

Market Share by Line of Business - Life A&H

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Selected Criteria -		Year: 2014	State: SD	Codelist Basis: Business Written				Round by Thousands: No			
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Group policies							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	18,953,634	15.5175%	15.5175%	18,864,421	0	16,490,876	16,660,604	88.3176%
565	62235	Unum Life Ins Co Of Amer	ME	11,125,767	9.1088%	24.6263%	11,237,657	0	6,759,613	7,455,316	66.3423%
943	61301	Ameritas Life Ins Corp	NE	8,906,463	7.2918%	31.9181%	8,924,005	0	7,283,144	7,352,952	82.3952%
241	65978	Metropolitan Life Ins Co	NY	7,706,402	6.3093%	38.2274%	7,339,882	0	10,864,278	11,396,683	155.2707%
549	80802	US Br Sun Life Assur Co of Canada	MI	6,037,732	4.9432%	43.1706%	5,780,431	0	3,961,089	4,241,864	73.3832%
429	64246	Guardian Life Ins Co Of Amer	NY	3,973,554	3.2532%	46.4238%	3,983,342	0	2,995,718	3,557,247	89.3031%
20	65676	Lincoln Natl Life Ins Co	IN	3,921,044	3.2102%	49.634%	3,923,723	0	1,729,360	2,065,356	52.6377%
229	67105	Reliastar Life Ins Co	MN	3,770,000	3.0865%	52.7205%	3,791,010	0	1,112,603	2,089,965	55.1295%
661	77828	Companion Life Ins Co	SC	3,473,619	2.8439%	55.5644%	3,476,602	0	2,603,878	2,762,871	79.4704%
984	92711	HCC Life Ins Co	IN	3,358,486	2.7496%	58.314%	3,358,486	0	2,796,732	6,165,599	183.5827%
91	70815	Hartford Life & Accident Ins Co	CT	3,200,919	2.6206%	60.9347%	3,202,480	0	2,066,559	1,819,704	56.8217%
332	61271	Principal Life Ins Co	IA	2,870,039	2.3497%	63.2844%	2,869,767	0	3,703,862	3,739,554	130.3086%
233	61263	Bankers Life & Cas Co	IL	2,566,179	2.101%	65.3854%	2,565,312	0	1,556,435	1,602,031	62.4498%
812	93440	HM Life Ins Co	PA	2,521,612	2.0645%	67.4498%	2,532,871	0	4,845,361	4,853,773	191.6313%
8	60534	American Heritage Life Ins Co	FL	2,197,326	1.799%	69.2488%	2,197,950	0	991,107	999,701	45.4833%
98	64890	Berkley Life & Hlth Ins Co	IA	2,174,181	1.78%	71.0288%	2,262,527	0	1,561,791	1,703,269	75.2817%
1	60054	Aetna Life Ins Co	CT	2,140,140	1.7522%	72.781%	2,126,076	0	2,501,610	2,599,611	122.2727%
451	71870	Fidelity Security Life Ins Co	MO	2,109,399	1.727%	74.508%	1,701,812	0	1,005,854	1,303,983	76.6232%
901	67369	Cigna Hlth & Life Ins Co	CT	2,068,836	1.6938%	76.2017%	2,072,853	0	3,077,841	3,143,146	151.6338%
901	65498	Life Ins Co Of N Amer	PA	2,054,655	1.6822%	77.8839%	2,054,655	0	1,208,276	1,210,689	58.9242%
19	70408	Union Security Ins Co	KS	1,996,408	1.6345%	79.5184%	2,014,352	0	883,671	842,225	41.8112%
370	71730	Continental Amer Ins Co	SC	1,787,316	1.4633%	80.9817%	1,805,380	0	818,949	797,792	44.1897%
468	86231	Transamerica Life Ins Co	IA	1,636,905	1.3402%	82.3218%	1,640,462	0	2,323,115	2,401,093	146.3669%
3098	68381	Reliance Standard Life Ins Co	IL	1,621,489	1.3275%	83.6494%	1,634,269	0	991,443	1,050,264	64.2651%
1348	69019	Standard Ins Co	OR	1,428,170	1.1693%	84.8186%	1,013,741	0	1,099,716	400,053	39.463%
111	65315	Liberty Life Assur Co Of Boston	NH	1,334,843	1.0928%	85.9115%	1,339,682	0	653,661	841,984	62.8495%
304	68241	Prudential Ins Co Of Amer	NJ	1,142,880	0.9357%	86.8472%	1,104,407	5,868	522,944	623,258	56.4337%
1129	68608	Symetra Life Ins Co	IA	1,139,906	0.9333%	87.7804%	1,132,130	0	341,150	342,610	30.2624%

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330	60410	American Fidelity Assur Co	OK	1,025,479	0.8396%	88.62%	1,106,735	0	619,334	599,055	54.1281%
468	66281	Transamerica Premier Life Ins Co	IA	963,967	0.7892%	89.4092%	995,030	0	1,345,348	1,471,789	147.914%
306	62626	CMFG Life Ins Co	IA	954,212	0.7812%	90.1904%	952,956	0	65,838	128,118	13.4443%
261	71412	Mutual Of Omaha Ins Co	NE	851,214	0.6969%	90.8873%	833,026	0	406,106	811,533	97.4199%
19	69477	Time Ins Co	WI	692,880	0.5673%	91.4546%	692,225	0	406,438	397,861	57.4757%
4483	70939	Gerber Life Ins Co	NY	633,084	0.5183%	91.9729%	671,498	0	180,624	185,336	27.6004%
276	62863	Trustmark Life Ins Co	IL	606,759	0.4968%	92.4697%	619,832	0	1,121,823	1,053,008	169.886%
140	66869	Nationwide Life Ins Co	OH	549,386	0.4498%	92.9195%	511,770	0	238,358	240,258	46.9465%
860	67091	Northwestern Mut Life Ins Co	WI	525,452	0.4302%	93.3496%	538,573	0	262,949	551,618	102.4221%
869	66168	Minnesota Life Ins Co	MN	494,877	0.4052%	93.7548%	494,097	0	8,964	9,255	1.8731%
19	65080	John Alden Life Ins Co	WI	467,002	0.3823%	94.1371%	458,141	0	339,048	303,887	66.3305%
408	86355	Standard Life & Accident Ins Co	TX	434,087	0.3554%	94.4925%	489,919	0	185,560	231,068	47.1645%
917	71129	Dearborn Natl Life Ins Co	IL	433,984	0.3553%	94.8478%	433,984	0	82,923	82,923	19.1074%
904	65838	John Hancock Life Ins Co USA	MI	428,173	0.3505%	95.1984%	428,173	0	165,044	-230,144	-53.7502%
826	66915	New York Life Ins Co	NY	418,936	0.343%	95.5414%	400,307	88,018	687,487	823,915	205.8208%
55	71854	AAA Life Ins Co	MI	408,706	0.3346%	95.876%	411,513	0	34,848	165,418	40.1975%
4011	70025	Genworth Life Ins Co	DE	380,650	0.3116%	96.1876%	381,403	0	100,493	328,405	86.1045%
261	69868	United Of Omaha Life Ins Co	NE	328,346	0.2688%	96.4565%	328,965	0	220,544	322,190	97.9405%
12	70106	United States Life Ins Co in the Cit	NY	262,300	0.2147%	96.6712%	183,618	0	160,758	-484,936	-264.1005%
769	68322	Great W Life & Ann Ins Co	CO	258,742	0.2118%	96.883%	203,648	0	195,873	199,201	97.8163%
119	65110	Kanawha Ins Co	SC	252,891	0.207%	97.0901%	252,891	0	28,118	23,116	9.1407%
290	92916	United Amer Ins Co	NE	249,108	0.2039%	97.294%	247,204	0	111,258	115,747	46.8225%
492	68721	Security Life Ins Co Of Amer	MN	229,079	0.1875%	97.4816%	230,360	0	141,617	140,674	61.067%
450	65781	Madison Natl Life Ins Co Inc	WI	202,050	0.1654%	97.647%	193,871	0	81,998	7,412	3.8232%
525	67539	Pan Amer Life Ins Co	LA	200,442	0.1641%	97.8111%	199,422	0	172,414	188,267	94.4063%
91	88072	Hartford Life Ins Co	CT	189,078	0.1548%	97.9659%	194,414	0	104,254	93,846	48.2712%
707	62286	Golden Rule Ins Co	IN	163,243	0.1336%	98.0996%	165,454	0	564,395	564,948	341.4532%
468	65021	Stonebridge Life Ins Co	VT	161,216	0.132%	98.2315%	181,759	0	41,503	49,904	27.4561%
	90638	Best Life & Hlth Ins Co	TX	138,418	0.1133%	98.3449%	136,974	0	67,105	72,013	52.5742%
565	67598	Paul Revere Life Ins Co	MA	119,605	0.0979%	98.4428%	119,774	0	388,883	148,483	123.9693%

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	11121	Unified Life Ins Co	TX	116,735	0.0956%	98.5384%	116,720	0	90,238	90,287	77.3535%
450	69078	Standard Security Life Ins Co Of NY	NY	107,464	0.088%	98.6263%	110,020	0	97,283	97,447	88.5721%
565	62049	Colonial Life & Accident Ins Co	SC	99,806	0.0817%	98.7081%	103,803	0	28,534	41,424	39.9064%
588	65129	Kansas City Life Ins Co	MO	98,791	0.0809%	98.7889%	99,147	0	42,432	44,619	45.0029%
901	62308	Connecticut Gen Life Ins Co	CT	98,417	0.0806%	98.8695%	98,122	0	122,828	45,437	46.3066%
1211	66583	National Guardian Life Ins Co	WI	86,704	0.071%	98.9405%	86,543	0	56,029	56,029	64.7412%
1	90328	First Hlth Life & Hlth Ins Co	TX	85,930	0.0704%	99.0108%	85,905	0	51,184	51,079	59.4599%
	62928	EMC Natl Life Co	IA	76,831	0.0629%	99.0737%	76,464	0	17,731	17,731	23.1887%
535	76023	Columbian Life Ins Co	IL	58,500	0.0479%	99.1216%	63,311	0	40,698	32,045	50.6152%
3527	60836	American Republic Ins Co	IA	57,855	0.0474%	99.169%	56,783	0	90,154	84,785	149.3141%
8	60186	Allstate Life Ins Co	IL	54,344	0.0445%	99.2135%	56,879	0	177,569	131,005	230.3223%
41	69914	Sears Life Ins Co	TX	51,584	0.0422%	99.2557%	46,415	0	3,060	2,747	5.9183%
229	61360	Reliastar Life Ins Co Of NY	NY	51,014	0.0418%	99.2975%	51,510	0	0	0	0%
290	60577	American Income Life Ins Co	IN	47,363	0.0388%	99.3363%	48,740	0	32,645	33,736	69.2162%
549	80926	Sun Life & Hlth Ins Co	CT	46,036	0.0377%	99.374%	48,442	0	12,274	14,295	29.5095%
565	64297	First Unum Life Ins Co	NY	43,232	0.0354%	99.4094%	44,783	0	0	0	0%
707	91529	Unimerica Ins Co	WI	42,211	0.0346%	99.4439%	40,500	0	25,768	24,662	60.8938%
12	60488	American Gen Life Ins Co	TX	41,598	0.0341%	99.478%	41,625	0	12,531	-86,271	-207.2577%
619	60895	American United Life Ins Co	IN	40,390	0.0331%	99.511%	40,248	0	6,408	7,120	17.6903%
264	66087	Mid West Natl Life Ins Co Of TN	TX	40,168	0.0329%	99.5439%	39,954	0	5,607	-6,611	-16.5465%
169	68810	Sentry Life Ins Co	WI	35,107	0.0287%	99.5727%	35,321	0	68,279	68,571	194.1366%
233	70319	Washington Natl Ins Co	IN	33,070	0.0271%	99.5997%	35,372	0	70,482	28,875	81.6324%
687	64211	Guarantee Trust Life Ins Co	IL	30,252	0.0248%	99.6245%	29,762	0	17,963	17,270	58.027%
904	93610	John Hancock Life & Hlth Ins Co	MA	30,078	0.0246%	99.6491%	30,078	0	0	0	0%
769	80705	US Br Great West Life Assur Co	MI	26,722	0.0219%	99.671%	26,722	0	0	0	0%
513	63088	Farm Bureau Life Ins Co	IA	25,514	0.0209%	99.6919%	25,514	9,081	9,700	10,426	40.8638%
215	68462	Reserve Natl Ins Co	OK	24,455	0.02%	99.7119%	23,536	0	2,686	-4,622	-19.638%
4734	61492	Athene Annuity & Life Assur Co	DE	24,211	0.0198%	99.7317%	23,239	0	0	0	0%
901	65722	Loyal Amer Life Ins Co	OH	20,316	0.0166%	99.7484%	21,714	0	5,806	6,987	32.1774%
350	62596	Union Fidelity Life Ins Co	KS	20,283	0.0166%	99.765%	20,510	0	23,333	19,504	95.0951%

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150	67261	Old Republic Life Ins Co	IL	18,526	0.0152%	99.7802%	18,526	0	0	0	0%
68	64149	EPIC Life Ins Co	WI	17,888	0.0146%	99.7948%	17,888	0	5,640	11,822	66.089%
4725	93777	Pavonia Life Ins Co of MI	MI	16,863	0.0138%	99.8086%	16,863	0	10,022	16,161	95.837%
1117	61883	Central United Life Ins Co	AR	16,012	0.0131%	99.8217%	15,130	0	4,374	4,673	30.8857%
	69337	American Fin Security Life Ins Co	MO	12,980	0.0106%	99.8323%	13,023	0	4,465	4,201	32.2583%
3527	65641	Lincoln Republic Ins Co	ND	12,684	0.0104%	99.8427%	13,265	0	3,608	-1,723	-12.9891%
869	93742	Securian Life Ins Co	MN	11,723	0.0096%	99.8523%	11,673	0	0	379	3.2468%
581	61476	Boston Mut Life Ins Co	MA	11,295	0.0092%	99.8616%	11,942	0	9,018	9,143	76.5617%
781	69744	Union Labor Life Ins Co	MD	10,712	0.0088%	99.8703%	11,183	0	0	-248	-2.2177%
370	60380	American Family Life Assur Co of Col	NE	9,809	0.008%	99.8784%	9,793	0	7,140	4,991	50.965%
19	60275	American Bankers Life Assur Co Of FL	FL	8,980	0.0074%	99.8857%	8,980	0	0	-473	-5.2673%
276	61425	Trustmark Ins Co	IL	8,054	0.0066%	99.8923%	8,140	0	400	361	4.4349%
290	77968	Family Heritage Life Ins Co Of Amer	OH	7,504	0.0061%	99.8985%	7,425	0	0	0	0%
3527	31119	Medico Ins Co	NE	7,059	0.0058%	99.9042%	7,108	0	4,547	4,447	62.5633%
300	64513	Horace Mann Life Ins Co	IL	6,773	0.0055%	99.9098%	6,674	0	0	-923	-13.8298%
84	71404	Continental Gen Ins Co	OH	6,676	0.0055%	99.9153%	7,571	0	5,665	5,667	74.8514%
1186	69515	Medamerica Ins Co	PA	6,647	0.0054%	99.9207%	6,649	0	0	0	0%
839	62324	Freedom Life Ins Co Of Amer	TX	6,591	0.0054%	99.9261%	6,532	0	674	668	10.2266%
839	98205	National Found Life Ins Co	TX	6,244	0.0051%	99.9312%	6,576	0	218	216	3.2847%
	88668	Mutual Of Amer Life Ins Co	NY	5,676	0.0046%	99.9358%	5,676	0	6,116	6,116	107.7519%
330	60801	American Public Life Ins Co	OK	4,760	0.0039%	99.9397%	4,749	0	4,064	4,605	96.9678%
4750	61409	National Benefit Life Ins Co	NY	4,610	0.0038%	99.9435%	4,546	0	430	428	9.4149%
	63290	Fidelity Life Assn A Legal Reserve L	IL	4,317	0.0035%	99.9471%	4,237	0	0	15	0.354%
84	63479	United Teacher Assoc Ins Co	TX	4,201	0.0034%	99.9505%	4,201	0	31,302	37,311	888.1457%
23	80985	4 Ever Life Ins Co	IL	4,055	0.0033%	99.9538%	2,514	0	0	-22	-0.8751%
	81418	American Medical & Life Ins Co	NY	3,949	0.0032%	99.957%	3,787	0	350	224	5.915%
690	61751	Central States H & L Co Of Omaha	NE	3,940	0.0032%	99.9603%	3,950	0	1,307	-581	-14.7089%
626	62146	Combined Ins Co Of Amer	IL	3,702	0.003%	99.9633%	3,715	0	1,181	586	15.7739%

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	71439	Assurity Life Ins Co	NE	3,619	0.003%	99.9663%	3,635	0	400	2,752	75.7084%
449	90212	Great Southern Life Ins Co	TX	3,545	0.0029%	99.9692%	3,521	0	0	0	0%
367	80578	Physicians Mut Ins Co	NE	2,841	0.0023%	99.9715%	2,792	0	2,581	2,657	95.1648%
565	68195	Provident Life & Accident Ins Co	TN	2,601	0.0021%	99.9736%	2,601	0	35,501	45,492	1,749.0196%
953	60763	American Pioneer Life Ins Co	FL	2,580	0.0021%	99.9757%	2,573	0	0	0	0%
458	66370	Mony Life Ins Co	NY	2,439	0.002%	99.9777%	2,439	0	0	0	0%
	81426	Commercial Travelers Mut Ins Co	NY	2,411	0.002%	99.9797%	2,515	0	25	25	0.994%
468	70688	Transamerica Financial Life Ins Co	NY	2,294	0.0019%	99.9816%	2,323	0	669,850	849,464	36,567.542%
	64580	Illinois Mut Life Ins Co	IL	2,153	0.0018%	99.9833%	2,315	0	0	-10	-0.432%
671	80314	Unicare Life & Hlth Ins Co	IN	2,118	0.0017%	99.9851%	2,224	0	1,617	1,606	72.2122%
264	61832	Chesapeake Life Ins Co	OK	2,013	0.0016%	99.9867%	1,682	0	0	0	0%
876	94358	USAble Life	AR	1,746	0.0014%	99.9882%	1,745	0	0	0	0%
4011	65536	Genworth Life & Ann Ins Co	VA	1,649	0.0014%	99.9895%	1,601	0	0	0	0%
863	92649	American Underwriters Life Ins Co	AZ	1,427	0.0012%	99.9907%	1,427	0	778	730	51.1563%
943	60033	Ameritas Life Ins Corp of NY	NY	1,228	0.001%	99.9917%	1,228	0	886	885	72.0684%
574	76112	Oxford Life Ins Co	AZ	1,143	0.0009%	99.9926%	1,144	0	417	456	39.8601%
	76325	Senior Hlth Ins Co of PA	PA	1,115	0.0009%	99.9935%	1,088	0	0	-785	-72.1507%
41	60518	American Hlth & Life Ins Co	TX	1,114	0.0009%	99.9944%	1,136	0	0	-103	-9.0669%
408	71773	American Natl Life Ins Co Of TX	TX	1,039	0.0009%	99.9953%	1,320	0	0	-171	-12.9545%
244	76236	Cincinnati Life Ins Co	OH	1,007	0.0008%	99.9961%	1,010	0	7,356	7,356	728.3168%
761	90611	Allianz Life Ins Co Of N Amer	MN	914	0.0007%	99.9969%	878	0	500	500	56.9476%
4	65005	RiverSource Life Ins Co	MN	867	0.0007%	99.9976%	874	0	-502	-505	-57.7803%
918	65056	Jackson Natl Life Ins Co	MI	714	0.0006%	99.9982%	717	0	-600	-600	-83.682%
1117	65870	Manhattan Life Ins Co	NY	701	0.0006%	99.9987%	685	0	412	505	73.7226%
	68985	Starmount Life Ins Co	LA	383	0.0003%	99.9991%	394	0	0	0	0%
	68772	Security Mut Life Ins Co Of NY	NY	325	0.0003%	99.9993%	325	0	0	0	0%
200	69663	USAA Life Ins Co	TX	298	0.0002%	99.9996%	300	0	0	0	0%
20	62057	Lincoln Life & Ann Co of NY	NY	223	0.0002%	99.9997%	224	0	0	0	0%
411	85561	MAPFRE Life Ins	DE	183	0.0001%	99.9999%	185	0	0	0	0%

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		Co									
233	62065	Colonial Penn Life Ins Co	PA	83	0.0001%	100%	83	0	0	0	0%
55	84522	Auto Club Life Ins Co	MI	28	0%	100%	28	0	0	0	0%
2538	82538	National Hlth Ins Co	TX	20	0%	100%	20	0	0	259	1,295%
3891	69140	First Allmerica Fin Life Ins Co	MA	0	0%	100%	0	0	1,546	1,546	0%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100%	0	0	9,554	3,470	0%
2878	63983	United Heritage Life Ins Co	ID	0	0%	100%	0	0	824	799	0%
123	65757	Shelter Life Ins Co	MO	0	0%	100%	0	0	788	788	0%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100%	0	0	6,071	1,715	0%
4213	65900	Conseco Life Ins Co	IN	0	0%	100%	0	0	0	-7	0%
		154 Companies in Report		122,143,302	100%	100%	120,922,851	102,967	97,230,288	104,472,810	86.3963%

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