

Market Share Life & Annuity

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Selected Criteria -	Year: 2014	State: SD	Codelist Basis: Business Written	Round by Thousands: No		
	Include Zero Companies: No	Line of Business: Total	Premium Type: Total			
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
826	91596	New York Life Ins & Ann Corp	DE	89,636,068	6.3053%	6.3053%
918	65056	Jackson Natl Life Ins Co	MI	84,520,236	5.9454%	12.2508%
20	65676	Lincoln Natl Life Ins Co	IN	71,457,550	5.0266%	17.2773%
904	65838	John Hancock Life Ins Co USA	MI	64,440,395	4.533%	21.8103%
304	79227	Pruco Life Ins Co	AZ	59,913,006	4.2145%	26.0248%
869	66168	Minnesota Life Ins Co	MN	58,658,230	4.1262%	30.151%
860	67091	Northwestern Mut Life Ins Co	WI	57,302,960	4.0309%	34.1819%
332	61271	Principal Life Ins Co	IA	54,400,166	3.8267%	38.0086%
826	66915	New York Life Ins Co	NY	41,971,160	2.9524%	40.961%
431	66044	Midland Natl Life Ins Co	IA	41,646,189	2.9295%	43.8905%
	15313	Investors Preferred Life Ins Co	SD	39,170,317	2.7554%	46.6459%
12	60488	American Gen Life Ins Co	TX	38,440,718	2.7041%	49.3499%
4	65005	RiverSource Life Ins Co	MN	38,075,311	2.6783%	52.0283%
709	67466	Pacific Life Ins Co	NE	35,006,110	2.4625%	54.4907%
761	90611	Allianz Life Ins Co Of N Amer	MN	34,293,983	2.4124%	56.9031%
968	62944	AXA Equitable Life Ins Co	NY	29,729,477	2.0913%	58.9944%
468	86231	Transamerica Life Ins Co	IA	25,639,234	1.8036%	60.7979%
212	90557	Zurich Amer Life Ins Co	IL	25,458,702	1.7909%	62.5888%
304	68241	Prudential Ins Co Of Amer	NJ	22,843,189	1.6069%	64.1957%
435	65935	Massachusetts Mut Life Ins Co	MA	20,587,497	1.4482%	65.6439%
2658	92738	American Equity Invest Life Ins Co	IA	20,568,104	1.4468%	67.0907%
176	69108	State Farm Life Ins Co	IL	20,521,484	1.4436%	68.5342%
241	87726	Metlife Ins Co USA	DE	20,304,312	1.4283%	69.9625%
4718	60232	Philadelphia Financial Life Assur Co	PA	19,558,334	1.3758%	71.3383%
513	63088	Farm Bureau Life Ins Co	IA	15,194,185	1.0688%	72.4071%
1	60054	Aetna Life Ins Co	CT	14,597,823	1.0269%	73.434%
229	67105	Reliastar Life Ins Co	MN	13,505,468	0.95%	74.384%
4731	63274	Fidelity & Guar Life Ins Co	IA	12,594,838	0.886%	75.27%
431	62510	Equitrust Life Ins Co	IL	12,488,038	0.8785%	76.1484%
91	88072	Hartford Life Ins Co	CT	12,349,048	0.8687%	77.0171%
91	71153	Hartford Life & Ann Ins Co	CT	12,142,364	0.8541%	77.8712%
241	65978	Metropolitan Life Ins Co	NY	10,591,335	0.745%	78.6163%
458	68136	Protective Life Ins Co	TN	10,113,938	0.7114%	79.3277%

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1129	68608	Symetra Life Ins Co	IA	9,199,990	0.6472%	79.9749%
261	69868	United Of Omaha Life Ins Co	NE	8,962,089	0.6304%	80.6053%
473	60399	American Family Life Ins Co	WI	8,913,765	0.627%	81.2323%
431	66974	North Amer Co Life & Hlth Ins	IA	8,785,179	0.618%	81.8503%
229	86509	Voya Retirement Ins & Ann Co	CT	8,576,345	0.6033%	82.4536%
140	66869	Nationwide Life Ins Co	OH	8,046,180	0.566%	83.0196%
332	71161	Principal Natl Life Ins Co	IA	7,437,170	0.5232%	83.5427%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	6,738,724	0.474%	84.0168%
619	60895	American United Life Ins Co	IN	6,298,015	0.443%	84.4598%
4011	65536	Genworth Life & Ann Ins Co	VA	5,747,495	0.4043%	84.8641%
565	62235	Unum Life Ins Co Of Amer	ME	5,302,193	0.373%	85.2371%
3891	91642	Forethought Life Ins Co	IN	5,246,719	0.3691%	85.6061%
300	64513	Horace Mann Life Ins Co	IL	5,000,119	0.3517%	85.9579%
431	68675	Security Benefit Life Ins Co	KS	4,860,574	0.3419%	86.2998%
4734	61689	Athene Ann & Life Co	IA	4,744,817	0.3338%	86.6335%
306	62626	CMFG Life Ins Co	IA	4,696,790	0.3304%	86.9639%
84	63312	Great Amer Life Ins Co	OH	4,441,153	0.3124%	87.2763%
943	61301	Ameritas Life Ins Corp	NE	4,396,802	0.3093%	87.5856%
140	92657	Nationwide Life & Ann Ins Co	OH	4,088,690	0.2876%	87.8732%
	64505	Homesteaders Life Co	IA	4,050,549	0.2849%	88.1582%
229	80942	Voya Ins & Ann Co	IA	4,047,694	0.2847%	88.4429%
200	69663	USAA Life Ins Co	TX	3,930,582	0.2765%	88.7194%
468	66281	Transamerica Premier Life Ins Co	IA	3,892,268	0.2738%	88.9932%
1348	69019	Standard Ins Co	OR	3,891,209	0.2737%	89.2669%
4750	65919	Primerica Life Ins Co	MA	3,861,157	0.2716%	89.5385%
	88668	Mutual Of Amer Life Ins Co	NY	3,825,766	0.2691%	89.8076%
429	64246	Guardian Life Ins Co Of Amer	NY	3,779,260	0.2658%	90.0735%
248	69973	United Life Ins Co	IA	3,772,067	0.2653%	90.3388%
1211	66583	National Guardian Life Ins Co	WI	3,643,842	0.2563%	90.5951%
403	93548	PHL Variable Ins Co	CT	3,624,508	0.255%	90.8501%
769	68322	Great W Life & Ann Ins Co	CO	3,342,531	0.2351%	91.0852%
549	80802	US Br Sun Life Assur Co of Canada	MI	3,293,904	0.2317%	91.3169%
901	65498	Life Ins Co Of N Amer	PA	3,126,056	0.2199%	91.5368%
	66850	National Western Life Ins Co	CO	3,071,130	0.216%	91.7529%
212	63177	Farmers New World Life Ins Co	WA	3,055,899	0.215%	91.9678%
408	60739	American Natl Ins Co	TX	2,811,001	0.1977%	92.1656%
	71439	Assurity Life Ins Co	NE	2,696,057	0.1896%	92.3552%

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	70815	Hartford Life & Accident Ins Co	CT	2,692,163	0.1894%	92.5446%
431	83607	Guggenheim Life & Ann Co	DE	2,632,526	0.1852%	92.7298%
304	93629	Prudential Retirement Ins & Ann Co	CT	2,558,872	0.18%	92.9098%
4011	70025	Genworth Life Ins Co	DE	2,554,366	0.1797%	93.0894%
12	70238	Variable Ann Life Ins Co	TX	2,495,729	0.1756%	93.265%
458	70335	West Coast Life Ins Co	NE	2,377,930	0.1673%	93.4323%
704	67172	Ohio Natl Life Ins Co	OH	2,366,950	0.1665%	93.5988%
233	61263	Bankers Life & Cas Co	IL	2,302,172	0.1619%	93.7607%
290	60577	American Income Life Ins Co	IN	2,278,674	0.1603%	93.921%
1280	71480	Great Western Ins Co	UT	2,277,905	0.1602%	94.0812%
290	91472	Globe Life & Accident Ins Co	NE	2,205,171	0.1551%	94.2364%
968	78077	Mony Life Ins Co Of Amer	AZ	2,190,924	0.1541%	94.3905%
2878	63983	United Heritage Life Ins Co	ID	2,166,955	0.1524%	94.5429%
19	70408	Union Security Ins Co	KS	2,136,755	0.1503%	94.6932%
872	94250	Banner Life Ins Co	MD	2,086,945	0.1468%	94.84%
4732	13561	Great Plains Life Assur Co	SD	2,086,431	0.1468%	94.9868%
836	74780	Integrity Life Ins Co	OH	2,081,935	0.1465%	95.1332%
4815	65595	Lincoln Benefit Life Co	NE	2,081,000	0.1464%	95.2796%
4794	79065	Delaware Life Ins Co	DE	2,062,836	0.1451%	95.4247%
367	72125	Physicians Life Ins Co	NE	2,050,765	0.1443%	95.569%
280	61190	Auto Owners Life Ins Co	MI	1,981,283	0.1394%	95.7084%
3436	68543	Liberty Bankers Life Ins Co	OK	1,911,467	0.1345%	95.8428%
	68802	Sentinel Security Life Ins Co	UT	1,900,571	0.1337%	95.9765%
836	65242	Lafayette Life Ins Co	OH	1,883,522	0.1325%	96.109%
1117	85189	Western United Life Assur Co	WA	1,814,292	0.1276%	96.2366%
7	63258	Federated Life Ins Co	MN	1,808,579	0.1272%	96.3638%
619	69116	State Life Ins Co	IN	1,800,582	0.1267%	96.4905%
2938	97721	Thrivent Life Ins Co	MN	1,744,094	0.1227%	96.6132%
244	76236	Cincinnati Life Ins Co	OH	1,493,520	0.1051%	96.7182%
	67393	Ozark Natl Life Ins Co	MO	1,444,776	0.1016%	96.8199%
370	60380	American Family Life Assur Co of Col	NE	1,355,394	0.0953%	96.9152%
	64017	Jefferson Natl Life Ins Co	TX	1,327,799	0.0934%	97.0086%
3098	68381	Reliance Standard Life Ins Co	IL	1,326,937	0.0933%	97.102%
565	68195	Provident Life & Accident Ins Co	TN	1,202,884	0.0846%	97.1866%
	62928	EMC Natl Life Co	IA	1,176,133	0.0827%	97.2693%
968	84530	US Financial Life Ins Co	OH	1,152,865	0.0811%	97.3504%
690	61751	Central States H & L Co Of Omaha	NE	1,109,808	0.0781%	97.4285%

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	64580	Illinois Mut Life Ins Co	IL	1,089,083	0.0766%	97.5051%
3891	84824	Commonwealth Ann & Life Ins Co	MA	1,085,776	0.0764%	97.5815%
836	99937	Columbus Life Ins Co	OH	1,033,443	0.0727%	97.6542%
850	93262	Penn Ins & Ann Co	DE	978,196	0.0688%	97.723%
	60542	American Home Life Ins Co	KS	946,388	0.0666%	97.7895%
588	65129	Kansas City Life Ins Co	MO	915,915	0.0644%	97.854%
169	68810	Sentry Life Ins Co	WI	913,693	0.0643%	97.9182%
574	76112	Oxford Life Ins Co	AZ	880,606	0.0619%	97.9802%
981	93696	Fidelity Investments Life Ins Co	UT	837,431	0.0589%	98.0391%
917	71129	Dearborn Natl Life Ins Co	IL	817,585	0.0575%	98.0966%
8	60534	American Heritage Life Ins Co	FL	797,770	0.0561%	98.1527%
634	65528	Life Ins Co Of The Southwest	TX	774,726	0.0545%	98.2072%
661	77828	Companion Life Ins Co	SC	748,709	0.0527%	98.2599%
801	99775	Funeral Directors Life Ins Co	TX	747,661	0.0526%	98.3125%
111	65315	Liberty Life Assur Co Of Boston	NH	744,282	0.0524%	98.3648%
229	68713	Security Life Of Denver Ins Co	CO	720,943	0.0507%	98.4156%
850	67644	Penn Mut Life Ins Co	PA	706,414	0.0497%	98.4652%
826	81353	NYLife Ins Co Of AZ	AZ	700,378	0.0493%	98.5145%
55	71854	AAA Life Ins Co	MI	694,859	0.0489%	98.5634%
4483	70939	Gerber Life Ins Co	NY	670,180	0.0471%	98.6105%
468	70688	Transamerica Financial Life Ins Co	NY	665,081	0.0468%	98.6573%
4734	61492	Athene Annuity & Life Assur Co	DE	573,581	0.0403%	98.6977%
704	89206	Ohio Natl Life Assur Corp	OH	512,614	0.0361%	98.7337%
1216	60142	TIAA Cref Life Ins Co	NY	508,903	0.0358%	98.7695%
290	65331	Liberty Natl Life Ins Co	NE	471,767	0.0332%	98.8027%
619	67911	Pioneer Mut Life Ins Co	ND	466,240	0.0328%	98.8355%
8	60186	Allstate Life Ins Co	IL	466,022	0.0328%	98.8683%
429	78778	Guardian Ins & Ann Co Inc	DE	460,488	0.0324%	98.9007%
588	67199	Old Amer Ins Co	MO	450,845	0.0317%	98.9324%
901	62308	Connecticut Gen Life Ins Co	CT	445,823	0.0314%	98.9638%
241	63665	General Amer Life Ins Co	MO	445,573	0.0313%	98.9951%
	63290	Fidelity Life Assn A Legal Reserve L	IL	434,977	0.0306%	99.0257%
449	61999	Americo Fin Life & Ann Ins Co	TX	419,065	0.0295%	99.0552%
20	67652	First Penn Pacific Life Ins Co	IN	418,980	0.0295%	99.0846%
468	65021	Stonebridge Life Ins Co	VT	399,825	0.0281%	99.1128%
19	67989	American Memorial Life Ins Co	SD	368,685	0.0259%	99.1387%
12	70106	United States Life Ins Co in the Cit	NY	324,486	0.0228%	99.1615%

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	65900	Conseco Life Ins Co	IN	324,308	0.0228%	99.1843%
233	62065	Colonial Penn Life Ins Co	PA	321,701	0.0226%	99.207%
	65927	Lincoln Heritage Life Ins Co	IL	312,107	0.022%	99.2289%
50	62553	Country Life Ins Co	IL	308,514	0.0217%	99.2506%
403	67814	Phoenix Life Ins Co	NY	307,653	0.0216%	99.2723%
634	66680	National Life Ins Co	VT	303,215	0.0213%	99.2936%
449	66540	National Farmers Union Life Ins Co	TX	297,968	0.021%	99.3146%
458	66370	Mony Life Ins Co	NY	294,966	0.0207%	99.3353%
	60445	Sagicor Life Ins Co	TX	285,027	0.02%	99.3554%
707	62286	Golden Rule Ins Co	IN	271,311	0.0191%	99.3744%
565	62049	Colonial Life & Accident Ins Co	SC	260,801	0.0183%	99.3928%
3527	60836	American Republic Ins Co	IA	258,775	0.0182%	99.411%
836	92622	Western Southern Life Assur Co	OH	252,425	0.0178%	99.4287%
84	71404	Continental Gen Ins Co	OH	241,483	0.017%	99.4457%
119	65110	Kanawha Ins Co	SC	241,334	0.017%	99.4627%
626	62146	Combined Ins Co Of Amer	IL	230,480	0.0162%	99.4789%
233	70319	Washington Natl Ins Co	IN	225,207	0.0158%	99.4948%
	66427	MTL Ins Co	IL	214,600	0.0151%	99.5099%
	84174	ELCO Mut Life & Ann	IL	194,763	0.0137%	99.5236%
	77879	5 Star Life Ins Co	LA	189,635	0.0133%	99.5369%
19	69477	Time Ins Co	WI	189,247	0.0133%	99.5502%
	69329	Surety Life & Cas Ins Co	ND	187,858	0.0132%	99.5634%
229	61360	Reliastar Life Ins Co Of NY	NY	179,293	0.0126%	99.576%
513	14908	Greenfields Life Ins Co	CO	175,426	0.0123%	99.5884%
769	80659	US Business of Canada Life Assur Co	MI	164,300	0.0116%	99.5999%
435	93432	CM Life Ins Co	CT	159,082	0.0112%	99.6111%
41	60518	American Hlth & Life Ins Co	TX	159,068	0.0112%	99.6223%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	153,395	0.0108%	99.6331%
304	86630	Prudential Ann Life Assur Corp	AZ	137,898	0.0097%	99.6428%
	69132	State Mut Ins Co	GA	135,763	0.0096%	99.6524%
775	90247	Pharmacists Life Ins Co	IA	133,094	0.0094%	99.6617%
3527	65641	Lincoln Republic Ins Co	ND	126,085	0.0089%	99.6706%
904	86375	John Hancock Life Ins Co of NY	NY	125,204	0.0088%	99.6794%
687	64211	Guarantee Trust Life Ins Co	IL	120,816	0.0085%	99.6879%
241	97136	Metropolitan Tower Life Ins Co	DE	119,457	0.0084%	99.6963%
241	91626	New England Life Ins Co	MA	119,201	0.0084%	99.7047%
19	60275	American Bankers Life Assur Co Of FL	FL	115,841	0.0081%	99.7128%

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	61875	Church Life Ins Corp	NY	111,396	0.0078%	99.7207%
315	68594	American Amicable Life Ins Co Of TX	TX	102,677	0.0072%	99.7279%
968	62880	AXA Equitable Life & Ann Co	CO	97,341	0.0068%	99.7347%
1211	97241	Settlers Life Ins Co	WI	95,882	0.0067%	99.7415%
181	61182	Aurora Natl Life Assur Co	CA	94,378	0.0066%	99.7481%
	62952	Equitable Life & Cas Ins Co	UT	91,232	0.0064%	99.7545%
615	61395	Beneficial Life Ins Co	UT	90,263	0.0063%	99.7609%
350	62596	Union Fidelity Life Ins Co	KS	88,789	0.0062%	99.7671%
4725	93777	Pavonia Life Ins Co of MI	MI	86,700	0.0061%	99.7732%
4750	61409	National Benefit Life Ins Co	NY	82,801	0.0058%	99.7791%
276	61425	Trustmark Ins Co	IL	82,785	0.0058%	99.7849%
869	93742	Securian Life Ins Co	MN	81,608	0.0057%	99.7906%
	68772	Security Mut Life Ins Co Of NY	NY	77,957	0.0055%	99.7961%
4712	63967	Government Personnel Mut Life Ins Co	TX	77,194	0.0054%	99.8015%
535	76023	Columbian Life Ins Co	IL	76,722	0.0054%	99.8069%
450	65781	Madison Natl Life Ins Co Inc	WI	76,465	0.0054%	99.8123%
581	61476	Boston Mut Life Ins Co	MA	75,044	0.0053%	99.8176%
689	81043	Bankers Life Ins Co	FL	70,393	0.005%	99.8225%
917	84786	Colorado Bankers Life Ins Co	CO	70,357	0.0049%	99.8275%
330	60410	American Fidelity Assur Co	OK	69,146	0.0049%	99.8324%
290	92916	United Amer Ins Co	NE	68,507	0.0048%	99.8372%
769	80705	US Br Great West Life Assur Co	MI	63,391	0.0045%	99.8416%
549	80926	Sun Life & Hlth Ins Co	CT	61,303	0.0043%	99.8459%
	87920	Locomotive Engineers & Conductors Mu	MI	59,371	0.0042%	99.8501%
449	90212	Great Southern Life Ins Co	TX	56,284	0.004%	99.8541%
84	93661	Annuity Investors Life Ins Co	OH	56,187	0.004%	99.858%
4734	68039	Athene Ann & Life Assur Co of NY	NY	54,932	0.0039%	99.8619%
449	67180	Ohio State Life Ins Co	TX	54,362	0.0038%	99.8657%
1	12321	American Continental Ins Co	TN	51,495	0.0036%	99.8693%
435	70416	MML Bay State Life Ins Co	CT	51,067	0.0036%	99.8729%
4213	62421	Heritage Union Life Ins Co	MN	50,507	0.0036%	99.8765%
3527	31119	Medico Ins Co	NE	49,406	0.0035%	99.88%
872	66230	William Penn Life Ins Co Of NY	NY	48,716	0.0034%	99.8834%
84	67083	Manhattan Natl Life Ins Co	OH	47,387	0.0033%	99.8867%
471	62383	Centurion Life Ins Co	IA	46,939	0.0033%	99.89%
212	70173	Universal Underwriters Life Ins Co	KS	45,896	0.0032%	99.8933%
869	65811	American Modern Life Ins Co	OH	45,172	0.0032%	99.8964%

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	60227	Trinity Life Ins Co	OK	44,540	0.0031%	99.8996%
4213	62413	Continental Assur Co	IL	40,170	0.0028%	99.9024%
2658	13183	Eagle Life Ins Co	IA	40,000	0.0028%	99.9052%
408	63657	Garden State Life Ins Co	TX	39,706	0.0028%	99.908%
781	69744	Union Labor Life Ins Co	MD	37,040	0.0026%	99.9106%
707	79413	UnitedHealthcare Ins Co	CT	36,547	0.0026%	99.9132%
451	71870	Fidelity Security Life Ins Co	MO	35,159	0.0025%	99.9156%
671	61069	Anthem Life Ins Co	IN	34,797	0.0024%	99.9181%
449	87645	United Fidelity Life Ins Co	TX	32,642	0.0023%	99.9204%
123	65757	Shelter Life Ins Co	MO	32,077	0.0023%	99.9226%
176	69094	State Farm Life & Accident Asr Co	IL	30,997	0.0022%	99.9248%
213	70769	Erie Family Life Ins Co	PA	30,394	0.0021%	99.927%
4213	69396	Texas Life Ins Co	TX	30,215	0.0021%	99.9291%
41	69914	Sears Life Ins Co	TX	29,286	0.0021%	99.9312%
	71706	Standard Life & Cas Ins Co	UT	28,825	0.002%	99.9332%
403	93734	Phoenix Life & Ann Co	CT	27,610	0.0019%	99.9351%
264	61832	Chesapeake Life Ins Co	OK	27,473	0.0019%	99.9371%
3891	62200	Accordia Life & Ann Co	IA	27,048	0.0019%	99.939%
84	63479	United Teacher Assoc Ins Co	TX	25,982	0.0018%	99.9408%
1117	63053	Family Life Ins Co	TX	25,798	0.0018%	99.9426%
1117	65870	Manhattan Life Ins Co	NY	25,237	0.0018%	99.9444%
468	79022	Transamerica Advisors Life Ins Co	AR	25,024	0.0018%	99.9461%
876	94358	USAble Life	AR	24,717	0.0017%	99.9479%
4734	63932	Athene Life Ins Co of NY	NY	24,586	0.0017%	99.9496%
	60429	American Fidelity Life Ins Co	FL	24,289	0.0017%	99.9513%
1117	61883	Central United Life Ins Co	AR	23,376	0.0016%	99.953%
28	72222	Amica Life Ins Co	RI	23,173	0.0016%	99.9546%
370	71730	Continental Amer Ins Co	SC	22,790	0.0016%	99.9562%
449	63487	Investors Life Ins Co N Amer	TX	21,942	0.0015%	99.9577%
953	62359	Constitution Life Ins Co	TX	20,927	0.0015%	99.9592%
	74799	Leaders Life Ins Co	OK	19,778	0.0014%	99.9606%
896	69566	Trans World Assur Co	CA	19,110	0.0013%	99.9619%
215	68462	Reserve Natl Ins Co	OK	18,923	0.0013%	99.9633%
153	67628	Pekin Life Ins Co	IL	18,722	0.0013%	99.9646%
525	93459	Pan Amer Assur Co	LA	18,207	0.0013%	99.9659%
953	60763	American Pioneer Life Ins Co	FL	17,539	0.0012%	99.9671%
572	77720	LifeSecure Ins Co	MI	17,172	0.0012%	99.9683%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	67148	Occidental Life Ins Co Of NC	TX	16,843	0.0012%	99.9695%
901	65722	Loyal Amer Life Ins Co	OH	14,890	0.001%	99.9705%
408	86355	Standard Life & Accident Ins Co	TX	13,883	0.001%	99.9715%
8	70874	Allstate Life Ins Co Of NY	NY	13,808	0.001%	99.9725%
836	70483	Western & Southern Life Ins Co	OH	12,723	0.0009%	99.9734%
984	92711	HCC Life Ins Co	IN	12,439	0.0009%	99.9743%
19	65080	John Alden Life Ins Co	WI	11,971	0.0008%	99.9751%
241	60992	First Metlife Investors Ins Co	NY	11,944	0.0008%	99.9759%
	69310	Surety Life Ins Co	NE	11,823	0.0008%	99.9768%
4213	60704	Wilton Reassur Life Co of NY	NY	11,710	0.0008%	99.9776%
	61212	Baltimore Life Ins Co	MD	10,616	0.0007%	99.9783%
953	68284	Pyramid Life Ins Co	KS	10,261	0.0007%	99.9791%
	64343	Pacific Guardian Life Ins Co Ltd	HI	9,957	0.0007%	99.9798%
200	60228	USAA Life Ins Co Of NY	NY	9,731	0.0007%	99.9805%
4011	72990	Genworth Life Ins Co of NY	NY	9,288	0.0007%	99.9811%
50	94218	Country Investors Life Assur Co	IL	9,149	0.0006%	99.9817%
	68985	Starmount Life Ins Co	LA	9,036	0.0006%	99.9824%
1	68500	Continental Life Ins Co Brentwood	TN	8,656	0.0006%	99.983%
4716	65951	Merit Life Ins Co	IN	8,546	0.0006%	99.9836%
1347	60176	SBLI USA Life Ins Co Inc	NY	8,357	0.0006%	99.9842%
68	64149	EPIC Life Ins Co	WI	8,215	0.0006%	99.9848%
264	66087	Mid West Natl Life Ins Co Of TN	TX	8,110	0.0006%	99.9853%
290	77968	Family Heritage Life Ins Co Of Amer	OH	7,402	0.0005%	99.9859%
267	71218	Grange Life Ins Co	OH	7,390	0.0005%	99.9864%
4668	68632	Vantis Life Ins Co	CT	7,288	0.0005%	99.9869%
31	97764	Idealife Ins Co	CT	7,226	0.0005%	99.9874%
687	92703	United Natl Life Ins Co Of Amer	IL	7,189	0.0005%	99.9879%
4764	68845	Shenandoah Life Ins Co	VA	6,686	0.0005%	99.9884%
4732	67253	American Life & Security Corp	AZ	6,419	0.0005%	99.9888%
542	69892	United Farm Family Life Ins Co	IN	6,370	0.0004%	99.9893%
261	72850	United World Life Ins Co	NE	6,274	0.0004%	99.9897%
	64904	Investors Heritage Life Ins Co	KY	6,209	0.0004%	99.9901%
140	64327	Harleysville Life Ins Co	PA	5,837	0.0004%	99.9906%
3891	69140	First Allmerica Fin Life Ins Co	MA	5,763	0.0004%	99.991%
588	69272	Sunset Life Ins Co Of Amer	MO	5,503	0.0004%	99.9913%
	11121	Unified Life Ins Co	TX	5,453	0.0004%	99.9917%
23	80985	4 Ever Life Ins Co	IL	5,445	0.0004%	99.9921%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	68721	Security Life Ins Co Of Amer	MN	5,388	0.0004%	99.9925%
150	67261	Old Republic Life Ins Co	IL	5,045	0.0004%	99.9928%
587	61239	Bankers Fidelity Life Ins Co	GA	4,942	0.0003%	99.9932%
	63819	Unity Financial Life Ins Co	OH	4,521	0.0003%	99.9935%
863	92649	American Underwriters Life Ins Co	AZ	3,954	0.0003%	99.9938%
408	71773	American Natl Life Ins Co Of TX	TX	3,759	0.0003%	99.9941%
429	71714	Berkshire Life Ins Co of Amer	MA	3,740	0.0003%	99.9943%
542	69922	United Home Life Ins Co	IN	3,525	0.0002%	99.9946%
535	62103	Columbian Mut Life Ins Co	NY	3,488	0.0002%	99.9948%
565	67598	Paul Revere Life Ins Co	MA	3,377	0.0002%	99.9951%
525	67539	Pan Amer Life Ins Co	LA	3,345	0.0002%	99.9953%
4752	70742	Family Benefit Life Ins Co	MO	3,244	0.0002%	99.9955%
291	66311	Motorists Life Ins Co	OH	3,142	0.0002%	99.9957%
	70130	Universal Guar Life Ins Co	OH	3,096	0.0002%	99.996%
612	71463	CICA Life Ins Co of Amer	CO	3,045	0.0002%	99.9962%
781	86371	Ullico Life Ins Co	TX	2,821	0.0002%	99.9964%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	2,760	0.0002%	99.9966%
20	62057	Lincoln Life & Ann Co of NY	NY	2,633	0.0002%	99.9967%
215	69930	United Ins Co Of Amer	IL	2,500	0.0002%	99.9969%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0002%	99.9971%
31	82880	CSI Life Ins Co	NE	2,355	0.0002%	99.9973%
276	62863	Trustmark Life Ins Co	IL	2,279	0.0002%	99.9974%
315	67946	Pioneer Security Life Ins Co	TX	2,258	0.0002%	99.9976%
	90638	Best Life & Hlth Ins Co	TX	2,184	0.0002%	99.9977%
50	62537	Cotton States Life Ins Co	GA	2,112	0.0001%	99.9979%
565	64297	First Unum Life Ins Co	NY	1,890	0.0001%	99.998%
4732	14086	First Wyoming Life Ins Co	WY	1,789	0.0001%	99.9981%
	63223	Federal Life Ins Co	IL	1,745	0.0001%	99.9983%
229	66109	Midwestern United Life Ins Co	IN	1,675	0.0001%	99.9984%
454	69485	Security Natl Life Ins Co	UT	1,621	0.0001%	99.9985%
761	64190	Allianz Life Ins Co Of NY	NY	1,606	0.0001%	99.9986%
669	71323	Zale Life Ins Co	AZ	1,546	0.0001%	99.9987%
429	60003	Park Avenue Life Ins Co	DE	1,490	0.0001%	99.9988%
	64238	Guaranty Income Life Ins Co	LA	1,474	0.0001%	99.9989%
1347	60183	S USA Life Ins Co Inc	AZ	1,145	0.0001%	99.999%
943	60033	Ameritas Life Ins Corp of NY	NY	1,122	0.0001%	99.9991%
55	84522	Auto Club Life Ins Co	MI	1,032	0.0001%	99.9992%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	67059	North Coast Life Ins Co	WA	1,026	0.0001%	99.9992%
626	78697	Combined Life Ins Co Of NY	NY	1,026	0.0001%	99.9993%
315	67873	Pioneer Amer Ins Co	TX	976	0.0001%	99.9994%
	68446	Longevity Ins Co	TX	905	0.0001%	99.9994%
4771	69647	Catamaran Ins of Ohio Inc	OH	746	0.0001%	99.9995%
565	67601	Paul Revere Variable Ann Ins Co	ME	664	0%	99.9995%
901	61727	Central Reserve Life Ins Co	OH	632	0%	99.9996%
4827	79057	Southland Natl Ins Corp	NC	567	0%	99.9996%
315	91693	IA Amer Life Ins Co	TX	542	0%	99.9996%
215	68357	Reliable Life Ins Co	MO	517	0%	99.9997%
769	79359	Great W Life & Ann Ins Co of NY	NY	512	0%	99.9997%
306	86126	Members Life Ins Co	IA	501	0%	99.9998%
526	61735	Central Security Life Ins Co	TX	442	0%	99.9998%
839	62324	Freedom Life Ins Co Of Amer	TX	360	0%	99.9998%
4722	89184	Sterling Investors Life Ins Co	GA	354	0%	99.9998%
612	60076	Security Plan Life Ins Co	LA	350	0%	99.9999%
953	80624	American Progressive L&H Ins Of NY	NY	333	0%	99.9999%
901	88366	American Retirement Life Ins Co	OH	327	0%	99.9999%
1295	80799	Celtic Ins Co	IL	308	0%	99.9999%
450	69078	Standard Security Life Ins Co Of NY	NY	305	0%	100%
520	78743	New Era Life Ins Co	TX	150	0%	100%
	91910	American Savings Life Ins Co	AZ	146	0%	100%
4824	71471	Ability Ins Co	NE	114	0%	100%
1	90328	First Hlth Life & Hlth Ins Co	TX	101	0%	100%
215	66397	Mutual Savings Life Ins Co	AL	70	0%	100%
215	69779	Union Natl Life Ins Co	LA	53	0%	100%
4718	97691	Life Of The South Ins Co	GA	53	0%	100%
	356	Companies in Report		1,421,596,230	100%	100%

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