

**Market Share by Line of Business - Life A&H**

Selected Criteria -		Year: 2020	State: SD	Codelist Basis: Licensed		Round by Thousands: No					
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Non-cancellable (other individual policies)							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
233	70319	Washington Natl Ins Co	IN	13,907,587	41.7932%	41.7932%	14,061,290	0	10,443,699	10,808,277	76.8655%
468	86231	Transamerica Life Ins Co	IA	4,309,157	12.9493%	54.7425%	4,317,620	0	9,007,593	5,020,442	116.278%
332	61271	Principal Life Ins Co	IA	3,765,571	11.3158%	66.0582%	2,601,565	0	1,526,355	232,962	8.9547%
860	67091	Northwestern Mut Life Ins Co	WI	2,809,344	8.4423%	74.5005%	2,786,696	940,683	643,463	-1,155,089	-41.4501%
626	62146	Combined Ins Co Of Amer	IL	2,008,170	6.0347%	80.5352%	2,009,552	0	612,958	325,239	16.1847%
565	68195	Provident Life & Accident Ins Co	TN	1,006,748	3.0253%	83.5605%	1,047,628	0	1,544,204	1,326,746	126.6429%
429	71714	Berkshire Life Ins Co of Amer	MA	995,838	2.9926%	86.5531%	982,945	0	148,923	383,169	38.9817%
1348	69019	Standard Ins Co	OR	638,112	1.9176%	88.4706%	630,184	0	153,278	271,405	43.0676%
7	63258	Federated Life Ins Co	MN	577,543	1.7356%	90.2062%	580,654	0	10,983	-514,548	-88.6153%
943	61301	Ameritas Life Ins Corp	NE	451,348	1.3563%	91.5625%	455,877	0	44,742	80,344	17.6241%
241	65978	Metropolitan Life Ins Co	NY	390,909	1.1747%	92.7372%	399,852	0	244,359	360,050	90.0458%
435	65935	Massachusetts Mut Life Ins Co	MA	375,057	1.1271%	93.8643%	383,612	4,269	223,893	159,389	41.5495%
	56014	Thrivent Financial For Lutherans	WI	286,409	0.8607%	94.725%	283,147	51,777	180,171	118,074	41.7006%
565	62049	Colonial Life & Accident Ins Co	SC	274,414	0.8246%	95.5496%	272,691	0	195,066	206,152	75.5991%
565	67598	Paul Revere Life Ins Co	MA	162,568	0.4885%	96.0381%	184,268	0	580,617	409,213	222.0749%
4	65005	RiverSource Life Ins Co	MN	152,176	0.4573%	96.4954%	153,977	0	325	325	0.2111%
704	89206	Ohio Natl Life Assur Corp	OH	124,382	0.3738%	96.8692%	124,949	0	0	0	0%
3891	91642	Forethought Life Ins Co	IN	115,210	0.3462%	97.2154%	115,210	0	0	0	0%
212	80896	Centre Life Ins Co	MA	102,996	0.3095%	97.5249%	109,861	0	363,124	-37,824	-34.429%
429	64246	Guardian Life Ins Co Of Amer	NY	93,176	0.28%	97.8049%	91,359	1,485	187,795	107,493	117.66%
869	66168	Minnesota Life Ins Co	MN	92,320	0.2774%	98.0823%	103,614	0	259,338	281,697	271.8716%
826	66915	New York Life Ins Co	NY	85,673	0.2575%	98.3398%	86,474	0	165,348	33,245	38.4451%
565	62235	Unum Life Ins Co Of Amer	ME	77,728	0.2336%	98.5734%	85,490	0	422,982	318,851	372.9688%
4862	71439	Assurity Life Ins Co	NE	57,427	0.1726%	98.7459%	57,468	0	200,000	200,477	348.8498%

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	57487	Catholic Order Of Foresters	IL	56,857	0.1709%	98.9168%	56,857	0	0	0	0%
4965	62944	Equitable Financial Life Ins Co	NY	52,097	0.1566%	99.0734%	51,805	0	261,161	262,012	505.7659%
212	63177	Farmers New World Life Ins Co	WA	36,011	0.1082%	99.1816%	36,011	0	0	0	0%
12	60488	American Gen Life Ins Co	TX	35,269	0.106%	99.2876%	36,085	0	21,119	21,249	58.886%
440	66265	Monarch Life Ins Co	MA	29,806	0.0896%	99.3771%	29,911	0	57,480	24,052	80.4119%
4925	69973	United Life Ins Co	IA	26,819	0.0806%	99.4577%	27,199	0	33,500	19,095	70.2048%
918	65056	Jackson Natl Life Ins Co	MI	23,829	0.0716%	99.5293%	23,374	0	89,216	88,404	378.2151%
565	68209	Provident Life & Cas Ins Co	TN	16,877	0.0507%	99.58%	20,275	0	139,724	133,867	660.2565%
458	66370	Mony Life Ins Co	NY	16,628	0.05%	99.63%	17,271	9,361	36,000	28,605	165.6245%
634	66680	National Life Ins Co	VT	13,275	0.0399%	99.6699%	19,595	0	0	0	0%
4736	93734	Nassau Life & Ann Co	CT	11,749	0.0353%	99.7052%	11,912	0	5,637	1,540	12.9281%
20	65676	Lincoln Natl Life Ins Co	IN	10,342	0.0311%	99.7363%	12,560	0	59,822	44,237	352.2054%
1211	66583	National Guardian Life Ins Co	WI	10,313	0.031%	99.7673%	10,499	0	16,800	16,800	160.0152%
901	62308	Connecticut Gen Life Ins Co	CT	7,797	0.0234%	99.7907%	7,797	0	0	0	0%
850	67644	Penn Mut Life Ins Co	PA	7,578	0.0228%	99.8135%	7,300	0	133	-53	-0.726%
19	70408	Union Security Ins Co	KS	7,431	0.0223%	99.8358%	7,376	0	0	0	0%
704	67172	Ohio Natl Life Ins Co	OH	6,544	0.0197%	99.8555%	6,535	1,181	0	0	0%
	64580	Illinois Mut Life Ins Co	IL	6,256	0.0188%	99.8743%	7,105	0	0	0	0%
458	68136	Protective Life Ins Co	TN	4,829	0.0145%	99.8888%	4,834	0	0	-1,185	-24.5139%
769	80659	US Business of Canada Life Assur Co	MI	4,760	0.0143%	99.9031%	4,970	0	34,401	42,427	853.662%
4932	87726	Bighthouse Life Ins Co	DE	4,674	0.014%	99.9171%	4,374	0	0	0	0%
525	67539	Pan Amer Life Ins Co	LA	4,415	0.0133%	99.9304%	0	0	0	0	0%
4932	91626	New England Life Ins Co	MA	3,489	0.0105%	99.9409%	3,520	0	0	0	0%
261	71412	Mutual Of Omaha Ins Co	NE	2,842	0.0085%	99.9494%	2,905	0	0	-4,166	-143.4079%
200	69663	USAA Life Ins Co	TX	2,540	0.0076%	99.9571%	2,587	0	0	0	0%
	68772	Security Mut Life Ins Co Of NY	NY	1,913	0.0057%	99.9628%	2,052	0	0	0	0%

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4736	68284	Nassau Life Ins Co of KS	KS	1,671	0.005%	99.9678%	0	0	1,183	0	0%
241	97136	Metropolitan Tower Life Ins Co	NE	1,287	0.0039%	99.9717%	1,196	0	0	0	0%
304	68241	Prudential Ins Co Of Amer	NJ	1,210	0.0036%	99.9753%	1,224	0	0	0	0%
408	86355	Standard Life & Accident Ins Co	TX	1,004	0.003%	99.9784%	1,010	0	0	-20	-1.9802%
19	60275	American Bankers Life Assur Co Of FL	FL	991	0.003%	99.9813%	927	0	0	-134	-14.4552%
619	60895	American United Life Ins Co	IN	960	0.0029%	99.9842%	1,045	0	0	0	0%
4832	67105	Reliastar Life Ins Co	MN	854	0.0026%	99.9868%	854	0	0	-1,618	-189.4614%
904	65838	John Hancock Life Ins Co USA	MI	727	0.0022%	99.989%	727	0	0	0	0%
306	62626	CMFG Life Ins Co	IA	668	0.002%	99.991%	682	0	0	44	6.4516%
4734	61689	Athene Ann & Life Co	IA	654	0.002%	99.9929%	712	0	0	0	0%
276	61425	Trustmark Ins Co	IL	593	0.0018%	99.9947%	608	0	20,612	10,961	1,802.7961%
290	65331	Liberty Natl Life Ins Co	NE	442	0.0013%	99.996%	442	0	0	0	0%
	71404	Continental Gen Ins Co	TX	330	0.001%	99.997%	336	0	0	-223	-66.369%
	11121	Unified Life Ins Co	TX	288	0.0009%	99.9979%	293	0	0	0	0%
233	61263	Bankers Life & Cas Co	IL	151	0.0005%	99.9984%	151	92	0	0	0%
4734	61492	Athene Annuity & Life Assur Co	DE	145	0.0004%	99.9988%	144	0	0	0	0%
4011	65536	Genworth Life & Ann Ins Co	VA	131	0.0004%	99.9992%	144	0	0	0	0%
588	67199	Old Amer Ins Co	MO	128	0.0004%	99.9996%	164	0	0	-17	-10.3659%
4718	97691	Life Of The South Ins Co	GA	122	0.0004%	99.9999%	144	0	0	-6	-4.1667%
431	66974	North Amer Co Life & Hlth Ins	IA	15	0%	100%	16	0	0	0	0%
	57320	Woodmen World Life Ins Soc	NE	5	0%	100%	5	0	0	0	0%
707	62286	Golden Rule Ins Co	IN	0	0%	100%	0	0	0	839	0%
		<b>72 Companies in Report</b>		<b>33,277,179</b>	<b>100%</b>	<b>100%</b>	<b>32,351,516</b>	<b>1,008,848</b>	<b>27,936,004</b>	<b>19,622,799</b>	<b>60.655%</b>