

Market Share Life & Annuity

Selected Criteria -		Year: 2019	State: SD	Codelist Basis: Business Written	Round by Thousands: No	
		Include Zero Companies: No	Line of Business: Total	Premium Type: Life		
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
304	79227	Pruco Life Ins Co	AZ	146,902,640	13.0705%	13.0705%
20	65676	Lincoln Natl Life Ins Co	IN	118,478,234	10.5415%	23.612%
4844	60232	Lombard Intl Life Assur Co	PA	91,351,789	8.1279%	31.7399%
	15313	Investors Preferred Life Ins Co	SD	63,763,494	5.6733%	37.4132%
826	66915	New York Life Ins Co	NY	53,764,237	4.7836%	42.1968%
241	97136	Metropolitan Tower Life Ins Co	NE	49,158,084	4.3738%	46.5706%
212	90557	Zurich Amer Life Ins Co	IL	48,516,511	4.3167%	50.8873%
860	67091	Northwestern Mut Life Ins Co	WI	46,876,095	4.1708%	55.0581%
709	67466	Pacific Life Ins Co	NE	42,473,930	3.7791%	58.8372%
	56014	Thrivent Financial For Lutherans	WI	40,767,090	3.6272%	62.4644%
904	65838	John Hancock Life Ins Co USA	MI	26,393,225	2.3483%	64.8127%
431	66044	Midland Natl Life Ins Co	IA	20,871,621	1.857%	66.6697%
826	91596	New York Life Ins & Ann Corp	DE	20,725,575	1.844%	68.5138%
176	69108	State Farm Life Ins Co	IL	17,558,344	1.5622%	70.076%
565	62235	Unum Life Ins Co Of Amer	ME	12,514,627	1.1135%	71.1895%
332	71161	Principal Natl Life Ins Co	IA	11,998,150	1.0675%	72.257%
4932	87726	Brighthouse Life Ins Co	DE	10,824,231	0.9631%	73.2201%
	57541	Modern Woodmen Of Amer	IL	10,798,604	0.9608%	74.1809%
241	65978	Metropolitan Life Ins Co	NY	10,730,957	0.9548%	75.1356%
261	69868	United Of Omaha Life Ins Co	NE	9,968,519	0.8869%	76.0226%
435	65935	Massachusetts Mut Life Ins Co	MA	9,724,014	0.8652%	76.8878%
12	60488	American Gen Life Ins Co	TX	9,195,520	0.8182%	77.7059%
473	60399	American Family Life Ins Co	WI	9,107,702	0.8103%	78.5163%
468	86231	Transamerica Life Ins Co	IA	9,107,452	0.8103%	79.3266%
140	92657	Nationwide Life & Ann Ins Co	OH	9,065,155	0.8066%	80.1332%
513	63088	Farm Bureau Life Ins Co	IA	8,251,147	0.7341%	80.8673%
	64505	Homesteaders Life Co	IA	8,069,678	0.718%	81.5853%
4965	62944	AXA Equitable Life Ins Co	NY	7,643,248	0.6801%	82.2653%
4832	67105	Reliastar Life Ins Co	MN	7,226,648	0.643%	82.9083%
332	61271	Principal Life Ins Co	IA	7,121,933	0.6337%	83.542%
869	66168	Minnesota Life Ins Co	MN	6,516,692	0.5798%	84.1218%
458	68136	Protective Life Ins Co	TN	6,475,539	0.5762%	84.698%
304	68241	Prudential Ins Co Of Amer	NJ	6,447,497	0.5737%	85.2716%
	58033	Knights Of Columbus	CT	5,800,514	0.5161%	85.7877%
4926	71153	Talcott Resolution Life & Ann Ins Co	CT	5,473,487	0.487%	86.2747%
4	65005	RiverSource Life Ins Co	MN	5,291,840	0.4708%	86.7456%
850	67644	Penn Mut Life Ins Co	PA	4,636,338	0.4125%	87.1581%
4750	65919	Primerica Life Ins Co	TN	4,247,804	0.3779%	87.536%
4855	68608	Symetra Life Ins Co	IA	4,144,271	0.3687%	87.9047%
429	64246	Guardian Life Ins Co Of Amer	NY	4,053,540	0.3607%	88.2654%
4011	65536	Genworth Life & Ann Ins Co	VA	3,981,161	0.3542%	88.6196%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
619	69116	State Life Ins Co	IN	3,847,615	0.3423%	88.962%
901	65498	Life Ins Co Of N Amer	PA	3,619,721	0.3221%	89.284%
212	63177	Farmers New World Life Ins Co	WA	3,210,906	0.2857%	89.5697%
850	93262	Penn Ins & Ann Co	DE	3,063,450	0.2726%	89.8423%
431	66974	North Amer Co Life & Hlth Ins	IA	2,953,930	0.2628%	90.1051%
872	94250	Banner Life Ins Co	MD	2,905,780	0.2585%	90.3636%
549	80802	US Br Sun Life Assur Co of Canada	MI	2,858,523	0.2543%	90.618%
4736	93548	PHL Variable Ins Co	CT	2,837,657	0.2525%	90.8705%
2878	63983	United Heritage Life Ins Co	ID	2,817,325	0.2507%	91.1211%
4965	78077	Mony Life Ins Co Of Amer	AZ	2,756,166	0.2452%	91.3663%
3527	71480	Great Western Ins Co	IA	2,755,016	0.2451%	91.6115%
4925	65595	Lincoln Benefit Life Co	NE	2,563,342	0.2281%	91.8395%
91	70815	Hartford Life & Accident Ins Co	CT	2,553,222	0.2272%	92.0667%
306	62626	CMFG Life Ins Co	IA	2,526,283	0.2248%	92.2915%
290	60577	American Income Life Ins Co	IN	2,442,363	0.2173%	92.5088%
290	91472	Globe Life & Accident Ins Co	NE	2,308,673	0.2054%	92.7142%
869	93742	Securian Life Ins Co	MN	2,301,472	0.2048%	92.919%
943	61301	Ameritas Life Ins Corp	NE	2,256,572	0.2008%	93.1198%
918	65056	Jackson Natl Life Ins Co	MI	2,241,995	0.1995%	93.3192%
7	63258	Federated Life Ins Co	MN	2,095,964	0.1865%	93.5057%
458	70335	West Coast Life Ins Co	NE	2,094,506	0.1864%	93.6921%
4862	71439	Assurity Life Ins Co	NE	2,084,890	0.1855%	93.8776%
704	67172	Ohio Natl Life Ins Co	OH	1,988,851	0.177%	94.0545%
200	69663	USAA Life Ins Co	TX	1,958,055	0.1742%	94.2287%
1348	69019	Standard Ins Co	OR	1,811,057	0.1611%	94.3899%
370	60380	American Family Life Assur Co of Col	NE	1,752,194	0.1559%	94.5458%
1216	60142	TIAA Cref Life Ins Co	NY	1,749,156	0.1556%	94.7014%
408	60739	American Natl Ins Co	TX	1,738,500	0.1547%	94.8561%
244	76236	The Cincinnati Life Ins Co	OH	1,714,908	0.1526%	95.0087%
280	61190	Auto Owners Life Ins Co	MI	1,589,181	0.1414%	95.1501%
3891	62200	Accordia Life & Ann Co	IA	1,526,253	0.1358%	95.2859%
1211	66583	National Guardian Life Ins Co	WI	1,500,060	0.1335%	95.4193%
4941	67393	Ozark Natl Life Ins Co	MO	1,474,558	0.1312%	95.5505%
4011	70025	Genworth Life Ins Co	DE	1,457,910	0.1297%	95.6802%
761	90611	Allianz Life Ins Co Of N Amer	MN	1,412,622	0.1257%	95.8059%
4853	71854	AAA Life Ins Co	MI	1,408,880	0.1254%	95.9313%
619	60895	American United Life Ins Co	IN	1,371,505	0.122%	96.0533%
	64580	Illinois Mut Life Ins Co	IL	1,336,809	0.1189%	96.1723%
468	66281	Transamerica Premier Life Ins Co	IA	1,310,616	0.1166%	96.2889%
20	62057	Lincoln Life & Ann Co of NY	NY	1,284,603	0.1143%	96.4032%
20	65315	Lincoln Life Assur Co of Boston	NH	1,268,135	0.1128%	96.516%
300	64513	Horace Mann Life Ins Co	IL	1,150,577	0.1024%	96.6184%
	62928	EMC Natl Life Co	IA	1,130,865	0.1006%	96.719%
8	60534	American Heritage Life Ins Co	FL	1,094,699	0.0974%	96.8164%
	57053	Catholic United Financial	MN	1,072,959	0.0955%	96.9119%
	56073	National Mut Benefit	WI	1,061,599	0.0945%	97.0063%

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	57487	Catholic Order Of Foresters	IL	966,611	0.086%	97.0923%
565	68195	Provident Life & Accident Ins Co	TN	906,517	0.0807%	97.173%
836	70939	Gerber Life Ins Co	NY	895,169	0.0796%	97.2526%
140	66869	Nationwide Life Ins Co	OH	829,547	0.0738%	97.3264%
4925	69973	United Life Ins Co	IA	826,245	0.0735%	97.3999%
4832	68713	Security Life Of Denver Ins Co	CO	813,734	0.0724%	97.4723%
	60542	American Home Life Ins Co	KS	810,000	0.0721%	97.5444%
	67253	American Life & Security Corp	NE	764,379	0.068%	97.6124%
4965	84530	US Financial Life Ins Co	OH	738,163	0.0657%	97.6781%
588	67199	Old Amer Ins Co	MO	688,144	0.0612%	97.7393%
19	70408	Union Security Ins Co	KS	604,454	0.0538%	97.7931%
3098	68381	Reliance Standard Life Ins Co	IL	592,884	0.0528%	97.8459%
233	61263	Bankers Life & Cas Co	IL	574,136	0.0511%	97.8969%
367	72125	Physicians Life Ins Co	NE	569,220	0.0506%	97.9476%
588	65129	Kansas City Life Ins Co	MO	552,272	0.0491%	97.9967%
917	71129	Dearborn Life Ins Co	IL	514,632	0.0458%	98.0425%
836	99937	Columbus Life Ins Co	OH	511,992	0.0456%	98.0881%
690	61751	Central States H & L Co Of Omaha	NE	500,315	0.0445%	98.1326%
836	65242	Lafayette Life Ins Co	OH	498,472	0.0444%	98.1769%
290	65331	Liberty Natl Life Ins Co	NE	489,700	0.0436%	98.2205%
4914	63274	Fidelity & Guar Life Ins Co	IA	478,485	0.0426%	98.2631%
4734	61689	Athene Ann & Life Co	IA	476,157	0.0424%	98.3054%
769	68322	Great W Life & Ann Ins Co	CO	469,247	0.0418%	98.3472%
233	62065	Colonial Penn Life Ins Co	PA	462,749	0.0412%	98.3884%
661	77828	Companion Life Ins Co	SC	455,380	0.0405%	98.4289%
	61212	Baltimore Life Ins Co	MD	441,440	0.0393%	98.4682%
565	62049	Colonial Life & Accident Ins Co	SC	435,496	0.0387%	98.5069%
704	89206	Ohio Natl Life Assur Corp	OH	435,102	0.0387%	98.5456%
	63290	Fidelity Life Assn A Legal Reserve L	IL	431,602	0.0384%	98.584%
	57657	Royal Neighbors Of Amer	IL	417,798	0.0372%	98.6212%
574	76112	Oxford Life Ins Co	AZ	416,883	0.0371%	98.6583%
	65927	Lincoln Heritage Life Ins Co	IL	414,347	0.0369%	98.6951%
634	65528	Life Ins Co Of The Southwest	TX	409,498	0.0364%	98.7316%
	58068	Independent Order Of Foresters Us Br	NY	401,412	0.0357%	98.7673%
4734	80942	Voya Ins & Ann Co	IA	396,045	0.0352%	98.8025%
	77879	5 Star Life Ins Co	NE	375,008	0.0334%	98.8359%
4736	67814	Nassau Life Ins Co	NY	374,694	0.0333%	98.8692%
8	60186	Allstate Life Ins Co	IL	351,512	0.0313%	98.9005%
20	67652	First Penn Pacific Life Ins Co	IN	344,357	0.0306%	98.9312%
826	81353	NYLife Ins Co Of AZ	AZ	316,699	0.0282%	98.9593%
	56030	Catholic Financial Life	WI	303,203	0.027%	98.9863%
904	86375	John Hancock Life Ins Co of NY	NY	292,746	0.026%	99.0124%
4941	66850	National Western Life Ins Co	CO	289,865	0.0258%	99.0381%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	286,762	0.0255%	99.0637%
449	61999	Americo Fin Life & Ann Ins Co	TX	267,556	0.0238%	99.0875%
4213	65900	Wilco Life Ins Co	IN	260,756	0.0232%	99.1107%

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19	67989	American Memorial Life Ins Co	SD	250,396	0.0223%	99.1329%
801	99775	Funeral Directors Life Ins Co	TX	248,732	0.0221%	99.1551%
626	62146	Combined Ins Co Of Amer	IL	247,292	0.022%	99.1771%
619	67911	Pioneer Mut Life Ins Co	ND	234,369	0.0209%	99.1979%
4553	70435	The Savings Bank Mut Life Ins Co of	MA	233,680	0.0208%	99.2187%
901	62308	Connecticut Gen Life Ins Co	CT	220,485	0.0196%	99.2383%
	84174	ELCO Mut Life & Ann	IL	214,571	0.0191%	99.2574%
458	66370	Mony Life Ins Co	NY	212,366	0.0189%	99.2763%
	58017	Western Fraternal Life Assn	IA	211,061	0.0188%	99.2951%
1	60054	Aetna Life Ins Co	CT	209,587	0.0186%	99.3138%
50	62553	Country Life Ins Co	IL	204,151	0.0182%	99.3319%
634	66680	National Life Ins Co	VT	204,049	0.0182%	99.3501%
3527	60836	American Republic Ins Co	IA	194,025	0.0173%	99.3673%
449	66540	National Farmers Union Life Ins Co	TX	181,366	0.0161%	99.3835%
	71404	Continental Gen Ins Co	TX	178,078	0.0158%	99.3993%
4794	79065	Delaware Life Ins Co	DE	165,614	0.0147%	99.414%
233	70319	Washington Natl Ins Co	IN	163,062	0.0145%	99.4286%
707	62286	Golden Rule Ins Co	IN	156,054	0.0139%	99.4424%
	69329	Surety Life & Cas Ins Co	ND	155,772	0.0139%	99.4563%
8	70866	Allstate Assur Co	IL	149,448	0.0133%	99.4696%
181	73504	Lumico Life Ins Co	MO	144,933	0.0129%	99.4825%
	57142	Sons Of Norway	MN	144,151	0.0128%	99.4953%
4832	61360	Reliastar Life Ins Co Of NY	NY	140,634	0.0125%	99.5078%
769	80705	US Br Great West Life Assur Co	MI	139,791	0.0124%	99.5203%
	69477	Time Ins Co II	PR	138,456	0.0123%	99.5326%
709	97268	Pacific Life & Ann Co	AZ	137,000	0.0122%	99.5448%
769	80659	US Business of Canada Life Assur Co	MI	131,057	0.0117%	99.5564%
435	93432	CM Life Ins Co	CT	128,450	0.0114%	99.5679%
1	12321	American Continental Ins Co	TN	126,053	0.0112%	99.5791%
4832	86509	Voya Retirement Ins & Ann Co	CT	117,020	0.0104%	99.5895%
315	67148	Occidental Life Ins Co Of NC	TX	116,682	0.0104%	99.5999%
4734	63932	Athene Life Ins Co of NY	NY	116,466	0.0104%	99.6102%
4734	61492	Athene Annuity & Life Assur Co	DE	115,379	0.0103%	99.6205%
687	64211	Guarantee Trust Life Ins Co	IL	111,868	0.01%	99.6305%
1211	97241	Settlers Life Ins Co	WI	106,261	0.0095%	99.6399%
12	70106	United States Life Ins Co in the Cit	NY	101,210	0.009%	99.6489%
4888	62952	Equitable Life & Cas Ins Co	UT	100,932	0.009%	99.6579%
535	76023	Columbian Life Ins Co	IL	99,905	0.0089%	99.6668%
315	68594	American Amicable Life Ins Co Of TX	TX	98,103	0.0087%	99.6755%
4890	68675	Security Benefit Life Ins Co	KS	95,637	0.0085%	99.684%
581	61476	Boston Mut Life Ins Co	MA	94,993	0.0085%	99.6925%
4736	62359	Nassau Life Ins Co of TX	TX	91,113	0.0081%	99.7006%
4965	62880	AXA Equitable Life & Ann Co	CO	87,287	0.0078%	99.7084%
4932	91626	New England Life Ins Co	MA	83,388	0.0074%	99.7158%
153	67628	Pekin Life Ins Co	IL	82,377	0.0073%	99.7231%
4926	88072	Talcott Resolution Life Ins Co	CT	82,263	0.0073%	99.7304%

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	69132	State Mut Ins Co	GA	81,409	0.0072%	99.7377%
707	79413	UnitedHealthcare Ins Co	CT	80,413	0.0072%	99.7448%
169	68810	Sentry Life Ins Co	WI	80,391	0.0072%	99.752%
4712	63967	Government Personnel Mut Life Ins Co	TX	77,004	0.0069%	99.7588%
2858	99724	LifeShield Natl Ins Co	OK	75,191	0.0067%	99.7655%
276	61425	Trustmark Ins Co	IL	74,446	0.0066%	99.7721%
4750	61409	National Benefit Life Ins Co	NY	73,510	0.0065%	99.7787%
	67180	Ohio State Life Ins Co	TX	69,960	0.0062%	99.7849%
4903	90247	Rx Life Ins Co	AZ	65,457	0.0058%	99.7907%
615	61395	Beneficial Life Ins Co	UT	64,778	0.0058%	99.7965%
449	90212	Great Southern Life Ins Co	TX	64,731	0.0058%	99.8022%
450	65781	Madison Natl Life Ins Co Inc	WI	63,032	0.0056%	99.8079%
4734	60518	American Hlth & Life Ins Co	TX	59,247	0.0053%	99.8131%
	87920	Locomotive Engineers & Conductors Mu	MI	57,975	0.0052%	99.8183%
330	60410	American Fidelity Assur Co	OK	53,516	0.0048%	99.823%
84	63312	Great Amer Life Ins Co	OH	53,114	0.0047%	99.8278%
	68772	Security Mut Life Ins Co Of NY	NY	51,040	0.0045%	99.8323%
350	62596	Union Fidelity Life Ins Co	KS	50,347	0.0045%	99.8368%
4639	61182	Aurora Natl Life Assur Co	CA	48,920	0.0044%	99.8411%
3527	65641	Medico Life & Hlth Ins Co	IA	46,880	0.0042%	99.8453%
525	66427	Mutual Trust Life Ins Co a Pan Amer	IL	46,752	0.0042%	99.8495%
781	69744	Union Labor Life Ins Co	MD	45,702	0.0041%	99.8535%
	57568	National Catholic Soc Of Foresters	IL	45,106	0.004%	99.8576%
4827	93777	Pavonia Life Ins Co of MI	MI	44,445	0.004%	99.8615%
4213	62413	Wilcac Life Ins Co	IL	42,784	0.0038%	99.8653%
836	92622	Western Southern Life Assur Co	OH	41,645	0.0037%	99.869%
344	61875	Church Life Ins Corp	NY	41,574	0.0037%	99.8727%
872	66230	William Penn Life Ins Co Of NY	NY	41,318	0.0037%	99.8764%
176	69094	State Farm Life & Accident Asr Co	IL	40,653	0.0036%	99.88%
549	80926	Sun Life & Hlth Ins Co	MI	39,817	0.0035%	99.8836%
	57320	Woodmen World Life Ins Soc	NE	37,345	0.0033%	99.8869%
4213	69396	Texas Life Ins Co	TX	35,511	0.0032%	99.89%
370	71730	Continental Amer Ins Co	NE	34,984	0.0031%	99.8932%
671	61069	Anthem Life Ins Co	IN	34,761	0.0031%	99.8962%
28	72222	Amica Life Ins Co	RI	33,115	0.0029%	99.8992%
123	65757	Shelter Life Ins Co	MO	30,469	0.0027%	99.9019%
408	63657	Garden State Life Ins Co	TX	30,201	0.0027%	99.9046%
	56332	First Cath Slovak Ladies Assn USA	OH	29,927	0.0027%	99.9073%
435	70416	MML Bay State Life Ins Co	CT	27,827	0.0025%	99.9097%
3436	68543	Liberty Bankers Life Ins Co	OK	27,165	0.0024%	99.9121%
3527	31119	Medico Ins Co	IA	25,991	0.0023%	99.9145%
	71706	Standard Life & Cas Ins Co	UT	25,808	0.0023%	99.9168%
3891	84824	Commonwealth Ann & Life Ins Co	MA	25,392	0.0023%	99.919%
84	67083	Manhattan Natl Life Ins Co	OH	24,747	0.0022%	99.9212%
408	63126	American Nat Life Ins Co of NY	NY	24,526	0.0022%	99.9234%
215	68462	Reserve Natl Ins Co	IL	24,141	0.0021%	99.9255%

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	60445	Sagicor Life Ins Co	TX	23,276	0.0021%	99.9276%
4736	93734	Nassau Life & Ann Co	CT	23,124	0.0021%	99.9297%
449	87645	United Fidelity Life Ins Co	TX	22,635	0.002%	99.9317%
290	92916	United Amer Ins Co	NE	22,237	0.002%	99.9337%
707	61832	Chesapeake Life Ins Co	OK	22,227	0.002%	99.9356%
429	78778	Guardian Ins & Ann Co Inc	DE	21,559	0.0019%	99.9376%
68	64149	EPIC Life Ins Co	WI	21,422	0.0019%	99.9395%
901	65722	Loyal Amer Life Ins Co	OH	21,237	0.0019%	99.9414%
3891	91642	Forethought Life Ins Co	IN	20,284	0.0018%	99.9432%
876	94358	USAbLe Life	AR	19,653	0.0017%	99.9449%
4824	68802	Sentinel Security Life Ins Co	UT	19,438	0.0017%	99.9466%
4928	82538	National Hlth Ins Co	TX	19,210	0.0017%	99.9483%
67	74799	Leaders Life Ins Co	OK	18,856	0.0017%	99.95%
1117	61883	ManhattanLife Assur Co of Amer	AR	18,822	0.0017%	99.9517%
19	60275	American Bankers Life Assur Co Of FL	FL	18,695	0.0017%	99.9534%
449	63487	Investors Life Ins Co N Amer	TX	17,608	0.0016%	99.9549%
4877	60429	American Fidelity Life Ins Co	FL	16,851	0.0015%	99.9564%
4903	71390	Puritan Life Ins Co of Amer	AZ	15,947	0.0014%	99.9578%
4734	68039	Athene Ann & Life Assur Co of NY	NY	15,820	0.0014%	99.9593%
213	70769	Erie Family Life Ins Co	PA	15,747	0.0014%	99.9607%
451	71870	Fidelity Security Life Ins Co	MO	15,204	0.0014%	99.962%
468	70688	Transamerica Financial Life Ins Co	NY	14,759	0.0013%	99.9633%
4877	69566	Trans World Assur Co	CA	14,449	0.0013%	99.9646%
304	86630	Prudential Ann Life Assur Corp	AZ	14,400	0.0013%	99.9659%
408	86355	Standard Life & Accident Ins Co	TX	14,292	0.0013%	99.9672%
140	64017	Jefferson Natl Life Ins Co	TX	13,421	0.0012%	99.9684%
836	70483	Western & Southern Life Ins Co	OH	13,005	0.0012%	99.9695%
290	77968	Family Heritage Life Ins Co Of Amer	OH	12,632	0.0011%	99.9706%
1117	63053	Family Life Ins Co	TX	12,079	0.0011%	99.9717%
8	70874	Allstate Life Ins Co Of NY	NY	11,556	0.001%	99.9727%
542	69892	United Farm Family Life Ins Co	IN	11,155	0.001%	99.9737%
565	68985	Starmount Life Ins Co	ME	10,975	0.001%	99.9747%
707	62324	Freedom Life Ins Co Of Amer	TX	10,483	0.0009%	99.9756%
850	68632	Vantis Life Ins Co	CT	10,319	0.0009%	99.9766%
4752	70742	Family Benefit Life Ins Co	MO	10,315	0.0009%	99.9775%
4616	57991	Everence Assn Inc	IN	10,026	0.0009%	99.9784%
200	60228	USAA Life Ins Co Of NY	NY	10,000	0.0009%	99.9793%
	69310	Surety Life Ins Co	NE	9,817	0.0009%	99.9801%
513	14908	Greenfields Life Ins Co	IA	8,832	0.0008%	99.9809%
19	65080	John Alden Life Ins Co	WI	8,777	0.0008%	99.9817%
525	93459	Pan Amer Assur Co	LA	8,414	0.0007%	99.9824%
3891	69140	First Allmerica Fin Life Ins Co	MA	8,260	0.0007%	99.9832%
981	93696	Fidelity Investments Life Ins Co	UT	8,040	0.0007%	99.9839%
565	64297	First Unum Life Ins Co	NY	7,882	0.0007%	99.9846%
2658	92738	American Equity Invest Life Ins Co	IA	7,501	0.0007%	99.9853%
572	77720	LifeSecure Ins Co	MI	7,409	0.0007%	99.9859%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	56383	Order of United Commercial Travelers	OH	7,274	0.0006%	99.9866%
687	92703	United Natl Life Ins Co Of Amer	IL	7,166	0.0006%	99.9872%
4947	60176	SBLI USA Life Ins Co Inc	NY	7,108	0.0006%	99.9878%
587	61239	Bankers Fidelity Life Ins Co	GA	6,714	0.0006%	99.9884%
140	64327	Harleysville Life Ins Co	OH	6,681	0.0006%	99.989%
	11121	Unified Life Ins Co	TX	6,606	0.0006%	99.9896%
50	94218	Country Investors Life Assur Co	IL	6,525	0.0006%	99.9902%
588	69272	Sunset Life Ins Co Of Amer	MO	6,191	0.0006%	99.9908%
1117	65870	Manhattan Life Ins Co	NY	6,177	0.0005%	99.9913%
	56413	United Transportation Union Ins Assn	OH	6,086	0.0005%	99.9918%
31	97764	Idealife Ins Co	CT	6,048	0.0005%	99.9924%
4736	68284	Nassau Life Ins Co of KS	KS	5,656	0.0005%	99.9929%
4947	68845	Shenandoah Life Ins Co	VA	5,583	0.0005%	99.9934%
408	71773	American Natl Life Ins Co Of TX	TX	5,386	0.0005%	99.9939%
4900	14188	Dakota Capital Life Ins Co	ND	5,219	0.0005%	99.9943%
	88668	Mutual Of Amer Life Ins Co	NY	5,120	0.0005%	99.9948%
1	68500	Continental Life Ins Co Brentwood	TN	4,846	0.0004%	99.9952%
525	67539	Pan Amer Life Ins Co	LA	4,796	0.0004%	99.9956%
	56480	Wsa Fraternal Life	CO	4,779	0.0004%	99.9961%
4213	60704	Wilton Reassur Life Co of NY	NY	4,380	0.0004%	99.9965%
	58009	Police & Firemens Ins Assn	IN	4,253	0.0004%	99.9968%
429	71714	Berkshire Life Ins Co of Amer	MA	4,066	0.0004%	99.9972%
4011	72990	Genworth Life Ins Co of NY	NY	4,017	0.0004%	99.9976%
261	72850	United World Life Ins Co	NE	4,004	0.0004%	99.9979%
836	74780	Integrity Life Ins Co	OH	3,531	0.0003%	99.9982%
588	71218	Grange Life Ins Co	OH	3,396	0.0003%	99.9985%
707	66087	Mid West Natl Life Ins Co Of TN	TX	3,355	0.0003%	99.9988%
542	69922	United Home Life Ins Co	IN	3,355	0.0003%	99.9991%
291	66311	Motorists Life Ins Co	OH	3,319	0.0003%	99.9994%
4932	60992	Brighthouse Life Ins Co of NY	NY	3,124	0.0003%	99.9997%
150	67261	Old Republic Life Ins Co	IL	2,934	0.0003%	100%
	63819	Unity Financial Life Ins Co	OH	2,933	0.0003%	100.0002%
23	80985	4 Ever Life Ins Co	IL	2,885	0.0003%	100.0005%
315	67873	Pioneer Amer Ins Co	TX	2,829	0.0003%	100.0007%
315	67946	Pioneer Security Life Ins Co	TX	2,732	0.0002%	100.001%
	90638	Best Life & Hlth Ins Co	TX	2,613	0.0002%	100.0012%
535	62103	Columbian Mut Life Ins Co	NY	2,586	0.0002%	100.0014%
	56154	Gleaner Life Ins Society	MI	2,414	0.0002%	100.0016%
4968	65951	Merit Life Ins Co	TX	2,396	0.0002%	100.0019%
1348	64343	Pacific Guardian Life Ins Co Ltd	HI	2,362	0.0002%	100.0021%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0002%	100.0023%
4853	15282	AAA Life Ins Co of NY	NY	2,220	0.0002%	100.0025%
901	88366	American Retirement Life Ins Co	OH	2,208	0.0002%	100.0027%
565	67598	Paul Revere Life Ins Co	MA	2,137	0.0002%	100.0029%
	68446	Oceanview Life & Annuity Co	CO	1,974	0.0002%	100.003%
215	69930	United Ins Co Of Amer	IL	1,816	0.0002%	100.0032%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
4752	60227	Trinity Life Ins Co	OK	1,717	0.0002%	100.0034%
4832	66109	Midwestern United Life Ins Co	IN	1,673	0.0001%	100.0035%
	56456	United States Letter Carriers Mut Be	TN	1,662	0.0001%	100.0037%
	70130	Universal Guar Life Ins Co	OH	1,580	0.0001%	100.0038%
477	61700	Renaissance Life & Hlth Ins Co of Am	IN	1,457	0.0001%	100.0039%
31	82880	CSI Life Ins Co	NE	1,452	0.0001%	100.0041%
50	62537	Cotton States Life Ins Co	GA	1,401	0.0001%	100.0042%
574	61859	Christian Fidelity Life Ins Co	TX	1,240	0.0001%	100.0043%
454	69485	Security Natl Life Ins Co	UT	1,219	0.0001%	100.0044%
4947	60183	S USA Life Ins Co Inc	AZ	1,196	0.0001%	100.0045%
943	60033	Ameritas Life Ins Corp of NY	NY	822	0.0001%	100.0046%
	56499	Assured Life Assn	CO	759	0.0001%	100.0046%
769	79359	Great W Life & Ann Ins Co of NY	NY	717	0.0001%	100.0047%
4966	63223	Federal Life Ins Co	IL	698	0.0001%	100.0048%
3098	92711	HCC Life Ins Co	IN	660	0.0001%	100.0048%
626	78697	Combined Life Ins Co Of NY	NY	645	0.0001%	100.0049%
901	61727	Cigna Natl Hlth Ins Co	OH	632	0.0001%	100.0049%
707	69647	Optum Ins of OH Inc	OH	608	0.0001%	100.005%
	64904	Investors Heritage Life Ins Co	KY	602	0.0001%	100.005%
565	67601	Unum Ins Co	ME	584	0.0001%	100.0051%
612	71463	CICA Life Ins Co of Amer	CO	540	0%	100.0051%
315	91693	IA Amer Life Ins Co	TX	486	0%	100.0052%
	56685	GBU Financial Life	PA	459	0%	100.0052%
	57010	William Penn Assn	PA	420	0%	100.0053%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	400	0%	100.0053%
707	98205	Natl Foundation Life Ins Co	TX	360	0%	100.0053%
4888	89184	Sterling Investors Life Ins Co	IN	340	0%	100.0054%
450	69078	Standard Security Life Ins Co Of NY	NY	305	0%	100.0054%
1199	80624	American Progressive L&H Ins Of NY	NY	287	0%	100.0054%
	57223	Baptist Life Assn	NY	286	0%	100.0054%
612	60076	Security Plan Life Ins Co	LA	244	0%	100.0055%
	91910	American Savings Life Ins Co	AZ	239	0%	100.0055%
55	84522	Auto Club Life Ins Co	MI	208	0%	100.0055%
4824	71471	Ability Ins Co	NE	188	0%	100.0055%
526	61735	Central Security Life Ins Co	TX	159	0%	100.0055%
520	78743	New Era Life Ins Co	TX	150	0%	100.0056%
431	83607	Guggenheim Life & Ann Co	DE	150	0%	100.0056%
306	86126	Members Life Ins Co	IA	114	0%	100.0056%
215	68357	Reliable Life Ins Co	MO	67	0%	100.0056%
215	69779	Union Natl Life Ins Co	LA	36	0%	100.0056%
901	77399	Sterling Life Ins Co	IL	34	0%	100.0056%
	56170	Womans Life Ins Society	MI	12	0%	100.0056%
	63495	Foresters Life Ins Ann Co	NY	-18	-0%	100.0056%
	62510	Equitrust Life Ins Co	IL	-62,773	-0.0056%	100%
	361	Companies in Report		1,123,923,906	100%	100%

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