

**Market Share by Line of Business - Life A&H**

Selected Criteria -		Year: 2017	State: SD	Codelist Basis: Licensed		Round by Thousands: No					
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Group policies							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	23,293,927	17.6377%	17.6377%	23,379,194	0	19,100,525	19,273,779	82.4399%
565	62235	Unum Life Ins Co Of Amer	ME	11,960,680	9.0564%	26.6941%	12,051,400	0	5,538,115	5,433,697	45.0877%
241	65978	Metropolitan Life Ins Co	NY	11,379,641	8.6164%	35.3106%	11,014,386	0	9,675,761	10,130,755	91.9775%
901	67369	Cigna Hlth & Life Ins Co	CT	7,058,636	5.3447%	40.6552%	7,548,490	0	8,093,605	8,257,143	109.388%
20	65676	Lincoln Natl Life Ins Co	IN	5,672,416	4.295%	44.9503%	5,670,007	0	2,352,477	2,351,889	41.4795%
4832	67105	Reliastar Life Ins Co	MN	5,224,201	3.9557%	48.9059%	4,906,803	0	2,107,785	1,927,425	39.2807%
332	61271	Principal Life Ins Co	IA	4,447,600	3.3676%	52.2736%	4,664,215	0	2,909,186	2,902,428	62.2276%
549	80802	US Br Sun Life Assur Co of Canada	MI	3,876,089	2.9349%	55.2085%	3,912,743	0	2,586,596	2,586,596	66.107%
8	60534	American Heritage Life Ins Co	FL	3,548,379	2.6868%	57.8952%	3,562,013	0	1,596,078	1,672,925	46.9657%
3098	92711	HCC Life Ins Co	IN	3,433,385	2.5997%	60.4949%	3,433,385	0	3,572,468	3,856,226	112.3156%
901	65498	Life Ins Co Of N Amer	PA	3,196,116	2.42%	62.915%	3,210,014	0	2,325,833	2,932,935	91.3683%
1	60054	Aetna Life Ins Co	CT	3,117,177	2.3603%	65.2752%	3,126,679	0	3,902,391	3,888,670	124.3706%
91	70815	Hartford Life & Accident Ins Co	CT	3,011,965	2.2806%	67.5558%	3,009,110	0	2,187,445	2,155,306	71.626%
1348	69019	Standard Ins Co	OR	2,795,829	2.1169%	69.6728%	2,761,371	0	1,954,811	2,239,727	81.1092%
4483	70939	Gerber Life Ins Co	NY	2,742,299	2.0764%	71.7492%	2,656,603	0	1,454,251	1,525,164	57.4103%
429	64246	Guardian Life Ins Co Of Amer	NY	2,429,702	1.8397%	73.5889%	2,439,794	0	1,596,032	1,691,689	69.3374%
233	61263	Bankers Life & Cas Co	IL	2,401,441	1.8183%	75.4072%	2,385,841	0	1,786,058	1,776,210	74.448%
661	77828	Companion Life Ins Co	SC	2,385,414	1.8062%	77.2134%	2,388,357	0	1,382,020	1,348,842	56.4757%
3098	68381	Reliance Standard Life Ins Co	IL	2,254,361	1.707%	78.9204%	2,238,592	0	701,552	863,835	38.5883%
111	65315	Liberty Life Assur Co Of Boston	NH	1,992,556	1.5087%	80.4291%	2,026,766	0	476,939	661,152	32.621%
451	71870	Fidelity Security Life Ins Co	MO	1,958,297	1.4828%	81.9119%	1,945,660	0	3,743,472	3,628,057	186.4692%
19	70408	Union Security Ins Co	KS	1,884,365	1.4268%	83.3387%	1,861,562	0	1,178,085	1,087,102	58.3973%
468	86231	Transamerica Life Ins Co	IA	1,673,857	1.2674%	84.6061%	1,662,690	0	904,614	951,253	57.2117%
370	71730	Continental Amer Ins Co	NE	1,529,751	1.1583%	85.7644%	1,530,740	0	789,864	834,233	54.4987%
304	68241	Prudential Ins Co Of Amer	NJ	1,509,125	1.1427%	86.9071%	1,518,638	0	509,936	523,810	34.4921%
140	66869	Nationwide Life Ins Co	OH	1,461,707	1.1068%	88.0139%	1,468,750	0	957,752	1,235,890	84.1457%
943	61301	Ameritas Life Ins Corp	NE	1,328,644	1.006%	89.0199%	1,329,345	0	1,054,192	1,014,251	76.297%
306	62626	CMFG Life Ins Co	IA	1,171,482	0.887%	89.9069%	1,166,660	0	345,102	372,964	31.9685%
869	66168	Minnesota Life Ins Co	MN	1,096,055	0.8299%	90.7368%	1,091,002	0	53,362	55,928	5.1263%
468	66281		IA	943,180	0.7142%	91.451%	939,836	0	388,698	382,454	40.6937%

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		Transamerica Premier Life Ins Co									
330	60410	American Fidelity Assur Co	OK	928,483	0.703%	92.154%	982,617	0	373,267	585,892	59.6257%
860	67091	Northwestern Mut Life Ins Co	WI	576,118	0.4362%	92.5902%	611,578	0	422,935	497,266	81.3087%
261	71412	Mutual Of Omaha Ins Co	NE	550,610	0.4169%	93.0072%	546,816	0	362,454	254,279	46.5017%
408	86355	Standard Life & Accident Ins Co	TX	534,642	0.4048%	93.412%	531,661	0	270,114	290,282	54.5991%
261	69868	United Of Omaha Life Ins Co	NE	526,671	0.3988%	93.8108%	512,838	0	594,316	691,997	134.9348%
4855	68608	Symetra Life Ins Co	IA	452,016	0.3423%	94.153%	456,375	0	55,781	62,065	13.5996%
826	66915	New York Life Ins Co	NY	447,576	0.3389%	94.4919%	455,649	72,022	370,498	420,081	92.194%
904	65838	John Hancock Life Ins Co USA	MI	416,455	0.3153%	94.8072%	416,455	0	147,516	717,756	172.349%
	90638	Best Life & Hlth Ins Co	TX	413,942	0.3134%	95.1207%	416,309	0	213,637	215,193	51.6907%
4011	70025	Genworth Life Ins Co	DE	409,125	0.3098%	95.4305%	266,756	0	67,779	295,742	110.8661%
290	92916	United Amer Ins Co	NE	407,982	0.3089%	95.7394%	396,370	0	345,374	337,436	85.1316%
98	64890	Berkley Life & Hlth Ins Co	IA	350,105	0.2651%	96.0045%	319,899	0	411,222	261,358	81.7002%
917	71129	Dearborn Natl Life Ins Co	IL	329,854	0.2498%	96.2542%	329,854	0	83,332	83,332	25.2633%
2538	82538	National Hlth Ins Co	TX	324,918	0.246%	96.5002%	333,359	0	106,648	231,767	69.5247%
1211	66583	National Guardian Life Ins Co	WI	305,508	0.2313%	96.7316%	301,168	0	110,492	110,492	36.6878%
769	68322	Great W Life & Ann Ins Co	CO	302,285	0.2289%	96.9605%	159,684	0	229,268	228,875	143.33%
812	93440	HM Life Ins Co	PA	274,227	0.2076%	97.1681%	276,146	0	134,611	141,986	51.417%
23	80985	4 Ever Life Ins Co	IL	260,231	0.197%	97.3651%	273,368	0	127,288	141,740	51.8495%
565	62049	Colonial Life & Accident Ins Co	SC	255,154	0.1932%	97.5583%	262,744	0	130,383	132,575	50.4579%
	11121	Unified Life Ins Co	TX	244,104	0.1848%	97.7432%	247,121	0	223,626	171,450	69.379%
4853	71854	AAA Life Ins Co	MI	238,253	0.1804%	97.9236%	243,036	0	148,360	150,417	61.8908%
450	69078	Standard Security Life Ins Co Of NY	NY	237,407	0.1798%	98.1033%	211,720	0	123,355	123,034	58.1117%
12	70106	United States Life Ins Co in the Cit	NY	219,873	0.1665%	98.2698%	240,044	0	126,970	86,827	36.1713%
2858	99724	LifeShield Natl Ins Co	OK	195,279	0.1479%	98.4177%	195,279	0	5,203	94,286	48.2827%
4862	71439	Assurity Life Ins Co	NE	175,301	0.1327%	98.5504%	163,657	0	81,128	90,328	55.1935%
588	65129	Kansas City Life Ins Co	MO	168,418	0.1275%	98.6779%	170,841	0	74,126	77,216	45.1976%
91	88072	Hartford Life Ins Co	CT	153,196	0.116%	98.7939%	152,138	0	47,379	36,178	23.7797%
450	65781	Madison Natl Life Ins Co Inc	WI	138,971	0.1052%	98.8992%	131,463	0	56,530	94,197	71.6529%
869	93742	Securian Life Ins Co	MN	138,381	0.1048%	99.0039%	141,275	0	0	0	0%

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707	91529	Unimerica Ins Co	WI	116,795	0.0884%	99.0924%	116,088	0	0	0	0%
	62928	EMC Natl Life Co	IA	106,447	0.0806%	99.173%	107,234	0	4,343	4,343	4.05%
233	70319	Washington Natl Ins Co	IN	65,739	0.0498%	99.2227%	66,192	0	42,582	90,654	136.9561%
1	90328	First Hlth Life & Hlth Ins Co	TX	62,897	0.0476%	99.2704%	63,669	0	29,556	29,017	45.5748%
276	62863	Trustmark Life Ins Co	IL	61,656	0.0467%	99.3171%	61,936	0	26,692	25,799	41.6543%
290	60577	American Income Life Ins Co	IN	58,149	0.044%	99.3611%	57,812	0	31,789	38,114	65.9275%
19	69477	Time Ins Co	WI	49,382	0.0374%	99.3985%	49,295	0	324,526	102,707	208.3518%
3527	60836	American Republic Ins Co	IA	44,194	0.0335%	99.4319%	42,710	0	41,011	38,666	90.5315%
8	60186	Allstate Life Ins Co	IL	43,031	0.0326%	99.4645%	43,158	0	85,453	114,764	265.9159%
4716	60518	American Hlth & Life Ins Co	TX	40,499	0.0307%	99.4952%	40,678	0	0	256	0.6293%
150	67261	Old Republic Life Ins Co	IL	39,312	0.0298%	99.5249%	39,312	0	2,645	-58,295	-148.2881%
687	64211	Guarantee Trust Life Ins Co	IL	36,358	0.0275%	99.5525%	36,410	0	20,415	20,963	57.5748%
169	68810	Sentry Life Ins Co	WI	36,191	0.0274%	99.5799%	36,191	0	26,295	34,128	94.2997%
968	78077	Mony Life Ins Co Of Amer	AZ	33,981	0.0257%	99.6056%	36,498	0	20,466	21,646	59.3074%
	69337	American Fin Security Life Ins Co	MO	33,496	0.0254%	99.631%	33,299	0	15,536	24,737	74.2875%
619	60895	American United Life Ins Co	IN	33,413	0.0253%	99.6563%	34,497	0	2,160	2,742	7.9485%
276	61425	Trustmark Ins Co	IL	30,212	0.0229%	99.6791%	30,598	0	2,350	2,627	8.5855%
904	93610	John Hancock Life & Hlth Ins Co	MA	26,113	0.0198%	99.6989%	26,113	0	0	0	0%
1	78700	Aetna Hlth & Life Ins Co	CT	25,720	0.0195%	99.7184%	25,542	0	16,085	17,193	67.3127%
215	68462	Reserve Natl Ins Co	OK	23,640	0.0179%	99.7363%	24,434	0	40,061	39,108	160.0557%
119	65110	Kanawha Ins Co	SC	19,751	0.015%	99.7513%	19,750	0	9,008	6,141	31.0937%
581	61476	Boston Mut Life Ins Co	MA	18,894	0.0143%	99.7656%	19,571	0	1,200	1,201	6.1366%
513	63088	Farm Bureau Life Ins Co	IA	18,656	0.0141%	99.7797%	18,656	12,380	21,500	19,723	105.7193%
549	80926	Sun Life & Hlth Ins Co	MI	18,617	0.0141%	99.7938%	18,400	0	56,586	56,586	307.5326%
3527	31119	Medico Ins Co	IA	15,108	0.0114%	99.8052%	15,194	0	2,874	2,845	18.7245%
330	60801	American Public Life Ins Co	OK	13,404	0.0101%	99.8154%	13,531	0	5,282	4,666	34.4838%
350	62596	Union Fidelity Life Ins Co	KS	13,214	0.01%	99.8254%	13,300	0	2,713	2,774	20.8571%
4734	61492	Athene Annuity & Life Assur Co	DE	12,886	0.0098%	99.8351%	12,882	0	0	0	0%
565	68985	Starmount Life Ins Co	LA	12,811	0.0097%	99.8448%	13,326	0	6,010	6,272	47.0659%
839	62324	Freedom Life Ins Co Of Amer	TX	12,163	0.0092%	99.854%	12,053	0	526	1,199	9.9477%
12	60488	American Gen Life Ins Co	TX	11,286	0.0085%	99.8626%	10,888	0	4,269	363	3.3339%
707	62286	Golden Rule Ins Co	IN	9,508	0.0072%	99.8698%	9,656	0	451	-46,985	-486.5886%
367	80578	Physicians Mut Ins Co	NE	9,191	0.007%	99.8767%	9,108	0	6,613	6,650	73.0127%

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781	69744	Union Labor Life Ins Co	MD	8,973	0.0068%	99.8835%	9,034	0	0	224	2.4795%
290	77968	Family Heritage Life Ins Co Of Amer	OH	8,889	0.0067%	99.8903%	8,803	0	450	609	6.9181%
300	64513	Horace Mann Life Ins Co	IL	8,750	0.0066%	99.8969%	7,181	0	0	193	2.6876%
370	60380	American Family Life Assur Co of Col	NE	8,432	0.0064%	99.9033%	8,352	0	27	18	0.2155%
626	62146	Combined Ins Co Of Amer	IL	8,088	0.0061%	99.9094%	8,190	0	639	657	8.022%
901	62308	Connecticut Gen Life Ins Co	CT	8,077	0.0061%	99.9155%	25,004	0	9,530	11,166	44.6569%
	71404	Continental Gen Ins Co	TX	7,645	0.0058%	99.9213%	7,509	0	30,506	33,829	450.5127%
1117	61883	ManhattanLife Assur Co of Amer	AR	7,462	0.0057%	99.927%	7,488	0	0	0	0%
	88668	Mutual Of Amer Life Ins Co	NY	6,708	0.0051%	99.932%	6,708	0	0	0	0%
1186	69515	Medamerica Ins Co	PA	6,579	0.005%	99.937%	6,585	0	0	0	0%
19	60275	American Bankers Life Assur Co Of FL	FL	5,125	0.0039%	99.9409%	5,125	0	0	-145	-2.8293%
4750	61409	National Benefit Life Ins Co	NY	4,980	0.0038%	99.9447%	5,082	0	0	0	0%
4827	93777	Pavonia Life Ins Co of MI	MI	4,829	0.0037%	99.9483%	4,829	0	785	-516	-10.6854%
565	68195	Provident Life & Accident Ins Co	TN	4,710	0.0036%	99.9519%	4,710	0	37,446	52,411	1,112.7601%
	66214	Heartland Natl Life Ins Co	IN	4,344	0.0033%	99.9552%	4,335	0	5,057	5,206	120.0923%
449	90212	Great Southern Life Ins Co	TX	4,310	0.0033%	99.9584%	4,274	0	0	0	0%
	63290	Fidelity Life Assn A Legal Reserve L	IL	4,132	0.0031%	99.9616%	4,004	0	30,000	48,107	1,201.4735%
839	98205	Natl Foundation Life Ins Co	TX	3,916	0.003%	99.9645%	3,600	0	0	0	0%
68	64149	EPIC Life Ins Co	WI	3,680	0.0028%	99.9673%	3,652	0	0	458	12.5411%
901	61727	Central Reserve Life Ins Co	OH	3,574	0.0027%	99.97%	3,574	0	720	680	19.0263%
901	65722	Loyal Amer Life Ins Co	OH	3,391	0.0026%	99.9726%	3,434	0	400	501	14.5894%
3527	65641	Medico Life & Hlth Ins Co	IA	3,345	0.0025%	99.9751%	4,458	0	9,656	3,917	87.8645%
525	67539	Pan Amer Life Ins Co	LA	3,268	0.0025%	99.9776%	3,279	0	240	231	7.0448%
458	66370	Mony Life Ins Co	NY	2,800	0.0021%	99.9797%	2,895	0	0	0	0%
687	92703	United Natl Life Ins Co Of Amer	IL	2,716	0.0021%	99.9818%	2,793	0	0	0	0%
468	70688	Transamerica Financial Life Ins Co	NY	2,710	0.0021%	99.9838%	2,713	0	142	139	5.1235%
4736	62359	Constitution Life Ins Co	TX	2,657	0.002%	99.9858%	2,668	0	0	0	0%
671	80314	Unicare Life & Hlth Ins Co	IN	1,843	0.0014%	99.9872%	1,971	0	1,390	1,439	73.0086%
1211	81426	Commercial Travelers Life Ins Co	NY	1,790	0.0014%	99.9886%	1,898	0	1,695	1,695	89.3045%
876	94358	USable Life	AR	1,746	0.0013%	99.9899%	1,746	0	0	0	0%

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4	65005	RiverSource Life Ins Co	MN	1,736	0.0013%	99.9912%	1,747	0	0	0	0%
	64580	Illinois Mut Life Ins Co	IL	1,650	0.0012%	99.9925%	1,802	0	6,000	6,281	348.5572%
4826	71390	Puritan Life Ins Co of Amer	TX	1,346	0.001%	99.9935%	1,346	0	408	421	31.2779%
574	76112	Oxford Life Ins Co	AZ	1,200	0.0009%	99.9944%	1,200	0	379	290	24.1667%
264	66087	Mid West Natl Life Ins Co Of TN	TX	1,188	0.0009%	99.9953%	1,188	0	195	-4,784	-402.6936%
212	90557	Zurich Amer Life Ins Co	IL	1,131	0.0009%	99.9962%	1,152	0	0	0	0%
244	76236	The Cincinnati Life Ins Co	OH	1,007	0.0008%	99.9969%	1,010	0	3,954	24,438	2,419.604%
761	90611	Allianz Life Ins Co Of N Amer	MN	868	0.0007%	99.9976%	858	0	0	0	0%
4832	61360	Reliastar Life Ins Co Of NY	NY	857	0.0006%	99.9982%	855	0	0	0	0%
1117	65870	Manhattan Life Ins Co	NY	624	0.0005%	99.9987%	625	0	244	267	42.72%
	76325	Senior Hlth Ins Co of PA	PA	454	0.0003%	99.9991%	454	0	0	172	37.8855%
918	65056	Jackson Natl Life Ins Co	MI	452	0.0003%	99.9994%	450	0	0	0	0%
200	69663	USAA Life Ins Co	TX	298	0.0002%	99.9996%	299	0	0	0	0%
411	85561	MAPFRE Life Ins Co	DE	183	0.0001%	99.9998%	183	0	0	0	0%
	68772	Security Mut Life Ins Co Of NY	NY	173	0.0001%	99.9999%	173	0	0	0	0%
690	61751	Central States H & L Co Of Omaha	NE	71	0.0001%	99.9999%	71	0	0	0	0%
20	62057	Lincoln Life & Ann Co of NY	NY	43	0%	100%	43	0	2,206	2,036	4,734.8837%
3891	91642	Forethought Life Ins Co	IN	31	0%	100%	31	0	0	0	0%
4213	65900	Wilco Life Ins Co	IN	0	0%	100%	0	0	0	6	0%
535	76023	Columbian Life Ins Co	IL	0	0%	100%	0	0	1,176	-514	0%
431	66044	Midland Natl Life Ins Co	IA	0	0%	100%	0	0	4,341	4,196	0%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100%	0	0	6,071	763	0%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100%	0	0	9,521	1,167	0%
4213	62413	Wilcac Life Ins Co	IL	0	0%	100%	0	0	9,574	9,574	0%
		<b>146 Companies in Report</b>		<b>132,068,857</b>	<b>100%</b>	<b>100%</b>	<b>131,984,228</b>	<b>84,402</b>	<b>91,690,346</b>	<b>95,002,118</b>	<b>71.9799%</b>