

**Market Share by Line of Business - Property & Casualty**

**Selected Criteria -** Year: 2020 State: SD Codelist Basis: Licensed Round by Thousands: No  
**Business Type:** Property & Casualty **Include Zero Companies:** No **Line of Business:** Other liability - occurrence; Other liability - claims-made

| Group Code | Cocode | Company Name                        | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 14184  | Acuity A Mut Ins Co                 | WI       | 7,134,514               | 5.6%         | 5.6%                    | 6,797,677              | 3,347,570              | 49.2458%               |
| 3548       | 25674  | Travelers Prop Cas Co Of Amer       | CT       | 5,640,615               | 4.4274%      | 10.0275%                | 5,328,021              | 547,768                | 10.2809%               |
| 176        | 25143  | State Farm Fire & Cas Co            | IL       | 4,812,789               | 3.7777%      | 13.8052%                | 4,670,728              | 80,514                 | 1.7238%                |
| 62         | 21415  | Employers Mut Cas Co                | IA       | 4,384,279               | 3.4413%      | 17.2465%                | 4,193,385              | 2,024,971              | 48.2897%               |
| 248        | 13021  | United Fire & Cas Co                | IA       | 4,258,516               | 3.3426%      | 20.5891%                | 4,181,431              | 1,055,456              | 25.2415%               |
| 626        | 20281  | Federal Ins Co                      | IN       | 3,939,082               | 3.0919%      | 23.681%                 | 4,126,660              | 670,253                | 16.242%                |
| 3548       | 31194  | Travelers Cas & Surety Co Of Amer   | CT       | 3,873,172               | 3.0401%      | 26.7211%                | 3,649,390              | 1,699,150              | 46.5598%               |
| 218        | 20443  | Continental Cas Co                  | IL       | 3,378,308               | 2.6517%      | 29.3728%                | 3,316,284              | 1,185,621              | 35.7515%               |
| 12         | 19445  | National Union Fire Ins Co Of Pitts | PA       | 2,621,060               | 2.0573%      | 31.4301%                | 3,478,701              | -290,701               | -8.3566%               |
| 244        | 10677  | The Cincinnati Ins Co               | OH       | 2,491,812               | 1.9559%      | 33.386%                 | 2,604,868              | -1,721,678             | -66.0946%              |
| 473        | 19275  | American Family Mut Ins Co SI       | WI       | 2,390,390               | 1.8763%      | 35.2623%                | 2,352,893              | 2,866,721              | 121.8381%              |
| 140        | 28223  | Nationwide Agribusiness Ins Co      | IA       | 2,369,853               | 1.8602%      | 37.1224%                | 2,176,173              | 4,240,007              | 194.8378%              |
| 84         | 16691  | Great Amer Ins Co                   | OH       | 2,329,433               | 1.8284%      | 38.9509%                | 2,184,274              | 410,915                | 18.8124%               |
| 309        | 15377  | Western Natl Mut Ins Co             | MN       | 2,233,258               | 1.7529%      | 40.7038%                | 2,177,142              | 400,304                | 18.3867%               |
| 698        | 14850  | North Star Mut Ins Co               | MN       | 2,210,357               | 1.735%       | 42.4387%                | 2,132,285              | 48,409                 | 2.2703%                |
| 3098       | 18058  | Philadelphia Ind Ins Co             | PA       | 1,988,352               | 1.5607%      | 43.9995%                | 1,932,296              | 737,201                | 38.1516%               |
| 7          | 13935  | Federated Mut Ins Co                | MN       | 1,926,255               | 1.512%       | 45.5114%                | 1,501,207              | 785,122                | 52.2994%               |
|            | 32450  | ALPS Prop & Cas Ins Co              | MT       | 1,789,825               | 1.4049%      | 46.9163%                | 1,770,363              | -1,107,407             | -62.5525%              |
| 280        | 18988  | Auto Owners Ins Co                  | MI       | 1,787,168               | 1.4028%      | 48.3191%                | 1,768,378              | 1,541,735              | 87.1836%               |
| 212        | 16535  | Zurich Amer Ins Co                  | NY       | 1,759,067               | 1.3807%      | 49.6998%                | 1,866,436              | 2,013,109              | 107.8585%              |
| 280        | 32700  | Owners Ins Co                       | OH       | 1,749,508               | 1.3732%      | 51.073%                 | 1,701,869              | 94,583                 | 5.5576%                |
| 626        | 22667  | Ace Amer Ins Co                     | PA       | 1,728,319               | 1.3566%      | 52.4296%                | 1,540,597              | 780,003                | 50.6299%               |
| 150        | 11371  | Great West Cas Co                   | NE       | 1,715,106               | 1.3462%      | 53.7759%                | 1,645,556              | -429,800               | -26.1188%              |

| Group Code | Cocode | Company Name                      | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 11118  | Federated Rural Electric Ins Exch | KS       | 1,552,963               | 1.219%       | 54.9948%                | 1,537,955              | 458,626                | 29.8205%               |
| 513        | 13773  | Farm Bureau Prop & Cas Ins Co     | IA       | 1,294,503               | 1.0161%      | 56.0109%                | 1,291,384              | -688,879               | -53.3442%              |
| 1279       | 11150  | Arch Ins Co                       | MO       | 1,293,902               | 1.0156%      | 57.0265%                | 1,059,237              | 479,971                | 45.3129%               |
| 4670       | 38318  | Starr Ind & Liab Co               | TX       | 1,273,067               | 0.9993%      | 58.0258%                | 776,051                | 170,240                | 21.9367%               |
| 181        | 39845  | Westport Ins Corp                 | MO       | 1,256,232               | 0.986%       | 59.0118%                | 1,223,863              | 507,059                | 41.431%                |
| 473        | 13412  | Austin Mut Ins Co                 | MN       | 1,227,648               | 0.9636%      | 59.9754%                | 924,374                | 617,419                | 66.7932%               |
|            | 13889  | Farmers Mut Ins Co Of NE          | NE       | 1,221,740               | 0.959%       | 60.9344%                | 1,197,428              | -34,606                | -2.89%                 |
| 19         | 10111  | American Bankers Ins Co Of FL     | FL       | 1,130,974               | 0.8877%      | 61.8221%                | 2,586,770              | 1,556,547              | 60.1734%               |
| 140        | 23787  | Nationwide Mut Ins Co             | OH       | 1,120,590               | 0.8796%      | 62.7017%                | 1,072,485              | 122,953                | 11.4643%               |
| 3098       | 29599  | US Specialty Ins Co               | TX       | 1,085,863               | 0.8523%      | 63.554%                 | 1,127,213              | 117,478                | 10.422%                |
| 31         | 25895  | United States Liab Ins Co         | PA       | 1,071,137               | 0.8408%      | 64.3948%                | 1,070,405              | 129,856                | 12.1315%               |
| 248        | 10324  | Addison Ins Co                    | IA       | 1,043,597               | 0.8191%      | 65.2139%                | 1,002,442              | 191,326                | 19.086%                |
| 306        | 10847  | Cumis Ins Society Inc             | IA       | 1,010,178               | 0.7929%      | 66.0068%                | 930,058                | 377,025                | 40.5378%               |
| 4902       | 11860  | Copic Ins Co                      | CO       | 951,764                 | 0.7471%      | 66.7539%                | 778,042                | 4,932                  | 0.6339%                |
| 69         | 21652  | Farmers Ins Exch                  | CA       | 896,247                 | 0.7035%      | 67.4574%                | 855,339                | 84,356                 | 9.8623%                |
| 155        | 38628  | Progressive Northern Ins Co       | WI       | 866,169                 | 0.6799%      | 68.1372%                | 827,741                | 1,086,554              | 131.2674%              |
| 140        | 19100  | Amco Ins Co                       | IA       | 832,881                 | 0.6537%      | 68.791%                 | 922,599                | 88,134                 | 9.5528%                |
| 518        | 14117  | Grinnell Mut Reins Co             | IA       | 819,807                 | 0.6435%      | 69.4345%                | 781,974                | 124,402                | 15.9087%               |
| 91         | 19682  | Hartford Fire Ins Co              | CT       | 784,962                 | 0.6161%      | 70.0506%                | 763,078                | 233,498                | 30.5995%               |
| 4942       | 37540  | Beazley Ins Co Inc                | CT       | 782,630                 | 0.6143%      | 70.6649%                | 868,110                | 364,691                | 42.0098%               |
| 968        | 37885  | XL Specialty Ins Co               | DE       | 776,635                 | 0.6096%      | 71.2745%                | 735,132                | 706,356                | 96.0856%               |
| 796        | 39217  | QBE Ins Corp                      | PA       | 720,038                 | 0.5652%      | 71.8397%                | 498,050                | 115,965                | 23.2838%               |
| 408        | 28401  | American Natl Prop & Cas Co       | MO       | 717,273                 | 0.563%       | 72.4027%                | 675,302                | 757,624                | 112.1904%              |
| 4911       | 23574  | Midwest Family Mut Ins Co         | IA       | 714,873                 | 0.5611%      | 72.9638%                | 675,182                | 495,871                | 73.4426%               |
| 626        | 20699  | Ace Prop & Cas Ins Co             | PA       | 674,253                 | 0.5292%      | 73.4931%                | 597,399                | 370,966                | 62.0969%               |
| 88         | 22292  | Hanover Ins Co                    | NH       | 669,846                 | 0.5258%      | 74.0188%                | 526,749                | 61,703                 | 11.7139%               |
| 501        | 22314  | RSUI Ind Co                       | NH       | 624,395                 | 0.4901%      | 74.5089%                | 578,129                | 103,071                | 17.8284%               |
| 783        | 13056  | RLI Ins Co                        | IL       | 620,370                 | 0.4869%      | 74.9959%                | 520,376                | -102,219               | -19.6433%              |
| 2538       | 25011  | Wesco Ins Co                      | DE       | 605,688                 | 0.4754%      | 75.4713%                | 569,904                | 105,430                | 18.4996%               |

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| 7          | 16024  | Federated Reserve Ins Co          | MN       | 593,904                 | 0.4662%      | 75.9375%                | 466,072                | 213,599                | 45.8296%               |
| 91         | 29459  | Twin City Fire Ins Co Co          | IN       | 554,392                 | 0.4352%      | 76.3726%                | 572,537                | 201,814                | 35.2491%               |
| 158        | 16624  | Allied World Specialty Ins Co     | DE       | 551,717                 | 0.4331%      | 76.8057%                | 545,738                | -18,578                | -3.4042%               |
| 175        | 41653  | Milbank Ins Co                    | IA       | 549,712                 | 0.4315%      | 77.2372%                | 564,723                | -564,684               | -99.9931%              |
| 91         | 42307  | Navigators Ins Co                 | NY       | 543,096                 | 0.4263%      | 77.6634%                | 477,069                | 38,839                 | 8.1412%                |
| 205        | 38539  | De Smet Ins Co Of SD              | SD       | 527,604                 | 0.4141%      | 78.0776%                | 518,479                | 490,000                | 94.5072%               |
| 111        | 24740  | Safeco Ins Co Of Amer             | NH       | 520,376                 | 0.4085%      | 78.486%                 | 532,501                | -59,962                | -11.2604%              |
| 111        | 42404  | Liberty Ins Corp                  | IL       | 515,934                 | 0.405%       | 78.891%                 | 379,283                | 263,533                | 69.4819%               |
| 3991       | 14257  | IMT Ins Co                        | IA       | 514,811                 | 0.4041%      | 79.2951%                | 512,727                | 108,064                | 21.0763%               |
| 761        | 35300  | Allianz Global Risks US Ins Co    | IL       | 503,509                 | 0.3952%      | 79.6903%                | 383,123                | 76,950                 | 20.0849%               |
| 169        | 21180  | Sentry Select Ins Co              | WI       | 461,673                 | 0.3624%      | 80.0527%                | 451,228                | 161,376                | 35.7637%               |
| 98         | 10804  | Continental Western Ins Co        | IA       | 446,334                 | 0.3503%      | 80.403%                 | 484,873                | -49,811                | -10.273%               |
| 3219       | 10641  | Endurance Amer Ins Co             | DE       | 433,595                 | 0.3403%      | 80.7433%                | 464,460                | -62,493                | -13.455%               |
| 3548       | 25658  | Travelers Ind Co                  | CT       | 429,151                 | 0.3369%      | 81.0802%                | 667,698                | 671,435                | 100.5597%              |
| 3416       | 37273  | Axis Ins Co                       | IL       | 424,847                 | 0.3335%      | 81.4137%                | 425,070                | 84,776                 | 19.944%                |
| 62         | 10863  | Dakota Fire Ins Co                | ND       | 413,515                 | 0.3246%      | 81.7382%                | 402,866                | 284,438                | 70.6036%               |
| 218        | 35289  | Continental Ins Co                | PA       | 412,276                 | 0.3236%      | 82.0619%                | 498,534                | 133,863                | 26.8513%               |
| 626        | 14982  | Penn Millers Ins Co               | PA       | 411,002                 | 0.3226%      | 82.3845%                | 417,626                | 160,455                | 38.4207%               |
| 4790       | 16942  | MMIC Ins Inc                      | MN       | 410,889                 | 0.3225%      | 82.707%                 | 411,770                | 29,377                 | 7.1343%                |
| 88         | 42552  | Nova Cas Co                       | NY       | 401,965                 | 0.3155%      | 83.0225%                | 234,580                | 72,795                 | 31.0321%               |
| 4928       | 38660  | MIC Gen Ins Corp                  | MI       | 391,024                 | 0.3069%      | 83.3294%                | 418,347                | 234,612                | 56.0807%               |
| 4928       | 16217  | National Farmers Union Prop & Cas | NC       | 389,880                 | 0.306%       | 83.6354%                | 396,822                | 61,878                 | 15.5934%               |
| 140        | 15580  | Scottsdale Ind Co                 | OH       | 383,485                 | 0.301%       | 83.9364%                | 296,675                | 48,479                 | 16.3408%               |
| 3500       | 44270  | American West Ins Co              | ND       | 376,550                 | 0.2956%      | 84.232%                 | 332,465                | 38,000                 | 11.4298%               |
| 111        | 24074  | Ohio Cas Ins Co                   | NH       | 373,345                 | 0.293%       | 84.525%                 | 304,422                | 162,756                | 53.4639%               |
| 569        | 13897  | Farmers Mut Hail Ins Co Of IA     | IA       | 372,445                 | 0.2923%      | 84.8174%                | 383,922                | 76,577                 | 19.946%                |
| 98         | 31325  | Acadia Ins Co                     | IA       | 370,935                 | 0.2912%      | 85.1085%                | 210,573                | 20,480                 | 9.7258%                |
| 84         | 31135  | Great Amer Security Ins Co        | OH       | 370,661                 | 0.2909%      | 85.3995%                | 177,815                | 51,321                 | 28.862%                |

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| 62         | 21407  | Emcasco Ins Co                  | IA       | 364,031                 | 0.2857%      | 85.6852%                | 389,632                | 285,127                | 73.1785%               |
| 111        | 23043  | Liberty Mut Ins Co              | MA       | 359,938                 | 0.2825%      | 85.9677%                | 263,358                | 127,558                | 48.4352%               |
| 250        | 22586  | Atlantic States Ins Co          | PA       | 341,342                 | 0.2679%      | 86.2357%                | 322,285                | 46,000                 | 14.2731%               |
| 150        | 24147  | Old Republic Ins Co             | PA       | 341,215                 | 0.2678%      | 86.5035%                | 319,590                | 46,604                 | 14.5824%               |
| 968        | 24554  | XL Ins Amer Inc                 | DE       | 328,508                 | 0.2579%      | 86.7614%                | 365,189                | 304,528                | 83.3891%               |
| 150        | 20095  | BITCO Gen Ins Corp              | IL       | 325,994                 | 0.2559%      | 87.0172%                | 319,605                | 65,483                 | 20.4887%               |
| 212        | 26247  | American Guar & Liab Ins        | NY       | 322,564                 | 0.2532%      | 87.2704%                | 217,429                | 264,519                | 121.6576%              |
| 98         | 38911  | Berkley Natl Ins Co             | IA       | 321,453                 | 0.2523%      | 87.5227%                | 321,400                | 45,852                 | 14.2663%               |
| 69         | 11185  | Foremost Ins Co Grand Rapids MI | MI       | 308,146                 | 0.2419%      | 87.7646%                | 273,106                | 208,367                | 76.2953%               |
| 84         | 26344  | Great Amer Assur Co             | OH       | 306,620                 | 0.2407%      | 88.0053%                | 286,194                | 118,393                | 41.3681%               |
| 785        | 28932  | Markel Amer Ins Co              | VA       | 301,995                 | 0.237%       | 88.2423%                | 267,220                | 13,231                 | 4.9514%                |
| 7          | 28304  | Federated Serv Ins Co           | MN       | 300,187                 | 0.2356%      | 88.4779%                | 284,671                | 78,072                 | 27.4253%               |
| 4734       | 43460  | Aspen Amer Ins Co               | TX       | 294,288                 | 0.231%       | 88.7089%                | 347,407                | 314,075                | 90.4055%               |
| 175        | 25135  | State Automobile Mut Ins Co     | OH       | 294,280                 | 0.231%       | 88.9399%                | 258,282                | -63,550                | -24.6049%              |
| 31         | 20052  | National Liab & Fire Ins Co     | CT       | 288,164                 | 0.2262%      | 89.1661%                | 298,438                | 45,925                 | 15.3885%               |
| 4666       | 10200  | Hiscox Ins Co Inc               | IL       | 287,356                 | 0.2256%      | 89.3917%                | 228,606                | 27,046                 | 11.8308%               |
| 807        | 19640  | Columbia Natl Ins Co            | NE       | 278,615                 | 0.2187%      | 89.6104%                | 293,598                | 36,487                 | 12.4275%               |
| 214        | 19194  | Farmers Alliance Mut Ins Co     | KS       | 272,936                 | 0.2142%      | 89.8246%                | 266,522                | 31,600                 | 11.8564%               |
| 513        | 27871  | Western Agric Ins Co            | IA       | 271,127                 | 0.2128%      | 90.0374%                | 269,106                | -13,000                | -4.8308%               |
| 200        | 25941  | United Serv Automobile Assn     | TX       | 265,304                 | 0.2082%      | 90.2456%                | 250,514                | 18,917                 | 7.5513%                |
| 473        | 27138  | Midvale Ind Co                  | WI       | 260,808                 | 0.2047%      | 90.4504%                | 245,237                | 119,864                | 48.8768%               |
| 140        | 22209  | Freedom Specialty Ins Co        | OH       | 247,803                 | 0.1945%      | 90.6449%                | 237,991                | 76,346                 | 32.0794%               |
| 19         | 42978  | American Security Ins Co        | DE       | 247,643                 | 0.1944%      | 90.8392%                | 209,891                | 159,900                | 76.1824%               |
| 3548       | 25623  | Phoenix Ins Co                  | CT       | 243,868                 | 0.1914%      | 91.0307%                | 250,214                | 20,605                 | 8.235%                 |
| 309        | 24465  | Western Natl Assur Co           | MN       | 243,124                 | 0.1908%      | 91.2215%                | 230,422                | 53,143                 | 23.0633%               |
| 1120       | 10120  | Everest Natl Ins Co             | DE       | 235,861                 | 0.1851%      | 91.4066%                | 201,142                | 173,083                | 86.0502%               |

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| 761        | 21873  | Firemans Fund Ins Co             | CA       | 233,526                 | 0.1833%      | 91.5899%                | 315,443                | 50,633                 | 16.0514%               |
| 98         | 25844  | Union Ins Co                     | IA       | 230,098                 | 0.1806%      | 91.7705%                | 217,817                | -3,583                 | -1.645%                |
| 175        | 25127  | State Auto Prop & Cas Ins Co     | IA       | 229,129                 | 0.1798%      | 91.9504%                | 191,701                | 5,985                  | 3.122%                 |
| 62         | 21423  | Union Ins Co Of Providence       | IA       | 228,903                 | 0.1797%      | 92.1301%                | 215,576                | 92,019                 | 42.6852%               |
| 169        | 24988  | Sentry Ins A Mut Co              | WI       | 223,969                 | 0.1758%      | 92.3059%                | 225,242                | -21,296                | -9.4547%               |
| 91         | 29424  | Hartford Cas Ins Co              | IN       | 223,077                 | 0.1751%      | 92.481%                 | 171,801                | 194,370                | 113.1367%              |
| 3548       | 24767  | St Paul Fire & Marine Ins Co     | CT       | 214,697                 | 0.1685%      | 92.6495%                | 238,244                | 297,650                | 124.9349%              |
| 19         | 40827  | Virginia Surety Co Inc           | IL       | 210,523                 | 0.1652%      | 92.8147%                | 261,878                | 195,460                | 74.6378%               |
| 98         | 21784  | Firemens Ins Co Of Washington DC | DE       | 203,066                 | 0.1594%      | 92.9741%                | 180,828                | 5,324                  | 2.9442%                |
| 205        | 31445  | De Smet Farm Mut Ins Co Of SD    | SD       | 201,123                 | 0.1579%      | 93.132%                 | 196,128                | 115,976                | 59.1328%               |
| 785        | 38970  | Markel Ins Co                    | IL       | 188,625                 | 0.1481%      | 93.28%                  | 178,429                | 27,815                 | 15.5888%               |
| 111        | 23647  | Ironshore Ind Inc                | IL       | 184,865                 | 0.1451%      | 93.4251%                | 40,630                 | 5,085                  | 12.5154%               |
| 244        | 28665  | The Cincinnati Cas Co            | OH       | 179,959                 | 0.1413%      | 93.5664%                | 108,570                | 18,324                 | 16.8776%               |
| 626        | 35181  | Executive Risk Ind Inc           | DE       | 171,158                 | 0.1343%      | 93.7007%                | 172,248                | -89,379                | -51.8897%              |
| 4904       | 27154  | Atlantic Specialty Ins Co        | NY       | 170,037                 | 0.1335%      | 93.8342%                | 212,423                | 332,108                | 156.3428%              |
| 140        | 11991  | National Cas Co                  | OH       | 166,697                 | 0.1308%      | 93.965%                 | 166,942                | 118,700                | 71.1025%               |
| 155        | 16322  | Progressive Direct Ins Co        | OH       | 161,585                 | 0.1268%      | 94.0919%                | 154,281                | 17,303                 | 11.2153%               |
| 3219       | 11551  | Endurance Assur Corp             | DE       | 161,278                 | 0.1266%      | 94.2185%                | 113,973                | 37,374                 | 32.792%                |
| 309        | 40312  | Pioneer Specialty Ins Co         | MN       | 158,158                 | 0.1241%      | 94.3426%                | 152,712                | 39,848                 | 26.0936%               |
| 244        | 23280  | The Cincinnati Ind Co            | OH       | 154,170                 | 0.121%       | 94.4636%                | 152,352                | -15,889                | -10.4291%              |
| 155        | 11770  | United Financial Cas Co          | OH       | 152,632                 | 0.1198%      | 94.5834%                | 139,712                | 6,860                  | 4.9101%                |
| 626        | 10030  | Westchester Fire Ins Co          | PA       | 150,238                 | 0.1179%      | 94.7014%                | 154,429                | -57,391                | -37.1634%              |
| 212        | 41181  | Universal Underwriters Ins Co    | IL       | 147,273                 | 0.1156%      | 94.8169%                | 136,548                | 129,145                | 94.5785%               |
| 3548       | 25682  | Travelers Ind Co Of CT           | CT       | 145,637                 | 0.1143%      | 94.9313%                | 157,454                | -23,649                | -15.0196%              |
| 775        | 13714  | Pharmacists Mut Ins Co           | IA       | 144,070                 | 0.1131%      | 95.0443%                | 143,521                | -4,950                 | -3.449%                |

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|------------|--------|-----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 457        | 19801  | Argonaut Ins Co                   | IL       | 143,427                 | 0.1126%      | 95.1569%                | 115,769                | 65,037                 | 56.1783%               |
| 4990       | 25496  | StarStone Natl Ins Co             | DE       | 139,474                 | 0.1095%      | 95.2664%                | 173,747                | -64,167                | -36.9313%              |
| 473        | 10386  | American Family Ins Co            | WI       | 136,254                 | 0.1069%      | 95.3734%                | 118,056                | 35,988                 | 30.4838%               |
| 361        | 42722  | American Modern Prop & Cas Ins Co | OH       | 130,870                 | 0.1027%      | 95.4761%                | 91,298                 | 5,127                  | 5.6157%                |
| 411        | 19941  | American Commerce Ins Co          | OH       | 130,118                 | 0.1021%      | 95.5782%                | 117,615                | 0                      | 0%                     |
| 785        | 12831  | State Natl Ins Co Inc             | TX       | 121,493                 | 0.0954%      | 95.6736%                | 85,493                 | 2,959                  | 3.4611%                |
| 4935       | 23663  | National Amer Ins Co              | OK       | 119,659                 | 0.0939%      | 95.7675%                | 89,367                 | 68,027                 | 76.1209%               |
| 246        | 14974  | Pennsylvania Lumbermens Mut Ins   | PA       | 118,157                 | 0.0927%      | 95.8602%                | 165,539                | 23,270                 | 14.0571%               |
| 501        | 10472  | Capitol Ind Corp                  | WI       | 116,851                 | 0.0917%      | 95.952%                 | 111,753                | -20,968                | -18.7628%              |
| 98         | 25224  | Great Divide Ins Co               | ND       | 115,413                 | 0.0906%      | 96.0425%                | 84,663                 | -6,244                 | -7.3751%               |
| 158        | 25054  | Hudson Ins Co                     | DE       | 114,620                 | 0.09%        | 96.1325%                | 131,859                | 40,593                 | 30.7852%               |
| 98         | 40045  | Starnet Ins Co                    | IA       | 113,722                 | 0.0893%      | 96.2218%                | 198,078                | 46,492                 | 23.4716%               |
| 8          | 19240  | Allstate Ind Co                   | IL       | 113,373                 | 0.089%       | 96.3108%                | 105,745                | 17,652                 | 16.693%                |
| 111        | 24082  | Ohio Security Ins Co              | NH       | 108,059                 | 0.0848%      | 96.3956%                | 108,355                | 42,018                 | 38.7781%               |
| 98         | 32603  | Berkley Ins Co                    | DE       | 101,664                 | 0.0798%      | 96.4754%                | 149,030                | 611,891                | 410.5824%              |
| 796        | 24414  | General Cas Co Of WI              | WI       | 101,045                 | 0.0793%      | 96.5547%                | 109,867                | 23,931                 | 21.7818%               |
|            | 14885  | Northwest Gf Mut Ins Co           | SD       | 96,257                  | 0.0756%      | 96.6302%                | 94,932                 | 81                     | 0.0853%                |
| 1278       | 37770  | CSAA Gen Ins Co                   | IN       | 95,514                  | 0.075%       | 96.7052%                | 89,241                 | 24,081                 | 26.9842%               |
| 181        | 29874  | North Amer Specialty Ins Co       | NH       | 94,737                  | 0.0744%      | 96.7796%                | 46,797                 | 13,095                 | 27.9826%               |
| 12         | 19402  | AIG Prop Cas Co                   | IL       | 94,682                  | 0.0743%      | 96.8539%                | 87,676                 | -9,348                 | -10.662%               |
| 4718       | 10051  | Lyndon Southern Ins Co            | DE       | 93,494                  | 0.0734%      | 96.9273%                | 36,824                 | 7,584                  | 20.5953%               |
| 831        | 41050  | TDC Natl Assur Co                 | OR       | 86,729                  | 0.0681%      | 96.9954%                | 54,747                 | 24,637                 | 45.0016%               |
| 201        | 25976  | Utica Mut Ins Co                  | NY       | 86,347                  | 0.0678%      | 97.0631%                | 86,559                 | -446,123               | -515.3976%             |
| 69         | 21709  | Truck Ins Exch                    | CA       | 85,748                  | 0.0673%      | 97.1304%                | 79,257                 | 78,141                 | 98.5919%               |
|            | 27766  | Missouri Valley Mut Ins Co        | SD       | 85,566                  | 0.0672%      | 97.1976%                | 87,137                 | 0                      | 0%                     |
| 626        | 43575  | Indemnity Ins Co Of North Amer    | PA       | 82,233                  | 0.0645%      | 97.2621%                | 51,351                 | 6,392                  | 12.4477%               |

| Group Code | Cocode | Company Name                     | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 218        | 20478  | National Fire Ins Co Of Hartford | IL       | 81,634                  | 0.0641%      | 97.3262%                | 73,065                 | 262,867                | 359.7714%              |
| 626        | 20702  | Ace Fire Underwriters Ins Co     | PA       | 80,976                  | 0.0636%      | 97.3898%                | 71,464                 | 15,032                 | 21.0344%               |
| 4664       | 12873  | Privilege Underwriters Recp Exch | FL       | 73,359                  | 0.0576%      | 97.4474%                | 66,096                 | 21,560                 | 32.6192%               |
| 256        | 16608  | New York Marine & Gen Ins Co     | NY       | 70,977                  | 0.0557%      | 97.5031%                | 43,851                 | -7,165                 | -16.3394%              |
| 98         | 29580  | Berkley Regional Ins Co          | IA       | 66,456                  | 0.0522%      | 97.5552%                | 56,761                 | -444                   | -0.7822%               |
| 111        | 33600  | LM Ins Corp                      | IL       | 66,407                  | 0.0521%      | 97.6074%                | 65,011                 | 18,560                 | 28.549%                |
| 140        | 18961  | Crestbrook Ins Co                | OH       | 66,004                  | 0.0518%      | 97.6592%                | 21,312                 | 7,797                  | 36.585%                |
|            | 11134  | Rural Trust Ins Co               | TX       | 65,274                  | 0.0512%      | 97.7104%                | 46,358                 | 13,103                 | 28.2648%               |
| 84         | 22136  | Great Amer Ins Co of NY          | NY       | 63,853                  | 0.0501%      | 97.7605%                | 58,336                 | 20,730                 | 35.5355%               |
| 968        | 12866  | T H E Ins Co                     | LA       | 63,672                  | 0.05%        | 97.8105%                | 68,349                 | 35,080                 | 51.3248%               |
| 31         | 22063  | Government Employees Ins Co      | NE       | 62,145                  | 0.0488%      | 97.8593%                | 65,645                 | 6,131                  | 9.3396%                |
| 12         | 40436  | Stratford Ins Co                 | NH       | 60,745                  | 0.0477%      | 97.907%                 | 54,021                 | 4,201                  | 7.7766%                |
| 158        | 21113  | United States Fire Ins Co        | DE       | 60,737                  | 0.0477%      | 97.9546%                | 67,469                 | 109,276                | 161.9648%              |
| 456        | 26077  | Lancer Ins Co                    | IL       | 60,673                  | 0.0476%      | 98.0023%                | 61,469                 | 2,541                  | 4.1338%                |
| 3548       | 24791  | St Paul Mercury Ins Co           | CT       | 59,840                  | 0.047%       | 98.0492%                | 63,117                 | 11,463                 | 18.1615%               |
| 91         | 11000  | Sentinel Ins Co Ltd              | CT       | 59,359                  | 0.0466%      | 98.0958%                | 58,582                 | -31,668                | -54.0576%              |
| 4851       | 18767  | Church Mut Ins Co S I            | WI       | 58,898                  | 0.0462%      | 98.1421%                | 48,842                 | 3,356                  | 6.8711%                |
| 490        | 44725  | 1st Auto & Cas Ins Co            | WI       | 58,231                  | 0.0457%      | 98.1878%                | 56,883                 | 0                      | 0%                     |
| 3299       | 17159  | Atain Specialty Ins Co           | MI       | 55,991                  | 0.0439%      | 98.2317%                | 36,972                 | 0                      | 0%                     |
| 200        | 25968  | USAA Cas Ins Co                  | TX       | 55,786                  | 0.0438%      | 98.2755%                | 52,136                 | 93,195                 | 178.7536%              |
| 31         | 38962  | Genesis Ins Co                   | DE       | 53,629                  | 0.0421%      | 98.3176%                | 51,949                 | 21,000                 | 40.4243%               |
| 4910       | 42234  | Minnesota Lawyers Mut Ins Co     | MN       | 53,239                  | 0.0418%      | 98.3594%                | 58,721                 | 21,422                 | 36.481%                |
| 158        | 21105  | North River Ins Co               | NJ       | 53,187                  | 0.0417%      | 98.4011%                | 42,752                 | 4,375                  | 10.2334%               |
| 158        | 22730  | Allied World Ins Co              | NH       | 52,880                  | 0.0415%      | 98.4426%                | 51,100                 | -6,835                 | -13.3757%              |
| 225        | 28886  | Transguard Ins Co Of Amer Inc    | IL       | 51,615                  | 0.0405%      | 98.4831%                | 47,684                 | 12,131                 | 25.4404%               |
| 84         | 21172  | Vanliner Ins Co                  | MO       | 51,438                  | 0.0404%      | 98.5235%                | 48,476                 | -7,403                 | -15.2715%              |

| Group Code | Cocode | Company Name                         | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|--------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 13528  | Brotherhood Mut Ins Co               | IN       | 49,346                  | 0.0387%      | 98.5623%                | 47,659                 | 530                    | 1.1121%                |
| 241        | 26298  | Metropolitan Prop & Cas Ins Co       | RI       | 48,248                  | 0.0379%      | 98.6001%                | 50,691                 | 5,983                  | 11.8029%               |
| 920        | 19615  | American Reliable Ins Co             | AZ       | 47,827                  | 0.0375%      | 98.6377%                | 40,419                 | 2,208                  | 5.4628%                |
| 91         | 30104  | Hartford Underwriters Ins Co         | CT       | 44,639                  | 0.035%       | 98.6727%                | 30,552                 | 2,138                  | 6.9979%                |
| 31         | 22276  | Berkshire Hathaway Specialty Ins Co  | NE       | 44,595                  | 0.035%       | 98.7077%                | 96,114                 | 242,473                | 252.2765%              |
| 111        | 19917  | Liberty Ins Underwriters Inc         | IL       | 43,769                  | 0.0344%      | 98.7421%                | 66,822                 | -48,079                | -71.9509%              |
| 3991       | 12528  | Wadena Ins Co                        | IA       | 43,374                  | 0.034%       | 98.7761%                | 44,301                 | 14,436                 | 32.5862%               |
| 140        | 42587  | Depositors Ins Co                    | IA       | 42,772                  | 0.0336%      | 98.8097%                | 58,534                 | -7,504                 | -12.8199%              |
| 150        | 12262  | Pennsylvania Manufacturers Assoc Ins | PA       | 42,691                  | 0.0335%      | 98.8432%                | 43,217                 | 22,422                 | 51.8824%               |
| 98         | 10510  | Carolina Cas Ins Co                  | IA       | 42,032                  | 0.033%       | 98.8762%                | 42,023                 | -1,867                 | -4.4428%               |
| 517        | 41343  | HDI Global Ins Co                    | IL       | 42,002                  | 0.033%       | 98.9092%                | 38,565                 | 20,514                 | 53.1933%               |
| 4942       | 16510  | Beazley Amer Ins Co Inc              | CT       | 41,410                  | 0.0325%      | 98.9417%                | 8,741                  | 5,628                  | 64.3862%               |
| 200        | 18600  | USAA Gen Ind Co                      | TX       | 41,223                  | 0.0324%      | 98.974%                 | 36,807                 | 3,289                  | 8.9358%                |
| 2538       | 19879  | Security Natl Ins Co                 | DE       | 40,752                  | 0.032%       | 99.006%                 | 51,690                 | -109,657               | -212.1435%             |
| 79         | 38601  | MIC Prop & Cas Ins Corp              | MI       | 38,797                  | 0.0305%      | 99.0365%                | 26,883                 | 14,001                 | 52.0812%               |
| 458        | 35769  | Protective Prop & Cas Ins Co         | MO       | 37,884                  | 0.0297%      | 99.0662%                | 88,992                 | 147,706                | 165.9767%              |
| 626        | 18279  | Bankers Standard Ins Co              | PA       | 37,261                  | 0.0292%      | 99.0954%                | 36,633                 | 17,376                 | 47.4326%               |
|            | 36340  | Camico Mut Ins Co                    | CA       | 36,171                  | 0.0284%      | 99.1238%                | 35,938                 | -41                    | -0.1141%               |
| 218        | 13188  | Western Surety Co                    | SD       | 35,632                  | 0.028%       | 99.1518%                | 35,724                 | -6,253                 | -17.5036%              |
| 807        | 40371  | Columbia Mut Ins Co                  | MO       | 33,434                  | 0.0262%      | 99.178%                 | 32,045                 | 5,688                  | 17.75%                 |
| 212        | 40142  | American Zurich Ins Co               | IL       | 32,900                  | 0.0258%      | 99.2039%                | 35,774                 | 21,896                 | 61.2065%               |
| 140        | 37877  | Nationwide Prop & Cas Ins Co         | OH       | 32,572                  | 0.0256%      | 99.2294%                | 8,770                  | 0                      | 0%                     |
| 626        | 20303  | Great Northern Ins Co                | IN       | 32,217                  | 0.0253%      | 99.2547%                | 33,839                 | -8,933                 | -26.3985%              |



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|------------|--------|----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 300        | 22578  | Horace Mann Ins Co               | IL       | 31,675                  | 0.0249%      | 99.2796%                | 33,397                 | 73,230                 | 219.2712%              |
| 12         | 19410  | Commerce & Industry Ins Co       | NY       | 31,292                  | 0.0246%      | 99.3041%                | 31,057                 | 805                    | 2.592%                 |
| 968        | 22322  | Greenwich Ins Co                 | DE       | 30,812                  | 0.0242%      | 99.3283%                | 39,699                 | -35,672                | -89.8562%              |
| 84         | 33723  | Great Amer Spirit Ins Co         | OH       | 29,294                  | 0.023%       | 99.3513%                | 12,191                 | 1,454                  | 11.9268%               |
| 783        | 37206  | Contractors Bonding & Ins Co     | IL       | 29,072                  | 0.0228%      | 99.3741%                | 33,547                 | 13,249                 | 39.4938%               |
| 8          | 19232  | Allstate Ins Co                  | IL       | 28,667                  | 0.0225%      | 99.3966%                | 28,279                 | -6,015                 | -21.2702%              |
|            | 34606  | Center Mut Ins Co                | ND       | 27,818                  | 0.0218%      | 99.4185%                | 27,434                 | 4,335                  | 15.8016%               |
| 225        | 26433  | Harco Natl Ins Co                | IL       | 27,355                  | 0.0215%      | 99.4399%                | 41,228                 | -4,530                 | -10.9877%              |
| 84         | 32620  | National Interstate Ins Co       | OH       | 26,605                  | 0.0209%      | 99.4608%                | 22,044                 | 5,287                  | 23.9839%               |
| 228        | 24112  | Westfield Ins Co                 | OH       | 26,001                  | 0.0204%      | 99.4812%                | 24,792                 | -3,716                 | -14.9887%              |
| 303        | 15032  | Guideone Mut Ins Co              | IA       | 25,924                  | 0.0203%      | 99.5016%                | 25,065                 | -1,062                 | -4.237%                |
| 140        | 26093  | Nationwide Affinity Co of Amer   | OH       | 23,445                  | 0.0184%      | 99.52%                  | 53,451                 | 0                      | 0%                     |
| 796        | 24449  | Regent Ins Co                    | WI       | 23,304                  | 0.0183%      | 99.5383%                | 21,456                 | -8,189                 | -38.1665%              |
| 218        | 20427  | American Cas Co Of Reading PA    | PA       | 22,883                  | 0.018%       | 99.5562%                | 19,766                 | 5,709                  | 28.8829%               |
| 111        | 19704  | American States Ins Co           | IN       | 22,793                  | 0.0179%      | 99.5741%                | 55,790                 | 33,940                 | 60.8353%               |
| 3494       | 31925  | Falls Lake Natl Ins Co           | OH       | 22,667                  | 0.0178%      | 99.5919%                | 4,043                  | 2,065                  | 51.0759%               |
| 3098       | 15105  | Safety Natl Cas Corp             | MO       | 21,609                  | 0.017%       | 99.6089%                | 17,655                 | 10,379                 | 58.7879%               |
| 4908       | 23752  | Ascot Ins Co                     | CO       | 21,532                  | 0.0169%      | 99.6258%                | 10,934                 | 6,041                  | 55.2497%               |
| 250        | 13692  | Donegal Mut Ins Co               | PA       | 20,811                  | 0.0163%      | 99.6421%                | 23,616                 | 1,000                  | 4.2344%                |
| 869        | 10054  | Securian Cas Co                  | MN       | 20,712                  | 0.0163%      | 99.6584%                | 15,102                 | 7,292                  | 48.285%                |
|            | 37621  | Toyota Motor Ins Co              | IA       | 20,381                  | 0.016%       | 99.6744%                | 87,914                 | 78,978                 | 89.8355%               |
| 140        | 42579  | Allied Prop & Cas Ins Co         | IA       | 19,783                  | 0.0155%      | 99.6899%                | 44,322                 | -530                   | -1.1958%               |
| 31         | 10391  | Berkshire Hathaway Direct Ins Co | NE       | 19,489                  | 0.0153%      | 99.7052%                | 10,008                 | 3,823                  | 38.1994%               |
| 84         | 23418  | Mid Continent Cas Co             | OH       | 19,002                  | 0.0149%      | 99.7201%                | 28,964                 | 2,575                  | 8.8903%                |
| 31         | 42390  | Amguard Ins Co                   | PA       | 18,683                  | 0.0147%      | 99.7348%                | 11,700                 | 1,629                  | 13.9231%               |
| 12         | 19380  | American Home Assur Co           | NY       | 18,528                  | 0.0145%      | 99.7493%                | 18,499                 | -105,260               | -569.0037%             |

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|------------|--------|--------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 111        | 33588  | First Liberty Ins Corp               | IL       | 18,287                  | 0.0144%      | 99.7637%                | 18,083                 | 8,376                  | 46.3197%               |
| 91         | 27120  | Trumbull Ins Co                      | CT       | 18,284                  | 0.0144%      | 99.778%                 | 18,319                 | 238                    | 1.2992%                |
| 31         | 11843  | Medical Protective Co                | IN       | 17,504                  | 0.0137%      | 99.7918%                | 20,113                 | 96,029                 | 477.4474%              |
| 215        | 40703  | Unitrin Safeguard Ins Co             | WI       | 17,351                  | 0.0136%      | 99.8054%                | 11,128                 | 2,039                  | 18.3231%               |
| 140        | 23582  | Harleysville Ins Co                  | OH       | 16,709                  | 0.0131%      | 99.8185%                | 16,689                 | 3,778                  | 22.6377%               |
| 629        | 10817  | Plateau Cas Ins Co                   | TN       | 16,555                  | 0.013%       | 99.8315%                | 10,519                 | 7,495                  | 71.252%                |
| 748        | 18023  | Star Ins Co                          | MI       | 15,780                  | 0.0124%      | 99.8439%                | 17,130                 | -79,537                | -464.3141%             |
| 124        | 23396  | Amerisure Mut Ins Co                 | MI       | 15,749                  | 0.0124%      | 99.8562%                | 37,210                 | -816                   | -2.193%                |
| 111        | 24732  | General Ins Co Of Amer               | NH       | 14,351                  | 0.0113%      | 99.8675%                | 19,308                 | 3,788                  | 19.6188%               |
| 241        | 40649  | Economy Premier Assur Co             | IL       | 14,148                  | 0.0111%      | 99.8786%                | 16,061                 | 830                    | 5.1678%                |
| 2698       | 22241  | Medmarc Cas Ins Co                   | VT       | 13,978                  | 0.011%       | 99.8896%                | 16,351                 | -5,055                 | -30.9155%              |
| 98         | 31003  | Tri State Ins Co Of MN               | IA       | 13,650                  | 0.0107%      | 99.9003%                | 8,958                  | 243                    | 2.7127%                |
| 140        | 23760  | Nationwide Gen Ins Co                | OH       | 13,551                  | 0.0106%      | 99.9109%                | 3,570                  | 0                      | 0%                     |
| 12         | 23809  | Granite State Ins Co                 | IL       | 13,214                  | 0.0104%      | 99.9213%                | 13,541                 | -8,074                 | -59.6263%              |
| 361        | 11452  | Hartford Steam Boil Inspec & Ins Co  | CT       | 12,875                  | 0.0101%      | 99.9314%                | 8,481                  | 0                      | 0%                     |
| 212        | 27855  | Zurich Amer Ins Co Of IL             | IL       | 12,838                  | 0.0101%      | 99.9415%                | 12,540                 | -470                   | -3.748%                |
| 150        | 24139  | Old Republic Gen Ins Corp            | IL       | 12,376                  | 0.0097%      | 99.9512%                | 13,977                 | -27,777                | -198.7336%             |
| 111        | 21458  | Employers Ins Co of Wausau           | WI       | 11,487                  | 0.009%       | 99.9602%                | 7,950                  | 5,848                  | 73.5597%               |
| 313        | 33898  | Aegis Security Ins Co                | PA       | 11,309                  | 0.0089%      | 99.9691%                | 8,766                  | 0                      | 0%                     |
| 169        | 23434  | Middlesex Ins Co                     | WI       | 10,781                  | 0.0085%      | 99.9776%                | 6,042                  | 20,028                 | 331.4796%              |
| 3548       | 24015  | Northland Ins Co                     | CT       | 10,280                  | 0.0081%      | 99.9856%                | 10,935                 | 2,138                  | 19.5519%               |
| 473        | 29068  | American Family Connect Prop & Cas I | WI       | 10,153                  | 0.008%       | 99.9936%                | 10,168                 | 10,223                 | 100.5409%              |
| 28         | 19976  | Amica Mut Ins Co                     | RI       | 9,917                   | 0.0078%      | 100.0014%               | 10,981                 | 0                      | 0%                     |
| 4871       | 25585  | Watford Ins Co                       | NJ       | 9,329                   | 0.0073%      | 100.0087%               | 6,457                  | 2,757                  | 42.6978%               |
| 200        | 21253  | Garrison Prop & Cas Ins Co           | TX       | 9,285                   | 0.0073%      | 100.016%                | 8,174                  | -899                   | -10.9983%              |
| 140        | 26182  | Harleysville Worcester Ins Co        | OH       | 8,685                   | 0.0068%      | 100.0228%               | 7,188                  | 287                    | 3.9928%                |

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|------------|--------|--------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 2538       | 15954  | AmTrust Ins Co                 | DE       | 8,481                   | 0.0067%      | 100.0295%               | 8,689                  | -1,026                 | -11.808%               |
| 88         | 36064  | Hanover Amer Ins Co            | NH       | 8,299                   | 0.0065%      | 100.036%                | 8,210                  | 8,048                  | 98.0268%               |
| 4850       | 28860  | Clear Blue Ins Co              | IL       | 7,643                   | 0.006%       | 100.042%                | 3,000                  | 1,736                  | 57.8667%               |
| 12         | 23841  | New Hampshire Ins Co           | IL       | 7,411                   | 0.0058%      | 100.0478%               | 6,341                  | 15,485                 | 244.2044%              |
| 3479       | 14494  | Merchants Bonding Co a Mut     | IA       | 7,128                   | 0.0056%      | 100.0534%               | 5,960                  | 193                    | 3.2383%                |
| 3098       | 10367  | Avemco Ins Co                  | MD       | 7,073                   | 0.0056%      | 100.0589%               | 7,006                  | 2,910                  | 41.5358%               |
| 1154       | 10638  | Proselect Ins Co               | NE       | 6,916                   | 0.0054%      | 100.0644%               | 6,735                  | 226                    | 3.3556%                |
| 84         | 26832  | Great Amer Alliance Ins Co     | OH       | 6,900                   | 0.0054%      | 100.0698%               | 9,012                  | -11,309                | -125.4882%             |
| 31         | 20087  | National Ind Co                | NE       | 6,357                   | 0.005%       | 100.0748%               | 6,409                  | 21,913                 | 341.9098%              |
| 218        | 20508  | Valley Forge Ins Co            | PA       | 5,630                   | 0.0044%      | 100.0792%               | -7,846                 | -9,888                 | 126.026%               |
| 920        | 42048  | Diamond State Ins Co           | IN       | 5,568                   | 0.0044%      | 100.0836%               | 5,136                  | -26                    | -0.5062%               |
| 4381       | 18694  | Great Midwest Ins Co           | TX       | 5,270                   | 0.0041%      | 100.0877%               | 7,237                  | 1,054,815              | 14,575.3074%           |
| 831        | 34495  | Doctors Co An Interins Exch    | CA       | 4,994                   | 0.0039%      | 100.0916%               | 5,318                  | 62                     | 1.1659%                |
|            | 24376  | Spinnaker Ins Co               | IL       | 4,754                   | 0.0037%      | 100.0954%               | 2,401                  | 579                    | 24.115%                |
| 31         | 11967  | General Star Natl Ins Co       | DE       | 4,712                   | 0.0037%      | 100.0991%               | 4,230                  | -2,000                 | -47.2813%              |
| 88         | 22306  | Massachusetts Bay Ins Co       | NH       | 4,667                   | 0.0037%      | 100.1027%               | 6,471                  | -33,960                | -524.803%              |
| 91         | 22357  | Hartford Accident & Ind Co     | CT       | 4,426                   | 0.0035%      | 100.1062%               | 3,833                  | -82                    | -2.1393%               |
| 807        | 35629  | Association Cas Ins Co         | TX       | 4,289                   | 0.0034%      | 100.1096%               | 3,289                  | 392                    | 11.9185%               |
| 262        | 10464  | Canal Ins Co                   | SC       | 4,060                   | 0.0032%      | 100.1127%               | 3,615                  | 1,875                  | 51.8672%               |
| 4359       | 11206  | Housing Enterprise Ins Co Inc  | VT       | 3,929                   | 0.0031%      | 100.1158%               | 3,962                  | -963                   | -24.3059%              |
|            | 41459  | Armed Forces Ins Exch          | KS       | 3,785                   | 0.003%       | 100.1188%               | 3,816                  | -560                   | -14.6751%              |
| 150        | 20109  | BITCO Natl Ins Co              | IL       | 3,780                   | 0.003%       | 100.1218%               | 3,780                  | -15,488                | -409.7354%             |
| 4869       | 25180  | Stillwater Ins Co              | CA       | 3,745                   | 0.0029%      | 100.1247%               | 3,254                  | 0                      | 0%                     |
| 4720       | 29734  | Conifer Ins Co                 | MI       | 3,494                   | 0.0027%      | 100.1275%               | 3,495                  | 0                      | 0%                     |
| 91         | 37478  | Hartford Ins Co Of The Midwest | IN       | 3,408                   | 0.0027%      | 100.1301%               | 3,943                  | -105                   | -2.6629%               |
| 4381       | 35408  | Imperium Ins Co                | TX       | 3,176                   | 0.0025%      | 100.1326%               | 4,102                  | 904                    | 22.038%                |
| 212        | 21326  | Empire Fire & Marine Ins Co    | IL       | 2,945                   | 0.0023%      | 100.1349%               | 4,933                  | 424                    | 8.5952%                |

| Group Code | Cocode | Company Name                   | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|--------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 3548       | 25666  | Travelers Ind Co Of Amer       | CT       | 2,934                   | 0.0023%      | 100.1372%               | 3,933                  | -12,238                | -311.162%              |
| 350        | 21261  | Electric Ins Co                | MA       | 2,846                   | 0.0022%      | 100.1395%               | 3,243                  | 396                    | 12.2109%               |
| 361        | 19720  | American Alt Ins Corp          | DE       | 2,658                   | 0.0021%      | 100.1416%               | 3,599                  | -5,327                 | -148.0133%             |
| 218        | 20494  | Transportation Ins Co          | IL       | 2,589                   | 0.002%       | 100.1436%               | 1,799                  | -1,604                 | -89.1606%              |
| 12         | 23817  | Illinois Natl Ins Co           | IL       | 2,375                   | 0.0019%      | 100.1455%               | 69,028                 | -209,291               | -303.1973%             |
| 626        | 10052  | Chubb Natl Ins Co              | IN       | 2,350                   | 0.0018%      | 100.1473%               | 1,875                  | 1,028                  | 54.8267%               |
| 761        | 21857  | American Ins Co                | OH       | 2,344                   | 0.0018%      | 100.1491%               | 18,596                 | -52,862                | -284.2654%             |
| 225        | 23248  | Occidental Fire & Cas Co Of NC | NC       | 2,159                   | 0.0017%      | 100.1508%               | 2,115                  | 20,798                 | 983.357%               |
| 215        | 16063  | Unitrin Auto & Home Ins Co     | NY       | 2,099                   | 0.0016%      | 100.1525%               | 4,322                  | -5,901                 | -136.534%              |
| 169        | 13978  | Florists Mut Ins Co            | IL       | 2,020                   | 0.0016%      | 100.1541%               | 2,243                  | 114                    | 5.0825%                |
| 8          | 29980  | First Colonial Ins Co          | FL       | 1,867                   | 0.0015%      | 100.1555%               | 12                     | 2                      | 16.6667%               |
| 155        | 10872  | American Strategic Ins Corp    | FL       | 1,643                   | 0.0013%      | 100.1568%               | 1,045                  | 83                     | 7.9426%                |
| 689        | 33162  | Bankers Ins Co                 | FL       | 1,562                   | 0.0012%      | 100.158%                | 361                    | -318                   | -88.0886%              |
| 749        | 39322  | General Security Natl Ins Co   | NY       | 1,356                   | 0.0011%      | 100.1591%               | 539                    | 294                    | 54.5455%               |
| 225        | 20010  | Acceptance Ind Ins Co          | NE       | 1,223                   | 0.001%       | 100.1601%               | 5,987                  | 0                      | 0%                     |
| 2538       | 42376  | Technology Ins Co Inc          | DE       | 1,190                   | 0.0009%      | 100.161%                | 751                    | -12                    | -1.5979%               |
| 361        | 23469  | American Modern Home Ins Co    | OH       | 1,044                   | 0.0008%      | 100.1618%               | 4,872                  | -442                   | -9.0722%               |
| 626        | 20397  | Vigilant Ins Co                | NY       | 1,013                   | 0.0008%      | 100.1626%               | 883                    | 372                    | 42.1291%               |
| 150        | 36897  | Manufacturers Alliance Ins Co  | PA       | 1,000                   | 0.0008%      | 100.1634%               | 1,000                  | 416                    | 41.6%                  |
| 2538       | 26662  | Milford Cas Ins Co             | DE       | 979                     | 0.0008%      | 100.1642%               | 1,334                  | 14,959                 | 1,121.3643%            |
| 785        | 37915  | Essentia Ins Co                | MO       | 968                     | 0.0008%      | 100.1649%               | 969                    | -90                    | -9.2879%               |
| 111        | 19690  | American Economy Ins Co        | IN       | 928                     | 0.0007%      | 100.1657%               | 382                    | 35                     | 9.1623%                |
| 4973       | 10676  | First Guard Ins Co             | AZ       | 869                     | 0.0007%      | 100.1663%               | 869                    | -6                     | -0.6904%               |
| 111        | 44393  | West Amer Ins Co               | IN       | 829                     | 0.0007%      | 100.167%                | 828                    | 0                      | 0%                     |
| 303        | 42803  | Guideone Elite Ins Co          | IA       | 813                     | 0.0006%      | 100.1676%               | 812                    | 3,627                  | 446.6749%              |
| 3416       | 20370  | AXIS Reins Co                  | NY       | 809                     | 0.0006%      | 100.1683%               | 809                    | 33                     | 4.0791%                |

| Group Code | Cocode | Company Name                      | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 91         | 34690  | Property & Cas Ins Co Of Hartford | IN       | 794                     | 0.0006%      | 100.1689%               | 877                    | 0                      | 0%                     |
| 158        | 31348  | Crum & Forster Ind Co             | DE       | 582                     | 0.0005%      | 100.1693%               | 759                    | 121                    | 15.942%                |
| 176        | 25178  | State Farm Mut Auto Ins Co        | IL       | 577                     | 0.0005%      | 100.1698%               | 312                    | 0                      | 0%                     |
| 158        | 44768  | Vantapro Specialty Ins Co         | AR       | 487                     | 0.0004%      | 100.1702%               | 489                    | 67                     | 13.7014%               |
| 626        | 12777  | Chubb Ind Ins Co                  | NY       | 456                     | 0.0004%      | 100.1705%               | 989                    | 506                    | 51.1628%               |
| 31         | 35416  | Us Underwriters Ins Co            | ND       | 408                     | 0.0003%      | 100.1709%               | 462                    | 233                    | 50.4329%               |
| 291        | 13331  | Motorists Commercial Mut Ins Co   | OH       | 400                     | 0.0003%      | 100.1712%               | 587                    | -1,756                 | -299.1482%             |
| 761        | 21849  | American Automobile Ins Co        | MO       | 369                     | 0.0003%      | 100.1715%               | 86,348                 | -106,124               | -122.9027%             |
| 8          | 17230  | Allstate Prop & Cas Ins Co        | IL       | 320                     | 0.0003%      | 100.1717%               | 173                    | 0                      | 0%                     |
| 124        | 19488  | Amerisure Ins Co                  | MI       | 273                     | 0.0002%      | 100.1719%               | 271                    | -18                    | -6.6421%               |
| 626        | 20346  | Pacific Ind Co                    | WI       | 252                     | 0.0002%      | 100.1721%               | 728                    | 383                    | 52.6099%               |
| 4886       | 41394  | Benchmark Ins Co                  | KS       | 240                     | 0.0002%      | 100.1723%               | 23                     | 10                     | 43.4783%               |
| 3548       | 28188  | Travco Ins Co                     | CT       | 234                     | 0.0002%      | 100.1725%               | 66                     | 0                      | 0%                     |
|            | 10758  | Colonial Surety Co                | PA       | 212                     | 0.0002%      | 100.1727%               | 270                    | -8                     | -2.963%                |
| 111        | 24066  | American Fire & Cas Co            | NH       | 208                     | 0.0002%      | 100.1728%               | -569                   | 0                      | 0%                     |
| 303        | 14559  | Guideone Specialty Mut Ins Co     | IA       | 206                     | 0.0002%      | 100.173%                | 206                    | 3,004                  | 1,458.2524%            |
| 8          | 25712  | Esurance Ins Co                   | IL       | 150                     | 0.0001%      | 100.1731%               | 150                    | -1                     | -0.6667%               |
| 3219       | 11126  | Sompo Amer Ins Co                 | NY       | 140                     | 0.0001%      | 100.1732%               | 464                    | -56                    | -12.069%               |
|            | 11231  | Generali Us Branch                | NY       | 115                     | 0.0001%      | 100.1733%               | 79                     | 9                      | 11.3924%               |
| 70         | 37710  | First Amer Prop & Cas Ins Co      | CA       | 108                     | 0.0001%      | 100.1734%               | 108                    | 0                      | 0%                     |
| 3548       | 36161  | Travelers Prop Cas Ins Co         | CT       | 102                     | 0.0001%      | 100.1735%               | 102                    | 0                      | 0%                     |
| 124        | 11050  | Amerisure Partners Ins Co         | MI       | 77                      | 0.0001%      | 100.1735%               | 77                     | 20                     | 25.974%                |
| 140        | 25453  | Nationwide Ins Co Of Amer         | OH       | 45                      | 0%           | 100.1736%               | 45                     | 0                      | 0%                     |
| 4485       | 38733  | Alaska Natl Ins Co                | AK       | 39                      | 0%           | 100.1736%               | 12,234                 | -803                   | -6.5637%               |
| 4869       | 16578  | Stillwater Prop & Cas Ins Co      | NY       | 26                      | 0%           | 100.1736%               | 26                     | 0                      | 0%                     |

| Group Code | Cocode | Company Name                         | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|--------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 11878  | MutualAid eXchange                   | KS       | 18                      | 0%           | 100.1736%               | 64                     | -33                    | -51.5625%              |
| 1120       | 16044  | Everest Denali Ins Co                | DE       | 11                      | 0%           | 100.1736%               | 11                     | -24,907                | -226,427.2727%         |
| 457        | 19860  | Argonaut Great Central Ins Co        | IL       | 0                       | 0%           | 100.1736%               | 0                      | -2,342                 | 0%                     |
| 91         | 39608  | Nutmeg Ins Co                        | CT       | 0                       | 0%           | 100.1736%               | 0                      | 275                    | 0%                     |
| 920        | 32859  | Penn Amer Ins Co                     | PA       | 0                       | 0%           | 100.1736%               | 0                      | -31                    | 0%                     |
| 3416       | 15610  | AXIS Specialty Ins Co                | CT       | 0                       | 0%           | 100.1736%               | 0                      | -5,124                 | 0%                     |
| 3548       | 41769  | The Travelers Cas Co                 | CT       | 0                       | 0%           | 100.1736%               | 0                      | 640                    | 0%                     |
| 291        | 14338  | Iowa Mut Ins Co                      | OH       | 0                       | 0%           | 100.1736%               | 0                      | -10,741                | 0%                     |
| 626        | 20710  | Century Ind Co                       | PA       | 0                       | 0%           | 100.1736%               | 0                      | 36,198                 | 0%                     |
| 361        | 23450  | American Family Home Ins Co          | FL       | 0                       | 0%           | 100.1736%               | 0                      | -666                   | 0%                     |
| 3548       | 25879  | Fidelity & Guar Ins Underwriters Inc | WI       | 0                       | 0%           | 100.1736%               | 0                      | 562                    | 0%                     |
| 212        | 39306  | Fidelity & Deposit Co Of MD          | IL       | 0                       | 0%           | 100.1736%               | 0                      | -5,322                 | 0%                     |
| 3548       | 25887  | United States Fidelity & Guar Co     | CT       | 0                       | 0%           | 100.1736%               | 0                      | 24,009                 | 0%                     |
| 626        | 22748  | Pacific Employers Ins Co             | PA       | 0                       | 0%           | 100.1736%               | 0                      | 4,707                  | 0%                     |
| 140        | 35696  | Harleysville Preferred Ins Co        | OH       | 0                       | 0%           | 100.1736%               | 0                      | -119                   | 0%                     |
| 175        | 30945  | Plaza Ins Co                         | IA       | 0                       | 0%           | 100.1736%               | 0                      | -4,139                 | 0%                     |
| 31         | 22039  | General Reins Corp                   | DE       | 0                       | 0%           | 100.1736%               | 0                      | -2,000                 | 0%                     |
| 3548       | 24775  | St Paul Guardian Ins Co              | CT       | 0                       | 0%           | 100.1736%               | 0                      | -1,364                 | 0%                     |
| 2538       | 19216  | Southern Ins Co                      | TX       | 0                       | 0%           | 100.1736%               | 0                      | -184                   | 0%                     |
| 69         | 21687  | Mid Century Ins Co                   | CA       | 0                       | 0%           | 100.1736%               | 0                      | 33                     | 0%                     |
| 3548       | 24031  | Northland Cas Co                     | CT       | 0                       | 0%           | 100.1736%               | 0                      | -4                     | 0%                     |
| 796        | 37257  | Praetorian Ins Co                    | PA       | 0                       | 0%           | 100.1736%               | 13,737                 | 16,881                 | 122.8871%              |
| 3548       | 35386  | Fidelity & Guar Ins Co               | IA       | 0                       | 0%           | 100.1736%               | 0                      | 414                    | 0%                     |
| 98         | 36684  | Riverport Ins Co                     | IA       | 0                       | 0%           | 100.1736%               | 0                      | -877                   | 0%                     |

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|------------|--------|----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 3548       | 19038  | Travelers Cas & Surety Co        | CT       | 0                       | 0%           | 100.1736%               | 0                      | -24,106                | 0%                     |
| 212        | 34347  | Colonial Amer Cas & Surety Co    | IL       | 0                       | 0%           | 100.1736%               | 0                      | -2                     | 0%                     |
| 361        | 41998  | American Southern Home Ins Co    | FL       | 0                       | 0%           | 100.1736%               | 0                      | -143                   | 0%                     |
| 3548       | 19224  | St Paul Protective Ins Co        | CT       | 0                       | 0%           | 100.1736%               | 0                      | 2,258                  | 0%                     |
| 457        | 36927  | Colony Specialty Ins Co          | OH       | 0                       | 0%           | 100.1736%               | 2,388                  | -79,790                | -3,341.2898%           |
| 111        | 26069  | Wausau Business Ins Co           | WI       | 0                       | 0%           | 100.1736%               | 0                      | -80                    | 0%                     |
| 3548       | 36463  | Discover Prop & Cas Ins Co       | CT       | 0                       | 0%           | 100.1736%               | 0                      | -1,906                 | 0%                     |
| 2698       | 14460  | ProAssurance Ins Co of Amer      | IL       | 0                       | 0%           | 100.1736%               | 0                      | -1                     | 0%                     |
| 968        | 19518  | Catlin Ins Co                    | TX       | 0                       | 0%           | 100.1736%               | 0                      | -2,706                 | 0%                     |
| 212        | 40843  | Universal Underwriters Of TX Ins | IL       | 0                       | 0%           | 100.1736%               | 0                      | 1,968                  | 0%                     |
| 4715       | 22551  | Mitsui Sumitomo Ins USA Inc      | NY       | 0                       | 0%           | 100.1736%               | 0                      | 1                      | 0%                     |
| 2698       | 38954  | ProAssurance Cas Co              | MI       | 0                       | 0%           | 100.1736%               | 0                      | -1,812                 | 0%                     |
| 69         | 32220  | 21st Century N Amer Ins Co       | NY       | 0                       | 0%           | 100.1736%               | 0                      | -28                    | 0%                     |
| 88         | 31534  | Citizens Ins Co Of Amer          | MI       | 0                       | 0%           | 100.1736%               | 0                      | 42                     | 0%                     |
| 69         | 11800  | Foremost Prop & Cas Ins Co       | MI       | 0                       | 0%           | 100.1736%               | 0                      | -69                    | 0%                     |
| 69         | 20796  | 21st Century Premier Ins Co      | PA       | 0                       | 0%           | 100.1736%               | 0                      | -103                   | 0%                     |
| 785        | 21296  | Pinnacle Nat Ins Co              | TX       | 0                       | 0%           | 100.1736%               | 0                      | -74,426                | 0%                     |
| 4829       | 21970  | Bedivere Ins Co                  | PA       | 0                       | 0%           | 100.1736%               | 0                      | -6,413                 | 0%                     |
| 69         | 34789  | 21st Century Centennial Ins Co   | PA       | 0                       | 0%           | 100.1736%               | 0                      | 25                     | 0%                     |
| 111        | 26042  | Wausau Underwriters Ins Co       | WI       | 0                       | 0%           | 100.1736%               | 0                      | 1,189                  | 0%                     |
| 84         | 41106  | Triumphe Cas Co                  | OH       | 0                       | 0%           | 100.1736%               | 0                      | 1,729                  | 0%                     |
| 626        | 22713  | Insurance Co of N Amer           | PA       | 0                       | 0%           | 100.1736%               | 0                      | -479                   | 0%                     |
| 796        | 27740  | North Pointe Ins Co              | PA       | 0                       | 0%           | 100.1736%               | 0                      | 174,307                | 0%                     |
| 4734       | 20613  | Sparta Ins Co                    | CT       | 0                       | 0%           | 100.1736%               | 0                      | -1,555                 | 0%                     |

| Group Code | Cocode | Company Name                    | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|---------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 4889       | 14354  | Jewelers Mut Ins Co S I         | WI       | -3                      | -0%          | 100.1736%               | 566                    | 0                      | 0%                     |
| 4279       | 11347  | SFM Mut Ins Co                  | MN       | -9                      | -0%          | 100.1736%               | 276                    | 0                      | 0%                     |
| 1316       | 13722  | Knightbrook Ins Co              | DE       | -40                     | -0%          | 100.1736%               | 99                     | -42                    | -42.4242%              |
| 761        | 21881  | National Surety Corp            | IL       | -110                    | -0.0001%     | 100.1735%               | 26,140                 | 51,995                 | 198.9097%              |
| 4967       | 21075  | Transverse Ins Co               | TX       | -122                    | -0.0001%     | 100.1734%               | 467                    | 0                      | 0%                     |
| 4277       | 12870  | Sentruiuty Cas Co               | TX       | -216                    | -0.0002%     | 100.1732%               | -40,672                | 0                      | 0%                     |
| 1278       | 10921  | CSAA Fire & Cas Ins Co          | IN       | -598                    | -0.0005%     | 100.1728%               | 16,907                 | -85,228                | -504.0989%             |
| 361        | 38652  | American Modern Select Ins Co   | OH       | -1,355                  | -0.0011%     | 100.1717%               | 29,014                 | 250,717                | 864.1242%              |
| 3548       | 25615  | Charter Oak Fire Ins Co         | CT       | -10,426                 | -0.0082%     | 100.1635%               | 15,046                 | -16,605                | -110.3616%             |
| 62         | 25186  | Emc Prop & Cas Ins Co           | IA       | -11,439                 | -0.009%      | 100.1546%               | -21,601                | -4,034                 | 18.6751%               |
| 158        | 10690  | Allied World Natl Assur Co      | NH       | -12,500                 | -0.0098%     | 100.1447%               | -12,500                | -50,035                | 400.28%                |
| 12         | 19429  | Insurance Co Of The State Of PA | IL       | -12,552                 | -0.0099%     | 100.1349%               | -12,565                | -35,466                | 282.2602%              |
| 111        | 23035  | Liberty Mut Fire Ins Co         | WI       | -171,850                | -0.1349%     | 100%                    | -56,604                | 212,799                | -375.9434%             |
|            |        | <b>397 Companies in Report</b>  |          | <b>127,401,111</b>      | <b>100%</b>  | <b>100%</b>             | <b>124,120,401</b>     | <b>39,308,447</b>      | <b>31.6696%</b>        |