

Market Share Life & Annuity

Selected Criteria -		Year: 2016	State: SD	Codelist Basis: Business Written	Round by Thousands: No	
		Include Zero Companies: No	Line of Business: Total	Premium Type: Total		
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
304	79227	Pruco Life Ins Co	AZ	154,677,624	9.9487%	9.9487%
20	65676	Lincoln Natl Life Ins Co	IN	97,674,972	6.2823%	16.231%
904	65838	John Hancock Life Ins Co USA	MI	72,952,618	4.6922%	20.9232%
826	91596	New York Life Ins & Ann Corp	DE	68,096,062	4.3799%	25.3031%
431	66044	Midland Natl Life Ins Co	IA	66,400,879	4.2708%	29.5739%
918	65056	Jackson Natl Life Ins Co	MI	60,940,789	3.9196%	33.4935%
860	67091	Northwestern Mut Life Ins Co	WI	54,610,589	3.5125%	37.006%
826	66915	New York Life Ins Co	NY	51,428,122	3.3078%	40.3138%
332	61271	Principal Life Ins Co	IA	47,563,826	3.0592%	43.3731%
709	67466	Pacific Life Ins Co	NE	45,598,798	2.9329%	46.3059%
212	90557	Zurich Amer Life Ins Co	IL	41,856,746	2.6922%	48.9981%
	15313	Investors Preferred Life Ins Co	SD	41,473,374	2.6675%	51.6656%
4	65005	RiverSource Life Ins Co	MN	37,793,505	2.4308%	54.0965%
761	90611	Allianz Life Ins Co Of N Amer	MN	34,087,709	2.1925%	56.2889%
304	68241	Prudential Ins Co Of Amer	NJ	32,468,867	2.0884%	58.3773%
968	62944	AXA Equitable Life Ins Co	NY	29,747,920	1.9133%	60.2906%
435	65935	Massachusetts Mut Life Ins Co	MA	28,410,933	1.8274%	62.118%
241	87726	Metlife Ins Co USA	DE	25,437,972	1.6361%	63.7541%
176	69108	State Farm Life Ins Co	IL	21,645,020	1.3922%	65.1463%
468	86231	Transamerica Life Ins Co	IA	20,769,968	1.3359%	66.4822%
2658	92738	American Equity Invest Life Ins Co	IA	20,237,518	1.3017%	67.7839%
869	66168	Minnesota Life Ins Co	MN	19,921,358	1.2813%	69.0652%
12	60488	American Gen Life Ins Co	TX	19,012,157	1.2228%	70.288%
4844	60232	Lombard Intl Life Assur Co	PA	18,437,006	1.1858%	71.4739%
1	60054	Aetna Life Ins Co	CT	16,867,537	1.0849%	72.5588%
431	66974	North Amer Co Life & Hlth Ins	IA	15,587,265	1.0026%	73.5613%
513	63088	Farm Bureau Life Ins Co	IA	15,133,538	0.9734%	74.5347%
4731	63274	Fidelity & Guar Life Ins Co	IA	14,166,135	0.9111%	75.4458%
241	65978	Metropolitan Life Ins Co	NY	13,474,128	0.8666%	76.3125%
4832	67105	Reliastar Life Ins Co	MN	12,714,552	0.8178%	77.1303%
91	88072	Hartford Life Ins Co	CT	12,216,885	0.7858%	77.916%
261	69868	United Of Omaha Life Ins Co	NE	10,333,298	0.6646%	78.5807%
458	68136	Protective Life Ins Co	TN	10,111,179	0.6503%	79.231%
1348	69019	Standard Ins Co	OR	9,607,393	0.6179%	79.8489%
	62510	Equitrust Life Ins Co	IL	9,580,762	0.6162%	80.4652%
91	71153	Hartford Life & Ann Ins Co	CT	9,457,911	0.6083%	81.0735%
332	71161	Principal Natl Life Ins Co	IA	9,117,715	0.5864%	81.6599%
473	60399	American Family Life Ins Co	WI	9,074,101	0.5836%	82.2436%
4832	86509	Voya Retirement Ins & Ann Co	CT	8,606,586	0.5536%	82.7971%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	8,480,501	0.5455%	83.3426%
943	61301	Ameritas Life Ins Corp	NE	7,867,354	0.506%	83.8486%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	64505	Homesteaders Life Co	IA	7,662,120	0.4928%	84.3414%
619	60895	American United Life Ins Co	IN	7,605,380	0.4892%	84.8306%
300	64513	Horace Mann Life Ins Co	IL	7,360,988	0.4734%	85.304%
140	66869	Nationwide Life Ins Co	OH	6,877,367	0.4423%	85.7464%
4855	68608	Symetra Life Ins Co	IA	6,609,070	0.4251%	86.1715%
408	60739	American Natl Ins Co	TX	6,606,295	0.4249%	86.5964%
4734	61689	Athene Ann & Life Co	IA	6,269,395	0.4032%	86.9996%
4736	93548	PHL Variable Ins Co	CT	5,608,753	0.3607%	87.3604%
140	92657	Nationwide Life & Ann Ins Co	OH	5,420,166	0.3486%	87.709%
565	62235	Unum Life Ins Co Of Amer	ME	5,290,397	0.3403%	88.0493%
306	62626	CMFG Life Ins Co	IA	5,274,290	0.3392%	88.3885%
769	68322	Great W Life & Ann Ins Co	CO	5,070,055	0.3261%	88.7146%
3891	91642	Forethought Life Ins Co	IN	4,976,434	0.3201%	89.0347%
84	63312	Great Amer Life Ins Co	OH	4,909,372	0.3158%	89.3504%
200	69663	USAA Life Ins Co	TX	4,683,414	0.3012%	89.6517%
4011	65536	Genworth Life & Ann Ins Co	VA	4,627,571	0.2976%	89.9493%
	66850	National Western Life Ins Co	CO	4,406,277	0.2834%	90.2327%
850	67644	Penn Mut Life Ins Co	PA	4,400,534	0.283%	90.5158%
429	64246	Guardian Life Ins Co Of Amer	NY	4,320,541	0.2779%	90.7936%
4750	65919	Primerica Life Ins Co	MA	4,092,942	0.2633%	91.0569%
429	78778	Guardian Ins & Ann Co Inc	DE	4,068,384	0.2617%	91.3186%
1280	71480	Great Western Ins Co	UT	3,757,673	0.2417%	91.5603%
212	63177	Farmers New World Life Ins Co	WA	3,263,094	0.2099%	91.7701%
468	66281	Transamerica Premier Life Ins Co	IA	2,946,886	0.1895%	91.9597%
549	80802	US Br Sun Life Assur Co of Canada	MI	2,929,952	0.1885%	92.1481%
901	65498	Life Ins Co Of N Amer	PA	2,907,783	0.187%	92.3352%
91	70815	Hartford Life & Accident Ins Co	CT	2,844,348	0.1829%	92.5181%
	88668	Mutual Of Amer Life Ins Co	NY	2,811,476	0.1808%	92.6989%
431	83607	Guggenheim Life & Ann Co	DE	2,793,178	0.1797%	92.8786%
872	94250	Banner Life Ins Co	MD	2,774,492	0.1785%	93.057%
431	68675	Security Benefit Life Ins Co	KS	2,731,374	0.1757%	93.2327%
2878	63983	United Heritage Life Ins Co	ID	2,619,088	0.1685%	93.4012%
7	63258	Federated Life Ins Co	MN	2,568,158	0.1652%	93.5664%
4862	71439	Assurity Life Ins Co	NE	2,565,055	0.165%	93.7313%
304	93629	Prudential Retirement Ins & Ann Co	CT	2,494,646	0.1605%	93.8918%
12	70238	Variable Ann Life Ins Co	TX	2,418,196	0.1555%	94.0473%
290	60577	American Income Life Ins Co	IN	2,352,906	0.1513%	94.1987%
4832	80942	Voya Ins & Ann Co	IA	2,300,062	0.1479%	94.3466%
290	91472	Globe Life & Accident Ins Co	NE	2,282,041	0.1468%	94.4934%
2658	13183	Eagle Life Ins Co	IA	2,267,654	0.1459%	94.6392%
968	78077	Mony Life Ins Co Of Amer	AZ	2,188,349	0.1408%	94.78%
1216	60142	TIAA Cref Life Ins Co	NY	2,173,740	0.1398%	94.9198%
704	67172	Ohio Natl Life Ins Co	OH	2,165,497	0.1393%	95.0591%
458	70335	West Coast Life Ins Co	NE	2,102,086	0.1352%	95.1943%
1211	66583	National Guardian Life Ins Co	WI	2,100,190	0.1351%	95.3294%
619	69116	State Life Ins Co	IN	2,097,909	0.1349%	95.4643%

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836	99937	Columbus Life Ins Co	OH	2,011,946	0.1294%	95.5937%
4815	65595	Lincoln Benefit Life Co	NE	1,969,579	0.1267%	95.7204%
244	76236	Cincinnati Life Ins Co	OH	1,895,304	0.1219%	95.8423%
280	61190	Auto Owners Life Ins Co	MI	1,858,591	0.1195%	95.9618%
4824	68802	Sentinel Security Life Ins Co	UT	1,858,348	0.1195%	96.0813%
850	93262	Penn Ins & Ann Co	DE	1,858,287	0.1195%	96.2009%
2938	97721	Thrivent Life Ins Co	MN	1,848,211	0.1189%	96.3197%
4011	70025	Genworth Life Ins Co	DE	1,845,500	0.1187%	96.4384%
19	70408	Union Security Ins Co	KS	1,809,072	0.1164%	96.5548%
248	69973	United Life Ins Co	IA	1,655,673	0.1065%	96.6613%
869	93742	Securian Life Ins Co	MN	1,629,142	0.1048%	96.7661%
836	65242	Lafayette Life Ins Co	OH	1,618,053	0.1041%	96.8702%
4732	67253	American Life & Security Corp	NE	1,596,110	0.1027%	96.9728%
367	72125	Physicians Life Ins Co	NE	1,568,611	0.1009%	97.0737%
4794	79065	Delaware Life Ins Co	DE	1,548,151	0.0996%	97.1733%
169	68810	Sentry Life Ins Co	WI	1,510,687	0.0972%	97.2704%
233	61263	Bankers Life & Cas Co	IL	1,492,758	0.096%	97.3665%
370	60380	American Family Life Assur Co of Col	NE	1,480,386	0.0952%	97.4617%
3891	62200	Accordia Life & Ann Co	IA	1,448,001	0.0931%	97.5548%
	67393	Ozark Natl Life Ins Co	MO	1,437,652	0.0925%	97.6473%
449	61999	Americo Fin Life & Ann Ins Co	TX	1,434,137	0.0922%	97.7395%
4736	67814	Phoenix Life Ins Co	NY	1,273,687	0.0819%	97.8214%
565	68195	Provident Life & Accident Ins Co	TN	1,262,219	0.0812%	97.9026%
	64580	Illinois Mut Life Ins Co	IL	1,259,208	0.081%	97.9836%
	62928	EMC Natl Life Co	IA	1,146,983	0.0738%	98.0574%
588	65129	Kansas City Life Ins Co	MO	1,083,003	0.0697%	98.127%
968	84530	US Financial Life Ins Co	OH	1,068,263	0.0687%	98.1958%
690	61751	Central States H & L Co Of Omaha	NE	1,007,766	0.0648%	98.2606%
	60542	American Home Life Ins Co	KS	1,007,325	0.0648%	98.3254%
4853	71854	AAA Life Ins Co	MI	916,591	0.059%	98.3843%
8	60534	American Heritage Life Ins Co	FL	870,350	0.056%	98.4403%
3436	68543	Liberty Bankers Life Ins Co	OK	771,755	0.0496%	98.4899%
4483	70939	Gerber Life Ins Co	NY	760,074	0.0489%	98.5388%
111	65315	Liberty Life Assur Co Of Boston	NH	756,966	0.0487%	98.5875%
4832	68713	Security Life Of Denver Ins Co	CO	754,601	0.0485%	98.636%
3098	68381	Reliance Standard Life Ins Co	IL	662,128	0.0426%	98.6786%
661	77828	Companion Life Ins Co	SC	657,472	0.0423%	98.7209%
917	71129	Dearborn Natl Life Ins Co	IL	657,149	0.0423%	98.7632%
588	67199	Old Amer Ins Co	MO	620,184	0.0399%	98.8031%
826	81353	NYLife Ins Co Of AZ	AZ	566,430	0.0364%	98.8395%
634	65528	Life Ins Co Of The Southwest	TX	556,801	0.0358%	98.8753%
468	70688	Transamerica Financial Life Ins Co	NY	529,330	0.034%	98.9094%
435	93432	CM Life Ins Co	CT	503,426	0.0324%	98.9417%
704	89206	Ohio Natl Life Assur Corp	OH	469,322	0.0302%	98.9719%
8	60186	Allstate Life Ins Co	IL	450,026	0.0289%	99.0009%
290	65331	Liberty Natl Life Ins Co	NE	448,510	0.0288%	99.0297%

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836	74780	Integrity Life Ins Co	OH	433,581	0.0279%	99.0576%
	63290	Fidelity Life Assn A Legal Reserve L	IL	423,204	0.0272%	99.0848%
233	62065	Colonial Penn Life Ins Co	PA	405,903	0.0261%	99.1109%
12	70106	United States Life Ins Co in the Cit	NY	390,900	0.0251%	99.1361%
20	67652	First Penn Pacific Life Ins Co	IN	388,480	0.025%	99.1611%
619	67911	Pioneer Mut Life Ins Co	ND	382,633	0.0246%	99.1857%
574	76112	Oxford Life Ins Co	AZ	373,356	0.024%	99.2097%
4213	65900	Wilco Life Ins Co	IN	371,780	0.0239%	99.2336%
	77879	5 Star Life Ins Co	LA	366,461	0.0236%	99.2572%
901	62308	Connecticut Gen Life Ins Co	CT	337,641	0.0217%	99.2789%
565	62049	Colonial Life & Accident Ins Co	SC	333,452	0.0214%	99.3003%
801	99775	Funeral Directors Life Ins Co	TX	333,203	0.0214%	99.3218%
241	63665	General Amer Life Ins Co	MO	330,555	0.0213%	99.343%
634	66680	National Life Ins Co	VT	329,124	0.0212%	99.3642%
	65927	Lincoln Heritage Life Ins Co	IL	319,483	0.0205%	99.3847%
19	67989	American Memorial Life Ins Co	SD	280,611	0.018%	99.4028%
981	93696	Fidelity Investments Life Ins Co	UT	269,678	0.0173%	99.4201%
449	66540	National Farmers Union Life Ins Co	TX	269,624	0.0173%	99.4375%
458	66370	Mony Life Ins Co	NY	269,615	0.0173%	99.4548%
525	66427	Mutual Trust Life Ins Co a Pan Amer	IL	265,068	0.017%	99.4719%
626	62146	Combined Ins Co Of Amer	IL	263,415	0.0169%	99.4888%
836	92622	Western Southern Life Assur Co	OH	249,011	0.016%	99.5048%
707	62286	Golden Rule Ins Co	IN	247,792	0.0159%	99.5208%
3527	60836	American Republic Ins Co	IA	237,628	0.0153%	99.5361%
	71404	Continental Gen Ins Co	TX	212,147	0.0136%	99.5497%
50	62553	Country Life Ins Co	IL	197,784	0.0127%	99.5624%
709	97268	Pacific Life & Ann Co	AZ	195,000	0.0125%	99.575%
4836	64017	Jefferson Natl Life Ins Co	TX	192,851	0.0124%	99.5874%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	186,767	0.012%	99.5994%
769	80659	US Business of Canada Life Assur Co	MI	182,717	0.0118%	99.6111%
304	86630	Prudential Ann Life Assur Corp	AZ	181,371	0.0117%	99.6228%
	69329	Surety Life & Cas Ins Co	ND	179,254	0.0115%	99.6343%
1117	85189	Western United Life Assur Co	WA	174,205	0.0112%	99.6455%
233	70319	Washington Natl Ins Co	IN	171,177	0.011%	99.6565%
4734	61492	Athene Annuity & Life Assur Co	DE	160,982	0.0104%	99.6669%
1211	97241	Settlers Life Ins Co	WI	143,225	0.0092%	99.6761%
	60445	Sagikor Life Ins Co	TX	141,079	0.0091%	99.6852%
4832	61360	Reliastar Life Ins Co Of NY	NY	140,802	0.0091%	99.6942%
200	60228	USAA Life Ins Co Of NY	NY	139,808	0.009%	99.7032%
19	69477	Time Ins Co	WI	137,289	0.0088%	99.7121%
4716	60518	American Hlth & Life Ins Co	TX	132,401	0.0085%	99.7206%
	69132	State Mut Ins Co	GA	113,463	0.0073%	99.7279%
241	97136	Metropolitan Tower Life Ins Co	DE	104,891	0.0067%	99.7346%
20	62057	Lincoln Life & Ann Co of NY	NY	102,587	0.0066%	99.7412%
775	90247	Pharmacists Life Ins Co	IA	101,702	0.0065%	99.7478%
	84174	ELCO Mut Life & Ann	IL	96,805	0.0062%	99.754%

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1	12321	American Continental Ins Co	TN	96,692	0.0062%	99.7602%
	62952	Equitable Life & Cas Ins Co	UT	95,642	0.0062%	99.7664%
241	91626	New England Life Ins Co	MA	93,582	0.006%	99.7724%
968	62880	AXA Equitable Life & Ann Co	CO	93,466	0.006%	99.7784%
581	61476	Boston Mut Life Ins Co	MA	91,051	0.0059%	99.7842%
315	68594	American Amicable Life Ins Co Of TX	TX	86,902	0.0056%	99.7898%
276	61425	Trustmark Ins Co	IL	84,344	0.0054%	99.7953%
863	92649	American Underwriters Life Ins Co	AZ	81,216	0.0052%	99.8005%
687	64211	Guarantee Trust Life Ins Co	IL	79,598	0.0051%	99.8056%
19	60275	American Bankers Life Assur Co Of FL	FL	79,573	0.0051%	99.8107%
4750	61409	National Benefit Life Ins Co	NY	78,398	0.005%	99.8158%
450	65781	Madison Natl Life Ins Co Inc	WI	77,668	0.005%	99.8208%
	68772	Security Mut Life Ins Co Of NY	NY	73,499	0.0047%	99.8255%
535	76023	Columbian Life Ins Co	IL	73,295	0.0047%	99.8302%
350	62596	Union Fidelity Life Ins Co	KS	70,421	0.0045%	99.8347%
904	86375	John Hancock Life Ins Co of NY	NY	69,977	0.0045%	99.8392%
330	60410	American Fidelity Assur Co	OK	69,835	0.0045%	99.8437%
4725	93777	Pavonia Life Ins Co of MI	MI	69,683	0.0045%	99.8482%
4712	63967	Government Personnel Mut Life Ins Co	TX	67,093	0.0043%	99.8525%
918	60140	Jackson Natl Life Ins Co Of NY	NY	65,040	0.0042%	99.8567%
769	80705	US Br Great West Life Assur Co	MI	64,090	0.0041%	99.8608%
615	61395	Beneficial Life Ins Co	UT	63,070	0.0041%	99.8649%
4639	61182	Aurora Natl Life Assur Co	CA	62,420	0.004%	99.8689%
290	92916	United Amer Ins Co	NE	61,409	0.0039%	99.8728%
449	90212	Great Southern Life Ins Co	TX	59,910	0.0039%	99.8767%
3527	65641	Medico Life & Hlth Ins Co	IA	57,977	0.0037%	99.8804%
4827	84786	Colorado Bankers Life Ins Co	NC	56,945	0.0037%	99.8841%
	87920	Locomotive Engineers & Conductors Mu	MI	55,494	0.0036%	99.8877%
306	86126	Members Life Ins Co	IA	51,856	0.0033%	99.891%
344	61875	Church Life Ins Corp	NY	49,849	0.0032%	99.8942%
84	67083	Manhattan Natl Life Ins Co	OH	48,747	0.0031%	99.8973%
449	67180	Ohio State Life Ins Co	TX	48,602	0.0031%	99.9005%
435	70416	MML Bay State Life Ins Co	CT	44,631	0.0029%	99.9033%
872	66230	William Penn Life Ins Co Of NY	NY	44,001	0.0028%	99.9062%
84	93661	Annuity Investors Life Ins Co	OH	43,647	0.0028%	99.909%
3891	84824	Commonwealth Ann & Life Ins Co	MA	41,285	0.0027%	99.9116%
408	63657	Garden State Life Ins Co	TX	40,267	0.0026%	99.9142%
781	69744	Union Labor Life Ins Co	MD	40,032	0.0026%	99.9168%
4734	68039	Athene Ann & Life Assur Co of NY	NY	39,906	0.0026%	99.9194%
4213	62413	Wilcac Life Ins Co	IL	38,324	0.0025%	99.9218%
468	79022	Transamerica Advisors Life Ins Co	AR	37,801	0.0024%	99.9243%
707	79413	UnitedHealthcare Ins Co	CT	35,842	0.0023%	99.9266%
3527	31119	Medico Ins Co	NE	35,735	0.0023%	99.9289%
4213	69396	Texas Life Ins Co	TX	34,863	0.0022%	99.9311%
123	65757	Shelter Life Ins Co	MO	33,096	0.0021%	99.9332%
549	80926	Sun Life & Hlth Ins Co	MI	32,255	0.0021%	99.9353%

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4736	62359	Constitution Life Ins Co	TX	31,540	0.002%	99.9373%
153	67628	Pekin Life Ins Co	IL	31,114	0.002%	99.9393%
8	70866	Allstate Assur Co	IL	29,882	0.0019%	99.9413%
449	87645	United Fidelity Life Ins Co	TX	29,550	0.0019%	99.9432%
	71706	Standard Life & Cas Ins Co	UT	28,949	0.0019%	99.945%
176	69094	State Farm Life & Accident Asr Co	IL	28,001	0.0018%	99.9468%
28	72222	Amica Life Ins Co	RI	27,728	0.0018%	99.9486%
671	61069	Anthem Life Ins Co	IN	27,486	0.0018%	99.9504%
315	67148	Occidental Life Ins Co Of NC	TX	23,314	0.0015%	99.9519%
471	62383	Centurion Life Ins Co	IA	23,205	0.0015%	99.9534%
215	68462	Reserve Natl Ins Co	OK	22,945	0.0015%	99.9548%
	74799	Leaders Life Ins Co	OK	22,939	0.0015%	99.9563%
450	69078	Standard Security Life Ins Co Of NY	NY	22,246	0.0014%	99.9577%
264	61832	Chesapeake Life Ins Co	OK	22,030	0.0014%	99.9592%
4736	93734	Phoenix Life & Ann Co	CT	22,007	0.0014%	99.9606%
1117	65870	Manhattan Life Ins Co	NY	20,805	0.0013%	99.9619%
4877	60429	American Fidelity Life Ins Co	FL	20,695	0.0013%	99.9632%
451	71870	Fidelity Security Life Ins Co	MO	20,284	0.0013%	99.9645%
1117	63053	Family Life Ins Co	TX	19,496	0.0013%	99.9658%
449	63487	Investors Life Ins Co N Amer	TX	19,448	0.0013%	99.9671%
876	94358	USAble Life	AR	18,281	0.0012%	99.9682%
119	65110	Kanawha Ins Co	SC	17,083	0.0011%	99.9693%
370	71730	Continental Amer Ins Co	NE	16,580	0.0011%	99.9704%
213	70769	Erie Family Life Ins Co	PA	15,166	0.001%	99.9714%
869	65811	American Modern Life Ins Co	OH	14,888	0.001%	99.9723%
4877	69566	Trans World Assur Co	CA	14,627	0.0009%	99.9733%
572	77720	LifeSecure Ins Co	MI	14,169	0.0009%	99.9742%
689	81043	Bankers Life Ins Co	NC	14,083	0.0009%	99.9751%
	61212	Baltimore Life Ins Co	MD	13,553	0.0009%	99.976%
850	68632	Vantis Life Ins Co	CT	13,225	0.0009%	99.9768%
8	70874	Allstate Life Ins Co Of NY	NY	13,219	0.0009%	99.9777%
408	86355	Standard Life & Accident Ins Co	TX	12,618	0.0008%	99.9785%
901	65722	Loyal Amer Life Ins Co	OH	12,436	0.0008%	99.9793%
	69310	Surety Life Ins Co	NE	11,913	0.0008%	99.98%
525	93459	Pan Amer Assur Co	LA	11,246	0.0007%	99.9808%
587	61239	Bankers Fidelity Life Ins Co	GA	10,569	0.0007%	99.9814%
836	70483	Western & Southern Life Ins Co	OH	10,544	0.0007%	99.9821%
513	14908	Greenfields Life Ins Co	CO	10,362	0.0007%	99.9828%
290	77968	Family Heritage Life Ins Co Of Amer	OH	10,022	0.0006%	99.9834%
	68985	Starmount Life Ins Co	LA	9,806	0.0006%	99.9841%
3891	69140	First Allmerica Fin Life Ins Co	MA	9,688	0.0006%	99.9847%
1117	61883	Central United Life Ins Co	AR	8,863	0.0006%	99.9853%
50	94218	Country Investors Life Assur Co	IL	8,803	0.0006%	99.9858%
1348	64343	Pacific Guardian Life Ins Co Ltd	HI	8,106	0.0005%	99.9863%
4213	60704	Wilton Reassur Life Co of NY	NY	8,069	0.0005%	99.9869%
264	66087	Mid West Natl Life Ins Co Of TN	TX	8,005	0.0005%	99.9874%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
267	71218	Grange Life Ins Co	OH	7,729	0.0005%	99.9879%
4011	72990	Genworth Life Ins Co of NY	NY	7,662	0.0005%	99.9884%
31	97764	Idealife Ins Co	CT	7,188	0.0005%	99.9888%
4736	68284	Pyramid Life Ins Co	KS	7,089	0.0005%	99.9893%
542	69892	United Farm Family Life Ins Co	IN	6,907	0.0004%	99.9897%
4764	68845	Shenandoah Life Ins Co	VA	6,865	0.0004%	99.9902%
1	68500	Continental Life Ins Co Brentwood	TN	6,816	0.0004%	99.9906%
4764	60176	SBLI USA Life Ins Co Inc	NY	6,699	0.0004%	99.991%
408	63126	Farm Family Life Ins Co	NY	6,554	0.0004%	99.9915%
687	92703	United Natl Life Ins Co Of Amer	IL	5,881	0.0004%	99.9918%
	11121	Unified Life Ins Co	TX	5,785	0.0004%	99.9922%
150	67261	Old Republic Life Ins Co	IL	5,679	0.0004%	99.9926%
588	69272	Sunset Life Ins Co Of Amer	MO	5,462	0.0004%	99.9929%
19	65080	John Alden Life Ins Co	WI	5,231	0.0003%	99.9933%
140	64327	Harleysville Life Ins Co	PA	5,053	0.0003%	99.9936%
	63819	Unity Financial Life Ins Co	OH	4,376	0.0003%	99.9939%
4716	65951	Merit Life Ins Co	IN	4,227	0.0003%	99.9941%
261	72850	United World Life Ins Co	NE	4,100	0.0003%	99.9944%
4752	60227	Trinity Life Ins Co	OK	3,947	0.0003%	99.9947%
408	71773	American Natl Life Ins Co Of TX	TX	3,914	0.0003%	99.9949%
315	67946	Pioneer Security Life Ins Co	TX	3,680	0.0002%	99.9951%
23	80985	4 Ever Life Ins Co	IL	3,664	0.0002%	99.9954%
565	64297	First Unum Life Ins Co	NY	3,475	0.0002%	99.9956%
542	69922	United Home Life Ins Co	IN	3,264	0.0002%	99.9958%
241	60992	First Metlife Investors Ins Co	NY	3,124	0.0002%	99.996%
50	62537	Cotton States Life Ins Co	GA	3,098	0.0002%	99.9962%
429	71714	Berkshire Life Ins Co of Amer	MA	2,966	0.0002%	99.9964%
429	60003	Park Avenue Life Ins Co	DE	2,817	0.0002%	99.9966%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	2,760	0.0002%	99.9968%
291	66311	Motorists Life Ins Co	OH	2,560	0.0002%	99.9969%
31	82880	CSI Life Ins Co	NE	2,509	0.0002%	99.9971%
535	62103	Columbian Mut Life Ins Co	NY	2,423	0.0002%	99.9972%
565	67598	Paul Revere Life Ins Co	MA	2,410	0.0002%	99.9974%
	70130	Universal Guar Life Ins Co	OH	2,374	0.0002%	99.9976%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0002%	99.9977%
525	67539	Pan Amer Life Ins Co	LA	2,300	0.0001%	99.9979%
	90638	Best Life & Hlth Ins Co	TX	2,059	0.0001%	99.998%
215	69930	United Ins Co Of Amer	IL	2,042	0.0001%	99.9981%
4752	70742	Family Benefit Life Ins Co	MO	1,916	0.0001%	99.9982%
276	62863	Trustmark Life Ins Co	IL	1,589	0.0001%	99.9983%
839	62324	Freedom Life Ins Co Of Amer	TX	1,569	0.0001%	99.9984%
4832	66109	Midwestern United Life Ins Co	IN	1,492	0.0001%	99.9985%
850	68446	Longevity Ins Co	TX	1,482	0.0001%	99.9986%
669	71323	Zale Life Ins Co	AZ	1,374	0.0001%	99.9987%
454	69485	Security Natl Life Ins Co	UT	1,328	0.0001%	99.9988%
2858	99724	LifeShield Natl Ins Co	OK	1,320	0.0001%	99.9989%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	64238	Guaranty Income Life Ins Co	LA	1,289	0.0001%	99.999%
68	64149	EPIC Life Ins Co	WI	1,248	0.0001%	99.9991%
4712	67059	GPM Hlth & Life Ins Co	WA	1,242	0.0001%	99.9991%
55	84522	Auto Club Life Ins Co	MI	1,085	0.0001%	99.9992%
901	77399	Sterling Life Ins Co	IL	1,013	0.0001%	99.9993%
626	78697	Combined Life Ins Co Of NY	NY	911	0.0001%	99.9993%
943	60033	Ameritas Life Ins Corp of NY	NY	822	0.0001%	99.9994%
612	71463	CICA Life Ins Co of Amer	CO	767	0%	99.9994%
707	69647	Optum Ins of OH Inc	OH	746	0%	99.9995%
769	79359	Great W Life & Ann Ins Co of NY	NY	696	0%	99.9995%
901	88366	American Retirement Life Ins Co	OH	654	0%	99.9996%
901	61727	Central Reserve Life Ins Co	OH	632	0%	99.9996%
565	67601	Unum Ins Co	ME	622	0%	99.9996%
	64904	Investors Heritage Life Ins Co	KY	589	0%	99.9997%
4827	79057	Southland Natl Ins Corp	NC	567	0%	99.9997%
315	67873	Pioneer Amer Ins Co	TX	556	0%	99.9998%
315	91693	IA Amer Life Ins Co	TX	470	0%	99.9998%
	82252	Landmark Life Ins Co	TX	467	0%	99.9998%
612	60076	Security Plan Life Ins Co	LA	360	0%	99.9998%
	89184	Sterling Investors Life Ins Co	IN	321	0%	99.9999%
4764	60183	S USA Life Ins Co Inc	AZ	248	0%	99.9999%
4734	63932	Athene Life Ins Co of NY	NY	226	0%	99.9999%
953	80624	American Progressive L&H Ins Of NY	NY	222	0%	99.9999%
4853	15282	AAA Life Ins Co of NY	NY	220	0%	99.9999%
526	61735	Central Security Life Ins Co	TX	182	0%	99.9999%
215	68357	Reliable Life Ins Co	MO	176	0%	99.9999%
	63223	Federal Life Ins Co	IL	174	0%	100%
520	78743	New Era Life Ins Co	TX	150	0%	100%
	91910	American Savings Life Ins Co	AZ	146	0%	100%
4824	71471	Ability Ins Co	NE	139	0%	100%
4796	87963	National Teachers Assoc Life Ins Co	TX	116	0%	100%
215	66397	Mutual Savings Life Ins Co	AL	70	0%	100%
215	69779	Union Natl Life Ins Co	LA	53	0%	100%
4718	97691	Life Of The South Ins Co	GA	36	0%	100%
839	98205	Natl Foundation Life Ins Co	TX	-9	-0%	100%
	352	Companies in Report		1,554,755,965	100%	100%