

Market Share by Line of Business - Life A&H

Selected Criteria -		Year: 2018	State: SD	Codelist Basis: Licensed		Round by Thousands: No					
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Guaranteed renewable (other individual policies)							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
370	60380	American Family Life Assur Co of Col	NE	60,771,483	28.2653%	28.2653%	61,218,967	0	35,764,017	36,100,637	58.9697%
233	70319	Washington Natl Ins Co	IN	23,768,813	11.0551%	39.3204%	23,762,982	0	5,692,107	6,783,287	28.5456%
261	69868	United Of Omaha Life Ins Co	NE	13,523,882	6.2901%	45.6105%	13,511,898	0	11,662,441	11,672,947	86.3901%
4011	70025	Genworth Life Ins Co	DE	11,168,853	5.1947%	50.8052%	11,239,540	0	5,749,815	10,116,939	90.012%
261	71412	Mutual Of Omaha Ins Co	NE	10,327,671	4.8035%	55.6087%	10,306,777	0	9,401,587	13,735,635	133.268%
261	13100	Omaha Ins Co	NE	9,616,310	4.4726%	60.0813%	9,545,117	0	8,949,923	9,529,239	99.8337%
290	77968	Family Heritage Life Ins Co Of Amer	OH	5,711,576	2.6565%	62.7378%	5,687,394	0	2,108,571	2,277,623	40.0469%
468	86231	Transamerica Life Ins Co	IA	5,141,874	2.3915%	65.1293%	5,130,581	0	9,289,479	8,426,333	164.2374%
904	65838	John Hancock Life Ins Co USA	MI	4,933,980	2.2948%	67.4242%	5,051,831	0	1,562,385	2,771,778	54.8668%
860	69000	Northwestern Long Term Care Ins Co	WI	4,713,459	2.1923%	69.6164%	4,671,279	0	714,292	415,738	8.8999%
367	80578	Physicians Mut Ins Co	NE	4,075,448	1.8955%	71.512%	4,071,432	0	2,716,270	2,718,345	66.7663%
826	66915	New York Life Ins Co	NY	4,029,201	1.874%	73.386%	3,949,883	0	1,653,610	1,528,669	38.7016%
4824	71471	Ability Ins Co	NE	3,935,017	1.8302%	75.2162%	3,876,315	0	7,003,026	8,137,985	209.9413%
261	72850	United World Life Ins Co	NE	3,601,924	1.6753%	76.8915%	3,636,848	0	2,337,676	2,332,716	64.1411%
1	12321	American Continental Ins Co	TN	3,479,897	1.6185%	78.51%	3,493,806	0	2,966,713	2,974,699	85.1421%
	69132	State Mut Ins Co	GA	2,730,420	1.2699%	79.7799%	2,562,529	0	928,247	1,126,194	43.9485%
626	62146	Combined Ins Co Of Amer	IL	2,582,240	1.201%	80.981%	2,591,803	0	1,432,900	1,587,932	61.2675%
687	64211	Guarantee Trust Life Ins Co	IL	2,578,871	1.1995%	82.1804%	2,590,365	0	1,146,424	1,388,627	53.6074%
565	62049	Colonial Life & Accident Ins Co	SC	2,473,810	1.1506%	83.331%	2,497,597	0	1,228,022	1,253,377	50.1833%
4888	62952	Equitable Life & Cas Ins Co	UT	2,077,471	0.9662%	84.2973%	2,111,290	0	1,475,181	1,883,818	89.2259%
233	61263	Bankers Life & Cas Co	IL	1,654,519	0.7695%	85.0668%	1,781,992	92	1,568,486	2,301,981	129.1802%
	42129	United Security Assur Co Of PA	PA	1,585,326	0.7373%	85.8041%	1,560,946	0	180,720	610,401	39.1046%
761	90611	Allianz Life Ins Co Of N Amer	MN	1,404,771	0.6534%	86.4575%	1,432,907	0	1,669,549	1,679,887	117.2363%
1186	69515	Medamerica Ins Co	PA	1,241,640	0.5775%	87.035%	1,307,025	0	730,136	745,341	57.0258%
4	65005	RiverSource Life Ins Co	MN	1,203,020	0.5595%	87.5945%	1,215,738	0	3,669,808	3,740,599	307.6813%
	71404	Continental Gen Ins Co	TX	1,154,776	0.5371%	88.1316%	1,284,149	0	1,943,830	2,740,209	213.3872%

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3527	67679	American Republic Corp Ins Co	IA	1,040,303	0.4839%	88.6155%	1,046,493	0	782,159	778,393	74.3811%
836	70939	Gerber Life Ins Co	NY	1,037,576	0.4826%	89.0981%	1,037,700	0	680,370	626,233	60.3482%
241	65978	Metropolitan Life Ins Co	NY	1,030,259	0.4792%	89.5773%	1,029,961	0	168,554	65,323	6.3423%
860	67091	Northwestern Mut Life Ins Co	WI	964,893	0.4488%	90.026%	939,761	283,118	339,820	599,511	63.794%
901	67369	Cigna Hlth & Life Ins Co	CT	934,187	0.4345%	90.4605%	913,558	0	735,059	813,303	89.0259%
901	65722	Loyal Amer Life Ins Co	OH	884,467	0.4114%	90.8719%	893,695	0	631,700	631,824	70.6979%
8	60534	American Heritage Life Ins Co	FL	862,404	0.4011%	91.273%	855,963	0	1,128,661	1,095,336	127.9653%
215	68462	Reserve Natl Ins Co	OK	816,989	0.38%	91.653%	814,693	0	469,827	489,207	60.048%
304	68241	Prudential Ins Co Of Amer	NJ	811,649	0.3775%	92.0305%	812,283	0	330,777	597,710	73.584%
233	62065	Colonial Penn Life Ins Co	PA	799,825	0.372%	92.4025%	811,649	0	645,673	643,261	79.2536%
4824	68802	Sentinel Security Life Ins Co	UT	755,229	0.3513%	92.7538%	771,562	0	457,797	458,957	59.4841%
	64580	Illinois Mut Life Ins Co	IL	732,418	0.3407%	93.0944%	733,545	0	249,979	271,290	36.9834%
565	68195	Provident Life & Accident Ins Co	TN	685,182	0.3187%	93.4131%	691,438	0	245,363	238,211	34.4515%
901	88366	American Retirement Life Ins Co	OH	683,108	0.3177%	93.7308%	672,277	0	490,473	503,799	74.9392%
	69477	Time Ins Co II	PR	659,523	0.3067%	94.0376%	688,524	0	3,904,886	6,348,819	922.0912%
290	92916	United Amer Ins Co	NE	651,634	0.3031%	94.3407%	658,044	0	946,299	945,121	143.6258%
3527	31119	Medico Ins Co	IA	622,298	0.2894%	94.6301%	626,490	0	422,073	425,528	67.9226%
200	69663	USAA Life Ins Co	TX	620,530	0.2886%	94.9187%	619,136	0	454,550	454,884	73.4708%
	76325	Senior Hlth Ins Co of PA	PA	587,637	0.2733%	95.192%	851,507	0	3,295,794	3,963,926	465.5189%
4862	71439	Assurity Life Ins Co	NE	563,060	0.2619%	95.4539%	562,475	0	270,610	188,704	33.5489%
367	72125	Physicians Life Ins Co	NE	522,802	0.2432%	95.6971%	522,016	0	478,569	473,070	90.6237%
468	66281	Transamerica Premier Life Ins Co	IA	487,575	0.2268%	95.9238%	606,972	0	436,412	1,507,653	248.3892%
3527	79987	Medico Corp Life Ins Co	IA	486,256	0.2262%	96.15%	485,634	0	360,971	365,421	75.2462%
3527	60836	American Republic Ins Co	IA	427,701	0.1989%	96.3489%	430,215	0	265,738	260,985	60.6639%
1	68500	Continental Life Ins Co Brentwood	TN	400,234	0.1862%	96.5351%	399,540	0	181,798	184,272	46.121%
19	70408	Union Security Ins Co	KS	385,318	0.1792%	96.7143%	390,546	0	441,440	216,999	55.563%
1117	61883	ManhattanLife Assur Co of Amer	AR	369,122	0.1717%	96.886%	391,466	0	265,700	311,688	79.6207%
4815	65595	Lincoln Benefit Life Co	NE	316,450	0.1472%	97.0332%	317,950	0	558,533	785,633	247.0933%
12	60488		TX	314,475	0.1463%	97.1794%	317,038	0	593,409	617,042	194.6271%

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		American Gen Life Ins Co									
3436	68543	Liberty Bankers Life Ins Co	OK	284,324	0.1322%	97.3117%	284,157	0	283,762	298,594	105.0806%
687	92703	United Natl Life Ins Co Of Amer	IL	271,084	0.1261%	97.4378%	268,236	0	101,859	84,954	31.6714%
435	65935	Massachusetts Mut Life Ins Co	MA	269,643	0.1254%	97.5632%	192,578	0	0	571	0.2965%
280	61190	Auto Owners Life Ins Co	MI	269,038	0.1251%	97.6883%	271,481	0	148,300	68,741	25.3207%
4011	65536	Genworth Life & Ann Ins Co	VA	265,465	0.1235%	97.8118%	269,036	0	1,024,971	914,917	340.0723%
1117	65870	Manhattan Life Ins Co	NY	261,502	0.1216%	97.9334%	261,528	0	217,526	215,021	82.2172%
619	69116	State Life Ins Co	IN	252,134	0.1173%	98.0507%	252,493	0	92,142	166,289	65.8589%
572	77720	LifeSecure Ins Co	MI	244,182	0.1136%	98.1642%	255,244	0	0	75	0.0294%
587	61239	Bankers Fidelity Life Ins Co	GA	215,788	0.1004%	98.2646%	168,809	0	143,904	151,576	89.7914%
4932	87726	Brighthouse Life Ins Co	DE	214,081	0.0996%	98.3642%	301,051	0	698,729	1,136,914	377.6483%
520	67784	Philadelphia Amer Life Ins Co	TX	199,872	0.093%	98.4571%	189,555	0	220,010	240,436	126.8423%
565	62235	Unum Life Ins Co Of Amer	ME	198,308	0.0922%	98.5494%	219,767	0	576,220	761,561	346.5311%
290	60577	American Income Life Ins Co	IN	197,817	0.092%	98.6414%	198,159	0	54,455	46,517	23.4746%
918	65056	Jackson Natl Life Ins Co	MI	193,122	0.0898%	98.7312%	189,646	0	671,957	671,957	354.3217%
50	62553	Country Life Ins Co	IL	189,860	0.0883%	98.8195%	195,426	0	168,887	203,505	104.134%
1348	69019	Standard Ins Co	OR	157,905	0.0734%	98.8929%	158,506	0	51,993	195,826	123.5449%
574	76112	Oxford Life Ins Co	AZ	155,031	0.0721%	98.9651%	157,797	0	205,344	199,734	126.5766%
4736	68284	Pyramid Life Ins Co	KS	141,348	0.0657%	99.0308%	144,283	0	142,277	168,768	116.9701%
408	86355	Standard Life & Accident Ins Co	TX	122,101	0.0568%	99.0876%	124,652	0	68,578	64,535	51.7721%
4736	62359	Constitution Life Ins Co	TX	119,512	0.0556%	99.1432%	121,505	0	148,453	154,867	127.4573%
458	68136	Protective Life Ins Co	TN	105,713	0.0492%	99.1923%	127,404	0	102,359	97,305	76.3752%
4888	91785	Equitable Natl Life Ins Co Inc	UT	103,555	0.0482%	99.2405%	95,321	0	39,992	58,736	61.6192%
3891	91642	Forethought Life Ins Co	IN	93,995	0.0437%	99.2842%	94,480	0	75,455	74,461	78.8114%
690	61751	Central States H & L Co Of Omaha	NE	93,804	0.0436%	99.3279%	104,134	0	213,659	191,444	183.8439%
330	60410	American Fidelity Assur Co	OK	93,014	0.0433%	99.3711%	95,325	0	185,699	-9,588	-10.0582%
1117	63053	Family Life Ins Co	TX	89,876	0.0418%	99.4129%	90,473	0	36,671	33,601	37.1393%
513	63088	Farm Bureau Life Ins Co	IA	87,128	0.0405%	99.4534%	92,074	0	58,394	59,571	64.699%

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449	61999	Americo Fin Life & Ann Ins Co	TX	85,166	0.0396%	99.4931%	86,517	0	90,254	92,416	106.8183%
4888	89184	Sterling Investors Life Ins Co	IN	71,955	0.0335%	99.5265%	75,947	0	30,173	30,162	39.7145%
943	61301	Ameritas Life Ins Corp	NE	63,784	0.0297%	99.5562%	63,129	0	0	0	0%
1	90328	First Hlth Life & Hlth Ins Co	TX	62,368	0.029%	99.5852%	62,431	0	40,926	42,283	67.7276%
19	65080	John Alden Life Ins Co	WI	53,958	0.0251%	99.6103%	53,747	0	499,670	436,860	812.8082%
4826	71390	Puritan Life Ins Co of Amer	TX	52,778	0.0245%	99.6348%	61,332	0	24,516	31,457	51.2897%
1	78700	Aetna Hlth & Life Ins Co	CT	50,613	0.0235%	99.6584%	50,459	0	45,453	46,730	92.6098%
4712	63967	Government Personnel Mut Life Ins Co	TX	49,576	0.0231%	99.6814%	50,834	0	42,404	41,603	81.8409%
350	62596	Union Fidelity Life Ins Co	KS	48,502	0.0226%	99.704%	48,562	0	12,172	13,488	27.7748%
290	91472	Globe Life & Accident Ins Co	NE	47,529	0.0221%	99.7261%	51,724	0	33,688	35,843	69.2967%
1211	66583	National Guardian Life Ins Co	WI	43,042	0.02%	99.7461%	37,085	0	0	0	0%
332	61271	Principal Life Ins Co	IA	41,938	0.0195%	99.7656%	243	0	408,334	2,877	1,183.9506%
	71706	Standard Life & Cas Ins Co	UT	38,704	0.018%	99.7836%	38,486	0	8,286	8,639	22.4471%
707	62286	Golden Rule Ins Co	IN	34,571	0.0161%	99.7997%	34,316	0	45,111	-2,055	-5.9885%
901	77399	Sterling Life Ins Co	IL	33,361	0.0155%	99.8152%	33,389	0	14,165	14,551	43.5802%
212	63177	Farmers New World Life Ins Co	WA	30,605	0.0142%	99.8295%	30,605	0	46,584	46,584	152.2104%
4853	71854	AAA Life Ins Co	MI	30,031	0.014%	99.8434%	30,169	0	2,125	1,918	6.3575%
839	62324	Freedom Life Ins Co Of Amer	TX	25,980	0.0121%	99.8555%	25,872	0	1,382	1,386	5.3571%
	65927	Lincoln Heritage Life Ins Co	IL	24,331	0.0113%	99.8668%	24,326	0	22,200	21,934	90.1669%
4832	61360	Reliastar Life Ins Co Of NY	NY	22,158	0.0103%	99.8771%	21,627	0	50	45	0.2081%
450	69078	Standard Security Life Ins Co Of NY	NY	19,333	0.009%	99.8861%	20,069	0	6,500	6,500	32.3883%
429	71714	Berkshire Life Ins Co of Amer	MA	18,969	0.0088%	99.8949%	18,737	0	0	0	0%
	69329	Surety Life & Cas Ins Co	ND	18,180	0.0085%	99.9034%	20,097	0	10,521	12,146	60.4369%
1117	85189	Western United Life Assur Co	WA	17,060	0.0079%	99.9113%	17,082	0	5,260	7,018	41.0842%
276	61425	Trustmark Ins Co	IL	14,261	0.0066%	99.918%	14,226	0	15,328	12,556	88.2609%
876	94358	US Able Life	AR	14,107	0.0066%	99.9245%	14,107	0	7,442	7,442	52.754%
451	71870	Fidelity Security Life Ins Co	MO	14,100	0.0066%	99.9311%	14,100	0	0	317	2.2482%
	11121		TX	13,683	0.0064%	99.9375%	13,780	0	1,645	1,628	11.8142%

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		Unified Life Ins Co									
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	11,400	0.0053%	99.9428%	11,608	0	9,254	54,059	465.7047%
20	65676	Lincoln Natl Life Ins Co	IN	9,174	0.0043%	99.947%	12,550	0	6,052	9,451	75.3068%
869	66168	Minnesota Life Ins Co	MN	8,966	0.0042%	99.9512%	8,104	0	0	0	0%
1211	97241	Settlers Life Ins Co	WI	8,750	0.0041%	99.9553%	9,422	0	0	0	0%
904	93610	John Hancock Life & Hlth Ins Co	MA	8,634	0.004%	99.9593%	10,958	0	0	-1,615	-14.7381%
901	61727	Cigna Natl Hlth Ins Co	OH	8,449	0.0039%	99.9632%	8,464	0	3,483	3,467	40.9617%
4796	87963	National Teachers Assoc Life Ins Co	TX	8,205	0.0038%	99.967%	8,233	0	100	82	0.996%
	62928	EMC Natl Life Co	IA	7,854	0.0037%	99.9707%	7,837	0	0	0	0%
290	65331	Liberty Natl Life Ins Co	NE	6,905	0.0032%	99.9739%	6,916	0	0	0	0%
	66214	Heartland Natl Life Ins Co	IN	5,579	0.0026%	99.9765%	5,554	0	7,142	6,798	122.3983%
549	68047	Professional Ins Co	TX	4,637	0.0022%	99.9786%	4,733	0	0	0	0%
244	76236	The Cincinnati Life Ins Co	OH	4,238	0.002%	99.9806%	4,282	0	0	9	0.2102%
4734	61492	Athene Annuity & Life Assur Co	DE	3,903	0.0018%	99.9824%	3,954	0	0	0	0%
901	67903	Provident Amer Life & Hlth Ins Co	OH	3,862	0.0018%	99.9842%	3,862	0	8,197	8,305	215.044%
429	64246	Guardian Life Ins Co Of Amer	NY	3,840	0.0018%	99.986%	3,804	0	114,296	469,958	12,354.3113%
4928	82538	National Hlth Ins Co	TX	3,761	0.0017%	99.9878%	3,026	0	1,211	1,640	54.197%
968	62944	AXA Equitable Life Ins Co	NY	3,706	0.0017%	99.9895%	3,812	0	5,875	5,792	151.9412%
4855	68608	Symetra Life Ins Co	IA	3,100	0.0014%	99.9909%	3,100	0	0	0	0%
4213	65900	Wilco Life Ins Co	IN	2,949	0.0014%	99.9923%	7,439	0	4,674	998	13.4158%
574	61859	Christian Fidelity Life Ins Co	TX	2,621	0.0012%	99.9935%	2,622	0	2,270	2,287	87.2235%
836	70483	Western & Southern Life Ins Co	OH	2,425	0.0011%	99.9946%	2,422	0	0	0	0%
3527	65641	Medico Life & Hlth Ins Co	IA	1,854	0.0009%	99.9955%	1,808	0	1,845	2,039	112.7765%
1211	81426	Commercial Travelers Life Ins Co	NY	1,090	0.0005%	99.996%	1,134	0	0	0	0%
901	62308	Connecticut Gen Life Ins Co	CT	844	0.0004%	99.9964%	810	0	11,489	11,586	1,430.3704%
4926	71153	Talcott Resolution Life & Ann Ins Co	CT	786	0.0004%	99.9968%	786	0	4,800	4,800	610.687%
300	64513		IL	611	0.0003%	99.9971%	611	0	0	0	0%

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		Horace Mann Life Ins Co									
264	66087	Mid West Natl Life Ins Co Of TN	TX	593	0.0003%	99.9973%	593	0	0	0	0%
769	80705	US Br Great West Life Assur Co	MI	454	0.0002%	99.9975%	457	0	995	287	62.8009%
850	67644	Penn Mut Life Ins Co	PA	441	0.0002%	99.9977%	651	0	0	0	0%
408	71773	American Natl Life Ins Co Of TX	TX	425	0.0002%	99.9979%	0	0	0	0	0%
839	98205	Natl Foundation Life Ins Co	TX	412	0.0002%	99.9981%	2,629	0	0	0	0%
	67393	Ozark Natl Life Ins Co	MO	390	0.0002%	99.9983%	398	0	0	0	0%
565	68985	Starmount Life Ins Co	ME	379	0.0002%	99.9985%	378	0	0	0	0%
704	89206	Ohio Natl Life Assur Corp	OH	372	0.0002%	99.9987%	378	0	0	0	0%
704	67172	Ohio Natl Life Ins Co	OH	355	0.0002%	99.9988%	355	0	0	0	0%
440	66265	Monarch Life Ins Co	MA	334	0.0002%	99.999%	334	0	0	0	0%
264	61832	Chesapeake Life Ins Co	OK	325	0.0002%	99.9991%	325	0	0	5	1.5385%
140	64017	Jefferson Natl Life Ins Co	TX	302	0.0001%	99.9993%	302	0	0	-37	-12.2517%
4750	65919	Primerica Life Ins Co	TN	251	0.0001%	99.9994%	251	0	0	-1	-0.3984%
181	73504	Lumico Life Ins Co	MO	205	0.0001%	99.9995%	200	0	0	0	0%
588	67199	Old Amer Ins Co	MO	201	0.0001%	99.9996%	201	0	0	-23	-11.4428%
872	66230	William Penn Life Ins Co Of NY	NY	169	0.0001%	99.9997%	169	0	0	0	0%
450	65781	Madison Natl Life Ins Co Inc	WI	144	0.0001%	99.9997%	153	0	0	-6	-3.9216%
8	60186	Allstate Life Ins Co	IL	133	0.0001%	99.9998%	133	0	0	0	0%
306	62626	CMFG Life Ins Co	IA	94	0%	99.9998%	94	0	0	-2	-2.1277%
458	66370	Mony Life Ins Co	NY	85	0%	99.9999%	85	83	0	0	0%
	60542	American Home Life Ins Co	KS	75	0%	99.9999%	80	0	0	0	0%
55	84522	Auto Club Life Ins Co	MI	68	0%	99.9999%	71	0	0	1	1.4085%
215	68357	Reliable Life Ins Co	MO	64	0%	100%	64	0	0	0	0%
468	70688	Transamerica Financial Life Ins Co	NY	34	0%	100%	35	0	0	0	0%
84	63312	Great Amer Life Ins Co	OH	25	0%	100%	10,527	0	69,131	39,848	378.5314%
	70130	Universal Guar Life Ins Co	OH	10	0%	100%	10	0	0	0	0%
1216	60142	TIAA Cref Life Ins Co	NY	0	0%	100%	0	0	0	7	0%
370	71730	Continental Amer Ins Co	NE	0	0%	100%	0	0	75	79	0%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
		164 Companies in Report		215,003,684	100%	100%	216,075,964	283,293	151,174,883	171,228,069	79.2444%

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