

**Market Share by Line of Business - Property & Casualty**

| Selected Criteria -                |        | Year: 2017                        | State: SD | Codelist Basis: Licensed        |              | Round by Thousands: No  |                        |                        |                        |
|------------------------------------|--------|-----------------------------------|-----------|---------------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| Business Type: Property & Casualty |        | Include Zero Companies: No        |           | Line of Business: Federal flood |              |                         |                        |                        |                        |
| Group Code                         | Cocode | Company Name                      | Domicile  | Direct Premiums Written         | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
| 280                                | 18988  | Auto Owners Ins Co                | MI        | 568,721                         | 24.411%      | 24.411%                 | 657,419                | 0                      | 0%                     |
| 19                                 | 10111  | American Bankers Ins Co Of FL     | FL        | 500,308                         | 21.4746%     | 45.8856%                | 542,488                | -5,315                 | -0.9797%               |
|                                    | 11523  | Wright Natl Flood Ins Co          | TX        | 233,477                         | 10.0215%     | 55.9071%                | 242,929                | -225                   | -0.0926%               |
| 242                                | 39926  | Selective Ins Co Of The Southeast | IN        | 185,707                         | 7.971%       | 63.8781%                | 192,997                | -919                   | -0.4762%               |
| 91                                 | 37478  | Hartford Ins Co Of The Midwest    | IN        | 184,905                         | 7.9366%      | 71.8148%                | 212,665                | 0                      | 0%                     |
| 69                                 | 21660  | Fire Ins Exch                     | CA        | 166,744                         | 7.1571%      | 78.9719%                | 187,732                | 125,526                | 66.8645%               |
| 473                                | 19275  | American Family Mut Ins Co SI     | WI        | 154,968                         | 6.6516%      | 85.6235%                | 191,978                | 26,824                 | 13.9724%               |
| 3098                               | 18058  | Philadelphia Ind Ins Co           | PA        | 81,218                          | 3.4861%      | 89.1096%                | 121,448                | 70,008                 | 57.6444%               |
| 200                                | 18600  | USAA Gen Ind Co                   | TX        | 76,026                          | 3.2632%      | 92.3728%                | 78,889                 | -23,328                | -29.5707%              |
| 228                                | 24112  | Westfield Ins Co                  | OH        | 46,155                          | 1.9811%      | 94.3539%                | 46,155                 | 0                      | 0%                     |
| 241                                | 26298  | Metropolitan Prop & Cas Ins Co    | RI        | 39,244                          | 1.6845%      | 96.0384%                | 41,874                 | 0                      | 0%                     |
| 8                                  | 19232  | Allstate Ins Co                   | IL        | 28,452                          | 1.2212%      | 97.2596%                | 29,374                 | 0                      | 0%                     |
| 473                                | 13927  | Homesite Ins Co Of The Midwest    | WI        | 24,718                          | 1.061%       | 98.3206%                | 46,935                 | 0                      | 0%                     |
| 796                                | 39217  | QBE Ins Corp                      | PA        | 16,812                          | 0.7216%      | 99.0422%                | 19,075                 | 2,409                  | 12.6291%               |
| 69                                 | 11185  | Foremost Ins Co Grand Rapids MI   | MI        | 14,453                          | 0.6204%      | 99.6626%                | 18,851                 | 15,271                 | 81.009%                |
| 408                                | 28401  | American Natl Prop & Cas Co       | MO        | 6,016                           | 0.2582%      | 99.9208%                | 5,667                  | 0                      | 0%                     |
| 111                                | 23035  | Liberty Mut Fire Ins Co           | WI        | 3,961                           | 0.17%        | 100.0908%               | 3,758                  | 0                      | 0%                     |
| 4664                               | 12873  | Privilege Underwriters Recp Exch  | FL        | 3,505                           | 0.1504%      | 100.2413%               | 3,314                  | -162                   | -4.8884%               |
| 91                                 | 30104  | Hartford Underwriters Ins Co      | CT        | 3,332                           | 0.143%       | 100.3843%               | 5,621                  | 0                      | 0%                     |
| 84                                 | 32620  | National Interstate Ins Co        | OH        | 2,232                           | 0.0958%      | 100.4801%               | 2,232                  | -136                   | -6.0932%               |
| 70                                 | 37710  | First Amer Prop & Cas Ins Co      | CA        | 1,724                           | 0.074%       | 100.5541%               | 1,724                  | 0                      | 0%                     |
| 225                                | 23248  |                                   | NC        | 1,575                           | 0.0676%      | 100.6217%               | 1,575                  | 0                      | 0%                     |

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|------------|--------|--------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            |        | Occidental Fire & Cas Co Of NC |          |                         |              |                         |                        |                        |                        |
| 2538       | 29742  | Integon Natl Ins Co            | NC       | 1,107                   | 0.0475%      | 100.6692%               | 3,927                  | 0                      | 0%                     |
| 12         | 23841  | New Hampshire Ins Co           | IL       | 408                     | 0.0175%      | 100.6867%               | 408                    | -118                   | -28.9216%              |
| 2538       | 26905  | Century Natl Ins Co            | CA       | 339                     | 0.0146%      | 100.7013%               | 346                    | 0                      | 0%                     |
| 140        | 19100  | Amco Ins Co                    | IA       | 0                       | 0%           | 100.7013%               | 0                      | 19                     | 0%                     |
| 1278       | 10921  | CSAA Fire & Cas Ins Co         | IN       | -213                    | -0.0091%     | 100.6921%               | 133                    | 0                      | 0%                     |
| 140        | 23779  | Nationwide Mut Fire Ins Co     | OH       | -3,391                  | -0.1456%     | 100.5466%               | 26,420                 | -201                   | -0.7608%               |
| 175        | 25127  | State Auto Prop & Cas Ins Co   | IA       | -3,434                  | -0.1474%     | 100.3992%               | -2,178                 | 0                      | 0%                     |
| 140        | 23582  | Harleysville Ins Co            | OH       | -9,300                  | -0.3992%     | 100%                    | 15,344                 | 0                      | 0%                     |
|            |        | <b>30 Companies in Report</b>  |          | <b>2,329,769</b>        | <b>100%</b>  | <b>100%</b>             | <b>2,699,100</b>       | <b>209,653</b>         | <b>7.7675%</b>         |

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