

Market Share by Line of Business - Life A&H

Selected Criteria -		Year: 2018	State: SD	Codelist Basis: Licensed		Round by Thousands: No					
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Group policies							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	22,215,564	15.3893%	15.3893%	22,267,836	0	19,323,176	19,391,435	87.0827%
565	62235	Unum Life Ins Co Of Amer	ME	15,077,427	10.4445%	25.8338%	15,149,993	0	6,464,267	6,482,766	42.7906%
241	65978	Metropolitan Life Ins Co	NY	12,172,088	8.4319%	34.2658%	11,743,140	0	8,375,195	8,596,553	73.2049%
1	60054	Aetna Life Ins Co	CT	9,246,235	6.4051%	40.6709%	9,308,286	0	3,203,495	3,202,418	34.4039%
332	61271	Principal Life Ins Co	IA	6,484,277	4.4918%	45.1627%	6,428,171	0	3,338,368	3,432,997	53.4055%
901	67369	Cigna Hlth & Life Ins Co	CT	6,161,618	4.2683%	49.431%	6,167,817	0	11,172,060	11,340,708	183.8691%
549	80802	US Br Sun Life Assur Co of Canada	MI	5,490,940	3.8037%	53.2348%	5,512,599	0	2,895,519	2,895,519	52.5255%
20	65676	Lincoln Natl Life Ins Co	IN	5,272,860	3.6527%	56.8874%	5,293,271	0	3,561,080	3,429,136	64.7829%
4832	67105	Reliastar Life Ins Co	MN	4,590,827	3.1802%	60.0676%	4,839,136	0	3,567,918	3,510,634	72.5467%
901	65498	Life Ins Co Of N Amer	PA	3,920,781	2.716%	62.7836%	4,024,943	0	1,982,183	2,557,689	63.546%
3098	92711	HCC Life Ins Co	IN	3,720,484	2.5773%	65.3609%	3,720,484	0	4,256,322	5,613,921	150.8922%
8	60534	American Heritage Life Ins Co	FL	3,438,268	2.3818%	67.7427%	3,450,408	0	1,643,012	1,668,821	48.3659%
836	70939	Gerber Life Ins Co	NY	3,208,901	2.2229%	69.9656%	3,242,318	0	1,845,888	1,956,229	60.3343%
1348	69019	Standard Ins Co	OR	3,064,079	2.1226%	72.0881%	2,937,073	0	2,232,825	3,453,967	117.5989%
91	70815	Hartford Life & Accident Ins Co	CT	3,058,294	2.1186%	74.2067%	3,090,951	0	1,811,775	1,819,451	58.8638%
451	71870	Fidelity Security Life Ins Co	MO	2,486,058	1.7222%	75.9289%	2,471,792	0	1,868,272	1,720,829	69.6187%
20	65315	Liberty Life Assur Co Of Boston	NH	2,407,150	1.6675%	77.5964%	2,487,636	0	976,701	1,564,328	62.8841%
233	61263	Bankers Life & Cas Co	IL	2,378,097	1.6474%	79.2437%	2,398,169	0	1,927,900	1,856,521	77.4141%
140	66869	Nationwide Life Ins Co	OH	2,295,736	1.5903%	80.834%	2,297,265	0	1,053,787	1,000,628	43.5574%
429	64246	Guardian Life Ins Co Of Amer	NY	2,292,637	1.5882%	82.4222%	2,274,858	0	1,410,373	1,235,988	54.3325%
304	68241	Prudential Ins Co Of Amer	NJ	1,526,568	1.0575%	83.4797%	1,523,472	0	571,610	646,255	42.4199%
19	70408	Union Security Ins Co	KS	1,447,589	1.0028%	84.4825%	1,348,999	0	982,488	896,242	66.4376%
370	71730	Continental Amer Ins Co	NE	1,427,632	0.989%	85.4714%	1,452,084	0	996,151	1,045,475	71.9982%
943	61301	Ameritas Life Ins Corp	NE	1,355,313	0.9389%	86.4103%	1,342,137	0	1,115,705	1,100,427	81.9907%
306	62626	CMFG Life Ins Co	IA	1,233,308	0.8543%	87.2647%	1,232,119	0	815,700	823,186	66.8106%
468	86231	Transamerica Life Ins Co	IA	1,117,143	0.7739%	88.0385%	1,126,385	0	783,586	1,002,664	89.0161%
330	60410	American Fidelity Assur Co	OK	1,087,865	0.7536%	88.7921%	1,089,177	0	1,061,877	1,187,526	109.0297%
4928	82538	National Hlth Ins Co	TX	1,078,911	0.7474%	89.5395%	1,096,615	0	624,146	852,916	77.7772%
661	77828	Companion Life Ins Co	SC	1,008,930	0.6989%	90.2384%	1,008,930	0	3,212,746	3,313,607	328.4278%
2858	99724	LifeShield Natl Ins Co	OK	851,412	0.5898%	90.8282%	851,412	0	146,466	316,152	37.1327%
468	66281		IA	743,125	0.5148%	91.343%	740,946	0	199,597	183,144	24.7176%

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		Transamerica Premier Life Ins Co									
261	69868	United Of Omaha Life Ins Co	NE	719,288	0.4983%	91.8413%	743,151	0	723,228	717,869	96.598%
1211	66583	National Guardian Life Ins Co	WI	693,500	0.4804%	92.3217%	699,087	0	222,334	222,334	31.8035%
3098	68381	Reliance Standard Life Ins Co	IL	623,897	0.4322%	92.7539%	628,469	0	1,472,669	1,769,517	281.5599%
860	67091	Northwestern Mut Life Ins Co	WI	585,714	0.4057%	93.1596%	613,080	0	381,765	127,097	20.7309%
4855	68608	Symetra Life Ins Co	IA	582,904	0.4038%	93.5634%	583,581	0	63,226	65,620	11.2444%
869	66168	Minnesota Life Ins Co	MN	573,966	0.3976%	93.961%	576,804	0	28,578	35,910	6.2257%
261	71412	Mutual Of Omaha Ins Co	NE	515,114	0.3568%	94.3178%	519,572	0	406,830	417,747	80.4021%
565	62049	Colonial Life & Accident Ins Co	SC	507,834	0.3518%	94.6696%	519,258	0	179,946	174,144	33.5371%
408	86355	Standard Life & Accident Ins Co	TX	507,434	0.3515%	95.0211%	505,030	0	236,727	211,925	41.9629%
	90638	Best Life & Hlth Ins Co	TX	506,559	0.3509%	95.372%	501,315	0	272,775	282,947	56.441%
826	66915	New York Life Ins Co	NY	469,185	0.325%	95.6971%	495,134	93,282	247,203	523,632	105.7556%
4011	70025	Genworth Life Ins Co	DE	451,863	0.313%	96.0101%	458,814	0	92,565	298,723	65.1076%
904	65838	John Hancock Life Ins Co USA	MI	446,904	0.3096%	96.3197%	446,904	0	267,645	668,004	149.4737%
290	92916	United Amer Ins Co	NE	434,054	0.3007%	96.6203%	433,656	0	278,582	278,936	64.322%
565	68985	Starmount Life Ins Co	ME	430,914	0.2985%	96.9188%	427,402	0	281,853	296,615	69.3995%
812	93440	HM Life Ins Co	PA	422,741	0.2928%	97.2117%	424,681	0	148,673	137,461	32.3681%
525	67539	Pan Amer Life Ins Co	LA	403,002	0.2792%	97.4909%	399,926	0	220,989	226,627	56.6672%
98	64890	Berkley Life & Hlth Ins Co	IA	338,542	0.2345%	97.7254%	335,268	0	231,268	269,085	80.2597%
917	71129	Dearborn Natl Life Ins Co	IL	308,249	0.2135%	97.9389%	308,249	0	87,590	87,590	28.4153%
4853	71854	AAA Life Ins Co	MI	246,624	0.1708%	98.1098%	247,962	0	40,200	109,831	44.2935%
23	80985	4 Ever Life Ins Co	IL	242,723	0.1681%	98.2779%	242,680	0	81,042	80,390	33.1259%
4862	71439	Assurity Life Ins Co	NE	232,852	0.1613%	98.4392%	236,355	0	137,151	138,886	58.7616%
707	91529	Unimerica Ins Co	WI	217,614	0.1507%	98.5899%	219,062	0	333	341	0.1557%
769	68322	Great W Life & Ann Ins Co	CO	212,622	0.1473%	98.7372%	184,923	0	216,014	205,547	111.1528%
869	93742	Securian Life Ins Co	MN	195,946	0.1357%	98.873%	195,777	0	6,720	27,364	13.9771%
588	65129	Kansas City Life Ins Co	MO	177,925	0.1233%	98.9962%	176,766	0	77,098	84,009	47.5255%
450	65781	Madison Natl Life Ins Co Inc	WI	132,502	0.0918%	99.088%	133,583	0	35,874	4,284	3.207%
565	67601	Unum Ins Co	ME	126,651	0.0877%	99.1757%	148,479	0	46,452	81,327	54.7734%
4926	88072	Talcott Resolution Life Ins Co	CT	126,447	0.0876%	99.2633%	125,878	0	48,546	40,792	32.406%
	11121	Unified Life Ins Co	TX	123,952	0.0859%	99.3492%	123,926	0	112,480	110,554	89.2097%
276	62863	Trustmark Life Ins Co	IL	109,773	0.076%	99.4252%	111,229	0	95,824	106,181	95.4616%

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	62928	EMC Natl Life Co	IA	103,835	0.0719%	99.4972%	102,794	0	22,961	22,961	22.3369%
233	70319	Washington Natl Ins Co	IN	77,829	0.0539%	99.5511%	74,647	0	40,843	2,511	3.3638%
1	90328	First Hlth Life & Hlth Ins Co	TX	62,544	0.0433%	99.5944%	60,267	0	38,195	38,182	63.3547%
290	60577	American Income Life Ins Co	IN	57,118	0.0396%	99.634%	56,588	0	30,607	30,837	54.4939%
839	62324	Freedom Life Ins Co Of Amer	TX	48,132	0.0333%	99.6673%	48,003	0	2,409	3,755	7.8224%
	71404	Continental Gen Ins Co	TX	42,142	0.0292%	99.6965%	10,828	0	21,279	-89,660	-828.0384%
8	60186	Allstate Life Ins Co	IL	39,838	0.0276%	99.7241%	39,606	0	51,428	-31,662	-79.9424%
4734	60518	American Hlth & Life Ins Co	TX	37,215	0.0258%	99.7499%	37,391	0	0	84	0.2247%
3527	60836	American Republic Ins Co	IA	35,726	0.0247%	99.7746%	36,413	0	66,108	60,018	164.8257%
212	90557	Zurich Amer Life Ins Co	IL	33,358	0.0231%	99.7978%	35,135	0	3,769	6,179	17.5865%
150	67261	Old Republic Life Ins Co	IL	32,544	0.0225%	99.8203%	32,544	0	0	0	0%
687	64211	Guarantee Trust Life Ins Co	IL	29,786	0.0206%	99.8409%	29,594	0	13,548	13,246	44.7591%
1	78700	Aetna Hlth & Life Ins Co	CT	28,922	0.02%	99.861%	28,876	0	29,579	30,173	104.4916%
276	61425	Trustmark Ins Co	IL	25,489	0.0177%	99.8786%	25,565	0	1,550	1,572	6.149%
904	93610	John Hancock Life & Hlth Ins Co	MA	24,387	0.0169%	99.8955%	24,387	0	0	140	0.5741%
4734	61492	Athene Annuity & Life Assur Co	DE	23,294	0.0161%	99.9117%	22,187	0	0	0	0%
581	61476	Boston Mut Life Ins Co	MA	23,000	0.0159%	99.9276%	25,848	0	1,200	1,154	4.4646%
	69337	American Fin Security Life Ins Co	MO	21,861	0.0151%	99.9427%	21,623	0	1,466	-9,153	-42.3299%
215	68462	Reserve Natl Ins Co	OK	19,390	0.0134%	99.9562%	19,906	0	34,850	35,152	176.59%
1117	61883	ManhattanLife Assur Co of Amer	AR	18,755	0.013%	99.9692%	19,951	0	0	0	0%
549	80926	Sun Life & Hlth Ins Co	MI	16,776	0.0116%	99.9808%	16,799	0	7,236	7,236	43.074%
513	63088	Farm Bureau Life Ins Co	IA	15,721	0.0109%	99.9917%	15,721	2,750	1,000	1,000	6.3609%
619	60895	American United Life Ins Co	IN	15,208	0.0105%	100.0022%	15,416	0	1,313	0	0%
350	62596	Union Fidelity Life Ins Co	KS	12,966	0.009%	100.0112%	12,937	0	2,470	3,185	24.6193%
330	60801	American Public Life Ins Co	OK	12,054	0.0084%	100.0195%	12,033	0	7,983	8,423	69.9992%
468	70688	Transamerica Financial Life Ins Co	NY	10,968	0.0076%	100.0271%	11,092	0	0	0	0%
1186	69515	Medamerica Ins Co	PA	10,842	0.0075%	100.0346%	10,028	0	0	3,953	39.4196%
367	80578	Physicians Mut Ins Co	NE	10,788	0.0075%	100.0421%	10,453	0	5,620	5,495	52.5686%
290	77968	Family Heritage Life Ins Co Of Amer	OH	10,510	0.0073%	100.0494%	10,432	0	0	0	0%
169	68810	Sentry Life Ins Co	WI	10,394	0.0072%	100.0566%	10,394	0	12,292	10,340	99.4805%
781	69744		MD	10,304	0.0071%	100.0637%	10,526	0	1,946	2,536	24.0927%

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		Union Labor Life Ins Co									
626	62146	Combined Ins Co Of Amer	IL	10,244	0.0071%	100.0708%	10,468	0	4,224	3,006	28.7161%
300	64513	Horace Mann Life Ins Co	IL	6,913	0.0048%	100.0756%	6,955	0	0	-138	-1.9842%
	88668	Mutual Of Amer Life Ins Co	NY	6,377	0.0044%	100.08%	6,377	0	0	0	0%
370	60380	American Family Life Assur Co of Col	NE	6,352	0.0044%	100.0844%	6,253	0	0	0	0%
3527	31119	Medico Ins Co	IA	6,142	0.0043%	100.0887%	6,189	0	5,279	5,212	84.2139%
	66214	Heartland Natl Life Ins Co	IN	6,064	0.0042%	100.0929%	6,147	0	6,327	6,243	101.5617%
839	98205	Natl Foundation Life Ins Co	TX	5,182	0.0036%	100.0965%	5,632	0	0	0	0%
4750	61409	National Benefit Life Ins Co	NY	4,484	0.0031%	100.0996%	4,492	0	195	204	4.5414%
19	60275	American Bankers Life Assur Co Of FL	FL	4,371	0.003%	100.1026%	4,371	0	0	-105	-2.4022%
	63290	Fidelity Life Assn A Legal Reserve L	IL	4,024	0.0028%	100.1054%	3,820	0	18,000	-82	-2.1466%
449	90212	Great Southern Life Ins Co	TX	4,007	0.0028%	100.1082%	4,109	0	0	0	0%
968	78077	Mony Life Ins Co Of Amer	AZ	3,929	0.0027%	100.1109%	3,849	0	36,436	37,326	969.7584%
901	62308	Connecticut Gen Life Ins Co	CT	3,852	0.0027%	100.1136%	4,091	0	53	57,884	1,414.9108%
901	65722	Loyal Amer Life Ins Co	OH	3,651	0.0025%	100.1161%	3,598	0	559	546	15.1751%
901	61727	Cigna Natl Hlth Ins Co	OH	3,637	0.0025%	100.1186%	3,590	0	1,990	2,062	57.4373%
4827	93777	Pavonia Life Ins Co of MI	MI	3,578	0.0025%	100.1211%	3,578	0	0	0	0%
3527	65641	Medico Life & Hlth Ins Co	IA	3,101	0.0021%	100.1232%	3,820	0	7,128	372	9.7382%
4736	62359	Constitution Life Ins Co	TX	2,953	0.002%	100.1253%	2,947	0	0	0	0%
565	68195	Provident Life & Accident Ins Co	TN	2,834	0.002%	100.1273%	2,834	0	8,468	2,968	104.7283%
458	66370	Mony Life Ins Co	NY	2,800	0.0019%	100.1292%	2,800	0	0	0	0%
12	60488	American Gen Life Ins Co	TX	2,769	0.0019%	100.1311%	2,640	0	1,030	-1,454	-55.0758%
68	64149	EPIC Life Ins Co	WI	2,754	0.0019%	100.1333%	2,810	0	0	14	0.4982%
20	62057	Lincoln Life & Ann Co of NY	NY	2,107	0.0015%	100.1345%	1,969	0	3,790	4,321	219.4515%
876	94358	US Able Life	AR	1,746	0.0012%	100.1357%	1,746	0	0	0	0%
	64580	Illinois Mut Life Ins Co	IL	1,729	0.0012%	100.1369%	1,729	0	0	-451	-26.0844%
1211	81426	Commercial Travelers Life Ins Co	NY	1,663	0.0012%	100.138%	1,547	0	3,207	3,207	207.3045%
687	92703	United Natl Life Ins Co Of Amer	IL	1,645	0.0011%	100.1392%	1,645	0	0	173	10.5167%
450	69078	Standard Security Life Ins Co Of NY	NY	1,443	0.001%	100.1402%	-7,452	0	46,208	46,208	-620.0751%
574	76112	Oxford Life Ins Co	AZ	1,212	0.0008%	100.141%	1,212	0	200	207	17.0792%
264	66087	Mid West Natl Life Ins Co Of TN	TX	1,174	0.0008%	100.1418%	1,174	0	478	-5	-0.4259%
244	76236	The Cincinnati Life Ins Co	OH	1,007	0.0007%	100.1425%	1,010	0	6,449	6,449	638.5149%

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761	90611	Allianz Life Ins Co Of N Amer	MN	828	0.0006%	100.1431%	840	0	0	0	0%
4	65005	RiverSource Life Ins Co	MN	647	0.0004%	100.1435%	653	0	0	0	0%
67	74799	Leaders Life Ins Co	OK	586	0.0004%	100.144%	586	0	0	0	0%
3891	91642	Forethought Life Ins Co	IN	515	0.0004%	100.1443%	515	0	0	0	0%
	76325	Senior Hlth Ins Co of PA	PA	454	0.0003%	100.1446%	454	0	0	169	37.2247%
200	69663	USAA Life Ins Co	TX	298	0.0002%	100.1448%	299	0	0	0	0%
918	65056	Jackson Natl Life Ins Co	MI	210	0.0001%	100.145%	209	0	0	0	0%
181	85561	Elips Life Ins Co	MO	183	0.0001%	100.1451%	181	0	0	0	0%
	68772	Security Mut Life Ins Co Of NY	NY	173	0.0001%	100.1452%	173	0	0	0	0%
4832	61360	Reliastar Life Ins Co Of NY	NY	92	0.0001%	100.1453%	92	0	0	0	0%
690	61751	Central States H & L Co Of Omaha	NE	63	0%	100.1453%	63	0	0	0	0%
431	66044	Midland Natl Life Ins Co	IA	0	0%	100.1453%	0	0	1,122	1,361	0%
	69477	Time Ins Co II	PR	0	0%	100.1453%	0	0	-339	-10,121	0%
4213	65900	Wilco Life Ins Co	IN	0	0%	100.1453%	0	0	0	-17	0%
19	65080	John Alden Life Ins Co	WI	0	0%	100.1453%	0	0	273	0	0%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100.1453%	0	0	6,071	729	0%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100.1453%	0	0	8,960	404	0%
707	62286	Golden Rule Ins Co	IN	-307	-0.0002%	100.1451%	-270	0	0	-41	15.1852%
12	70106	United States Life Ins Co in the Cit	NY	-209,487	-0.1451%	100%	66,976	0	108,822	-7,513	-11.2175%
		143 Companies in Report		144,357,107	100%	100%	144,749,128	96,032	100,836,950	106,216,216	73.3795%