

### Market Share by Line of Business - Property & Casualty

| Selected Criteria -                |        |                                |          | Year: 2021                 | State: SD    | Codelist Basis: Licensed                          | Round by Thousands: No |                        |                        |
|------------------------------------|--------|--------------------------------|----------|----------------------------|--------------|---------------------------------------------------|------------------------|------------------------|------------------------|
| Business Type: Property & Casualty |        |                                |          | Include Zero Companies: No |              | Line of Business: Other commercial auto liability |                        |                        |                        |
| Group Code                         | Cocode | Company Name                   | Domicile | Direct Premiums Written    | Market Share | Cumulative Market Share                           | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
| 150                                | 11371  | Great West Cas Co              | NE       | 13,030,674                 | 13.5317%     | 13.5317%                                          | 12,894,283             | 9,569,905              | 74.2182%               |
| 155                                | 11770  | United Financial Cas Co        | OH       | 8,163,240                  | 8.4771%      | 22.0088%                                          | 7,200,280              | 4,721,955              | 65.5802%               |
|                                    | 14184  | Acuity A Mut Ins Co            | WI       | 7,550,969                  | 7.8413%      | 29.8501%                                          | 7,490,353              | 3,759,417              | 50.1901%               |
| 62                                 | 21415  | Employers Mut Cas Co           | IA       | 3,388,703                  | 3.519%       | 33.3691%                                          | 3,375,407              | 3,754,315              | 111.2255%              |
| 248                                | 13021  | United Fire & Cas Co           | IA       | 3,023,660                  | 3.1399%      | 36.5091%                                          | 3,157,977              | 1,262,904              | 39.9909%               |
| 140                                | 28223  | Nationwide Agribusiness Ins Co | IA       | 2,726,658                  | 2.8315%      | 39.3405%                                          | 2,723,621              | 655,685                | 24.074%                |
| 280                                | 32700  | Owners Ins Co                  | OH       | 2,594,505                  | 2.6943%      | 42.0348%                                          | 2,506,490              | 1,181,980              | 47.1568%               |
| 212                                | 16535  | Zurich Amer Ins Co             | NY       | 2,377,821                  | 2.4692%      | 44.5041%                                          | 2,304,612              | 3,320,203              | 144.0678%              |
| 280                                | 18988  | Auto Owners Ins Co             | MI       | 2,078,283                  | 2.1582%      | 46.6623%                                          | 1,988,868              | 2,009,656              | 101.0452%              |
| 4911                               | 23574  | Midwest Family Mut Ins Co      | IA       | 1,677,553                  | 1.7421%      | 48.4043%                                          | 1,537,505              | 1,445,289              | 94.0022%               |
| 7                                  | 13935  | Federated Mut Ins Co           | MN       | 1,451,871                  | 1.5077%      | 49.912%                                           | 1,381,849              | 611,629                | 44.2616%               |
| 244                                | 10677  | The Cincinnati Ins Co          | OH       | 1,405,283                  | 1.4593%      | 51.3713%                                          | 1,350,266              | 299,497                | 22.1806%               |
| 1279                               | 11150  | Arch Ins Co                    | MO       | 1,387,563                  | 1.4409%      | 52.8122%                                          | 1,414,179              | 2,147,185              | 151.8326%              |
| 3098                               | 18058  | Philadelphia Ind Ins Co        | PA       | 1,386,667                  | 1.44%        | 54.2522%                                          | 1,349,210              | 822,670                | 60.9742%               |
| 309                                | 15377  | Western Natl Mut Ins Co        | MN       | 1,345,923                  | 1.3977%      | 55.6499%                                          | 1,226,374              | 1,004,730              | 81.9269%               |
| 3548                               | 25682  | Travelers Ind Co Of CT         | CT       | 1,332,627                  | 1.3839%      | 57.0338%                                          | 1,219,314              | 253,919                | 20.8247%               |
| 31                                 | 20087  | National Ind Co                | NE       | 1,307,991                  | 1.3583%      | 58.392%                                           | 1,063,777              | 214,872                | 20.199%                |
| 169                                | 21180  | Sentry Select Ins Co           | WI       | 1,297,862                  | 1.3478%      | 59.7398%                                          | 1,452,886              | 287,320                | 19.7758%               |
| 473                                | 19275  | American Family Mut Ins Co SI  | WI       | 1,279,752                  | 1.329%       | 61.0688%                                          | 1,231,474              | 1,210,641              | 98.3083%               |
| 98                                 | 10804  | Continental Western Ins Co     | IA       | 1,249,290                  | 1.2973%      | 62.3661%                                          | 1,222,429              | 578,503                | 47.3241%               |
| 3548                               | 25674  | Travelers Prop Cas Co Of Amer  | CT       | 1,202,069                  | 1.2483%      | 63.6144%                                          | 1,127,413              | 475,800                | 42.2028%               |
| 176                                | 25178  | State Farm Mut Auto Ins Co     | IL       | 1,113,242                  | 1.156%       | 64.7704%                                          | 1,085,987              | 1,251,773              | 115.2659%              |
| 62                                 | 21407  | Emcasco Ins Co                 | IA       | 1,093,369                  | 1.1354%      | 65.9058%                                          | 760,799                | 604,244                | 79.4223%               |
| 91                                 | 19682  | Hartford Fire Ins Co           | CT       | 1,087,554                  | 1.1294%      | 67.0352%                                          | 917,328                | 248,973                | 27.1411%               |
| 518                                | 14117  | Grinnell Mut Reins Co          | IA       | 1,010,146                  | 1.049%       | 68.0842%                                          | 940,688                | 1,861,552              | 197.8926%              |
| 3548                               | 24015  | Northland Ins Co               | CT       | 999,799                    | 1.0382%      | 69.1224%                                          | 990,959                | 772,405                | 77.9452%               |
| 175                                | 25135  | State Automobile Mut Ins Co    | OH       | 924,215                    | 0.9598%      | 70.0822%                                          | 755,695                | 420,080                | 55.5886%               |
| 140                                | 11991  | National Cas Co                | OH       | 875,897                    | 0.9096%      | 70.9918%                                          | 482,111                | -360,587               | -74.7934%              |

| Group Code | Cocode | Company Name                        | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 250        | 22586  | Atlantic States Ins Co              | PA       | 829,851                 | 0.8618%      | 71.8535%                | 878,467                | 324,689                | 36.9609%               |
| 140        | 23787  | Nationwide Mut Ins Co               | OH       | 757,492                 | 0.7866%      | 72.6401%                | 832,514                | 1,010,255              | 121.3499%              |
| 248        | 10324  | Addison Ins Co                      | IA       | 751,973                 | 0.7809%      | 73.421%                 | 731,690                | 422,882                | 57.7952%               |
| 473        | 13412  | Austin Mut Ins Co                   | MN       | 734,219                 | 0.7624%      | 74.1835%                | 737,474                | 1,082,976              | 146.8494%              |
| 4904       | 27154  | Atlantic Specialty Ins Co           | NY       | 728,309                 | 0.7563%      | 74.9398%                | 744,216                | 70,802                 | 9.5136%                |
| 3548       | 25666  | Travelers Ind Co Of Amer            | CT       | 625,789                 | 0.6499%      | 75.5896%                | 740,303                | 1,034,058              | 139.6804%              |
| 7          | 16024  | Federated Reserve Ins Co            | MN       | 598,468                 | 0.6215%      | 76.2111%                | 583,231                | 263,967                | 45.2594%               |
| 3548       | 25658  | Travelers Ind Co                    | CT       | 577,179                 | 0.5994%      | 76.8105%                | 611,835                | 146,304                | 23.9123%               |
| 98         | 25844  | Union Ins Co                        | IA       | 564,002                 | 0.5857%      | 77.3962%                | 565,562                | 1,117,365              | 197.5672%              |
| 111        | 23035  | Liberty Mut Fire Ins Co             | WI       | 552,312                 | 0.5735%      | 77.9697%                | 584,078                | 215,886                | 36.9618%               |
| 513        | 13773  | Farm Bureau Prop & Cas Ins Co       | IA       | 540,524                 | 0.5613%      | 78.531%                 | 518,881                | 256,824                | 49.4957%               |
| 225        | 26433  | Harco Natl Ins Co                   | IL       | 517,865                 | 0.5378%      | 79.0688%                | 457,742                | 151,185                | 33.0284%               |
| 111        | 24082  | Ohio Security Ins Co                | NH       | 495,678                 | 0.5147%      | 79.5836%                | 540,465                | -17,787                | -3.2911%               |
| 12         | 19445  | National Union Fire Ins Co Of Pitts | PA       | 479,608                 | 0.498%       | 80.0816%                | 512,436                | 124,332                | 24.2629%               |
| 140        | 18961  | Crestbrook Ins Co                   | OH       | 462,993                 | 0.4808%      | 80.5624%                | 285,551                | 40,334                 | 14.125%                |
| 408        | 28401  | American Natl Prop & Cas Co         | MO       | 453,167                 | 0.4706%      | 81.033%                 | 442,042                | 178,099                | 40.2901%               |
| 169        | 24988  | Sentry Ins Co                       | WI       | 439,583                 | 0.4565%      | 81.4895%                | 441,612                | 106,549                | 24.1273%               |
| 98         | 21784  | Firemens Ins Co Of Washington DC    | DE       | 433,794                 | 0.4505%      | 81.9399%                | 445,309                | 3,785                  | 0.85%                  |
|            | 13889  | Farmers Mut Ins Co Of NE            | NE       | 428,184                 | 0.4446%      | 82.3846%                | 435,514                | 42,750                 | 9.816%                 |
| 309        | 40312  | Pioneer Specialty Ins Co            | MN       | 427,546                 | 0.444%       | 82.8286%                | 407,272                | 67,006                 | 16.4524%               |
| 626        | 22667  | Ace Amer Ins Co                     | PA       | 423,793                 | 0.4401%      | 83.2687%                | 514,084                | 445,448                | 86.6489%               |
| 3548       | 25615  | Charter Oak Fire Ins Co             | CT       | 416,791                 | 0.4328%      | 83.7015%                | 437,673                | 194,956                | 44.5438%               |
| 91         | 42307  | Navigators Ins Co                   | NY       | 410,681                 | 0.4265%      | 84.128%                 | 354,538                | 139,617                | 39.38%                 |
| 212        | 21326  | Empire Fire & Marine Ins Co         | IL       | 403,626                 | 0.4191%      | 84.5471%                | 408,980                | -30,165                | -7.3757%               |
| 150        | 24147  | Old Republic Ins Co                 | PA       | 398,037                 | 0.4133%      | 84.9604%                | 347,028                | 121,234                | 34.9349%               |
| 807        | 40371  | Columbia Mut Ins Co                 | MO       | 374,119                 | 0.3885%      | 85.3489%                | 393,844                | 74,307                 | 18.8671%               |
| 698        | 14850  | North Star Mut Ins Co               | MN       | 366,575                 | 0.3807%      | 85.7296%                | 347,776                | 261,477                | 75.1855%               |
| 3548       | 25623  | Phoenix Ins Co                      | CT       | 358,225                 | 0.372%       | 86.1016%                | 247,959                | 71,423                 | 28.8044%               |
| 98         | 31325  | Acadia Ins Co                       | IA       | 357,112                 | 0.3708%      | 86.4725%                | 321,682                | -16,137                | -5.0164%               |
| 783        | 13056  | RLI Ins Co                          | IL       | 347,505                 | 0.3609%      | 86.8333%                | 307,241                | 34,391                 | 11.1935%               |
|            | 11118  | Federated Rural Electric Ins Exch   | KS       | 339,585                 | 0.3526%      | 87.186%                 | 338,219                | 113,762                | 33.6356%               |
| 7          | 28304  | Federated Serv Ins Co               | MN       | 333,322                 | 0.3461%      | 87.5321%                | 359,977                | 26,211                 | 7.2813%                |
| 3991       | 14257  | IMT Ins Co                          | IA       | 300,463                 | 0.312%       | 87.8441%                | 292,117                | 481,142                | 164.7087%              |



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|------------|--------|-------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 140        | 26182  | Harleysville Worcester Ins Co       | OH       | 139,044                 | 0.1444%      | 95.3841%                | 125,487                | 67,703                 | 53.9522%               |
| 807        | 35629  | Association Cas Ins Co              | TX       | 138,508                 | 0.1438%      | 95.528%                 | 126,560                | 6,198                  | 4.8973%                |
| 8          | 19232  | Allstate Ins Co                     | IL       | 128,073                 | 0.133%       | 95.661%                 | 125,915                | 61,375                 | 48.7432%               |
| 91         | 22357  | Hartford Accident & Ind Co          | CT       | 122,118                 | 0.1268%      | 95.7878%                | 96,541                 | 18,651                 | 19.3193%               |
| 98         | 40045  | Starnet Ins Co                      | IA       | 121,557                 | 0.1262%      | 95.914%                 | 103,702                | 13,861                 | 13.3662%               |
| 626        | 20303  | Great Northern Ins Co               | IN       | 112,743                 | 0.1171%      | 96.0311%                | 122,246                | 967,698                | 791.5989%              |
| 244        | 28665  | The Cincinnati Cas Co               | OH       | 105,501                 | 0.1096%      | 96.1406%                | 114,115                | 10,805                 | 9.4685%                |
| 158        | 44768  | Vantapro Specialty Ins Co           | AR       | 104,530                 | 0.1085%      | 96.2492%                | 74,858                 | 15,399                 | 20.5709%               |
| 968        | 37885  | XL Specialty Ins Co                 | DE       | 101,940                 | 0.1059%      | 96.355%                 | 46,147                 | -18,285                | -39.6234%              |
| 98         | 29580  | Berkley Regional Ins Co             | IA       | 100,042                 | 0.1039%      | 96.4589%                | 97,858                 | 56,654                 | 57.8941%               |
| 31         | 42390  | Amguard Ins Co                      | PA       | 98,648                  | 0.1024%      | 96.5614%                | 82,798                 | 122,127                | 147.4999%              |
| 3098       | 15105  | Safety Natl Cas Corp                | MO       | 97,988                  | 0.1018%      | 96.6631%                | 89,052                 | 93,129                 | 104.5782%              |
| 1120       | 16044  | Everest Denali Ins Co               | DE       | 96,047                  | 0.0997%      | 96.7629%                | 84,774                 | 53,035                 | 62.5605%               |
| 124        | 23396  | Amerisure Mut Ins Co                | MI       | 90,277                  | 0.0937%      | 96.8566%                | 81,441                 | 26,579                 | 32.6359%               |
| 8          | 16217  | National Farmers Union Prop & Cas   | NC       | 88,082                  | 0.0915%      | 96.9481%                | 89,221                 | -1,664,923             | -1,866.0663%           |
| 313        | 33898  | Aegis Security Ins Co               | PA       | 86,039                  | 0.0893%      | 97.0374%                | 84,782                 | 3,500                  | 4.1282%                |
| 31         | 22276  | Berkshire Hathaway Specialty Ins Co | NE       | 82,980                  | 0.0862%      | 97.1236%                | 77,224                 | 55,421                 | 71.7665%               |
| 176        | 25143  | State Farm Fire & Cas Co            | IL       | 82,865                  | 0.0861%      | 97.2097%                | 80,555                 | 18,417                 | 22.8626%               |
| 218        | 35289  | Continental Ins Co                  | PA       | 79,220                  | 0.0823%      | 97.2919%                | 60,571                 | 14,286                 | 23.5855%               |
| 473        | 27138  | Midvale Ind Co                      | WI       | 77,211                  | 0.0802%      | 97.3721%                | 4,796                  | 4,346                  | 90.6172%               |
|            | 13528  | Brotherhood Mut Ins Co              | IN       | 76,431                  | 0.0794%      | 97.4515%                | 70,704                 | 4,997                  | 7.0675%                |
| 98         | 36684  | Riverport Ins Co                    | IA       | 75,848                  | 0.0788%      | 97.5302%                | 55,550                 | 10,647                 | 19.1665%               |
| 84         | 21172  | Vanliner Ins Co                     | OH       | 74,208                  | 0.0771%      | 97.6073%                | 73,354                 | 3,871                  | 5.2771%                |
| 88         | 42552  | Nova Cas Co                         | NY       | 68,399                  | 0.071%       | 97.6783%                | 65,387                 | 8,534                  | 13.0515%               |
| 140        | 23582  | Harleysville Ins Co                 | OH       | 67,801                  | 0.0704%      | 97.7487%                | 61,273                 | -3,864                 | -6.3062%               |
| 796        | 24414  | General Cas Co Of WI                | WI       | 65,820                  | 0.0684%      | 97.8171%                | 92,404                 | 126,887                | 137.3176%              |
| 111        | 33588  | First Liberty Ins Corp              | IL       | 64,911                  | 0.0674%      | 97.8845%                | 61,513                 | 26,253                 | 42.6788%               |
| 4851       | 18767  | Church Mut Ins Co S I               | WI       | 59,943                  | 0.0622%      | 97.9467%                | 48,178                 | 37,244                 | 77.305%                |
| 807        | 19640  | Columbia Natl Ins Co                | NE       | 58,647                  | 0.0609%      | 98.0076%                | 62,173                 | -36,921                | -59.3843%              |
| 12         | 23817  | Illinois Natl Ins Co                | IL       | 58,280                  | 0.0605%      | 98.0682%                | 52,685                 | 34,381                 | 65.2577%               |
| 4935       | 23663  | National Amer Ins Co                | OK       | 57,647                  | 0.0599%      | 98.128%                 | 47,330                 | 13,183                 | 27.8534%               |
| 4990       | 26077  | Lancer Ins Co                       | IL       | 55,332                  | 0.0575%      | 98.1855%                | 52,017                 | 65,762                 | 126.4241%              |

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|------------|--------|--------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 4381       | 35408  | Imperium Ins Co                      | TX       | 55,123                  | 0.0572%      | 98.2427%                | 54,331                 | 0                      | 0%                     |
| 2538       | 25011  | Wesco Ins Co                         | DE       | 54,501                  | 0.0566%      | 98.2993%                | 32,791                 | -11,970                | -36.5039%              |
| 158        | 31348  | Crum & Forster Ind Co                | DE       | 53,055                  | 0.0551%      | 98.3544%                | 48,559                 | 9,166                  | 18.876%                |
| 158        | 21113  | United States Fire Ins Co            | DE       | 51,957                  | 0.054%       | 98.4084%                | 50,821                 | -3,921                 | -7.7153%               |
| 303        | 15032  | GuideOne Ins Co                      | IA       | 51,800                  | 0.0538%      | 98.4622%                | 46,885                 | 5,453                  | 11.6306%               |
| 150        | 12262  | Pennsylvania Manufacturers Assoc Ins | PA       | 50,318                  | 0.0523%      | 98.5144%                | 44,655                 | -18,506                | -41.4422%              |
| 3494       | 31925  | Falls Lake Natl Ins Co               | OH       | 49,134                  | 0.051%       | 98.5654%                | 42,566                 | 17,203                 | 40.4149%               |
| 785        | 38970  | Markel Ins Co                        | IL       | 48,715                  | 0.0506%      | 98.616%                 | 57,127                 | 42,167                 | 73.8127%               |
|            | 27766  | Missouri Valley Mut Ins Co           | SD       | 45,931                  | 0.0477%      | 98.6637%                | 47,621                 | 0                      | 0%                     |
| 796        | 39217  | QBE Ins Corp                         | PA       | 45,471                  | 0.0472%      | 98.711%                 | 40,877                 | -25,682                | -62.8275%              |
| 212        | 26247  | American Guar & Liab Ins             | NY       | 43,137                  | 0.0448%      | 98.7557%                | 37,288                 | 18,589                 | 49.8525%               |
| 2538       | 19879  | Security Natl Ins Co                 | DE       | 43,070                  | 0.0447%      | 98.8005%                | 52,470                 | 4,296                  | 8.1875%                |
| 155        | 10243  | National Continental Ins Co          | NY       | 42,868                  | 0.0445%      | 98.845%                 | 24,051                 | 6,154                  | 25.5873%               |
|            | 11134  | Rural Trust Ins Co                   | TX       | 41,289                  | 0.0429%      | 98.8879%                | 32,494                 | -8,108                 | -24.9523%              |
| 169        | 23434  | Middlesex Ins Co                     | WI       | 39,699                  | 0.0412%      | 98.9291%                | 18,083                 | 3,325                  | 18.3874%               |
| 775        | 13714  | Pharmacists Mut Ins Co               | IA       | 39,431                  | 0.0409%      | 98.97%                  | 38,348                 | 12,598                 | 32.8518%               |
| 920        | 19615  | American Reliable Ins Co             | AZ       | 38,988                  | 0.0405%      | 99.0105%                | 29,969                 | 14,569                 | 48.6136%               |
| 218        | 20478  | National Fire Ins Co Of Hartford     | IL       | 38,953                  | 0.0405%      | 99.051%                 | 34,983                 | 4,245                  | 12.1345%               |
| 62         | 10863  | Dakota Fire Ins Co                   | ND       | 33,103                  | 0.0344%      | 99.0854%                | 265,314                | 17,634                 | 6.6465%                |
| 140        | 23760  | Nationwide Gen Ins Co                | OH       | 31,390                  | 0.0326%      | 99.1179%                | 22,478                 | 7,725                  | 34.3669%               |
| 796        | 24449  | Regent Ins Co                        | WI       | 30,798                  | 0.032%       | 99.1499%                | 53,240                 | 6,957                  | 13.0672%               |
| 2538       | 10499  | CorePointe Ins Co                    | DE       | 30,677                  | 0.0319%      | 99.1818%                | 27,706                 | 1,615                  | 5.8291%                |
| 84         | 26344  | Great Amer Assur Co                  | OH       | 29,586                  | 0.0307%      | 99.2125%                | 28,777                 | 968                    | 3.3638%                |
| 218        | 20508  | Valley Forge Ins Co                  | PA       | 29,007                  | 0.0301%      | 99.2426%                | 22,967                 | 5,962                  | 25.959%                |
| 98         | 31003  | Tri State Ins Co Of MN               | IA       | 28,142                  | 0.0292%      | 99.2719%                | 27,771                 | 5,254                  | 18.919%                |
| 3219       | 11126  | Sompo Amer Ins Co                    | NY       | 27,423                  | 0.0285%      | 99.3003%                | 21,795                 | -1,315                 | -6.0335%               |
| 225        | 23248  | Occidental Fire & Cas Co Of NC       | NC       | 24,444                  | 0.0254%      | 99.3257%                | 71,997                 | -78,607                | -109.1809%             |
| 31         | 20052  | National Liab & Fire Ins Co          | CT       | 23,883                  | 0.0248%      | 99.3505%                | 27,939                 | 16,578                 | 59.3364%               |
| 968        | 22322  | Greenwich Ins Co                     | DE       | 23,615                  | 0.0245%      | 99.375%                 | 24,100                 | -31,620                | -131.2033%             |
| 98         | 25224  | Great Divide Ins Co                  | ND       | 22,859                  | 0.0237%      | 99.3988%                | 22,475                 | 20,874                 | 92.8765%               |
| 98         | 10885  | Key Risk Ins Co                      | IA       | 22,808                  | 0.0237%      | 99.4225%                | 21,931                 | 3,179                  | 14.4955%               |
| 91         | 11000  | Sentinel Ins Co Ltd                  | CT       | 22,357                  | 0.0232%      | 99.4457%                | 23,672                 | 7,125                  | 30.0989%               |
| 111        | 23043  | Liberty Mut Ins Co                   | MA       | 20,932                  | 0.0217%      | 99.4674%                | 29,016                 | 16,192                 | 55.8037%               |
| 31         | 22063  | Government Employees Ins Co          | NE       | 20,572                  | 0.0214%      | 99.4888%                | 24,581                 | 25,565                 | 104.0031%              |

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| 12         | 19410  | Commerce & Industry Ins Co        | NY       | 20,262                  | 0.021%       | 99.5098%                | 28,346                 | 16,204                 | 57.165%                |
| 212        | 27855  | Zurich Amer Ins Co Of IL          | IL       | 18,432                  | 0.0191%      | 99.529%                 | 27,824                 | -4,649                 | -16.7086%              |
| 361        | 23450  | American Family Home Ins Co       | FL       | 17,938                  | 0.0186%      | 99.5476%                | 9,747                  | -94                    | -0.9644%               |
| 228        | 24112  | Westfield Ins Co                  | OH       | 17,860                  | 0.0185%      | 99.5661%                | 17,612                 | -813                   | -4.6162%               |
| 785        | 22608  | National Specialty Ins Co         | TX       | 17,498                  | 0.0182%      | 99.5843%                | 17,498                 | 0                      | 0%                     |
| 306        | 10847  | Cumis Ins Society Inc             | IA       | 17,417                  | 0.0181%      | 99.6024%                | 14,905                 | 973                    | 6.528%                 |
| 212        | 40142  | American Zurich Ins Co            | IL       | 16,263                  | 0.0169%      | 99.6193%                | 23,533                 | -2,257                 | -9.5908%               |
| 84         | 16691  | Great Amer Ins Co                 | OH       | 16,224                  | 0.0168%      | 99.6361%                | 11,745                 | -5,835                 | -49.6807%              |
| 4761       | 17043  | Everett Cash Mut Ins Co           | PA       | 15,752                  | 0.0164%      | 99.6525%                | 7,728                  | 0                      | 0%                     |
| 626        | 20699  | Ace Prop & Cas Ins Co             | PA       | 14,304                  | 0.0149%      | 99.6673%                | 14,319                 | 7,445                  | 51.9939%               |
| 84         | 22136  | Great Amer Ins Co of NY           | NY       | 13,619                  | 0.0141%      | 99.6815%                | 12,462                 | 29,387                 | 235.8129%              |
| 218        | 20427  | American Cas Co Of Reading PA     | PA       | 12,970                  | 0.0135%      | 99.695%                 | 10,733                 | 38,075                 | 354.747%               |
| 361        | 41998  | American Southern Home Ins Co     | FL       | 12,786                  | 0.0133%      | 99.7082%                | 6,478                  | -168                   | -2.5934%               |
| 91         | 39608  | Nutmeg Ins Co                     | CT       | 12,356                  | 0.0128%      | 99.7211%                | 3,275                  | 1,413                  | 43.145%                |
| 1120       | 16045  | Everest Premier Ins Co            | DE       | 11,350                  | 0.0118%      | 99.7329%                | 12,156                 | 4,062                  | 33.4156%               |
| 158        | 25054  | Hudson Ins Co                     | DE       | 11,259                  | 0.0117%      | 99.7445%                | 11,259                 | 41,554                 | 369.0736%              |
|            | 34606  | Center Mut Ins Co                 | ND       | 11,173                  | 0.0116%      | 99.7561%                | 11,114                 | -1                     | -0.009%                |
| 12         | 23841  | New Hampshire Ins Co              | IL       | 11,127                  | 0.0116%      | 99.7677%                | 11,246                 | -13,290                | -118.1754%             |
| 4969       | 22225  | Trisura Ins Co                    | OK       | 10,917                  | 0.0113%      | 99.779%                 | 1,791                  | 1,007                  | 56.2256%               |
| 124        | 19488  | Amerisure Ins Co                  | MI       | 10,651                  | 0.0111%      | 99.7901%                | 10,777                 | 570                    | 5.289%                 |
| 785        | 12831  | State Natl Ins Co Inc             | TX       | 10,617                  | 0.011%       | 99.8011%                | 8,617                  | 1,743                  | 20.2275%               |
| 91         | 29424  | Hartford Cas Ins Co               | IN       | 9,852                   | 0.0102%      | 99.8114%                | 41,902                 | -10,172                | -24.2757%              |
| 457        | 19801  | Argonaut Ins Co                   | IL       | 9,534                   | 0.0099%      | 99.8213%                | 9,643                  | -3,436                 | -35.6321%              |
|            | 28535  | Triangle Ins Co Inc               | OK       | 9,422                   | 0.0098%      | 99.831%                 | 8,805                  | 1,041                  | 11.8228%               |
| 150        | 36897  | Manufacturers Alliance Ins Co     | PA       | 9,285                   | 0.0096%      | 99.8407%                | 19,214                 | -659                   | -3.4298%               |
| 3219       | 38997  | Sompo Amer Fire & Mar Ins Co Amer | NY       | 8,741                   | 0.0091%      | 99.8498%                | 8,741                  | 0                      | 0%                     |
| 256        | 16608  | New York Marine & Gen Ins Co      | NY       | 8,722                   | 0.0091%      | 99.8588%                | 21,341                 | -873                   | -4.0907%               |
| 3478       | 34037  | Hallmark Ins Co                   | AZ       | 8,208                   | 0.0085%      | 99.8673%                | 8,208                  | -717                   | -8.7354%               |
| 12         | 19429  | Insurance Co Of The State Of PA   | IL       | 7,833                   | 0.0081%      | 99.8755%                | 7,288                  | -6,277                 | -86.1279%              |
| 12         | 23809  | Granite State Ins Co              | IL       | 7,669                   | 0.008%       | 99.8834%                | 11,289                 | -6,948                 | -61.5466%              |
| 175        | 25127  | State Auto Prop & Cas Ins Co      | IA       | 7,118                   | 0.0074%      | 99.8908%                | 6,657                  | 353                    | 5.3027%                |
| 4715       | 20362  | Mitsui Sumitomo Ins Co of Amer    | NY       | 7,086                   | 0.0074%      | 99.8982%                | 7,386                  | 2,307                  | 31.2348%               |

| Group Code | Cocode | Company Name                 | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 3098       | 10945  | Tokio Marine Amer Ins Co     | NY       | 6,777                   | 0.007%       | 99.9052%                | 7,649                  | -4,097                 | -53.5626%              |
| 84         | 26832  | Great Amer Alliance Ins Co   | OH       | 6,746                   | 0.007%       | 99.9122%                | 6,091                  | 2,688                  | 44.1307%               |
| 361        | 23469  | American Modern Home Ins Co  | OH       | 6,515                   | 0.0068%      | 99.919%                 | 6,515                  | -1,455                 | -22.3331%              |
| 4715       | 22551  | Mitsui Sumitomo Ins USA Inc  | NY       | 5,685                   | 0.0059%      | 99.9249%                | 4,437                  | 1,415                  | 31.8909%               |
| 169        | 13978  | Florists Mut Ins Co          | IL       | 5,450                   | 0.0057%      | 99.9306%                | 5,356                  | -143                   | -2.6699%               |
| 111        | 24066  | American Fire & Cas Co       | NH       | 5,287                   | 0.0055%      | 99.936%                 | 6,674                  | 1,808                  | 27.0902%               |
| 91         | 30104  | Hartford Underwriters Ins Co | CT       | 5,254                   | 0.0055%      | 99.9415%                | 5,754                  | 1,483                  | 25.7734%               |
| 968        | 24554  | XL Ins Amer Inc              | DE       | 5,122                   | 0.0053%      | 99.9468%                | 9,732                  | 52                     | 0.5343%                |
| 748        | 25780  | Williamsburg Natl Ins Co     | MI       | 4,964                   | 0.0052%      | 99.952%                 | 3,230                  | 1,575                  | 48.7616%               |
| 111        | 33600  | LM Ins Corp                  | IL       | 4,957                   | 0.0051%      | 99.9571%                | 4,561                  | -5,738                 | -125.8057%             |
| 124        | 11050  | Amerisure Partners Ins Co    | MI       | 4,742                   | 0.0049%      | 99.962%                 | 4,784                  | 1,346                  | 28.1355%               |
| 218        | 20494  | Transportation Ins Co        | IL       | 4,425                   | 0.0046%      | 99.9666%                | 15,502                 | 11,915                 | 76.8611%               |
| 626        | 20702  | Ace Fire Underwriters Ins Co | PA       | 4,261                   | 0.0044%      | 99.9711%                | 3,940                  | 1,008                  | 25.5838%               |
| 91         | 29459  | Twin City Fire Ins Co Co     | IN       | 4,141                   | 0.0043%      | 99.9754%                | 3,131                  | -24,902                | -795.337%              |
| 91         | 27120  | Trumbull Ins Co              | CT       | 4,012                   | 0.0042%      | 99.9795%                | 3,099                  | 293                    | 9.4547%                |
| 2538       | 15954  | AmTrust Ins Co               | DE       | 3,388                   | 0.0035%      | 99.9831%                | 3,258                  | 306                    | 9.3923%                |
| 4973       | 10676  | First Guard Ins Co           | AZ       | 2,862                   | 0.003%       | 99.986%                 | 2,862                  | -20                    | -0.6988%               |
| 98         | 10749  | Intrepid Ins Co              | IA       | 2,852                   | 0.003%       | 99.989%                 | 1,341                  | 11,464                 | 854.8844%              |
| 748        | 18023  | Star Ins Co                  | MI       | 2,843                   | 0.003%       | 99.9919%                | 6,077                  | -35,310                | -581.0433%             |
| 3991       | 12528  | Wadena Ins Co                | IA       | 2,368                   | 0.0025%      | 99.9944%                | 2,406                  | 0                      | 0%                     |
| 457        | 19828  | Argonaut Midwest Ins Co      | IL       | 2,120                   | 0.0022%      | 99.9966%                | 2,087                  | 255                    | 12.2185%               |
| 3416       | 37273  | Axis Ins Co                  | IL       | 1,614                   | 0.0017%      | 99.9983%                | 1,790                  | -369                   | -20.6145%              |
| 150        | 24139  | Old Republic Gen Ins Corp    | IL       | 1,509                   | 0.0016%      | 99.9998%                | 1,509                  | -27                    | -1.7893%               |
| 2538       | 42376  | Technology Ins Co Inc        | DE       | 1,232                   | 0.0013%      | 100.0011%               | 2,512                  | -808                   | -32.1656%              |
| 626        | 20346  | Pacific Ind Co               | WI       | 922                     | 0.001%       | 100.0021%               | 1,061                  | 291                    | 27.427%                |
| 626        | 22748  | Pacific Employers Ins Co     | PA       | 892                     | 0.0009%      | 100.003%                | 512                    | -221                   | -43.1641%              |
|            | 19631  | American Road Ins Co         | MI       | 861                     | 0.0009%      | 100.0039%               | 919                    | 0                      | 0%                     |
| 111        | 21458  | Employers Ins Co of Wausau   | WI       | 639                     | 0.0007%      | 100.0046%               | 322                    | 268                    | 83.2298%               |
| 968        | 12866  | T H E Ins Co                 | LA       | 586                     | 0.0006%      | 100.0052%               | 470                    | 1,431                  | 304.4681%              |
| 111        | 24732  | General Ins Co Of Amer       | NH       | 250                     | 0.0003%      | 100.0054%               | 553                    | 853                    | 154.2495%              |
| 3548       | 24767  | St Paul Fire & Marine Ins Co | CT       | 243                     | 0.0003%      | 100.0057%               | 17,921                 | -29,644                | -165.4149%             |
| 111        | 44393  | West Amer Ins Co             | IN       | 134                     | 0.0001%      | 100.0058%               | 134                    | -360                   | -268.6567%             |
| 111        | 19704  | American States Ins Co       | IN       | 124                     | 0.0001%      | 100.006%                | 3,520                  | 4,270                  | 121.3068%              |

| Group Code | Cocode | Company Name                      | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 4990       | 25496  | StarStone Natl Ins Co             | DE       | 96                      | 0.0001%      | 100.0061%               | 96                     | 21,864                 | 22,775%                |
| 150        | 41424  | Pennsylvania Manufacturers Ind Co | PA       | 41                      | 0%           | 100.0061%               | 20,114                 | -5,929                 | -29.477%               |
| 111        | 24724  | First Natl Ins Co Of Amer         | NH       | 32                      | 0%           | 100.0061%               | 490                    | -976                   | -199.1837%             |
| 3548       | 36463  | Discover Prop & Cas Ins Co        | CT       | 0                       | 0%           | 100.0061%               | 0                      | -5,455                 | 0%                     |
| 140        | 15580  | Scottsdale Ind Co                 | OH       | 0                       | 0%           | 100.0061%               | 0                      | -1,689                 | 0%                     |
| 761        | 21857  | American Ins Co                   | OH       | 0                       | 0%           | 100.0061%               | 0                      | -9,559                 | 0%                     |
| 626        | 10030  | Westchester Fire Ins Co           | PA       | 0                       | 0%           | 100.0061%               | 0                      | -5,260                 | 0%                     |
| 501        | 10472  | Capitol Ind Corp                  | WI       | 0                       | 0%           | 100.0061%               | 1,760                  | 1,296                  | 73.6364%               |
| 69         | 41513  | Foremost Signature Ins Co         | MI       | 0                       | 0%           | 100.0061%               | 0                      | -24                    | 0%                     |
| 4720       | 29734  | Conifer Ins Co                    | MI       | 0                       | 0%           | 100.0061%               | 89                     | 0                      | 0%                     |
| 3548       | 19224  | St Paul Protective Ins Co         | CT       | 0                       | 0%           | 100.0061%               | 0                      | 1                      | 0%                     |
| 111        | 26042  | Wausau Underwriters Ins Co        | WI       | 0                       | 0%           | 100.0061%               | 0                      | 1,400                  | 0%                     |
| 212        | 40843  | Universal Underwriters Of TX Ins  | IL       | 0                       | 0%           | 100.0061%               | 0                      | -122                   | 0%                     |
| 69         | 11185  | Foremost Ins Co Grand Rapids MI   | MI       | 0                       | 0%           | 100.0061%               | 0                      | -406                   | 0%                     |
| 920        | 42048  | Diamond State Ins Co              | IN       | 0                       | 0%           | 100.0061%               | 0                      | -31                    | 0%                     |
| 3548       | 25887  | United States Fidelity & Guar Co  | CT       | 0                       | 0%           | 100.0061%               | 0                      | -562                   | 0%                     |
| 796        | 37257  | Praetorian Ins Co                 | PA       | 0                       | 0%           | 100.0061%               | 0                      | 576                    | 0%                     |
| 517        | 41343  | HDI Global Ins Co                 | IL       | 0                       | 0%           | 100.0061%               | 0                      | -422                   | 0%                     |
| 626        | 22713  | Insurance Co of N Amer            | PA       | 0                       | 0%           | 100.0061%               | -12                    | -18                    | 150%                   |
| 2538       | 10859  | First Nonprofit Ins Co            | DE       | 0                       | 0%           | 100.0061%               | 0                      | -785                   | 0%                     |
| 3548       | 24775  | St Paul Guardian Ins Co           | CT       | 0                       | 0%           | 100.0061%               | 0                      | 23                     | 0%                     |
| 181        | 39845  | Westport Ins Corp                 | MO       | 0                       | 0%           | 100.0061%               | 0                      | -1,205                 | 0%                     |
| 111        | 19917  | Liberty Ins Underwriters Inc      | IL       | 0                       | 0%           | 100.0061%               | 0                      | -407                   | 0%                     |
| 3548       | 35386  | Fidelity & Guar Ins Co            | IA       | 0                       | 0%           | 100.0061%               | 0                      | -15                    | 0%                     |
| 457        | 19860  | Argonaut Great Central Ins Co     | IL       | 0                       | 0%           | 100.0061%               | 0                      | -45                    | 0%                     |
| 761        | 21873  | Firemans Fund Ins Co              | IL       | 0                       | 0%           | 100.0061%               | 0                      | -35,690                | 0%                     |
| 867        | 12416  | Protective Ins Co                 | IN       | 0                       | 0%           | 100.0061%               | 0                      | -18,900                | 0%                     |
| 158        | 10936  | Seneca Ins Co Inc                 | NY       | 0                       | 0%           | 100.0061%               | 0                      | -4,232                 | 0%                     |
| 201        | 25976  | Utica Mut Ins Co                  | NY       | 0                       | 0%           | 100.0061%               | 0                      | -78                    | 0%                     |
| 111        | 19690  | American Economy Ins Co           | IN       | 0                       | 0%           | 100.0061%               | 446                    | 174                    | 39.0135%               |
| 12         | 19402  | AIG Prop Cas Co                   | IL       | 0                       | 0%           | 100.0061%               | 0                      | -102                   | 0%                     |



| Group Code | Cocode | Company Name                         | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|--------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 69         | 11800  | Foremost Prop & Cas Ins Co           | MI       | 0                       | 0%           | 100.0061%               | 0                      | -876                   | 0%                     |
| 3548       | 25879  | Fidelity & Guar Ins Underwriters Inc | WI       | 0                       | 0%           | 100.0061%               | 0                      | -15                    | 0%                     |
| 2538       | 19216  | Southern Ins Co                      | TX       | 0                       | 0%           | 100.0061%               | 0                      | -69                    | 0%                     |
| 8          | 19240  | Allstate Ind Co                      | IL       | 0                       | 0%           | 100.0061%               | 0                      | 41                     | 0%                     |
| 158        | 22730  | Allied World Ins Co                  | NH       | 0                       | 0%           | 100.0061%               | 0                      | -328                   | 0%                     |
| 3548       | 24031  | Northland Cas Co                     | CT       | 0                       | 0%           | 100.0061%               | 0                      | -527                   | 0%                     |
| 212        | 41181  | Universal Underwriters Ins Co        | IL       | 0                       | 0%           | 100.0061%               | 0                      | -267                   | 0%                     |
| 175        | 30945  | Plaza Ins Co                         | IA       | 0                       | 0%           | 100.0061%               | 0                      | -17,236                | 0%                     |
| 91         | 34690  | Property & Cas Ins Co Of Hartford    | IN       | 0                       | 0%           | 100.0061%               | 0                      | -3                     | 0%                     |
| 140        | 35696  | Harleysville Preferred Ins Co        | OH       | 0                       | 0%           | 100.0061%               | 0                      | -115                   | 0%                     |
| 8          | 36455  | Allstate Northbrook Ind Co           | IL       | 0                       | 0%           | 100.0061%               | 0                      | -62                    | 0%                     |
| 4850       | 28860  | Clear Blue Ins Co                    | IL       | -26                     | -0%          | 100.0061%               | 1,030                  | 120                    | 11.6505%               |
| 761        | 21881  | National Surety Corp                 | IL       | -30                     | -0%          | 100.0061%               | -30                    | -1,181                 | 3,936.6667%            |
| 12         | 19380  | American Home Assur Co               | NY       | -62                     | -0.0001%     | 100.006%                | -62                    | -36,893                | 59,504.8387%           |
| 291        | 13331  | Motorists Commercial Mut Ins Co      | OH       | -100                    | -0.0001%     | 100.0059%               | -100                   | -1,200                 | 1,200%                 |
| 361        | 19720  | American Alt Ins Corp                | DE       | -217                    | -0.0002%     | 100.0057%               | -217                   | -50,465                | 23,255.7604%           |
| 3548       | 24791  | St Paul Mercury Ins Co               | CT       | -243                    | -0.0003%     | 100.0054%               | 10,985                 | -23,945                | -217.9791%             |
| 158        | 16624  | Allied World Specialty Ins Co        | DE       | -291                    | -0.0003%     | 100.0051%               | 23,103                 | -2,597                 | -11.241%               |
| 111        | 37214  | American States Preferred Ins Co     | IN       | -293                    | -0.0003%     | 100.0048%               | 8,224                  | 7,203                  | 87.5851%               |
| 84         | 23418  | Mid Continent Cas Co                 | OH       | -558                    | -0.0006%     | 100.0042%               | 371                    | 0                      | 0%                     |
| 2538       | 26662  | Milford Cas Ins Co                   | DE       | -751                    | -0.0008%     | 100.0035%               | 14,143                 | -663                   | -4.6878%               |
| 4666       | 10200  | Hiscox Ins Co Inc                    | IL       | -1,536                  | -0.0016%     | 100.0019%               | -783                   | -725                   | 92.5926%               |
| 111        | 24074  | Ohio Cas Ins Co                      | NH       | -1,795                  | -0.0019%     | 100%                    | 3,879                  | -4,992                 | -128.693%              |
|            |        | <b>279 Companies in Report</b>       |          | <b>96,297,343</b>       | <b>100%</b>  | <b>100%</b>             | <b>92,430,947</b>      | <b>54,775,090</b>      | <b>59.2606%</b>        |