

## Market Share by Line of Business - Life A&amp;H

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Selected Criteria -		Year: 2013	State: SD	Codelist Basis: Business Written			Round by Thousands: No				
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Totals (collectively renewable and other individual policies)							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
119	73288	Humana Ins Co	WI	80,696,914	18.2022%	18.2022%	82,998,502	0	64,297,342	64,492,334	77.703%
370	60380	American Family Life Assur Co of Col	NE	48,003,613	10.8278%	29.03%	48,336,198	0	29,168,189	31,393,112	64.9474%
233	70319	Washington Natl Ins Co	IN	27,670,708	6.2415%	35.2715%	26,306,999	0	14,117,586	14,612,695	55.5468%
707	79413	UnitedHealthcare Ins Co	CT	24,134,999	5.4439%	40.7154%	24,490,757	0	20,050,318	20,180,640	82.401%
261	71412	Mutual Of Omaha Ins Co	NE	12,788,600	2.8846%	43.6001%	13,118,097	0	8,193,641	9,045,960	68.9579%
4011	70025	Genworth Life Ins Co	DE	10,328,502	2.3297%	45.9298%	10,204,026	0	4,566,812	6,323,261	61.9683%
565	62235	Unum Life Ins Co Of Amer	ME	10,099,704	2.2781%	48.2079%	10,165,525	0	6,103,672	5,399,614	53.1169%
1	90328	First Hlth Life & Hlth Ins Co	TX	9,779,435	2.2059%	50.4138%	9,833,606	0	9,909,381	9,920,774	100.8864%
241	65978	Metropolitan Life Ins Co	NY	9,773,159	2.2045%	52.6182%	9,436,521	0	10,375,251	10,891,840	115.4222%
261	69868	United Of Omaha Life Ins Co	NE	9,480,207	2.1384%	54.7566%	9,523,593	0	7,219,591	7,558,402	79.365%
332	61271	Principal Life Ins Co	IA	8,780,463	1.9805%	56.7371%	7,518,839	0	5,011,757	4,720,315	62.7798%
261	72850	United World Life Ins Co	NE	8,244,873	1.8597%	58.5969%	8,597,585	0	6,324,129	6,150,896	71.5421%
468	86231	Transamerica Life Ins Co	IA	8,172,718	1.8435%	60.4403%	8,272,360	0	11,367,963	12,994,971	157.089%
943	61301	Ameritas Life Ins Corp	NE	8,034,880	1.8124%	62.2527%	8,080,815	0	7,508,759	7,614,793	94.233%
1	60054	Aetna Life Ins Co	CT	7,604,714	1.7153%	63.968%	7,762,912	0	6,007,724	6,331,208	81.5571%
19	69477	Time Ins Co	WI	5,956,971	1.3437%	65.3117%	5,854,181	0	6,376,416	7,094,636	121.1892%
549	80802	US Br Sun Life Assur Co of Canada	MI	5,784,123	1.3047%	66.6164%	5,870,624	0	1,956,774	1,986,872	33.8443%
904	65838	John Hancock Life Ins Co USA	MI	5,395,224	1.217%	67.8334%	5,461,907	36	1,046,915	2,217,003	40.5903%
626	62146	Combined Ins Co Of Amer	IL	5,252,991	1.1849%	69.0182%	5,147,410	0	1,708,856	1,822,035	35.3971%
233	61263	Bankers Life & Cas Co	IL	4,567,473	1.0303%	70.0485%	4,625,232	92	3,759,695	4,006,059	86.6131%
429	64246	Guardian Life Ins Co Of Amer	NY	4,554,514	1.0273%	71.0758%	4,554,592	4,272	3,410,865	4,774,608	104.8306%
290	77968	Family Heritage Life Ins Co Of Amer	OH	4,122,663	0.9299%	72.0057%	4,114,113	0	915,410	986,054	23.9676%
661	77828	Companion Life Ins Co	SC	4,105,858	0.9261%	72.9319%	4,123,153	0	3,049,525	3,142,348	76.2123%
826	66915	New York Life Ins Co	NY	4,060,258	0.9158%	73.8477%	4,159,743	51,093	2,199,357	2,262,064	54.3799%
	71471	Ability Ins Co	NE	3,861,483	0.871%	74.7187%	3,909,094	0	6,440,974	7,565,012	193.5234%
812	93440	HM Life Ins Co	PA	3,710,952	0.8371%	75.5558%	3,708,520	0	1,374,640	1,408,192	37.9718%
984	92711	HCC Life Ins Co	IN	3,528,129	0.7958%	76.3516%	3,520,466	0	3,843,875	3,382,707	96.0869%

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4483	70939	Gerber Life Ins Co	NY	3,494,444	0.7882%	77.1398%	3,498,940	0	2,481,106	2,587,242	73.9436%
91	70815	Hartford Life & Accident Ins Co	CT	3,382,656	0.763%	77.9028%	3,330,118	0	2,263,149	2,059,072	61.8318%
20	65676	Lincoln Natl Life Ins Co	IN	3,307,218	0.746%	78.6488%	3,344,570	0	1,377,742	1,587,110	47.4533%
8	60534	American Heritage Life Ins Co	FL	3,259,976	0.7353%	79.3841%	3,261,304	0	1,678,934	1,676,395	51.4026%
860	67091	Northwestern Mut Life Ins Co	WI	3,232,376	0.7291%	80.1132%	3,234,541	728,597	911,399	2,401,976	74.2602%
306	62626	CMFG Life Ins Co	IA	3,019,627	0.6811%	80.7943%	2,760,505	0	801,107	430,143	15.582%
860	69000	Northwestern Long Term Care Ins Co	WI	2,989,230	0.6743%	81.4686%	2,719,092	44,737	175,401	17,563	0.6459%
901	62308	Connecticut Gen Life Ins Co	CT	2,934,102	0.6618%	82.1304%	2,921,301	0	2,732,636	2,481,605	84.9486%
565	62049	Colonial Life & Accident Ins Co	SC	2,863,100	0.6458%	82.7762%	2,878,755	0	1,300,438	1,486,119	51.6237%
19	70408	Union Security Ins Co	KS	2,619,254	0.5908%	83.367%	2,634,075	0	1,196,322	1,934,974	73.4593%
565	68195	Provident Life & Accident Ins Co	TN	2,416,642	0.5451%	83.9121%	2,452,852	0	2,458,785	2,456,621	100.1537%
367	80578	Physicians Mut Ins Co	NE	2,354,108	0.531%	84.4431%	2,347,669	0	1,439,779	1,749,913	74.5383%
1348	69019	Standard Ins Co	OR	2,115,945	0.4773%	84.9204%	1,485,140	0	1,093,276	1,525,063	102.6882%
707	62286	Golden Rule Ins Co	IN	2,113,700	0.4768%	85.3972%	2,145,734	0	2,277,002	2,265,731	105.5924%
370	71730	Continental Amer Ins Co	SC	1,868,239	0.4214%	85.8186%	2,015,317	0	973,616	997,679	49.5048%
304	68241	Prudential Ins Co Of Amer	NJ	1,860,881	0.4197%	86.2383%	1,867,637	3,876	543,470	730,072	39.0907%
1	12321	American Continental Ins Co	TN	1,859,514	0.4194%	86.6577%	1,835,697	0	1,425,674	1,501,249	81.7809%
3527	31119	Medico Ins Co	NE	1,780,628	0.4016%	87.0594%	1,851,260	0	1,318,706	1,327,090	71.6858%
901	65498	Life Ins Co Of N Amer	PA	1,736,626	0.3917%	87.4511%	1,736,627	0	922,894	1,974,205	113.6804%
687	64211	Guarantee Trust Life Ins Co	IL	1,731,677	0.3906%	87.8417%	1,585,830	0	271,045	382,433	24.1156%
98	64890	Berkley Life & Hlth Ins Co	IA	1,718,453	0.3876%	88.2293%	1,482,302	0	424,194	171,706	11.5837%
690	61751	Central States H & L Co Of Omaha	NE	1,694,168	0.3821%	88.6115%	1,831,174	0	409,334	375,498	20.5059%
229	67105	Reliastar Life Ins Co	MN	1,636,354	0.3691%	88.9806%	1,608,858	0	831,027	689,846	42.878%
4	65005	RiverSource Life Ins Co	MN	1,629,895	0.3676%	89.3482%	1,646,172	0	3,953,665	3,974,058	241.4121%
	68802	Sentinel Security Life Ins Co	UT	1,566,145	0.3533%	89.7015%	1,606,502	0	1,421,410	1,224,054	76.1937%
3098	68381	Reliance Standard Life Ins	IL	1,536,822	0.3466%	90.0481%	1,591,177	0	706,865	963,158	60.5312%

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		Co									
901	65722	Loyal Amer Life Ins Co	OH	1,521,785	0.3433%	90.3914%	1,532,603	0	1,068,715	1,076,026	70.209%
	62952	Equitable Life & Cas Ins Co	UT	1,508,013	0.3402%	90.7315%	1,475,840	0	643,814	489,722	33.1826%
290	92916	United Amer Ins Co	NE	1,495,617	0.3374%	91.0689%	1,511,445	0	1,298,217	1,299,560	85.9813%
901	67369	Cigna Hlth & Life Ins Co	CT	1,452,597	0.3277%	91.3965%	1,453,014	0	1,441,444	1,611,465	110.905%
761	90611	Allianz Life Ins Co Of N Amer	MN	1,318,835	0.2975%	91.694%	1,308,499	0	536,252	542,628	41.4695%
	76325	Senior Hlth Ins Co of PA	PA	1,251,145	0.2822%	91.9762%	1,717,278	0	4,270,234	6,578,540	383.0795%
111	65315	Liberty Life Assur Co Of Boston	NH	1,221,698	0.2756%	92.2518%	1,184,845	0	354,703	434,684	36.687%
451	71870	Fidelity Security Life Ins Co	MO	1,196,087	0.2698%	92.5216%	1,196,293	0	809,872	716,458	59.8898%
1186	69515	Medamerica Ins Co	PA	1,125,489	0.2539%	92.7755%	1,139,955	0	384,586	387,866	34.0247%
215	68462	Reserve Natl Ins Co	OK	1,088,123	0.2454%	93.0209%	1,050,470	0	915,515	986,079	93.8703%
468	66281	Monumental Life Ins Co	IA	1,073,431	0.2421%	93.263%	1,075,875	0	587,466	588,588	54.7078%
84	71404	Continental Gen Ins Co	OH	1,061,523	0.2394%	93.5025%	1,156,045	0	813,889	2,154,793	186.3935%
3527	67679	American Republic Corp Ins Co	NE	1,054,955	0.238%	93.7404%	1,055,866	0	733,960	729,461	69.0865%
1295	80799	Celtic Ins Co	IL	1,053,411	0.2376%	93.978%	991,498	0	1,340,026	1,225,297	123.5804%
330	60410	American Fidelity Assur Co	OK	1,007,489	0.2273%	94.2053%	1,029,712	0	933,007	1,230,413	119.491%
19	65080	John Alden Life Ins Co	WI	920,181	0.2076%	94.4128%	936,048	0	867,658	931,587	99.5234%
1129	68608	Symetra Life Ins Co	WA	898,632	0.2027%	94.6155%	898,251	0	567,994	583,181	64.9241%
	42129	United Security Assur Co Of PA	PA	872,066	0.1967%	94.8122%	818,592	0	64,024	120,592	14.7316%
367	72125	Physicians Life Ins Co	NE	862,750	0.1946%	95.0069%	863,807	0	572,590	570,064	65.9944%
	64580	Illinois Mut Life Ins Co	IL	758,255	0.171%	95.1779%	760,440	0	231,408	327,137	43.0194%
869	66168	Minnesota Life Ins Co	MN	723,661	0.1632%	95.3411%	735,881	0	512,782	431,188	58.5948%
276	62863	Trustmark Life Ins Co	IL	722,704	0.163%	95.5041%	732,063	0	1,030,957	1,047,885	143.1414%
3527	60836	American Republic Ins Co	IA	721,196	0.1627%	95.6668%	714,270	0	694,500	732,484	102.55%
707	91529	Unimerica Ins Co	WI	682,674	0.154%	95.8208%	673,715	0	572,372	573,130	85.0701%
435	65935	Massachusetts Mut Life Ins Co	MA	641,673	0.1447%	95.9655%	567,844	12,096	40,026	15,232	2.6824%
119	65110	Kanawha Ins Co	SC	613,667	0.1384%	96.1039%	613,667	0	267,807	292,215	47.6178%
4011	65536	Genworth Life & Ann Ins Co	VA	558,076	0.1259%	96.2298%	548,804	0	748,496	750,145	136.6872%
		Assurity Life Ins									

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	71439	Co	NE	539,822	0.1218%	96.3516%	530,502	0	160,578	-3,125	-0.5891%
429	71714	Berkshire Life Ins Co of Amer	MA	513,411	0.1158%	96.4674%	518,210	0	7,600	399,946	77.1784%
565	67598	Paul Revere Life Ins Co	MA	469,172	0.1058%	96.5732%	479,785	0	293,514	251,960	52.5152%
233	62065	Colonial Penn Life Ins Co	PA	461,156	0.104%	96.6772%	447,494	0	297,710	303,799	67.889%
55	71854	AAA Life Ins Co	MI	457,802	0.1033%	96.7805%	462,740	0	126,875	120,913	26.1298%
8	65595	Lincoln Benefit Life Co	NE	443,726	0.1001%	96.8806%	452,013	0	75,505	94,696	20.9498%
917	71129	Dearborn Natl Life Ins Co	IL	424,236	0.0957%	96.9763%	424,236	0	147,937	147,937	34.8714%
	65927	Lincoln Heritage Life Ins Co	IL	421,771	0.0951%	97.0714%	421,771	0	303,990	289,285	68.5882%
119	70580	Humanadental Ins Co	WI	416,063	0.0938%	97.1653%	416,063	0	239,835	243,487	58.5217%
918	65056	Jackson Natl Life Ins Co	MI	397,057	0.0896%	97.2548%	394,114	0	529,102	529,102	134.251%
7	63258	Federated Life Ins Co	MN	385,158	0.0869%	97.3417%	393,700	0	0	99,780	25.3442%
84	63479	United Teacher Assoc Ins Co	TX	375,437	0.0847%	97.4264%	386,587	0	104,249	105,389	27.2614%
12	60488	American Gen Life Ins Co	TX	371,266	0.0837%	97.5101%	403,390	0	418,735	387,654	96.0991%
450	69078	Standard Security Life Ins Co Of NY	NY	363,424	0.082%	97.5921%	368,383	0	337,552	337,552	91.6307%
408	86355	Standard Life & Accident Ins Co	TX	346,292	0.0781%	97.6702%	380,432	0	175,500	228,571	60.082%
200	69663	USAA Life Ins Co	TX	326,093	0.0736%	97.7438%	325,697	0	219,807	224,605	68.9613%
41	60518	American Hlth & Life Ins Co	TX	321,663	0.0726%	97.8163%	262,331	0	126,553	113,479	43.2579%
525	67539	Pan Amer Life Ins Co	LA	308,131	0.0695%	97.8858%	322,010	0	274,007	288,186	89.496%
12	70106	United States Life Ins Co In NYC	NY	302,541	0.0682%	97.9541%	325,725	0	263,781	336,699	103.3691%
943	80837	Union Central Life Ins Co	NE	291,110	0.0657%	98.0197%	309,140	0	134,727	198,882	64.334%
468	91413	Western Reserve Life Assur Co of OH	OH	291,064	0.0657%	98.0854%	291,064	0	171,212	171,799	59.0245%
290	60577	American Income Life Ins Co	IN	282,143	0.0636%	98.149%	285,495	0	146,983	195,238	68.3858%
	69132	State Mut Ins Co	GA	272,366	0.0614%	98.2105%	271,770	0	170,064	165,081	60.7429%
619	69116	State Life Ins Co	IN	270,832	0.0611%	98.2716%	278,455	0	65,726	129,861	46.6363%
450	65781	Madison Natl Life Ins Co Inc	WI	266,352	0.0601%	98.3316%	260,989	0	213,000	110,184	42.2179%
4722	71390	Puritan Life Ins Co of Amer	AZ	260,251	0.0587%	98.3903%	263,905	0	175,355	168,374	63.801%
91	88072	Hartford Life Ins Co	CT	255,820	0.0577%	98.448%	243,280	0	88,024	88,173	36.2434%
468	65021	Stonebridge Life Ins Co	VT	251,666	0.0568%	98.5048%	258,649	0	330,324	358,905	138.7614%
		Security Life Ins									

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492	68721	Co Of Amer	MN	245,197	0.0553%	98.5601%	243,233	0	177,500	174,686	71.8184%
687	92703	United Natl Life Ins Co Of Amer	IL	245,088	0.0553%	98.6154%	242,867	0	105,694	93,412	38.4622%
769	68322	Great W Life & Ann Ins Co	CO	236,048	0.0532%	98.6686%	189,476	0	199,922	193,717	102.2383%
953	62359	Constitution Life Ins Co	TX	229,910	0.0519%	98.7205%	235,655	0	190,347	166,029	70.4543%
212	80896	Centre Life Ins Co	MA	224,711	0.0507%	98.7712%	232,726	0	280,291	294,945	126.7349%
1117	61883	Central United Life Ins Co	AR	223,596	0.0504%	98.8216%	224,867	0	183,223	181,582	80.7508%
1117	63053	Family Life Ins Co	TX	223,392	0.0504%	98.872%	225,668	0	162,591	156,436	69.3213%
241	87726	Metlife Ins Co of CT	CT	214,902	0.0485%	98.9205%	245,403	0	370,414	913,513	372.2501%
	89184	Sterling Investors Life Ins Co	GA	210,861	0.0476%	98.9681%	213,822	0	113,534	112,469	52.5994%
50	62553	Country Life Ins Co	IL	204,679	0.0462%	99.0142%	203,418	0	37,319	39,940	19.6344%
280	61190	Auto Owners Life Ins Co	MI	202,256	0.0456%	99.0598%	201,800	0	15,181	1,236	0.6125%
140	66869	Nationwide Life Ins Co	OH	194,429	0.0439%	99.1037%	126,394	0	64,498	64,598	51.1084%
953	68284	Pyramid Life Ins Co	KS	190,803	0.043%	99.1467%	197,338	0	165,155	187,010	94.7663%
1	68500	Continental Life Ins Co Brentwood	TN	189,720	0.0428%	99.1895%	186,953	0	136,482	141,180	75.5163%
458	68136	Protective Life Ins Co	TN	178,001	0.0402%	99.2297%	258,801	0	132,295	133,124	51.4388%
1266	91642	Forethought Life Ins Co	IN	171,255	0.0386%	99.2683%	174,615	0	119,502	119,594	68.4901%
408	60739	American Natl Ins Co	TX	158,342	0.0357%	99.304%	227,304	0	69,980	71,900	31.6316%
587	61239	Bankers Fidelity Life Ins Co	GA	154,975	0.035%	99.339%	139,014	0	110,401	107,480	77.316%
671	80314	Unicare Life & Hlth Ins Co	IN	146,506	0.033%	99.372%	163,618	0	130,844	117,864	72.0361%
513	63088	Farm Bureau Life Ins Co	IA	140,462	0.0317%	99.4037%	148,030	9,920	132,567	140,283	94.7666%
520	67784	Philadelphia Amer Life Ins Co	TX	137,219	0.031%	99.4347%	136,356	0	296,293	301,005	220.7494%
968	62944	AXA Equitable Life Ins Co	NY	117,683	0.0265%	99.4612%	121,867	0	98,567	99,146	81.3559%
1211	66583	National Guardian Life Ins Co	WI	115,960	0.0262%	99.4874%	116,805	0	63,803	63,803	54.6235%
572	77720	LifeSecure Ins Co	MI	114,471	0.0258%	99.5132%	110,657	0	4,606	5,376	4.8583%
619	60895	American United Life Ins Co	IN	100,695	0.0227%	99.5359%	100,693	0	230,979	241,708	240.0445%
350	62596	Union Fidelity Life Ins Co	KS	99,744	0.0225%	99.5584%	100,679	0	15,247	13,567	13.4755%
	90638	Best Life & Hlth	TX	95,831	0.0216%	99.58%	99,685	0	54,055	52,524	52.69%

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		Ins Co									
588	65129	Kansas City Life Ins Co	MO	92,456	0.0209%	99.6009%	92,396	0	60,651	58,255	63.0493%
549	80926	Sun Life & Hlth Ins Co	CT	83,364	0.0188%	99.6197%	81,608	0	12,582	12,122	14.8539%
440	66265	Monarch Life Ins Co	MA	80,916	0.0183%	99.6379%	80,791	0	58,674	-109,840	-135.9557%
535	76023	Columbian Life Ins Co	IL	79,156	0.0179%	99.6558%	165,734	0	94,824	82,775	49.9445%
264	97055	Mega Life & Hlth Ins Co The	OK	63,645	0.0144%	99.6701%	66,125	0	16,212	24,984	37.783%
8	60186	Allstate Life Ins Co	IL	60,454	0.0136%	99.6838%	60,783	0	100,075	100,748	165.7503%
276	61425	Trustmark Ins Co	IL	59,496	0.0134%	99.6972%	59,714	0	20,487	16,336	27.3571%
19	60275	American Bankers Life Assur Co Of FL	FL	57,184	0.0129%	99.7101%	57,247	0	4,388	-944	-1.649%
41	69914	Sears Life Ins Co	TX	57,004	0.0129%	99.7229%	47,033	0	50,000	49,465	105.1708%
233	65900	Conseco Life Ins Co	IN	56,748	0.0128%	99.7357%	61,508	0	49,488	46,233	75.1658%
901	88366	American Retirement Life Ins Co	OH	53,026	0.012%	99.7477%	43,928	0	19,387	33,546	76.3659%
869	65811	American Modern Life Ins Co	OH	49,893	0.0113%	99.759%	53,995	0	37,431	5,443	10.0806%
4725	93777	Pavonia Life Ins Co of MI	MI	48,483	0.0109%	99.7699%	48,657	0	13,450	12,928	26.5697%
	62928	EMC Natl Life Co	IA	47,146	0.0106%	99.7805%	47,047	0	5,084	4,282	9.1015%
876	94358	USAble Life	AR	44,512	0.01%	99.7906%	44,512	0	5,286	5,286	11.8754%
290	91472	Globe Life & Accident Ins Co	NE	42,688	0.0096%	99.8002%	42,499	0	18,418	19,595	46.107%
248	69973	United Life Ins Co	IA	42,626	0.0096%	99.8098%	45,035	0	19,000	-3,622	-8.0426%
4734	61492	Athene Annuity & Life Assur Co	DE	42,307	0.0095%	99.8194%	40,751	0	7,800	7,716	18.9345%
634	66680	National Life Ins Co	VT	41,069	0.0093%	99.8286%	49,131	0	14,045	15,024	30.5795%
901	61727	Central Reserve Life Ins Co	OH	38,385	0.0087%	99.8373%	39,001	0	19,120	19,607	50.2731%
458	66370	Mony Life Ins Co	NY	32,477	0.0073%	99.8446%	34,171	14,860	37,270	28,142	82.3564%
904	93610	John Hancock Life & Hlth Ins Co	MA	31,146	0.007%	99.8516%	31,178	0	0	103,089	330.6466%
4712	63967	Government Personnel Mut Life Ins Co	TX	30,797	0.0069%	99.8586%	29,212	0	46,752	47,548	162.7687%
169	68810	Sentry Life Ins Co	WI	29,883	0.0067%	99.8653%	29,465	0	48,717	51,836	175.924%
769	80705	US Br Great West Life Assur Co	MI	28,754	0.0065%	99.8718%	29,020	0	12,370	12,433	42.8429%
471	62383	Centurion Life Ins Co	IA	28,235	0.0064%	99.8782%	28,235	0	20,756	29,327	103.8675%
264	66087	Mid West Natl Life Ins Co Of TN	TX	27,863	0.0063%	99.8845%	27,959	0	1,122	924	3.3048%



## Market Share by Line of Business - Life A&amp;H

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
850	67644	Penn Mut Life Ins Co	PA	27,049	0.0061%	99.8906%	27,371	0	20,006	-309,505	1,130.7771%
565	68209	Provident Life & Cas Ins Co	TN	22,940	0.0052%	99.8957%	22,339	0	9,554	0	0%
	11121	Unified Life Ins Co	TX	22,763	0.0051%	99.9009%	22,719	0	34,531	32,051	141.0758%
4011	72990	Genworth Life Ins Co of NY	NY	20,375	0.0046%	99.9055%	20,375	0	0	0	0%
704	89206	Ohio Natl Life Assur Corp	OH	18,636	0.0042%	99.9097%	18,663	0	0	0	0%
229	61360	Reliastar Life Ins Co Of NY	NY	18,298	0.0041%	99.9138%	18,217	0	3,767	3,874	21.2659%
300	64513	Horace Mann Life Ins Co	IL	17,284	0.0039%	99.9177%	17,388	0	3,716	-3,764	-21.6471%
150	67261	Old Republic Life Ins Co	IL	16,983	0.0038%	99.9215%	16,983	0	-14,774	-59,949	-352.9942%
3527	65641	Lincoln Republic Ins Co	ND	16,474	0.0037%	99.9252%	16,593	0	1,772	-5,844	-35.2197%
574	61859	Christian Fidelity Life Ins Co	TX	14,194	0.0032%	99.9284%	14,038	0	1,096	1,411	10.0513%
953	71072	Marquette Natl Life Ins Co	TX	14,061	0.0032%	99.9316%	14,245	0	7,322	7,159	50.2562%
1211	97241	Settlers Life Ins Co	WI	13,363	0.003%	99.9346%	13,493	0	0	0	0%
704	67172	Ohio Natl Life Ins Co	OH	13,290	0.003%	99.9376%	13,313	1,386	0	0	0%
839	62324	Freedom Life Ins Co Of Amer	TX	13,144	0.003%	99.9406%	12,859	0	425	441	3.4295%
781	69744	Union Labor Life Ins Co	MD	11,725	0.0026%	99.9432%	11,569	0	0	553	4.78%
241	63665	General Amer Life Ins Co	MO	11,707	0.0026%	99.9459%	11,633	0	0	0	0%
574	76112	Oxford Life Ins Co	AZ	11,513	0.0026%	99.9485%	7,401	0	11,650	11,566	156.2762%
869	68160	Balboa Life Ins Co	CA	11,297	0.0025%	99.951%	10,853	0	0	0	0%
549	68047	Professional Ins Co	TX	11,139	0.0025%	99.9535%	11,128	0	1,088	1,025	9.211%
953	60763	American Pioneer Life Ins Co	FL	10,979	0.0025%	99.956%	11,111	0	0	0	0%
581	61476	Boston Mut Life Ins Co	MA	10,114	0.0023%	99.9583%	10,125	0	10,241	10,397	102.6864%
241	91626	New England Life Ins Co	MA	9,918	0.0022%	99.9605%	9,888	0	0	-1,978	-20.004%
901	67903	Provident Amer Life & Hlth Ins Co	OH	9,513	0.0021%	99.9627%	9,618	0	5,077	5,188	53.9405%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	9,061	0.002%	99.9647%	9,060	0	6,071	973	10.7395%
565	64297	First Unum Life Ins Co	NY	8,921	0.002%	99.9667%	9,489	0	0	0	0%
84	63312	Great Amer Life Ins Co	OH	8,844	0.002%	99.9687%	8,850	0	233	266	3.0056%

## Market Share by Line of Business - Life A&amp;H

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
264	92908	HealthMarkets Ins Co	OK	8,031	0.0018%	99.9705%	9,553	0	9,313	9,418	98.5868%
212	63177	Farmers New World Life Ins Co	WA	6,951	0.0016%	99.9721%	6,951	0	0	0	0%
	69329	Surety Life & Cas Ins Co	ND	6,485	0.0015%	99.9736%	6,487	0	1,342	1,342	20.6875%
4734	61689	Aviva Life & Ann Co	IA	6,119	0.0014%	99.9749%	9,996	0	0	0	0%
839	98205	National Found Life Ins Co	TX	6,087	0.0014%	99.9763%	5,988	0	684	646	10.7882%
	88668	Mutual Of Amer Life Ins Co	NY	5,913	0.0013%	99.9776%	5,913	0	16,755	16,755	283.3587%
	81426	Commercial Travelers Mut Ins Co	NY	5,898	0.0013%	99.979%	5,795	0	8,648	8,648	149.2321%
23	80985	4 Ever Life Ins Co	IL	5,681	0.0013%	99.9803%	5,395	0	599	542	10.0463%
769	80659	US Business of Canada Life Assur Co	MI	5,593	0.0013%	99.9815%	6,144	0	24,888	24,822	404.0039%
626	78697	Combined Life Ins Co Of NY	NY	4,783	0.0011%	99.9826%	4,755	0	94	8	0.1682%
	68772	Security Mut Life Ins Co Of NY	NY	4,629	0.001%	99.9836%	4,286	0	0	0	0%
91	71153	Hartford Life & Ann Ins Co	CT	4,411	0.001%	99.9846%	4,414	0	12,689	48,437	1,097.3493%
	81418	American Medical & Life Ins Co	NY	4,308	0.001%	99.9856%	4,248	0	561	457	10.758%
	64017	Jefferson Natl Life Ins Co	TX	4,102	0.0009%	99.9865%	4,102	0	431	518	12.628%
4796	87963	National Teachers Assoc Life Ins Co	TX	4,015	0.0009%	99.9874%	3,996	0	250	252	6.3063%
	63290	Fidelity Life Assn A Legal Reserve L	IL	3,901	0.0009%	99.9883%	3,920	0	0	24	0.6122%
17	97691	Life Of The South Ins Co	GA	3,618	0.0008%	99.9891%	2,509	0	0	15	0.5978%
449	90212	Great Southern Life Ins Co	TX	3,493	0.0008%	99.9899%	3,479	0	0	0	0%
1216	60142	TIAA Cref Life Ins Co	NY	3,353	0.0008%	99.9907%	3,347	0	0	23	0.6872%
520	78743	New Era Life Ins Co	TX	3,234	0.0007%	99.9914%	3,236	0	0	41	1.267%
4750	61409	National Benefit Life Ins Co	NY	3,179	0.0007%	99.9921%	3,348	0	0	0	0%
330	60801	American Public Life Ins Co	OK	3,111	0.0007%	99.9928%	3,126	0	2,814	3,001	96.0013%
290	65331	Liberty Natl Life Ins Co	NE	2,652	0.0006%	99.9934%	2,653	0	0	0	0%
2538	82538	National Hlth Ins Co	TX	2,599	0.0006%	99.994%	2,586	0	1,123	738	28.5383%
953	80624	American Progressive L&H	NY	2,576	0.0006%	99.9946%	2,601	0	0	0	0%



## Market Share by Line of Business - Life A&amp;H

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		Ins Of NY									
836	70483	Western & Southern Life Ins Co	OH	2,574	0.0006%	99.9952%	2,556	0	0	0	0%
669	71323	Zale Life Ins Co	AZ	2,466	0.0006%	99.9957%	2,466	0	0	42	1.7032%
244	76236	Cincinnati Life Ins Co	OH	2,424	0.0005%	99.9963%	2,530	0	3,950	6,032	238.419%
574	68349	North Amer Ins Co	WI	2,357	0.0005%	99.9968%	2,327	0	2,436	3,167	136.098%
20	62057	Lincoln Life & Ann Co of NY	NY	1,917	0.0004%	99.9972%	2,056	0	0	0	0%
	74900	Aurigen Reins Co of Amer	AR	1,651	0.0004%	99.9976%	3,860	0	5,957	1,630	42.228%
408	71773	American Natl Life Ins Co Of TX	TX	1,385	0.0003%	99.9979%	1,056	0	0	-1,757	-166.3826%
588	67199	Old Amer Ins Co	MO	1,296	0.0003%	99.9982%	1,314	0	0	146	11.1111%
468	70688	Transamerica Financial Life Ins Co	NY	1,162	0.0003%	99.9985%	1,158	0	0	19	1.6408%
8	70874	Allstate Life Ins Co Of NY	NY	1,048	0.0002%	99.9987%	1,093	0	0	0	0%
1117	65870	Manhattan Life Ins Co	NY	1,028	0.0002%	99.999%	915	0	474	533	58.2514%
264	61832	Chesapeake Life Ins Co	OK	1,027	0.0002%	99.9992%	1,506	0	283	305	20.2523%
863	92649	American Underwriters Life Ins Co	AZ	868	0.0002%	99.9994%	3,645	0	5,288	3,262	89.4925%
	66214	Heartland Natl Life Ins Co	IN	808	0.0002%	99.9996%	808	0	93	105	12.995%
943	60033	Ameritas Life Ins Corp of NY	NY	608	0.0001%	99.9997%	1,066	0	786	792	74.2964%
261	13100	Omaha Ins Co	NE	561	0.0001%	99.9998%	561	0	0	0	0%
68	64149	EPIC Life Ins Co	WI	546	0.0001%	99.9999%	546	0	0	173	31.685%
	67393	Ozark Natl Life Ins Co	MO	524	0.0001%	100.0001%	531	0	0	0	0%
19	67989	American Memorial Life Ins Co	SD	449	0.0001%	100.0002%	469	0	0	0	0%
984	85561	Perico Life Ins Co	DE	254	0.0001%	100.0002%	313	0	0	-20	-6.3898%
4750	65919	Primerica Life Ins Co	MA	251	0.0001%	100.0003%	251	0	0	29	11.5538%
	63223	Federal Life Ins Co	IL	180	0%	100.0003%	30	0	0	0	0%
872	66230	William Penn Life Ins Co Of NY	NY	169	0%	100.0004%	169	0	0	0	0%
836	99937	Columbus Life Ins Co	OH	111	0%	100.0004%	122	0	0	0	0%
312	81779	Individual Assur Co Life Hlth & Acc	MO	88	0%	100.0004%	214	0	0	0	0%
	68985	Starmount Life Ins Co	LA	86	0%	100.0004%	167	0	0	0	0%
		Securian Life Ins									

Market Share by Line of Business - Life A&H
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869	93742	Co	MN	78	0%	100.0004%	75	0	0	5	6.6667%
	60542	American Home Life Ins Co	KS	75	0%	100.0005%	80	0	0	0	0%
55	84522	Auto Club Life Ins Co	MI	68	0%	100.0005%	71	0	0	-4	-5.6338%
1347	60176	SBLI USA Mut Life Ins Co Inc	NY	50	0%	100.0005%	50	0	0	0	0%
	70130	Universal Guar Life Ins Co	OH	24	0%	100.0005%	24	0	0	0	0%
454	69485	Security Natl Life Ins Co	UT	20	0%	100.0005%	21	0	0	0	0%
431	66974	North Amer Co Life & Hlth Ins	IA	15	0%	100.0005%	16	0	0	0	0%
2878	63983	United Heritage Life Ins Co	ID	0	0%	100.0005%	0	0	2,110	5,024	0%
3891	84824	Commonwealth Ann & Life Ins Co	MA	0	0%	100.0005%	0	0	989	989	0%
403	67814	Phoenix Life Ins Co	NY	0	0%	100.0005%	6,963	0	0	0	0%
153	67628	Pekin Life Ins Co	IL	0	0%	100.0005%	96	0	0	0	0%
3891	69140	First Allmerica Fin Life Ins Co	MA	0	0%	100.0005%	0	0	1,547	1,520	0%
123	65757	Shelter Life Ins Co	MO	0	0%	100.0005%	140	0	0	0	0%
431	66044	Midland Natl Life Ins Co	IA	0	0%	100.0005%	0	0	4,341	4,419	0%
4716	65951	Merit Life Ins Co	IN	-2,218	-0.0005%	100%	11,572	0	0	-11	-0.0951%
		<b>254 Companies in Report</b>		<b>443,336,172</b>	<b>100%</b>	<b>100%</b>	<b>444,132,534</b>	<b>870,965</b>	<b>314,259,851</b>	<b>334,459,128</b>	<b>75.3062%</b>

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