

Market Share by Line of Business - Life A&H

Selected Criteria -		Year: 2021	State: SD	Codelist Basis: Licensed		Round by Thousands: No					
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Non-cancellable (other individual policies)							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
233	70319	Washington Natl Ins Co	IN	13,715,577	46.8627%	46.8627%	13,777,721	0	10,771,577	11,931,240	86.5981%
332	61271	Principal Life Ins Co	IA	4,031,483	13.7746%	60.6373%	2,835,521	0	283,493	-23,996	-0.8463%
860	67091	Northwestern Mut Life Ins Co	WI	2,901,172	9.9126%	70.5499%	2,844,773	1,156,779	753,044	1,326,415	46.6264%
626	62146	Combined Ins Co Of Amer	IL	1,888,734	6.4533%	77.0032%	1,893,743	0	350,833	526,123	27.7822%
565	68195	Provident Life & Accident Ins Co	TN	1,056,150	3.6086%	80.6118%	1,098,194	0	1,606,582	1,262,107	114.9257%
429	71714	Berkshire Life Ins Co of Amer	MA	999,809	3.4161%	84.0279%	993,320	0	164,694	283,635	28.5542%
1348	69019	Standard Ins Co	OR	664,577	2.2707%	86.2986%	650,316	0	159,447	1,273,697	195.8582%
7	63258	Federated Life Ins Co	MN	593,533	2.028%	88.3265%	580,727	0	3,983	5,285	0.9101%
943	61301	Ameritas Life Ins Corp	NE	487,219	1.6647%	89.9912%	490,056	0	28,871	47,622	9.7177%
241	65978	Metropolitan Life Ins Co	NY	409,582	1.3994%	91.3907%	409,874	0	248,091	183,565	44.7857%
435	65935	Massachusetts Mut Life Ins Co	MA	390,070	1.3328%	92.7234%	396,035	4,698	148,760	-416,637	-105.2021%
565	62049	Colonial Life & Accident Ins Co	SC	362,895	1.2399%	93.9634%	366,659	0	218,752	227,095	61.9363%
	56014	Thrivent Financial For Lutherans	WI	267,333	0.9134%	94.8768%	270,327	49,444	105,101	-132,181	-48.8967%
565	67598	Paul Revere Life Ins Co	MA	144,838	0.4949%	95.3717%	162,928	0	484,223	308,985	189.6451%
4	65005	RiverSource Life Ins Co	MN	140,220	0.4791%	95.8508%	139,966	0	45	45	0.0322%
704	89206	Ohio Natl Life Assur Corp	OH	135,635	0.4634%	96.3142%	135,631	0	31,850	40,100	29.5655%
4011	70025	Genworth Life Ins Co	DE	130,891	0.4472%	96.7614%	118,749	0	0	0	0%
3891	91642	Forethought Life Ins Co	IN	123,417	0.4217%	97.1831%	123,417	0	0	0	0%
212	80896	Centre Life Ins Co	MA	118,771	0.4058%	97.5889%	123,127	0	336,355	91,768	74.5312%
869	66168	Minnesota Life Ins Co	MN	92,565	0.3163%	97.9052%	104,238	0	262,789	87,579	84.0183%
429	64246	Guardian Life Ins Co Of Amer	NY	77,318	0.2642%	98.1693%	73,901	1,154	183,101	235,045	318.0539%
826	66915	New York Life Ins Co	NY	77,300	0.2641%	98.4335%	1,555,545	0	140,552	4,641,419	298.379%
	57487	Catholic Order Of Foresters	IL	71,439	0.2441%	98.6776%	71,439	0	44,611	44,611	62.4463%
565	62235	Unum Life Ins Co Of Amer	ME	66,542	0.2274%	98.9049%	71,959	0	170,000	93,607	130.0838%

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212	63177	Farmers New World Life Ins Co	WA	39,313	0.1343%	99.0392%	39,312	0	500,000	500,000	1,271.8763%
12	60488	American Gen Life Ins Co	TX	34,162	0.1167%	99.156%	34,626	0	28,053	28,812	83.2091%
4965	62944	Equitable Financial Life Ins Co	NY	28,302	0.0967%	99.2527%	29,041	0	260,555	258,229	889.1877%
4925	69973	United Life Ins Co	IA	24,051	0.0822%	99.3348%	24,477	0	37,000	178,299	728.4349%
440	66265	Monarch Life Ins Co	MA	22,158	0.0757%	99.4105%	22,623	0	49,875	3,282	14.5074%
918	65056	Jackson Natl Life Ins Co	MI	19,990	0.0683%	99.4788%	19,609	0	129,284	128,106	653.3021%
468	86231	Transamerica Life Ins Co	IA	19,904	0.068%	99.5469%	21,722	0	2,625	2,557	11.7715%
565	68209	Provident Life & Cas Ins Co	TN	18,516	0.0633%	99.6101%	20,618	0	95,497	81,892	397.1869%
850	67644	Penn Mut Life Ins Co	PA	11,117	0.038%	99.6481%	11,117	0	0	0	0%
261	71412	Mutual Of Omaha Ins Co	NE	11,028	0.0377%	99.6858%	9,236	0	0	3,983	43.1247%
458	66370	Mony Life Ins Co	NY	10,454	0.0357%	99.7215%	10,933	5,199	36,000	25,643	234.5468%
4862	71439	Assurity Life Ins Co	NE	10,248	0.035%	99.7565%	10,324	0	0	32	0.31%
1211	66583	National Guardian Life Ins Co	WI	8,829	0.0302%	99.7867%	8,747	0	34,875	34,875	398.7081%
20	65676	Lincoln Natl Life Ins Co	IN	8,454	0.0289%	99.8156%	8,472	0	60,084	64,982	767.0208%
	64580	Illinois Mut Life Ins Co	IL	7,576	0.0259%	99.8414%	6,566	0	105,819	0	0%
704	67172	Ohio Natl Life Ins Co	OH	6,434	0.022%	99.8634%	6,419	1,181	0	0	0%
458	68136	Protective Life Ins Co	TN	6,037	0.0206%	99.8841%	6,037	0	0	-5,189	-85.9533%
634	66680	National Life Ins Co	VT	5,662	0.0193%	99.9034%	8,800	0	0	0	0%
525	67539	Pan Amer Life Ins Co	LA	4,415	0.0151%	99.9185%	4,415	0	0	0	0%
4932	87726	Bighthouse Life Ins Co	DE	4,130	0.0141%	99.9326%	3,654	0	0	0	0%
4932	91626	New England Life Ins Co	MA	3,183	0.0109%	99.9435%	3,212	0	0	0	0%
769	80659	US Business of Canada Life Assur Co	MI	2,816	0.0096%	99.9531%	3,021	0	29,789	24,644	815.7564%
200	69663	USAA Life Ins Co	TX	2,318	0.0079%	99.961%	2,394	0	0	0	0%
276	61425	Trustmark Ins Co	IL	1,296	0.0044%	99.9654%	1,346	0	3,720	2,656	197.3254%
	68772	Security Mut Life Ins Co Of NY	NY	1,227	0.0042%	99.9696%	1,314	0	0	0	0%
304	68241	Prudential Ins Co Of Amer	NJ	1,210	0.0041%	99.9738%	1,210	0	0	0	0%

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241	97136	Metropolitan Tower Life Ins Co	NE	1,163	0.004%	99.9777%	1,214	0	0	0	0%
306	62626	CMFG Life Ins Co	IA	962	0.0033%	99.981%	950	0	4,357	4,418	465.0526%
619	60895	American United Life Ins Co	IN	957	0.0033%	99.9843%	1,061	0	0	0	0%
408	86355	Standard Life & Accident Ins Co	TX	857	0.0029%	99.9872%	885	0	0	-18	-2.0339%
4832	67105	Reliastar Life Ins Co	MN	775	0.0026%	99.9899%	775	0	0	-795	-102.5806%
904	65838	John Hancock Life Ins Co USA	MI	727	0.0025%	99.9924%	727	0	0	0	0%
19	60275	American Bankers Life Assur Co Of FL	FL	690	0.0024%	99.9947%	690	0	0	-45	-6.5217%
4734	61689	Athene Ann & Life Co	IA	514	0.0018%	99.9965%	476	0	0	0	0%
	11121	Unified Life Ins Co	TX	300	0.001%	99.9975%	300	0	0	0	0%
290	65331	Liberty Natl Life Ins Co	NE	185	0.0006%	99.9981%	189	0	0	0	0%
233	61263	Bankers Life & Cas Co	IL	151	0.0005%	99.9987%	151	92	0	0	0%
	71404	Continental Gen Ins Co	TX	115	0.0004%	99.999%	117	0	0	0	0%
588	67199	Old Amer Ins Co	MO	102	0.0003%	99.9994%	103	0	0	-2	-1.9417%
4734	61492	Athene Annuity & Life Assur Co	DE	94	0.0003%	99.9997%	92	0	0	0	0%
4718	97691	Life Of The South Ins Co	GA	36	0.0001%	99.9998%	11	0	0	1	9.0909%
4011	65536	Genworth Life & Ann Ins Co	VA	33	0.0001%	99.9999%	65	0	0	0	0%
431	66974	North Amer Co Life & Hlth Ins	IA	15	0.0001%	100%	15	0	0	0	0%
3098	92711	HCC Life Ins Co	IN	0	0%	100%	0	0	0	-55	0%
707	62286	Golden Rule Ins Co	IN	0	0%	100%	0	0	0	690	0%
		69 Companies in Report		29,267,576	100%	100%	29,615,232	1,218,547	17,874,287	23,374,126	78.926%