

**Market Share by Line of Business - Life A&H**

Selected Criteria -		Year: 2021	State: SD	Codelist Basis: Licensed		Round by Thousands: No					
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Group policies							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	32,582,988	19.6465%	19.6465%	32,213,074	0	27,392,136	27,968,631	86.8238%
565	62235	Unum Life Ins Co Of Amer	ME	18,946,799	11.4243%	31.0709%	18,881,723	0	9,500,717	9,831,681	52.0698%
241	65978	Metropolitan Life Ins Co	NY	13,457,996	8.1148%	39.1856%	12,313,114	0	10,967,999	14,028,746	113.9334%
332	61271	Principal Life Ins Co	IA	9,008,865	5.4321%	44.6177%	9,001,580	0	5,622,242	5,695,458	63.2718%
3098	92711	HCC Life Ins Co	IN	6,709,726	4.0458%	48.6635%	6,709,726	0	6,885,130	7,434,165	110.7968%
826	65498	Life Ins Co Of N Amer	PA	6,346,924	3.827%	52.4905%	6,350,465	0	2,811,190	4,962,639	78.1461%
901	67369	Cigna Hlth & Life Ins Co	CT	6,152,685	3.7099%	56.2003%	6,237,535	0	8,814,829	8,878,812	142.3449%
1	60054	Aetna Life Ins Co	CT	6,052,069	3.6492%	59.8496%	6,059,380	0	5,714,720	5,672,059	93.6079%
549	80802	US Br Sun Life Assur Co of Canada	MI	4,971,469	2.9976%	62.8472%	4,988,047	0	6,184,461	6,184,461	123.9856%
20	65676	Lincoln Natl Life Ins Co	IN	4,293,825	2.589%	65.4362%	4,323,607	0	3,154,566	3,788,129	87.615%
1348	69019	Standard Ins Co	OR	4,187,962	2.5252%	67.9615%	4,120,846	0	2,686,463	3,427,024	83.1631%
261	69868	United Of Omaha Life Ins Co	NE	4,048,848	2.4413%	70.4028%	4,017,984	0	2,431,989	2,870,431	71.4396%
451	71870	Fidelity Security Life Ins Co	MO	3,739,455	2.2548%	72.6576%	3,739,429	0	2,699,270	2,738,597	73.2357%
836	70939	Gerber Life Ins Co	NY	3,651,466	2.2017%	74.8593%	3,524,814	0	2,278,761	2,214,561	62.8277%
91	70815	Hartford Life & Accident Ins Co	CT	3,399,605	2.0499%	76.9091%	3,442,007	0	2,249,257	2,792,610	81.1332%
4832	67105	Reliastar Life Ins Co	MN	3,273,251	1.9737%	78.8828%	3,562,830	0	2,860,592	2,923,129	82.0451%
8	60534	American Heritage Life Ins Co	FL	3,267,181	1.97%	80.8528%	3,253,303	0	1,407,516	1,406,188	43.2234%
8	82538	National Hlth Ins Co	TX	3,127,397	1.8857%	82.7386%	3,128,334	0	2,158,647	2,579,371	82.4519%
429	64246	Guardian Life Ins Co Of Amer	NY	2,334,573	1.4077%	84.1462%	2,348,440	0	1,564,024	1,563,013	66.5554%
233	61263	Bankers Life & Cas Co	IL	2,140,207	1.2905%	85.4367%	2,149,228	0	1,820,383	1,831,664	85.2243%
525	67539	Pan Amer Life Ins Co	LA	1,868,824	1.1268%	86.5636%	1,888,657	0	678,715	730,616	38.6844%
3098	68381	Reliance Standard Life Ins Co	IL	1,575,444	0.9499%	87.5135%	1,579,665	0	903,470	892,619	56.5069%
4855	68608	Symetra Life Ins Co	IA	1,458,370	0.8794%	88.3928%	1,463,665	0	805,686	866,899	59.228%
304	68241	Prudential Ins Co Of Amer	NJ	1,409,276	0.8498%	89.2426%	1,413,365	0	512,719	886,342	62.7115%
306	62626	CMFG Life Ins Co	IA	1,347,786	0.8127%	90.0553%	1,346,907	0	569,427	599,634	44.5193%
370	71730	Continental Amer Ins Co	NE	1,183,900	0.7139%	90.7691%	1,211,752	0	752,233	754,021	62.2257%
943	61301	Ameritas Life Ins Corp	NE	1,138,344	0.6864%	91.4555%	1,151,782	0	935,877	942,127	81.7973%
468	86231	Transamerica Life Ins Co	IA	1,051,970	0.6343%	92.0898%	1,093,437	0	544,469	479,332	43.8372%
330	60410	American Fidelity Assur Co	OK	926,811	0.5588%	92.6487%	1,006,360	0	179,773	506,385	50.3185%

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661	77828	Companion Life Ins Co	SC	877,063	0.5288%	93.1775%	844,743	0	552,664	534,412	63.2633%
860	67091	Northwestern Mut Life Ins Co	WI	602,606	0.3634%	93.5409%	640,764	0	224,869	242,829	37.8968%
261	71412	Mutual Of Omaha Ins Co	NE	590,334	0.356%	93.8968%	587,468	0	403,635	145,962	24.8459%
565	68985	Starmount Life Ins Co	ME	579,766	0.3496%	94.2464%	584,320	0	479,016	481,121	82.3386%
869	66168	Minnesota Life Ins Co	MN	562,617	0.3392%	94.5856%	570,663	0	27,694	30,646	5.3702%
140	66869	Nationwide Life Ins Co	OH	541,014	0.3262%	94.9118%	547,911	0	636,214	329,588	60.1536%
869	93742	Securian Life Ins Co	MN	521,703	0.3146%	95.2264%	552,108	0	176,503	217,922	39.4709%
812	93440	HM Life Ins Co	PA	517,854	0.3123%	95.5387%	517,854	0	12,962	135,558	26.1769%
826	66915	New York Life Ins Co	NY	516,358	0.3113%	95.85%	519,446	59,451	449,188	442,103	85.1105%
565	62049	Colonial Life & Accident Ins Co	SC	479,403	0.2891%	96.1391%	484,147	0	177,954	185,023	38.2163%
904	65838	John Hancock Life Ins Co USA	MI	451,116	0.272%	96.4111%	451,116	0	469,569	428,561	95.0002%
4011	70025	Genworth Life Ins Co	DE	440,751	0.2658%	96.6768%	436,702	0	185,431	297,800	68.193%
408	86355	Standard Life & Accident Ins Co	TX	438,545	0.2644%	96.9413%	450,907	0	89,567	111,111	24.6417%
769	68322	Great W Life & Ann Ins Co	CO	402,920	0.2429%	97.1842%	405,199	0	272,678	112,396	27.7385%
290	92916	United Amer Ins Co	NE	375,802	0.2266%	97.4108%	371,995	0	390,348	389,909	104.8157%
565	67601	Unum Ins Co	ME	353,417	0.2131%	97.6239%	373,680	0	108,960	113,397	30.346%
4862	71439	Assurity Life Ins Co	NE	345,234	0.2082%	97.8321%	346,500	0	150,763	153,444	44.284%
1211	66583	National Guardian Life Ins Co	WI	329,760	0.1988%	98.0309%	329,506	0	243,651	243,651	73.9443%
4965	78077	Equitable Financial Life Ins Co of A	AZ	280,787	0.1693%	98.2002%	282,628	0	291,063	299,821	106.0833%
917	71129	Dearborn Life Ins Co	IL	272,260	0.1642%	98.3644%	272,260	0	121,892	121,892	44.7704%
4853	71854	AAA Life Ins Co	MI	267,936	0.1616%	98.5259%	269,971	0	55,381	89,788	33.2584%
588	65129	Kansas City Life Ins Co	MO	264,078	0.1592%	98.6852%	266,069	0	81,093	80,518	30.2621%
98	64890	Berkley Life & Hlth Ins Co	IA	226,117	0.1363%	98.8215%	202,559	0	7,407	-24,452	-12.0715%
707	91529	Unimerica Ins Co	WI	170,286	0.1027%	98.9242%	169,853	0	584,872	584,292	343.9986%
23	80985	4 Ever Life Ins Co	IL	163,911	0.0988%	99.023%	160,909	0	149,387	142,560	88.5967%
212	90557	Zurich Amer Life Ins Co	IL	145,932	0.088%	99.111%	138,907	0	30,132	69,779	50.2343%
450	65781	Madison Natl Life Ins Co Inc	WI	104,476	0.063%	99.174%	104,129	0	67,618	126,444	121.4301%
876	94358	USable Life	AR	100,724	0.0607%	99.2348%	100,724	0	94,898	94,898	94.2159%
707	62324	Freedom Life Ins Co Of Amer	TX	96,598	0.0582%	99.293%	96,401	0	60,532	91,895	95.3258%
4832	61360	Reliastar Life Ins Co Of NY	NY	95,074	0.0573%	99.3503%	95,253	0	0	0	0%
233	70319	Washington Natl Ins Co	IN	86,384	0.0521%	99.4024%	83,280	0	120,861	115,150	138.2685%
276	62863	Trustmark Life Ins Co	IL	81,832	0.0493%	99.4518%	82,172	0	35,690	35,170	42.8005%

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370	60380	American Family Life Assur Co of Col	NE	68,096	0.0411%	99.4928%	98,586	0	3,000	2,825	2.8655%
290	60577	American Income Life Ins Co	IN	52,120	0.0314%	99.5242%	52,899	0	30,330	28,919	54.6683%
1	90328	First Hlth Life & Hlth Ins Co	TX	50,053	0.0302%	99.5544%	49,898	0	29,832	30,264	60.6517%
1	78700	Aetna Hlth & Life Ins Co	CT	43,721	0.0264%	99.5808%	43,741	0	25,537	24,693	56.4528%
687	64211	Guarantee Trust Life Ins Co	IL	43,450	0.0262%	99.607%	42,958	0	9,151	10,241	23.8396%
	69337	American Fin Security Life Ins Co	MO	40,492	0.0244%	99.6314%	40,934	0	-8,202	-32,492	-79.3766%
1117	61883	ManhattanLife Ins & Ann Co	TX	38,250	0.0231%	99.6545%	43,586	0	11,350	11,352	26.0451%
626	62146	Combined Ins Co Of Amer	IL	36,629	0.0221%	99.6765%	32,354	0	18,663	19,538	60.3882%
	90638	Best Life & Hlth Ins Co	TX	32,678	0.0197%	99.6963%	30,882	0	26,981	25,092	81.2512%
5014	60186	Everlake Life Ins Co	IL	29,976	0.0181%	99.7143%	30,184	0	25,375	-43,729	-144.8748%
150	67261	Old Republic Life Ins Co	IL	29,664	0.0179%	99.7322%	29,664	0	7,151	172,957	583.0535%
5021	60518	American Hlth & Life Ins Co	TX	28,651	0.0173%	99.7495%	34,325	0	0	0	0%
3527	60836	American Republic Ins Co	IA	26,601	0.016%	99.7655%	28,643	0	51,704	51,293	179.0769%
	11121	Unified Life Ins Co	TX	25,880	0.0156%	99.7811%	25,868	0	21,435	21,438	82.8746%
276	61425	Trustmark Ins Co	IL	23,895	0.0144%	99.7955%	24,078	0	1,675	1,446	6.0055%
904	93610	John Hancock Life & Hlth Ins Co	MA	23,833	0.0144%	99.8099%	23,833	0	0	688	2.8868%
4926	88072	Talcott Resolution Life Ins Co	CT	23,811	0.0144%	99.8243%	23,950	0	11,184	10,000	41.7537%
619	60895	American United Life Ins Co	IN	21,279	0.0128%	99.8371%	21,082	0	2,653	2,554	12.1146%
330	60801	American Public Life Ins Co	OK	20,214	0.0122%	99.8493%	20,207	0	12,722	10,736	53.1301%
290	77968	Family Heritage Life Ins Co Of Amer	OH	19,907	0.012%	99.8613%	19,740	0	200	166	0.8409%
367	80578	Physicians Mut Ins Co	NE	16,117	0.0097%	99.871%	16,484	0	12,724	12,876	78.1121%
12	70106	United States Life Ins Co in the Cit	NY	15,765	0.0095%	99.8805%	13,717	0	81,952	18,278	133.2507%
513	63088	Farm Bureau Life Ins Co	IA	14,949	0.009%	99.8895%	14,949	12,155	0	-847	-5.6659%
549	80926	Sun Life & Hlth Ins Co	MI	12,735	0.0077%	99.8972%	12,974	0	796	796	6.1353%
350	62596	Union Fidelity Life Ins Co	KS	11,851	0.0071%	99.9044%	11,917	0	50,905	7,838	65.7716%
300	64513	Horace Mann Life Ins Co	IL	10,871	0.0066%	99.9109%	10,819	0	0	1,560	14.4191%
477	61700	Renaissance Life & Hlth Ins Co of Am	IN	10,256	0.0062%	99.9171%	10,256	0	16,221	17,573	171.3436%
20	62057	Lincoln Life & Ann Co of NY	NY	8,520	0.0051%	99.9222%	9,881	0	795	1,305	13.2072%

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781	69744	Union Labor Life Ins Co	MD	8,474	0.0051%	99.9273%	8,578	0	0	-1,236	-14.409%
408	71773	American Natl Life Ins Co Of TX	TX	7,853	0.0047%	99.9321%	7,490	0	2,397	2,372	31.6689%
1186	69515	Medamerica Ins Co	PA	7,844	0.0047%	99.9368%	7,845	0	0	0	0%
707	98205	Natl Foundation Life Ins Co	TX	7,405	0.0045%	99.9413%	7,407	0	400	1,220	16.4709%
215	68462	Reserve Natl Ins Co	IL	7,024	0.0042%	99.9455%	7,024	0	98,017	102,648	1,461.3895%
	77879	5 Star Life Ins Co	NE	6,925	0.0042%	99.9497%	11,032	0	2,480	2,480	22.4801%
4734	61492	Athene Annuity & Life Assur Co	DE	6,157	0.0037%	99.9534%	5,839	0	0	0	0%
50	62553	Country Life Ins Co	IL	5,682	0.0034%	99.9568%	5,158	0	0	0	0%
4750	61409	National Benefit Life Ins Co	NY	5,534	0.0033%	99.9602%	5,526	0	0	0	0%
901	61727	Cigna Natl Hlth Ins Co	OH	4,774	0.0029%	99.963%	4,774	0	4,217	4,219	88.3745%
468	70688	Transamerica Financial Life Ins Co	NY	4,768	0.0029%	99.9659%	4,541	0	226	195	4.2942%
3527	31119	Medico Ins Co	IA	4,444	0.0027%	99.9686%	4,466	0	3,572	3,460	77.4742%
449	90212	Great Southern Life Ins Co	TX	4,202	0.0025%	99.9711%	4,204	0	0	0	0%
68	64149	EPIC Life Ins Co	WI	4,091	0.0025%	99.9736%	4,202	0	0	367	8.7339%
901	62308	Connecticut Gen Life Ins Co	CT	3,982	0.0024%	99.976%	3,172	0	1,434	-9,003	-283.8272%
901	65722	Loyal Amer Life Ins Co	OH	3,705	0.0022%	99.9782%	3,706	0	682	1,803	48.6508%
	88668	Mutual Of Amer Life Ins Co	NY	3,341	0.002%	99.9802%	3,341	0	0	0	0%
4736	93734	Nassau Life & Ann Co	CT	2,823	0.0017%	99.9819%	2,823	0	1,600	4,132	146.3691%
458	66370	Mony Life Ins Co	NY	2,800	0.0017%	99.9836%	2,873	0	0	0	0%
565	68195	Provident Life & Accident Ins Co	TN	2,762	0.0017%	99.9853%	2,762	0	7,562	1,837	66.5098%
	63290	Fidelity Life Assn A Legal Reserve L	IL	2,518	0.0015%	99.9868%	2,557	0	0	-79	-3.0896%
581	61476	Boston Mut Life Ins Co	MA	2,478	0.0015%	99.9883%	3,239	0	0	0	0%
3527	65641	Medico Life & Hlth Ins Co	IA	2,438	0.0015%	99.9898%	2,955	0	3,403	3,325	112.5212%
687	92703	United Natl Life Ins Co Of Amer	IL	1,645	0.001%	99.9908%	1,645	0	0	-52	-3.1611%
306	70408	Union Security Ins Co	KS	1,567	0.0009%	99.9917%	269	0	125,971	374,193	139,105.2045%
4	65005	RiverSource Life Ins Co	MN	1,440	0.0009%	99.9926%	1,459	0	0	0	0%
707	62286	Golden Rule Ins Co	IN	1,365	0.0008%	99.9934%	2,159	0	884	-2,862	-132.5614%
707	66087	Mid West Natl Life Ins Co Of TN	TX	1,272	0.0008%	99.9942%	1,272	0	1,030	1,503	118.1604%
574	76112	Oxford Life Ins Co	AZ	1,250	0.0008%	99.9949%	1,249	0	446	447	35.7886%
1	68500	Continental Life Ins Co Brentwood	TN	1,183	0.0007%	99.9956%	1,184	0	0	0	0%
244	76236	The Cincinnati Life Ins Co	OH	1,007	0.0006%	99.9962%	1,010	0	4,829	4,829	478.1188%
761	90611	Allianz Life Ins Co Of N Amer	MN	796	0.0005%	99.9967%	785	0	4,595	4,595	585.3503%

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19	60275	American Bankers Life Assur Co Of FL	FL	758	0.0005%	99.9972%	758	0	0	-142	-18.7335%
2878	63983	United Heritage Life Ins Co	ID	709	0.0004%	99.9976%	709	0	0	172	24.2595%
4553	70435	The Savings Bank Mut Life Ins Co of	MA	687	0.0004%	99.998%	2,777	0	0	0	0%
200	69663	USAA Life Ins Co	TX	676	0.0004%	99.9984%	680	0	0	0	0%
1211	81426	Commercial Travelers Life Ins Co	NY	539	0.0003%	99.9988%	1,340	0	3,587	3,587	267.6866%
450	69078	Standard Security Life Ins Co Of NY	NY	501	0.0003%	99.9991%	503	0	0	0	0%
4903	71390	Puritan Life Ins Co of Amer	AZ	480	0.0003%	99.9993%	480	0	0	0	0%
565	67598	Paul Revere Life Ins Co	MA	379	0.0002%	99.9996%	373	0	0	0	0%
4827	93777	Pavonia Life Ins Co of MI	MI	302	0.0002%	99.9998%	302	0	0	387	128.1457%
918	65056	Jackson Natl Life Ins Co	MI	210	0.0001%	99.9999%	209	0	0	0	0%
12	60488	American Gen Life Ins Co	TX	81	0%	99.9999%	543	0	0	-142	-26.151%
181	85561	Elips Life Ins Co	MO	71	0%	100%	42	0	89,823	58,953	140,364.2857%
769	80659	US Business of Canada Life Assur Co	MI	24	0%	100%	24	0	0	0	0%
	71404	Continental Gen Ins Co	TX	11	0%	100%	9	0	24,202	22,560	250,666.6667%
169	68810	Sentry Life Ins Co	WI	0	0%	100%	0	0	0	-648	0%
	64580	Illinois Mut Life Ins Co	IL	0	0%	100%	7	0	16,907	0	0%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100%	0	0	0	3	0%
4213	62413	Wilcac Life Ins Co	IL	0	0%	100%	0	0	0	8	0%
		<b>139 Companies in Report</b>		<b>165,845,915</b>	<b>100%</b>	<b>100%</b>	<b>164,814,911</b>	<b>71,606</b>	<b>122,682,151</b>	<b>132,865,023</b>	<b>80.6147%</b>