

Market Share by Line of Business - Life A&H

Selected Criteria -		Year: 2019	State: SD	Codelist Basis: Licensed		Round by Thousands: No					
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Group policies							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	26,571,202	17.0448%	17.0448%	26,844,679	0	22,715,341	22,860,255	85.1575%
565	62235	Unum Life Ins Co Of Amer	ME	19,150,550	12.2847%	29.3295%	19,216,707	0	7,052,821	6,994,468	36.3978%
241	65978	Metropolitan Life Ins Co	NY	12,688,172	8.1392%	37.4687%	11,970,770	0	6,416,352	6,642,108	55.4861%
332	61271	Principal Life Ins Co	IA	7,685,312	4.93%	42.3986%	7,444,485	0	4,523,182	4,613,434	61.9712%
549	80802	US Br Sun Life Assur Co of Canada	MI	7,409,900	4.7533%	47.1519%	7,420,928	0	3,352,179	3,352,179	45.172%
1	60054	Aetna Life Ins Co	CT	7,293,800	4.6788%	51.8307%	7,337,585	0	5,193,124	5,200,675	70.8772%
901	67369	Cigna Hlth & Life Ins Co	CT	5,322,221	3.4141%	55.2448%	5,407,934	0	9,288,572	9,310,269	172.1594%
901	65498	Life Ins Co Of N Amer	PA	5,232,196	3.3563%	58.6012%	5,288,088	0	2,849,933	2,060,123	38.9578%
3098	92711	HCC Life Ins Co	IN	4,396,322	2.8201%	61.4213%	4,396,322	0	4,837,204	3,902,701	88.772%
4832	67105	Reliastar Life Ins Co	MN	4,312,387	2.7663%	64.1876%	3,609,294	0	1,575,555	1,600,335	44.3393%
836	70939	Gerber Life Ins Co	NY	4,147,866	2.6608%	66.8484%	4,092,714	0	2,818,413	2,775,479	67.8151%
451	71870	Fidelity Security Life Ins Co	MO	3,552,671	2.279%	69.1273%	3,552,710	0	2,654,396	2,666,927	75.0674%
1348	69019	Standard Ins Co	OR	3,504,818	2.2483%	71.3756%	3,299,594	0	2,945,810	1,772,257	53.7114%
8	60534	American Heritage Life Ins Co	FL	3,427,756	2.1988%	73.5744%	3,431,275	0	1,940,435	1,962,040	57.1811%
91	70815	Hartford Life & Accident Ins Co	CT	3,062,359	1.9644%	75.5389%	3,165,732	0	1,730,879	1,847,035	58.3446%
140	66869	Nationwide Life Ins Co	OH	2,746,793	1.762%	77.3009%	2,777,947	0	2,607,321	2,794,273	100.5877%
233	61263	Bankers Life & Cas Co	IL	2,413,616	1.5483%	78.8492%	2,420,452	0	2,034,969	1,991,386	82.2733%
20	65676	Lincoln Natl Life Ins Co	IN	2,280,825	1.4631%	80.3123%	2,291,805	0	3,318,799	3,239,860	141.3672%
20	65315	Lincoln Life Assur Co of Boston	NH	2,276,028	1.46%	81.7723%	2,300,075	0	1,238,884	1,646,983	71.6056%
4928	82538	National Hlth Ins Co	TX	2,068,489	1.3269%	83.0992%	2,046,578	0	1,637,964	2,052,326	100.2809%
429	64246	Guardian Life Ins Co Of Amer	NY	2,048,319	1.314%	84.4131%	2,053,313	0	1,188,528	1,005,883	48.9883%
261	69868	United Of Omaha Life Ins Co	NE	1,903,100	1.2208%	85.6339%	2,169,529	0	1,190,882	1,901,957	87.6668%
661	77828	Companion Life Ins Co	SC	1,854,493	1.1896%	86.8235%	1,885,793	0	1,593,528	1,656,355	87.8333%
304	68241	Prudential Ins Co Of Amer	NJ	1,606,673	1.0306%	87.8542%	1,564,402	0	621,493	752,939	48.1295%
370	71730	Continental Amer Ins Co	NE	1,359,004	0.8718%	88.726%	1,394,632	0	659,987	712,818	51.1115%
943	61301	Ameritas Life Ins Corp	NE	1,286,328	0.8252%	89.5511%	1,290,285	0	1,000,343	1,007,366	78.0731%
525	67539	Pan Amer Life Ins Co	LA	1,279,808	0.821%	90.3721%	1,285,282	0	379,516	406,872	31.6562%
306	62626	CMFG Life Ins Co	IA	1,255,182	0.8052%	91.1772%	1,257,229	0	639,947	666,340	53.0007%
468	86231	Transamerica Life Ins Co	IA	1,006,822	0.6459%	91.8231%	977,156	0	617,600	581,859	59.5462%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
3098	68381	Reliance Standard Life Ins Co	IL	918,166	0.589%	92.4121%	912,635	0	879,512	869,671	95.2923%
860	67091	Northwestern Mut Life Ins Co	WI	607,376	0.3896%	92.8017%	628,302	0	400,775	42,430	6.7531%
565	62049	Colonial Life & Accident Ins Co	SC	607,243	0.3895%	93.1912%	617,348	0	201,092	200,239	32.4354%
869	66168	Minnesota Life Ins Co	MN	583,977	0.3746%	93.5658%	582,822	0	308,716	385,683	66.1751%
826	66915	New York Life Ins Co	NY	572,566	0.3673%	93.9331%	544,518	95,870	433,998	476,720	87.549%
1211	66583	National Guardian Life Ins Co	WI	560,694	0.3597%	94.2928%	575,370	0	427,278	427,278	74.2614%
869	93742	Securian Life Ins Co	MN	551,509	0.3538%	94.6466%	553,140	0	113,905	-169,977	-30.7295%
408	86355	Standard Life & Accident Ins Co	TX	525,964	0.3374%	94.984%	526,998	0	222,927	222,112	42.1466%
261	71412	Mutual Of Omaha Ins Co	NE	502,037	0.322%	95.306%	491,474	0	505,958	3,289,413	669.2954%
565	68985	Starmount Life Ins Co	ME	497,323	0.319%	95.625%	494,597	0	445,256	447,478	90.4733%
812	93440	HM Life Ins Co	PA	489,753	0.3142%	95.9392%	488,385	0	349,555	358,740	73.4543%
4855	68608	Symetra Life Ins Co	IA	484,360	0.3107%	96.2499%	483,627	0	39,133	42,824	8.8548%
4011	70025	Genworth Life Ins Co	DE	474,104	0.3041%	96.554%	475,125	0	164,940	-85,333	-17.9601%
904	65838	John Hancock Life Ins Co USA	MI	457,808	0.2937%	96.8477%	457,808	0	542,380	745,116	162.7573%
290	92916	United Amer Ins Co	NE	443,066	0.2842%	97.1319%	444,574	0	344,884	349,596	78.6362%
468	66281	Transamerica Premier Life Ins Co	IA	359,024	0.2303%	97.3622%	349,851	0	121,102	101,073	28.8903%
4862	71439	Assurity Life Ins Co	NE	317,841	0.2039%	97.5661%	330,097	0	200,658	203,085	61.5228%
917	71129	Dearborn Life Ins Co	IL	306,170	0.1964%	97.7625%	306,170	0	93,288	93,288	30.4693%
330	60410	American Fidelity Assur Co	OK	251,759	0.1615%	97.924%	169,780	0	757,760	368,617	217.1145%
707	91529	Unimerica Ins Co	WI	247,946	0.1591%	98.0831%	247,079	0	30,635	30,605	12.3867%
4853	71854	AAA Life Ins Co	MI	245,861	0.1577%	98.2408%	246,581	0	57,203	25,837	10.4781%
23	80985	4 Ever Life Ins Co	IL	210,160	0.1348%	98.3756%	210,155	0	123,928	124,892	59.4285%
588	65129	Kansas City Life Ins Co	MO	198,889	0.1276%	98.5032%	200,182	0	63,198	66,929	33.4341%
769	68322	Great W Life & Ann Ins Co	CO	187,514	0.1203%	98.6235%	416,324	0	224,334	316,873	76.1121%
19	70408	Union Security Ins Co	KS	164,529	0.1055%	98.729%	157,565	0	253,752	145,415	92.2889%
565	67601	Unum Ins Co	ME	131,797	0.0845%	98.8136%	143,698	0	41,851	60,511	42.1098%
450	65781	Madison Natl Life Ins Co Inc	WI	120,977	0.0776%	98.8912%	120,078	0	51,021	84,998	70.7857%
4832	61360	Reliastar Life Ins Co Of NY	NY	112,866	0.0724%	98.9636%	112,986	0	0	0	0%
4506	64696	First Continental Life & Acc	TX	111,936	0.0718%	99.0354%	111,936	0	0	0	0%
	62928	EMC Natl Life Co	IA	100,794	0.0647%	99.1%	102,501	0	56,343	56,343	54.9682%
98	64890	Berkley Life & Hlth Ins Co	IA	92,744	0.0595%	99.1595%	54,271	0	551,373	336,171	619.4303%
876	94358	USABLE Life	AR	78,488	0.0503%	99.2099%	78,488	0	59,235	59,235	75.4701%
707	62324	Freedom Life Ins Co Of Amer	TX	76,009	0.0488%	99.2586%	75,633	0	18,444	17,927	23.7026%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
4926	88072	Talcott Resolution Life Ins Co	CT	72,747	0.0467%	99.3053%	71,300	0	16,431	15,923	22.3324%
233	70319	Washington Natl Ins Co	IN	67,691	0.0434%	99.3487%	70,864	0	47,835	27,878	39.3401%
4965	78077	Mony Life Ins Co Of Amer	AZ	59,965	0.0385%	99.3872%	59,790	0	56,073	58,547	97.9211%
	11121	Unified Life Ins Co	TX	58,406	0.0375%	99.4247%	58,404	0	50,374	50,363	86.2321%
	90638	Best Life & Hlth Ins Co	TX	56,344	0.0361%	99.4608%	55,107	0	35,945	35,409	64.255%
1	90328	First Hlth Life & Hlth Ins Co	TX	54,955	0.0353%	99.496%	54,823	0	33,960	33,463	61.0383%
290	60577	American Income Life Ins Co	IN	44,661	0.0286%	99.5247%	45,094	0	20,830	17,351	38.4774%
276	62863	Trustmark Life Ins Co	IL	44,488	0.0285%	99.5532%	44,042	0	6,905	5,783	13.1306%
1117	61883	ManhattanLife Assur Co of Amer	AR	42,896	0.0275%	99.5808%	45,347	0	2,221	0	0%
212	90557	Zurich Amer Life Ins Co	IL	42,587	0.0273%	99.6081%	44,702	0	0	0	0%
1	78700	Aetna Hlth & Life Ins Co	CT	36,514	0.0234%	99.6315%	36,521	0	22,356	22,927	62.7776%
8	60186	Allstate Life Ins Co	IL	35,929	0.023%	99.6545%	36,509	0	6,590	-36,331	-99.5124%
3527	60836	American Republic Ins Co	IA	34,701	0.0223%	99.6768%	37,223	0	62,200	60,815	163.3802%
4734	60518	American Hlth & Life Ins Co	TX	34,255	0.022%	99.6988%	37,495	0	0	321	0.8561%
150	67261	Old Republic Life Ins Co	IL	32,688	0.021%	99.7197%	32,688	0	0	0	0%
477	61700	Renaissance Life & Hlth Ins Co of Am	IN	31,309	0.0201%	99.7398%	31,309	0	49,648	50,002	159.7049%
687	64211	Guarantee Trust Life Ins Co	IL	27,376	0.0176%	99.7574%	27,695	0	15,302	15,750	56.8695%
904	93610	John Hancock Life & Hlth Ins Co	MA	25,946	0.0166%	99.774%	25,946	0	0	-101	-0.3893%
276	61425	Trustmark Ins Co	IL	24,558	0.0158%	99.7898%	24,310	0	3,900	3,755	15.4463%
	69337	American Fin Security Life Ins Co	MO	23,750	0.0152%	99.805%	23,930	0	23,616	57,410	239.9081%
619	60895	American United Life Ins Co	IN	18,196	0.0117%	99.8167%	18,196	0	0	0	0%
3527	31119	Medico Ins Co	IA	17,151	0.011%	99.8277%	17,223	0	3,475	3,409	19.7933%
12	70106	United States Life Ins Co in the Cit	NY	16,345	0.0105%	99.8382%	46,609	0	129,680	16,806	36.0574%
513	63088	Farm Bureau Life Ins Co	IA	15,169	0.0097%	99.8479%	15,169	10,861	3,500	3,345	22.0516%
330	60801	American Public Life Ins Co	OK	14,888	0.0096%	99.8575%	14,855	0	7,680	7,105	47.829%
4734	61492	Athene Annuity & Life Assur Co	DE	14,833	0.0095%	99.867%	14,868	0	0	0	0%
215	68462	Reserve Natl Ins Co	IL	14,098	0.009%	99.876%	14,071	0	118,676	150,356	1,068.5523%
549	80926	Sun Life & Hlth Ins Co	MI	14,071	0.009%	99.885%	14,022	0	225	225	1.6046%
581	61476	Boston Mut Life Ins Co	MA	13,360	0.0086%	99.8936%	15,777	0	330	328	2.079%
626	62146		IL	13,070	0.0084%	99.902%	13,136	0	5,073	4,956	37.7284%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
		Combined Ins Co Of Amer									
350	62596	Union Fidelity Life Ins Co	KS	12,992	0.0083%	99.9103%	13,095	0	9,210	8,934	68.2245%
370	60380	American Family Life Assur Co of Col	NE	10,225	0.0066%	99.9169%	10,191	0	1,400	1,612	15.8179%
290	77968	Family Heritage Life Ins Co Of Amer	OH	9,874	0.0063%	99.9232%	9,866	0	0	0	0%
367	80578	Physicians Mut Ins Co	NE	9,406	0.006%	99.9293%	9,647	0	6,164	6,047	62.6827%
781	69744	Union Labor Life Ins Co	MD	8,888	0.0057%	99.935%	8,910	0	0	301	3.3782%
1186	69515	Medamerica Ins Co	PA	8,428	0.0054%	99.9404%	10,318	0	41,810	42,507	411.9694%
707	98205	Natl Foundation Life Ins Co	TX	6,191	0.004%	99.9443%	6,133	0	6,817	11,715	191.0158%
300	64513	Horace Mann Life Ins Co	IL	5,816	0.0037%	99.9481%	7,373	0	0	271	3.6756%
4750	61409	National Benefit Life Ins Co	NY	4,734	0.003%	99.9511%	4,808	0	0	0	0%
901	62308	Connecticut Gen Life Ins Co	CT	4,693	0.003%	99.9541%	3,539	0	164	-1,091	-30.8279%
	88668	Mutual Of Amer Life Ins Co	NY	4,407	0.0028%	99.9569%	4,407	0	0	0	0%
468	70688	Transamerica Financial Life Ins Co	NY	4,335	0.0028%	99.9597%	4,361	0	568	569	13.0475%
	66214	Heartland Natl Life Ins Co	IN	4,103	0.0026%	99.9624%	4,103	0	4,703	4,682	114.1116%
449	90212	Great Southern Life Ins Co	TX	4,072	0.0026%	99.965%	4,041	0	0	0	0%
901	61727	Cigna Natl Hlth Ins Co	OH	3,878	0.0025%	99.9675%	3,878	0	3,058	3,054	78.7519%
19	60275	American Bankers Life Assur Co Of FL	FL	3,789	0.0024%	99.9699%	3,789	0	36,714	36,618	966.4291%
3527	65641	Medico Life & Hlth Ins Co	IA	3,376	0.0022%	99.9721%	4,061	0	3,420	772	19.0101%
901	65722	Loyal Amer Life Ins Co	OH	3,352	0.0022%	99.9742%	3,303	0	869	979	29.6397%
68	64149	EPIC Life Ins Co	WI	3,330	0.0021%	99.9763%	3,302	0	0	2,898	87.765%
	71404	Continental Gen Ins Co	TX	3,243	0.0021%	99.9784%	3,243	0	25,235	22,673	699.1366%
565	68195	Provident Life & Accident Ins Co	TN	3,240	0.0021%	99.9805%	3,240	0	58,347	68,524	2,114.9383%
707	62286	Golden Rule Ins Co	IN	3,147	0.002%	99.9825%	3,150	0	0	0	0%
	63290	Fidelity Life Assn A Legal Reserve L	IL	2,859	0.0018%	99.9844%	2,886	0	0	-100	-3.465%
458	66370	Mony Life Ins Co	NY	2,800	0.0018%	99.9861%	2,840	0	0	0	0%
20	62057	Lincoln Life & Ann Co of NY	NY	2,415	0.0015%	99.9877%	2,255	0	5,828	7,425	329.2683%
4827	93777	Pavonia Life Ins Co of MI	MI	2,076	0.0013%	99.989%	2,076	0	0	0	0%
1211	81426	Commercial Travelers Life Ins Co	NY	1,970	0.0013%	99.9903%	2,146	0	18	18	0.8388%
12	60488	American Gen Life Ins Co	TX	1,867	0.0012%	99.9915%	1,881	0	0	0	0%
	64580	Illinois Mut Life Ins Co	IL	1,793	0.0012%	99.9926%	1,793	0	0	0	0%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Policyholder Dividends Paid Refunds to Members or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	82406	All Savers Ins Co	IN	1,685	0.0011%	99.9937%	1,685	0	0	0	0%
687	92703	United Natl Life Ins Co Of Amer	IL	1,645	0.0011%	99.9948%	1,645	0	0	-25	-1.5198%
4736	62359	Nassau Life Ins Co of TX	TX	1,617	0.001%	99.9958%	1,834	0	62	66	3.5987%
574	76112	Oxford Life Ins Co	AZ	1,223	0.0008%	99.9966%	1,223	0	434	531	43.4178%
707	66087	Mid West Natl Life Ins Co Of TN	TX	1,089	0.0007%	99.9973%	1,090	0	210	247	22.6606%
244	76236	The Cincinnati Life Ins Co	OH	1,007	0.0006%	99.9979%	1,010	0	4,647	4,647	460.099%
450	69078	Standard Security Life Ins Co Of NY	NY	963	0.0006%	99.9986%	921	0	1,225	1,225	133.0076%
761	90611	Allianz Life Ins Co Of N Amer	MN	867	0.0006%	99.9991%	797	0	0	0	0%
4903	71390	Puritan Life Ins Co of Amer	AZ	465	0.0003%	99.9994%	465	0	0	0	0%
200	69663	USAA Life Ins Co	TX	298	0.0002%	99.9996%	299	0	0	0	0%
181	85561	Elips Life Ins Co	MO	254	0.0002%	99.9998%	254	0	0	0	0%
918	65056	Jackson Natl Life Ins Co	MI	210	0.0001%	99.9999%	211	0	0	0	0%
	68772	Security Mut Life Ins Co Of NY	NY	67	0%	99.9999%	67	0	0	0	0%
690	61751	Central States H & L Co Of Omaha	NE	50	0%	100%	51	0	0	0	0%
2878	63983	United Heritage Life Ins Co	ID	31	0%	100%	31	0	0	9	29.0323%
	69477	Time Ins Co II	PR	0	0%	100%	0	0	0	-12	0%
241	62634	Delaware Amer Life Ins Co	DE	0	0%	100%	0	0	16,957	17,689	0%
169	68810	Sentry Life Ins Co	WI	0	0%	100%	0	0	31,467	27,154	0%
4213	65900	Wilco Life Ins Co	IN	0	0%	100%	0	0	0	-11	0%
707	97179	UnitedHealthcare Life Ins Co	WI	0	0%	100%	0	0	0	3,130	0%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100%	0	0	6,071	340	0%
		142 Companies in Report		155,889,979	100%	100%	155,106,636	106,731	107,696,614	108,550,484	69.9844%