

### Market Share Life & Annuity

Selected Criteria		Year: 2020	State: SD	Codelist Basis: Licensed	Round by Thousands: No	
		Include Zero Companies: No	Line of Business: Total	Premium Type: Total		
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
332	61271	Principal Life Ins Co	IA	299,478,370	12.8465%	12.8465%
304	79227	Pruco Life Ins Co	AZ	156,856,600	6.7286%	19.5751%
	15313	Investors Preferred Life Ins Co	SD	128,285,346	5.503%	25.0781%
4844	60232	Lombard Intl Life Assur Co	PA	107,360,672	4.6054%	29.6834%
	56014	Thrivent Financial For Lutherans	WI	83,508,649	3.5822%	33.2657%
826	91596	New York Life Ins & Ann Corp	DE	77,713,703	3.3336%	36.5993%
826	66915	New York Life Ins Co	NY	72,346,008	3.1034%	39.7027%
904	65838	John Hancock Life Ins Co USA	MI	72,083,213	3.0921%	42.7948%
709	67466	Pacific Life Ins Co	NE	71,784,346	3.0793%	45.8741%
20	65676	Lincoln Natl Life Ins Co	IN	70,557,932	3.0267%	48.9007%
860	67091	Northwestern Mut Life Ins Co	WI	70,469,941	3.0229%	51.9236%
431	66044	Midland Natl Life Ins Co	IA	62,426,007	2.6778%	54.6015%
918	65056	Jackson Natl Life Ins Co	MI	52,123,410	2.2359%	56.8374%
1348	69019	Standard Ins Co	OR	42,685,899	1.8311%	58.6684%
	57541	Modern Woodmen Of Amer	IL	40,508,752	1.7377%	60.4061%
4932	87726	Brighthouse Life Ins Co	DE	38,940,179	1.6704%	62.0765%
435	65935	Massachusetts Mut Life Ins Co	MA	38,898,873	1.6686%	63.7451%
212	90557	Zurich Amer Life Ins Co	IL	37,940,425	1.6275%	65.3726%
304	68241	Prudential Ins Co Of Amer	NJ	34,315,982	1.472%	66.8447%
1	60054	Aetna Life Ins Co	CT	31,609,908	1.3559%	68.2006%
12	60488	American Gen Life Ins Co	TX	30,366,669	1.3026%	69.5032%
4734	61689	Athene Ann & Life Co	IA	28,697,015	1.231%	70.7342%
869	66168	Minnesota Life Ins Co	MN	26,664,048	1.1438%	71.878%
4	65005	RiverSource Life Ins Co	MN	26,245,665	1.1258%	73.0039%
761	90611	Allianz Life Ins Co Of N Amer	MN	25,526,435	1.095%	74.0988%
4965	62944	Equitable Financial Life Ins Co	NY	22,366,340	0.9594%	75.0583%
4888	62952	SILAC Ins Co	UT	20,740,569	0.8897%	75.948%
176	69108	State Farm Life Ins Co	IL	19,828,395	0.8506%	76.7985%
332	71161	Principal Natl Life Ins Co	IA	19,576,091	0.8397%	77.6383%
468	86231	Transamerica Life Ins Co	IA	18,628,871	0.7991%	78.4374%
3891	91642	Forethought Life Ins Co	IN	17,338,152	0.7437%	79.1811%
619	60895	American United Life Ins Co	IN	16,012,754	0.6869%	79.868%
261	69868	United Of Omaha Life Ins Co	NE	15,750,829	0.6757%	80.5437%
2658	92738	American Equity Invest Life Ins Co	IA	15,241,679	0.6538%	81.1975%
140	92657	Nationwide Life & Ann Ins Co	OH	14,496,993	0.6219%	81.8194%
431	66974	North Amer Co Life & Hlth Ins	IA	13,745,335	0.5896%	82.409%
565	62235	Unum Life Ins Co Of Amer	ME	13,326,385	0.5717%	82.9806%
769	68322	Great W Life & Ann Ins Co	CO	12,759,832	0.5473%	83.528%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	11,735,522	0.5034%	84.0314%
306	62626	CMFG Life Ins Co	IA	11,733,322	0.5033%	84.5347%
241	65978	Metropolitan Life Ins Co	NY	11,454,429	0.4914%	85.0261%
458	68136	Protective Life Ins Co	TN	11,161,566	0.4788%	85.5049%
4832	86509	Voya Retirement Ins & Ann Co	CT	10,987,735	0.4713%	85.9762%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
513	63088	Farm Bureau Life Ins Co	IA	10,164,102	0.436%	86.4122%
4926	88072	Talcott Resolution Life Ins Co	CT	9,912,523	0.4252%	86.8374%
473	60399	American Family Life Ins Co	WI	9,649,728	0.4139%	87.2513%
84	63312	Great Amer Life Ins Co	OH	8,165,401	0.3503%	87.6016%
300	64513	Horace Mann Life Ins Co	IL	7,838,764	0.3363%	87.9379%
	58033	Knights Of Columbus	CT	7,720,719	0.3312%	88.269%
670	63274	Fidelity & Guar Life Ins Co	IA	7,710,026	0.3307%	88.5998%
4855	68608	Symetra Life Ins Co	IA	7,499,518	0.3217%	88.9215%
304	86630	Prudential Ann Life Assur Corp	AZ	7,440,375	0.3192%	89.2406%
	64505	Homesteaders Life Co	IA	7,172,573	0.3077%	89.5483%
850	67644	Penn Mut Life Ins Co	PA	7,052,287	0.3025%	89.8508%
4794	79065	Delaware Life Ins Co	DE	6,905,892	0.2962%	90.1471%
140	66869	Nationwide Life Ins Co	OH	6,385,975	0.2739%	90.421%
4832	67105	Reliastar Life Ins Co	MN	6,282,289	0.2695%	90.6905%
4926	71153	Talcott Resolution Life & Ann Ins Co	CT	5,853,105	0.2511%	90.9416%
	62510	Equitrust Life Ins Co	IL	5,845,222	0.2507%	91.1923%
943	61301	Ameritas Life Ins Corp	NE	5,347,405	0.2294%	91.4217%
408	60739	American Natl Ins Co	TX	5,086,243	0.2182%	91.6399%
4890	68675	Security Benefit Life Ins Co	KS	4,973,830	0.2134%	91.8532%
3098	68381	Reliance Standard Life Ins Co	IL	4,948,929	0.2123%	92.0655%
304	93629	Prudential Retirement Ins & Ann Co	CT	4,742,481	0.2034%	92.269%
549	80802	US Br Sun Life Assur Co of Canada	MI	4,418,280	0.1895%	92.4585%
4925	69973	United Life Ins Co	IA	4,407,966	0.1891%	92.6476%
4750	65919	Primerica Life Ins Co	TN	4,284,101	0.1838%	92.8314%
826	65498	Life Ins Co Of N Amer	PA	4,267,906	0.1831%	93.0144%
619	69116	State Life Ins Co	IN	4,233,815	0.1816%	93.196%
169	68810	Sentry Life Ins Co	WI	4,159,572	0.1784%	93.3745%
	88668	Mutual Of Amer Life Ins Co	NY	3,965,959	0.1701%	93.5446%
4011	65536	Genworth Life & Ann Ins Co	VA	3,921,405	0.1682%	93.7128%
872	94250	Banner Life Ins Co	MD	3,906,025	0.1676%	93.8804%
429	64246	Guardian Life Ins Co Of Amer	NY	3,702,888	0.1588%	94.0392%
850	93262	Penn Ins & Ann Co	DE	3,543,003	0.152%	94.1912%
212	63177	Farmers New World Life Ins Co	WA	3,441,402	0.1476%	94.3388%
4996	78093	Upstream Life Ins Co	TX	3,210,338	0.1377%	94.4765%
200	69663	USAA Life Ins Co	TX	3,209,227	0.1377%	94.6142%
4824	61115	Atlantic Coast Life Ins Co	SC	3,095,965	0.1328%	94.747%
241	97136	Metropolitan Tower Life Ins Co	NE	3,048,668	0.1308%	94.8778%
2878	63983	United Heritage Life Ins Co	ID	2,949,462	0.1265%	95.0043%
4824	68802	Sentinel Security Life Ins Co	UT	2,891,767	0.124%	95.1283%
3436	68543	Liberty Bankers Life Ins Co	OK	2,778,179	0.1192%	95.2475%
91	70815	Hartford Life & Accident Ins Co	CT	2,734,145	0.1173%	95.3648%
3527	71480	Great Western Ins Co	IA	2,734,071	0.1173%	95.4821%
4925	65595	Lincoln Benefit Life Co	NE	2,695,765	0.1156%	95.5977%
290	60577	American Income Life Ins Co	IN	2,674,645	0.1147%	95.7124%
7	63258	Federated Life Ins Co	MN	2,515,165	0.1079%	95.8203%
	56073	National Mut Benefit	WI	2,506,301	0.1075%	95.9279%
244	76236	The Cincinnati Life Ins Co	OH	2,503,758	0.1074%	96.0353%
704	67172	Ohio Natl Life Ins Co	OH	2,454,180	0.1053%	96.1405%

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	57053	Catholic United Financial	MN	2,442,551	0.1048%	96.2453%
869	93742	Securian Life Ins Co	MN	2,429,330	0.1042%	96.3495%
233	61263	Bankers Life & Cas Co	IL	2,413,563	0.1035%	96.453%
634	65528	Life Ins Co Of The Southwest	TX	2,281,512	0.0979%	96.5509%
290	91472	Globe Life & Accident Ins Co	NE	2,265,078	0.0972%	96.6481%
1216	60142	TIAA Cref Life Ins Co	NY	2,246,836	0.0964%	96.7445%
4965	78077	Equitable Financial Life Ins Co of A	AZ	2,104,281	0.0903%	96.8347%
981	93696	Fidelity Investments Life Ins Co	UT	2,092,222	0.0897%	96.9245%
458	70335	West Coast Life Ins Co	NE	1,994,646	0.0856%	97.01%
370	60380	American Family Life Assur Co of Col	NE	1,985,541	0.0852%	97.0952%
280	61190	Auto Owners Life Ins Co	MI	1,985,253	0.0852%	97.1804%
	68446	Oceanview Life & Annuity Co	CO	1,976,992	0.0848%	97.2652%
12	70238	Variable Ann Life Ins Co	TX	1,974,510	0.0847%	97.3499%
4862	71439	Assurity Life Ins Co	NE	1,956,026	0.0839%	97.4338%
4736	93548	PHL Variable Ins Co	CT	1,909,165	0.0819%	97.5157%
3891	62200	Accordia Life & Ann Co	IA	1,711,579	0.0734%	97.5891%
	84174	ELCO Mut Life & Ann	IL	1,670,621	0.0717%	97.6608%
4853	71854	AAA Life Ins Co	MI	1,660,994	0.0713%	97.732%
836	92622	Western Southern Life Assur Co	OH	1,647,127	0.0707%	97.8027%
449	61999	Americo Fin Life & Ann Ins Co	TX	1,615,447	0.0693%	97.872%
	57487	Catholic Order Of Foresters	IL	1,591,483	0.0683%	97.9402%
20	62057	Lincoln Life & Ann Co of NY	NY	1,586,078	0.068%	98.0083%
	62928	EMC Natl Life Co	IA	1,558,862	0.0669%	98.0751%
4011	70025	Genworth Life Ins Co	DE	1,462,546	0.0627%	98.1379%
4736	93734	Nassau Life & Ann Co	CT	1,457,580	0.0625%	98.2004%
4941	67393	Ozark Natl Life Ins Co	MO	1,431,585	0.0614%	98.2618%
4941	66850	National Western Life Ins Co	CO	1,395,849	0.0599%	98.3217%
431	83607	Guggenheim Life & Ann Co	DE	1,356,794	0.0582%	98.3799%
574	76112	Oxford Life Ins Co	AZ	1,337,301	0.0574%	98.4373%
	64580	Illinois Mut Life Ins Co	IL	1,272,796	0.0546%	98.4919%
	67253	American Life & Security Corp	NE	1,218,778	0.0523%	98.5441%
1211	66583	National Guardian Life Ins Co	WI	1,163,754	0.0499%	98.5941%
20	65315	Lincoln Life Assur Co of Boston	NH	1,084,113	0.0465%	98.6406%
435	93432	CM Life Ins Co	CT	1,078,345	0.0463%	98.6868%
836	65242	Lafayette Life Ins Co	OH	1,069,886	0.0459%	98.7327%
8	60534	American Heritage Life Ins Co	FL	1,059,235	0.0454%	98.7781%
836	70939	Gerber Life Ins Co	NY	952,259	0.0408%	98.819%
2658	13183	Eagle Life Ins Co	IA	920,646	0.0395%	98.8585%
565	68195	Provident Life & Accident Ins Co	TN	833,679	0.0358%	98.8943%
19	70408	Union Security Ins Co	KS	804,700	0.0345%	98.9288%
	60542	American Home Life Ins Co	KS	766,900	0.0329%	98.9617%
	57657	Royal Neighbors Of Amer	IL	763,197	0.0327%	98.9944%
4903	84530	US Financial Life Ins Co	AZ	734,543	0.0315%	99.0259%
704	89206	Ohio Natl Life Assur Corp	OH	689,442	0.0296%	99.0555%
588	65129	Kansas City Life Ins Co	MO	678,269	0.0291%	99.0846%
4832	68713	Security Life Of Denver Ins Co	CO	661,076	0.0284%	99.1129%
661	77828	Companion Life Ins Co	SC	638,596	0.0274%	99.1403%
588	67199	Old Amer Ins Co	MO	637,797	0.0274%	99.1677%

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367	72125	Physicians Life Ins Co	NE	625,221	0.0268%	99.1945%
690	61751	Central States H & L Co Of Omaha	NE	597,451	0.0256%	99.2201%
4734	80942	Venerable Ins & Ann Co	IA	567,218	0.0243%	99.2445%
801	99775	Funeral Directors Life Ins Co	TX	539,349	0.0231%	99.2676%
	60445	Sagicor Life Ins Co	TX	514,151	0.0221%	99.2897%
	56030	Catholic Financial Life	WI	498,212	0.0214%	99.311%
290	65331	Liberty Natl Life Ins Co	NE	485,180	0.0208%	99.3319%
	58068	Independent Order Of Foresters Us Br	NY	475,285	0.0204%	99.3522%
233	62065	Colonial Penn Life Ins Co	PA	467,121	0.02%	99.3723%
917	71129	Dearborn Life Ins Co	IL	464,968	0.0199%	99.3922%
	63290	Fidelity Life Assn A Legal Reserve L	IL	445,205	0.0191%	99.4113%
140	64017	Jefferson Natl Life Ins Co	TX	439,115	0.0188%	99.4302%
565	62049	Colonial Life & Accident Ins Co	SC	433,491	0.0186%	99.4488%
	65927	Lincoln Heritage Life Ins Co	IL	426,670	0.0183%	99.4671%
836	74780	Integrity Life Ins Co	OH	418,861	0.018%	99.485%
836	99937	Columbus Life Ins Co	OH	386,576	0.0166%	99.5016%
4736	67814	Nassau Life Ins Co	NY	372,494	0.016%	99.5176%
20	67652	First Penn Pacific Life Ins Co	IN	329,817	0.0141%	99.5317%
4213	62413	Wilcac Life Ins Co	IL	322,389	0.0138%	99.5456%
8	60186	Allstate Life Ins Co	IL	317,690	0.0136%	99.5592%
	77879	5 Star Life Ins Co	NE	316,494	0.0136%	99.5728%
	57142	Sons Of Norway	MN	309,493	0.0133%	99.586%
769	80659	US Business of Canada Life Assur Co	MI	297,457	0.0128%	99.5988%
626	62146	Combined Ins Co Of Amer	IL	280,644	0.012%	99.6108%
315	67148	Occidental Life Ins Co Of NC	TX	277,122	0.0119%	99.6227%
429	78778	Guardian Ins & Ann Co Inc	DE	268,138	0.0115%	99.6342%
468	70688	Transamerica Financial Life Ins Co	NY	267,307	0.0115%	99.6457%
	58017	Western Fraternal Life Assn	IA	265,260	0.0114%	99.6571%
181	73504	Lumico Life Ins Co	MO	259,681	0.0111%	99.6682%
19	67989	American Memorial Life Ins Co	SD	252,730	0.0108%	99.6791%
4553	70435	The Savings Bank Mut Life Ins Co of	MA	244,963	0.0105%	99.6896%
	64904	Investors Heritage Life Ins Co	KY	229,676	0.0099%	99.6994%
50	62553	Country Life Ins Co	IL	228,367	0.0098%	99.7092%
619	67911	Pioneer Mut Life Ins Co	ND	220,379	0.0095%	99.7187%
901	62308	Connecticut Gen Life Ins Co	CT	217,482	0.0093%	99.728%
306	86126	Members Life Ins Co	IA	200,064	0.0086%	99.7366%
3527	60836	American Republic Ins Co	IA	197,495	0.0085%	99.745%
458	66370	Mony Life Ins Co	NY	196,938	0.0084%	99.7535%
634	66680	National Life Ins Co	VT	187,287	0.008%	99.7615%
826	81353	NYLife Ins Co Of AZ	AZ	184,402	0.0079%	99.7694%
449	66540	National Farmers Union Life Ins Co	TX	183,724	0.0079%	99.7773%
	61212	Baltimore Life Ins Co	MD	178,443	0.0077%	99.785%
	71404	Continental Gen Ins Co	TX	174,885	0.0075%	99.7925%
233	70319	Washington Natl Ins Co	IN	174,716	0.0075%	99.8%
8	70866	Allstate Assur Co	IL	155,999	0.0067%	99.8067%
707	62286	Golden Rule Ins Co	IN	150,595	0.0065%	99.8131%
	69329	Surety Life & Cas Ins Co	ND	148,770	0.0064%	99.8195%
1117	85189	Western United Life Assur Co	WA	139,334	0.006%	99.8255%

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709	97268	Pacific Life & Ann Co	AZ	136,000	0.0058%	99.8313%
1	12321	American Continental Ins Co	TN	132,337	0.0057%	99.837%
535	76023	Columbian Life Ins Co	IL	121,497	0.0052%	99.8422%
687	64211	Guarantee Trust Life Ins Co	IL	115,037	0.0049%	99.8471%
315	68594	American Amicable Life Ins Co Of TX	TX	114,694	0.0049%	99.8521%
4832	61360	Reliastar Life Ins Co Of NY	NY	113,486	0.0049%	99.8569%
4712	63967	Government Personnel Mut Life Ins Co	TX	109,475	0.0047%	99.8616%
4734	61492	Athene Annuity & Life Assur Co	DE	104,410	0.0045%	99.8661%
1211	97241	Settlers Life Ins Co	WI	102,547	0.0044%	99.8705%
707	79413	UnitedHealthcare Ins Co	CT	101,070	0.0043%	99.8748%
4925	64238	Guaranty Income Life Ins Co	IA	100,000	0.0043%	99.8791%
2858	99724	LifeShield Natl Ins Co	OK	92,269	0.004%	99.8831%
615	61395	Beneficial Life Ins Co	UT	91,527	0.0039%	99.887%
	68772	Security Mut Life Ins Co Of NY	NY	90,172	0.0039%	99.8909%
581	61476	Boston Mut Life Ins Co	MA	89,850	0.0039%	99.8947%
4932	91626	New England Life Ins Co	MA	89,830	0.0039%	99.8986%
4965	62880	Equitable Financial Life & Ann Co	CO	85,852	0.0037%	99.9023%
	56332	First Cath Slovak Ladies Assn USA	OH	84,151	0.0036%	99.9059%
4616	57991	Everence Assn Inc	IN	78,415	0.0034%	99.9092%
276	61425	Trustmark Ins Co	IL	77,769	0.0033%	99.9126%
	69132	State Mut Ins Co	GA	70,980	0.003%	99.9156%
4750	61409	National Benefit Life Ins Co	NY	70,850	0.003%	99.9187%
451	71870	Fidelity Security Life Ins Co	MO	68,398	0.0029%	99.9216%
449	90212	Great Southern Life Ins Co	TX	65,880	0.0028%	99.9244%
450	65781	Madison Natl Life Ins Co Inc	WI	64,372	0.0028%	99.9272%
4903	90247	Rx Life Ins Co	AZ	58,999	0.0025%	99.9297%
	67180	Ohio State Life Ins Co	TX	57,478	0.0025%	99.9322%
330	60410	American Fidelity Assur Co	OK	55,110	0.0024%	99.9345%
525	66427	Mutual Trust Life Ins Co a Pan Amer	IL	53,290	0.0023%	99.9368%
	57320	Woodmen World Life Ins Soc	NE	53,194	0.0023%	99.9391%
	57568	National Catholic Soc Of Foresters	IL	52,679	0.0023%	99.9414%
4639	61182	Aurora Natl Life Assur Co	CA	49,988	0.0021%	99.9435%
12	70106	United States Life Ins Co in the Cit	NY	47,110	0.002%	99.9455%
781	69744	Union Labor Life Ins Co	MD	46,546	0.002%	99.9475%
3527	65641	Medico Life & Hlth Ins Co	IA	46,211	0.002%	99.9495%
872	66230	William Penn Life Ins Co Of NY	NY	44,840	0.0019%	99.9514%
350	62596	Union Fidelity Life Ins Co	KS	44,216	0.0019%	99.9533%
4734	60518	American Hlth & Life Ins Co	TX	41,566	0.0018%	99.9551%
3891	69140	First Allmerica Fin Life Ins Co	MA	38,198	0.0016%	99.9568%
549	80926	Sun Life & Hlth Ins Co	MI	36,887	0.0016%	99.9583%
4213	69396	Texas Life Ins Co	TX	35,829	0.0015%	99.9599%
901	65722	Loyal Amer Life Ins Co	OH	33,854	0.0015%	99.9613%
4752	60227	Trinity Life Ins Co	OK	33,557	0.0014%	99.9628%
28	72222	Amica Life Ins Co	RI	32,218	0.0014%	99.9641%
408	63657	Garden State Life Ins Co	TX	31,526	0.0014%	99.9655%
4827	93777	Pavonia Life Ins Co of MI	MI	30,410	0.0013%	99.9668%
4928	82538	National Hlth Ins Co	TX	28,358	0.0012%	99.968%
84	93661	Annuity Investors Life Ins Co	OH	27,250	0.0012%	99.9692%

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707	61832	Chesapeake Life Ins Co	OK	26,294	0.0011%	99.9703%
	71706	Standard Life & Cas Ins Co	UT	25,252	0.0011%	99.9714%
290	92916	United Amer Ins Co	NE	24,573	0.0011%	99.9725%
435	70416	MML Bay State Life Ins Co	CT	24,343	0.001%	99.9735%
3891	84824	Commonwealth Ann & Life Ins Co	MA	23,797	0.001%	99.9745%
4752	70742	Family Benefit Life Ins Co	MO	23,407	0.001%	99.9755%
4877	69566	Trans World Assur Co	CA	23,123	0.001%	99.9765%
449	63487	Investors Life Ins Co N Amer	TX	22,082	0.0009%	99.9775%
4734	68039	Athene Ann & Life Assur Co of NY	NY	21,627	0.0009%	99.9784%
215	68462	Reserve Natl Ins Co	IL	21,609	0.0009%	99.9793%
84	67083	Manhattan Natl Life Ins Co	OH	21,431	0.0009%	99.9802%
370	71730	Continental Amer Ins Co	NE	21,168	0.0009%	99.9811%
449	87645	United Fidelity Life Ins Co	TX	20,475	0.0009%	99.982%
876	94358	USABLE Life	AR	19,409	0.0008%	99.9829%
67	74799	Leaders Life Ins Co	OK	18,972	0.0008%	99.9837%
1117	61883	ManhattanLife Assur Co of Amer	AR	17,491	0.0008%	99.9844%
4903	71390	Puritan Life Ins Co of Amer	AZ	17,296	0.0007%	99.9852%
4877	60429	American Fidelity Life Ins Co	FL	17,095	0.0007%	99.9859%
19	60275	American Bankers Life Assur Co Of FL	FL	15,022	0.0006%	99.9865%
290	77968	Family Heritage Life Ins Co Of Amer	OH	13,122	0.0006%	99.9871%
707	62324	Freedom Life Ins Co Of Amer	TX	12,972	0.0006%	99.9877%
671	61069	Anthem Life Ins Co	IN	12,933	0.0006%	99.9882%
565	68985	Starmount Life Ins Co	ME	12,839	0.0006%	99.9888%
408	86355	Standard Life & Accident Ins Co	TX	12,794	0.0005%	99.9893%
836	70483	Western & Southern Life Ins Co	OH	12,505	0.0005%	99.9899%
850	68632	Vantis Life Ins Co	CT	11,314	0.0005%	99.9903%
	56480	Wsa Fraternal Life	CO	10,362	0.0004%	99.9908%
587	61239	Bankers Fidelity Life Ins Co	GA	9,380	0.0004%	99.9912%
1117	65870	Manhattan Life Ins Co	NY	8,925	0.0004%	99.9916%
19	65080	John Alden Life Ins Co	WI	8,691	0.0004%	99.9919%
	69310	Surety Life Ins Co	NE	8,637	0.0004%	99.9923%
1117	63053	Family Life Ins Co	TX	8,527	0.0004%	99.9927%
50	94218	Country Investors Life Assur Co	IL	8,291	0.0004%	99.993%
4947	60176	SBLI USA Life Ins Co Inc	NY	7,331	0.0003%	99.9933%
	11121	Unified Life Ins Co	TX	6,961	0.0003%	99.9936%
	56456	United States Letter Carriers Mut Be	TN	6,884	0.0003%	99.9939%
572	77720	LifeSecure Ins Co	MI	6,861	0.0003%	99.9942%
140	64327	Harleysville Life Ins Co	OH	6,681	0.0003%	99.9945%
588	69272	Sunset Life Ins Co Of Amer	MO	6,569	0.0003%	99.9948%
687	92703	United Natl Life Ins Co Of Amer	IL	6,436	0.0003%	99.9951%
542	69922	United Home Life Ins Co	IN	6,407	0.0003%	99.9954%
	56383	Order of United Commercial Travelers	OH	5,854	0.0003%	99.9956%
31	97764	Idealife Ins Co	CT	5,833	0.0003%	99.9959%
4900	14188	Dakota Capital Life Ins Co	ND	5,381	0.0002%	99.9961%
408	71773	American Natl Life Ins Co Of TX	TX	5,042	0.0002%	99.9963%
429	71714	Berkshire Life Ins Co of Amer	MA	4,926	0.0002%	99.9965%
525	67539	Pan Amer Life Ins Co	LA	4,822	0.0002%	99.9967%
707	66087	Mid West Natl Life Ins Co Of TN	TX	4,441	0.0002%	99.9969%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
4736	68284	Nassau Life Ins Co of KS	KS	4,434	0.0002%	99.9971%
477	61700	Renaissance Life & Hlth Ins Co of Am	IN	4,301	0.0002%	99.9973%
1	68500	Continental Life Ins Co Brentwood	TN	4,229	0.0002%	99.9975%
261	72850	United World Life Ins Co	NE	4,082	0.0002%	99.9976%
150	67261	Old Republic Life Ins Co	IL	4,021	0.0002%	99.9978%
23	80985	4 Ever Life Ins Co	IL	3,854	0.0002%	99.998%
	63819	Unity Financial Life Ins Co	OH	3,831	0.0002%	99.9981%
4213	60704	Wilton Reassur Life Co of NY	NY	3,518	0.0002%	99.9983%
4968	65951	Merit Life Ins Co	TX	2,971	0.0001%	99.9984%
629	97152	Plateau Ins Co	TN	2,908	0.0001%	99.9985%
	90638	Best Life & Hlth Ins Co	TX	2,386	0.0001%	99.9986%
3527	31119	Medico Ins Co	IA	2,367	0.0001%	99.9988%
535	62103	Columbian Mut Life Ins Co	NY	2,316	0.0001%	99.9989%
574	61859	Christian Fidelity Life Ins Co	TX	2,204	0.0001%	99.9989%
901	88366	American Retirement Life Ins Co	OH	2,154	0.0001%	99.999%
565	67598	Paul Revere Life Ins Co	MA	2,137	0.0001%	99.9991%
215	69930	United Ins Co Of Amer	IL	2,120	0.0001%	99.9992%
315	67946	Pioneer Security Life Ins Co	TX	1,746	0.0001%	99.9993%
4947	60183	S USA Life Ins Co Inc	AZ	1,601	0.0001%	99.9994%
454	69485	Security Natl Life Ins Co	UT	1,567	0.0001%	99.9994%
31	82880	CSI Life Ins Co	NE	1,452	0.0001%	99.9995%
315	91693	IA Amer Life Ins Co	TX	1,403	0.0001%	99.9996%
68	64149	EPIC Life Ins Co	WI	1,300	0.0001%	99.9996%
4832	66109	Midwestern United Life Ins Co	IN	1,193	0.0001%	99.9997%
	56499	Assured Life Assn	CO	999	0%	99.9997%
330	60801	American Public Life Ins Co	OK	977	0%	99.9997%
	70130	Universal Guar Life Ins Co	OH	872	0%	99.9998%
4966	63223	Federal Life Ins Co	IL	698	0%	99.9998%
3098	92711	HCC Life Ins Co	IN	660	0%	99.9998%
612	71463	CICA Life Ins Co of Amer	CO	642	0%	99.9999%
901	61727	Cigna Natl Hlth Ins Co	OH	632	0%	99.9999%
707	69647	Optum Ins of OH Inc	OH	408	0%	99.9999%
4888	89184	Sterling Investors Life Ins Co	IN	340	0%	99.9999%
901	77399	Sterling Life Ins Co	IL	338	0%	99.9999%
	57223	Baptist Life Assn	NY	277	0%	100%
55	84522	Auto Club Life Ins Co	MI	230	0%	100%
4824	71471	Ability Ins Co	NE	206	0%	100%
707	98205	Natl Foundation Life Ins Co	TX	200	0%	100%
520	78743	New Era Life Ins Co	TX	150	0%	100%
241	62634	Delaware Amer Life Ins Co	DE	123	0%	100%
450	69078	Standard Security Life Ins Co Of NY	NY	123	0%	100%
215	68357	Reliable Life Ins Co	MO	40	0%	100%
	56170	Womans Life Ins Society	MI	12	0%	100%
	326	<b>Companies in Report</b>		2,331,202,254	100%	100%