of clean linens, silverware, glassware, and dishes; supply service bar with food; and serve items such as water, condiments, and coffee
Dishwashers	35-9021	130	\$9.22	\$10.22	\$10.92	\$11.10	\$12.18	\$12.98	\$19,160	\$21,261	\$22,707	\$23,100	\$25,346	\$26,996	Clean dishes, kitchen, food preparation equipment, or utensils.
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	260	\$8.54	\$9.22	\$10.51	\$11.03	\$12.20	\$13.28	\$17,765	\$19,169	\$21,871	\$22,933	\$25,385	\$27,621	Welcome patrons, seat them at tables or in lounge, and help ensure quality of facilities and service.
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	60	\$12.82	\$14.57	\$18.76	\$20.91	\$26.25	\$33.05	\$26,664	\$30,325	\$39,020	\$43,501	\$54,607	\$68,746	Directly supervise and coordinate work activities of cleaning personnel in hotels, hospitals, offices, and other establishments.
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	70	\$15.01	\$19.53	\$24.58	\$25.21	\$29.38	\$34.31	\$31,222	\$40,635	\$51,117	\$52,446	\$61,102	\$71,372	Directly supervise and coordinate activities of workers engaged in landscaping or groundskeeping activities. Work may involve reviewing contracts to ascertain service, machine, and workforce requirements; answering inquiries from potential customers
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,510	\$11.26	\$13.32	\$17.59	\$16.94	\$19.92	\$21.40	\$23,422	\$27,716	\$36,595	\$35,224	\$41,432	\$44,499	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities
Maids and Housekeeping Cleaners	37-2012	400	\$10.66	\$11.53	\$13.11	\$13.36	\$15.21	\$16.48	\$22,185	\$24,001	\$27,271	\$27,790	\$31,641	\$34,290	Perform any combination of light cleaning duties to maintain private households or commercial establishments, such as hotels and hospitals, in a clean and orderly manner. Duties may include making beds, replenishing linens, cleaning rooms and halls, and
Landscaping and Groundskeeping Workers	37-3011	380	\$10.86	\$13.33	\$15.82	\$16.02	\$18.86	\$21.20	\$22,583	\$27,733	\$32,926	\$33,321	\$39,249	\$44,106	Landscaping or maintain grounds of property using hand or power tools or equipment. Workers typically perform a variety of tasks, which may include any combination of the following: sod laying, mowing, trimming, planting, watering, fertilizing, digging, etc.
Pesticide Handlers, Sprayers, and Applicators, Vegetation	37-3012		\$16.89	\$17.80	\$19.07	\$18.86	\$20.34	\$21.23	\$35,129	\$37,010	\$39,655	\$39,236	\$42,300	\$44,140	Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application on trees, shrubs, lawns, or crops. Usually requires specific training and state or federal certification. Crop dust
First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Services	39-1098	90	\$13.36	\$14.70	\$16.78	\$18.70	\$22.99	\$26.56	\$27,779	\$30,585	\$34,913	\$38,900	\$47,826	\$55,253	
Animal Caretakers	39-2021	120	\$9.72	\$10.76	\$12.09	\$12.35	\$13.69	\$15.78	\$20,229	\$22,375	\$25,154	\$25,696	\$28,475	\$32,834	Feed, water, groom, bathe, exercise, or otherwise provide care to promote and maintain the well-being of pets and other animals that are not raised for consumption, such as dogs, cats, race horses, ornamental fish or birds, zoo animals, and mice. Work in
Amusement and Recreation Attendants	39-3091	140	\$8.99	\$9.89	\$10.78	\$10.97	\$12.05	\$12.86	\$18,705	\$20,550	\$22,427	\$22,827	\$25,074	\$26,747	Perform a variety of attending duties at amusement or recreation facility. May schedule use of recreation facilities, maintain and provide equipment to participants of sporting events or recreational pursuits, or operate amusement concessions and rides.
Locker Room, Coatroom, and Dressing Room Attendants	39-3093		\$8.49	\$8.86	\$9.46	\$9.78	\$10.07	\$10.48	\$17,674	\$18,430	\$19,692	\$20,331	\$20,953	\$21,804	Provide personal items to patrons or customers in locker rooms, dressing rooms, or coatrooms.
Morticians, Undertakers, and Funeral Arrangers	39-4031		\$23.24	\$25.89	\$29.99	\$30.43	\$33.67	\$39.86	\$48,341	\$53,860	\$62,379	\$63,306	\$70,032	\$82,920	Perform various tasks to arrange and direct individual funeral services, such as coordinating transportation of body to mortuary, interviewing family or other authorized person to arrange details, selecting pallbearers, aiding with the selection of offic
Hairdressers, Hairstylists, and Cosmetologists	39-5012	120	\$9.57	\$10.82	\$12.63	\$14.77	\$16.16	\$25.30	\$19,908	\$22,505	\$26,286	\$30,710	\$33,614	\$52,628	Provide beauty services, such as cutting, coloring, and styling hair, and massaging and treating scalp. May shampoo hair, apply makeup, dress wigs, remove hair, and provide nail and skincare services. Excludes "Makeup Artists, Theatrical and Performance"

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Childcare Workers	39-9011	230	\$8.94	\$10.15	\$11.41	\$11.80	\$13.22	\$15.42	\$18,591	\$21,116	\$23,717	\$24,544	\$27,490	\$32,067	Attend to children at schools, businesses, private households, and childcare institutions. Perform a variety of tasks, such as dressing, feeding, bathing, and overseeing play. Excludes "Preschool Teachers, Except Special Education" (25-2011) and "Teachin
Exercise Trainers and Group Fitness Instructors	39-9031	130	\$10.17	\$11.59	\$14.50	\$15.02	\$16.78	\$20.91	\$21,145	\$24,101	\$30,166	\$31,240	\$34,903	\$43,498	Instruct or coach groups or individuals in exercise activities for the primary purpose of personal fitness. Demonstrate techniques and form, observe participants, and explain to them corrective measures necessary to improve their skills. Develop and impl
Recreation Workers	39-9032	160	\$9.24	\$10.58	\$12.99	\$14.10	\$16.70	\$20.58	\$19,212	\$21,990	\$27,011	\$29,329	\$34,741	\$42,808	Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities, such as arts and crafts, sports, games, music, dramatics, social recreation, camping, and hobbies, taking into
Residential Advisors	39-9041	70	\$9.12	\$12.25	\$14.27	\$13.73	\$15.77	\$16.67	\$18,980	\$25,478	\$29,688	\$28,556	\$32,805	\$34,676	Coordinate activities in resident facilities in secondary and college dormitories, group homes, or similar establishments. Order supplies and determine need for maintenance, repairs, and furnishings. May maintain household records and assign rooms. May a
Crematory Operators and Personal Care and Service Workers, All Other	39-9098		\$8.86	\$9.82	\$11.47	\$12.07	\$13.44	\$16.67	\$18,427	\$20,422	\$23,854	\$25,107	\$27,955	\$34,667	
First-Line Supervisors of Retail Sales Workers	41-1011	650	\$11.46	\$14.87	\$19.26	\$21.98	\$25.94	\$33.24	\$23,833	\$30,922	\$40,061	\$45,720	\$53,952	\$69,141	Directly supervise and coordinate activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.
First-Line Supervisors of Non-Retail Sales Workers	41-1012	80	\$23.22	\$32.66	\$39.34	\$41.58	\$45.24	\$63.02	\$48,291	\$67,921	\$81,818	\$86,483	\$94,099	\$131,081	Directly supervise and coordinate activities of sales workers other than retail sales workers. May perform duties such as budgeting, accounting, and personnel work, in addition to supervisory duties.
Cashiers	41-2011	2,020	\$9.71	\$10.69	\$12.06	\$12.32	\$13.54	\$15.60	\$20,189	\$22,237	\$25,084	\$25,628	\$28,162	\$32,433	Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks. Excludes "Gaming Cage Persons and Booth
Counter and Rental Clerks	41-2021	220	\$9.92	\$13.98	\$16.65	\$16.34	\$19.38	\$21.23	\$20,642	\$29,080	\$34,638	\$33,985	\$40,312	\$44,163	Receive orders, generally in person, for repairs, rentals, and services. May describe available options, compute cost, and accept payment. Excludes "Fast Food and Counter Workers" (35-3023), "Hotel, Motel, and Resort Desk Clerks" (43-4081), "Order Clerks
Parts Salespersons	41-2022	210	\$11.47	\$15.52	\$19.98	\$21.04	\$25.91	\$33.02	\$23,855	\$32,281	\$41,553	\$43,751	\$53,898	\$68,671	Sell spare and replacement parts and equipment in repair shop or parts store.
Retail Salespersons	41-2031	2,460	\$9.50	\$10.73	\$12.75	\$14.70	\$16.44	\$21.26	\$19,773	\$22,333	\$26,518	\$30,565	\$34,195	\$44,220	Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers. Excludes "Cashiers" (41-2011).
Advertising Sales Agents	41-3011	30	\$10.81	\$14.03	\$16.96	\$21.19	\$27.37	\$34.96	\$22,487	\$29,201	\$35,278	\$44,072	\$56,944	\$72,733	Sell or solicit advertising space, time, or media in publications, signage, TV, radio, or Internet establishments or public spaces.
Insurance Sales Agents	41-3021	260	\$16.14	\$18.34	\$21.15	\$31.13	\$43.45	\$53.56	\$33,575	\$38,164	\$43,992	\$64,752	\$90,381	\$111,408	Sell life, property, casualty, health, automotive, or other types of insurance. May refer clients to independent brokers, work as an independent broker, or be employed by an insurance company.
Securities, Commodities, and Financial Services Sales Agents	41-3031	90	\$17.90	\$19.87	\$24.46	\$32.68	\$40.75	\$54.47	\$37,236	\$41,340	\$50,864	\$67,978	\$84,753	\$113,299	Buy and sell securities or commodities in investment and trading firms, or provide financial services to businesses and individuals. May advise customers about stocks, bonds, mutual funds, commodities, and market conditions.

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	210	\$15.68	\$22.29	\$26.27	\$35.21	\$47.00	\$72.68	\$32,619	\$46,363	\$54,653	\$73,230	\$97,769	\$151,175	Sell services to individuals or businesses. May describe options or resolve client problems. Excludes "Advertising Sales Agents" (41-3011), "Insurance Sales Agents" (41-3021), "Securities, Commodities, and Financial Services Sales Agents" (41-3031), "Tra
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	190	\$10.13	\$29.61	\$37.25	\$45.29	\$45.41	\$86.04	\$21,072	\$61,597	\$77,478	\$94,211	\$94,447	\$178,966	Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics, normally obtained from at least 2 years of post-secondary education. Excludes "Sales Engine
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	840	\$19.21	\$23.31	\$30.28	\$32.92	\$39.93	\$50.70	\$39,964	\$48,487	\$62,979	\$68,476	\$83,057	\$105,456	Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.
Sales and Related Workers, All Other	41-9099	80	\$13.36	\$13.95	\$14.93	\$15.17	\$15.93	\$16.53	\$27,788	\$29,018	\$31,069	\$31,544	\$33,120	\$34,364	All sales and related workers not listed separately.
First-Line Supervisors of Office and Administrative Support Workers	43-1011	490	\$16.25	\$19.83	\$27.64	\$29.66	\$35.50	\$42.46	\$33,802	\$41,257	\$57,489	\$61,693	\$73,831	\$88,324	Directly supervise and coordinate the activities of clerical and administrative support workers.
Switchboard Operators, Including Answering Service	43-2011	20	\$10.81	\$12.74	\$14.61	\$14.82	\$16.80	\$19.67	\$22,472	\$26,495	\$30,388	\$30,817	\$34,949	\$40,920	Operate telephone business systems equipment or switchboards to relay incoming, outgoing, and interoffice calls. May supply information to callers and record messages.
Bill and Account Collectors	43-3011	190	\$10.23	\$14.54	\$17.71	\$18.19	\$20.52	\$26.47	\$21,288	\$30,258	\$36,847	\$37,834	\$42,697	\$55,059	Locate and notify customers of delinquent accounts by mail, telephone, or personal visit to solicit payment. Duties include receiving payment and posting amount to customer's account, preparing statements to credit department if customer fails to respond
Billing and Posting Clerks	43-3021	160	\$14.01	\$16.91	\$19.30	\$19.85	\$22.99	\$26.79	\$29,144	\$35,174	\$40,131	\$41,286	\$47,813	\$55,719	Compile, compute, and record billing, accounting, statistical, and other numerical data for billing purposes. Prepare billing invoices for services rendered or for delivery or shipment of goods. Excludes "Medical Records Specialists" (29-2072).
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,000	\$13.68	\$16.71	\$20.05	\$20.58	\$24.39	\$28.38	\$28,466	\$34,774	\$41,715	\$42,806	\$50,741	\$59,028	Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records. May also check the
Payroll and Timekeeping Clerks	43-3051	50	\$14.57	\$16.79	\$19.70	\$20.72	\$24.29	\$28.90	\$30,307	\$34,914	\$40,993	\$43,113	\$50,518	\$60,108	Compile and record employee time and payroll data. May compute employees' time worked, production, and commission. May compute and post wages and deductions, or prepare paychecks. Excludes "Bookkeeping, Accounting, and Auditing Clerks" (43-3031).
Procurement Clerks	43-3061		\$13.83	\$15.37	\$18.58	\$19.72	\$24.72	\$26.92	\$28,757	\$31,974	\$38,657	\$41,003	\$51,427	\$56,003	Compile information and records to draw up purchase orders for procurement of materials and services. Excludes "Wholesale and Retail Buyers, Except Farm Products" (13-1022).
Tellers	43-3071	380	\$12.21	\$13.55	\$14.93	\$15.18	\$16.43	\$19.30	\$25,402	\$28,172	\$31,050	\$31,570	\$34,178	\$40,129	Receive and pay out money. Keep records of money and negotiable instruments involved in a financial institution's various transactions.
Court, Municipal, and License Clerks	43-4031	50	\$13.21	\$14.71	\$17.31	\$19.39	\$23.68	\$29.77	\$27,470	\$30,598	\$36,009	\$40,334	\$49,248	\$61,909	Perform clerical duties for courts of law, municipalities, or governmental licensing agencies and bureaus. May prepare docket of cases to be called; secure information for judges and court; prepare draft agendas or bylaws for town or city council; answer
Customer Service Representatives	43-4051	1,440	\$12.09	\$14.07	\$16.56	\$17.56	\$20.01	\$24.46	\$25,138	\$29,266	\$34,428	\$36,532	\$41,612	\$50,866	Interact with customers to provide basic or scripted information in response to routine inquiries about products and services. May handle and resolve general complaints. Excludes individuals whose duties are primarily installation, sales, repair, and tec

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Eligibility Interviewers, Government Programs	43-4061	30	\$21.10	\$27.39	\$30.10	\$29.08	\$32.45	\$34.31	\$43,892	\$56,954	\$62,616	\$60,501	\$67,512	\$71,371	Determine eligibility of persons applying to receive assistance from government programs and agency resources, such as welfare, unemployment benefits, social security, and public housing.
File Clerks	43-4071	30	\$8.51	\$9.67	\$16.61	\$16.56	\$22.83	\$25.18	\$17,695	\$20,119	\$34,538	\$34,438	\$47,485	\$52,385	File correspondence, cards, invoices, receipts, and other records in alphabetical or numerical order or according to the filing system used. Locate and remove material from file when requested.
Hotel, Motel, and Resort Desk Clerks	43-4081	140	\$9.86	\$10.44	\$11.70	\$12.35	\$13.26	\$15.61	\$20,520	\$21,708	\$24,344	\$25,696	\$27,589	\$32,472	Accommodate hotel, motel, and resort patrons by registering and assigning rooms to guests, issuing room keys or cards, transmitting and receiving messages, keeping records of occupied rooms and guests' accounts, making and confirming reservations, and pr
Interviewers, Except Eligibility and Loan	43-4111		\$13.67	\$14.76	\$16.63	\$17.18	\$19.13	\$20.63	\$28,443	\$30,705	\$34,590	\$35,722	\$39,791	\$42,914	Interview persons by telephone, mail, in person, or by other means for the purpose of completing forms, applications, or questionnaires. Ask specific questions, record answers, and assist persons with completing form. May sort, classify, and file forms.
Library Assistants, Clerical	43-4121	60	\$8.55	\$9.87	\$13.67	\$13.94	\$17.90	\$19.79	\$17,794	\$20,540	\$28,432	\$29,014	\$37,223	\$41,153	Compile records, and sort, shelve, issue, and receive library materials such as books, electronic media, pictures, cards, slides and microfilm. Locate library materials for loan and replace material in shelving area, stacks, or files according to identifi
Loan Interviewers and Clerks	43-4131	100	\$16.24	\$17.96	\$20.53	\$21.01	\$24.24	\$27.35	\$33,776	\$37,357	\$42,713	\$43,690	\$50,415	\$56,895	Interview loan applicants to elicit information; investigate applicants' backgrounds and verify references; prepare loan request papers; and forward findings, reports, and documents to appraisal department. Review loan papers to ensure completeness, and
New Accounts Clerks	43-4141	40	\$14.27	\$16.12	\$18.93	\$19.17	\$22.70	\$25.39	\$29,677	\$33,524	\$39,365	\$39,870	\$47,211	\$52,816	Interview persons desiring to open accounts in financial institutions. Explain account services available to prospective customers and assist them in preparing applications.
Order Clerks	43-4151	30	\$13.18	\$14.16	\$15.80	\$17.97	\$22.50	\$25.11	\$27,412	\$29,459	\$32,874	\$37,394	\$46,790	\$52,228	Receive and process incoming orders for materials, merchandise, classified ads, or services such as repairs, installations, or rental of facilities. Generally receives orders via mail, phone, fax, or other electronic means. Duties include informing custo
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	60	\$13.86	\$15.38	\$18.28	\$18.55	\$21.75	\$24.41	\$28,822	\$31,986	\$38,022	\$38,579	\$45,238	\$50,761	Compile and keep personnel records. Record data for each employee, such as address, weekly earnings, absences, amount of sales or production, supervisory reports, and date of and reason for termination. May prepare reports for employment records, file em
Receptionists and Information Clerks	43-4171	440	\$10.24	\$12.46	\$15.05	\$15.26	\$18.16	\$20.47	\$21,310	\$25,918	\$31,292	\$31,723	\$37,779	\$42,576	Answer inquiries and provide information to the general public, customers, visitors, and other interested parties regarding activities conducted at establishment and location of departments, offices, and employees within the organization. Excludes "Switc
Information and Record Clerks, All Other	43-4199	20	\$15.74	\$17.84	\$24.22	\$22.76	\$26.18	\$29.58	\$32,745	\$37,106	\$50,367	\$47,348	\$54,461	\$61,514	All information and record clerks not listed separately.
Cargo and Freight Agents	43-5011	40	\$15.17	\$21.96	\$28.43	\$27.51	\$33.29	\$38.76	\$31,552	\$45,673	\$59,150	\$57,221	\$69,249	\$80,610	Expedite and route movement of incoming and outgoing cargo and freight shipments in airline, train, and trucking terminals and shipping docks. Take orders from customers and arrange pickup of freight and cargo for delivery to loading platform. Prepare an
Public Safety Telecommunicators	43-5031	40	\$15.19	\$18.68	\$22.13	\$21.37	\$24.64	\$26.14	\$31,591	\$38,851	\$46,034	\$44,445	\$51,243	\$54,367	Operate telephone, radio, or other communication systems to receive and communicate requests for emergency assistance at 9-1-1 public safety answering points and emergency operations centers. Take information from the public and other sources regarding c

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Dispatchers, Except Police, Fire, and Ambulance	43-5032	130	\$9.94	\$13.89	\$18.63	\$20.04	\$26.51	\$31.81	\$20,664	\$28,900	\$38,750	\$41,684	\$55,152	\$66,170	Schedule and dispatch workers, work crews, equipment, or service vehicles for conveyance of materials, freight, or passengers, or for normal installation, service, or emergency repairs rendered outside the place of business. Duties may include using radi
Postal Service Clerks	43-5051	70	\$19.04	\$19.05	\$25.30	\$25.43	\$31.77	\$33.04	\$39,615	\$39,627	\$52,607	\$52,891	\$66,092	\$68,727	Perform any combination of tasks in a United States Postal Service (USPS) post office, such as receive letters and parcels; sell postage and revenue stamps, postal cards, and stamped envelopes; fill out and sell money orders; place mail in pigeon holes o
Postal Service Mail Carriers	43-5052	210	\$19.47	\$20.18	\$24.49	\$26.40	\$32.80	\$33.50	\$40,510	\$41,971	\$50,946	\$54,906	\$68,229	\$69,678	Sort and deliver mail for the United States Postal Service (USPS). Deliver mail on established route by vehicle or on foot. Includes postal service mail carriers employed by USPS contractors.
Production, Planning, and Expediting Clerks	43-5061	220	\$17.82	\$21.83	\$27.03	\$27.50	\$32.52	\$39.02	\$37,066	\$45,421	\$56,213	\$57,212	\$67,633	\$81,160	Coordinate and expedite the flow of work and materials within or between departments of an establishment according to production schedule. Duties include reviewing and distributing production, work, and shipment schedules; conferring with department supe
Shipping, Receiving, and Inventory Clerks	43-5071	460	\$12.77	\$15.82	\$18.75	\$19.58	\$23.10	\$29.16	\$26,567	\$32,906	\$39,001	\$40,724	\$48,048	\$60,648	Verify and maintain records on incoming and outgoing shipments involving inventory. Duties include verifying and recording incoming merchandise or material and arranging for the transportation of products. May prepare items for shipment. Excludes "Weighe
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	20	\$14.11	\$15.56	\$17.64	\$17.72	\$19.80	\$22.19	\$29,346	\$32,358	\$36,692	\$36,868	\$41,188	\$46,164	Weigh, measure, and check materials, supplies, and equipment for the purpose of keeping relevant records. Duties are primarily clerical by nature. Includes workers who collect and keep record of samples of products or materials. Excludes "Inspectors, Tes
Executive Secretaries and Executive Administrative Assistants	43-6011	140	\$17.41	\$19.89	\$23.47	\$24.71	\$27.90	\$36.21	\$36,210	\$41,368	\$48,825	\$51,406	\$58,020	\$75,322	Provide high-level administrative support by conducting research, preparing statistical reports, and handling information requests, as well as performing routine administrative functions such as preparing correspondence, receiving visitors, arranging con
Legal Secretaries and Administrative Assistants	43-6012		\$15.67	\$16.74	\$18.17	\$18.29	\$19.61	\$22.08	\$32,589	\$34,814	\$37,796	\$38,031	\$40,787	\$45,927	Perform secretarial duties using legal terminology, procedures, and documents. Prepare legal papers and correspondence, such as summonses, complaints, motions, and subpoenas. May also assist with legal research.
Medical Secretaries and Administrative Assistants	43-6013	280	\$13.70	\$15.14	\$17.53	\$17.72	\$19.95	\$23.37	\$28,512	\$31,486	\$36,476	\$36,851	\$41,489	\$48,596	Perform secretarial duties using specific knowledge of medical terminology and hospital, clinic, or laboratory procedures. Duties may include scheduling appointments, billing patients, and compiling and recording medical charts, reports, and corresponden
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	750	\$11.55	\$14.48	\$17.57	\$17.74	\$20.34	\$25.00	\$24,029	\$30,123	\$36,549	\$36,906	\$42,327	\$52,013	Perform routine administrative functions such as drafting correspondence, scheduling appointments, organizing and maintaining paper and electronic files, or providing information to callers. Excludes legal, medical, and executive secretaries (43-6011 thr
Data Entry Keyers	43-9021	30	\$8.86	\$9.89	\$14.51	\$13.86	\$16.33	\$18.85	\$18,409	\$20,571	\$30,184	\$28,827	\$33,953	\$39,224	Operate data entry device, such as keyboard or photo composing perforator. Duties may include verifying data and preparing materials for printing. Excludes "Word Processors and Typists" (43-9022).
Insurance Claims and Policy Processing Clerks	43-9041	130	\$14.44	\$16.63	\$18.66	\$19.18	\$20.67	\$25.15	\$30,021	\$34,601	\$38,801	\$39,895	\$43,002	\$52,303	Process new insurance policies, modifications to existing policies, and claims forms. Obtain information from policyholders to verify the accuracy and completeness of information on claims forms, applications and related documents, and company records. U

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Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	50	\$9.78	\$11.57	\$14.29	\$15.90	\$18.61	\$25.50	\$20,347	\$24,068	\$29,730	\$33,074	\$38,705	\$53,043	Prepare incoming and outgoing mail for distribution. Time-stamp, open, read, sort, and route incoming mail; and address, seal, stamp, fold, stuff, and affix postage to outgoing mail or packages. Duties may also include keeping necessary records and compl
Office Clerks, General	43-9061	930	\$10.99	\$14.39	\$18.16	\$18.15	\$21.54	\$25.55	\$22,842	\$29,918	\$37,778	\$37,760	\$44,794	\$53,133	Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring knowledge of office systems and procedures. Clerical duties may be assigned in accordance with the office procedures of individual establishments
Office Machine Operators, Except Computer	43-9071	10	\$8.55	\$9.80	\$11.82	\$14.02	\$18.70	\$22.73	\$17,797	\$20,374	\$24,598	\$29,159	\$38,881	\$47,274	Operate one or more of a variety of office machines, such as photocopying, photographic, and duplicating machines, or other office machines. Excludes "Billing and Posting Clerks" (43-3021) and "Mail Clerks and Mail Machine Operators, Except Postal Servic
Office and Administrative Support Workers, All Other	43-9199	20	\$13.98	\$16.47	\$19.56	\$20.44	\$23.71	\$26.51	\$29,062	\$34,263	\$40,674	\$42,512	\$49,313	\$55,148	All office and administrative support workers not listed separately.
Agricultural Inspectors	45-2011	60	\$17.56	\$17.57	\$23.21	\$24.19	\$28.28	\$32.83	\$36,538	\$36,549	\$48,282	\$50,315	\$58,827	\$68,298	Inspect agricultural commodities, processing equipment, and facilities, and fish and logging operations, to ensure compliance with regulations and laws governing health, quality, and safety.
Agricultural Equipment Operators	45-2091	110	\$16.46	\$17.83	\$20.12	\$21.45	\$24.32	\$29.58	\$34,236	\$37,091	\$41,850	\$44,600	\$50,592	\$61,518	Drive and control equipment to support agricultural activities such as tilling soil; planting, cultivating, and harvesting crops; feeding and herding livestock; or removing animal waste. May perform tasks such as crop baling or hay bucking. May operate s
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	280	\$23.50	\$27.55	\$31.33	\$32.27	\$37.58	\$42.51	\$48,876	\$57,300	\$65,157	\$67,114	\$78,178	\$88,422	Directly supervise and coordinate activities of construction or extraction workers.
Carpenters	47-2031	340	\$9.70	\$16.87	\$20.38	\$20.29	\$24.43	\$29.24	\$20,176	\$35,087	\$42,382	\$42,211	\$50,814	\$60,831	Construct, erect, install, or repair structures and fixtures made of wood and comparable materials, such as concrete forms; building frameworks, including partitions, joists, studding, and rafters; and wood stairways, window and door frames, and hardwood
Cement Masons and Concrete Finishers	47-2051	320	\$11.59	\$14.47	\$18.25	\$18.79	\$22.76	\$27.32	\$24,088	\$30,114	\$37,963	\$39,074	\$47,354	\$56,821	Smooth and finish surfaces of poured concrete, such as floors, walks, sidewalks, roads, or curbs using a variety of hand and power tools. Align forms for sidewalks, curbs, or gutters; patch voids; and use saws to cut expansion joints. Installers of morta
Construction Laborers	47-2061	510	\$13.43	\$14.91	\$17.83	\$18.60	\$21.65	\$26.56	\$27,927	\$31,029	\$37,106	\$38,675	\$45,039	\$55,261	Perform tasks involving physical labor at construction sites. May operate hand and power tools of all types: air hammers, earth tampers, cement mixers, small mechanical hoists, surveying and measuring equipment, and a variety of other equipment and instr
Operating Engineers and Other Construction Equipment Operators	47-2073	200	\$16.99	\$18.38	\$21.26	\$24.18	\$29.78	\$37.25	\$35,328	\$38,227	\$44,204	\$50,295	\$61,936	\$77,488	Operate one or several types of power construction equipment, such as motor graders, bulldozers, scrapers, compressors, pumps, derricks, shovels, tractors, or front-end loaders to excavate, move, and grade earth, erect structures, or pour concrete or oth
Drywall and Ceiling Tile Installers	47-2081	100	\$14.55	\$17.09	\$20.63	\$21.48	\$25.06	\$30.72	\$30,257	\$35,555	\$42,915	\$44,681	\$52,122	\$63,884	Apply plasterboard or other wallboard to ceilings or interior walls of buildings. Apply or mount acoustical tiles or blocks, strips, or sheets of shock-absorbing materials to ceilings and walls of buildings to reduce or reflect sound. Materials may be of
Electricians	47-2111	320	\$14.64	\$19.78	\$26.43	\$27.70	\$36.58	\$41.69	\$30,463	\$41,142	\$54,970	\$57,634	\$76,094	\$86,712	Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes. May install or service street lights, intercom systems, or electrical control systems. Excludes "Security and Fire Alarm Syst
Glaziers	47-2121	10	\$14.53	\$17.11	\$20.60	\$23.40	\$30.36	\$32.54	\$30,207	\$35,583	\$42,844	\$48,682	\$63,144	\$67,685	Install glass in windows, skylights, store fronts, and display cases, or on surfaces, such as building fronts, interior walls, ceilings, and tabletops.

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Painters, Construction and Maintenance	47-2141	80	\$11.85	\$15.63	\$18.86	\$20.18	\$27.10	\$31.28	\$24,641	\$32,508	\$39,233	\$41,973	\$56,357	\$65,062	Paint walls, equipment, buildings, bridges, and other structural surfaces, using brushes, rollers, and spray guns. May remove old paint to prepare surface prior to painting. May mix colors or oils to obtain desired color or consistency. Excludes "Paperha
Plumbers, Pipefitters, and Steamfitters	47-2152	230	\$20.08	\$24.42	\$28.34	\$28.33	\$31.66	\$37.57	\$41,782	\$50,783	\$58,953	\$58,930	\$65,860	\$78,143	Assemble, install, alter, and repair pipelines or pipe systems that carry water, steam, air, or other liquids or gases. May install heating and cooling equipment and mechanical control systems. Includes sprinklerfitters.
Roofers	47-2181	70	\$13.68	\$15.20	\$19.77	\$20.59	\$24.83	\$30.47	\$28,460	\$31,602	\$41,128	\$42,810	\$51,648	\$63,367	Cover roofs of structures with shingles, slate, asphalt, aluminum, wood, or related materials. May spray roofs, sidings, and walls with material to bind, seal, insulate, or soundproof sections of structures.
Sheet Metal Workers	47-2211	50	\$22.08	\$24.74	\$28.09	\$27.99	\$30.98	\$34.82	\$45,930	\$51,462	\$58,422	\$58,205	\$64,435	\$72,435	Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, drainpipes, and furnace casings. Work may involve any of the following: setting up and operating fabricating machines to cut, bend, and straighten
Structural Iron and Steel Workers	47-2221	60	\$15.11	\$18.92	\$23.07	\$22.39	\$26.06	\$29.37	\$31,427	\$39,356	\$47,977	\$46,556	\$54,217	\$61,078	Raise, place, and unite iron or steel girders, columns, and other structural members to form completed structures or structural frameworks. May erect metal storage tanks and assemble prefabricated metal buildings. Excludes "Reinforcing Iron and Rebar Wor
Helpers--Carpenters	47-3012		\$10.63	\$13.62	\$15.63	\$15.98	\$18.72	\$20.77	\$22,118	\$28,315	\$32,509	\$33,246	\$38,942	\$43,186	Help carpenters by performing duties requiring less skill. Duties include using, supplying, or holding materials or tools, and cleaning work area and equipment. Construction laborers who do not primarily assist carpenters are classified under "Constructi
Helpers--Electricians	47-3013	30	\$13.38	\$14.63	\$16.86	\$17.99	\$20.04	\$25.42	\$27,833	\$30,428	\$35,076	\$37,423	\$41,699	\$52,869	Help electricians by performing duties requiring less skill. Duties include using, supplying, or holding materials or tools, and cleaning work area and equipment. Construction laborers who do not primarily assist electricians are classified under "Constr
Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	47-3015		\$10.94	\$11.82	\$16.46	\$15.18	\$18.57	\$19.83	\$22,747	\$24,579	\$34,244	\$31,574	\$38,627	\$41,256	Help plumbers, pipefitters, steamfitters, or pipelayers by performing duties requiring less skill. Duties include using, supplying, or holding materials or tools, and cleaning work area and equipment. Construction laborers who do not primarily assist plu
Construction and Building Inspectors	47-4011	40	\$24.86	\$28.11	\$33.38	\$34.74	\$41.16	\$47.86	\$51,707	\$58,470	\$69,428	\$72,250	\$85,614	\$99,546	Inspect structures using engineering skills to determine structural soundness and compliance with specifications, building codes, and other regulations. Inspections may be general in nature or may be limited to a specific area, such as electrical systems
Highway Maintenance Workers	47-4051	200	\$16.40	\$19.09	\$23.76	\$23.58	\$28.47	\$31.71	\$34,115	\$39,713	\$49,421	\$49,052	\$59,206	\$65,969	Maintain highways, municipal and rural roads, airport runways, and rights-of-way. Duties include patching broken or eroded pavement and repairing guard rails, highway markers, and snow fences. May also mow or clear brush from along road, or plow snow fro
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	380	\$21.76	\$26.98	\$36.59	\$36.15	\$44.19	\$52.05	\$45,268	\$56,123	\$76,108	\$75,200	\$91,921	\$108,259	Directly supervise and coordinate the activities of mechanics, installers, and repairers. May also advise customers on recommended services. Excludes team or work leaders.
Computer, Automated Teller, and Office Machine Repairers	49-2011	50	\$15.16	\$18.00	\$21.71	\$21.76	\$24.67	\$26.67	\$31,538	\$37,445	\$45,163	\$45,260	\$51,321	\$55,456	Repair, maintain, or install computers, word processing systems, automated teller machines, and electronic office machines, such as duplicating and fax machines.
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	100	\$15.51	\$21.32	\$25.07	\$25.53	\$30.60	\$36.79	\$32,260	\$44,361	\$52,150	\$53,103	\$63,646	\$76,532	Install, set up, rearrange, or remove switching, distribution, routing, and dialing equipment used in central offices or headends. Service or repair telephone, cable television, Internet, and other communications equipment on customers' property. May ins

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	30	\$20.25	\$23.43	\$28.10	\$29.38	\$31.42	\$54.42	\$42,124	\$48,744	\$58,448	\$61,107	\$65,350	\$113,193	Repair, test, adjust, or install electronic equipment, such as industrial controls, transmitters, and antennas. Excludes "Avionics Technicians" (49-2091), "Electrical and Electronics Installers and Repairers, Transportation Equipment" (49-2093), and "Ele
Security and Fire Alarm Systems Installers	49-2098	20	\$16.81	\$20.63	\$27.58	\$26.82	\$32.68	\$37.67	\$34,967	\$42,925	\$57,382	\$55,783	\$67,976	\$78,354	Install, program, maintain, and repair security and fire alarm wiring and equipment. Ensure that work is in accordance with relevant codes. Excludes "Electricians" (47-2111) who do a broad range of electrical wiring.
Aircraft Mechanics and Service Technicians	49-3011	70	\$16.56	\$19.80	\$25.31	\$26.36	\$28.66	\$35.37	\$34,442	\$41,193	\$52,646	\$54,831	\$59,622	\$73,575	Diagnose, adjust, repair, or overhaul aircraft engines and assemblies, such as hydraulic and pneumatic systems. Excludes "Avionics Technicians" (49-2091).
Automotive Body and Related Repairers	49-3021	140	\$13.23	\$14.90	\$18.61	\$21.19	\$25.28	\$32.93	\$27,532	\$30,996	\$38,697	\$44,079	\$52,573	\$68,499	Repair and refinish automotive vehicle bodies and straighten vehicle frames. Excludes "Automotive Glass Installers and Repairers" (49-3022) and "Coating, Painting, and Spraying Machine Setters, Operators, and Tenders" (51-9124).
Automotive Glass Installers and Repairers	49-3022		\$13.43	\$14.26	\$15.65	\$17.03	\$20.01	\$23.91	\$27,932	\$29,661	\$32,541	\$35,426	\$41,607	\$49,732	Replace or repair broken windshields and window glass in motor vehicles.
Automotive Service Technicians and Mechanics	49-3023		\$12.87	\$15.70	\$21.25	\$21.73	\$28.09	\$31.85	\$26,773	\$32,657	\$44,210	\$45,194	\$58,416	\$66,259	Diagnose, adjust, repair, or overhaul automotive vehicles. Excludes "Automotive Body and Related Repairers" (49-3021), "Bus and Truck Mechanics and Diesel Engine Specialists" (49-3031), and "Electronic Equipment Installers and Repairers, Motor Vehicles"
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	270	\$15.02	\$17.82	\$21.88	\$22.10	\$25.99	\$30.66	\$31,247	\$37,055	\$45,494	\$45,953	\$54,060	\$63,790	Diagnose, adjust, repair, or overhaul buses and trucks, or maintain and repair any type of diesel engines. Includes mechanics working primarily with automobile or marine diesel engines.
Farm Equipment Mechanics and Service Technicians	49-3041	50	\$16.44	\$19.01	\$23.01	\$22.87	\$27.00	\$30.96	\$34,182	\$39,523	\$47,866	\$47,559	\$56,152	\$64,381	Diagnose, adjust, repair, or overhaul farm machinery and vehicles, such as tractors, harvesters, dairy equipment, and irrigation systems. Excludes "Bus and Truck Mechanics and Diesel Engine Specialists" (49-3031).
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	130	\$17.96	\$21.70	\$25.25	\$25.55	\$29.61	\$33.25	\$37,366	\$45,124	\$52,521	\$53,146	\$61,581	\$69,157	Diagnose, adjust, repair, or overhaul mobile mechanical, hydraulic, and pneumatic equipment, such as cranes, bulldozers, graders, and conveyors, used in construction, logging, and mining. Excludes "Bus and Truck Mechanics and Diesel Engine Specialists" (
Motorcycle Mechanics	49-3052	30	\$13.07	\$14.73	\$21.73	\$20.74	\$24.57	\$26.29	\$27,172	\$30,637	\$45,201	\$43,135	\$51,113	\$54,691	Diagnose, adjust, repair, or overhaul motorcycles, scooters, mopeds, dirt bikes, or similar motorized vehicles.
Tire Repairers and Changers	49-3093		\$11.97	\$13.93	\$16.11	\$16.43	\$18.91	\$21.00	\$24,909	\$28,975	\$33,512	\$34,162	\$39,339	\$43,675	Repair and replace tires.
Mechanical Door Repairers	49-9011	20	\$15.71	\$17.10	\$18.77	\$18.82	\$20.48	\$23.58	\$32,675	\$35,558	\$39,035	\$39,131	\$42,587	\$49,047	Install, service, or repair automatic door mechanisms and hydraulic doors. Includes garage door mechanics.
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	30	\$24.47	\$30.15	\$36.55	\$35.93	\$41.45	\$48.03	\$50,897	\$62,716	\$76,034	\$74,738	\$86,205	\$99,898	Install, repair, and maintain mechanical regulating and controlling devices, such as electric meters, gas regulators, thermostats, safety and flow valves, and other mechanical governors.
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	300	\$17.26	\$22.42	\$28.03	\$27.84	\$32.98	\$40.38	\$35,896	\$46,627	\$58,317	\$57,900	\$68,595	\$83,991	Install or repair heating, central air conditioning, HVAC, or refrigeration systems, including oil burners, hot-air furnaces, and heating stoves.
Industrial Machinery Mechanics	49-9041	540	\$21.80	\$25.32	\$28.62	\$28.33	\$31.51	\$33.99	\$45,359	\$52,674	\$59,517	\$58,926	\$65,542	\$70,702	Repair, install, adjust, or maintain industrial production and processing machinery or refinery and pipeline distribution systems. May also install, dismantle, or move machinery and heavy equipment according to plans. Excludes "Mobile Heavy Equipment Mec
Millwrights	49-9044		\$17.84	\$19.85	\$23.68	\$25.26	\$30.66	\$36.60	\$37,103	\$41,291	\$49,262	\$52,541	\$63,789	\$76,132	Install, dismantle, or move machinery and heavy equipment according to layout plans, blueprints, or other drawings.

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Electrical Power-Line Installers and Repairers	49-9051	90	\$28.92	\$36.87	\$45.68	\$43.06	\$51.31	\$52.85	\$60,164	\$76,690	\$95,016	\$89,563	\$106,714	\$109,942	Install or repair cables or wires used in electrical power or distribution systems. May erect poles and light or heavy duty transmission towers. Excludes "Electrical and Electronics Repairers, Powerhouse, Substation, and Relay" (49-2095).
Telecommunications Line Installers and Repairers	49-9052		\$18.44	\$21.28	\$24.77	\$25.76	\$29.46	\$33.40	\$38,360	\$44,272	\$51,516	\$53,567	\$61,283	\$69,467	Install and repair telecommunications cable, including fiber optics.
Medical Equipment Repairers	49-9062	20	\$14.30	\$16.50	\$24.04	\$25.27	\$33.39	\$39.83	\$29,744	\$34,330	\$49,993	\$52,554	\$69,442	\$82,842	Test, adjust, or repair biomedical or electromedical equipment.
Maintenance and Repair Workers, General	49-9071	890	\$13.06	\$17.00	\$21.72	\$20.68	\$24.62	\$26.40	\$27,148	\$35,368	\$45,176	\$43,010	\$51,217	\$54,903	Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of a building in repair. Duties may involve pipe fitting; HVAC maintenance; insulating; welding; machining; carpent
Coin, Vending, and Amusement Machine Servicers and Repairers	49-9091	10	\$12.50	\$14.68	\$18.57	\$19.66	\$25.14	\$29.88	\$26,008	\$30,534	\$38,626	\$40,894	\$52,288	\$62,148	Install, service, adjust, or repair coin, vending, or amusement machines including video games, juke boxes, pinball machines, or slot machines.
Installation, Maintenance, and Repair Workers, All Other	49-9099	30	\$11.89	\$17.74	\$23.09	\$23.24	\$28.40	\$34.03	\$24,737	\$36,903	\$48,012	\$48,343	\$59,075	\$70,796	All installation, maintenance, and repair workers not listed separately.
First-Line Supervisors of Production and Operating Workers	51-1011	750	\$23.43	\$27.42	\$31.90	\$33.68	\$38.68	\$45.68	\$48,744	\$57,026	\$66,333	\$70,066	\$80,448	\$95,019	Directly supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. Excludes team or work leaders.
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	20	\$12.72	\$15.82	\$20.26	\$19.30	\$23.22	\$25.27	\$26,444	\$32,906	\$42,131	\$40,137	\$48,299	\$52,560	
Structural Metal Fabricators and Fitters	51-2041	60	\$14.67	\$16.71	\$20.55	\$20.78	\$24.08	\$27.24	\$30,514	\$34,756	\$42,758	\$43,227	\$50,090	\$56,661	Fabricate, position, align, and fit parts of structural metal products. Shipfitters are included in "Layout Workers, Metal and Plastic" (51-4192).
Miscellaneous Assemblers and Fabricators	51-2090	290	\$11.94	\$14.11	\$18.77	\$18.64	\$23.39	\$25.53	\$24,848	\$29,347	\$39,025	\$38,778	\$48,652	\$53,086	
Bakers	51-3011	80	\$9.48	\$10.99	\$14.54	\$14.44	\$17.85	\$19.95	\$19,705	\$22,858	\$30,243	\$30,040	\$37,130	\$41,505	Mix and bake ingredients to produce breads, rolls, cookies, cakes, pies, pastries, or other baked goods. Pastry chefs in restaurants and hotels are included with "Chefs and Head Cooks" (35-1011).
Butchers and Meat Cutters	51-3021	190	\$10.64	\$11.26	\$12.27	\$13.48	\$14.49	\$18.95	\$22,140	\$23,409	\$25,525	\$28,033	\$30,142	\$39,407	Cut, trim, or prepare consumer-sized portions of meat for use or sale in retail establishments.
Slaughterers and Meat Packers	51-3023	1,100	\$12.79	\$14.27	\$16.55	\$16.51	\$18.99	\$20.45	\$26,612	\$29,690	\$34,406	\$34,338	\$39,490	\$42,540	Perform nonroutine or precision functions involving the preparation of large portions of meat. Work may include specialized slaughtering tasks, cutting standard or premium cuts of meat for marketing, making sausage, or wrapping meats. Work typically occu
Food Batchmakers	51-3092	880	\$10.95	\$12.64	\$19.15	\$18.52	\$23.54	\$25.72	\$22,773	\$26,292	\$39,832	\$38,522	\$48,958	\$53,496	Set up and operate equipment that mixes or blends ingredients used in the manufacturing of food products. Includes candy makers and cheese makers.
Food Cooking Machine Operators and Tenders	51-3093	180	\$14.23	\$15.94	\$18.30	\$18.88	\$20.61	\$25.60	\$29,587	\$33,169	\$38,070	\$39,270	\$42,859	\$53,250	Operate or tend cooking equipment, such as steam cooking vats, deep fry cookers, pressure cookers, kettles, and boilers, to prepare food products. Excludes "Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders" (51-3091).
Food Processing Workers, All Other	51-3099	130	\$13.70	\$14.64	\$16.20	\$18.93	\$22.29	\$29.88	\$28,504	\$30,449	\$33,698	\$39,367	\$46,363	\$62,132	All food processing workers not listed separately
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	60	\$16.99	\$17.98	\$19.63	\$20.27	\$21.67	\$25.83	\$35,336	\$37,399	\$40,839	\$42,161	\$45,072	\$53,736	Set up, operate, or tend machines to saw, cut, shear, slit, punch, crimp, notch, bend, or straighten metal or plastic material.
Machinists	51-4041	80	\$17.97	\$20.47	\$23.79	\$23.80	\$26.83	\$30.96	\$37,391	\$42,587	\$49,495	\$49,501	\$55,805	\$64,400	Set up and operate a variety of machine tools to produce precision parts and instruments out of metal. Includes precision instrument makers who fabricate, modify, or repair mechanical instruments. May also fabricate and modify parts to make or repair mac

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Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Welders, Cutters, Solderers, and Brazers	51-4121	590	\$16.18	\$18.79	\$22.27	\$22.33	\$25.40	\$29.34	\$33,635	\$39,083	\$46,311	\$46,454	\$52,833	\$61,026	Use hand-welding, flame-cutting, hand-soldering, or brazing equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products.
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	60	\$15.61	\$17.30	\$18.79	\$18.63	\$20.29	\$21.36	\$32,473	\$35,967	\$39,087	\$38,760	\$42,207	\$44,432	Set up, operate, or tend welding, soldering, or brazing machines or robots that weld, braze, solder, or heat treat metal products, components, or assemblies. Includes workers who operate laser cutters or laser-beam machines.
Printing Press Operators	51-5112	100	\$8.80	\$9.55	\$13.45	\$14.58	\$18.22	\$23.38	\$18,309	\$19,881	\$27,969	\$30,319	\$37,887	\$48,635	Set up and operate digital, letterpress, lithographic, flexographic, gravure, or other printing machines. Includes short-run offset printing presses.
Print Binding and Finishing Workers	51-5113	20	\$10.62	\$12.75	\$18.05	\$18.31	\$21.34	\$25.64	\$22,088	\$26,515	\$37,535	\$38,085	\$44,385	\$53,335	Bind books and other publications or finish printed products by hand or machine. May set up binding and finishing machines.
Laundry and Dry-Cleaning Workers	51-6011	40	\$10.50	\$11.34	\$12.72	\$13.39	\$15.17	\$17.65	\$21,860	\$23,597	\$26,446	\$27,867	\$31,561	\$36,704	Operate or tend washing or dry-cleaning machines to wash or dry-clean industrial or household articles, such as cloth garments, suede, leather, furs, blankets, draperies, linens, rugs, and carpets. Includes spotters and dyers of these articles.
Water and Wastewater Treatment Plant and System Operators	51-8031	110	\$17.50	\$21.23	\$24.45	\$24.67	\$29.10	\$32.73	\$36,396	\$44,155	\$50,863	\$51,317	\$60,530	\$68,073	Operate or control an entire process or system of machines, often through the use of control boards, to transfer or treat water or wastewater.
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	130	\$14.47	\$16.32	\$18.95	\$20.03	\$22.96	\$28.94	\$30,101	\$33,963	\$39,399	\$41,647	\$47,752	\$60,210	Set up, operate, or tend continuous flow or vat-type equipment; filter presses; shaker screens; centrifuges; condenser tubes; precipitating, fermenting, or evaporating tanks; scrubbing towers; or batch stills. These machines extract, sort, or separate li
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	60	\$16.47	\$18.79	\$22.19	\$21.27	\$24.70	\$26.21	\$34,251	\$39,080	\$46,158	\$44,256	\$51,391	\$54,530	Set up, operate, or tend machines to crush, grind, or polish materials, such as coal, glass, grain, stone, food, or rubber.
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	140	\$16.71	\$18.69	\$22.70	\$23.07	\$28.16	\$31.45	\$34,774	\$38,887	\$47,224	\$47,992	\$58,584	\$65,417	Set up, operate, or tend machines to mix or blend materials, such as chemicals, tobacco, liquids, color pigments, or explosive ingredients. Excludes "Food Batchmakers" (51-3092).
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041		\$13.51	\$15.55	\$17.68	\$17.47	\$19.47	\$20.62	\$28,104	\$32,346	\$36,779	\$36,322	\$40,490	\$42,880	Set up, operate, or tend machines, such as glass-forming machines, plodder machines, and tuber machines, to shape and form products such as glassware, food, rubber, soap, brick, tile, clay, wax, tobacco, or cosmetics. Excludes "Shoe Machine Operators and
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	460	\$13.86	\$16.62	\$19.57	\$21.19	\$24.38	\$31.41	\$28,829	\$34,570	\$40,699	\$44,073	\$50,726	\$65,326	Inspect, test, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts or products for defects, wear, and deviations from specifications. May use precision measuring instruments and complex test equipment
Packaging and Filling Machine Operators and Tenders	51-9111	460	\$13.55	\$15.04	\$17.17	\$17.15	\$19.35	\$20.73	\$28,195	\$31,293	\$35,714	\$35,659	\$40,237	\$43,122	Operate or tend machines to prepare industrial or consumer products for storage or shipment. Includes cannery workers who pack food products.
Painting, Coating, and Decorating Workers	51-9123	20													Paint, coat, or decorate articles, such as furniture, glass, plateware, pottery, jewelry, toys, books, or leather. Excludes "Artists and Related Workers" (27-1010), "Designers" (27-1020), "Photographic Process Workers and Processing Machine Operators" (5
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	60	\$15.47	\$17.61	\$20.72	\$24.44	\$30.71	\$39.29	\$32,171	\$36,638	\$43,116	\$50,830	\$63,886	\$81,717	Set up, operate, or tend spraying or rolling machines to coat or paint any of a wide variety of products, including glassware, cloth, ceramics, metal, plastic, paper, or wood, with lacquer, silver, copper, rubber, varnish, glaze, enamel, oil, or rust-pro
Computer Numerically Controlled Tool Programmers	51-9162	10	\$17.77	\$19.24	\$21.96	\$23.10	\$26.64	\$31.35	\$36,972	\$40,035	\$45,678	\$48,066	\$55,418	\$65,190	Develop programs to control machining or processing of materials by automatic machine tools, equipment, or systems. May also set up, operate, or maintain equipment.

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	140	\$11.52	\$13.36	\$15.46	\$16.81	\$20.73	\$24.68	\$23,958	\$27,786	\$32,150	\$34,955	\$43,125	\$51,330	Operate or tend machines to wash or clean products, such as barrels or kegs, glass items, tin plate, food, pulp, coal, plastic, or rubber, to remove impurities.
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	30	\$13.72	\$14.83	\$16.63	\$16.84	\$19.08	\$20.52	\$28,538	\$30,848	\$34,588	\$35,034	\$39,707	\$42,697	Mold, shape, form, cast, or carve products such as food products, figurines, tile, pipes, and candles consisting of clay, glass, plaster, concrete, stone, or combinations of materials.
Helpers--Production Workers	51-9198	260	\$13.40	\$14.96	\$17.80	\$18.90	\$20.95	\$28.75	\$27,889	\$31,112	\$37,030	\$39,325	\$43,577	\$59,810	Help production workers by performing duties requiring less skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Apprentice workers are classified in the appropriate production occupations (51-0000).
Production Workers, All Other	51-9199		\$10.93	\$12.77	\$14.99	\$15.56	\$17.93	\$20.34	\$22,740	\$26,569	\$31,175	\$32,363	\$37,308	\$42,306	All production workers not listed separately. Excludes "Packers and Packers, Hand" (53-7064).
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	340	\$18.67	\$22.87	\$30.35	\$30.99	\$38.47	\$42.69	\$38,823	\$47,563	\$63,132	\$64,460	\$80,019	\$88,783	
Driver/Sales Workers	53-3031	240	\$9.05	\$9.82	\$10.71	\$13.36	\$16.67	\$20.72	\$18,822	\$20,412	\$22,270	\$27,789	\$34,686	\$43,086	Drive truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, c
Heavy and Tractor-Trailer Truck Drivers	53-3032	3,610	\$11.55	\$15.12	\$20.68	\$21.13	\$25.73	\$32.02	\$24,018	\$31,456	\$43,024	\$43,941	\$53,513	\$66,593	Drive a tractor-trailer combination or a truck with a capacity of at least 26,001 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license. Includes tow truck drivers. Excludes "Refuse and Recyclable Materi
Light Truck Drivers	53-3033	530	\$11.21	\$12.84	\$17.94	\$18.75	\$23.75	\$29.21	\$23,322	\$26,705	\$37,313	\$39,010	\$49,406	\$60,760	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,001 pounds Gross Vehicle Weight (GVW), primarily to pick up merchandise or packages from a distribution center and deliver. May load and unload vehicle. Excludes "Couriers and
Bus Drivers, Transit and Intercity	53-3052	70	\$15.33	\$17.72	\$20.65	\$21.45	\$25.22	\$30.05	\$31,868	\$36,871	\$42,955	\$44,618	\$52,446	\$62,499	Drive bus or motor coach, including regular route operations, charters, and private carriage. May assist passengers with baggage. May collect fares or tickets.
Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity	53-3058	410	\$9.75	\$12.62	\$16.66	\$18.06	\$23.03	\$26.67	\$20,293	\$26,257	\$34,653	\$37,564	\$47,910	\$55,472	
Motor Vehicle Operators, All Other	53-3099	40	\$10.58	\$11.59	\$15.89	\$18.05	\$24.29	\$26.64	\$22,002	\$24,096	\$33,039	\$37,553	\$50,534	\$55,400	All motor vehicle operators not listed separately.
Automotive and Watercraft Service Attendants	53-6031	50	\$11.48	\$12.92	\$14.32	\$14.32	\$15.74	\$17.21	\$23,880	\$26,872	\$29,779	\$29,790	\$32,740	\$35,799	Service automobiles, buses, trucks, boats, and other automotive or marine vehicles with fuel, lubricants, and accessories. Collect payment for services and supplies. May lubricate vehicle, change motor oil, refill antifreeze, or replace lights or other a
Conveyor Operators and Tenders	53-7011	40	\$15.89	\$17.54	\$19.44	\$19.60	\$21.69	\$25.04	\$33,050	\$36,493	\$40,446	\$40,772	\$45,130	\$52,074	Control or tend conveyors or conveyor systems that move materials or products to and from stockpiles, processing stations, departments, or vehicles. May control speed and routing of materials or products.
Industrial Truck and Tractor Operators	53-7051	580	\$14.69	\$16.93	\$20.33	\$20.50	\$24.29	\$26.78	\$30,548	\$35,212	\$42,305	\$42,645	\$50,524	\$55,705	Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location. Excludes "Logging Equipment Operators" (45-4022).
Cleaners of Vehicles and Equipment	53-7061	680	\$9.75	\$11.47	\$14.60	\$14.55	\$16.78	\$19.94	\$20,277	\$23,869	\$30,369	\$30,260	\$34,895	\$41,488	Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses. Excludes "Janitors and Cleaners, Except Maids and Housekeeping Cleaners" (37-2011).
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	3,080	\$12.10	\$16.05	\$18.23	\$17.71	\$20.09	\$21.81	\$25,172	\$33,383	\$37,928	\$36,845	\$41,778	\$45,368	Manually move freight, stock, luggage, or other materials, or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes "Construction Laborers" (47-2061) and "Helpers, Construction Trades" (47-3011 through 47-3019). Exc

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Machine Feeders and Offbearers	53-7063	50	\$16.99	\$17.77	\$19.05	\$19.19	\$20.35	\$22.49	\$35,343	\$36,952	\$39,633	\$39,919	\$42,315	\$46,778	Feed materials into or remove materials from machines or equipment that is automatic or tended by other workers.
Packers and Packagers, Hand	53-7064	370	\$11.33	\$12.59	\$14.76	\$15.16	\$17.85	\$19.85	\$23,578	\$26,186	\$30,704	\$31,529	\$37,138	\$41,279	Pack or package by hand a wide variety of products and materials.
Stockers and Order Fillers	53-7065	980	\$10.87	\$12.95	\$14.74	\$15.72	\$17.25	\$22.92	\$22,601	\$26,924	\$30,673	\$32,704	\$35,863	\$47,687	Receive, store, and issue merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. May operate power equipment to fill orders. May mark prices on merchandise and s
Refuse and Recyclable Material Collectors	53-7081	80	\$16.32	\$18.52	\$21.35	\$21.16	\$24.55	\$26.50	\$33,949	\$38,524	\$44,416	\$44,019	\$51,050	\$55,129	Collect and dump refuse or recyclable materials from containers into truck. May drive truck.

Notes:

[To learn more about *SOC Codes and *SOC Occupational Descriptions, see *SOC - Standard Occupational Classification](#)

[If you cannot find a description for a specific occupational code within the descriptions on our website, please see an explanation about hybrid occupations on the BLS website at https://www.bls.gov/oes/soc_2018.htm.](https://www.bls.gov/oes/soc_2018.htm)

The **mean wage** is also known as the average wage. The mean wage is calculated by dividing the estimated total wages for an occupation by the number of workers in that occupation. **Percentile wages** represent the percentage of an occupation's workers who earn less than or equal to that wage. The **median wage** is the 50th percentile: 50% earn less than or equal to this amount; 50% earn more.

[The Cross-State Sioux City Metropolitan Statistical Area \(MSA\) consists of Union County South Dakota, Plymouth and Woodbury counties of Iowa and Dakota and Dixon Counties of Nebraska. For more information on South Dakota wage areas, see Counties Included in Wage Areas.](#)

[For more information on percentile wages, see technical notes.](#)

[If the cell is blank the data has been suppressed because there is a risk of employer identification. Per federal regulations under the Confidential Information Protection and Statistical Efficiency Act \(CIPSEA\), LMIC cannot provide this confidential data.](#)

Source: Occupational Employment and Wages Statistics (OEWS), Labor Market Information Center, South Dakota Department of Labor and Regulation. Compiled using the Local Employment and Wage Information System (LEWIS) to artificially age the wage rates through September 2021 based on the Employer Cost Index (ECI).