

Market Share by Line of Business - Life A&H

Selected Criteria -		Year: 2016	State: SD	Codelist Basis: Business Written			Round by Thousands: No				
Business Type: Life A&H		Include Zero Companies: No			Line of Business: Group policies						
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	20,635,555	16.1037%	16.1037%	20,742,744	0	17,678,506	17,855,578	86.0811%
565	62235	Unum Life Ins Co Of Amer	ME	10,617,613	8.2858%	24.3895%	10,698,400	0	5,505,623	5,245,299	49.0288%
241	65978	Metropolitan Life Ins Co	NY	10,064,993	7.8546%	32.2441%	9,481,711	0	11,926,179	12,688,987	133.8259%
901	67369	Cigna Hlth & Life Ins Co	CT	6,144,125	4.7948%	37.0388%	6,158,014	0	4,935,682	4,865,327	79.0081%
20	65676	Lincoln Natl Life Ins Co	IN	5,847,445	4.5633%	41.6021%	5,875,130	0	2,928,267	2,718,277	46.2675%
4832	67105	Reliastar Life Ins Co	MN	5,359,252	4.1823%	45.7844%	5,352,082	0	2,833,689	3,438,808	64.2518%
549	80802	US Br Sun Life Assur Co of Canada	MI	4,220,658	3.2937%	49.0781%	4,220,761	0	3,418,976	3,418,976	81.0038%
901	65498	Life Ins Co Of N Amer	PA	3,695,995	2.8843%	51.9624%	3,769,773	0	1,746,011	2,933,032	77.8039%
332	61271	Principal Life Ins Co	IA	3,671,831	2.8654%	54.8278%	3,633,898	0	3,179,692	3,221,530	88.6522%
98	64890	Berkley Life & Hlth Ins Co	IA	3,504,057	2.7345%	57.5623%	3,503,825	0	1,920,564	2,063,003	58.8786%
8	60534	American Heritage Life Ins Co	FL	3,260,969	2.5448%	60.1072%	3,284,083	0	1,163,934	1,231,045	37.4852%
3098	92711	HCC Life Ins Co	IN	3,224,791	2.5166%	62.6237%	3,224,791	0	2,484,328	2,829,243	87.7342%
91	70815	Hartford Life & Accident Ins Co	CT	3,217,559	2.5109%	65.1347%	3,307,979	0	1,864,374	1,837,474	55.5467%
3098	68381	Reliance Standard Life Ins Co	IL	3,199,900	2.4972%	67.6318%	3,235,051	0	1,927,712	2,027,485	62.6724%
451	71870	Fidelity Security Life Ins Co	MO	2,700,749	2.1076%	69.7394%	2,698,258	0	2,782,806	2,748,515	101.8626%
429	64246	Guardian Life Ins Co Of Amer	NY	2,674,563	2.0872%	71.8266%	2,685,731	0	1,749,409	1,081,310	40.2613%
661	77828	Companion Life Ins Co	SC	2,379,008	1.8565%	73.6832%	2,379,822	0	1,352,286	1,331,769	55.9609%
1	60054	Aetna Life Ins Co	CT	2,363,653	1.8446%	75.5277%	2,389,707	0	1,978,010	2,061,722	86.2751%
233	61263	Bankers Life & Cas Co	IL	2,331,334	1.8193%	77.3471%	2,338,261	0	1,629,739	1,668,474	71.3553%
19	70408	Union Security Ins Co	KS	2,187,036	1.7067%	79.0538%	1,851,506	0	1,142,969	1,090,711	58.9094%
4483	70939	Gerber Life Ins Co	NY	1,999,515	1.5604%	80.6142%	2,062,625	0	1,768,383	1,723,219	83.5449%
1348	69019	Standard Ins Co	OR	1,818,805	1.4194%	82.0336%	1,732,225	0	1,489,677	1,261,146	72.805%
943	61301	Ameritas Life Ins Corp	NE	1,807,970	1.4109%	83.4445%	1,873,091	0	1,374,984	1,480,380	79.0341%
468	86231	Transamerica Life Ins Co	IA	1,763,811	1.3765%	84.8209%	1,737,405	0	1,381,229	1,316,934	75.7989%
370	71730	Continental Amer Ins Co	NE	1,687,908	1.3172%	86.1381%	1,708,481	0	907,346	937,172	54.8541%
111	65315	Liberty Life Assur Co Of Boston	NH	1,674,834	1.307%	87.4451%	1,624,533	0	482,359	626,561	38.5687%
304	68241	Prudential Ins Co Of Amer	NJ	1,367,476	1.0672%	88.5123%	1,398,308	7,180	669,727	646,234	46.2154%
306	62626	CMFG Life Ins Co	IA	1,116,320	0.8712%	89.3835%	1,116,000	0	437,684	440,235	39.4476%
468	66281	Transamerica Premier Life Ins Co	IA	1,106,037	0.8631%	90.2466%	1,082,016	0	446,165	439,094	40.5811%

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812	93440	HM Life Ins Co	PA	1,045,393	0.8158%	91.0624%	1,055,923	0	564,668	600,348	56.8553%
140	66869	Nationwide Life Ins Co	OH	1,016,954	0.7936%	91.856%	1,092,576	0	664,632	667,332	61.0788%
869	66168	Minnesota Life Ins Co	MN	712,974	0.5564%	92.4124%	724,757	0	200,736	188,931	26.0682%
330	60410	American Fidelity Assur Co	OK	678,221	0.5293%	92.9417%	425,257	0	470,847	40,543	9.5338%
450	69078	Standard Security Life Ins Co Of NY	NY	577,232	0.4505%	93.3921%	560,312	0	272,362	272,683	48.6663%
408	86355	Standard Life & Accident Ins Co	TX	566,994	0.4425%	93.8346%	517,295	0	258,820	224,120	43.3254%
860	67091	Northwestern Mut Life Ins Co	WI	553,497	0.4319%	94.2666%	585,506	0	514,048	328,476	56.1012%
261	71412	Mutual Of Omaha Ins Co	NE	533,391	0.4163%	94.6828%	547,322	0	309,141	27,990	5.114%
826	66915	New York Life Ins Co	NY	433,595	0.3384%	95.0212%	427,079	85,268	465,037	401,362	93.9784%
290	92916	United Amer Ins Co	NE	423,268	0.3303%	95.3515%	430,305	0	386,766	387,761	90.1131%
19	69477	Time Ins Co	WI	418,595	0.3267%	95.6782%	407,900	0	535,396	558,029	136.8053%
4011	70025	Genworth Life Ins Co	DE	411,058	0.3208%	95.9989%	449,591	0	90,924	73,688	16.39%
4855	68608	Symetra Life Ins Co	IA	409,915	0.3199%	96.3188%	408,586	0	50,636	51,718	12.6578%
904	65838	John Hancock Life Ins Co USA	MI	409,663	0.3197%	96.6385%	409,663	0	53,017	-156,183	-38.1248%
917	71129	Dearborn Natl Life Ins Co	IL	403,145	0.3146%	96.9531%	403,145	0	109,776	109,776	27.2299%
	11121	Unified Life Ins Co	TX	399,588	0.3118%	97.265%	402,712	0	176,652	207,734	51.5838%
261	69868	United Of Omaha Life Ins Co	NE	371,469	0.2899%	97.5549%	373,141	0	388,239	344,978	92.4525%
4853	71854	AAA Life Ins Co	MI	356,451	0.2782%	97.833%	361,338	0	42,725	37,649	10.4193%
	90638	Best Life & Hlth Ins Co	TX	225,616	0.1761%	98.0091%	217,476	0	104,594	104,238	47.9308%
12	70106	United States Life Ins Co in the Cit	NY	212,483	0.1658%	98.1749%	242,139	0	112,416	104,161	43.017%
769	68322	Great W Life & Ann Ins Co	CO	174,172	0.1359%	98.3108%	242,012	0	196,691	199,953	82.6211%
91	88072	Hartford Life Ins Co	CT	172,576	0.1347%	98.4455%	168,214	0	67,248	62,099	36.9167%
565	62049	Colonial Life & Accident Ins Co	SC	170,233	0.1328%	98.5784%	173,207	0	124,758	113,034	65.2595%
1211	66583	National Guardian Life Ins Co	WI	166,486	0.1299%	98.7083%	164,456	0	102,345	102,345	62.2325%
588	65129	Kansas City Life Ins Co	MO	136,569	0.1066%	98.8149%	136,711	0	48,773	48,684	35.6109%
450	65781	Madison Natl Life Ins Co Inc	WI	132,719	0.1036%	98.9184%	137,268	0	43,097	40,484	29.4927%
869	93742	Securian Life Ins Co	MN	120,427	0.094%	99.0124%	119,367	0	0	0	0%
23	80985	4 Ever Life Ins Co	IL	80,038	0.0625%	99.0749%	66,908	0	7,612	16,061	24.0046%
1	90328	First Hlth Life & Hlth Ins Co	TX	70,134	0.0547%	99.1296%	70,710	0	35,809	35,597	50.3422%
565	64297	First Unum Life Ins Co	NY	52,809	0.0412%	99.1708%	53,019	0	0	0	0%
233	70319	Washington Natl Ins Co	IN	52,321	0.0408%	99.2116%	51,564	0	25,745	92,773	179.9182%

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707	91529	Unimerica Ins Co	WI	49,090	0.0383%	99.2499%	53,260	0	23,632	24,535	46.0665%
619	60895	American United Life Ins Co	IN	48,615	0.0379%	99.2879%	49,247	0	10,508	10,925	22.1841%
8	60186	Allstate Life Ins Co	IL	46,181	0.036%	99.3239%	46,825	0	81,332	59,162	126.347%
276	62863	Trustmark Life Ins Co	IL	44,029	0.0344%	99.3583%	44,676	0	136,866	129,446	289.7439%
4716	60518	American Hlth & Life Ins Co	TX	43,063	0.0336%	99.3919%	43,388	0	700	777	1.7908%
169	68810	Sentry Life Ins Co	WI	42,866	0.0335%	99.4253%	42,866	0	37,137	39,310	91.7044%
3527	60836	American Republic Ins Co	IA	41,595	0.0325%	99.4578%	41,637	0	63,757	61,622	147.9982%
150	67261	Old Republic Life Ins Co	IL	39,817	0.0311%	99.4889%	39,817	0	68,447	96,741	242.9641%
290	60577	American Income Life Ins Co	IN	35,223	0.0275%	99.5164%	36,160	0	17,872	5,094	14.0874%
687	64211	Guarantee Trust Life Ins Co	IL	34,859	0.0272%	99.5436%	34,474	0	25,981	27,653	80.2141%
19	65080	John Alden Life Ins Co	WI	34,059	0.0266%	99.5701%	41,489	0	134,240	74,605	179.8187%
	62928	EMC Natl Life Co	IA	32,667	0.0255%	99.5956%	32,609	0	10,915	10,915	33.4724%
513	63088	Farm Bureau Life Ins Co	IA	28,441	0.0222%	99.6178%	28,441	12,905	3,500	3,382	11.8913%
4832	61360	Reliastar Life Ins Co Of NY	NY	28,107	0.0219%	99.6398%	1,851	0	0	0	0%
904	93610	John Hancock Life & Hlth Ins Co	MA	27,868	0.0217%	99.6615%	27,868	0	0	0	0%
119	65110	Kanawha Ins Co	SC	27,815	0.0217%	99.6832%	27,815	0	10,083	9,665	34.7474%
215	68462	Reserve Natl Ins Co	OK	25,459	0.0199%	99.7031%	25,921	0	4,589	3,090	11.9208%
276	61425	Trustmark Ins Co	IL	22,553	0.0176%	99.7207%	22,618	0	4,000	3,999	17.6806%
330	60801	American Public Life Ins Co	OK	20,651	0.0161%	99.7368%	20,468	0	6,226	7,894	38.5675%
12	60488	American Gen Life Ins Co	TX	20,554	0.016%	99.7528%	20,126	0	4,455	3,195	15.875%
549	80926	Sun Life & Hlth Ins Co	MI	19,677	0.0154%	99.7682%	19,635	0	10,947	10,947	55.7525%
	69337	American Fin Security Life Ins Co	MO	17,978	0.014%	99.7822%	17,904	0	6,670	9,984	55.7641%
4734	61492	Athene Annuity & Life Assur Co	DE	16,674	0.013%	99.7952%	16,520	0	0	0	0%
4862	71439	Assurity Life Ins Co	NE	15,537	0.0121%	99.8074%	29,474	0	2,505	12,494	42.3899%
350	62596	Union Fidelity Life Ins Co	KS	14,225	0.0111%	99.8185%	14,350	0	19,733	18,184	126.7178%
4725	93777	Pavonia Life Ins Co of MI	MI	12,672	0.0099%	99.8284%	12,672	0	4,488	1,195	9.4302%
839	62324	Freedom Life Ins Co Of Amer	TX	11,747	0.0092%	99.8375%	12,008	0	1,674	1,819	15.1482%
3527	31119	Medico Ins Co	NE	11,437	0.0089%	99.8465%	11,501	0	20,313	20,560	178.7671%
1117	61883	Central United Life Ins Co	AR	11,389	0.0089%	99.8553%	11,404	0	0	0	0%
581	61476	Boston Mut Life Ins Co	MA	11,192	0.0087%	99.8641%	11,239	0	3,198	3,173	28.232%
1	78700	Aetna Hlth & Life Ins Co	CT	11,181	0.0087%	99.8728%	10,979	0	9,330	11,120	101.2843%
525	67539	Pan Amer Life Ins Co	LA	10,500	0.0082%	99.881%	10,493	0	2,674	2,641	25.1692%
781	69744		MD	9,582	0.0075%	99.8885%	9,569	0	112,908	42,573	444.9054%

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		Union Labor Life Ins Co									
370	60380	American Family Life Assur Co of Col	NE	8,857	0.0069%	99.8954%	8,725	0	2,285	1,911	21.9026%
367	80578	Physicians Mut Ins Co	NE	8,261	0.0064%	99.9018%	8,151	0	3,519	3,797	46.5832%
	88668	Mutual Of Amer Life Ins Co	NY	7,087	0.0055%	99.9074%	7,087	0	0	0	0%
300	64513	Horace Mann Life Ins Co	IL	6,926	0.0054%	99.9128%	6,920	0	0	189	2.7312%
1186	69515	Medamerica Ins Co	PA	6,631	0.0052%	99.9179%	6,649	0	0	0	0%
626	62146	Combined Ins Co Of Amer	IL	6,528	0.0051%	99.923%	6,832	0	5,518	3,362	49.2096%
901	62308	Connecticut Gen Life Ins Co	CT	6,140	0.0048%	99.9278%	6,932	0	2,355	-4,949	-71.3935%
19	60275	American Bankers Life Assur Co Of FL	FL	6,063	0.0047%	99.9326%	6,063	0	0	-407	-6.7128%
	71404	Continental Gen Ins Co	TX	5,785	0.0045%	99.9371%	5,786	0	58,583	74,032	1,279.5022%
565	68195	Provident Life & Accident Ins Co	TN	5,404	0.0042%	99.9413%	5,404	0	38,322	26,403	488.5825%
4750	61409	National Benefit Life Ins Co	NY	4,950	0.0039%	99.9452%	4,948	0	3,105	2,709	54.7494%
	63290	Fidelity Life Assn A Legal Reserve L	IL	4,916	0.0038%	99.949%	5,331	0	0	82	1.5382%
290	77968	Family Heritage Life Ins Co Of Amer	OH	4,269	0.0033%	99.9523%	4,249	0	0	0	0%
968	78077	Mony Life Ins Co Of Amer	AZ	4,245	0.0033%	99.9556%	4,808	0	0	0	0%
3527	65641	Medico Life & Hlth Ins Co	IA	3,886	0.003%	99.9587%	5,712	0	10,946	9,456	165.5462%
449	90212	Great Southern Life Ins Co	TX	3,673	0.0029%	99.9615%	3,655	0	0	0	0%
901	61727	Central Reserve Life Ins Co	OH	3,567	0.0028%	99.9643%	3,567	0	1,669	1,657	46.4536%
687	92703	United Natl Life Ins Co Of Amer	IL	3,482	0.0027%	99.967%	3,482	0	0	-140	-4.0207%
2538	82538	National Hlth Ins Co	TX	3,315	0.0026%	99.9696%	3,328	0	364	3,396	102.0433%
468	70688	Transamerica Financial Life Ins Co	NY	3,181	0.0025%	99.9721%	2,952	0	56	38	1.2873%
671	80314	Unicare Life & Hlth Ins Co	IN	2,985	0.0023%	99.9744%	2,603	0	2,095	1,992	76.5271%
901	65722	Loyal Amer Life Ins Co	OH	2,831	0.0022%	99.9766%	2,786	0	745	731	26.2383%
	64580	Illinois Mut Life Ins Co	IL	2,657	0.0021%	99.9787%	2,630	0	3,000	3,170	120.5323%
458	66370	Mony Life Ins Co	NY	2,590	0.002%	99.9807%	2,645	0	0	0	0%
4736	62359	Constitution Life Ins Co	TX	2,580	0.002%	99.9827%	2,564	0	0	0	0%
	81426	Commercial Travelers Mut Ins Co	NY	2,546	0.002%	99.9847%	2,596	0	554	554	21.3405%
	66214	Heartland Natl Life Ins Co	IN	2,213	0.0017%	99.9865%	2,189	0	6,507	6,757	308.6798%
68	64149	EPIC Life Ins Co	WI	1,962	0.0015%	99.988%	1,962	0	0	-1,783	-90.8767%
4	65005	RiverSource Life Ins Co	MN	1,777	0.0014%	99.9894%	1,795	0	0	0	0%

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876	94358	USABLE Life	AR	1,746	0.0014%	99.9907%	1,746	0	0	0	0%
707	62286	Golden Rule Ins Co	IN	1,626	0.0013%	99.992%	1,377	0	17,792	63,106	4,582.8613%
863	92649	American Underwriters Life Ins Co	AZ	1,306	0.001%	99.993%	1,306	0	229	194	14.8545%
574	76112	Oxford Life Ins Co	AZ	1,187	0.0009%	99.994%	1,188	0	1,808	1,793	150.9259%
264	66087	Mid West Natl Life Ins Co Of TN	TX	1,020	0.0008%	99.9948%	1,020	0	497	3,324	325.8824%
244	76236	Cincinnati Life Ins Co	OH	1,007	0.0008%	99.9955%	1,010	0	1,947	26,385	2,612.3762%
2858	99724	LifeShield Natl Ins Co	OK	971	0.0008%	99.9963%	971	0	0	0	0%
761	90611	Allianz Life Ins Co Of N Amer	MN	798	0.0006%	99.9969%	789	0	0	0	0%
690	61751	Central States H & L Co Of Omaha	NE	769	0.0006%	99.9975%	781	0	67	-59	-7.5544%
1117	65870	Manhattan Life Ins Co	NY	675	0.0005%	99.998%	679	0	259	304	44.7717%
918	65056	Jackson Natl Life Ins Co	MI	517	0.0004%	99.9984%	514	0	0	0	0%
	76325	Senior Hlth Ins Co of PA	PA	454	0.0004%	99.9988%	454	0	0	-184	-40.5286%
943	60033	Ameritas Life Ins Corp of NY	NY	405	0.0003%	99.9991%	387	0	297	271	70.0258%
200	69663	USAA Life Ins Co	TX	298	0.0002%	99.9994%	299	0	0	0	0%
	68772	Security Mut Life Ins Co Of NY	NY	222	0.0002%	99.9995%	222	0	0	0	0%
839	98205	Natl Foundation Life Ins Co	TX	187	0.0001%	99.9997%	187	0	0	0	0%
411	85561	MAPFRE Life Ins Co	DE	183	0.0001%	99.9998%	187	0	0	0	0%
212	90557	Zurich Amer Life Ins Co	IL	135	0.0001%	99.9999%	139	0	0	0	0%
	67032	North Carolina Mut Life Ins Co	NC	104	0.0001%	100%	104	0	0	0	0%
431	66044	Midland Natl Life Ins Co	IA	0	0%	100%	0	0	3,980	3,958	0%
535	76023	Columbian Life Ins Co	IL	0	0%	100%	1,390,891	0	47,229	45,527	3.2732%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100%	0	0	6,071	1,144	0%
4213	65900	Wilco Life Ins Co	IN	0	0%	100%	0	0	0	-9	0%
20	62057	Lincoln Life & Ann Co of NY	NY	0	0%	100%	0	0	852	676	0%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100%	0	0	9,554	3,035	0%
233	62065	Colonial Penn Life Ins Co	PA	0	0%	100%	28	0	0	-38	-135.7143%
		148 Companies in Report		128,141,968	100%	100%	128,997,604	105,353	90,598,705	91,502,988	70.9339%