

Market Share by Line of Business - Life A&H

Selected Criteria - Year: 2021 State: SD Codelist Basis: Licensed Round by Thousands: No
Business Type: Life Include Zero Line of Business: Non-renewable for stated reasons only (other individual
A&H Companies: No policies)

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
367	80578	Physicians Mut Ins Co	NE	1,103,487	55.0316%	55.0316%	1,101,479	0	768,176	763,104	69.2799%
707	61832	Chesapeake Life Ins Co	OK	556,331	27.7446%	82.7762%	562,389	0	240,738	257,037	45.7045%
860	67091	Northwestern Mut Life Ins Co	WI	84,528	4.2155%	86.9917%	82,487	26,960	0	0	0%
3527	31119	Medico Ins Co	IA	84,072	4.1927%	91.1844%	84,416	0	66,049	65,204	77.2413%
687	64211	Guarantee Trust Life Ins Co	IL	70,513	3.5165%	94.7009%	70,513	0	45,107	45,107	63.9698%
215	68462	Reserve Natl Ins Co	IL	39,916	1.9906%	96.6916%	39,884	0	1,578	1,607	4.0292%
241	65978	Metropolitan Life Ins Co	NY	24,550	1.2243%	97.9159%	24,550	0	0	0	0%
	71404	Continental Gen Ins Co	TX	12,319	0.6144%	98.5303%	12,031	0	3,228	3,226	26.8141%
	56014	Thrivent Financial For Lutherans	WI	6,776	0.3379%	98.8682%	6,769	211	2,852	8,816	130.2408%
3527	60836	American Republic Ins Co	IA	6,169	0.3077%	99.1758%	6,169	0	9,179	10,212	165.5374%
429	64246	Guardian Life Ins Co Of Amer	NY	5,986	0.2985%	99.4744%	5,986	996	734	39,613	661.7608%
565	62235	Unum Life Ins Co Of Amer	ME	3,429	0.171%	99.6454%	3,553	0	0	0	0%
261	71412	Mutual Of Omaha Ins Co	NE	1,951	0.0973%	99.7427%	1,996	0	0	-5	-0.2505%
50	62553	Country Life Ins Co	IL	1,312	0.0654%	99.8081%	1,312	0	25,491	25,491	1,942.9116%
440	66265	Monarch Life Ins Co	MA	1,178	0.0587%	99.8668%	1,168	0	0	799	68.4075%
707	66087	Mid West Natl Life Ins Co Of TN	TX	852	0.0425%	99.9093%	852	0	75	62	7.277%
429	71714	Berkshire Life Ins Co of Amer	MA	701	0.035%	99.9443%	-3,163	0	0	633	-20.0126%
468	86231	Transamerica Life Ins Co	IA	471	0.0235%	99.9678%	541	0	1,553	1,526	282.0702%
276	61425	Trustmark Ins Co	IL	382	0.0191%	99.9868%	397	0	270	201	50.6297%
261	69868	United Of Omaha Life Ins Co	NE	95	0.0047%	99.9916%	97	0	0	0	0%
588	67199	Old Amer Ins Co	MO	56	0.0028%	99.9944%	56	0	0	3	5.3571%

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	57320	Woodmen World Life Ins Soc	NE	47	0.0023%	99.9967%	45	0	0	0	0%
525	67539	Pan Amer Life Ins Co	LA	46	0.0023%	99.999%	46	0	0	0	0%
233	70319	Washington Natl Ins Co	IN	20	0.001%	100%	20	0	0	0	0%
1	60054	Aetna Life Ins Co	CT	0	0%	100%	0	0	801	917	0%
304	68241	Prudential Ins Co Of Amer	NJ	0	0%	100%	-543	0	0	-124	22.8361%
		26 Companies in Report		2,005,187	100%	100%	2,003,050	28,167	1,165,831	1,223,429	61.0783%