

Market Share Life & Annuity

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Selected Criteria -	Year: 2014	State: SD	Codelist Basis: Business Written	Round by Thousands: No		
	Include Zero Companies: No	Line of Business: Total	Premium Type: Life			
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
304	79227	Pruco Life Ins Co	AZ	44,156,089	6.8895%	6.8895%
826	66915	New York Life Ins Co	NY	41,911,115	6.5392%	13.4288%
860	67091	Northwestern Mut Life Ins Co	WI	40,051,016	6.249%	19.6778%
20	65676	Lincoln Natl Life Ins Co	IN	33,791,778	5.2724%	24.9502%
	15313	Investors Preferred Life Ins Co	SD	32,514,003	5.073%	30.0232%
12	60488	American Gen Life Ins Co	TX	27,706,947	4.323%	34.3463%
826	91596	New York Life Ins & Ann Corp	DE	25,890,706	4.0396%	38.3859%
212	90557	Zurich Amer Life Ins Co	IL	25,257,330	3.9408%	42.3267%
709	67466	Pacific Life Ins Co	NE	22,688,885	3.5401%	45.8668%
904	65838	John Hancock Life Ins Co USA	MI	20,123,556	3.1398%	49.0066%
4718	60232	Philadelphia Financial Life Assur Co	PA	19,558,334	3.0516%	52.0582%
431	66044	Midland Natl Life Ins Co	IA	17,059,505	2.6617%	54.7199%
176	69108	State Farm Life Ins Co	IL	16,288,490	2.5414%	57.2614%
435	65935	Massachusetts Mut Life Ins Co	MA	15,770,939	2.4607%	59.7221%
229	67105	Reliastar Life Ins Co	MN	12,938,892	2.0188%	61.7409%
468	86231	Transamerica Life Ins Co	IA	11,381,559	1.7758%	63.5167%
91	71153	Hartford Life & Ann Ins Co	CT	9,723,169	1.5171%	65.0338%
332	61271	Principal Life Ins Co	IA	8,767,305	1.3679%	66.4017%
473	60399	American Family Life Ins Co	WI	8,164,231	1.2738%	67.6755%
513	63088	Farm Bureau Life Ins Co	IA	7,859,460	1.2263%	68.9018%
332	71161	Principal Natl Life Ins Co	IA	7,437,170	1.1604%	70.0622%
968	62944	AXA Equitable Life Ins Co	NY	7,195,405	1.1227%	71.1849%
241	65978	Metropolitan Life Ins Co	NY	7,096,302	1.1072%	72.2921%
304	68241	Prudential Ins Co Of Amer	NJ	6,963,381	1.0865%	73.3786%
869	66168	Minnesota Life Ins Co	MN	6,443,449	1.0053%	74.3839%
458	68136	Protective Life Ins Co	TN	6,146,782	0.9591%	75.343%
241	87726	Metlife Ins Co USA	DE	5,544,281	0.8651%	76.208%
565	62235	Unum Life Ins Co Of Amer	ME	5,302,193	0.8273%	77.0353%
261	69868	United Of Omaha Life Ins Co	NE	4,893,065	0.7634%	77.7988%
4011	65536	Genworth Life & Ann Ins Co	VA	4,677,973	0.7299%	78.5287%
4	65005	RiverSource Life Ins Co	MN	4,062,230	0.6338%	79.1625%
	64505	Homesteaders Life Co	IA	4,013,966	0.6263%	79.7888%
4750	65919	Primerica Life Ins Co	MA	3,860,268	0.6023%	80.3911%

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429	64246	Guardian Life Ins Co Of Amer	NY	3,779,260	0.5897%	80.9807%
1211	66583	National Guardian Life Ins Co	WI	3,629,182	0.5662%	81.547%
918	65056	Jackson Natl Life Ins Co	MI	3,595,042	0.5609%	82.1079%
549	80802	US Br Sun Life Assur Co of Canada	MI	3,293,904	0.5139%	82.6218%
901	65498	Life Ins Co Of N Amer	PA	3,126,056	0.4877%	83.1096%
403	93548	PHL Variable Ins Co	CT	3,097,452	0.4833%	83.5929%
140	92657	Nationwide Life & Ann Ins Co	OH	3,062,390	0.4778%	84.0707%
212	63177	Farmers New World Life Ins Co	WA	2,713,274	0.4233%	84.494%
91	70815	Hartford Life & Accident Ins Co	CT	2,692,163	0.42%	84.9141%
	71439	Assurity Life Ins Co	NE	2,564,342	0.4001%	85.3142%
306	62626	CMFG Life Ins Co	IA	2,442,081	0.381%	85.6952%
943	61301	Ameritas Life Ins Corp	NE	2,426,022	0.3785%	86.0737%
458	70335	West Coast Life Ins Co	NE	2,371,937	0.3701%	86.4438%
290	60577	American Income Life Ins Co	IN	2,278,674	0.3555%	86.7993%
1280	71480	Great Western Ins Co	UT	2,275,605	0.3551%	87.1544%
431	62510	Equitrust Life Ins Co	IL	2,254,711	0.3518%	87.5062%
290	91472	Globe Life & Accident Ins Co	NE	2,205,171	0.3441%	87.8503%
968	78077	Mony Life Ins Co Of Amer	AZ	2,190,184	0.3417%	88.192%
2878	63983	United Heritage Life Ins Co	ID	2,162,101	0.3373%	88.5293%
431	66974	North Amer Co Life & Hlth Ins	IA	2,144,132	0.3345%	88.8639%
872	94250	Banner Life Ins Co	MD	2,086,945	0.3256%	89.1895%
19	70408	Union Security Ins Co	KS	1,883,305	0.2938%	89.4833%
4815	65595	Lincoln Benefit Life Co	NE	1,871,134	0.2919%	89.7753%
4734	61689	Athene Ann & Life Co	IA	1,812,498	0.2828%	90.0581%
4011	70025	Genworth Life Ins Co	DE	1,791,384	0.2795%	90.3376%
7	63258	Federated Life Ins Co	MN	1,733,079	0.2704%	90.608%
468	66281	Transamerica Premier Life Ins Co	IA	1,730,218	0.27%	90.8779%
200	69663	USAA Life Ins Co	TX	1,702,392	0.2656%	91.1436%
	67393	Ozark Natl Life Ins Co	MO	1,444,776	0.2254%	91.369%
370	60380	American Family Life Assur Co of Col	NE	1,355,394	0.2115%	91.5805%
408	60739	American Natl Ins Co	TX	1,323,452	0.2065%	91.787%
280	61190	Auto Owners Life Ins Co	MI	1,272,490	0.1985%	91.9855%
1348	69019	Standard Ins Co	OR	1,270,957	0.1983%	92.1838%
769	68322	Great W Life & Ann Ins Co	CO	1,250,376	0.1951%	92.3789%
565	68195	Provident Life & Accident Ins Co	TN	1,202,884	0.1877%	92.5666%
4732	13561	Great Plains Life Assur Co	SD	1,192,172	0.186%	92.7526%
968	84530	US Financial Life Ins Co	OH	1,152,865	0.1799%	92.9325%

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	76236	Cincinnati Life Ins Co	OH	1,137,611	0.1775%	93.11%
761	90611	Allianz Life Ins Co Of N Amer	MN	1,122,927	0.1752%	93.2852%
4731	63274	Fidelity & Guar Life Ins Co	IA	1,117,566	0.1744%	93.4595%
690	61751	Central States H & L Co Of Omaha	NE	1,108,596	0.173%	93.6325%
	64580	Illinois Mut Life Ins Co	IL	1,067,223	0.1665%	93.799%
619	69116	State Life Ins Co	IN	1,066,501	0.1664%	93.9654%
836	65242	Lafayette Life Ins Co	OH	1,044,047	0.1629%	94.1283%
836	99937	Columbus Life Ins Co	OH	1,033,443	0.1612%	94.2896%
248	69973	United Life Ins Co	IA	1,029,232	0.1606%	94.4502%
850	93262	Penn Ins & Ann Co	DE	978,196	0.1526%	94.6028%
300	64513	Horace Mann Life Ins Co	IL	906,894	0.1415%	94.7443%
1	60054	Aetna Life Ins Co	CT	888,506	0.1386%	94.8829%
	60542	American Home Life Ins Co	KS	875,027	0.1365%	95.0194%
	62928	EMC Natl Life Co	IA	861,982	0.1345%	95.1539%
619	60895	American United Life Ins Co	IN	848,181	0.1323%	95.2863%
917	71129	Dearborn Natl Life Ins Co	IL	817,585	0.1276%	95.4138%
8	60534	American Heritage Life Ins Co	FL	791,270	0.1235%	95.5373%
4794	79065	Delaware Life Ins Co	DE	770,546	0.1202%	95.6575%
661	77828	Companion Life Ins Co	SC	748,709	0.1168%	95.7743%
229	68713	Security Life Of Denver Ins Co	CO	720,943	0.1125%	95.8868%
229	80942	Voya Ins & Ann Co	IA	708,196	0.1105%	95.9973%
826	81353	NYLife Ins Co Of AZ	AZ	700,378	0.1093%	96.1066%
111	65315	Liberty Life Assur Co Of Boston	NH	695,850	0.1086%	96.2152%
55	71854	AAA Life Ins Co	MI	694,859	0.1084%	96.3236%
4483	70939	Gerber Life Ins Co	NY	670,180	0.1046%	96.4282%
1129	68608	Symetra Life Ins Co	IA	669,561	0.1045%	96.5326%
	66850	National Western Life Ins Co	CO	638,033	0.0996%	96.6322%
140	66869	Nationwide Life Ins Co	OH	607,217	0.0947%	96.7269%
850	67644	Penn Mut Life Ins Co	PA	590,853	0.0922%	96.8191%
233	61263	Bankers Life & Cas Co	IL	554,377	0.0865%	96.9056%
704	67172	Ohio Natl Life Ins Co	OH	546,148	0.0852%	96.9908%
704	89206	Ohio Natl Life Assur Corp	OH	512,614	0.08%	97.0708%
367	72125	Physicians Life Ins Co	NE	475,248	0.0742%	97.1449%
290	65331	Liberty Natl Life Ins Co	NE	471,767	0.0736%	97.2186%
588	67199	Old Amer Ins Co	MO	450,845	0.0703%	97.2889%
8	60186	Allstate Life Ins Co	IL	447,552	0.0698%	97.3587%
241	63665	General Amer Life Ins Co	MO	445,573	0.0695%	97.4283%

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	62308	Connecticut Gen Life Ins Co	CT	442,873	0.0691%	97.4974%
	63290	Fidelity Life Assn A Legal Reserve L	IL	434,977	0.0679%	97.5652%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	432,618	0.0675%	97.6327%
588	65129	Kansas City Life Ins Co	MO	424,673	0.0663%	97.699%
20	67652	First Penn Pacific Life Ins Co	IN	418,980	0.0654%	97.7644%
468	65021	Stonebridge Life Ins Co	VT	399,825	0.0624%	97.8267%
1216	60142	TIAA Cref Life Ins Co	NY	391,163	0.061%	97.8878%
12	70106	United States Life Ins Co in the Cit	NY	324,486	0.0506%	97.9384%
233	62065	Colonial Penn Life Ins Co	PA	321,701	0.0502%	97.9886%
4213	65900	Conseco Life Ins Co	IN	313,510	0.0489%	98.0375%
19	67989	American Memorial Life Ins Co	SD	308,804	0.0482%	98.0857%
	65927	Lincoln Heritage Life Ins Co	IL	308,606	0.0482%	98.1338%
449	66540	National Farmers Union Life Ins Co	TX	297,618	0.0464%	98.1803%
634	66680	National Life Ins Co	VT	297,215	0.0464%	98.2266%
458	66370	Mony Life Ins Co	NY	294,966	0.046%	98.2727%
634	65528	Life Ins Co Of The Southwest	TX	285,073	0.0445%	98.3171%
574	76112	Oxford Life Ins Co	AZ	275,314	0.043%	98.3601%
707	62286	Golden Rule Ins Co	IN	265,131	0.0414%	98.4015%
565	62049	Colonial Life & Accident Ins Co	SC	260,801	0.0407%	98.4422%
3527	60836	American Republic Ins Co	IA	257,881	0.0402%	98.4824%
619	67911	Pioneer Mut Life Ins Co	ND	255,782	0.0399%	98.5223%
403	67814	Phoenix Life Ins Co	NY	255,143	0.0398%	98.5621%
3098	68381	Reliance Standard Life Ins Co	IL	249,028	0.0389%	98.601%
119	65110	Kanawha Ins Co	SC	241,334	0.0377%	98.6386%
626	62146	Combined Ins Co Of Amer	IL	230,480	0.036%	98.6746%
84	71404	Continental Gen Ins Co	OH	220,071	0.0343%	98.7089%
	66427	MTL Ins Co	IL	214,529	0.0335%	98.7424%
801	99775	Funeral Directors Life Ins Co	TX	205,248	0.032%	98.7744%
	77879	5 Star Life Ins Co	LA	189,635	0.0296%	98.804%
	69329	Surety Life & Cas Ins Co	ND	187,858	0.0293%	98.8333%
229	61360	Reliastar Life Ins Co Of NY	NY	179,293	0.028%	98.8613%
4734	61492	Athene Annuity & Life Assur Co	DE	173,831	0.0271%	98.8884%
229	86509	Voya Retirement Ins & Ann Co	CT	168,740	0.0263%	98.9147%
769	80659	US Business of Canada Life Assur Co	MI	164,300	0.0256%	98.9404%
	60445	Sagicor Life Ins Co	TX	160,181	0.025%	98.9654%
41	60518	American Hlth & Life Ins Co	TX	158,812	0.0248%	98.9902%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	153,395	0.0239%	99.0141%

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	70319	Washington Natl Ins Co	IN	152,527	0.0238%	99.0379%
50	62553	Country Life Ins Co	IL	147,568	0.023%	99.0609%
19	69477	Time Ins Co	WI	146,897	0.0229%	99.0838%
3891	91642	Forethought Life Ins Co	IN	135,592	0.0212%	99.105%
449	61999	Americo Fin Life & Ann Ins Co	TX	134,387	0.021%	99.126%
775	90247	Pharmacists Life Ins Co	IA	133,094	0.0208%	99.1467%
	69132	State Mut Ins Co	GA	132,087	0.0206%	99.1673%
91	88072	Hartford Life Ins Co	CT	131,494	0.0205%	99.1878%
169	68810	Sentry Life Ins Co	WI	130,420	0.0203%	99.2082%
3527	65641	Lincoln Republic Ins Co	ND	126,085	0.0197%	99.2279%
904	86375	John Hancock Life Ins Co of NY	NY	125,204	0.0195%	99.2474%
241	97136	Metropolitan Tower Life Ins Co	DE	118,257	0.0185%	99.2659%
687	64211	Guarantee Trust Life Ins Co	IL	118,131	0.0184%	99.2843%
241	91626	New England Life Ins Co	MA	117,876	0.0184%	99.3027%
19	60275	American Bankers Life Assur Co Of FL	FL	115,841	0.0181%	99.3208%
431	68675	Security Benefit Life Ins Co	KS	109,268	0.017%	99.3378%
315	68594	American Amicable Life Ins Co Of TX	TX	100,497	0.0157%	99.3535%
968	62880	AXA Equitable Life & Ann Co	CO	97,341	0.0152%	99.3687%
181	61182	Aurora Natl Life Assur Co	CA	96,481	0.0151%	99.3837%
1211	97241	Settlers Life Ins Co	WI	95,844	0.015%	99.3987%
	62952	Equitable Life & Cas Ins Co	UT	91,232	0.0142%	99.4129%
615	61395	Beneficial Life Ins Co	UT	90,263	0.0141%	99.427%
350	62596	Union Fidelity Life Ins Co	KS	88,789	0.0139%	99.4408%
4725	93777	Pavonia Life Ins Co of MI	MI	86,700	0.0135%	99.4544%
4750	61409	National Benefit Life Ins Co	NY	82,801	0.0129%	99.4673%
276	61425	Trustmark Ins Co	IL	82,785	0.0129%	99.4802%
869	93742	Securian Life Ins Co	MN	81,608	0.0127%	99.4929%
84	63312	Great Amer Life Ins Co	OH	80,318	0.0125%	99.5055%
	68772	Security Mut Life Ins Co Of NY	NY	77,957	0.0122%	99.5176%
4712	63967	Government Personnel Mut Life Ins Co	TX	77,194	0.012%	99.5297%
535	76023	Columbian Life Ins Co	IL	76,722	0.012%	99.5417%
581	61476	Boston Mut Life Ins Co	MA	75,044	0.0117%	99.5534%
450	65781	Madison Natl Life Ins Co Inc	WI	70,633	0.011%	99.5644%
2938	97721	Thrivent Life Ins Co	MN	70,236	0.011%	99.5753%
330	60410	American Fidelity Assur Co	OK	69,146	0.0108%	99.5861%
2658	92738	American Equity Invest Life Ins Co	IA	67,694	0.0106%	99.5967%
435	93432	CM Life Ins Co	CT	67,439	0.0105%	99.6072%

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	80705	US Br Great West Life Assur Co	MI	63,391	0.0099%	99.6171%
549	80926	Sun Life & Hlth Ins Co	CT	61,303	0.0096%	99.6267%
	87920	Locomotive Engineers & Conductors Mu	MI	59,371	0.0093%	99.6359%
449	90212	Great Southern Life Ins Co	TX	56,284	0.0088%	99.6447%
449	67180	Ohio State Life Ins Co	TX	53,790	0.0084%	99.6531%
	84174	ELCO Mut Life & Ann	IL	51,839	0.0081%	99.6612%
1	12321	American Continental Ins Co	TN	51,495	0.008%	99.6692%
435	70416	MML Bay State Life Ins Co	CT	51,067	0.008%	99.6772%
4213	62421	Heritage Union Life Ins Co	MN	49,607	0.0077%	99.6849%
3527	31119	Medico Ins Co	NE	49,406	0.0077%	99.6926%
872	66230	William Penn Life Ins Co Of NY	NY	48,716	0.0076%	99.7002%
84	67083	Manhattan Natl Life Ins Co	OH	46,987	0.0073%	99.7076%
471	62383	Centurion Life Ins Co	IA	46,939	0.0073%	99.7149%
212	70173	Universal Underwriters Life Ins Co	KS	45,896	0.0072%	99.7221%
869	65811	American Modern Life Ins Co	OH	45,172	0.007%	99.7291%
3891	84824	Commonwealth Ann & Life Ins Co	MA	43,665	0.0068%	99.7359%
917	84786	Colorado Bankers Life Ins Co	CO	42,565	0.0066%	99.7426%
4734	68039	Athene Ann & Life Assur Co of NY	NY	41,732	0.0065%	99.7491%
	68802	Sentinel Security Life Ins Co	UT	40,572	0.0063%	99.7554%
4213	62413	Continental Assur Co	IL	40,170	0.0063%	99.7617%
408	63657	Garden State Life Ins Co	TX	39,706	0.0062%	99.7679%
344	61875	Church Life Ins Corp	NY	38,685	0.006%	99.7739%
290	92916	United Amer Ins Co	NE	38,665	0.006%	99.7799%
781	69744	Union Labor Life Ins Co	MD	37,040	0.0058%	99.7857%
707	79413	UnitedHealthcare Ins Co	CT	36,547	0.0057%	99.7914%
671	61069	Anthem Life Ins Co	IN	34,797	0.0054%	99.7968%
449	87645	United Fidelity Life Ins Co	TX	31,578	0.0049%	99.8018%
176	69094	State Farm Life & Accident Asr Co	IL	30,997	0.0048%	99.8066%
123	65757	Shelter Life Ins Co	MO	30,993	0.0048%	99.8114%
	64017	Jefferson Natl Life Ins Co	TX	30,430	0.0047%	99.8162%
213	70769	Erie Family Life Ins Co	PA	30,394	0.0047%	99.8209%
4213	69396	Texas Life Ins Co	TX	30,215	0.0047%	99.8257%
836	92622	Western Southern Life Assur Co	OH	29,832	0.0047%	99.8303%
41	69914	Sears Life Ins Co	TX	29,286	0.0046%	99.8349%
	71706	Standard Life & Cas Ins Co	UT	28,825	0.0045%	99.8394%
429	78778	Guardian Ins & Ann Co Inc	DE	28,738	0.0045%	99.8439%
403	93734	Phoenix Life & Ann Co	CT	27,610	0.0043%	99.8482%

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	61832	Chesapeake Life Ins Co	OK	27,473	0.0043%	99.8525%
3891	62200	Accordia Life & Ann Co	IA	27,048	0.0042%	99.8567%
1117	63053	Family Life Ins Co	TX	25,798	0.004%	99.8607%
1117	65870	Manhattan Life Ins Co	NY	25,237	0.0039%	99.8646%
468	79022	Transamerica Advisors Life Ins Co	AR	25,024	0.0039%	99.8685%
876	94358	USAble Life	AR	24,717	0.0039%	99.8724%
4734	63932	Athene Life Ins Co of NY	NY	24,586	0.0038%	99.8762%
	60429	American Fidelity Life Ins Co	FL	23,949	0.0037%	99.88%
1117	61883	Central United Life Ins Co	AR	23,376	0.0036%	99.8836%
28	72222	Amica Life Ins Co	RI	23,173	0.0036%	99.8872%
370	71730	Continental Amer Ins Co	SC	22,790	0.0036%	99.8908%
449	63487	Investors Life Ins Co N Amer	TX	21,942	0.0034%	99.8942%
953	62359	Constitution Life Ins Co	TX	20,927	0.0033%	99.8975%
	74799	Leaders Life Ins Co	OK	19,778	0.0031%	99.9006%
84	63479	United Teacher Assoc Ins Co	TX	19,212	0.003%	99.9036%
896	69566	Trans World Assur Co	CA	19,110	0.003%	99.9065%
215	68462	Reserve Natl Ins Co	OK	18,923	0.003%	99.9095%
153	67628	Pekin Life Ins Co	IL	18,722	0.0029%	99.9124%
525	93459	Pan Amer Assur Co	LA	18,207	0.0028%	99.9153%
953	60763	American Pioneer Life Ins Co	FL	17,539	0.0027%	99.918%
572	77720	LifeSecure Ins Co	MI	17,172	0.0027%	99.9207%
901	65722	Loyal Amer Life Ins Co	OH	14,594	0.0023%	99.9229%
408	86355	Standard Life & Accident Ins Co	TX	13,883	0.0022%	99.9251%
8	70874	Allstate Life Ins Co Of NY	NY	13,808	0.0022%	99.9273%
468	70688	Transamerica Financial Life Ins Co	NY	13,667	0.0021%	99.9294%
836	70483	Western & Southern Life Ins Co	OH	12,723	0.002%	99.9314%
315	67148	Occidental Life Ins Co Of NC	TX	12,125	0.0019%	99.9333%
19	65080	John Alden Life Ins Co	WI	11,971	0.0019%	99.9351%
241	60992	First Metlife Investors Ins Co	NY	11,944	0.0019%	99.937%
	69310	Surety Life Ins Co	NE	11,823	0.0018%	99.9389%
304	86630	Prudential Ann Life Assur Corp	AZ	11,800	0.0018%	99.9407%
4213	60704	Wilton Reassur Life Co of NY	NY	11,710	0.0018%	99.9425%
	61212	Baltimore Life Ins Co	MD	10,616	0.0017%	99.9442%
953	68284	Pyramid Life Ins Co	KS	10,261	0.0016%	99.9458%
	88668	Mutual Of Amer Life Ins Co	NY	10,080	0.0016%	99.9474%
	64343	Pacific Guardian Life Ins Co Ltd	HI	9,957	0.0016%	99.9489%
200	60228	USAA Life Ins Co Of NY	NY	9,731	0.0015%	99.9504%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	71870	Fidelity Security Life Ins Co	MO	9,591	0.0015%	99.9519%
4011	72990	Genworth Life Ins Co of NY	NY	9,288	0.0014%	99.9534%
	68985	Starmount Life Ins Co	LA	9,036	0.0014%	99.9548%
981	93696	Fidelity Investments Life Ins Co	UT	8,883	0.0014%	99.9562%
1	68500	Continental Life Ins Co Brentwood	TN	8,656	0.0014%	99.9575%
3436	68543	Liberty Bankers Life Ins Co	OK	8,643	0.0013%	99.9589%
4716	65951	Merit Life Ins Co	IN	8,546	0.0013%	99.9602%
1347	60176	SBLI USA Life Ins Co Inc	NY	8,357	0.0013%	99.9615%
68	64149	EPIC Life Ins Co	WI	8,215	0.0013%	99.9628%
264	66087	Mid West Natl Life Ins Co Of TN	TX	8,110	0.0013%	99.9641%
50	94218	Country Investors Life Assur Co	IL	8,049	0.0013%	99.9653%
836	74780	Integrity Life Ins Co	OH	7,561	0.0012%	99.9665%
290	77968	Family Heritage Life Ins Co Of Amer	OH	7,402	0.0012%	99.9676%
267	71218	Grange Life Ins Co	OH	7,390	0.0012%	99.9688%
4668	68632	Vantis Life Ins Co	CT	7,288	0.0011%	99.9699%
687	92703	United Natl Life Ins Co Of Amer	IL	7,189	0.0011%	99.9711%
31	97764	Idealife Ins Co	CT	7,048	0.0011%	99.9722%
4764	68845	Shenandoah Life Ins Co	VA	6,566	0.001%	99.9732%
4732	67253	American Life & Security Corp	AZ	6,419	0.001%	99.9742%
542	69892	United Farm Family Life Ins Co	IN	6,370	0.001%	99.9752%
261	72850	United World Life Ins Co	NE	6,274	0.001%	99.9762%
	64904	Investors Heritage Life Ins Co	KY	6,209	0.001%	99.9771%
140	64327	Harleysville Life Ins Co	PA	5,837	0.0009%	99.978%
3891	69140	First Allmerica Fin Life Ins Co	MA	5,763	0.0009%	99.9789%
588	69272	Sunset Life Ins Co Of Amer	MO	5,503	0.0009%	99.9798%
	11121	Unified Life Ins Co	TX	5,453	0.0009%	99.9806%
23	80985	4 Ever Life Ins Co	IL	5,440	0.0008%	99.9815%
492	68721	Security Life Ins Co Of Amer	MN	5,148	0.0008%	99.9823%
150	67261	Old Republic Life Ins Co	IL	5,045	0.0008%	99.9831%
513	14908	Greenfields Life Ins Co	CO	4,948	0.0008%	99.9839%
587	61239	Bankers Fidelity Life Ins Co	GA	4,942	0.0008%	99.9846%
	63819	Unity Financial Life Ins Co	OH	4,521	0.0007%	99.9853%
863	92649	American Underwriters Life Ins Co	AZ	3,954	0.0006%	99.9859%
408	71773	American Natl Life Ins Co Of TX	TX	3,759	0.0006%	99.9865%
429	71714	Berkshire Life Ins Co of Amer	MA	3,740	0.0006%	99.9871%
542	69922	United Home Life Ins Co	IN	3,525	0.0005%	99.9877%
535	62103	Columbian Mut Life Ins Co	NY	3,488	0.0005%	99.9882%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	67598	Paul Revere Life Ins Co	MA	3,377	0.0005%	99.9887%
525	67539	Pan Amer Life Ins Co	LA	3,345	0.0005%	99.9893%
4752	70742	Family Benefit Life Ins Co	MO	3,244	0.0005%	99.9898%
291	66311	Motorists Life Ins Co	OH	3,142	0.0005%	99.9903%
612	71463	CICA Life Ins Co of Amer	CO	3,045	0.0005%	99.9907%
	70130	Universal Guar Life Ins Co	OH	3,036	0.0005%	99.9912%
781	86371	Ullico Life Ins Co	TX	2,821	0.0004%	99.9916%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	2,760	0.0004%	99.9921%
20	62057	Lincoln Life & Ann Co of NY	NY	2,633	0.0004%	99.9925%
215	69930	United Ins Co Of Amer	IL	2,500	0.0004%	99.9929%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0004%	99.9932%
31	82880	CSI Life Ins Co	NE	2,355	0.0004%	99.9936%
276	62863	Trustmark Life Ins Co	IL	2,279	0.0004%	99.994%
315	67946	Pioneer Security Life Ins Co	TX	2,258	0.0004%	99.9943%
	90638	Best Life & Hlth Ins Co	TX	2,184	0.0003%	99.9947%
4752	60227	Trinity Life Ins Co	OK	2,140	0.0003%	99.995%
50	62537	Cotton States Life Ins Co	GA	2,112	0.0003%	99.9953%
565	64297	First Unum Life Ins Co	NY	1,890	0.0003%	99.9956%
4732	14086	First Wyoming Life Ins Co	WY	1,789	0.0003%	99.9959%
229	66109	Midwestern United Life Ins Co	IN	1,675	0.0003%	99.9962%
454	69485	Security Natl Life Ins Co	UT	1,621	0.0003%	99.9964%
761	64190	Allianz Life Ins Co Of NY	NY	1,606	0.0003%	99.9967%
669	71323	Zale Life Ins Co	AZ	1,546	0.0002%	99.9969%
429	60003	Park Avenue Life Ins Co	DE	1,490	0.0002%	99.9971%
	64238	Guaranty Income Life Ins Co	LA	1,474	0.0002%	99.9974%
	63223	Federal Life Ins Co	IL	1,463	0.0002%	99.9976%
1347	60183	S USA Life Ins Co Inc	AZ	1,145	0.0002%	99.9978%
943	60033	Ameritas Life Ins Corp of NY	NY	1,122	0.0002%	99.9979%
55	84522	Auto Club Life Ins Co	MI	1,032	0.0002%	99.9981%
4712	67059	North Coast Life Ins Co	WA	1,026	0.0002%	99.9983%
626	78697	Combined Life Ins Co Of NY	NY	1,026	0.0002%	99.9984%
315	67873	Pioneer Amer Ins Co	TX	976	0.0002%	99.9986%
	68446	Longevity Ins Co	TX	905	0.0001%	99.9987%
4771	69647	Catamaran Ins of Ohio Inc	OH	746	0.0001%	99.9988%
565	67601	Paul Revere Variable Ann Ins Co	ME	664	0.0001%	99.9989%
901	61727	Central Reserve Life Ins Co	OH	632	0.0001%	99.999%
4827	79057	Southland Natl Ins Corp	NC	567	0.0001%	99.9991%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	91693	IA Amer Life Ins Co	TX	542	0.0001%	99.9992%
215	68357	Reliable Life Ins Co	MO	517	0.0001%	99.9993%
769	79359	Great W Life & Ann Ins Co of NY	NY	512	0.0001%	99.9994%
306	86126	Members Life Ins Co	IA	501	0.0001%	99.9995%
526	61735	Central Security Life Ins Co	TX	442	0.0001%	99.9995%
839	62324	Freedom Life Ins Co Of Amer	TX	360	0.0001%	99.9996%
4722	89184	Sterling Investors Life Ins Co	GA	354	0.0001%	99.9996%
612	60076	Security Plan Life Ins Co	LA	350	0.0001%	99.9997%
953	80624	American Progressive L&H Ins Of NY	NY	333	0.0001%	99.9997%
901	88366	American Retirement Life Ins Co	OH	327	0.0001%	99.9998%
1295	80799	Celtic Ins Co	IL	308	0%	99.9998%
450	69078	Standard Security Life Ins Co Of NY	NY	305	0%	99.9999%
520	78743	New Era Life Ins Co	TX	150	0%	99.9999%
	91910	American Savings Life Ins Co	AZ	146	0%	99.9999%
4824	71471	Ability Ins Co	NE	114	0%	99.9999%
1	90328	First Hlth Life & Hlth Ins Co	TX	101	0%	100%
215	66397	Mutual Savings Life Ins Co	AL	70	0%	100%
215	69779	Union Natl Life Ins Co	LA	53	0%	100%
4718	97691	Life Of The South Ins Co	GA	53	0%	100%
431	83607	Guggenheim Life & Ann Co	DE	50	0%	100%
	349	Companies in Report		640,916,772	100%	100%

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