

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Total all occupations	00-0000	126,890	\$11.16	\$13.95	\$18.00	\$21.42	\$23.30	\$36.08	\$23,212	\$29,007	\$37,443	\$44,548	\$48,461	\$75,038	
Chief Executives	11-1011	110	\$76.49	\$79.26		\$131.11			\$159,102	\$164,856		\$272,699			Determine and formulate policies and provide overall direction of companies or private and public sector organizations within guidelines set up by a board of directors or similar governing body. Plan, direct, or coordinate operational activities at the h
General and Operations Managers	11-1021	1,000	\$36.85	\$46.72	\$57.41	\$59.51	\$72.43	\$79.80	\$76,649	\$97,179	\$119,406	\$123,790	\$150,664	\$165,994	Plan, direct, or coordinate the operations of public or private sector organizations, overseeing multiple departments or locations. Duties and responsibilities include formulating policies, managing daily operations, and planning the use of materials and
Sales Managers	11-2022	80	\$35.92	\$47.59	\$60.47	\$59.79	\$61.17	\$82.51	\$74,723	\$98,984	\$125,768	\$124,365	\$127,239	\$171,625	Plan, direct, or coordinate the actual distribution or movement of a product or service to the customer. Coordinate sales distribution by establishing sales territories, quotas, and goals and establish training programs for sales representatives. Analyze
Administrative Services Managers	11-3012	70	\$28.85	\$35.64	\$36.85	\$38.82	\$40.40	\$47.35	\$60,014	\$74,134	\$76,638	\$80,755	\$84,032	\$98,496	Plan, direct, or coordinate one or more administrative services of an organization, such as records and information management, mail distribution, and other office support services. Medical records administrators are included in â€œMedical and Health Ser
Facilities Managers	11-3013	60	\$28.57	\$30.06	\$37.14	\$40.93	\$47.08	\$58.16	\$59,431	\$62,518	\$77,244	\$85,137	\$97,930	\$120,976	Plan, direct, or coordinate operations and functionalities of facilities and buildings. May include surrounding grounds or multiple facilities of an organizationâ€™s campus. Excludes â€œAdministrative Services Managersâ€ (11-3012), â€œProperty, Real Est
Computer and Information Systems Managers	11-3021	30	\$38.89	\$49.60	\$60.55	\$62.78	\$72.61	\$78.68	\$80,883	\$103,168	\$125,934	\$130,592	\$151,033	\$163,655	Plan, direct, or coordinate activities in such fields as electronic data processing, information systems, systems analysis, and computer programming. Excludes â€œComputer Occupationsâ€ (15-1211 through 15-1299).
Financial Managers	11-3031	190	\$47.26	\$57.70	\$62.50	\$65.52	\$72.81	\$92.20	\$98,309	\$120,008	\$129,991	\$136,283	\$151,439	\$191,785	Plan, direct, or coordinate accounting, investing, banking, insurance, securities, and other financial activities of a branch, office, or department of an establishment. Excludes â€œFinancial Risk Specialistsâ€ (13-2054).
Industrial Production Managers	11-3051	250	\$36.39	\$37.15	\$47.27	\$49.94	\$57.54	\$72.46	\$75,695	\$77,269	\$98,324	\$103,873	\$119,677	\$150,723	Plan, direct, or coordinate the work activities and resources necessary for manufacturing products in accordance with cost, quality, and quantity specifications.
Purchasing Managers	11-3061	20	\$37.25	\$37.25	\$47.29	\$45.82	\$57.40	\$60.47	\$77,476	\$77,487	\$98,363	\$95,301	\$119,400	\$125,768	Plan, direct, or coordinate the activities of buyers, purchasing officers, and related workers involved in purchasing materials, products, and services. Includes wholesale or retail trade merchandising managers and procurement managers
Transportation, Storage, and Distribution Managers	11-3071	50	\$28.77	\$35.82	\$37.63	\$40.02	\$43.74	\$55.83	\$59,840	\$74,496	\$78,277	\$83,247	\$90,980	\$116,126	Plan, direct, or coordinate transportation, storage, or distribution activities in accordance with organizational policies and applicable government laws or regulations. Includes logistics managers.
Human Resources Managers	11-3121	90	\$35.67	\$37.04	\$45.52	\$44.60	\$47.84	\$60.88	\$74,197	\$77,043	\$94,691	\$92,770	\$99,507	\$126,631	Plan, direct, or coordinate human resources activities and staff of an organization. Excludes managers who primarily focus on compensation and benefits (11-3111) and training and development (11-3131).
Construction Managers	11-9021	120	\$35.88	\$37.26	\$46.76	\$48.61	\$60.95	\$62.86	\$74,622	\$77,496	\$97,254	\$101,105	\$126,779	\$130,746	Plan, direct, or coordinate, usually through subordinate supervisory personnel, activities concerned with the construction and maintenance of structures, facilities, and systems. Participate in the conceptual development of a construction project and ove
Education Administrators, Kindergarten through Secondary	11-9032	220							\$59,771	\$60,212	\$76,759	\$77,006	\$79,551	\$98,323	Plan, direct, or coordinate the academic, administrative, or auxiliary activities of kindergarten, elementary, or secondary schools.
Education Administrators, Postsecondary	11-9033	120	\$35.80	\$45.25	\$57.31	\$58.66	\$72.26	\$91.29	\$74,457	\$94,117	\$119,195	\$122,014	\$150,292	\$189,886	Plan, direct, or coordinate student instruction, administration, and services, as well as other research and educational activities, at postsecondary institutions, including universities, colleges, and junior and community colleges.

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Architectural and Engineering Managers	11-9041	40	\$48.13	\$49.11	\$61.52	\$65.45	\$77.70	\$91.85	\$100,107	\$102,145	\$127,955	\$136,145	\$161,625	\$191,039	Plan, direct, or coordinate activities in such fields as architecture and engineering or research and development in these fields. Excludes "Natural Sciences Managers" (11-9121).
Food Service Managers	11-9051	240	\$22.10	\$22.35	\$28.62	\$27.41	\$29.06	\$35.48	\$45,969	\$46,490	\$59,527	\$57,004	\$60,442	\$73,802	Plan, direct, or coordinate activities of an organization or department that serves food and beverages. Excludes Chefs and Head Cooks (35-1011).
Entertainment and Recreation Managers, Except Gambling	11-9072	20	\$28.59	\$36.42	\$37.99	\$38.56	\$44.06	\$48.22	\$59,460	\$75,749	\$79,025	\$80,215	\$91,651	\$100,300	Plan, direct, or coordinate entertainment and recreational activities and operations of a recreational facility, including cruise ships and parks.
Lodging Managers	11-9081	60	\$18.22	\$22.07	\$22.52	\$25.03	\$28.48	\$36.83	\$37,894	\$45,903	\$46,838	\$52,061	\$59,232	\$76,596	Plan, direct, or coordinate activities of an organization or department that provides lodging and other accommodations. Excludes Food Service Managers (11-9051) in lodging establishments.
Medical and Health Services Managers	11-9111	200	\$35.80	\$37.56	\$47.27	\$48.13	\$49.13	\$61.81	\$74,457	\$78,134	\$98,323	\$100,111	\$102,190	\$128,565	Plan, direct, or coordinate medical and health services in hospitals, clinics, managed care organizations, public health agencies, or similar organizations.
Natural Sciences Managers	11-9121	40	\$38.49	\$48.72	\$59.37	\$63.08	\$72.26	\$77.57	\$80,059	\$101,338	\$123,499	\$131,200	\$150,292	\$161,336	Plan, direct, or coordinate activities in such fields as life sciences, physical sciences, mathematics, statistics, and research and development in these fields. Excludes Computer and Information Systems Managers (11-3021) and Architecture and E
Postmasters and Mail Superintendents	11-9131	30	\$33.64	\$35.13	\$38.09	\$38.98	\$42.56	\$49.70	\$69,971	\$73,070	\$79,227	\$81,080	\$88,525	\$103,376	Plan, direct, or coordinate operational, administrative, management, and support services of a U.S. post office; or coordinate activities of workers engaged in postal and related work in assigned post office.
Property, Real Estate, and Community Association Managers	11-9141	210	\$17.47	\$17.75	\$22.32	\$20.58	\$22.56	\$23.08	\$36,330	\$36,918	\$46,419	\$42,798	\$46,933	\$48,006	Plan, direct, or coordinate the selling, buying, leasing, or governance activities of commercial, industrial, or residential real estate properties. Includes managers of homeowner and condominium associations, rented or leased housing units, buildings, o
Social and Community Service Managers	11-9151	60	\$28.15	\$28.51	\$36.33	\$35.47	\$36.83	\$46.69	\$58,553	\$59,295	\$75,567	\$73,776	\$76,596	\$97,126	Plan, direct, or coordinate the activities of a social service program or community outreach organization. Oversee the program or organization's budget and policies regarding participant involvement, program requirements, and benefits. Work may involve
Emergency Management Directors	11-9161	30	\$17.73	\$18.34	\$22.86	\$23.69	\$23.35	\$28.77	\$36,875	\$38,138	\$47,546	\$49,272	\$48,568	\$59,833	Plan and direct disaster response or crisis management activities, provide disaster preparedness training, and prepare emergency plans and procedures for natural (e.g., hurricanes, floods, earthquakes), wartime, or technological (e.g., nuclear power plan
Funeral Home Managers	11-9171		\$28.90	\$28.90	\$36.41	\$38.52	\$46.71	\$46.72	\$60,113	\$60,114	\$75,737	\$80,130	\$97,160	\$97,174	Plan, direct, or coordinate the services or resources of funeral homes. Includes activities such as determining prices for services or merchandise and managing the facilities of funeral homes. Excludes Morticians, Undertakers, and Funeral Arrangers
Managers, All Other	11-9199	120	\$22.67	\$29.37	\$40.96	\$43.47	\$57.31	\$66.85	\$47,161	\$61,085	\$85,193	\$90,416	\$119,195	\$139,055	All managers not listed separately.
Buyers and Purchasing Agents	13-1020	410	\$22.62	\$23.76	\$30.37	\$33.25	\$38.20	\$46.48	\$47,041	\$49,414	\$63,167	\$69,150	\$79,447	\$96,682	
Claims Adjusters, Examiners, and Investigators	13-1031	120	\$21.00	\$23.76	\$29.28	\$32.94	\$37.73	\$48.11	\$43,680	\$49,414	\$60,909	\$68,509	\$78,475	\$100,059	Review settled claims to determine that payments and settlements are made in accordance with company practices and procedures. Confer with legal counsel on claims requiring litigation. May also settle insurance claims. Excludes "Fire Inspectors and Inves
Compliance Officers	13-1041	150	\$18.53	\$22.56	\$26.95	\$28.37	\$31.29	\$38.71	\$38,536	\$46,918	\$56,056	\$59,019	\$65,083	\$80,515	Examine, evaluate, and investigate eligibility for or conformity with laws and regulations governing contract compliance of licenses and permits, and perform other compliance and enforcement inspection and analysis activities not classified elsewhere. Ex

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Cost Estimators	13-1051	250	\$18.57	\$23.16	\$28.86	\$29.06	\$36.57	\$38.71	\$38,623	\$48,164	\$60,036	\$60,445	\$76,063	\$80,515	Prepare cost estimates for product manufacturing, construction projects, or services to aid management in bidding on or determining price of product or service. May specialize according to particular service performed or type of product manufactured.
Human Resources Specialists	13-1071	300	\$17.84	\$21.83	\$23.76	\$27.23	\$30.30	\$38.20	\$37,097	\$45,404	\$49,414	\$56,639	\$63,024	\$79,451	Recruit, screen, interview, or place individuals within an organization. May perform other activities in multiple human resources areas. Excludes "Compensation, Benefits, and Job Analysis Specialists" (13-1141) and "Training and Development Special
Logisticians	13-1081	60													Analyze and coordinate the ongoing logistical functions of a firm or organization. Responsible for the entire life cycle of a product, including acquisition, distribution, internal allocation, delivery, and final disposal of resources. Excludes "Transp
Project Management Specialists	13-1082	170	\$18.35	\$23.24	\$29.92	\$32.18	\$37.90	\$48.17	\$38,175	\$48,345	\$62,234	\$66,935	\$78,839	\$100,191	Analyze and coordinate the schedule, timeline, procurement, staffing, and budget of a product or service on a per project basis. Lead and guide the work of technical staff. May serve as a point of contact for the client or customer. Excludes "Managemen
Management Analysts	13-1111	590	\$23.29	\$28.06	\$36.26	\$36.22	\$46.39	\$49.40	\$48,443	\$58,365	\$75,421	\$75,331	\$96,485	\$102,748	Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes
Meeting, Convention, and Event Planners	13-1121	60	\$14.29	\$17.86	\$21.34	\$21.26	\$23.27	\$29.27	\$29,731	\$37,139	\$44,387	\$44,213	\$48,409	\$60,885	Coordinate activities of staff, convention personnel, or clients to make arrangements for group meetings, events, or conventions.
Compensation, Benefits, and Job Analysis Specialists	13-1141	210	\$18.34	\$23.10	\$23.76	\$27.07	\$30.17	\$37.03	\$38,152	\$48,053	\$49,414	\$56,295	\$62,747	\$77,032	Conduct programs of compensation and benefits and job analysis for employer. May specialize in specific areas, such as position classification and pension programs.
Training and Development Specialists	13-1151	150	\$18.45	\$22.93	\$23.76	\$26.38	\$29.20	\$36.69	\$38,373	\$47,688	\$49,414	\$54,877	\$60,736	\$76,314	Design or conduct work-related training and development programs to improve individual skills or organizational performance. May analyze organizational training needs or evaluate training effectiveness. Excludes "Career/Technical Education Teachers, Po
Market Research Analysts and Marketing Specialists	13-1161	210	\$18.16	\$22.29	\$27.89	\$28.29	\$34.25	\$38.20	\$37,764	\$46,371	\$58,021	\$58,845	\$71,245	\$79,447	Research conditions in local, regional, national, or online markets. Gather information to determine potential sales of a product or service, or plan a marketing or advertising campaign. May gather information on competitors, prices, sales, and methods o
Business Operations Specialists, All Other	13-1199	180	\$18.89	\$28.25	\$34.57	\$36.99	\$45.15	\$53.15	\$39,291	\$58,760	\$71,910	\$76,945	\$93,912	\$110,552	All business operations specialists not listed separately.
Accountants and Auditors	13-2011	1,540	\$23.13	\$28.75	\$29.85	\$32.67	\$37.10	\$46.67	\$48,109	\$59,799	\$62,081	\$67,961	\$77,163	\$97,074	Examine, analyze, and interpret accounting records to prepare financial statements, give advice, or audit and evaluate statements prepared by others. Install or advise on systems of recording costs or other financial and budgetary data. Excludes "Tax E
Property Appraisers and Assessors	13-2020	150	\$17.74	\$18.54	\$22.19	\$22.87	\$23.56	\$30.37	\$36,894	\$38,560	\$46,152	\$47,568	\$48,995	\$63,167	
Budget Analysts	13-2031	30	\$18.35	\$22.71	\$29.26	\$28.56	\$32.11	\$36.78	\$38,175	\$47,245	\$60,867	\$59,404	\$66,789	\$76,502	Examine budget estimates for completeness, accuracy, and conformance with procedures and regulations. Analyze budgeting and accounting reports. Excludes "Financial and Investment Analysts" (13-2051)
Credit Analysts	13-2041	80	\$22.03	\$22.86	\$29.36	\$29.50	\$35.65	\$38.57	\$45,815	\$47,545	\$61,071	\$61,368	\$74,155	\$80,230	Analyze credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. Prepare reports with credit information for use in decisionmaking. Excludes "Financial Risk Specialists"

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Financial and Investment Analysts	13-2051	80	\$23.24	\$29.16	\$34.65	\$36.84	\$46.68	\$49.52	\$48,345	\$60,650	\$72,067	\$76,624	\$97,103	\$103,007	Conduct quantitative analyses of information involving investment programs or financial data of public or private institutions, including valuation of businesses. Excludes "Budget Analysts" (13-2031), "Financial Risk Specialists" (13-2054), and "
Personal Financial Advisors	13-2052	100	\$37.32	\$48.11	\$48.78	\$65.15	\$99.77		\$77,625	\$100,065	\$101,455	\$135,515	\$207,530		Advise clients on financial plans using knowledge of tax and investment strategies, securities, insurance, pension plans, and real estate. Duties include assessing clients' assets, liabilities, cash flow, insurance coverage, tax status, and financial obj
Insurance Underwriters	13-2053	20	\$23.03	\$28.34	\$37.93	\$39.28	\$47.87	\$57.99	\$47,903	\$58,942	\$78,891	\$81,695	\$99,576	\$120,613	Review individual applications for insurance to evaluate degree of risk involved and determine acceptance of applications.
Loan Officers	13-2072	560	\$22.82	\$29.02	\$36.58	\$35.57	\$40.40	\$48.08	\$47,463	\$60,365	\$76,083	\$73,984	\$84,032	\$100,014	Evaluate, authorize, or recommend approval of commercial, real estate, or credit loans. Advise borrowers on financial status and payment methods. Includes mortgage loan officers and agents, collection analysts, loan servicing officers, and loan underwrit
Tax Preparers	13-2082	80	\$14.01	\$14.30	\$18.13	\$18.71	\$22.23	\$23.27	\$29,145	\$29,740	\$37,709	\$38,924	\$46,228	\$48,409	Prepare tax returns for individuals or small businesses. Excludes "Accountants and Auditors" (13-2011).
Financial Specialists, All Other	13-2099	20	\$27.40	\$34.19	\$38.49	\$38.02	\$42.22	\$46.48	\$56,992	\$71,115	\$80,059	\$79,080	\$87,818	\$96,682	All financial specialists not listed separately.
Computer Systems Analysts	15-1211	110	\$29.58	\$30.22	\$37.26	\$38.21	\$45.66	\$47.95	\$61,516	\$62,863	\$77,497	\$79,473	\$94,981	\$99,732	Analyze science, engineering, business, and other data processing problems to develop and implement solutions to complex applications problems, system administration issues, or network concerns. Perform systems management and integration functions, impro
Information Security Analysts	15-1212	80	\$37.11	\$38.60	\$47.20	\$47.99	\$59.61	\$62.41	\$77,190	\$80,286	\$98,179	\$99,828	\$123,980	\$129,821	Plan, implement, upgrade, or monitor security measures for the protection of computer networks and information. Assess system vulnerabilities for security risks and propose and implement risk mitigation strategies. May ensure appropriate security control
Computer Network Support Specialists	15-1231	130	\$17.12	\$18.33	\$23.22	\$24.69	\$29.10	\$36.83	\$35,613	\$38,134	\$48,307	\$51,365	\$60,530	\$76,596	Analyze, test, troubleshoot, and evaluate existing network systems, such as local area networks (LAN), wide area networks (WAN), cloud networks, servers, and other data communications networks. Perform network maintenance to ensure networks operate corre
Computer User Support Specialists	15-1232	210	\$14.16	\$17.53	\$18.18	\$19.67	\$22.80	\$28.32	\$29,449	\$36,469	\$37,812	\$40,920	\$47,427	\$58,907	Provide technical assistance to computer users. Answer questions or resolve computer problems for clients in person, via telephone, or electronically. May provide assistance concerning the use of computer hardware and software, including printing, instal
Computer Network Architects	15-1241	100													Design and implement computer and information networks, such as local area networks (LAN), wide area networks (WAN), intranets, extranets, and other data communications networks. Perform network modeling, analysis, and planning, including analysis of cap
Database Administrators	15-1242	20	\$18.46	\$37.06	\$47.62	\$41.44	\$47.62	\$47.62	\$38,406	\$77,094	\$99,040	\$86,200	\$99,048	\$99,048	Administer, test, and implement computer databases, applying knowledge of database management systems. Coordinate changes to computer databases. Identify, investigate, and resolve database performance issues, database capacity, and database scalability.
Network and Computer Systems Administrators	15-1244	470	\$23.08	\$28.57	\$29.58	\$31.43	\$37.03	\$38.39	\$48,010	\$59,429	\$61,523	\$65,383	\$77,026	\$79,860	Install, configure, and maintain an organization's local area network (LAN), wide area network (WAN), data communications network, operating systems, and physical and virtual servers. Perform system monitoring and verify the integrity and availability
Software Developers	15-1252	160	\$28.59	\$30.17	\$37.75	\$39.56	\$47.47	\$59.04	\$59,471	\$62,761	\$78,520	\$82,279	\$98,747	\$122,799	Research, design, and develop computer and network software or specialized utility programs. Analyze user needs and develop software solutions, applying principles and techniques of computer science, engineering, and mathematical analysis. Update softwar

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Software Quality Assurance Analysts and Testers	15-1253	10	\$17.19	\$21.98	\$23.00	\$30.95	\$37.33	\$47.61	\$35,751	\$45,720	\$47,833	\$64,368	\$77,641	\$99,024	Develop and execute software tests to identify software problems and their causes. Test system modifications to prepare for implementation. Document software and application defects using a bug tracking system and report defects to software or web develop
Web Developers	15-1254	30	\$17.87	\$18.33	\$22.82	\$24.00	\$29.27	\$35.83	\$37,165	\$38,134	\$47,471	\$49,919	\$60,890	\$74,524	Develop and implement websites, web applications, application databases, and interactive web interfaces. Evaluate code to ensure that it is properly structured, meets industry standards, and is compatible with browsers and devices. Optimize website performance
Computer Occupations, All Other	15-1299	40	\$30.54	\$35.91	\$47.18	\$44.72	\$50.20	\$58.45	\$63,513	\$74,682	\$98,134	\$93,018	\$104,416	\$121,576	All computer occupations not listed separately. Excludes "Computer and Information Systems Managers" (11-3021), "Computer Hardware Engineers" (17-2061), "Electrical and Electronics Engineers" (17-2070), "Computer Science Teachers, Postsecondary"
Architects, Except Landscape and Naval	17-1011	30	\$29.11	\$29.11	\$36.63	\$37.75	\$38.05	\$57.20	\$60,554	\$60,554	\$76,186	\$78,518	\$79,137	\$118,968	Plan and design structures, such as private residences, office buildings, theaters, factories, and other structural property. Excludes "Landscape Architects" (17-1012) and "Marine Engineers and Naval Architects" (17-2121).
Cartographers and Photogrammetrists	17-1021	30	\$23.16	\$23.52	\$28.86	\$30.46	\$35.46	\$43.46	\$48,166	\$48,929	\$60,032	\$63,358	\$73,758	\$90,397	Research, study, and prepare maps and other spatial data in digital or graphic form for one or more purposes, such as legal, social, political, educational, and design purposes. May work with Geographic Information Systems (GIS). May design and evaluate
Surveyors	17-1022	30	\$24.50	\$29.11	\$36.83	\$35.74	\$45.25	\$45.25	\$50,960	\$60,549	\$76,596	\$74,346	\$94,126	\$94,126	Make exact measurements and determine property boundaries. Provide data relevant to the shape, contour, gravitation, location, elevation, or dimension of land or land features on or near the earth's surface for engineering, mapping, mining, land evaluation
Civil Engineers	17-2051	240	\$26.65	\$29.41	\$37.03	\$38.49	\$45.82	\$57.88	\$55,432	\$61,165	\$77,026	\$80,069	\$95,296	\$120,385	Perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures and facilities, such as roads, railroads, airports, bridges, harbors, channels, dams, irrigation projects, pipelines, power plants, and
Electrical Engineers	17-2071	80	\$30.18	\$37.60	\$44.92	\$45.19	\$53.24	\$61.63	\$62,774	\$78,208	\$93,426	\$93,997	\$110,735	\$128,199	Research, design, develop, test, or supervise the manufacturing and installation of electrical equipment, components, or systems for commercial, industrial, military, or scientific use. Excludes "Computer Hardware Engineers" (17-2061).
Electronics Engineers, Except Computer	17-2072	40	\$29.17	\$30.01	\$37.26	\$39.07	\$41.99	\$57.30	\$60,677	\$62,420	\$77,497	\$81,272	\$87,339	\$119,184	Research, design, develop, or test electronic components and systems for commercial, industrial, military, or scientific use employing knowledge of electronic theory and materials properties. Design electronic circuits and components for use in fields such as
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	17-2111	20	\$29.20	\$30.24	\$46.68	\$45.67	\$58.96	\$58.96	\$60,746	\$62,898	\$97,086	\$95,004	\$122,644	\$122,644	Promote worksite or product safety by applying knowledge of industrial processes, mechanics, chemistry, psychology, and industrial health and safety laws. Includes industrial product safety engineers.
Industrial Engineers	17-2112	380	\$29.73	\$36.85	\$38.16	\$43.45	\$48.46	\$61.84	\$61,841	\$76,646	\$79,380	\$90,375	\$100,804	\$128,624	Design, develop, test, and evaluate integrated systems for managing industrial production processes, including human work factors, quality control, inventory control, logistics and material flow, cost analysis, and production coordination. Excludes "Heating, Air Conditioning, and Refrigeration Mechanics and Installers"
Mechanical Engineers	17-2141	190	\$29.20	\$30.19	\$37.40	\$38.23	\$39.16	\$48.25	\$60,746	\$62,800	\$77,797	\$79,520	\$81,443	\$100,354	Perform engineering duties in planning and designing tools, engines, machines, and other mechanically functioning equipment. Oversee installation, operation, maintenance, and repair of equipment such as centralized heat, gas, water, and steam systems.

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Architectural and Civil Drafters	17-3011	150	\$13.95	\$13.95	\$17.74	\$18.13	\$22.04	\$22.95	\$29,014	\$29,014	\$36,894	\$37,702	\$45,839	\$47,737	Prepare detailed drawings of architectural and structural features of buildings or drawings and topographical relief maps used in civil engineering projects, such as highways, bridges, and public works. Use knowledge of building materials, engineering pr
Mechanical Drafters	17-3013	100	\$17.74	\$18.22	\$22.62	\$22.35	\$23.30	\$29.18	\$36,894	\$37,899	\$47,041	\$46,485	\$48,463	\$60,704	Prepare detailed working diagrams of machinery and mechanical devices, including dimensions, fastening methods, and other engineering information.
Civil Engineering Technologists and Technicians	17-3022	110	\$17.77	\$18.36	\$22.62	\$22.11	\$23.14	\$28.79	\$36,965	\$38,189	\$47,041	\$45,997	\$48,131	\$59,883	Apply theory and principles of civil engineering in planning, designing, and overseeing construction and maintenance of structures and facilities under the direction of engineering staff or physical scientists.
Electrical and Electronic Engineering Technologists and Technicians	17-3023	110	\$17.74	\$22.62	\$28.95	\$27.95	\$32.82	\$37.84	\$36,894	\$47,041	\$60,222	\$58,134	\$68,266	\$78,699	Apply electrical and electronic theory and related knowledge, usually under the direction of engineering staff, to design, build, repair, adjust, and modify electrical components, circuitry, controls, and machinery for subsequent evaluation and use by en
Industrial Engineering Technologists and Technicians	17-3026	130	\$17.90	\$22.52	\$23.21	\$24.19	\$28.95	\$29.78	\$37,235	\$46,838	\$48,283	\$50,320	\$60,222	\$61,950	Apply engineering theory and principles to problems of industrial layout or manufacturing production, usually under the direction of engineering staff. May perform time and motion studies on worker operations in a variety of industries for purposes such
Mechanical Engineering Technologists and Technicians	17-3027	50	\$17.75	\$17.91	\$22.81	\$22.81	\$23.53	\$29.68	\$36,929	\$37,251	\$47,450	\$47,446	\$48,944	\$61,732	Apply theory and principles of mechanical engineering to modify, develop, test, or adjust machinery and equipment under direction of engineering staff or physical scientists.
Surveying and Mapping Technicians	17-3031	30	\$14.08	\$14.08	\$17.67	\$17.27	\$18.03	\$22.54	\$29,278	\$29,280	\$36,750	\$35,927	\$37,497	\$46,878	Perform surveying and mapping duties, usually under the direction of an engineer, surveyor, cartographer, or photogrammetrist, to obtain data used for construction, mapmaking, boundary location, mining, or other purposes. May calculate mapmaking informat
Animal Scientists	19-1011	80	\$18.46	\$23.35	\$28.82	\$27.81	\$29.77	\$36.98	\$38,393	\$48,569	\$59,938	\$57,851	\$61,923	\$76,915	Conduct research in the genetics, nutrition, reproduction, growth, and development of domestic farm animals.
Food Scientists and Technologists	19-1012	30	\$22.82	\$23.37	\$28.48	\$30.19	\$37.66	\$39.40	\$47,470	\$48,602	\$59,238	\$62,791	\$78,338	\$81,944	Use chemistry, microbiology, engineering, and other sciences to study the principles underlying the processing and deterioration of foods; analyze food content to determine levels of vitamins, fat, sugar, and protein; discover new food sources; research
Soil and Plant Scientists	19-1013	200	\$18.46	\$23.32	\$28.31	\$29.81	\$36.00	\$48.02	\$38,393	\$48,499	\$58,879	\$62,004	\$74,883	\$99,886	Conduct research in breeding, physiology, production, yield, and management of crops and agricultural plants or trees, shrubs, and nursery stock, their growth in soils, and control of pests; or study the chemical, physical, biological, and mineralogical
Zoologists and Wildlife Biologists	19-1023		\$18.36	\$22.03	\$26.65	\$28.33	\$30.09	\$40.40	\$38,189	\$45,822	\$55,432	\$58,934	\$62,587	\$84,032	Study the origins, behavior, diseases, genetics, and life processes of animals and wildlife. May specialize in wildlife research and management. May collect and analyze biological data to determine the environmental effects of present and potential use o
Biological Scientists, All Other	19-1029	50	\$15.15	\$23.18	\$29.63	\$29.40	\$37.29	\$42.22	\$31,512	\$48,207	\$61,625	\$61,162	\$77,563	\$87,818	All biological scientists not listed separately.
Conservation Scientists	19-1031	180	\$17.88	\$17.94	\$25.68	\$27.74	\$35.22	\$42.22	\$37,194	\$37,323	\$53,414	\$57,697	\$73,258	\$87,818	Manage, improve, and protect natural resources to maximize their use without damaging the environment. May conduct soil surveys and develop plans to eliminate soil erosion or to protect rangelands. May instruct farmers, agricultural production managers,
Foresters	19-1032	30	\$19.27	\$21.03	\$24.68	\$25.45	\$29.58	\$30.72	\$40,082	\$43,742	\$51,334	\$52,945	\$61,536	\$63,895	Manage public and private forested lands for economic, recreational, and conservation purposes. May inventory the type, amount, and location of standing timber, appraise the timber's worth, negotiate the purchase, and draw up contracts for procurement. M

Occupational Employment and Wage Rates for the East Area in 2021

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Atmospheric and Space Scientists	19-2021	20	\$29.86	\$38.49	\$47.19	\$47.17	\$53.15	\$57.58	\$62,106	\$80,059	\$98,145	\$98,106	\$110,552	\$119,766	Investigate atmospheric phenomena and interpret meteorological data, gathered by surface and air stations, satellites, and radar to prepare reports and forecasts for public and other uses. Includes weather analysts and forecasters whose functions require
Chemists	19-2031	50	\$18.17	\$18.62	\$23.77	\$27.37	\$37.23	\$37.37	\$37,794	\$38,720	\$49,436	\$56,934	\$77,442	\$77,735	Conduct qualitative and quantitative chemical analyses or experiments in laboratories for quality or process control or to develop new products or knowledge. Excludes Biochemists and Biophysicists (19-1021) and Geoscientists, Except Hydrologists
Environmental Scientists and Specialists, Including Health	19-2041	70	\$18.71	\$22.83	\$25.21	\$28.59	\$32.42	\$44.70	\$38,921	\$47,483	\$52,437	\$59,471	\$67,434	\$92,976	Conduct research or perform investigation for the purpose of identifying, abating, or eliminating sources of pollutants or hazards that affect either the environment or public health. Using knowledge of various scientific disciplines, may collect, synthe
Clinical and Counseling Psychologists	19-3033	40	\$25.40	\$30.03	\$45.22	\$42.80	\$47.94	\$58.72	\$52,836	\$62,462	\$94,048	\$89,021	\$99,711	\$122,147	Assess, diagnose, and treat mental and emotional disorders of individuals through observation, interview, and psychological tests. Help individuals with distress or maladjustment understand their problems through their knowledge of case history, intervie
School Psychologists	19-3034	20	\$27.49	\$28.86	\$30.72	\$32.78	\$37.35	\$39.08	\$57,188	\$60,032	\$63,895	\$68,180	\$77,686	\$81,286	Diagnose and implement individual or schoolwide interventions or strategies to address educational, behavioral, or developmental issues that adversely impact educational functioning in a school. May address student learning and behavioral problems and co
Urban and Regional Planners	19-3051	90	\$24.08	\$28.86	\$36.58	\$35.23	\$37.76	\$46.39	\$50,085	\$60,032	\$76,088	\$73,287	\$78,550	\$96,486	Develop comprehensive plans and programs for use of land and physical facilities of jurisdictions, such as towns, cities, counties, and metropolitan areas.
Social Scientists and Related Workers, All Other	19-3099	20	\$11.12	\$11.12	\$32.11	\$28.97	\$37.29	\$39.37	\$23,134	\$23,134	\$66,789	\$60,247	\$77,563	\$81,890	All social scientists and related workers not listed separately.
Agricultural Technicians	19-4012	170	\$10.00	\$11.20	\$14.71	\$15.77	\$18.39	\$22.59	\$20,799	\$23,293	\$30,588	\$32,799	\$38,251	\$46,979	Work with agricultural scientists in plant, fiber, and animal research, or assist with animal breeding and nutrition. Set up or maintain laboratory equipment and collect samples from crops or animals. Prepare specimens or record data to assist scientists
Food Science Technicians	19-4013	90	\$11.24	\$14.06	\$18.11	\$16.74	\$18.54	\$22.28	\$23,384	\$29,242	\$37,672	\$34,814	\$38,557	\$46,344	Work with food scientists or technologists to perform standardized qualitative and quantitative tests to determine physical or chemical properties of food or beverage products. Includes technicians who assist in research and development of production tec
Biological Technicians	19-4021	100	\$11.90	\$13.49	\$18.12	\$17.62	\$18.71	\$23.70	\$24,743	\$28,059	\$37,685	\$36,647	\$38,921	\$49,289	Assist biological and medical scientists. Set up, operate, and maintain laboratory instruments and equipment, monitor experiments, collect data and samples, make observations, and calculate and record results. May analyze organic substances, such as bloo
Chemical Technicians	19-4031	40	\$14.81	\$18.79	\$22.58	\$21.96	\$23.85	\$29.52	\$30,799	\$39,091	\$46,961	\$45,678	\$49,611	\$61,392	Conduct chemical and physical laboratory tests to assist scientists in making qualitative and quantitative analyses of solids, liquids, and gaseous materials for research and development of new products or processes, quality control, maintenance of enviro
Environmental Science and Protection Technicians, Including Health	19-4042	50	\$11.75	\$11.75	\$17.52	\$16.33	\$21.64	\$21.65	\$24,436	\$24,436	\$36,445	\$33,970	\$45,017	\$45,024	Perform laboratory and field tests to monitor the environment and investigate sources of pollution, including those that affect health, under the direction of an environmental scientist, engineer, or other specialist. May collect samples of gases, soil.
Hydrologic Technicians	19-4044	20	\$13.81	\$17.51	\$17.63	\$21.34	\$21.89	\$34.19	\$28,732	\$36,421	\$36,679	\$44,391	\$45,535	\$71,115	Collect and organize data concerning the distribution and circulation of ground and surface water, and data on its physical, chemical, and biological properties. Measure and report on flow rates and ground water levels, maintain field equipment, collect

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Occupational Health and Safety Specialists	19-5011	10	\$28.86	\$30.81	\$37.03	\$38.35	\$48.43	\$48.43	\$60,032	\$64,082	\$77,026	\$79,773	\$100,734	\$100,734	Review, evaluate, and analyze work environments and design programs and procedures to control, eliminate, and prevent disease or injury caused by chemical, physical, and biological agents or ergonomic factors. May conduct inspections and enforce adherenc
Educational, Guidance, and Career Counselors and Advisors	21-1012	340	\$18.32	\$18.69	\$23.33	\$22.52	\$23.70	\$29.42	\$38,100	\$38,866	\$48,519	\$46,835	\$49,303	\$61,190	Advise and assist students and provide educational and vocational guidance services.
Rehabilitation Counselors	21-1015	140	\$17.48	\$18.00	\$21.69	\$22.38	\$27.76	\$28.07	\$36,360	\$37,449	\$45,119	\$46,548	\$57,741	\$58,387	Counsel individuals to maximize the independence and employability of persons coping with personal, social, and vocational difficulties that result from birth defects, illness, disease, accidents, aging, or the stress of daily life. Coordinate activities
Substance abuse, behavioral disorder, and mental health counselors	21-1018	310	\$17.24	\$17.90	\$22.30	\$22.22	\$23.72	\$29.42	\$35,854	\$37,234	\$46,387	\$46,207	\$49,344	\$61,190	
Child, Family, and School Social Workers	21-1021	370	\$14.54	\$17.89	\$22.03	\$21.79	\$23.72	\$30.07	\$30,240	\$37,218	\$45,822	\$45,319	\$49,344	\$62,548	Provide social services and assistance to improve the social and psychological functioning of children and their families and to maximize the family well-being and the academic functioning of children. May assist parents, arrange adoptions, and find fost
Healthcare Social Workers	21-1022	170	\$17.74	\$18.41	\$18.73	\$21.56	\$23.57	\$29.15	\$36,894	\$38,302	\$38,964	\$44,852	\$49,035	\$60,632	Provide individuals, families, and groups with the psychosocial support needed to cope with chronic, acute, or terminal illnesses. Services include advising family caregivers. Provide patients with information and counseling, and make referrals for other
Mental Health and Substance Abuse Social Workers	21-1023	80	\$18.11	\$18.48	\$21.67	\$21.45	\$23.67	\$26.05	\$37,669	\$38,433	\$45,074	\$44,611	\$49,239	\$54,184	Assess and treat individuals with mental, emotional, or substance abuse problems, including abuse of alcohol, tobacco, and/or other drugs. Activities may include individual and group therapy, crisis intervention, case management, client advocacy, prevent
Probation Officers and Correctional Treatment Specialists	21-1092	130	\$18.30	\$20.07	\$24.33	\$23.57	\$27.41	\$29.03	\$38,061	\$41,746	\$50,606	\$49,030	\$57,017	\$60,382	Provide social services to assist in rehabilitation of law offenders in custody or on probation or parole. Make recommendations for actions involving formulation of rehabilitation plan and treatment of offender, including conditional release and educatio
Social and Human Service Assistants	21-1093	200	\$11.46	\$13.69	\$14.41	\$15.45	\$17.48	\$22.02	\$23,840	\$28,475	\$29,976	\$32,130	\$36,360	\$45,807	Assist other social and human service providers in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefi
Community Health Workers	21-1094	30	\$13.84	\$13.84	\$14.48	\$15.63	\$15.09	\$23.73	\$28,784	\$28,784	\$30,119	\$32,516	\$31,384	\$49,365	Promote health within a community by assisting individuals to adopt healthy behaviors. Serve as an advocate for the health needs of individuals by assisting community residents in effectively communicating with healthcare providers or social service agen
Clergy	21-2011	30	\$17.36	\$18.07	\$23.35	\$23.53	\$28.55	\$29.39	\$36,104	\$37,578	\$48,559	\$48,935	\$59,385	\$61,138	Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members.
Lawyers	23-1011	180	\$22.93	\$29.15	\$44.93	\$50.22	\$47.75	\$90.34	\$47,702	\$60,627	\$93,458	\$104,454	\$99,323	\$187,911	Represent clients in criminal and civil litigation and other legal proceedings, draw up legal documents, or manage or advise clients on legal transactions. May specialize in a single area or may practice broadly in many areas of law.
Paralegals and Legal Assistants	23-2011	100	\$17.51	\$22.48	\$24.56	\$26.23	\$29.09	\$36.07	\$36,411	\$46,768	\$51,085	\$54,550	\$60,497	\$75,027	Assist lawyers by investigating facts, preparing legal documents, or researching legal precedent. Conduct research to support a legal proceeding, to formulate a defense, or to initiate legal action. Excludes legal Secretaries (43-6012).
Title Examiners, Abstractors, and Searchers	23-2093	70	\$13.96	\$17.70	\$18.10	\$21.29	\$29.26	\$35.13	\$29,039	\$36,820	\$37,643	\$44,275	\$60,856	\$73,079	Search real estate records, examine titles, or summarize pertinent legal or insurance documents or details for a variety of purposes. May compile lists of mortgages, contracts, and other instruments pertaining to titles by searching public and private re

Occupational Employment and Wage Rates for the East Area in 2021

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Business Teachers, Postsecondary	25-1011	110							\$48,823	\$60,129	\$75,963	\$81,852	\$103,612	\$132,071	Teach courses in business administration and management, such as accounting, finance, human resources, labor and industrial relations, marketing, and operations research. Includes both teachers primarily engaged in teaching and those who do a combination
Computer Science Teachers, Postsecondary	25-1021	60							\$50,214	\$61,231	\$77,102	\$82,462	\$97,343	\$122,690	Teach courses in computer science. May specialize in a field of computer science, such as the design and function of computers or operations and research analysis. Includes both teachers primarily engaged in teaching and those who do a combination of tea
Mathematical Science Teachers, Postsecondary	25-1022	80							\$49,863	\$49,863	\$61,344	\$71,579	\$77,102	\$122,690	Teach courses pertaining to mathematical concepts, statistics, and actuarial science and to the application of original and standardized mathematical techniques in solving specific problems and situations. Includes both teachers primarily engaged in teac
Biological Science Teachers, Postsecondary	25-1042	100							\$61,344	\$75,963	\$97,343	\$91,375	\$103,612	\$132,071	Teach courses in biological sciences. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Chemistry Teachers, Postsecondary	25-1052	40							\$59,299	\$64,034	\$81,437	\$82,947	\$97,343	\$103,612	Teach courses pertaining to the chemical and physical properties and compositional changes of substances. Work may include providing instruction in the methods of qualitative and quantitative chemical analysis. Includes both teachers primarily engaged in
Economics Teachers, Postsecondary	25-1063	40							\$48,724	\$61,756	\$98,567	\$94,656	\$124,442	\$124,442	Teach courses in economics. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Psychology Teachers, Postsecondary	25-1066	40							\$48,724	\$61,344	\$77,102	\$76,445	\$97,343	\$103,612	Teach courses in psychology, such as child, clinical, and developmental psychology, and psychological counseling. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Sociology Teachers, Postsecondary	25-1067	30							\$48,823	\$61,597	\$77,102	\$73,379	\$77,102	\$103,599	Teach courses in sociology. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Health Specialties Teachers, Postsecondary	25-1071	140							\$48,724	\$61,231	\$77,968	\$85,368	\$104,943	\$124,891	Teach courses in health specialties, in fields such as dentistry, laboratory technology, medicine, pharmacy, public health, therapy, and veterinary medicine. Excludes "Biological Science Teachers, Postsecondary" (25-1042) and "Nursing Instructors a
Nursing Instructors and Teachers, Postsecondary	25-1072	150							\$48,724	\$61,231	\$63,742	\$72,773	\$77,102	\$97,343	Demonstrate and teach patient care in classroom and clinical units to nursing students. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Education Teachers, Postsecondary	25-1081	100							\$49,863	\$61,117	\$63,742	\$67,933	\$76,843	\$81,248	Teach courses pertaining to education, such as counseling, curriculum, guidance, instruction, teacher education, and teaching English as a second language. Includes both teachers primarily engaged in teaching and those who do a combination of teaching an
Social Work Teachers, Postsecondary	25-1113	60							\$49,863	\$61,344	\$77,102	\$73,272	\$81,248	\$97,343	Teach courses in social work. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Art, Drama, and Music Teachers, Postsecondary	25-1121	100							\$49,863	\$49,863	\$63,742	\$66,503	\$76,843	\$81,248	Teach courses in drama, music, and the arts including fine and applied art, such as painting and sculpture, or design and crafts. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Communications Teachers, Postsecondary	25-1122	50							\$48,823	\$60,412	\$63,742	\$64,737	\$77,102	\$77,102	Teach courses in communications, such as organizational communications, public relations, radio/television broadcasting, and journalism. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
English Language and Literature Teachers, Postsecondary	25-1123	80							\$47,744	\$49,863	\$61,117	\$61,645	\$63,742	\$76,843	Teach courses in English language and literature, including linguistics and comparative literature. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Foreign Language and Literature Teachers, Postsecondary	25-1124	30							\$48,823	\$49,863	\$61,117	\$65,135	\$76,843	\$97,087	Teach languages and literature courses in languages other than English. Includes teachers of American Sign Language (ASL). Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
History Teachers, Postsecondary	25-1125	20							\$49,863	\$60,412	\$63,742	\$73,276	\$81,248	\$103,599	Teach courses in human history and historiography. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Recreation and Fitness Studies Teachers, Postsecondary	25-1193	40							\$47,585	\$49,863	\$60,047	\$62,904	\$75,392	\$81,248	Teach courses pertaining to recreation, leisure, and fitness studies, including exercise physiology and facilities management. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research.
Career/Technical Education Teachers, Postsecondary	25-1194	130	\$23.43	\$29.44	\$29.44	\$32.63	\$36.92	\$37.62	\$48,724	\$61,231	\$61,231	\$67,871	\$76,794	\$78,251	Teach vocational courses intended to provide occupational training below the baccalaureate level in subjects such as construction, mechanics/repair, manufacturing, transportation, or cosmetology, primarily to students who have graduated from or left high
Preschool Teachers, Except Special Education	25-2011	260	\$11.32	\$13.63	\$14.61	\$15.88	\$17.52	\$22.56	\$23,552	\$28,347	\$30,398	\$33,027	\$36,445	\$46,924	Instruct preschool-aged students, following curricula or lesson plans, in activities designed to promote social, physical, and intellectual growth. Excludes Special Education Teachers (25-2050), Substitute Teachers, Short-Term (25-3031), and
Kindergarten Teachers, Except Special Education	25-2012	190							\$37,878	\$38,378	\$47,314	\$45,354	\$48,453	\$49,729	Teach academic and social skills to kindergarten students. Excludes Special Education Teachers (25-2050) and Substitute Teachers, Short-Term (25-3031).
Elementary School Teachers, Except Special Education	25-2021	1,300							\$37,963	\$39,245	\$47,958	\$47,427	\$49,671	\$60,901	Teach academic and social skills to students at the elementary school level. Excludes Special Education Teachers (25-2050) and Substitute Teachers, Short-Term (25-3031).
Middle School Teachers, Except Special and Career/Technical Education	25-2022	560							\$38,467	\$46,839	\$48,085	\$48,026	\$48,993	\$60,756	Teach one or more subjects to students at the middle, intermediate, or junior high school level. Excludes Career/Technical Education Teachers, Middle School (25-2023), Special Education Teachers (25-2050), and Substitute Teachers, Short Te
Secondary School Teachers, Except Special and Career/Technical Education	25-2031	1,140							\$38,196	\$39,245	\$48,099	\$48,392	\$49,729	\$60,902	Teach one or more subjects to students at the secondary school level. Excludes Career/Technical Education Teachers, Secondary School (25-2032), Special Education Teachers (25-2050), and Substitute Teachers, Short-Term (25-3031).
Career/Technical Education Teachers, Secondary School	25-2032	160							\$46,839	\$47,006	\$48,205	\$50,191	\$49,729	\$61,060	Teach occupational, vocational, career, or technical subjects to students at the secondary school level. Excludes Special Education Teachers (25-2050), and Substitute Teachers, Short-Term (25-3031)
Special Education Teachers, Kindergarten and Elementary School	25-2052	220							\$37,940	\$46,839	\$47,958	\$48,480	\$49,724	\$60,756	Teach elementary school subjects to educationally and physically handicapped students. Includes teachers who specialize and work with audibly and visually handicapped students and those who teach basic academic and life processes skills to the mentally i
Special Education Teachers, Middle School	25-2057	70							\$38,467	\$46,839	\$48,205	\$48,915	\$49,729	\$61,199	Teach academic, social, and life skills to middle school students with learning, emotional, or physical disabilities. Includes teachers who specialize and work with students who are blind or have visual impairments; students who are deaf or have hearing
Special Education Teachers, Secondary School	25-2058	130							\$38,792	\$46,618	\$48,131	\$48,810	\$49,729	\$60,902	Teach academic, social, and life skills to secondary school students with learning, emotional, or physical disabilities. Includes teachers who specialize and work with students who are blind or have visual impairments; students who are deaf or have heari

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors	25-3011	60	\$14.14	\$14.14	\$17.89	\$17.71	\$20.24	\$23.08	\$29,402	\$29,417	\$37,217	\$36,841	\$42,099	\$48,012	Teach or instruct out-of-school youths and adults in basic education, literacy, or English as a Second Language classes, or in classes for earning a high school equivalency credential.
Self-Enrichment Teachers	25-3021	50	\$11.34	\$14.11	\$14.22	\$17.52	\$18.45	\$28.62	\$23,593	\$29,354	\$29,570	\$36,450	\$38,372	\$59,530	Teach or instruct individuals or groups for the primary purpose of self-enrichment or recreation, rather than for an occupational objective, educational attainment, competition, or fitness. Excludes Coaches and Scouts (27-2022) and Exercise Trainers
Substitute Teachers, Short-Term	25-3031	550	\$13.79	\$13.87	\$13.96	\$14.24	\$14.26	\$14.36	\$28,687	\$28,845	\$29,027	\$29,624	\$29,667	\$29,878	Teach students on a short-term basis as a temporary replacement for a regular classroom teacher, typically using the regular teacher's lesson plan. Excludes long-term substitute teachers who perform all the duties of a regular teacher; these teachers are
Tutors	25-3041	50	\$11.53	\$13.68	\$14.42	\$15.89	\$17.98	\$22.64	\$23,983	\$28,461	\$29,992	\$33,044	\$37,390	\$47,083	Instruct individual students or small groups of students in academic subjects to support formal class instruction or to prepare students for standardized or admissions tests. Excludes Postsecondary Teachers (25-1000), Elementary, Middle, Secondary
Curators	25-4012	20	\$18.49	\$22.76	\$23.97	\$26.95	\$30.65	\$36.94	\$38,467	\$47,351	\$49,863	\$56,056	\$63,742	\$76,843	Administer collections, such as artwork, collectibles, historic items, or scientific specimens of museums or other institutions. May conduct instructional, research, or public service activities of institution.
Museum Technicians and Conservators	25-4013	10	\$11.61	\$11.61	\$14.52	\$15.82	\$17.67	\$22.76	\$24,156	\$24,156	\$30,195	\$32,901	\$36,752	\$47,351	Restore, maintain, or prepare objects in museum collections for storage, research, or exhibit. May work with specimens such as fossils, skeletal parts, or botanicals; or artifacts, textiles, or art. May identify and record objects or install and arrange
Librarians and Media Collections Specialists	25-4022	190	\$14.45	\$18.29	\$23.06	\$23.10	\$29.28	\$30.65	\$30,061	\$38,036	\$47,958	\$48,048	\$60,898	\$63,742	Administer and maintain libraries or collections of information, for public or private access through reference or borrowing. Work in a variety of settings, such as educational institutions, museums, and corporations, and with various types of information
Library Technicians	25-4031	170	\$10.97	\$11.06	\$11.42	\$12.93	\$14.42	\$17.86	\$22,811	\$22,999	\$23,754	\$26,900	\$29,992	\$37,148	Assist librarians by helping readers in the use of library catalogs, databases, and indexes to locate books and other materials; and by answering questions that require only brief consultation of standard reference. Compile records; sort and shelf books
Instructional Coordinators	25-9031	80	\$18.40	\$23.43	\$29.38	\$27.76	\$30.65	\$36.94	\$38,276	\$48,724	\$61,117	\$57,747	\$63,742	\$76,843	Develop instructional material, coordinate educational content, and incorporate current technology into instruction in order to provide guidelines to educators and instructors for developing curricula and conducting courses. May train and coach teachers.
Teaching Assistants, Postsecondary	25-9044	230							\$23,772	\$23,772	\$30,398	\$34,352	\$38,554	\$48,891	Assist faculty or other instructional staff in postsecondary institutions by performing instructional support activities, such as developing teaching materials, leading discussion groups, preparing and giving examinations, and grading examinations or papers
Teaching Assistants, Except Postsecondary	25-9045	1,490							\$22,265	\$23,462	\$28,765	\$27,592	\$29,604	\$29,878	
Educational Instruction and Library Workers, All Other	25-9099	20	\$13.46	\$15.32	\$18.16	\$18.01	\$20.49	\$21.16	\$27,995	\$31,866	\$37,773	\$37,455	\$42,619	\$44,013	All educational instruction and library workers not listed separately.
Commercial and Industrial Designers	27-1021	50	\$17.91	\$18.71	\$18.86	\$22.80	\$29.11	\$30.30	\$37,243	\$38,926	\$39,234	\$47,424	\$60,551	\$63,015	Design and develop manufactured products, such as cars, home appliances, and children's toys. Combine artistic talent with research on product use, marketing, and materials to create the most functional and appealing product design.
Floral Designers	27-1023	60	\$11.63	\$13.81	\$14.17	\$14.80	\$14.52	\$17.94	\$24,200	\$28,716	\$29,478	\$30,778	\$30,207	\$37,313	Design, cut, and arrange live, dried, or artificial flowers and foliage.
Graphic Designers	27-1024	190	\$14.35	\$14.52	\$18.08	\$18.06	\$18.53	\$23.42	\$29,858	\$30,193	\$37,612	\$37,569	\$38,551	\$48,713	Design or create graphics to meet specific commercial or promotional needs, such as packaging, displays, or logos. May use a variety of mediums to achieve artistic or decorative effects. Excludes Web and Digital Interface Designers (15-1255).

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Interior Designers	27-1025	20	\$22.62	\$23.32	\$29.68	\$32.05	\$37.72	\$47.92	\$47,041	\$48,504	\$61,726	\$66,655	\$78,455	\$99,679	Plan, design, and furnish the internal space of rooms or buildings. Design interior environments or create physical layouts that are practical, aesthetic, and conducive to the intended purposes. May specialize in a particular field, style, or phase of in
Merchandise Displayers and Window Trimmers	27-1026	40	\$11.15	\$11.92	\$14.41	\$14.82	\$14.52	\$21.81	\$23,193	\$24,796	\$29,974	\$30,835	\$30,207	\$45,365	Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.
Producers and Directors	27-2012	20	\$22.22	\$22.88	\$24.76	\$25.39	\$26.95	\$29.84	\$46,226	\$47,598	\$51,501	\$52,803	\$56,056	\$62,076	Produce or direct stage, television, radio, video, or film productions for entertainment, information, or instruction. Responsible for creative decisions, such as interpretation of script, choice of actors or guests, set design, sound, special effects, a
Coaches and Scouts	27-2022	420							\$29,377	\$30,078	\$37,869	\$43,834	\$47,360	\$61,058	Instruct or coach groups or individuals in the fundamentals of sports for the primary purpose of competition. Demonstrate techniques and methods of participation. May evaluate athletes' strengths and weaknesses as possible recruits or to improve the at
Choreographers	27-2032	90	\$11.64	\$14.49	\$18.08	\$17.51	\$18.95	\$23.34	\$24,202	\$30,146	\$37,600	\$36,423	\$39,414	\$48,550	Create new dance routines. Rehearse performance of routines. May direct and stage presentations.
Broadcast Announcers and Radio Disc Jockeys	27-3011	120	\$11.42	\$14.39	\$14.41	\$16.29	\$18.33	\$23.04	\$23,763	\$29,924	\$29,966	\$33,893	\$38,129	\$47,914	Speak or read from scripted materials, such as news reports or commercial messages, on radio, television, or other communications media. May play and queue music, announce artist or title of performance, identify station, or interview guests. Excludes a€
News Analysts, Reporters, and Journalists	27-3023	70	\$11.39	\$13.96	\$14.10	\$15.58	\$18.39	\$23.03	\$23,701	\$29,045	\$29,332	\$32,413	\$38,247	\$47,908	Narrate or write news stories, reviews, or commentary for print, broadcast, or other communications media such as newspapers, magazines, radio, or television. May collect and analyze information through interview, investigation, or observation.
Public Relations Specialists	27-3031	90	\$18.24	\$18.45	\$23.51	\$23.41	\$24.55	\$30.76	\$37,939	\$38,373	\$48,893	\$48,685	\$51,064	\$63,986	Promote or create an intended public image for individuals, groups, or organizations. May write or select material for release to various communications media. May specialize in using social media.
Editors	27-3041	20	\$18.54	\$18.63	\$22.82	\$22.77	\$23.10	\$30.30	\$38,563	\$38,749	\$47,476	\$47,360	\$48,040	\$63,015	Plan, coordinate, revise, or edit written material. May review proposals and drafts for possible publication.
Technical Writers	27-3042	30	\$17.91	\$18.65	\$23.69	\$23.51	\$29.10	\$30.27	\$37,243	\$38,800	\$49,278	\$48,905	\$60,533	\$62,964	Write technical materials, such as equipment manuals, appendices, or operating and maintenance instructions. May assist in layout work.
Interpreters and Translators	27-3091	40	\$18.32	\$18.38	\$23.11	\$23.41	\$29.11	\$29.11	\$38,114	\$38,223	\$48,071	\$48,687	\$60,542	\$60,542	Interpret oral or sign language, or translate written text from one language into another.
Broadcast Technicians	27-4012	20	\$11.78	\$11.78	\$15.96	\$17.99	\$21.99	\$26.83	\$24,495	\$24,495	\$33,197	\$37,411	\$45,739	\$55,806	Set up, operate, and maintain the electronic equipment used to acquire, edit, and transmit audio and video for radio or television programs. Control and adjust incoming and outgoing broadcast signals to regulate sound volume, signal strength, and signal
Photographers	27-4021	40	\$11.73	\$14.39	\$17.90	\$17.44	\$18.21	\$23.03	\$24,406	\$29,938	\$37,233	\$36,276	\$37,883	\$47,908	Photograph people, landscapes, merchandise, or other subjects. May use lighting equipment to enhance a subject's appearance. May use editing software to produce finished images and prints. Includes commercial and industrial photographers, scientific ph
Chiropractors	29-1011	100	\$23.52	\$28.60	\$36.06	\$35.70	\$37.03	\$47.54	\$48,919	\$59,482	\$74,998	\$74,250	\$77,026	\$98,882	Assess, treat, and care for patients by manipulation of spine and musculoskeletal system. May provide spinal adjustment or address sacral or pelvic misalignment.
Dentists, General	29-1021	100	\$47.86	\$47.97	\$59.48	\$69.89	\$80.23		\$99,545	\$99,785	\$123,713	\$145,376	\$166,879		Examine, diagnose, and treat diseases, injuries, and malformations of teeth and gums. May treat diseases of nerve, pulp, and other dental tissues affecting oral hygiene and retention of teeth. May fit dental appliances or provide preventive care. Exclude

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Dietitians and Nutritionists	29-1031	40	\$22.60	\$23.07	\$28.49	\$28.46	\$29.50	\$35.22	\$47,018	\$47,996	\$59,257	\$59,196	\$61,365	\$73,258	Plan and conduct food service or nutritional programs to assist in the promotion of health and control of disease. May supervise activities of a department providing quantity food services, counsel individuals, or conduct nutritional research.
Optometrists	29-1041	50	\$29.57	\$38.27	\$48.63	\$48.10	\$49.29	\$61.49	\$61,502	\$79,595	\$101,148	\$100,045	\$102,514	\$127,893	Diagnose, manage, and treat conditions and diseases of the human eye and visual system. Examine eyes and visual system, diagnose problems or impairments, prescribe corrective lenses, and provide treatment. May prescribe therapeutic drugs to treat specific
Pharmacists	29-1051	260	\$47.60	\$58.21	\$61.08	\$58.57	\$61.63	\$62.54	\$99,010	\$121,070	\$127,050	\$121,825	\$128,186	\$130,075	Dispense drugs prescribed by physicians and other health practitioners and provide information to patients about medications and their use. May advise physicians and other health practitioners on the selection, dosage, interactions, and side effects of m
Physician Assistants	29-1071	120	\$46.14	\$48.19	\$49.29	\$54.29	\$61.63	\$62.54	\$95,967	\$100,226	\$102,514	\$112,930	\$128,186	\$130,075	Provide healthcare services typically performed by a physician, under the supervision of a physician. Conduct complete physicals, provide treatment, and counsel patients. May, in some cases, prescribe medication. Must graduate from an accredited educatio
Occupational Therapists	29-1122	70	\$29.34	\$30.00	\$36.28	\$35.35	\$37.32	\$44.71	\$61,032	\$62,392	\$75,461	\$73,523	\$77,628	\$93,002	Assess, plan, and organize rehabilitative programs that help build or restore vocational, homemaking, and daily living skills, as well as general independence, to persons with disabilities or developmental delays. Use therapeutic techniques. adapt the in
Physical Therapists	29-1123	220	\$29.80	\$36.29	\$37.26	\$39.65	\$45.97	\$47.97	\$61,987	\$75,491	\$77,497	\$82,473	\$95,623	\$99,780	Assess, plan, organize, and participate in rehabilitative programs that improve mobility, relieve pain, increase strength, and improve or correct disabling conditions resulting from disease or injury.
Respiratory Therapists	29-1126	60	\$22.59	\$22.78	\$28.49	\$26.52	\$28.90	\$29.50	\$46,981	\$47,386	\$59,257	\$55,170	\$60,113	\$61,365	Assess, treat, and care for patients with breathing disorders. Assume primary responsibility for all respiratory care modalities, including the supervision of respiratory therapy technicians. Initiate and conduct therapeutic procedures; maintain patient
Speech-Language Pathologists	29-1127	70	\$22.20	\$23.02	\$29.22	\$29.92	\$36.02	\$37.26	\$46,185	\$47,880	\$60,787	\$62,238	\$74,919	\$77,497	Assess and treat persons with speech, language, voice, and fluency disorders. May select alternative communication systems and teach their use. May perform research related to speech and language problems
Veterinarians	29-1131	120	\$29.22	\$29.57	\$37.26	\$40.58	\$42.22	\$48.43	\$60,783	\$61,499	\$77,497	\$84,416	\$87,818	\$100,734	Diagnose, treat, or research diseases and injuries of animals. Includes veterinarians who conduct research and development, inspect livestock, or care for pets and companion animals.
Registered Nurses	29-1141	2,710	\$22.78	\$23.31	\$29.11	\$29.05	\$30.00	\$36.63	\$47,387	\$48,485	\$60,551	\$60,425	\$62,393	\$76,190	Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease preventio
Nurse Anesthetists	29-1151	60	\$80.81	\$93.87	\$94.01	\$104.19			\$168,088	\$195,253	\$195,549	\$216,717			Administer anesthesia, monitor patient's vital signs, and oversee patient recovery from anesthesia. May assist anesthesiologists, surgeons, other physicians, or dentists. Must be registered nurses who have specialized graduate education.
Nurse Practitioners	29-1171	150	\$37.73	\$46.17	\$48.64	\$52.76	\$60.56	\$62.26	\$78,483	\$96,041	\$101,175	\$109,751	\$125,954	\$129,507	Diagnose and treat acute, episodic, or chronic illness, independently or as part of a healthcare team. May focus on health promotion and disease prevention. May order, perform, or interpret diagnostic tests such as lab work and x rays. May prescribe medi
Emergency Medicine Physicians	29-1214	20	\$79.98			\$157.78			\$166,363			\$328,190			Make immediate medical decisions and act to prevent death or further disability. Provide immediate recognition, evaluation, care, stabilization, and disposition of patients. May direct emergency medical staff in an emergency department.

Occupational Employment and Wage Rates for the East Area in 2021

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Family Medicine Physicians	29-1215	130	\$48.16	\$48.16		\$109.87			\$100,169	\$100,169		\$228,523			Diagnose, treat, and provide preventive care to individuals and families across the lifespan. May refer patients to specialists when needed for further diagnosis or treatment. Excludes "General Internal Medicine Physicians" (29-1216) and "Pediatric
General Internal Medicine Physicians	29-1216	30	\$79.25			\$137.31			\$164,836			\$285,596			Diagnose and provide nonsurgical treatment for a wide range of diseases and injuries of internal organ systems. Provide care mainly for adults and adolescents, and are based primarily in an outpatient care setting. Excludes "Family Medicine Physicians"
Obstetricians and Gynecologists	29-1218	30	\$79.62			\$148.12			\$165,605			\$308,091			Provide medical care related to pregnancy or childbirth. Diagnose, treat, and help prevent diseases of women, particularly those affecting the reproductive system. May also provide general care to women. May perform both medical and gynecological surgery
Pediatricians, General	29-1221	20	\$61.13	\$79.10		\$110.50			\$127,143	\$164,529		\$229,845			Diagnose, treat, and help prevent diseases and injuries in children. May refer patients to specialists for further diagnosis or treatment, as needed. Excludes "Family Medicine Physicians" (29-1215) and "General Internal Medicine Physicians" (29-1
Psychiatrists	29-1223	10	\$76.49	\$79.98		\$112.27			\$159,109	\$166,363		\$233,512			Diagnose, treat, and help prevent mental disorders. Excludes "Clinical and Counseling Psychologists" (19-3033) and "School Psychologists" (19-3034).
Physicians, All Other	29-1229	10													All physicians not listed separately.
Surgeons, All Other	29-1249	20													All surgeons not listed separately. Excludes "Oral and Maxillofacial Surgeons" (29-1022).
Dental Hygienists	29-1292	210	\$29.20	\$29.54	\$36.48	\$34.87	\$36.58	\$37.82	\$60,734	\$61,441	\$75,875	\$72,520	\$76,089	\$78,667	Administer oral hygiene care to patients. Assess patient oral hygiene problems or needs and maintain health records. Advise patients on oral health maintenance and disease prevention. May provide advanced care such as providing fluoride treatment or admi
Clinical Laboratory Technologists and Technicians	29-2010	280	\$17.81	\$22.42	\$23.02	\$24.90	\$28.52	\$32.53	\$37,042	\$46,641	\$47,879	\$51,784	\$59,315	\$67,662	
Cardiovascular Technologists and Technicians	29-2031	30	\$23.07	\$28.50	\$29.12	\$28.88	\$29.50	\$35.88	\$47,996	\$59,284	\$60,574	\$60,067	\$61,365	\$74,638	Conduct tests on pulmonary or cardiovascular systems of patients for diagnostic, therapeutic, or research purposes. May conduct or assist in electrocardiograms, cardiac catheterizations, pulmonary functions, lung capacity, and similar tests.
Diagnostic Medical Sonographers	29-2032	20	\$23.05	\$28.68	\$28.86	\$29.79	\$36.58	\$37.82	\$47,942	\$59,645	\$60,032	\$61,955	\$76,088	\$78,667	Produce ultrasonic recordings of internal organs for use by physicians. Includes vascular technologists. Excludes "Cardiovascular Technologists and Technicians" (29-2031).
Nuclear Medicine Technologists	29-2033	20	\$28.68	\$28.68	\$28.68	\$31.68	\$36.06	\$36.58	\$59,645	\$59,645	\$59,645	\$65,886	\$74,998	\$76,088	Prepare, administer, and measure radioactive isotopes in therapeutic, diagnostic, and tracer studies using a variety of radioisotope equipment. Prepare stock solutions of radioactive materials and calculate doses to be administered by radiologists. Subje
Radiologic Technologists and Technicians	29-2034	230	\$18.26	\$22.60	\$23.29	\$26.22	\$29.04	\$35.88	\$37,988	\$47,018	\$48,452	\$54,535	\$60,400	\$74,638	Take x-rays and CAT scans or administer nonradioactive materials into patient's bloodstream for diagnostic or research purposes. Includes radiologic technologists and technicians who specialize in other scanning modalities. Excludes "Diagnostic Medic
Magnetic Resonance Imaging Technologists	29-2035	30	\$18.24	\$23.01	\$29.34	\$26.91	\$29.71	\$29.71	\$37,942	\$47,855	\$61,032	\$55,975	\$61,787	\$61,787	Operate Magnetic Resonance Imaging (MRI) scanners. Monitor patient safety and comfort, and view images of area being scanned to ensure quality of pictures. May administer gadolinium contrast dosage intravenously. May interview patient, explain MRI proced

Occupational Employment and Wage Rates for the East Area in 2021

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Emergency Medical Technicians	29-2042	200	\$13.60	\$13.83	\$14.00	\$16.48	\$17.74	\$27.97	\$28,289	\$28,766	\$29,110	\$34,278	\$36,902	\$58,181	Assess injuries and illnesses and administer basic emergency medical care. May transport injured or sick persons to medical facilities. Excludes Paramedics (29-2043), Firefighters (33-2011), and Ambulance Drivers and Attendants, Except Eme
Paramedics	29-2043	60	\$14.07	\$17.52	\$18.02	\$19.35	\$22.19	\$22.92	\$29,266	\$36,445	\$37,472	\$40,240	\$46,151	\$47,668	Administer basic or advanced emergency medical care and assess injuries and illnesses. May administer medication intravenously, use equipment such as EKGs, or administer advanced life support to sick or injured individuals. Excludes Emergency Medical
Pharmacy Technicians	29-2052	300	\$13.86	\$17.27	\$17.54	\$17.36	\$17.68	\$21.88	\$28,825	\$35,926	\$36,483	\$36,106	\$36,776	\$45,513	Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications according to prescription orders.
Surgical Technologists	29-2055	110	\$17.76	\$17.80	\$22.40	\$21.56	\$22.92	\$28.58	\$36,931	\$37,023	\$46,600	\$44,840	\$47,668	\$59,449	Assist in operations, under the supervision of surgeons, registered nurses, or other surgical personnel. May help set up operating room, prepare and transport patients for surgery, adjust lights and equipment, pass instruments and other supplies to surge
Veterinary Technologists and Technicians	29-2056	80	\$13.65	\$13.78	\$17.21	\$16.05	\$17.80	\$17.90	\$28,396	\$28,673	\$35,795	\$33,391	\$37,020	\$37,226	Perform medical tests in a laboratory environment for use in the treatment and diagnosis of diseases in animals. Prepare vaccines and serums for prevention of diseases. Prepare tissue samples, take blood samples, and execute laboratory tests, such as uri
Ophthalmic Medical Technicians	29-2057		\$13.77	\$13.79	\$17.25	\$17.20	\$17.52	\$21.86	\$28,639	\$28,676	\$35,880	\$35,778	\$36,447	\$45,471	Assist ophthalmologists by performing ophthalmic clinical functions. May administer eye exams, administer eye medications, and instruct the patient in care and use of corrective lenses.
Licensed Practical and Licensed Vocational Nurses	29-2061	540	\$14.35	\$17.70	\$18.03	\$19.51	\$22.45	\$22.92	\$29,847	\$36,821	\$37,496	\$40,572	\$46,689	\$47,668	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required.
Medical Records Specialists	29-2072	200	\$14.12	\$15.15	\$18.03	\$20.24	\$22.60	\$28.72	\$29,373	\$31,512	\$37,496	\$42,090	\$46,998	\$59,728	Compile, process, and maintain medical records of hospital and clinic patients in a manner consistent with medical, administrative, ethical, legal, and regulatory requirements of the healthcare system. Classify medical and healthcare concepts, including
Opticians, Dispensing	29-2081	140	\$13.89	\$13.95	\$14.03	\$15.51	\$17.53	\$18.03	\$28,889	\$29,020	\$29,176	\$32,254	\$36,471	\$37,508	Design, measure, fit, and adapt lenses and frames for client according to written optical prescription or specification. Assist client with inserting, removing, and caring for contact lenses. Assist client with selecting frames. Measure customer for size
Health Technologists and Technicians, All Other	29-2099	10	\$17.69	\$21.93	\$28.24	\$27.52	\$28.84	\$44.68	\$36,802	\$45,607	\$58,748	\$57,236	\$59,997	\$92,928	All health technologists and technicians not listed separately.
Health Information Technologists and Medical Registrars	29-9021	50	\$17.86	\$18.03	\$22.92	\$24.53	\$29.13	\$29.22	\$37,154	\$37,496	\$47,668	\$51,026	\$60,600	\$60,783	Apply knowledge of healthcare and information systems to assist in the design, development, and continued modification and analysis of computerized healthcare systems. Abstract, collect, and analyze treatment and followup information of patients. May edu
Athletic Trainers	29-9091	30							\$29,443	\$34,500	\$37,257	\$41,488	\$47,018	\$59,221	Evaluate and treat musculoskeletal injuries or illnesses. Provide preventive, therapeutic, emergency, and rehabilitative care. Excludes Physical Therapists (29-1123).
Home Health and Personal Care Aides	31-1120	940	\$11.16	\$11.89	\$13.89	\$14.02	\$14.53	\$18.08	\$23,217	\$24,740	\$28,896	\$29,159	\$30,226	\$37,603	
Nursing Assistants	31-1131	2,100	\$11.00	\$13.68	\$13.89	\$14.02	\$14.24	\$17.58	\$22,888	\$28,461	\$28,889	\$29,158	\$29,617	\$36,569	Provide or assist with basic care or support under the direction of onsite licensed nursing staff. Perform duties such as monitoring of health status, feeding, bathing, dressing, grooming, toileting, or ambulation of patients in a health or nursing facil

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Occupational Therapy Assistants	31-2011	30	\$18.31	\$18.49	\$23.22	\$22.03	\$23.59	\$23.59	\$38,086	\$38,461	\$48,305	\$45,816	\$49,064	\$49,064	Assist occupational therapists in providing occupational therapy treatments and procedures. May, in accordance with State laws, assist in development of treatment plans, carry out routine functions, direct activity programs, and document the progress of
Physical Therapist Assistants	31-2021	110	\$18.31	\$18.54	\$23.07	\$22.70	\$23.59	\$29.13	\$38,086	\$38,555	\$47,977	\$47,218	\$49,064	\$60,589	Assist physical therapists in providing physical therapy treatments and procedures. May, in accordance with State laws, assist in the development of treatment plans, carry out routine functions, document the progress of treatment, and modify specific tre
Physical Therapist Aides	31-2022	20	\$10.49	\$13.89	\$14.31	\$16.18	\$18.01	\$22.73	\$21,810	\$28,896	\$29,775	\$33,654	\$37,462	\$47,278	Under close supervision of a physical therapist or physical therapy assistant, perform only delegated, selected, or routine tasks in specific situations. These duties include preparing the patient and the treatment area
Massage Therapists	31-9011	40	\$11.18	\$14.33	\$18.26	\$18.08	\$22.86	\$22.87	\$23,261	\$29,797	\$37,972	\$37,612	\$47,559	\$47,566	Perform therapeutic massages of soft tissues and joints. May assist in the assessment of range of motion and muscle strength, or propose client therapy plans.
Dental Assistants	31-9091	240	\$15.15	\$17.74	\$19.21	\$19.78	\$22.16	\$22.52	\$31,512	\$36,895	\$39,957	\$41,149	\$46,099	\$46,833	Perform limited clinical duties under the direction of a dentist. Clinical duties may include equipment preparation and sterilization, preparing patients for treatment, assisting the dentist during treatment, and providing patients with instructions for
Medical Assistants	31-9092	200	\$13.37	\$13.86	\$14.47	\$15.69	\$17.91	\$18.30	\$27,819	\$28,825	\$30,099	\$32,632	\$37,259	\$38,069	Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may inc
Medical Equipment Preparers	31-9093	30	\$13.86	\$14.42	\$14.47	\$15.96	\$18.11	\$21.93	\$28,825	\$29,991	\$30,099	\$33,206	\$37,659	\$45,607	Prepare, sterilize, install, or clean laboratory or healthcare equipment. May perform routine laboratory tasks and operate or inspect equipment.
Medical Transcriptionists	31-9094	70	\$13.89	\$14.47	\$17.62	\$17.47	\$18.11	\$22.72	\$28,896	\$30,099	\$36,653	\$36,336	\$37,659	\$47,247	Transcribe medical reports recorded by physicians and other healthcare practitioners using various electronic devices, covering office visits, emergency room visits, diagnostic imaging studies, operations, chart reviews, and final summaries. Transcribe d
Pharmacy Aides	31-9095	30	\$10.96	\$11.06	\$13.86	\$13.56	\$13.95	\$17.48	\$22,806	\$23,013	\$28,825	\$28,208	\$29,023	\$36,360	Record drugs delivered to the pharmacy, store incoming merchandise, and inform the supervisor of stock needs. May operate cash register and accept prescriptions for filling.
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	70	\$11.02	\$11.22	\$13.63	\$13.76	\$14.28	\$17.91	\$22,930	\$23,344	\$28,347	\$28,612	\$29,694	\$37,255	Feed, water, and examine pets and other nonfarm animals for signs of illness, disease, or injury in laboratories and animal hospitals and clinics. Clean and disinfect cages and work areas, and sterilize laboratory and surgical equipment. May provide rout
Phlebotomists	31-9097	110	\$11.41	\$14.04	\$14.43	\$14.88	\$16.87	\$18.20	\$23,732	\$29,203	\$30,006	\$30,957	\$35,091	\$37,848	Draw blood for tests, transfusions, donations, or research. May explain the procedure to patients and assist in the recovery of patients with adverse reactions.
Healthcare Support Workers, All Other	31-9099	10	\$13.38	\$19.21	\$20.91	\$20.57	\$23.80	\$24.50	\$27,821	\$39,957	\$43,493	\$42,791	\$49,504	\$50,960	All healthcare support workers not listed separately.
First-Line Supervisors of Correctional Officers	33-1011	20	\$17.89	\$24.34	\$29.97	\$27.78	\$31.48	\$34.25	\$37,217	\$50,628	\$62,338	\$57,791	\$65,469	\$71,240	Directly supervise and coordinate activities of correctional officers and jailers.
First-Line Supervisors of Police and Detectives	33-1012	40	\$24.48	\$29.89	\$37.82	\$35.67	\$40.33	\$40.51	\$50,912	\$62,169	\$78,670	\$74,185	\$83,886	\$84,251	Directly supervise and coordinate activities of members of police force.
First-Line Supervisors of Firefighting and Prevention Workers	33-1021	20	\$29.46	\$31.73	\$37.47	\$37.19	\$39.81	\$50.61	\$61,267	\$66,002	\$77,943	\$77,350	\$82,804	\$105,259	Directly supervise and coordinate activities of workers engaged in firefighting and fire prevention and control.
First-Line Supervisors of Security Workers	33-1091	30	\$18.41	\$18.59	\$23.37	\$24.05	\$28.49	\$31.17	\$38,283	\$38,673	\$48,613	\$50,023	\$59,257	\$64,837	Directly supervise and coordinate activities of security workers and security guards.
Firefighters	33-2011	120	\$15.29	\$17.86	\$19.13	\$19.72	\$22.61	\$22.61	\$31,804	\$37,139	\$39,794	\$41,019	\$47,023	\$47,023	Control and extinguish fires or respond to emergency situations where life, property, or the environment is at risk. Duties may include fire prevention, emergency medical service, hazardous material response, search and rescue, and disaster assistance.

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Fire Inspectors and Investigators	33-2021	10	\$19.57	\$22.03	\$23.01	\$25.10	\$31.06	\$31.06	\$40,696	\$45,822	\$47,853	\$52,205	\$64,612	\$64,612	Inspect buildings to detect fire hazards and enforce local ordinances and State laws, or investigate and gather facts to determine cause of fires and explosions.
Correctional Officers and Jailers	33-3012	400	\$14.10	\$17.47	\$18.35	\$18.92	\$20.68	\$24.10	\$29,330	\$36,338	\$38,168	\$39,344	\$43,014	\$50,134	Guard inmates in penal or rehabilitative institutions in accordance with established regulations and procedures. May guard prisoners in transit between jail, courtroom, prison, or other point. Includes deputy sheriffs and police who spend the majority of
Detectives and Criminal Investigators	33-3021	40	\$17.89	\$23.01	\$29.21	\$27.48	\$31.06	\$39.35	\$37,217	\$47,853	\$60,752	\$57,152	\$64,612	\$81,846	Conduct investigations related to suspected violations of federal, state, or local laws to prevent or solve crimes. Excludes "Private Detectives and Investigators" (33-9021).
Police and Sheriff's Patrol Officers	33-3051	500	\$15.25	\$18.16	\$23.01	\$22.85	\$24.79	\$31.06	\$31,723	\$37,768	\$47,853	\$47,536	\$51,567	\$64,612	Maintain order and protect life and property by enforcing local, tribal, State, or Federal laws and ordinances. Perform a combination of the following duties: patrol a specific area; direct traffic; issue traffic summonses; investigate accidents; apprehend
Animal Control Workers	33-9011	10	\$12.05	\$14.00	\$15.17	\$16.81	\$18.83	\$23.85	\$25,055	\$29,117	\$31,547	\$34,959	\$39,159	\$49,602	Handle animals for the purpose of investigations of mistreatment, or control of abandoned, dangerous, or unattended animals.
Security Guards	33-9032	280	\$12.05	\$13.94	\$15.07	\$17.04	\$18.85	\$23.74	\$25,057	\$28,992	\$31,353	\$35,449	\$39,205	\$49,375	Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. May operate x-ray and metal detector equipment. Excludes "Police Officers" (33-3050) and "Transportation Security Screeners" (33-9093).
Crossing Guards and Flaggers	33-9091	10	\$11.98	\$11.98	\$12.08	\$14.55	\$15.06	\$22.38	\$24,917	\$24,917	\$25,134	\$30,272	\$31,328	\$46,548	Guide or control vehicular or pedestrian traffic at such places as streets, schools, railroad crossings, or construction sites.
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	110	\$10.13	\$10.76	\$11.62	\$11.59	\$12.02	\$12.03	\$21,074	\$22,383	\$24,179	\$24,116	\$24,992	\$25,013	Monitor recreational areas, such as pools, beaches, or ski slopes, to provide assistance and protection to participants.
Chefs and Head Cooks	35-1011	40	\$18.31	\$18.64	\$18.67	\$20.96	\$22.53	\$29.92	\$38,080	\$38,774	\$38,832	\$43,594	\$46,855	\$62,234	Direct and may participate in the preparation, seasoning, and cooking of salads, soups, fish, meats, vegetables, desserts, or other foods. May plan and price menu items, order supplies, and keep records and accounts.
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	740	\$13.93	\$14.64	\$17.93	\$17.61	\$18.77	\$22.31	\$28,978	\$30,460	\$37,291	\$36,619	\$39,046	\$46,408	Directly supervise and coordinate activities of workers engaged in preparing and serving food.
Cooks, Fast Food	35-2011	650	\$9.97	\$11.15	\$11.19	\$12.17	\$13.65	\$14.30	\$20,730	\$23,195	\$23,268	\$25,315	\$28,392	\$29,744	Prepare and cook food in a fast food restaurant with a limited menu. Duties of these cooks are limited to preparation of a few basic items and normally involve operating large-volume single-purpose cooking equipment.
Cooks, Institution and Cafeteria	35-2012	810	\$11.68	\$13.71	\$14.30	\$14.53	\$15.03	\$18.06	\$24,299	\$28,520	\$29,752	\$30,217	\$31,267	\$37,567	Prepare and cook large quantities of food for institutions, such as schools, hospitals, or cafeterias.
Cooks, Restaurant	35-2014	410	\$11.02	\$11.32	\$14.05	\$13.84	\$14.61	\$17.85	\$22,917	\$23,536	\$29,232	\$28,790	\$30,379	\$37,132	Prepare, season, and cook dishes such as soups, meats, vegetables, or desserts in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu.
Cooks, Short Order	35-2015	460	\$10.92	\$11.26	\$13.35	\$13.16	\$14.64	\$14.86	\$22,719	\$23,418	\$27,770	\$27,374	\$30,457	\$30,914	Prepare and cook to order a variety of foods that require only a short preparation time. May take orders from customers and serve patrons at counters or tables. Excludes "Cooks, Fast Food" (35-2011).
Food Preparation Workers	35-2021	850	\$10.97	\$11.22	\$11.52	\$12.31	\$13.45	\$14.64	\$22,813	\$23,347	\$23,970	\$25,599	\$27,968	\$30,457	Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea.
Bartenders	35-3011	1,160	\$10.71	\$10.90	\$11.16	\$12.22	\$13.58	\$14.16	\$22,276	\$22,671	\$23,216	\$25,417	\$28,241	\$29,451	Mix and serve drinks to patrons, directly or through waitstaff.
Fast Food and Counter Workers	35-3023	3,850	\$10.85	\$11.00	\$11.19	\$11.96	\$13.59	\$13.81	\$22,563	\$22,885	\$23,268	\$24,881	\$28,274	\$28,723	Perform duties such as taking orders and serving food and beverages. Serve customers at counter or from a steam table. May take payment. May prepare food and beverages. Counter attendants who also wait tables are included in "Waiters and Waitresses" (35-3031).
Waiters and Waitresses	35-3031	1,660	\$10.65	\$10.72	\$11.05	\$12.08	\$13.62	\$14.45	\$22,147	\$22,305	\$22,974	\$25,124	\$28,332	\$30,058	Take orders and serve food and beverages to patrons at tables in dining establishment. Excludes "Fast Food and Counter Workers" (35-3023).

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Food Servers, Nonrestaurant	35-3041	20	\$11.52	\$11.52	\$14.27	\$13.40	\$14.38	\$14.38	\$23,969	\$23,970	\$29,688	\$27,873	\$29,914	\$29,914	Serve food to individuals outside of a restaurant environment, such as in hotel rooms, hospital rooms, residential care facilities, or cars. Excludes "Fast Food and Counter Workers" (35-3023) and "Door-to-Door Sales Workers, News and Street Vendors"
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	780	\$10.84	\$11.15	\$11.33	\$12.20	\$13.63	\$14.50	\$22,538	\$23,184	\$23,570	\$25,381	\$28,347	\$30,157	Facilitate food service. Clean tables; remove dirty dishes; replace soiled table linens; set tables; replenish supply of clean linens, silverware, glassware, and dishes; supply service bar with food; and serve items such as water, condiments, and coffee
Dishwashers	35-9021	410	\$10.45	\$10.80	\$11.14	\$11.34	\$11.52	\$11.73	\$21,738	\$22,462	\$23,169	\$23,594	\$23,970	\$24,402	Clean dishes, kitchen, food preparation equipment, or utensils.
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	110	\$10.48	\$10.85	\$11.24	\$11.64	\$12.07	\$13.50	\$21,797	\$22,577	\$23,389	\$24,212	\$25,103	\$28,072	Welcome patrons, seat them at tables or in lounge, and help ensure quality of facilities and service.
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	150	\$14.49	\$17.68	\$18.69	\$19.62	\$23.04	\$23.82	\$30,136	\$36,777	\$38,874	\$40,807	\$47,921	\$49,548	Directly supervise and coordinate work activities of cleaning personnel in hotels, hospitals, offices, and other establishments.
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	37-1012	90	\$18.93	\$23.25	\$28.28	\$26.60	\$30.16	\$32.38	\$39,366	\$48,352	\$58,824	\$55,327	\$62,736	\$67,340	Directly supervise and coordinate activities of workers engaged in landscaping or groundskeeping activities. Work may involve reviewing contracts to ascertain service, machine, and workforce requirements; answering inquiries from potential customers
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	2,450	\$11.12	\$11.86	\$14.18	\$14.51	\$14.80	\$18.27	\$23,139	\$24,664	\$29,487	\$30,177	\$30,789	\$38,001	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities
Maids and Housekeeping Cleaners	37-2012	1,040	\$10.65	\$11.04	\$11.30	\$12.24	\$13.91	\$14.52	\$22,156	\$22,964	\$23,510	\$25,469	\$28,923	\$30,201	Perform any combination of light cleaning duties to maintain private households or commercial establishments, such as hotels and hospitals, in a clean and orderly manner. Duties may include making beds, replenishing linens, cleaning rooms and halls, and
Pest Control Workers	37-2021	20	\$14.94	\$18.04	\$22.39	\$21.61	\$23.36	\$29.30	\$31,076	\$37,525	\$46,562	\$44,947	\$48,591	\$60,947	Apply or release chemical solutions or toxic gases and set traps to kill or remove pests and vermin that infest buildings and surrounding areas.
Landscaping and Groundskeeping Workers	37-3011	820	\$11.21	\$11.79	\$14.36	\$15.21	\$17.87	\$18.62	\$23,310	\$24,526	\$29,871	\$31,633	\$37,178	\$38,736	Landscaping or maintain grounds of property using hand or power tools or equipment. Workers typically perform a variety of tasks, which may include any combination of the following: sod laying, mowing, trimming, planting, watering, fertilizing, digging, and
Pesticide Handlers, Sprayers, and Applicators, Vegetation	37-3012	420	\$14.58	\$18.16	\$18.47	\$18.70	\$21.93	\$22.39	\$30,335	\$37,763	\$38,418	\$38,898	\$45,604	\$46,582	Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application on trees, shrubs, lawns, or crops. Usually requires specific training and state or federal certification. Crop dust
First-Line Supervisors of Gambling Services Workers	39-1013	10	\$17.84	\$18.30	\$22.52	\$21.95	\$23.07	\$29.04	\$37,097	\$38,058	\$46,839	\$45,660	\$47,977	\$60,401	Directly supervise and coordinate activities of workers in assigned gambling areas. May circulate among tables, observe operations, and ensure that stations and games are covered for each shift. May verify and pay off jackpots. May reset slot machines
First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	39-1014	20	\$17.48	\$17.48	\$18.21	\$19.40	\$22.04	\$23.12	\$36,360	\$36,361	\$37,881	\$40,350	\$45,852	\$48,087	Directly supervise and coordinate activities of entertainment and recreation related workers.
First-Line Supervisors of Personal Service Workers	39-1022	80	\$17.04	\$18.27	\$18.93	\$20.52	\$22.54	\$24.06	\$35,446	\$37,999	\$39,369	\$42,678	\$46,891	\$50,048	Supervise and coordinate activities of personal service workers.
Animal Caretakers	39-2021	160	\$10.87	\$11.04	\$11.49	\$12.71	\$14.15	\$14.62	\$22,608	\$22,957	\$23,894	\$26,429	\$29,429	\$30,420	Feed, water, groom, bathe, exercise, or otherwise provide care to promote and maintain the well-being of pets and other animals that are not raised for consumption, such as dogs, cats, race horses, ornamental fish or birds, zoo animals, and mice. Work in

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Gambling Dealers	39-3011	40	\$11.30	\$11.40	\$14.52	\$13.82	\$14.52	\$17.17	\$23,507	\$23,717	\$30,203	\$28,750	\$30,203	\$35,705	Operate table games. Stand or sit behind table and operate games of chance by dispensing the appropriate number of cards or blocks to players, or operating other gambling equipment. Distribute winnings or collect players' money or chips. May compare th
Amusement and Recreation Attendants	39-3091	580	\$10.03	\$10.70	\$10.87	\$11.20	\$11.35	\$13.37	\$20,865	\$22,265	\$22,616	\$23,305	\$23,616	\$27,805	Perform a variety of attending duties at amusement or recreation facility. May schedule use of recreation facilities, maintain and provide equipment to participants of sporting events or recreational pursuits, or operate amusement concessions and rides.
Funeral Attendants	39-4021	60	\$10.47	\$11.06	\$17.25	\$15.78	\$18.48	\$22.15	\$21,787	\$23,012	\$35,875	\$32,818	\$38,433	\$46,078	Perform a variety of tasks during funeral, such as placing casket in parlor or chapel prior to service, arranging floral offerings or lights around casket, directing or escorting mourners, closing casket, and issuing and storing funeral equipment.
Morticians, Undertakers, and Funeral Arrangers	39-4031	40	\$17.97	\$18.05	\$22.99	\$25.79	\$28.85	\$47.51	\$37,381	\$37,535	\$47,813	\$53,652	\$60,002	\$98,821	Perform various tasks to arrange and direct individual funeral services, such as coordinating transportation of body to mortuary, interviewing family or other authorized person to arrange details, selecting pallbearers, aiding with the selection of offic
Hairdressers, Hairstylists, and Cosmetologists	39-5012	220	\$13.74	\$13.97	\$14.47	\$16.25	\$17.28	\$22.14	\$28,573	\$29,054	\$30,096	\$33,800	\$35,944	\$46,053	Provide beauty services, such as cutting, coloring, and styling hair, and massaging and treating scalp. May shampoo hair, apply makeup, dress wigs, remove hair, and provide nail and skincare services. Excludes Makeup Artists, Theatrical and Performanc
Tour and travel guides	39-7010	100	\$10.96	\$11.87	\$14.05	\$14.58	\$16.84	\$17.76	\$22,800	\$24,685	\$29,225	\$30,330	\$35,036	\$36,940	
Childcare Workers	39-9011	540	\$10.65	\$10.68	\$10.78	\$11.46	\$11.50	\$13.75	\$22,157	\$22,207	\$22,418	\$23,842	\$23,922	\$28,590	Attend to children at schools, businesses, private households, and childcare institutions. Perform a variety of tasks, such as dressing, feeding, bathing, and overseeing play. Excludes Preschool Teachers, Except Special Education (25-2011) and T
Exercise Trainers and Group Fitness Instructors	39-9031	210	\$11.13	\$11.60	\$14.63	\$15.35	\$18.21	\$23.07	\$23,155	\$24,137	\$30,424	\$31,933	\$37,881	\$47,982	Instruct or coach groups or individuals in exercise activities for the primary purpose of personal fitness. Demonstrate techniques and form, observe participants, and explain to them corrective measures necessary to improve their skills. Develop and impl
Recreation Workers	39-9032	300	\$13.85	\$14.01	\$17.61	\$17.78	\$21.73	\$23.18	\$28,812	\$29,134	\$36,625	\$36,982	\$45,189	\$48,223	Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities, such as arts and crafts, sports, games, music, dramatics, social recreation, camping, and hobbies, taking into
Residential Advisors	39-9041	560	\$11.55	\$13.84	\$14.19	\$14.59	\$14.77	\$17.99	\$24,031	\$28,783	\$29,517	\$30,338	\$30,729	\$37,411	Coordinate activities in resident facilities in secondary and college dormitories, group homes, or similar establishments. Order supplies and determine need for maintenance, repairs, and furnishings. May maintain household records and assign rooms. May a
First-Line Supervisors of Retail Sales Workers	41-1011	1,010	\$14.41	\$18.16	\$22.87	\$23.75	\$28.55	\$36.16	\$29,975	\$37,781	\$47,577	\$49,405	\$59,385	\$75,208	Directly supervise and coordinate activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.
First-Line Supervisors of Non-Retail Sales Workers	41-1012	150	\$29.11	\$36.23	\$43.52	\$44.69	\$48.82	\$61.18	\$60,551	\$75,349	\$90,528	\$92,959	\$101,546	\$127,257	Directly supervise and coordinate activities of sales workers other than retail sales workers. May perform duties such as budgeting, accounting, and personnel work, in addition to supervisory duties.
Cashiers	41-2011	3,700	\$10.72	\$10.85	\$11.04	\$12.00	\$13.63	\$13.93	\$22,298	\$22,559	\$22,967	\$24,964	\$28,353	\$28,966	Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks. Excludes Gaming Cage Persons and Boot

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Gambling Change Persons and Booth Cashiers	41-2012	60	\$10.55	\$10.57	\$11.20	\$12.55	\$13.91	\$14.26	\$21,939	\$21,992	\$23,295	\$26,097	\$28,934	\$29,665	Exchange coins, tokens, and chips for patrons' money. May issue payoffs and obtain customer's signature on receipt. May operate a booth in the slot machine area and furnish change persons with money bank at the start of the shift, or count and audit
Counter and Rental Clerks	41-2021	130	\$10.70	\$10.90	\$14.02	\$16.04	\$17.48	\$22.47	\$22,265	\$22,671	\$29,160	\$33,358	\$36,364	\$46,734	Receive orders, generally in person, for repairs, rentals, and services. May describe available options, compute cost, and accept payment. Excludes Fast Food and Counter Workers (35-3023), Hotel, Motel, and Resort Desk Clerks (43-4081), Or
Parts Salespersons	41-2022	510	\$11.60	\$14.08	\$17.63	\$18.13	\$22.04	\$22.70	\$24,130	\$29,286	\$36,660	\$37,715	\$45,852	\$47,217	Sell spare and replacement parts and equipment in repair shop or parts store.
Retail Salespersons	41-2031	3,360	\$10.80	\$11.19	\$13.86	\$15.84	\$17.60	\$22.39	\$22,461	\$23,274	\$28,824	\$32,946	\$36,609	\$46,563	Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers. Excludes Cashiers (41-2011).
Advertising Sales Agents	41-3011	140	\$14.23	\$14.69	\$18.46	\$23.53	\$23.79	\$37.01	\$29,590	\$30,563	\$38,398	\$48,951	\$49,474	\$76,990	Sell or solicit advertising space, time, or media in publications, signage, TV, radio, or internet establishments or public spaces.
Insurance Sales Agents	41-3021	610	\$18.24	\$18.24	\$29.09	\$32.56	\$46.97	\$59.75	\$37,944	\$37,947	\$60,507	\$67,723	\$97,700	\$124,282	Sell life, property, casualty, health, automotive, or other types of insurance. May refer clients to independent brokers, work as an independent broker, or be employed by an insurance company.
Securities, Commodities, and Financial Services Sales Agents	41-3031	180	\$18.46	\$18.52	\$23.55	\$27.48	\$30.37	\$48.26	\$38,398	\$38,520	\$48,975	\$57,160	\$63,179	\$100,382	Buy and sell securities or commodities in investment and trading firms, or provide financial services to businesses and individuals. May advise customers about stocks, bonds, mutual funds, commodities, and market conditions.
Travel Agents	41-3041	30	\$13.86	\$14.34	\$14.55	\$17.24	\$18.23	\$27.97	\$28,826	\$29,829	\$30,255	\$35,863	\$37,913	\$58,181	Plan and sell transportation and accommodations for customers. Determine destination, modes of transportation, travel dates, costs, and accommodations required. May also describe, plan, and arrange itineraries and sell tour packages. May assist in resolve
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	41-3091	70	\$14.22	\$18.51	\$24.95	\$30.54	\$30.42	\$59.56	\$29,574	\$38,503	\$51,902	\$63,515	\$63,282	\$123,877	Sell services to individuals or businesses. May describe options or resolve client problems. Excludes Advertising Sales Agents (41-3011), Insurance Sales Agents (41-3021), Securities, Commodities, and Financial Services Sales Agents (41-3031)
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	410	\$29.11	\$30.73	\$44.83	\$45.98	\$48.11	\$76.68	\$60,551	\$63,923	\$93,250	\$95,638	\$100,068	\$159,505	Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics, normally obtained from at least 2 years of post-secondary education. Excludes Sales Engi
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,550	\$21.83	\$23.07	\$29.40	\$31.66	\$37.35	\$46.94	\$45,400	\$47,983	\$61,153	\$65,861	\$77,685	\$97,630	Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.
Real Estate Sales Agents	41-9022	70	\$18.39	\$28.55	\$37.82	\$37.63	\$46.05	\$54.63	\$38,254	\$59,384	\$78,670	\$78,279	\$95,791	\$113,630	Rent, buy, or sell property for clients. Perform duties such as study property listings, interview prospective clients, accompany clients to property site, discuss conditions of sale, and draw up real estate contracts. Includes agents who represent buyer
Sales Engineers	41-9031	40	\$29.16	\$37.26	\$79.41	\$66.56	\$81.31		\$60,659	\$77,497	\$165,164	\$138,435	\$169,118		Sell business goods or services, the selling of which requires a technical background equivalent to a baccalaureate degree in engineering. Excludes Engineers (17-2011 through 17-2199) whose primary function is not marketing or sales.
First-Line Supervisors of Office and Administrative Support Workers	43-1011	380	\$17.79	\$18.51	\$23.26	\$24.98	\$29.34	\$35.06	\$37,005	\$38,505	\$48,379	\$51,949	\$61,032	\$72,921	Directly supervise and coordinate the activities of clerical and administrative support workers.
Bill and Account Collectors	43-3011	470	\$14.32	\$14.48	\$17.74	\$17.35	\$18.13	\$18.29	\$29,776	\$30,126	\$36,893	\$36,096	\$37,700	\$38,047	Locate and notify customers of delinquent accounts by mail, telephone, or personal visit to solicit payment. Duties include receiving payment and posting amount to customer's account, preparing statements to credit department if customer fails to respo
Billing and Posting Clerks	43-3021	150	\$13.61	\$14.38	\$17.74	\$17.82	\$21.70	\$22.52	\$28,310	\$29,904	\$36,893	\$37,061	\$45,144	\$46,839	Compile, compute, and record billing, accounting, statistical, and other numerical data for billing purposes. Prepare billing invoices for services rendered or for delivery or shipment of goods. Excludes Medical Records Specialists (29-2072).

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	3,170	\$13.95	\$14.21	\$17.89	\$17.83	\$21.92	\$22.82	\$29,007	\$29,556	\$37,206	\$37,078	\$45,599	\$47,463	Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records. May also check the
Gambling Cage Workers	43-3041	30	\$11.11	\$11.11	\$14.10	\$14.12	\$14.15	\$17.92	\$23,118	\$23,118	\$29,324	\$29,368	\$29,440	\$37,278	In a gambling establishment, conduct financial transactions for patrons. Accept patron's credit application and verify credit references to provide check-cashing authorization or to establish house credit accounts. May reconcile daily summaries of tran
Payroll and Timekeeping Clerks	43-3051	90	\$14.43	\$17.52	\$18.19	\$19.37	\$22.42	\$23.45	\$30,014	\$36,445	\$37,841	\$40,299	\$46,642	\$48,784	Compile and record employee time and payroll data. May compute employees' time worked, production, and commission. May compute and post wages and deductions, or prepare paychecks. Excludes Bookkeeping, Accounting, and Auditing Clerks (43-3031)
Procurement Clerks	43-3061	40	\$14.02	\$14.56	\$17.74	\$18.15	\$18.49	\$23.24	\$29,159	\$30,284	\$36,893	\$37,754	\$38,451	\$48,339	Compile information and records to draw up purchase orders for procurement of materials and services. Excludes Wholesale and Retail Buyers, Except Farm Products (13-1022).
Tellers	43-3071	620	\$13.70	\$13.89	\$14.34	\$15.71	\$17.85	\$17.89	\$28,496	\$28,884	\$29,821	\$32,678	\$37,119	\$37,212	Receive and pay out money. Keep records of money and negotiable instruments involved in a financial institution's various transactions.
Court, Municipal, and License Clerks	43-4031	310	\$13.85	\$13.91	\$15.76	\$16.88	\$18.12	\$22.46	\$28,813	\$28,924	\$32,775	\$35,115	\$37,681	\$46,723	Perform clerical duties for courts of law, municipalities, or governmental licensing agencies and bureaus. May prepare docket of cases to be called; secure information for judges and court; prepare draft agendas or bylaws for town or city council; answer
Customer Service Representatives	43-4051	1,670	\$11.60	\$14.04	\$17.45	\$16.60	\$18.13	\$22.32	\$24,131	\$29,201	\$36,286	\$34,531	\$37,700	\$46,436	Interact with customers to provide basic or scripted information in response to routine inquiries about products and services. May handle and resolve general complaints. Excludes individuals whose duties are primarily installation, sales, repair, and tec
Hotel, Motel, and Resort Desk Clerks	43-4081	400	\$10.73	\$10.89	\$11.09	\$12.14	\$13.68	\$13.83	\$22,327	\$22,660	\$23,078	\$25,254	\$28,461	\$28,759	Accommodate hotel, motel, and resort patrons by registering and assigning rooms to guests, issuing room keys or cards, transmitting and receiving messages, keeping records of occupied rooms and guests' accounts, making and confirming reservations, and
Interviewers, Except Eligibility and Loan	43-4111	130	\$11.47	\$13.86	\$14.44	\$15.72	\$18.29	\$18.51	\$23,855	\$28,825	\$30,025	\$32,703	\$38,047	\$38,501	Interview persons by telephone, mail, in person, or by other means for the purpose of completing forms, applications, or questionnaires. Ask specific questions, record answers, and assist persons with completing form. May sort, classify, and file forms.
Loan Interviewers and Clerks	43-4131	490	\$14.22	\$17.67	\$18.06	\$19.25	\$22.42	\$22.95	\$29,581	\$36,751	\$37,565	\$40,050	\$46,641	\$47,737	Interview loan applicants to elicit information; investigate applicants' backgrounds and verify references; prepare loan request papers; and forward findings, reports, and documents to appraisal department. Review loan papers to ensure completeness, and
Order Clerks	43-4151	50	\$10.60	\$14.34	\$17.74	\$16.94	\$18.13	\$22.94	\$22,054	\$29,821	\$36,893	\$35,232	\$37,718	\$47,706	Receive and process incoming orders for materials, merchandise, classified ads, or services such as repairs, installations, or rental of facilities. Generally receives orders via mail, phone, fax, or other electronic means. Duties include informing custo
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$14.32	\$14.54	\$18.45	\$18.78	\$21.00	\$25.20	\$29,776	\$30,241	\$38,374	\$39,072	\$43,680	\$52,416	Compile and keep personnel records. Record data for each employee, such as address, weekly earnings, absences, amount of sales or production, supervisory reports, and date of and reason for termination. May prepare reports for employment records, file em

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			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Receptionists and Information Clerks	43-4171	1,540	\$10.65	\$11.26	\$13.91	\$14.26	\$17.12	\$17.75	\$22,157	\$23,424	\$28,928	\$29,667	\$35,614	\$36,918	Answer inquiries and provide information to the general public, customers, visitors, and other interested parties regarding activities conducted at establishment and location of departments, offices, and employees within the organization. Excludes "Switc
Information and Record Clerks, All Other	43-4199	100	\$15.15	\$18.16	\$23.80	\$33.39	\$56.27	\$68.59	\$31,512	\$37,773	\$49,504	\$69,451	\$117,042	\$142,667	All information and record clerks not listed separately.
Cargo and Freight Agents	43-5011	30	\$22.02	\$23.24	\$27.75	\$26.81	\$29.52	\$33.69	\$45,808	\$48,339	\$57,730	\$55,767	\$61,403	\$70,069	Expedite and route movement of incoming and outgoing cargo and freight shipments in airline, train, and trucking terminals and shipping docks. Take orders from customers and arrange pickup of freight and cargo for delivery to loading platform. Prepare an
Couriers and Messengers	43-5021	10	\$10.86	\$13.68	\$14.26	\$15.10	\$18.03	\$18.03	\$22,597	\$28,461	\$29,651	\$31,416	\$37,505	\$37,505	Pick up and deliver messages, documents, packages, and other items between offices or departments within an establishment or directly to other business concerns, traveling by foot, bicycle, motorcycle, automobile, or public conveyance. Excludes "Light Tr
Public Safety Telecommunicators	43-5031	160	\$14.01	\$14.46	\$17.74	\$17.47	\$18.29	\$22.85	\$29,138	\$30,075	\$36,893	\$36,339	\$38,040	\$47,530	Operate telephone, radio, or other communication systems to receive and communicate requests for emergency assistance at 9-1-1 public safety answering points and emergency operations centers. Take information from the public and other sources regarding c
Dispatchers, Except Police, Fire, and Ambulance	43-5032	180	\$14.08	\$14.47	\$18.14	\$19.71	\$23.18	\$27.29	\$29,284	\$30,106	\$37,730	\$40,998	\$48,218	\$56,773	Schedule and dispatch workers, work crews, equipment, or service vehicles for conveyance of materials, freight, or passengers, or for normal installation, service, or emergency repairs rendered outside the place of business. Duties may include using radi
Meter Readers, Utilities	43-5041	20	\$13.95	\$17.76	\$22.42	\$20.79	\$22.97	\$29.94	\$29,007	\$36,943	\$46,641	\$43,248	\$47,787	\$62,284	Read meter and record consumption of electricity, gas, water, or steam.
Postal Service Clerks	43-5051	200	\$14.57	\$18.69	\$21.96	\$22.23	\$26.13	\$30.87	\$30,306	\$38,875	\$45,677	\$46,231	\$54,350	\$64,210	Perform any combination of tasks in a United States Postal Service (USPS) post office, such as receive letters and parcels; sell postage and revenue stamps, postal cards, and stamped envelopes; fill out and sell money orders; place mail in pigeon holes o
Postal Service Mail Carriers	43-5052	380	\$19.06	\$19.88	\$25.31	\$26.46	\$32.32	\$34.88	\$39,645	\$41,350	\$52,645	\$55,042	\$67,226	\$72,550	Sort and deliver mail for the United States Postal Service (USPS). Deliver mail on established route by vehicle or on foot. Includes postal service mail carriers employed by USPS contractors.
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	40	\$18.10	\$18.69	\$22.73	\$23.27	\$25.61	\$30.87	\$37,648	\$38,875	\$47,278	\$48,407	\$53,269	\$64,210	Prepare incoming and outgoing mail for distribution for the United States Postal Service (USPS). Examine, sort, and route mail. Load, operate, and occasionally adjust and repair mail processing, sorting, and canceling machinery. Keep records of shipments
Production, Planning, and Expediting Clerks	43-5061	260	\$17.67	\$18.14	\$22.44	\$21.72	\$23.24	\$29.09	\$36,751	\$37,737	\$46,684	\$45,186	\$48,339	\$60,509	Coordinate and expedite the flow of work and materials within or between departments of an establishment according to production schedule. Duties include reviewing and distributing production, work, and shipment schedules; conferring with department supe
Shipping, Receiving, and Inventory Clerks	43-5071	1,000	\$13.91	\$14.48	\$17.80	\$17.87	\$18.29	\$22.86	\$28,931	\$30,126	\$37,033	\$37,169	\$38,047	\$47,548	Verify and maintain records on incoming and outgoing shipments involving inventory. Duties include verifying and recording incoming merchandise or material and arranging for the transportation of products. May prepare items for shipment. Excludes "Weig
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	50	\$14.32	\$14.43	\$17.74	\$17.88	\$18.29	\$22.94	\$29,776	\$30,025	\$36,893	\$37,194	\$38,047	\$47,706	Weigh, measure, and check materials, supplies, and equipment for the purpose of keeping relevant records. Duties are primarily clerical by nature. Includes workers who collect and keep record of samples of products or materials. Excludes "Inspectors, Tes

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Executive Secretaries and Executive Administrative Assistants	43-6011	540	\$17.88	\$18.34	\$18.52	\$21.08	\$23.26	\$28.90	\$37,183	\$38,152	\$38,519	\$43,840	\$48,379	\$60,110	Provide high-level administrative support by conducting research, preparing statistical reports, and handling information requests, as well as performing routine administrative functions such as preparing correspondence, receiving visitors, arranging con
Legal Secretaries and Administrative Assistants	43-6012	180	\$13.84	\$17.41	\$17.80	\$18.30	\$22.46	\$23.21	\$28,784	\$36,215	\$37,015	\$38,074	\$46,727	\$48,277	Perform secretarial duties using legal terminology, procedures, and documents. Prepare legal papers and correspondence, such as summonses, complaints, motions, and subpoenas. May also assist with legal research.
Medical Secretaries and Administrative Assistants	43-6013	40	\$18.13	\$18.29	\$22.04	\$20.54	\$22.04	\$22.04	\$37,718	\$38,047	\$45,852	\$42,726	\$45,852	\$45,853	Perform secretarial duties using specific knowledge of medical terminology and hospital, clinic, or laboratory procedures. Duties may include scheduling appointments, billing patients, and compiling and recording medical charts, reports, and corresponden
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,720	\$11.33	\$13.86	\$14.40	\$15.51	\$17.74	\$18.26	\$23,573	\$28,825	\$29,953	\$32,270	\$36,893	\$37,989	Perform routine administrative functions such as drafting correspondence, scheduling appointments, organizing and maintaining paper and electronic files, or providing information to callers. Excludes legal, medical, and executive secretaries (43-6011 thr
Insurance Claims and Policy Processing Clerks	43-9041	270	\$14.06	\$14.08	\$17.67	\$17.16	\$17.90	\$23.10	\$29,244	\$29,295	\$36,746	\$35,691	\$37,227	\$48,040	Process new insurance policies, modifications to existing policies, and claims forms. Obtain information from policyholders to verify the accuracy and completeness of information on claims forms, applications and related documents, and company records. U
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	60	\$11.13	\$11.20	\$13.68	\$14.45	\$17.20	\$18.26	\$23,155	\$23,290	\$28,461	\$30,053	\$35,780	\$37,989	Prepare incoming and outgoing mail for distribution. Time-stamp, open, read, sort, and route incoming mail; and address, seal, stamp, fold, stuff, and affix postage to outgoing mail or packages. Duties may also include keeping necessary records and compl
Office Clerks, General	43-9061	600	\$10.56	\$11.07	\$11.60	\$13.09	\$14.33	\$17.74	\$21,975	\$23,033	\$24,131	\$27,228	\$29,797	\$36,893	Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring knowledge of office systems and procedures. Clerical duties may be assigned in accordance with the office procedures of individual establishments
Office Machine Operators, Except Computer	43-9071	30	\$11.26	\$11.26	\$14.40	\$14.02	\$17.91	\$18.05	\$23,424	\$23,424	\$29,953	\$29,166	\$37,255	\$37,552	Operate one or more of a variety of office machines, such as photocopying, photographic, and duplicating machines, or other office machines. Excludes "Billing and Posting Clerks" (43-3021) and "Mail Clerks and Mail Machine Operators, Except Postal
Office and Administrative Support Workers, All Other	43-9199		\$23.18	\$23.18	\$23.18	\$22.82	\$23.18	\$23.18	\$48,217	\$48,217	\$48,217	\$47,474	\$48,217	\$48,217	All office and administrative support workers not listed separately.
First-Line Supervisors of Farming, Fishing, and Forestry Workers	45-1011	20	\$23.44	\$24.87	\$29.44	\$28.77	\$29.89	\$36.25	\$48,755	\$51,720	\$61,230	\$59,832	\$62,170	\$75,409	Directly supervise and coordinate the activities of agricultural, forestry, aquacultural, and related workers. Excludes "First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers" (37-1012).
Graders and Sorters, Agricultural Products	45-2041	150	\$13.63	\$13.98	\$15.34	\$15.66	\$17.65	\$17.86	\$28,347	\$29,086	\$31,898	\$32,575	\$36,722	\$37,145	Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition. Excludes "Agricultural Inspectors" (45-2011).
Agricultural Equipment Operators	45-2091	70	\$17.50	\$17.98	\$22.28	\$20.73	\$22.84	\$23.26	\$36,409	\$37,406	\$46,344	\$43,113	\$47,503	\$48,374	Drive and control equipment to support agricultural activities such as tilling soil; planting, cultivating, and harvesting crops; feeding and herding livestock; or removing animal waste. May perform tasks such as crop baling or hay bucking. May operate s
Forest and Conservation Workers	45-4011	170	\$11.07	\$11.07	\$13.96	\$14.70	\$17.71	\$17.71	\$23,020	\$23,020	\$29,044	\$30,566	\$36,830	\$36,831	Under supervision, perform manual labor necessary to develop, maintain, or protect areas such as forests, forested areas, woodlands, wetlands, and rangelands through such activities as raising and transporting seedlings; combating insects, pests, and dis
First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	430	\$23.42	\$29.08	\$29.98	\$32.94	\$37.09	\$45.58	\$48,717	\$60,490	\$62,351	\$68,511	\$77,148	\$94,797	Directly supervise and coordinate activities of construction or extraction workers.

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Brickmasons and Blockmasons	47-2021	70	\$14.21	\$17.74	\$22.62	\$25.49	\$29.41	\$45.96	\$29,549	\$36,894	\$47,041	\$53,029	\$61,170	\$95,590	Lay and bind building materials, such as brick, structural tile, concrete block, cinder block, glass block, and terra-cotta block, with mortar and other substances, to construct or repair walls, partitions, arches, sewers, and other structures. Installer
Carpenters	47-2031	1,110	\$14.18	\$17.46	\$18.07	\$18.65	\$22.02	\$23.09	\$29,491	\$36,314	\$37,594	\$38,790	\$45,798	\$48,036	Construct, erect, install, or repair structures and fixtures made of wood and comparable materials, such as concrete forms; building frameworks, including partitions, joists, studding, and rafters; and wood stairways, window and door frames, and hardwood
Floor Layers, Except Carpet, Wood, and Hard Tiles	47-2042	20	\$11.25	\$13.95	\$17.78	\$17.74	\$22.27	\$22.89	\$23,405	\$29,012	\$36,991	\$36,897	\$46,323	\$47,606	Apply blocks, strips, or sheets of shock-absorbing, sound-deadening, or decorative coverings to floors.
Tile and Stone Setters	47-2044	30	\$11.34	\$14.18	\$17.36	\$16.54	\$17.71	\$22.37	\$23,596	\$29,491	\$36,105	\$34,395	\$36,831	\$46,528	Apply hard tile, stone, and comparable materials to walls, floors, ceilings, countertops, and roof decks.
Cement Masons and Concrete Finishers	47-2051	450	\$13.83	\$14.36	\$17.96	\$18.86	\$22.58	\$23.05	\$28,759	\$29,863	\$37,366	\$39,221	\$46,976	\$47,941	Smooth and finish surfaces of poured concrete, such as floors, walks, sidewalks, roads, or curbs using a variety of hand and power tools. Align forms for sidewalks, curbs, or gutters; patch voids; and use saws to cut expansion joints. Installers of morta
Construction Laborers	47-2061	490	\$13.74	\$14.04	\$17.06	\$17.02	\$18.06	\$22.81	\$28,574	\$29,194	\$35,481	\$35,392	\$37,570	\$47,435	Perform tasks involving physical labor at construction sites. May operate hand and power tools of all types: air hammers, earth tampers, cement mixers, small mechanical hoists, surveying and measuring equipment, and a variety of other equipment and instr
Paving, Surfacing, and Tamping Equipment Operators	47-2071	40	\$22.65	\$22.71	\$28.88	\$26.60	\$29.15	\$29.44	\$47,104	\$47,241	\$60,077	\$55,335	\$60,628	\$61,243	Operate equipment used for applying concrete, asphalt, or other materials to road beds, parking lots, or airport runways and taxiways or for tamping gravel, dirt, or other materials. Includes concrete and asphalt paving machine operators, form tampers, t
Operating Engineers and Other Construction Equipment Operators	47-2073	640	\$17.79	\$22.39	\$22.66	\$23.73	\$28.55	\$29.44	\$37,010	\$46,569	\$47,138	\$49,354	\$59,379	\$61,243	Operate one or several types of power construction equipment, such as motor graders, bulldozers, scrapers, compressors, pumps, derricks, shovels, tractors, or front-end loaders to excavate, move, and grade earth, erect structures, or pour concrete or oth
Drywall and Ceiling Tile Installers	47-2081	40	\$14.35	\$16.30	\$18.09	\$19.14	\$22.90	\$23.09	\$29,849	\$33,911	\$37,621	\$39,814	\$47,630	\$48,036	Apply plasterboard or other wallboard to ceilings or interior walls of buildings. Apply or mount acoustical tiles or blocks, strips, or sheets of shock-absorbing materials to ceilings and walls of buildings to reduce or reflect sound. Materials may be of
Electricians	47-2111	660	\$17.53	\$18.13	\$22.81	\$24.20	\$28.60	\$35.47	\$36,467	\$37,714	\$47,441	\$50,337	\$59,481	\$73,787	Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes. May install or service street lights, intercom systems, or electrical control systems. Excludes "Security and Fire Alarm Sy
Painters, Construction and Maintenance	47-2141	70	\$13.97	\$14.26	\$18.03	\$18.86	\$22.59	\$23.37	\$29,063	\$29,652	\$37,504	\$39,224	\$46,996	\$48,609	Paint walls, equipment, buildings, bridges, and other structural surfaces, using brushes, rollers, and spray guns. May remove old paint to prepare surface prior to painting. May mix colors or oils to obtain desired color or consistency. Excludes "Paper
Pipelayers	47-2151	50	\$14.35	\$17.81	\$18.19	\$19.44	\$23.11	\$23.37	\$29,844	\$37,035	\$37,841	\$40,430	\$48,065	\$48,609	Lay pipe for storm or sanitation sewers, drains, and water mains. Perform any combination of the following tasks: grade trenches or culverts, position pipe, or seal joints. Excludes "Welders, Cutters, Solderers, and Brazers" (51-4121).
Plumbers, Pipefitters, and Steamfitters	47-2152	450	\$17.22	\$17.84	\$22.31	\$22.22	\$23.29	\$29.56	\$35,807	\$37,102	\$46,399	\$46,222	\$48,447	\$61,482	Assemble, install, alter, and repair pipelines or pipe systems that carry water, steam, air, or other liquids or gases. May install heating and cooling equipment and mechanical control systems. Includes sprinklerfitters.
Roofers	47-2181	70	\$13.95	\$14.04	\$14.35	\$16.37	\$17.99	\$22.33	\$29,019	\$29,206	\$29,844	\$34,043	\$37,418	\$46,448	Cover roofs of structures with shingles, slate, asphalt, aluminum, wood, or related materials. May spray roofs, sidings, and walls with material to bind, seal, insulate, or soundproof sections of structures.

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Structural Iron and Steel Workers	47-2221	370	\$14.12	\$17.70	\$20.91	\$20.50	\$22.71	\$28.80	\$29,375	\$36,811	\$43,499	\$42,635	\$47,235	\$59,900	Raise, place, and unite iron or steel girders, columns, and other structural members to form completed structures or structural frameworks. May erect metal storage tanks and assemble prefabricated metal buildings. Excludes Reinforcing Iron and Rebar W
Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	47-3011	30	\$11.07	\$14.04	\$17.81	\$18.99	\$22.05	\$28.03	\$23,035	\$29,197	\$37,046	\$39,490	\$45,869	\$58,296	Help brickmasons, blockmasons, stonemasons, or tile and marble setters by performing duties requiring less skill. Duties include using, supplying, or holding materials or tools, and cleaning work area and equipment. Construction laborers who do not prima
Helpers--Carpenters	47-3012	80	\$10.43	\$11.09	\$13.94	\$13.37	\$14.26	\$17.33	\$21,697	\$23,077	\$28,992	\$27,811	\$29,652	\$36,039	Help carpenters by performing duties requiring less skill. Duties include using, supplying, or holding materials or tools, and cleaning work area and equipment. Construction laborers who do not primarily assist carpenters are classified under Construc
Helpers--Electricians	47-3013	80	\$11.12	\$13.44	\$13.77	\$14.50	\$14.26	\$17.55	\$23,132	\$27,959	\$28,634	\$30,160	\$29,652	\$36,508	Help electricians by performing duties requiring less skill. Duties include using, supplying, or holding materials or tools, and cleaning work area and equipment. Construction laborers who do not primarily assist electricians are classified under Cons
Construction and Building Inspectors	47-4011	40	\$17.84	\$18.45	\$23.12	\$24.71	\$29.49	\$36.83	\$37,097	\$38,366	\$48,095	\$51,391	\$61,349	\$76,596	Inspect structures using engineering skills to determine structural soundness and compliance with specifications, building codes, and other regulations. Inspections may be general in nature or may be limited to a specific area, such as electrical systems
Highway Maintenance Workers	47-4051	750	\$14.11	\$17.52	\$17.87	\$18.27	\$20.19	\$22.62	\$29,354	\$36,445	\$37,167	\$37,992	\$41,995	\$47,059	Maintain highways, municipal and rural roads, airport runways, and rights-of-way. Duties include patching broken or eroded pavement and repairing guard rails, highway markers, and snow fences. May also mow or clear brush from along road, or plow snow fro
Excavating and Loading Machine and Dragline Operators, Surface Mining	47-5022	90	\$14.16	\$18.03	\$22.42	\$21.37	\$23.84	\$29.10	\$29,455	\$37,494	\$46,641	\$44,455	\$49,596	\$60,518	Operate or tend machinery at surface mining site, equipped with scoops, shovels, or buckets to excavate and load loose materials.
Earth Drillers, Except Oil and Gas	47-5023	20	\$21.92	\$21.92	\$21.92	\$22.84	\$22.42	\$23.81	\$45,599	\$45,599	\$45,602	\$47,508	\$46,641	\$49,533	Operate a variety of drills such as rotary, churn, and pneumatic to tap subsurface water and salt deposits, to remove core samples during mineral exploration or soil testing, and to facilitate the use of explosives in mining or construction. Includes hor
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	370	\$23.46	\$28.81	\$34.06	\$34.46	\$38.13	\$47.45	\$48,805	\$59,923	\$70,844	\$71,682	\$79,307	\$98,706	Directly supervise and coordinate the activities of mechanics, installers, and repairers. May also advise customers on recommended services. Excludes team or work leaders.
Computer, Automated Teller, and Office Machine Repairers	49-2011	50	\$16.59	\$17.52	\$22.69	\$22.36	\$28.46	\$30.29	\$34,512	\$36,440	\$47,201	\$46,501	\$59,195	\$63,003	Repair, maintain, or install computers, word processing systems, automated teller machines, and electronic office machines, such as duplicating and fax machines.
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	90	\$22.66	\$23.09	\$29.43	\$29.98	\$35.99	\$37.63	\$47,126	\$48,036	\$61,206	\$62,363	\$74,856	\$78,263	Install, set up, rearrange, or remove switching, distribution, routing, and dialing equipment used in central offices or headends. Service or repair telephone, cable television, Internet, and other communications equipment on customers' property. May i
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094		\$14.35	\$17.93	\$22.66	\$24.94	\$28.52	\$51.81	\$29,843	\$37,286	\$47,133	\$51,885	\$59,322	\$107,765	Repair, test, adjust, or install electronic equipment, such as industrial controls, transmitters, and antennas. Excludes Avionics Technicians (49-2091), Electrical and Electronics Installers and Repairers, Transportation Equipment (49-2093),
Audiovisual Equipment Installers and Repairers	49-2097	20	\$14.08	\$14.13	\$14.19	\$15.72	\$17.75	\$22.56	\$29,292	\$29,398	\$29,509	\$32,689	\$36,914	\$46,929	Install, repair, or adjust audio or television receivers, stereo systems, camcorders, video systems, or other electronic entertainment equipment in homes or other venues. May perform routine maintenance. Excludes Audio and Video Technicians (27-401

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Security and Fire Alarm Systems Installers	49-2098	30	\$17.85	\$17.85	\$17.85	\$21.09	\$22.65	\$27.97	\$37,121	\$37,121	\$37,121	\$43,864	\$47,122	\$58,170	Install, program, maintain, and repair security and fire alarm wiring and equipment. Ensure that work is in accordance with relevant codes. Excludes "Electricians" (47-2111) who do a broad range of electrical wiring.
Aircraft Mechanics and Service Technicians	49-3011	10	\$18.19	\$23.28	\$29.01	\$26.70	\$29.76	\$29.76	\$37,833	\$48,418	\$60,333	\$55,537	\$61,893	\$61,893	Diagnose, adjust, repair, or overhaul aircraft engines and assemblies, such as hydraulic and pneumatic systems. Excludes "Avionics Technicians" (49-2091).
Automotive Body and Related Repairers	49-3021	260	\$17.48	\$17.63	\$22.44	\$22.36	\$22.88	\$28.74	\$36,366	\$36,681	\$46,678	\$46,502	\$47,599	\$59,787	Repair and refinish automotive vehicle bodies and straighten vehicle frames. Excludes "Automotive Glass Installers and Repairers" (49-3022) and "Coating, Painting, and Spraying Machine Setters, Operators, and Tenders" (51-9124).
Automotive Service Technicians and Mechanics	49-3023	620	\$14.38	\$17.67	\$18.02	\$20.76	\$22.80	\$28.55	\$29,910	\$36,755	\$37,488	\$43,179	\$47,417	\$59,390	Diagnose, adjust, repair, or overhaul automotive vehicles. Excludes "Automotive Body and Related Repairers" (49-3021), "Bus and Truck Mechanics and Diesel Engine Specialists" (49-3031), and "Electronic Equipment Installers and Repairers, Motor"
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	320	\$18.02	\$18.18	\$22.49	\$22.68	\$27.85	\$28.85	\$37,472	\$37,818	\$46,779	\$47,173	\$57,931	\$60,011	Diagnose, adjust, repair, or overhaul buses and trucks, or maintain and repair any type of diesel engines. Includes mechanics working primarily with automobile or marine diesel engines.
Farm Equipment Mechanics and Service Technicians	49-3041	400	\$17.67	\$17.91	\$22.67	\$22.98	\$28.43	\$28.79	\$36,751	\$37,249	\$47,144	\$47,799	\$59,127	\$59,893	Diagnose, adjust, repair, or overhaul farm machinery and vehicles, such as tractors, harvesters, dairy equipment, and irrigation systems. Excludes "Bus and Truck Mechanics and Diesel Engine Specialists" (49-3031).
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	140	\$22.39	\$22.62	\$23.20	\$26.10	\$28.90	\$36.30	\$46,580	\$47,041	\$48,253	\$54,293	\$60,113	\$75,500	Diagnose, adjust, repair, or overhaul mobile mechanical, hydraulic, and pneumatic equipment, such as cranes, bulldozers, graders, and conveyors, used in construction, logging, and mining. Excludes "Bus and Truck Mechanics and Diesel Engine Specialists"
Motorboat Mechanics and Service Technicians	49-3051	20	\$17.74	\$17.76	\$22.36	\$21.15	\$22.39	\$22.65	\$36,906	\$36,938	\$46,501	\$43,994	\$46,566	\$47,122	Repair and adjust electrical and mechanical equipment of inboard or inboard-outboard boat engines. Excludes "Bus and Truck Mechanics and Diesel Engine Specialists" (49-3031).
Motorcycle Mechanics	49-3052	90	\$13.95	\$14.50	\$17.69	\$17.20	\$18.02	\$18.50	\$29,020	\$30,165	\$36,791	\$35,768	\$37,481	\$38,485	Diagnose, adjust, repair, or overhaul motorcycles, scooters, mopeds, dirt bikes, or similar motorized vehicles.
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	20	\$11.49	\$13.78	\$18.41	\$18.19	\$22.21	\$24.11	\$23,906	\$28,652	\$38,283	\$37,842	\$46,205	\$50,141	Diagnose, adjust, repair, or overhaul small engines used to power lawn mowers, chain saws, recreational sporting equipment, and related equipment.
Recreational Vehicle Service Technicians	49-3092	30	\$11.49	\$14.35	\$14.35	\$16.97	\$21.28	\$22.45	\$23,907	\$29,846	\$29,846	\$35,306	\$44,252	\$46,701	Diagnose, inspect, adjust, repair, or overhaul recreational vehicles including travel trailers. May specialize in maintaining gas, electrical, hydraulic, plumbing, or chassis/towing systems as well as repairing generators, appliances, and interior compon
Tire Repairers and Changers	49-3093	140	\$13.72	\$13.76	\$17.48	\$17.15	\$17.97	\$22.19	\$28,534	\$28,623	\$36,355	\$35,667	\$37,383	\$46,163	Repair and replace tires.
Control and Valve Installers and Repairers, Except Mechanical Door	49-9012	40	\$22.79	\$29.01	\$37.27	\$36.52	\$46.05	\$46.42	\$47,402	\$60,333	\$77,516	\$75,971	\$95,787	\$96,557	Install, repair, and maintain mechanical regulating and controlling devices, such as electric meters, gas regulators, thermostats, safety and flow valves, and other mechanical governors.
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	360	\$17.14	\$17.54	\$22.42	\$22.14	\$22.88	\$28.67	\$35,655	\$36,484	\$46,641	\$46,060	\$47,593	\$59,626	Install or repair heating, central air conditioning, HVAC, or refrigeration systems, including oil burners, hot-air furnaces, and heating stoves.
Home Appliance Repairers	49-9031	10	\$14.35	\$17.05	\$17.05	\$18.13	\$17.05	\$28.55	\$29,846	\$35,468	\$35,468	\$37,718	\$35,469	\$59,385	Repair, adjust, or install all types of electric or gas household appliances, such as refrigerators, washers, dryers, and ovens.
Industrial Machinery Mechanics	49-9041	800	\$18.17	\$22.85	\$23.38	\$25.34	\$29.11	\$36.59	\$37,796	\$47,523	\$48,626	\$52,715	\$60,540	\$76,108	Repair, install, adjust, or maintain industrial production and processing machinery or refinery and pipeline distribution systems. May also install, dismantle, or move machinery and heavy equipment according to plans. Excludes "Mobile Heavy Equipment M
Maintenance Workers, Machinery	49-9043	20	\$14.32	\$14.32	\$18.39	\$21.66	\$34.47	\$34.47	\$29,783	\$29,783	\$38,249	\$45,052	\$71,698	\$71,698	Lubricate machinery, change parts, or perform other routine machinery maintenance. Excludes "Maintenance and Repair Workers, General" (49-9071).

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Electrical Power-Line Installers and Repairers	49-9051	280	\$28.93	\$36.77	\$37.43	\$38.08	\$39.72	\$47.44	\$60,179	\$76,492	\$77,851	\$79,204	\$82,618	\$98,675	Install or repair cables or wires used in electrical power or distribution systems. May erect poles and light or heavy duty transmission towers. Excludes "Electrical and Electronics Repairers, Powerhouse, Substation and Relay" (49-2095).
Telecommunications Line Installers and Repairers	49-9052	170	\$13.98	\$17.92	\$23.04	\$24.95	\$30.10	\$37.82	\$29,070	\$37,264	\$47,929	\$51,887	\$62,599	\$78,668	Install and repair telecommunications cable, including fiber optics.
Medical Equipment Repairers	49-9062	30	\$18.30	\$22.70	\$29.81	\$29.46	\$34.68	\$34.68	\$38,057	\$47,214	\$62,005	\$61,267	\$72,135	\$72,135	Test, adjust, or repair biomedical or electromedical equipment.
Maintenance and Repair Workers, General	49-9071	1,010	\$14.36	\$17.69	\$18.02	\$19.84	\$22.64	\$23.11	\$29,865	\$36,789	\$37,488	\$41,267	\$47,089	\$48,060	Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of a building in repair. Duties may involve pipe fitting; HVAC maintenance; insulating; welding; machining; carpent
Wind Turbine Service Technicians	49-9081	70	\$22.85	\$22.85	\$28.83	\$28.76	\$29.19	\$37.21	\$47,523	\$47,523	\$59,969	\$59,827	\$60,725	\$77,402	Inspect, diagnose, adjust, or repair wind turbines. Perform maintenance on wind turbine equipment including resolving electrical, mechanical, and hydraulic malfunctions.
Coin, Vending, and Amusement Machine Servicers and Repairers	49-9091	60	\$13.98	\$14.36	\$17.69	\$17.67	\$18.18	\$22.43	\$29,077	\$29,865	\$36,785	\$36,753	\$37,819	\$46,664	Install, service, adjust, or repair coin, vending, or amusement machines including video games, juke boxes, pinball machines, or slot machines.
Installation, Maintenance, and Repair Workers, All Other	49-9099	50	\$20.65	\$22.09	\$25.16	\$24.73	\$27.51	\$28.76	\$42,952	\$45,957	\$52,333	\$51,447	\$57,221	\$59,821	All installation, maintenance, and repair workers not listed separately.
First-Line Supervisors of Production and Operating Workers	51-1011	790	\$23.14	\$23.82	\$29.46	\$30.66	\$36.76	\$38.16	\$48,135	\$49,537	\$61,269	\$63,766	\$76,465	\$79,379	Directly supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. Excludes team or work leaders.
Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers	51-2028	890	\$13.86	\$14.27	\$14.34	\$15.64	\$17.48	\$18.77	\$28,825	\$29,681	\$29,818	\$32,526	\$36,360	\$39,034	
Engine and Other Machine Assemblers	51-2031	500	\$14.45	\$18.08	\$18.13	\$18.17	\$18.45	\$22.42	\$30,066	\$37,609	\$37,714	\$37,784	\$38,368	\$46,641	Construct, assemble, or rebuild machines, such as engines, turbines, and similar equipment used in such industries as construction, extraction, textiles, and paper manufacturing.
Structural Metal Fabricators and Fitters	51-2041	50	\$14.16	\$14.33	\$17.60	\$16.76	\$18.28	\$18.45	\$29,459	\$29,805	\$36,599	\$34,852	\$38,025	\$38,368	Fabricate, position, align, and fit parts of structural metal products. Shipfitters are included in "Layout Workers, Metal and Plastic" (51-4192).
Miscellaneous Assemblers and Fabricators	51-2090	1,880	\$13.63	\$13.86	\$17.48	\$16.57	\$18.13	\$22.04	\$28,347	\$28,825	\$36,360	\$34,471	\$37,714	\$45,852	
Bakers	51-3011	60	\$10.54	\$10.97	\$13.95	\$13.39	\$16.63	\$17.85	\$21,916	\$22,828	\$29,009	\$27,861	\$34,586	\$37,120	Mix and bake ingredients to produce breads, rolls, cookies, cakes, pies, pastries, or other baked goods. Pastry chefs in restaurants and hotels are included with "Chefs and Head Cooks" (35-1011).
Butchers and Meat Cutters	51-3021	360	\$13.81	\$14.11	\$14.24	\$15.70	\$17.31	\$21.35	\$28,717	\$29,355	\$29,624	\$32,663	\$35,995	\$44,406	Cut, trim, or prepare consumer-sized portions of meat for use or sale in retail establishments.
Meat, Poultry, and Fish Cutters and Trimmers	51-3022	690	\$14.27	\$14.31	\$14.31	\$15.84	\$17.86	\$18.18	\$29,688	\$29,755	\$29,755	\$32,939	\$37,147	\$37,822	Use hands or hand tools to perform routine cutting and trimming of meat, poultry, and seafood.
Slaughterers and Meat Packers	51-3023	460	\$14.31	\$14.31	\$14.43	\$15.97	\$17.86	\$18.05	\$29,755	\$29,755	\$30,012	\$33,227	\$37,147	\$37,550	Perform nonroutine or precision functions involving the preparation of large portions of meat. Work may include specialized slaughtering tasks, cutting standard or premium cuts of meat for marketing, making sausage, or wrapping meats. Work typically occu
Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	51-3091	50	\$17.92	\$20.41	\$22.93	\$21.86	\$22.95	\$22.95	\$37,272	\$42,448	\$47,701	\$45,479	\$47,733	\$47,733	Operate or tend food or tobacco roasting, baking, or drying equipment, including hearth ovens, kiln driers, roasters, char kilns, and vacuum drying equipment.
Food Batchmakers	51-3092	130	\$13.69	\$14.31	\$17.63	\$17.27	\$17.85	\$22.23	\$28,474	\$29,755	\$36,673	\$35,916	\$37,120	\$46,235	Set up and operate equipment that mixes or blends ingredients used in the manufacturing of food products. Includes candy makers and cheese makers.
Food Cooking Machine Operators and Tenders	51-3093	70	\$14.27	\$14.31	\$17.78	\$16.57	\$17.85	\$18.13	\$29,692	\$29,755	\$36,987	\$34,458	\$37,120	\$37,714	Operate or tend cooking equipment, such as steam cooking vats, deep fry cookers, pressure cookers, kettles, and boilers, to prepare food products. Excludes "Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders" (51-3091).

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	60	\$14.45	\$17.48	\$22.81	\$20.34	\$22.81	\$22.81	\$30,066	\$36,368	\$47,435	\$42,313	\$47,435	\$47,435	Set up, operate, or tend machines to extrude or draw thermoplastic or metal materials into tubes, rods, hoses, wire, bars, or structural shapes.
Forging Machine Setters, Operators, and Tenders, Metal and Plastic	51-4022	40	\$18.20	\$18.20	\$18.23	\$20.20	\$23.00	\$23.65	\$37,853	\$37,862	\$37,925	\$42,018	\$47,839	\$49,196	Set up, operate, or tend forging machines to taper, shape, or form metal or plastic parts.
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	51-4023	120													Set up, operate, or tend machines to roll steel or plastic forming bends, beads, knurls, rolls, or plate, or to flatten, temper, or reduce gauge of material.
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	490	\$14.29	\$17.45	\$18.13	\$18.94	\$22.78	\$23.38	\$29,728	\$36,296	\$37,714	\$39,402	\$47,384	\$48,624	Set up, operate, or tend machines to saw, cut, shear, slit, punch, crimp, notch, bend, or straighten metal or plastic material.
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	180	\$14.34	\$14.43	\$15.01	\$17.39	\$18.49	\$22.81	\$29,818	\$30,012	\$31,213	\$36,171	\$38,456	\$47,435	Set up, operate, or tend grinding and related tools that remove excess material or burrs from surfaces, sharpen edges or corners, or buff, hone, or polish metal or plastic work pieces.
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	20	\$17.92	\$17.92	\$18.47	\$20.03	\$22.67	\$23.80	\$37,272	\$37,272	\$38,413	\$41,664	\$47,155	\$49,499	Set up, operate, or tend lathe and turning machines to turn, bore, thread, form, or face metal or plastic materials, such as wire, rod, or bar stock.
Machinists	51-4041	430	\$14.53	\$18.05	\$22.42	\$21.27	\$23.05	\$28.96	\$30,223	\$37,536	\$46,641	\$44,247	\$47,944	\$60,229	Set up and operate a variety of machine tools to produce precision parts and instruments out of metal. Includes precision instrument makers who fabricate, modify, or repair mechanical instruments. May also fabricate and modify parts to make or repair mac
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	370	\$14.14	\$14.20	\$14.56	\$16.34	\$17.92	\$22.45	\$29,418	\$29,539	\$30,279	\$33,995	\$37,272	\$46,692	Set up, operate, or tend metal or plastic molding, casting, or coremaking machines to mold or cast metal or thermoplastic parts or products.
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	130	\$14.41	\$17.92	\$23.38	\$20.95	\$23.38	\$23.48	\$29,973	\$37,272	\$48,624	\$43,571	\$48,633	\$48,829	Set up, operate, or tend more than one type of cutting or forming machine tool or robot.
Tool and Die Makers	51-4111	70	\$17.74	\$22.92	\$23.21	\$23.22	\$23.65	\$29.22	\$36,894	\$47,663	\$48,282	\$48,307	\$49,196	\$60,779	Analyze specifications, lay out metal stock, set up and operate machine tools, and fit and assemble parts to make and repair dies, cutting tools, jigs, fixtures, gauges, and machinists'™ hand tools.
Welders, Cutters, Solderers, and Brazers	51-4121	1,810	\$17.59	\$17.98	\$18.60	\$20.30	\$22.99	\$23.65	\$36,597	\$37,405	\$38,698	\$42,224	\$47,826	\$49,196	Use hand-welding, flame-cutting, hand-soldering, or brazing equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products.
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	170	\$18.05	\$23.18	\$23.24	\$23.07	\$23.38	\$28.83	\$37,550	\$48,206	\$48,335	\$47,975	\$48,624	\$59,973	Set up, operate, or tend welding, soldering, or brazing machines or robots that weld, braze, solder, or heat treat metal products, components, or assemblies. Includes workers who operate laser cutters or laser-beam machines.
Prepress Technicians and Workers	51-5111	40	\$13.67	\$14.09	\$14.18	\$15.99	\$18.09	\$21.89	\$28,429	\$29,304	\$29,499	\$33,267	\$37,627	\$45,528	Format and proof text and images submitted by designers and clients into finished pages that can be printed. Includes digital and photo typesetting. May produce printing plates.
Printing Press Operators	51-5112	140	\$13.69	\$13.99	\$17.67	\$17.98	\$21.82	\$22.93	\$28,470	\$29,093	\$36,759	\$37,400	\$45,391	\$47,701	Set up and operate digital, letterpress, lithographic, flexographic, gravure, or other printing machines. Includes short-run offset printing presses.
Print Binding and Finishing Workers	51-5113	20	\$11.11	\$14.10	\$14.27	\$16.06	\$17.78	\$21.71	\$23,108	\$29,333	\$29,688	\$33,411	\$36,987	\$45,156	Bind books and other publications or finish printed products by hand or machine. May set up binding and finishing machines.
Laundry and Dry-Cleaning Workers	51-6011	170	\$11.01	\$11.10	\$11.46	\$12.80	\$14.04	\$16.44	\$22,891	\$23,080	\$23,839	\$26,633	\$29,212	\$34,189	Operate or tend washing or dry-cleaning machines to wash or dry-clean industrial or household articles, such as cloth garments, suede, leather, furs, blankets, draperies, linens, rugs, and carpets. Includes spotters and dyers of these articles.
Sewing Machine Operators	51-6031	190	\$11.13	\$13.63	\$17.34	\$15.70	\$17.63	\$17.63	\$23,152	\$28,347	\$36,061	\$32,662	\$36,673	\$36,673	Operate or tend sewing machines to join, reinforce, decorate, or perform related sewing operations in the manufacture of garment or nongarment products.
Textile Cutting Machine Setters, Operators, and Tenders	51-6062	10	\$11.46	\$13.63	\$13.63	\$14.16	\$14.27	\$17.63	\$23,839	\$28,347	\$28,347	\$29,447	\$29,688	\$36,673	Set up, operate, or tend machines that cut textiles.

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Cabinetmakers and Bench Carpenters	51-7011	180	\$11.11	\$11.39	\$14.16	\$14.85	\$17.63	\$22.47	\$23,101	\$23,697	\$29,459	\$30,896	\$36,670	\$46,740	Cut, shape, and assemble wooden articles or set up and operate a variety of woodworking machines, such as power saws, jointers, and mortisers to surface, cut, or shape lumber or to fabricate parts for wood products. Excludes "Woodworking Machine Setter"
Sawing Machine Setters, Operators, and Tenders, Wood	51-7041	50	\$13.86	\$14.11	\$14.43	\$16.03	\$18.13	\$18.18	\$28,825	\$29,349	\$30,012	\$33,353	\$37,714	\$37,822	Set up, operate, or tend wood sawing machines. May operate computer numerically controlled (CNC) equipment. Includes lead sawyers. Workers who primarily program or operate CNC equipment are classified in "Computer Numerically Controlled Tool Operators"
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	90	\$11.11	\$14.05	\$17.48	\$17.16	\$21.02	\$22.69	\$23,101	\$29,226	\$36,360	\$35,684	\$43,726	\$47,205	Set up, operate, or tend woodworking machines, such as drill presses, lathes, shapers, routers, sanders, planers, and wood nailing machines. May operate computer numerically controlled (CNC) equipment. Workers who primarily program or operate CNC equipment
Power Plant Operators	51-8013	40	\$37.27	\$38.61	\$38.61	\$40.89	\$49.34	\$49.34	\$77,522	\$80,311	\$80,311	\$85,043	\$102,623	\$102,623	Control, operate, or maintain machinery to generate electric power. Includes auxiliary equipment operators. Excludes "Nuclear Power Reactor Operators" (51-8011).
Stationary Engineers and Boiler Operators	51-8021	40	\$14.72	\$23.20	\$28.90	\$25.80	\$29.94	\$30.45	\$30,618	\$48,246	\$60,113	\$53,674	\$62,277	\$63,338	Operate or maintain stationary engines, boilers, or other mechanical equipment to provide utilities for buildings or industrial processes. Operate equipment such as steam engines, generators, motors, turbines, and steam boilers.
Water and Wastewater Treatment Plant and System Operators	51-8031	310	\$18.05	\$22.37	\$22.75	\$23.78	\$28.24	\$29.35	\$37,543	\$46,536	\$47,326	\$49,463	\$58,734	\$61,055	Operate or control an entire process or system of machines, often through the use of control boards, to transfer or treat water or wastewater.
Chemical Plant and System Operators	51-8091	110	\$18.36	\$18.37	\$23.02	\$21.97	\$23.02	\$23.42	\$38,198	\$38,200	\$47,874	\$45,698	\$47,879	\$48,719	Control or operate entire chemical processes or system of machines.
Plant and System Operators, All Other	51-8099	50	\$17.85	\$18.04	\$22.97	\$21.35	\$23.04	\$23.81	\$37,129	\$37,531	\$47,771	\$44,405	\$47,930	\$49,535	All plant and system operators not listed separately.
Chemical Equipment Operators and Tenders	51-9011	160	\$18.13	\$18.16	\$18.60	\$20.68	\$23.14	\$23.21	\$37,714	\$37,774	\$38,698	\$43,014	\$48,129	\$48,282	Operate or tend equipment to control chemical changes or reactions in the processing of industrial or consumer products. Equipment used includes devulcanizers, steam-jacketed kettles, and reactor vessels. Excludes "Chemical Plant and System Operators"
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	51-9012	220	\$14.44	\$18.20	\$21.23	\$20.16	\$23.14	\$23.24	\$30,045	\$37,862	\$44,153	\$41,937	\$48,141	\$48,335	Set up, operate, or tend continuous flow or vat-type equipment; filter presses; shaker screens; centrifuges; condenser tubes; precipitating, fermenting, or evaporating tanks; scrubbing towers; or batch stills. These machines extract, sort, or separate li
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	51-9021	50	\$15.17	\$19.07	\$22.76	\$23.00	\$27.98	\$28.65	\$31,563	\$39,661	\$47,332	\$47,831	\$58,191	\$59,584	Set up, operate, or tend machines to crush, grind, or polish materials, such as coal, glass, grain, stone, food, or rubber.
Grinding and Polishing Workers, Hand	51-9022	30	\$13.91	\$14.31	\$14.38	\$15.13	\$14.38	\$18.18	\$28,926	\$29,755	\$29,902	\$31,464	\$29,902	\$37,822	Grind, sand, or polish, using hand tools or hand-held power tools, a variety of metal, wood, stone, clay, plastic, or glass objects. Includes chippers, buffers, and finishers.
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	160	\$14.43	\$18.09	\$22.04	\$20.97	\$22.81	\$27.07	\$30,012	\$37,624	\$45,852	\$43,612	\$47,435	\$56,313	Set up, operate, or tend machines to mix or blend materials, such as chemicals, tobacco, liquids, color pigments, or explosive ingredients. Excludes "Food Batchmakers" (51-3092).
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	660	\$14.45	\$16.14	\$22.81	\$20.23	\$23.38	\$23.38	\$30,066	\$33,576	\$47,435	\$42,075	\$48,624	\$48,624	Set up, operate, or tend machines that cut or slice materials, such as glass, stone, cork, rubber, tobacco, food, paper, or insulating material. Excludes "Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic" (51-40)
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	110	\$14.34	\$17.86	\$18.13	\$19.80	\$23.38	\$23.38	\$29,818	\$37,139	\$37,714	\$41,186	\$48,624	\$48,624	Set up, operate, or tend machines, such as glass-forming machines, plodder machines, and tuber machines, to shape and form products such as glassware, food, rubber, soap, brick, tile, clay, wax, tobacco, or cosmetics. Excludes "Shoe Machine Operators a

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description	
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %		
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	51-9051	10														Operate or tend heating equipment other than basic metal, plastic, or food processing equipment. Includes activities such as annealing glass, drying lumber, curing rubber, removing moisture from materials, or boiling soap.
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	540	\$14.56	\$18.09	\$22.30	\$21.31	\$23.38	\$28.71	\$30,279	\$37,624	\$46,378	\$44,329	\$48,624	\$59,722	Inspect, test, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts or products for defects, wear, and deviations from specifications. May use precision measuring instruments and complex test equipment.	
Dental Laboratory Technicians	51-9081	20	\$17.32	\$17.66	\$20.80	\$20.35	\$22.42	\$22.76	\$36,031	\$36,736	\$43,256	\$42,335	\$46,641	\$47,332	Construct and repair full or partial dentures or dental appliances. Excludes <u>Dental Assistants</u> (31-9091).	
Packaging and Filling Machine Operators and Tenders	51-9111	530	\$14.43	\$14.56	\$18.09	\$17.58	\$18.13	\$22.23	\$30,012	\$30,279	\$37,624	\$36,570	\$37,714	\$46,235	Operate or tend machines to prepare industrial or consumer products for storage or shipment. Includes cannery workers who pack food products.	
Painting, Coating, and Decorating Workers	51-9123	120	\$14.16	\$14.56	\$17.92	\$17.76	\$18.13	\$22.67	\$29,459	\$30,279	\$37,272	\$36,935	\$37,714	\$47,155	Paint, coat, or decorate articles, such as furniture, glass, plateware, pottery, jewelry, toys, books, or leather. Excludes <u>Artists and Related Workers</u> (27-1010), <u>Designers</u> (27-1020), <u>Photographic Process Workers and Processing Machine Opera</u>	
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9124	580	\$14.56	\$17.90	\$22.04	\$20.73	\$22.81	\$28.71	\$30,279	\$37,233	\$45,852	\$43,128	\$47,435	\$59,722	Set up, operate, or tend spraying or rolling machines to coat or paint any of a wide variety of products, including glassware, cloth, ceramics, metal, plastic, paper, or wood, with lacquer, silver, copper, rubber, varnish, glaze, enamel, oil, or rust-pro	
Computer Numerically Controlled Tool Operators	51-9161	540	\$14.43	\$17.67	\$18.77	\$20.51	\$23.65	\$26.80	\$30,011	\$36,751	\$39,036	\$42,660	\$49,196	\$55,752	Operate computer-controlled tools, machines, or robots to machine or process parts, tools, or other work pieces made of metal, plastic, wood, stone, or other materials. May also set up and maintain equipment.	
Computer Numerically Controlled Tool Programmers	51-9162	110	\$18.36	\$18.38	\$23.42	\$23.62	\$23.81	\$30.45	\$38,197	\$38,233	\$48,719	\$49,120	\$49,535	\$63,333	Develop programs to control machining or processing of materials by automatic machine tools, equipment, or systems. May also set up, operate, or maintain equipment.	
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	20	\$14.34	\$17.11	\$17.85	\$17.18	\$18.13	\$18.18	\$29,818	\$35,592	\$37,120	\$35,743	\$37,714	\$37,822	Operate or tend machines to wash or clean products, such as barrels or kegs, glass items, tin plate, food, pulp, coal, plastic, or rubber, to remove impurities.	
First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	280	\$18.41	\$22.62	\$23.94	\$27.91	\$33.64	\$38.29	\$38,300	\$47,041	\$49,793	\$58,054	\$69,971	\$79,644		
Commercial Pilots	53-2012	70							\$49,981	\$61,703	\$63,508	\$67,971	\$77,098	\$81,734	Pilot and navigate the flight of fixed-wing aircraft on nonscheduled air carrier routes, or helicopters. Requires Commercial Pilot certificate. Includes charter pilots with similar certification, and air ambulance and air tour pilots. Excludes regional,	
Airfield Operations Specialists	53-2022	20	\$14.02	\$14.72	\$18.52	\$18.79	\$22.90	\$23.65	\$29,157	\$30,608	\$38,516	\$39,079	\$47,629	\$49,191	Ensure the safe takeoff and landing of commercial and military aircraft. Duties include coordination between air-traffic control and maintenance personnel, dispatching, using airfield landing and navigational aids, implementing airfield safety procedures.	
Driver/Sales Workers	53-3031	320	\$11.26	\$11.62	\$17.23	\$16.16	\$17.79	\$22.48	\$23,413	\$24,178	\$35,836	\$33,622	\$37,013	\$46,762	Drive truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, c	
Heavy and Tractor-Trailer Truck Drivers	53-3032	2,270	\$17.18	\$18.36	\$22.69	\$22.40	\$23.65	\$29.41	\$35,732	\$38,184	\$47,189	\$46,584	\$49,191	\$61,181	Drive a tractor-trailer combination or a truck with a capacity of at least 26,001 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license. Includes tow truck drivers. Excludes <u>Refuse and Recyclable Ma</u>	
Light Truck Drivers	53-3033	1,040	\$11.37	\$14.21	\$17.66	\$18.48	\$22.29	\$23.63	\$23,643	\$29,561	\$36,736	\$38,444	\$46,362	\$49,142	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,001 pounds Gross Vehicle Weight (GVW), primarily to pick up merchandise or packages from a distribution center and deliver. May load and unload vehicle. Excludes <u>Couriers a</u>	

Occupational Employment and Wage Rates for the East Area in 2021

Occupation	SOC* Code	Worker Level	Hourly Wage Rates						Annual Wage Rates						SOC* Occupational Description
			10th %	25th %	Median	Mean	75th %	90th %	10th %	25th %	Median	Mean	75th %	90th %	
Bus Drivers, School	53-3051	460	\$13.78	\$14.49	\$17.74	\$17.59	\$18.37	\$22.71	\$28,656	\$30,144	\$36,889	\$36,579	\$38,212	\$47,245	Drive a school bus to transport students. Ensure adherence to safety rules. May assist students in boarding or exiting.
Bus Drivers, Transit and Intercity	53-3052	100	\$11.61	\$14.23	\$14.61	\$16.04	\$17.56	\$21.06	\$24,142	\$29,591	\$30,380	\$33,359	\$36,516	\$43,805	Drive bus or motor coach, including regular route operations, charters, and private carriage. May assist passengers with baggage. May collect fares or tickets.
Shuttle Drivers and Chauffeurs	53-3053	170	\$10.47	\$10.93	\$13.63	\$13.91	\$14.82	\$18.25	\$21,784	\$22,744	\$28,347	\$28,938	\$30,826	\$37,965	Drive a motor vehicle to transport passengers on a planned or scheduled basis. May collect a fare. Includes nonemergency medical transporters and hears drivers. Excludes Ambulance Drivers and Attendants, Except Emergency Medical Technicians (53-30)
Taxi Drivers	53-3054	30	\$10.72	\$10.72	\$11.33	\$12.12	\$13.63	\$14.07	\$22,298	\$22,298	\$23,562	\$25,203	\$28,347	\$29,265	Drive a motor vehicle to transport passengers on an unplanned basis and charge a fare, usually based on a meter. Excludes Shuttle Drivers and Chauffeurs (53-3053).
Automotive and Watercraft Service Attendants	53-6031	150	\$10.80	\$11.33	\$13.73	\$13.67	\$14.39	\$17.17	\$22,464	\$23,562	\$28,558	\$28,428	\$29,939	\$35,721	Service automobiles, buses, trucks, boats, and other automotive or marine vehicles with fuel, lubricants, and accessories. Collect payment for services and supplies. May lubricate vehicle, change motor oil, refill antifreeze, or replace lights or other a
Conveyor Operators and Tenders	53-7011	300	\$11.26	\$14.49	\$14.97	\$16.55	\$18.37	\$22.04	\$23,422	\$30,130	\$31,147	\$34,428	\$38,201	\$45,853	Control or tend conveyors or conveyor systems that move materials or products to and from stockpiles, processing stations, departments, or vehicles. May control speed and routing of materials or products.
Crane and Tower Operators	53-7021	20	\$18.96	\$18.96	\$28.81	\$27.23	\$28.81	\$38.05	\$39,445	\$39,445	\$59,933	\$56,647	\$59,935	\$79,145	Operate mechanical boom and cable or tower and cable equipment to lift and move materials, machines, or products in many directions.
Industrial Truck and Tractor Operators	53-7051	750	\$14.59	\$17.31	\$18.45	\$18.63	\$18.74	\$23.46	\$30,347	\$36,000	\$38,382	\$38,747	\$38,978	\$48,787	Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location. Excludes Logging Equipment Operators (45-4022).
Cleaners of Vehicles and Equipment	53-7061	240	\$10.72	\$10.97	\$13.70	\$13.70	\$14.48	\$17.80	\$22,298	\$22,821	\$28,499	\$28,486	\$30,111	\$37,021	Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses. Excludes Janitors and Cleaners, Except Maids and Housekeeping Cleaners (37-2011).
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	1,490	\$11.33	\$13.88	\$14.42	\$15.88	\$18.08	\$22.90	\$23,565	\$28,873	\$30,001	\$33,039	\$37,599	\$47,631	Manually move freight, stock, luggage, or other materials, or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes Construction Laborers (47-2061) and Helpers, Construction Trades (47-3011 through 47-30)
Machine Feeders and Offbearers	53-7063	180	\$14.08	\$14.42	\$14.59	\$16.17	\$18.24	\$18.45	\$29,284	\$30,001	\$30,347	\$33,641	\$37,948	\$38,382	Feed materials into or remove materials from machines or equipment that is automatic or tended by other workers.
Packers and Packagers, Hand	53-7064	670	\$10.92	\$11.08	\$11.88	\$13.06	\$14.82	\$17.79	\$22,707	\$23,040	\$24,720	\$27,174	\$30,826	\$37,013	Pack or package by hand a wide variety of products and materials.
Stockers and Order Fillers	53-7065	2,170	\$10.77	\$11.33	\$14.05	\$14.55	\$17.23	\$18.49	\$22,401	\$23,562	\$29,232	\$30,260	\$35,836	\$38,456	Receive, store, and issue merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. May operate power equipment to fill orders. May mark prices on merchandise and
Refuse and Recyclable Material Collectors	53-7081	170	\$11.12	\$11.61	\$14.32	\$14.72	\$17.96	\$18.37	\$23,125	\$24,148	\$29,775	\$30,621	\$37,352	\$38,212	Collect and dump refuse or recyclable materials from containers into truck. May drive truck.

Notes:

[To learn more about *SOC Codes and *SOC Occupational Descriptions, see *SOC - Standard Occupational Classification](#)

[If you cannot find a description for a specific occupational code within the descriptions on our website, please see an explanation about hybrid occupations on the BLS website at https://www.bls.gov/oes/soc_2018.htm.](https://www.bls.gov/oes/soc_2018.htm)

The **mean wage** is also known as the average wage. The mean wage is calculated by dividing the estimated total wages for an occupation by the number of workers in that occupation. **Percentile wages** represent the percentage of an occupation's workers who earn less than or equal to that wage. The **median wage** is the 50th percentile: 50% earn less than or equal to this amount; 50% earn more.

[The East Area consists of the South Dakota counties of Aurora, Beadle, Bon Homme, Brookings, Brown, Clark, Clay, Codington, Davison, Day, Deuel, Edmunds, Faulk, Grant, Hamlin, Hanson, Hutchinson, Jerauld, Kingsbury, Lake, Marshall, McPherson, Miner, Moody, Roberts, Sanborn, Spink and Yankton. For more information on South Dakota wage areas, see Counties Included in Wage Areas.](#)

[For more information on percentile wages, see technical notes.](#)

[If the cell is blank the data has been suppressed because there is a risk of employer identification. Per federal regulations under the Confidential Information Protection and Statistical Efficiency Act \(CIPSEA\), LMIC cannot provide this confidential data.](#)

Source: Occupational Employment Statistics (OES), Labor Market Information Center, South Dakota Department of Labor and Regulation. Compiled using the Local Employment and Wage Information System (LEWIS) June 2022.