

Market Share by Line of Business - Life A&H

Selected Criteria -		Year: 2020	State: SD	Codelist Basis: Licensed		Round by Thousands: No					
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Group policies							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	31,076,916	19.7474%	19.7474%	29,853,072	0	25,407,147	24,895,487	83.3934%
565	62235	Unum Life Ins Co Of Amer	ME	19,490,939	12.3853%	32.1327%	19,638,509	0	8,735,743	8,386,590	42.7048%
241	65978	Metropolitan Life Ins Co	NY	12,696,251	8.0677%	40.2004%	12,249,638	0	8,306,207	8,309,728	67.8365%
332	61271	Principal Life Ins Co	IA	8,181,911	5.1991%	45.3994%	8,171,128	0	5,014,409	4,894,701	59.9024%
826	65498	Life Ins Co Of N Amer	PA	6,571,332	4.1757%	49.5751%	6,684,251	0	2,778,218	3,025,374	45.2612%
549	80802	US Br Sun Life Assur Co of Canada	MI	6,448,243	4.0975%	53.6726%	6,452,226	0	3,919,156	3,919,156	60.7411%
901	67369	Cigna Hlth & Life Ins Co	CT	5,597,513	3.5569%	57.2294%	5,516,055	0	6,883,706	6,890,301	124.9136%
1	60054	Aetna Life Ins Co	CT	5,137,992	3.2649%	60.4943%	5,131,508	0	5,170,085	5,195,899	101.2548%
3098	92711	HCC Life Ins Co	IN	4,774,343	3.0338%	63.5281%	4,774,343	0	2,905,549	2,837,987	59.4425%
261	69868	United Of Omaha Life Ins Co	NE	3,690,133	2.3448%	65.873%	3,551,956	0	1,410,713	1,539,030	43.3291%
8	60534	American Heritage Life Ins Co	FL	3,566,469	2.2663%	68.1392%	3,549,295	0	1,550,280	851,705	23.9965%
451	71870	Fidelity Security Life Ins Co	MO	3,555,136	2.2591%	70.3983%	3,555,158	0	2,375,663	2,429,610	68.3404%
836	70939	Gerber Life Ins Co	NY	3,474,448	2.2078%	72.6061%	3,491,458	0	2,845,449	2,960,571	84.7947%
1348	69019	Standard Ins Co	OR	3,387,346	2.1524%	74.7585%	3,108,448	0	2,003,854	2,186,704	70.3471%
4832	67105	Reliastar Life Ins Co	MN	3,336,251	2.12%	76.8785%	3,162,271	0	1,346,113	1,310,847	41.4527%
91	70815	Hartford Life & Accident Ins Co	CT	3,318,806	2.1089%	78.9874%	3,341,826	0	2,279,497	2,906,912	86.9857%
20	65315	Lincoln Life Assur Co of Boston	NH	2,457,242	1.5614%	80.5488%	2,473,009	0	1,267,172	1,609,062	65.0649%
4928	82538	National Hlth Ins Co	TX	2,438,409	1.5495%	82.0983%	2,447,148	0	1,957,779	1,613,670	65.9408%
233	61263	Bankers Life & Cas Co	IL	2,275,500	1.4459%	83.5442%	2,246,809	0	1,731,372	1,719,353	76.5242%
20	65676	Lincoln Natl Life Ins Co	IN	2,001,434	1.2718%	84.816%	2,052,673	0	3,184,242	3,287,241	160.1444%
429	64246	Guardian Life Ins Co Of Amer	NY	1,826,016	1.1603%	85.9763%	1,836,484	0	1,020,539	1,093,798	59.5594%
304	68241	Prudential Ins Co Of Amer	NJ	1,394,299	0.886%	86.8623%	1,424,318	0	739,941	879,281	61.7335%
3098	68381	Reliance Standard Life Ins Co	IL	1,361,764	0.8653%	87.7276%	1,369,869	0	737,277	722,862	52.7687%
525	67539	Pan Amer Life Ins Co	LA	1,336,606	0.8493%	88.5769%	1,339,448	0	383,667	421,365	31.4581%
140	66869	Nationwide Life Ins Co	OH	1,329,746	0.845%	89.4219%	1,324,741	0	1,514,261	1,536,837	116.0104%
306	62626	CMFG Life Ins Co	IA	1,299,808	0.8259%	90.2479%	1,299,064	0	491,042	528,900	40.7139%
661	77828	Companion Life Ins Co	SC	1,251,818	0.7955%	91.0433%	1,239,764	0	2,197,178	2,175,743	175.4965%
370	71730	Continental Amer Ins Co	NE	1,206,197	0.7665%	91.8098%	1,216,998	0	586,392	608,515	50.0013%
943	61301	Ameritas Life Ins Corp	NE	1,133,469	0.7202%	92.53%	1,137,871	0	804,209	810,759	71.2523%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
468	86231	Transamerica Life Ins Co	IA	1,108,032	0.7041%	93.2341%	1,122,466	0	594,211	525,682	46.8328%
4855	68608	Symetra Life Ins Co	IA	731,524	0.4648%	93.6989%	732,358	0	428,488	449,421	61.3663%
565	68985	Starmount Life Ins Co	ME	647,441	0.4114%	94.1104%	649,583	0	372,602	363,300	55.9282%
860	67091	Northwestern Mut Life Ins Co	WI	586,627	0.3728%	94.4831%	619,037	0	263,632	58,225	9.4057%
261	71412	Mutual Of Omaha Ins Co	NE	580,970	0.3692%	94.8523%	586,582	0	603,066	545,728	93.0352%
869	93742	Securian Life Ins Co	MN	578,623	0.3677%	95.22%	580,045	0	165,874	133,426	23.0027%
869	66168	Minnesota Life Ins Co	MN	540,159	0.3432%	95.5632%	543,218	0	170,359	143,915	26.493%
565	62049	Colonial Life & Accident Ins Co	SC	533,187	0.3388%	95.902%	523,127	0	198,630	204,432	39.0788%
826	66915	New York Life Ins Co	NY	530,252	0.3369%	96.239%	532,907	84,599	463,614	407,601	76.4863%
4011	70025	Genworth Life Ins Co	DE	467,321	0.297%	96.5359%	475,556	0	179,385	129,521	27.2357%
904	65838	John Hancock Life Ins Co USA	MI	464,377	0.2951%	96.831%	464,377	0	609,114	596,225	128.3924%
290	92916	United Amer Ins Co	NE	442,849	0.2814%	97.1124%	444,948	0	301,435	294,712	66.2352%
4862	71439	Assurity Life Ins Co	NE	334,195	0.2124%	97.3247%	326,230	0	146,694	141,272	43.3044%
408	86355	Standard Life & Accident Ins Co	TX	305,277	0.194%	97.5187%	288,082	0	128,639	103,348	35.8745%
917	71129	Dearborn Life Ins Co	IL	303,601	0.1929%	97.7117%	303,601	0	147,939	147,939	48.7281%
707	91529	Unimerica Ins Co	WI	298,191	0.1895%	97.9011%	301,861	0	98,125	98,213	32.5358%
4853	71854	AAA Life Ins Co	MI	261,868	0.1664%	98.0675%	263,747	0	293,528	294,265	111.5709%
565	67601	Unum Ins Co	ME	229,680	0.1459%	98.2135%	249,925	0	38,386	58,356	23.3494%
588	65129	Kansas City Life Ins Co	MO	222,277	0.1412%	98.3547%	223,711	0	106,529	97,816	43.7243%
1211	66583	National Guardian Life Ins Co	WI	219,437	0.1394%	98.4942%	223,992	0	294,383	294,383	131.4257%
769	68322	Great W Life & Ann Ins Co	CO	192,154	0.1221%	98.6163%	446,541	0	229,286	232,308	52.0239%
23	80985	4 Ever Life Ins Co	IL	181,953	0.1156%	98.7319%	181,979	0	74,136	70,555	38.771%
4832	61360	Reliastar Life Ins Co Of NY	NY	177,315	0.1127%	98.8446%	177,195	0	0	0	0%
4965	78077	Equitable Financial Life Ins Co of A	AZ	146,055	0.0928%	98.9374%	147,046	0	86,061	86,662	58.9353%
450	65781	Madison Natl Life Ins Co Inc	WI	99,484	0.0632%	99.0006%	98,559	0	46,520	31,827	32.2923%
98	64890	Berkley Life & Hlth Ins Co	IA	89,298	0.0567%	99.0573%	105,696	0	9,933	-84,544	-79.9879%
4506	64696	First Continental Life & Acc	TX	87,670	0.0557%	99.113%	0	0	0	0	0%
876	94358	USAble Life	AR	83,357	0.053%	99.166%	83,357	0	92,156	92,156	110.5558%
707	62324	Freedom Life Ins Co Of Amer	TX	83,279	0.0529%	99.2189%	82,458	0	3,039	3,426	4.1548%
233	70319	Washington Natl Ins Co	IN	82,165	0.0522%	99.2711%	78,834	0	10,130	-5,382	-6.827%
276	62863	Trustmark Life Ins Co	IL	75,993	0.0483%	99.3194%	76,142	0	337,378	317,841	417.4319%
290	60577	American Income Life Ins Co	IN	68,638	0.0436%	99.363%	67,926	0	46,411	56,530	83.2229%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
	69337	American Fin Security Life Ins Co	MO	67,330	0.0428%	99.4058%	67,607	0	14,308	-5,276	-7.8039%
330	60410	American Fidelity Assur Co	OK	67,324	0.0428%	99.4486%	70,332	0	50,330	71,570	101.7602%
	90638	Best Life & Hlth Ins Co	TX	57,549	0.0366%	99.4852%	59,345	0	29,135	29,310	49.3892%
1	90328	First Hlth Life & Hlth Ins Co	TX	55,490	0.0353%	99.5204%	55,185	0	29,608	29,205	52.9222%
1	78700	Aetna Hlth & Life Ins Co	CT	48,278	0.0307%	99.5511%	48,325	0	30,935	31,296	64.7615%
212	90557	Zurich Amer Life Ins Co	IL	47,526	0.0302%	99.5813%	44,746	0	24,451	52,023	116.2629%
	11121	Unified Life Ins Co	TX	45,068	0.0286%	99.6099%	45,077	0	38,824	38,824	86.1282%
1117	61883	ManhattanLife Assur Co of Amer	AR	41,323	0.0263%	99.6362%	40,849	0	11,802	0	0%
3527	60836	American Republic Ins Co	IA	39,626	0.0252%	99.6614%	40,428	0	57,009	53,358	131.9828%
4926	88072	Talcott Resolution Life Ins Co	CT	38,321	0.0244%	99.6857%	38,680	0	14,575	13,875	35.8713%
687	64211	Guarantee Trust Life Ins Co	IL	36,427	0.0231%	99.7089%	36,230	0	11,627	10,595	29.2437%
4734	60518	American Hlth & Life Ins Co	TX	31,003	0.0197%	99.7286%	34,443	0	68,227	55,403	160.8542%
8	60186	Allstate Life Ins Co	IL	30,547	0.0194%	99.748%	31,032	0	65,643	114,403	368.6614%
150	67261	Old Republic Life Ins Co	IL	28,512	0.0181%	99.7661%	28,512	0	0	0	0%
276	61425	Trustmark Ins Co	IL	26,112	0.0166%	99.7827%	25,964	0	850	862	3.32%
904	93610	John Hancock Life & Hlth Ins Co	MA	24,159	0.0154%	99.7981%	24,159	0	0	-92	-0.3808%
19	70408	Union Security Ins Co	KS	22,176	0.0141%	99.8121%	19,331	0	155,735	3,740	19.3472%
619	60895	American United Life Ins Co	IN	18,857	0.012%	99.8241%	18,857	0	0	0	0%
330	60801	American Public Life Ins Co	OK	18,348	0.0117%	99.8358%	18,214	0	18,744	22,750	124.9039%
12	70106	United States Life Ins Co in the Cit	NY	17,214	0.0109%	99.8467%	20,300	0	71,659	2,722	13.4089%
626	62146	Combined Ins Co Of Amer	IL	15,439	0.0098%	99.8565%	15,231	0	4,631	4,412	28.9672%
513	63088	Farm Bureau Life Ins Co	IA	15,213	0.0097%	99.8662%	15,213	10,633	3,000	2,637	17.3339%
290	77968	Family Heritage Life Ins Co Of Amer	OH	14,446	0.0092%	99.8754%	14,447	0	0	0	0%
549	80926	Sun Life & Hlth Ins Co	MI	13,120	0.0083%	99.8837%	13,081	0	3,134	3,134	23.9584%
350	62596	Union Fidelity Life Ins Co	KS	12,613	0.008%	99.8917%	12,745	0	12,391	13,787	108.1758%
367	80578	Physicians Mut Ins Co	NE	11,764	0.0075%	99.8992%	11,505	0	7,221	7,586	65.9365%
477	61700	Renaissance Life & Hlth Ins Co of Am	IN	11,061	0.007%	99.9062%	11,061	0	67,811	72,153	652.319%
3527	31119	Medico Ins Co	IA	10,361	0.0066%	99.9128%	10,426	0	6,935	6,793	65.1544%
300	64513	Horace Mann Life Ins Co	IL	10,217	0.0065%	99.9193%	8,660	0	0	912	10.5312%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
370	60380	American Family Life Assur Co of Col	NE	9,698	0.0062%	99.9255%	9,533	0	4,626	5,086	53.3515%
215	68462	Reserve Natl Ins Co	IL	9,294	0.0059%	99.9314%	9,294	0	65,025	69,362	746.3094%
781	69744	Union Labor Life Ins Co	MD	9,178	0.0058%	99.9372%	9,164	0	10,000	13,968	152.4225%
1186	69515	Medamerica Ins Co	PA	7,845	0.005%	99.9422%	8,635	0	27,641	22,991	266.2536%
707	62286	Golden Rule Ins Co	IN	7,607	0.0048%	99.947%	7,299	0	13,460	17,731	242.9237%
4734	61492	Athene Annuity & Life Assur Co	DE	6,410	0.0041%	99.9511%	6,028	0	0	0	0%
707	98205	Natl Foundation Life Ins Co	TX	6,366	0.004%	99.9551%	6,170	0	0	-4,898	-79.3841%
468	70688	Transamerica Financial Life Ins Co	NY	4,970	0.0032%	99.9583%	4,863	0	130,012	119,139	2,449.9075%
4750	61409	National Benefit Life Ins Co	NY	4,784	0.003%	99.9613%	4,906	0	0	0	0%
20	62057	Lincoln Life & Ann Co of NY	NY	4,581	0.0029%	99.9643%	4,650	0	2,518	3,113	66.9462%
901	61727	Cigna Natl Hlth Ins Co	OH	4,239	0.0027%	99.967%	4,239	0	3,046	3,092	72.9417%
449	90212	Great Southern Life Ins Co	TX	4,133	0.0026%	99.9696%	4,076	0	0	0	0%
68	64149	EPIC Life Ins Co	WI	4,077	0.0026%	99.9722%	4,055	0	0	1,268	31.27%
901	62308	Connecticut Gen Life Ins Co	CT	3,710	0.0024%	99.9745%	6,130	0	323	-2,733	-44.584%
	88668	Mutual Of Amer Life Ins Co	NY	3,465	0.0022%	99.9767%	3,465	0	0	0	0%
901	65722	Loyal Amer Life Ins Co	OH	3,203	0.002%	99.9788%	3,204	0	455	628	19.6005%
458	66370	Mony Life Ins Co	NY	2,800	0.0018%	99.9805%	2,800	0	0	0	0%
	63290	Fidelity Life Assn A Legal Reserve L	IL	2,645	0.0017%	99.9822%	2,553	0	0	25	0.9792%
241	62634	Delaware Amer Life Ins Co	DE	2,308	0.0015%	99.9837%	2,339	0	53,041	53,897	2,304.2753%
4736	93734	Nassau Life & Ann Co	CT	2,254	0.0014%	99.9851%	2,076	0	4,295	3,644	175.5299%
581	61476	Boston Mut Life Ins Co	MA	2,212	0.0014%	99.9865%	2,678	0	0	0	0%
408	71773	American Natl Life Ins Co Of TX	TX	2,157	0.0014%	99.9879%	2,519	0	2,130	2,510	99.6427%
687	92703	United Natl Life Ins Co Of Amer	IL	1,645	0.001%	99.9889%	1,645	0	0	-63	-3.8298%
565	68195	Provident Life & Accident Ins Co	TN	1,624	0.001%	99.99%	1,624	0	2,415	1,010	62.1921%
19	60275	American Bankers Life Assur Co Of FL	FL	1,623	0.001%	99.991%	1,535	0	0	-345	-22.4756%
	71404	Continental Gen Ins Co	TX	1,615	0.001%	99.992%	1,829	0	24,482	22,180	1,212.6845%
1211	81426	Commercial Travelers Life Ins Co	NY	1,533	0.001%	99.993%	1,700	0	0	0	0%
50	62553	Country Life Ins Co	IL	1,490	0.0009%	99.994%	2,414	0	0	0	0%
574	76112	Oxford Life Ins Co	AZ	1,234	0.0008%	99.9947%	1,234	0	212	230	18.6386%
4827	93777	Pavonia Life Ins Co of MI	MI	1,229	0.0008%	99.9955%	1,229	0	0	0	0%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
	64580	Illinois Mut Life Ins Co	IL	1,227	0.0008%	99.9963%	1,221	0	0	0	0%
12	60488	American Gen Life Ins Co	TX	1,030	0.0007%	99.997%	1,644	0	0	112	6.8127%
707	66087	Mid West Natl Life Ins Co Of TN	TX	1,020	0.0006%	99.9976%	1,034	0	95	101	9.7679%
244	76236	The Cincinnati Life Ins Co	OH	1,007	0.0006%	99.9982%	1,007	0	4,764	4,764	473.0884%
761	90611	Allianz Life Ins Co Of N Amer	MN	778	0.0005%	99.9987%	774	0	0	0	0%
450	69078	Standard Security Life Ins Co Of NY	NY	501	0.0003%	99.9991%	473	0	0	0	0%
4903	71390	Puritan Life Ins Co of Amer	AZ	442	0.0003%	99.9993%	442	0	0	0	0%
181	85561	Elips Life Ins Co	MO	437	0.0003%	99.9996%	437	0	33,864	33,864	7,749.1991%
200	69663	USAA Life Ins Co	TX	410	0.0003%	99.9999%	412	0	0	0	0%
918	65056	Jackson Natl Life Ins Co	MI	210	0.0001%	100%	209	0	0	0	0%
3527	65641	Medico Life & Hlth Ins Co	IA	50	0%	100%	3,987	0	3,403	1,067	26.762%
2878	63983	United Heritage Life Ins Co	ID	49	0%	100.0001%	56	0	0	4	7.1429%
769	80659	US Business of Canada Life Assur Co	MI	22	0%	100.0001%	5,181	0	0	0	0%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100.0001%	0	0	506	30	0%
	66214	Heartland Natl Life Ins Co	IN	0	0%	100.0001%	0	0	477	478	0%
4213	62413	Wilcac Life Ins Co	IL	0	0%	100.0001%	0	0	0	9	0%
169	68810	Sentry Life Ins Co	WI	0	0%	100.0001%	0	0	12,560	11,781	0%
690	61751	Central States H & L Co Of Omaha	NE	-2	-0%	100.0001%	-1	0	0	0	0%
812	93440	HM Life Ins Co	PA	-130	-0.0001%	100%	-130	0	203,589	208,483	-160,371.5385%
		139 Companies in Report		157,371,990	100%	100%	155,661,041	95,232	107,488,067	106,665,657	68.5243%