

**Market Share Life & Annuity**

Selected Criteria -		Year: 2019	State: SD	Codelist Basis: Business Written	Round by Thousands: No	
		Include Zero Companies: No	Line of Business: Total	Premium Type: Total		
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
332	61271	Principal Life Ins Co	IA	281,801,287	12.797%	12.797%
304	79227	Pruco Life Ins Co	AZ	164,549,235	7.4724%	20.2694%
20	65676	Lincoln Natl Life Ins Co	IN	164,316,172	7.4618%	27.7312%
4844	60232	Lombard Intl Life Assur Co	PA	91,351,789	4.1484%	31.8796%
	56014	Thrivent Financial For Lutherans	WI	83,111,183	3.7742%	35.6538%
826	91596	New York Life Ins & Ann Corp	DE	80,742,215	3.6666%	39.3204%
	15313	Investors Preferred Life Ins Co	SD	71,299,745	3.2378%	42.5582%
918	65056	Jackson Natl Life Ins Co	MI	62,973,032	2.8597%	45.4179%
826	66915	New York Life Ins Co	NY	61,547,892	2.795%	48.2129%
860	67091	Northwestern Mut Life Ins Co	WI	61,468,464	2.7914%	51.0042%
709	67466	Pacific Life Ins Co	NE	58,008,793	2.6343%	53.6385%
904	65838	John Hancock Life Ins Co USA	MI	54,981,575	2.4968%	56.1353%
241	97136	Metropolitan Tower Life Ins Co	NE	53,334,156	2.422%	58.5573%
212	90557	Zurich Amer Life Ins Co	IL	48,517,878	2.2033%	60.7605%
	57541	Modern Woodmen Of Amer	IL	39,384,949	1.7885%	62.5491%
431	66044	Midland Natl Life Ins Co	IA	38,105,557	1.7304%	64.2795%
4932	87726	Brighthouse Life Ins Co	DE	34,466,004	1.5651%	65.8446%
304	68241	Prudential Ins Co Of Amer	NJ	32,877,996	1.493%	67.3377%
4	65005	RiverSource Life Ins Co	MN	32,595,343	1.4802%	68.8179%
761	90611	Allianz Life Ins Co Of N Amer	MN	29,830,153	1.3546%	70.1725%
1	60054	Aetna Life Ins Co	CT	27,246,189	1.2373%	71.4098%
4965	62944	AXA Equitable Life Ins Co	NY	26,670,078	1.2111%	72.6209%
12	60488	American Gen Life Ins Co	TX	26,227,406	1.191%	73.8119%
869	66168	Minnesota Life Ins Co	MN	24,492,559	1.1122%	74.9242%
140	92657	Nationwide Life & Ann Ins Co	OH	22,344,160	1.0147%	75.9388%
435	65935	Massachusetts Mut Life Ins Co	MA	20,825,428	0.9457%	76.8845%
468	86231	Transamerica Life Ins Co	IA	19,649,795	0.8923%	77.7769%
176	69108	State Farm Life Ins Co	IL	18,895,005	0.858%	78.6349%
2658	92738	American Equity Invest Life Ins Co	IA	17,711,836	0.8043%	79.4392%
261	69868	United Of Omaha Life Ins Co	NE	16,094,162	0.7309%	80.1701%
4914	63274	Fidelity & Guar Life Ins Co	IA	13,485,889	0.6124%	80.7825%
4734	61689	Athene Ann & Life Co	IA	12,520,291	0.5686%	81.3511%
565	62235	Unum Life Ins Co Of Amer	ME	12,514,627	0.5683%	81.9194%
241	65978	Metropolitan Life Ins Co	NY	12,379,269	0.5622%	82.4815%
4926	88072	Talcott Resolution Life Ins Co	CT	12,008,193	0.5453%	83.0268%
332	71161	Principal Natl Life Ins Co	IA	11,998,150	0.5449%	83.5717%
943	61301	Ameritas Life Ins Corp	NE	11,083,195	0.5033%	84.075%
513	63088	Farm Bureau Life Ins Co	IA	10,973,675	0.4983%	84.5733%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	10,801,406	0.4905%	85.0638%
431	66974	North Amer Co Life & Hlth Ins	IA	10,006,522	0.4544%	85.5182%
473	60399	American Family Life Ins Co	WI	9,597,362	0.4358%	85.9541%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
458	68136	Protective Life Ins Co	TN	8,586,710	0.3899%	86.344%
84	63312	Great Amer Life Ins Co	OH	8,577,858	0.3895%	86.7335%
	58033	Knights Of Columbus	CT	8,439,260	0.3832%	87.1168%
	64505	Homesteaders Life Co	IA	8,093,948	0.3676%	87.4843%
3891	91642	Forethought Life Ins Co	IN	8,045,969	0.3654%	87.8497%
300	64513	Horace Mann Life Ins Co	IL	7,946,570	0.3609%	88.2106%
619	60895	American United Life Ins Co	IN	7,754,921	0.3522%	88.5627%
4832	67105	Reliastar Life Ins Co	MN	7,378,937	0.3351%	88.8978%
4925	69973	United Life Ins Co	IA	6,857,572	0.3114%	89.2092%
468	66281	Transamerica Premier Life Ins Co	IA	6,774,795	0.3077%	89.5169%
1348	69019	Standard Ins Co	OR	6,715,107	0.3049%	89.8218%
408	60739	American Natl Ins Co	TX	6,126,783	0.2782%	90.1001%
4926	71153	Talcott Resolution Life & Ann Ins Co	CT	5,942,008	0.2698%	90.3699%
140	66869	Nationwide Life Ins Co	OH	5,829,074	0.2647%	90.6346%
4855	68608	Symetra Life Ins Co	IA	5,397,547	0.2451%	90.8797%
769	68322	Great W Life & Ann Ins Co	CO	5,243,184	0.2381%	91.1178%
	62510	Equitrust Life Ins Co	IL	5,024,371	0.2282%	91.346%
4832	86509	Voya Retirement Ins & Ann Co	CT	4,963,909	0.2254%	91.5714%
619	69116	State Life Ins Co	IN	4,796,990	0.2178%	91.7892%
850	67644	Penn Mut Life Ins Co	PA	4,769,935	0.2166%	92.0058%
306	62626	CMFG Life Ins Co	IA	4,738,614	0.2152%	92.221%
431	83607	Guggenheim Life & Ann Co	DE	4,504,435	0.2046%	92.4256%
4750	65919	Primerica Life Ins Co	TN	4,248,096	0.1929%	92.6185%
872	94250	Banner Life Ins Co	MD	4,176,302	0.1897%	92.8081%
429	64246	Guardian Life Ins Co Of Amer	NY	4,053,540	0.1841%	92.9922%
4011	65536	Genworth Life & Ann Ins Co	VA	3,988,161	0.1811%	93.1733%
4888	62952	Equitable Life & Cas Ins Co	UT	3,852,378	0.1749%	93.3483%
212	63177	Farmers New World Life Ins Co	WA	3,771,672	0.1713%	93.5195%
901	65498	Life Ins Co Of N Amer	PA	3,619,721	0.1644%	93.6839%
	88668	Mutual Of Amer Life Ins Co	NY	3,547,808	0.1611%	93.845%
4736	93548	PHL Variable Ins Co	CT	3,182,477	0.1445%	93.9895%
850	93262	Penn Ins & Ann Co	DE	3,063,450	0.1391%	94.1287%
304	93629	Prudential Retirement Ins & Ann Co	CT	2,957,993	0.1343%	94.263%
549	80802	US Br Sun Life Assur Co of Canada	MI	2,858,523	0.1298%	94.3928%
2878	63983	United Heritage Life Ins Co	ID	2,833,864	0.1287%	94.5215%
4925	65595	Lincoln Benefit Life Co	NE	2,774,503	0.126%	94.6475%
3527	71480	Great Western Ins Co	IA	2,761,312	0.1254%	94.7729%
4965	78077	Mony Life Ins Co Of Amer	AZ	2,756,166	0.1252%	94.898%
	57053	Catholic United Financial	MN	2,691,996	0.1222%	95.0203%
91	70815	Hartford Life & Accident Ins Co	CT	2,553,222	0.1159%	95.1362%
4890	68675	Security Benefit Life Ins Co	KS	2,540,287	0.1154%	95.2516%
200	69663	USAA Life Ins Co	TX	2,517,890	0.1143%	95.3659%
290	60577	American Income Life Ins Co	IN	2,442,363	0.1109%	95.4768%
869	93742	Securian Life Ins Co	MN	2,332,678	0.1059%	95.5828%
290	91472	Globe Life & Accident Ins Co	NE	2,308,673	0.1048%	95.6876%
12	70238	Variable Ann Life Ins Co	TX	2,259,916	0.1026%	95.7902%

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4862	71439	Assurity Life Ins Co	NE	2,184,261	0.0992%	95.8894%
244	76236	The Cincinnati Life Ins Co	OH	2,172,348	0.0986%	95.9881%
7	63258	Federated Life Ins Co	MN	2,109,964	0.0958%	96.0839%
458	70335	West Coast Life Ins Co	NE	2,094,753	0.0951%	96.179%
704	67172	Ohio Natl Life Ins Co	OH	2,066,307	0.0938%	96.2729%
449	61999	Americo Fin Life & Ann Ins Co	TX	1,984,922	0.0901%	96.363%
4824	61115	Atlantic Coast Life Ins Co	SC	1,976,350	0.0897%	96.4527%
	56073	National Mut Benefit	WI	1,912,216	0.0868%	96.5396%
3436	68543	Liberty Bankers Life Ins Co	OK	1,907,020	0.0866%	96.6262%
4824	68802	Sentinel Security Life Ins Co	UT	1,905,755	0.0865%	96.7127%
435	93432	CM Life Ins Co	CT	1,893,983	0.086%	96.7987%
280	61190	Auto Owners Life Ins Co	MI	1,852,246	0.0841%	96.8828%
1216	60142	TIAA Cref Life Ins Co	NY	1,774,643	0.0806%	96.9634%
169	68810	Sentry Life Ins Co	WI	1,756,258	0.0798%	97.0432%
233	61263	Bankers Life & Cas Co	IL	1,755,181	0.0797%	97.1229%
370	60380	American Family Life Assur Co of Col	NE	1,752,194	0.0796%	97.2025%
140	64017	Jefferson Natl Life Ins Co	TX	1,749,940	0.0795%	97.2819%
	57487	Catholic Order Of Foresters	IL	1,619,897	0.0736%	97.3555%
836	92622	Western Southern Life Assur Co	OH	1,601,252	0.0727%	97.4282%
1211	66583	National Guardian Life Ins Co	WI	1,554,482	0.0706%	97.4988%
4794	79065	Delaware Life Ins Co	DE	1,538,600	0.0699%	97.5687%
3891	62200	Accordia Life & Ann Co	IA	1,526,253	0.0693%	97.638%
367	72125	Physicians Life Ins Co	NE	1,513,579	0.0687%	97.7067%
	62928	EMC Natl Life Co	IA	1,512,285	0.0687%	97.7754%
4941	67393	Ozark Natl Life Ins Co	MO	1,474,558	0.067%	97.8423%
4011	70025	Genworth Life Ins Co	DE	1,459,110	0.0663%	97.9086%
4853	71854	AAA Life Ins Co	MI	1,408,880	0.064%	97.9726%
	67253	American Life & Security Corp	NE	1,374,330	0.0624%	98.035%
304	86630	Prudential Ann Life Assur Corp	AZ	1,365,105	0.062%	98.097%
	64580	Illinois Mut Life Ins Co	IL	1,356,409	0.0616%	98.1586%
20	62057	Lincoln Life & Ann Co of NY	NY	1,284,603	0.0583%	98.2169%
20	65315	Lincoln Life Assur Co of Boston	NH	1,268,135	0.0576%	98.2745%
	84174	ELCO Mut Life & Ann	IL	1,247,346	0.0566%	98.3311%
836	65242	Lafayette Life Ins Co	OH	1,107,933	0.0503%	98.3815%
8	60534	American Heritage Life Ins Co	FL	1,101,199	0.05%	98.4315%
	57657	Royal Neighbors Of Amer	IL	909,890	0.0413%	98.4728%
565	68195	Provident Life & Accident Ins Co	TN	906,517	0.0412%	98.514%
836	70939	Gerber Life Ins Co	NY	895,169	0.0407%	98.5546%
588	65129	Kansas City Life Ins Co	MO	885,088	0.0402%	98.5948%
4736	93734	Nassau Life & Ann Co	CT	858,436	0.039%	98.6338%
4832	68713	Security Life Of Denver Ins Co	CO	813,734	0.037%	98.6707%
	60542	American Home Life Ins Co	KS	813,125	0.0369%	98.7077%
574	76112	Oxford Life Ins Co	AZ	792,053	0.036%	98.7436%
836	99937	Columbus Life Ins Co	OH	773,342	0.0351%	98.7787%
4965	84530	US Financial Life Ins Co	OH	738,163	0.0335%	98.8123%
4941	66850	National Western Life Ins Co	CO	730,841	0.0332%	98.8455%

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801	99775	Funeral Directors Life Ins Co	TX	715,218	0.0325%	98.8779%
3098	68381	Reliance Standard Life Ins Co	IL	691,997	0.0314%	98.9094%
588	67199	Old Amer Ins Co	MO	688,144	0.0312%	98.9406%
	78093	Upstream Life Ins Co	TX	687,611	0.0312%	98.9718%
	57142	Sons Of Norway	MN	668,777	0.0304%	99.0022%
19	70408	Union Security Ins Co	KS	634,646	0.0288%	99.031%
4734	80942	Voya Ins & Ann Co	IA	601,817	0.0273%	99.0583%
836	74780	Integrity Life Ins Co	OH	581,656	0.0264%	99.0848%
468	70688	Transamerica Financial Life Ins Co	NY	562,036	0.0255%	99.1103%
	56030	Catholic Financial Life	WI	558,475	0.0254%	99.1356%
	61212	Baltimore Life Ins Co	MD	515,536	0.0234%	99.1591%
917	71129	Dearborn Life Ins Co	IL	514,632	0.0234%	99.1824%
690	61751	Central States H & L Co Of Omaha	NE	500,869	0.0227%	99.2052%
290	65331	Liberty Natl Life Ins Co	NE	489,700	0.0222%	99.2274%
233	62065	Colonial Penn Life Ins Co	PA	462,749	0.021%	99.2484%
661	77828	Companion Life Ins Co	SC	455,380	0.0207%	99.2691%
565	62049	Colonial Life & Accident Ins Co	SC	435,496	0.0198%	99.2889%
704	89206	Ohio Natl Life Assur Corp	OH	435,102	0.0198%	99.3086%
	63290	Fidelity Life Assn A Legal Reserve L	IL	431,602	0.0196%	99.3282%
634	65528	Life Ins Co Of The Southwest	TX	428,595	0.0195%	99.3477%
	65927	Lincoln Heritage Life Ins Co	IL	416,455	0.0189%	99.3666%
	58068	Independent Order Of Foresters Us Br	NY	409,312	0.0186%	99.3852%
	60445	Sagikor Life Ins Co	TX	401,059	0.0182%	99.4034%
4736	67814	Nassau Life Ins Co	NY	375,894	0.0171%	99.4205%
	77879	5 Star Life Ins Co	NE	375,008	0.017%	99.4375%
8	60186	Allstate Life Ins Co	IL	373,669	0.017%	99.4545%
306	86126	Members Life Ins Co	IA	355,114	0.0161%	99.4706%
4752	60227	Trinity Life Ins Co	OK	344,988	0.0157%	99.4863%
20	67652	First Penn Pacific Life Ins Co	IN	344,357	0.0156%	99.5019%
429	78778	Guardian Ins & Ann Co Inc	DE	341,604	0.0155%	99.5174%
826	81353	NYLife Ins Co Of AZ	AZ	316,699	0.0144%	99.5318%
	56685	GBU Financial Life	PA	300,459	0.0136%	99.5455%
904	86375	John Hancock Life Ins Co of NY	NY	292,746	0.0133%	99.5587%
981	93696	Fidelity Investments Life Ins Co	UT	268,530	0.0122%	99.5709%
4213	65900	Wilco Life Ins Co	IN	261,081	0.0119%	99.5828%
19	67989	American Memorial Life Ins Co	SD	251,273	0.0114%	99.5942%
626	62146	Combined Ins Co Of Amer	IL	247,292	0.0112%	99.6054%
	58017	Western Fraternal Life Assn	IA	245,668	0.0112%	99.6166%
619	67911	Pioneer Mut Life Ins Co	ND	239,219	0.0109%	99.6275%
4553	70435	The Savings Bank Mut Life Ins Co of	MA	233,680	0.0106%	99.6381%
901	62308	Connecticut Gen Life Ins Co	CT	224,251	0.0102%	99.6483%
50	62553	Country Life Ins Co	IL	219,510	0.01%	99.6582%
	56332	First Cath Slovak Ladies Assn USA	OH	218,477	0.0099%	99.6681%
458	66370	Mony Life Ins Co	NY	212,366	0.0096%	99.6778%
634	66680	National Life Ins Co	VT	204,049	0.0093%	99.6871%
4925	64238	Guaranty Income Life Ins Co	IA	200,000	0.0091%	99.6961%

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3527	60836	American Republic Ins Co	IA	199,932	0.0091%	99.7052%
449	66540	National Farmers Union Life Ins Co	TX	183,466	0.0083%	99.7135%
	71404	Continental Gen Ins Co	TX	181,878	0.0083%	99.7218%
707	62286	Golden Rule Ins Co	IN	176,764	0.008%	99.7298%
233	70319	Washington Natl Ins Co	IN	169,762	0.0077%	99.7375%
	69329	Surety Life & Cas Ins Co	ND	155,772	0.0071%	99.7446%
8	70866	Allstate Assur Co	IL	149,448	0.0068%	99.7514%
181	73504	Lumico Life Ins Co	MO	144,933	0.0066%	99.758%
4832	61360	Reliastar Life Ins Co Of NY	NY	140,634	0.0064%	99.7644%
769	80705	US Br Great West Life Assur Co	MI	139,791	0.0063%	99.7707%
	69477	Time Ins Co II	PR	138,456	0.0063%	99.777%
1117	85189	Western United Life Assur Co	WA	137,139	0.0062%	99.7832%
709	97268	Pacific Life & Ann Co	AZ	137,000	0.0062%	99.7895%
769	80659	US Business of Canada Life Assur Co	MI	131,057	0.006%	99.7954%
315	67148	Occidental Life Ins Co Of NC	TX	126,238	0.0057%	99.8011%
1	12321	American Continental Ins Co	TN	126,053	0.0057%	99.8069%
4734	63932	Athene Life Ins Co of NY	NY	116,466	0.0053%	99.8121%
4734	61492	Athene Annuity & Life Assur Co	DE	115,379	0.0052%	99.8174%
687	64211	Guarantee Trust Life Ins Co	IL	112,179	0.0051%	99.8225%
1211	97241	Settlers Life Ins Co	WI	106,299	0.0048%	99.8273%
315	68594	American Amicable Life Ins Co Of TX	TX	102,808	0.0047%	99.832%
12	70106	United States Life Ins Co in the Cit	NY	101,210	0.0046%	99.8366%
	64904	Investors Heritage Life Ins Co	KY	100,602	0.0046%	99.8411%
535	76023	Columbian Life Ins Co	IL	99,905	0.0045%	99.8457%
581	61476	Boston Mut Life Ins Co	MA	94,993	0.0043%	99.85%
4736	62359	Nassau Life Ins Co of TX	TX	91,113	0.0041%	99.8541%
4932	91626	New England Life Ins Co	MA	89,385	0.0041%	99.8582%
4965	62880	AXA Equitable Life & Ann Co	CO	87,287	0.004%	99.8622%
451	71870	Fidelity Security Life Ins Co	MO	83,329	0.0038%	99.8659%
153	67628	Pekin Life Ins Co	IL	82,377	0.0037%	99.8697%
	69132	State Mut Ins Co	GA	82,284	0.0037%	99.8734%
707	79413	UnitedHealthcare Ins Co	CT	80,413	0.0037%	99.8771%
4712	63967	Government Personnel Mut Life Ins Co	TX	77,004	0.0035%	99.8806%
2858	99724	LifeShield Natl Ins Co	OK	75,191	0.0034%	99.884%
276	61425	Trustmark Ins Co	IL	74,446	0.0034%	99.8874%
4750	61409	National Benefit Life Ins Co	NY	73,510	0.0033%	99.8907%
	67180	Ohio State Life Ins Co	TX	69,960	0.0032%	99.8939%
450	65781	Madison Natl Life Ins Co Inc	WI	66,054	0.003%	99.8969%
4903	90247	Rx Life Ins Co	AZ	65,457	0.003%	99.8998%
615	61395	Beneficial Life Ins Co	UT	64,778	0.0029%	99.9028%
449	90212	Great Southern Life Ins Co	TX	64,731	0.0029%	99.9057%
330	60410	American Fidelity Assur Co	OK	63,516	0.0029%	99.9086%
4734	60518	American Hlth & Life Ins Co	TX	59,924	0.0027%	99.9113%
	87920	Locomotive Engineers & Conductors Mu	MI	57,975	0.0026%	99.914%
	68772	Security Mut Life Ins Co Of NY	NY	51,040	0.0023%	99.9163%
350	62596	Union Fidelity Life Ins Co	KS	50,347	0.0023%	99.9186%

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	57320	Woodmen World Life Ins Soc	NE	49,660	0.0023%	99.9208%
4639	61182	Aurora Natl Life Assur Co	CA	48,920	0.0022%	99.923%
525	66427	Mutual Trust Life Ins Co a Pan Amer	IL	47,052	0.0021%	99.9252%
4616	57991	Everence Assn Inc	IN	46,966	0.0021%	99.9273%
3527	65641	Medico Life & Hlth Ins Co	IA	46,880	0.0021%	99.9294%
781	69744	Union Labor Life Ins Co	MD	45,702	0.0021%	99.9315%
	57568	National Catholic Soc Of Foresters	IL	45,106	0.002%	99.9336%
4827	93777	Pavonia Life Ins Co of MI	MI	44,445	0.002%	99.9356%
4213	62413	Wilcac Life Ins Co	IL	42,784	0.0019%	99.9375%
344	61875	Church Life Ins Corp	NY	41,574	0.0019%	99.9394%
872	66230	William Penn Life Ins Co Of NY	NY	41,318	0.0019%	99.9413%
176	69094	State Farm Life & Accident Asr Co	IL	40,653	0.0018%	99.9431%
549	80926	Sun Life & Hlth Ins Co	MI	39,817	0.0018%	99.9449%
	56480	Wsa Fraternal Life	CO	35,882	0.0016%	99.9466%
4213	69396	Texas Life Ins Co	TX	35,511	0.0016%	99.9482%
84	93661	Annuity Investors Life Ins Co	OH	35,323	0.0016%	99.9498%
370	71730	Continental Amer Ins Co	NE	34,984	0.0016%	99.9514%
671	61069	Anthem Life Ins Co	IN	34,761	0.0016%	99.953%
28	72222	Amica Life Ins Co	RI	33,115	0.0015%	99.9545%
850	68632	Vantis Life Ins Co	CT	32,735	0.0015%	99.956%
123	65757	Shelter Life Ins Co	MO	30,971	0.0014%	99.9574%
408	63657	Garden State Life Ins Co	TX	30,201	0.0014%	99.9587%
290	92916	United Amer Ins Co	NE	28,431	0.0013%	99.96%
435	70416	MML Bay State Life Ins Co	CT	27,827	0.0013%	99.9613%
4734	68039	Athene Ann & Life Assur Co of NY	NY	26,240	0.0012%	99.9625%
3527	31119	Medico Ins Co	IA	25,991	0.0012%	99.9637%
	71706	Standard Life & Cas Ins Co	UT	25,808	0.0012%	99.9648%
3891	84824	Commonwealth Ann & Life Ins Co	MA	25,422	0.0012%	99.966%
84	67083	Manhattan Natl Life Ins Co	OH	24,947	0.0011%	99.9671%
408	63126	American Nat Life Ins Co of NY	NY	24,526	0.0011%	99.9682%
215	68462	Reserve Natl Ins Co	IL	24,141	0.0011%	99.9693%
449	87645	United Fidelity Life Ins Co	TX	22,912	0.001%	99.9704%
707	61832	Chesapeake Life Ins Co	OK	22,227	0.001%	99.9714%
68	64149	EPIC Life Ins Co	WI	21,422	0.001%	99.9723%
901	65722	Loyal Amer Life Ins Co	OH	21,237	0.001%	99.9733%
2658	13183	Eagle Life Ins Co	IA	20,000	0.0009%	99.9742%
876	94358	USAbLe Life	AR	19,653	0.0009%	99.9751%
4928	82538	National Hlth Ins Co	TX	19,210	0.0009%	99.976%
67	74799	Leaders Life Ins Co	OK	18,856	0.0009%	99.9768%
1117	61883	ManhattanLife Assur Co of Amer	AR	18,822	0.0009%	99.9777%
19	60275	American Bankers Life Assur Co Of FL	FL	18,695	0.0008%	99.9785%
213	70769	Erie Family Life Ins Co	PA	17,747	0.0008%	99.9794%
449	63487	Investors Life Ins Co N Amer	TX	17,608	0.0008%	99.9802%
4877	60429	American Fidelity Life Ins Co	FL	17,091	0.0008%	99.9809%
4903	71390	Puritan Life Ins Co of Amer	AZ	15,947	0.0007%	99.9817%
4877	69566	Trans World Assur Co	CA	14,449	0.0007%	99.9823%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
408	86355	Standard Life & Accident Ins Co	TX	14,292	0.0006%	99.983%
836	70483	Western & Southern Life Ins Co	OH	13,005	0.0006%	99.9835%
1117	63053	Family Life Ins Co	TX	12,844	0.0006%	99.9841%
290	77968	Family Heritage Life Ins Co Of Amer	OH	12,632	0.0006%	99.9847%
8	70874	Allstate Life Ins Co Of NY	NY	11,556	0.0005%	99.9852%
542	69892	United Farm Family Life Ins Co	IN	11,155	0.0005%	99.9857%
565	68985	Starmount Life Ins Co	ME	10,975	0.0005%	99.9862%
707	62324	Freedom Life Ins Co Of Amer	TX	10,483	0.0005%	99.9867%
4752	70742	Family Benefit Life Ins Co	MO	10,315	0.0005%	99.9872%
200	60228	USAA Life Ins Co Of NY	NY	10,000	0.0005%	99.9876%
	69310	Surety Life Ins Co	NE	9,817	0.0004%	99.9881%
	11121	Unified Life Ins Co	TX	9,472	0.0004%	99.9885%
513	14908	Greenfields Life Ins Co	IA	8,832	0.0004%	99.9889%
19	65080	John Alden Life Ins Co	WI	8,777	0.0004%	99.9893%
525	93459	Pan Amer Assur Co	LA	8,414	0.0004%	99.9897%
3891	69140	First Allmerica Fin Life Ins Co	MA	8,260	0.0004%	99.9901%
565	64297	First Unum Life Ins Co	NY	7,882	0.0004%	99.9904%
572	77720	LifeSecure Ins Co	MI	7,409	0.0003%	99.9908%
	56383	Order of United Commercial Travelers	OH	7,274	0.0003%	99.9911%
687	92703	United Natl Life Ins Co Of Amer	IL	7,166	0.0003%	99.9914%
4947	60176	SBLI USA Life Ins Co Inc	NY	7,108	0.0003%	99.9917%
587	61239	Bankers Fidelity Life Ins Co	GA	6,714	0.0003%	99.992%
140	64327	Harleysville Life Ins Co	OH	6,681	0.0003%	99.9923%
50	94218	Country Investors Life Assur Co	IL	6,525	0.0003%	99.9926%
588	69272	Sunset Life Ins Co Of Amer	MO	6,191	0.0003%	99.9929%
1117	65870	Manhattan Life Ins Co	NY	6,177	0.0003%	99.9932%
	56456	United States Letter Carriers Mut Be	TN	6,093	0.0003%	99.9935%
	56413	United Transportation Union Ins Assn	OH	6,086	0.0003%	99.9938%
31	97764	Idealife Ins Co	CT	6,048	0.0003%	99.994%
4947	68845	Shenandoah Life Ins Co	VA	5,703	0.0003%	99.9943%
4736	68284	Nassau Life Ins Co of KS	KS	5,656	0.0003%	99.9945%
408	71773	American Natl Life Ins Co Of TX	TX	5,386	0.0002%	99.9948%
4900	14188	Dakota Capital Life Ins Co	ND	5,219	0.0002%	99.995%
1	68500	Continental Life Ins Co Brentwood	TN	4,846	0.0002%	99.9952%
525	67539	Pan Amer Life Ins Co	LA	4,796	0.0002%	99.9955%
	58009	Police & Firemens Ins Assn	IN	4,476	0.0002%	99.9957%
4213	60704	Wilton Reassur Life Co of NY	NY	4,380	0.0002%	99.9959%
429	71714	Berkshire Life Ins Co of Amer	MA	4,066	0.0002%	99.9961%
4011	72990	Genworth Life Ins Co of NY	NY	4,017	0.0002%	99.9962%
261	72850	United World Life Ins Co	NE	4,004	0.0002%	99.9964%
315	67873	Pioneer Amer Ins Co	TX	3,831	0.0002%	99.9966%
588	71218	Grange Life Ins Co	OH	3,396	0.0002%	99.9967%
542	69922	United Home Life Ins Co	IN	3,355	0.0002%	99.9969%
707	66087	Mid West Natl Life Ins Co Of TN	TX	3,355	0.0002%	99.9971%
291	66311	Motorists Life Ins Co	OH	3,319	0.0002%	99.9972%
4932	60992	BrightHouse Life Ins Co of NY	NY	3,124	0.0001%	99.9973%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
150	67261	Old Republic Life Ins Co	IL	2,934	0.0001%	99.9975%
	63819	Unity Financial Life Ins Co	OH	2,933	0.0001%	99.9976%
315	67946	Pioneer Security Life Ins Co	TX	2,732	0.0001%	99.9977%
	90638	Best Life & Hlth Ins Co	TX	2,613	0.0001%	99.9979%
535	62103	Columbian Mut Life Ins Co	NY	2,586	0.0001%	99.998%
	56154	Gleaner Life Ins Society	MI	2,414	0.0001%	99.9981%
4968	65951	Merit Life Ins Co	TX	2,396	0.0001%	99.9982%
1348	64343	Pacific Guardian Life Ins Co Ltd	HI	2,362	0.0001%	99.9983%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0001%	99.9984%
23	80985	4 Ever Life Ins Co	IL	2,339	0.0001%	99.9985%
4853	15282	AAA Life Ins Co of NY	NY	2,220	0.0001%	99.9986%
901	88366	American Retirement Life Ins Co	OH	2,208	0.0001%	99.9987%
565	67598	Paul Revere Life Ins Co	MA	2,137	0.0001%	99.9988%
	68446	Oceanview Life & Annuity Co	CO	1,974	0.0001%	99.9989%
215	69930	United Ins Co Of Amer	IL	1,816	0.0001%	99.999%
4832	66109	Midwestern United Life Ins Co	IN	1,673	0.0001%	99.9991%
	70130	Universal Guar Life Ins Co	OH	1,660	0.0001%	99.9991%
477	61700	Renaissance Life & Hlth Ins Co of Am	IN	1,457	0.0001%	99.9992%
31	82880	CSI Life Ins Co	NE	1,452	0.0001%	99.9993%
50	62537	Cotton States Life Ins Co	GA	1,401	0.0001%	99.9993%
574	61859	Christian Fidelity Life Ins Co	TX	1,240	0.0001%	99.9994%
454	69485	Security Natl Life Ins Co	UT	1,219	0.0001%	99.9994%
4947	60183	S USA Life Ins Co Inc	AZ	1,196	0.0001%	99.9995%
943	60033	Ameritas Life Ins Corp of NY	NY	822	0%	99.9995%
	56499	Assured Life Assn	CO	759	0%	99.9996%
769	79359	Great W Life & Ann Ins Co of NY	NY	717	0%	99.9996%
4966	63223	Federal Life Ins Co	IL	698	0%	99.9996%
3098	92711	HCC Life Ins Co	IN	660	0%	99.9997%
	57010	William Penn Assn	PA	660	0%	99.9997%
626	78697	Combined Life Ins Co Of NY	NY	645	0%	99.9997%
901	61727	Cigna Natl Hlth Ins Co	OH	632	0%	99.9997%
707	69647	Optum Ins of OH Inc	OH	608	0%	99.9998%
565	67601	Unum Ins Co	ME	584	0%	99.9998%
612	71463	CICA Life Ins Co of Amer	CO	540	0%	99.9998%
315	91693	IA Amer Life Ins Co	TX	486	0%	99.9998%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	400	0%	99.9999%
707	98205	Natl Foundation Life Ins Co	TX	360	0%	99.9999%
4888	89184	Sterling Investors Life Ins Co	IN	340	0%	99.9999%
450	69078	Standard Security Life Ins Co Of NY	NY	305	0%	99.9999%
	91910	American Savings Life Ins Co	AZ	292	0%	99.9999%
1199	80624	American Progressive L&H Ins Of NY	NY	287	0%	99.9999%
	57223	Baptist Life Assn	NY	286	0%	100%
612	60076	Security Plan Life Ins Co	LA	244	0%	100%
55	84522	Auto Club Life Ins Co	MI	208	0%	100%
4824	71471	Ability Ins Co	NE	188	0%	100%
526	61735	Central Security Life Ins Co	TX	159	0%	100%



Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
520	78743	New Era Life Ins Co	TX	150	0%	100%
215	68357	Reliable Life Ins Co	MO	67	0%	100%
215	69779	Union Natl Life Ins Co	LA	36	0%	100%
901	77399	Sterling Life Ins Co	IL	34	0%	100%
	56170	Womans Life Ins Society	MI	12	0%	100%
	63495	Foresters Life Ins Ann Co	NY	-18	-0%	100%
	369	<b>Companies in Report</b>		2,202,093,005	100%	100%

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