

## Market Share Life & Annuity

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<b>Selected Criteria -</b> <b>Year:</b> 2013 <b>State:</b> SD <b>Codelist Basis:</b> Business Written <b>Round by Thousands:</b> No <b>Include Zero Companies:</b> No <b>Line of Business:</b> Total <b>Premium Type:</b> Total						
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
826	91596	New York Life Ins & Ann Corp	DE	79,647,435	6.4639%	6.4639%
918	65056	Jackson Natl Life Ins Co	MI	74,027,931	6.0079%	12.4718%
20	65676	Lincoln Natl Life Ins Co	IN	55,967,790	4.5422%	17.0139%
860	67091	Northwestern Mut Life Ins Co	WI	54,484,185	4.4218%	21.4357%
332	61271	Principal Life Ins Co	IA	54,092,296	4.39%	25.8256%
904	65838	John Hancock Life Ins Co USA	MI	53,585,492	4.3488%	30.1745%
304	79227	Pruco Life Ins Co	AZ	51,240,014	4.1585%	34.3329%
826	66915	New York Life Ins Co	NY	41,034,844	3.3303%	37.6632%
12	60488	American Gen Life Ins Co	TX	37,674,279	3.0575%	40.7207%
431	66044	Midland Natl Life Ins Co	IA	36,394,034	2.9536%	43.6743%
4	65005	RiverSource Life Ins Co	MN	32,797,094	2.6617%	46.336%
968	62944	AXA Equitable Life Ins Co	NY	31,153,939	2.5283%	48.8644%
709	67466	Pacific Life Ins Co	NE	29,193,829	2.3693%	51.2336%
761	90611	Allianz Life Ins Co Of N Amer	MN	24,462,299	1.9853%	53.2189%
304	68241	Prudential Ins Co Of Amer	NJ	24,289,995	1.9713%	55.1902%
431	66974	North Amer Co Life & Hlth Ins	IA	22,747,379	1.8461%	57.0363%
468	86231	Transamerica Life Ins Co	IA	21,811,342	1.7701%	58.8065%
176	69108	State Farm Life Ins Co	IL	17,773,764	1.4425%	60.2489%
2658	92738	American Equity Invest Life Ins Co	IA	16,925,804	1.3736%	61.6226%
91	71153	Hartford Life & Ann Ins Co	CT	16,356,024	1.3274%	62.95%
513	63088	Farm Bureau Life Ins Co	IA	15,847,414	1.2861%	64.2361%
431	62510	Equitrust Life Ins Co	IL	15,067,952	1.2229%	65.4589%
91	88072	Hartford Life Ins Co	CT	14,483,103	1.1754%	66.6343%
241	61050	MetLife Investors USA Ins Co	DE	13,427,495	1.0897%	67.7241%
458	68136	Protective Life Ins Co	TN	12,504,256	1.0148%	68.7389%
869	66168	Minnesota Life Ins Co	MN	12,151,584	0.9862%	69.7251%
435	65935	Massachusetts Mut Life Ins Co	MA	12,142,194	0.9854%	70.7105%
1	60054	Aetna Life Ins Co	CT	11,712,480	0.9505%	71.661%
1129	68608	Symetra Life Ins Co	WA	11,287,412	0.916%	72.5771%
229	67105	Reliastar Life Ins Co	MN	10,723,312	0.8703%	73.4473%
229	86509	Ing Life Ins & Ann Co	CT	9,640,874	0.7824%	74.2298%
4734	61689	Aviva Life & Ann Co	IA	9,254,807	0.7511%	74.9809%
769	68322	Great W Life & Ann Ins Co	CO	8,775,166	0.7122%	75.693%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	8,691,251	0.7054%	76.3984%
473	60399	American Family Life Ins Co	WI	8,629,183	0.7003%	77.0987%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
241	65978	Metropolitan Life Ins Co	NY	8,584,167	0.6967%	77.7954%
140	66869	Nationwide Life Ins Co	OH	8,156,017	0.6619%	78.4573%
4731	63274	Fidelity & Guar Life Ins Co	IA	8,046,030	0.653%	79.1103%
4718	60232	Philadelphia Financial Life Assur Co	PA	7,149,908	0.5803%	79.6905%
332	71161	Principal Natl Life Ins Co	IA	7,056,734	0.5727%	80.2632%
261	69868	United Of Omaha Life Ins Co	NE	6,667,240	0.5411%	80.8043%
619	60895	American United Life Ins Co	IN	6,374,454	0.5173%	81.3216%
1348	69019	Standard Ins Co	OR	6,220,348	0.5048%	81.8265%
4011	65536	Genworth Life & Ann Ins Co	VA	6,060,509	0.4919%	82.3183%
84	63312	Great Amer Life Ins Co	OH	5,783,739	0.4694%	82.7877%
	66850	National Western Life Ins Co	CO	5,663,487	0.4596%	83.2473%
431	68675	Security Benefit Life Ins Co	KS	5,626,367	0.4566%	83.704%
4794	79065	Sun Life Assur Co Of Canada US	DE	5,331,912	0.4327%	84.1367%
229	80942	ING USA Ann & Lfe Ins Co	IA	5,158,645	0.4187%	84.5553%
300	64513	Horace Mann Life Ins Co	IL	5,057,809	0.4105%	84.9658%
565	62235	Unum Life Ins Co Of Amer	ME	4,686,695	0.3804%	85.3462%
306	62626	CMFG Life Ins Co	IA	4,545,988	0.3689%	85.7151%
200	69663	USAA Life Ins Co	TX	4,400,938	0.3572%	86.0723%
241	87726	Metlife Ins Co of CT	CT	4,326,436	0.3511%	86.4234%
403	93548	PHL Variable Ins Co	CT	4,280,899	0.3474%	86.7708%
140	92657	Nationwide Life & Ann Ins Co	OH	4,118,363	0.3342%	87.105%
248	69973	United Life Ins Co	IA	4,048,763	0.3286%	87.4336%
12	70238	Variable Ann Life Ins Co	TX	3,777,099	0.3065%	87.7402%
4750	65919	Primerica Life Ins Co	MA	3,774,480	0.3063%	88.0465%
	64505	Homesteaders Life Co	IA	3,633,229	0.2949%	88.3413%
3436	68543	Liberty Bankers Life Ins Co	OK	3,630,751	0.2947%	88.636%
	88668	Mutual Of Amer Life Ins Co	NY	3,600,049	0.2922%	88.9282%
549	80802	US Br Sun Life Assur Co of Canada	MI	3,567,834	0.2896%	89.2177%
4011	70025	Genworth Life Ins Co	DE	3,558,567	0.2888%	89.5065%
169	68810	Sentry Life Ins Co	WI	3,247,891	0.2636%	89.7701%
408	60739	American Natl Ins Co	TX	3,049,499	0.2475%	90.0176%
943	61301	Ameritas Life Ins Corp	NE	3,027,329	0.2457%	90.2633%
	71439	Assurity Life Ins Co	NE	3,020,222	0.2451%	90.5084%
468	66281	Monumental Life Ins Co	IA	2,966,952	0.2408%	90.7492%
212	63177	Farmers New World Life Ins Co	WA	2,929,332	0.2377%	90.9869%
1211	66583	National Guardian Life Ins Co	WI	2,886,531	0.2343%	91.2212%
91	70815	Hartford Life & Accident Ins Co	CT	2,786,570	0.2261%	91.4473%
367	72125	Physicians Life Ins Co	NE	2,713,419	0.2202%	91.6675%
1216	60142	TIAA Cref Life Ins Co	NY	2,600,870	0.2111%	91.8786%

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	65242	Lafayette Life Ins Co	OH	2,596,441	0.2107%	92.0893%
901	65498	Life Ins Co Of N Amer	PA	2,542,951	0.2064%	92.2957%
458	70335	West Coast Life Ins Co	NE	2,513,768	0.204%	92.4997%
429	64246	Guardian Life Ins Co Of Amer	NY	2,482,393	0.2015%	92.7012%
304	93629	Prudential Retirement Ins & Ann Co	CT	2,465,969	0.2001%	92.9013%
634	65528	Life Ins Co Of The Southwest	TX	2,289,132	0.1858%	93.0871%
619	69116	State Life Ins Co	IN	2,234,682	0.1814%	93.2685%
290	60577	American Income Life Ins Co	IN	2,228,683	0.1809%	93.4493%
2938	97721	Thrivent Life Ins Co	MN	2,213,736	0.1797%	93.629%
4732	13561	Great Plains Life Assur Co	SD	2,182,551	0.1771%	93.8061%
290	91472	Globe Life & Accident Ins Co	NE	2,022,644	0.1642%	93.9703%
1280	71480	Great Western Ins Co	UT	2,014,115	0.1635%	94.1337%
8	65595	Lincoln Benefit Life Co	NE	1,958,576	0.159%	94.2927%
19	70408	Union Security Ins Co	KS	1,921,389	0.1559%	94.4486%
7	63258	Federated Life Ins Co	MN	1,896,624	0.1539%	94.6025%
943	80837	Union Central Life Ins Co	NE	1,881,519	0.1527%	94.7552%
233	61263	Bankers Life & Cas Co	IL	1,880,476	0.1526%	94.9078%
280	61190	Auto Owners Life Ins Co	MI	1,850,466	0.1502%	95.058%
2878	63983	United Heritage Life Ins Co	ID	1,849,177	0.1501%	95.2081%
1266	91642	Forethought Life Ins Co	IN	1,845,898	0.1498%	95.3579%
872	94250	Banner Life Ins Co	MD	1,827,105	0.1483%	95.5062%
704	67172	Ohio Natl Life Ins Co	OH	1,631,424	0.1324%	95.6386%
431	83607	Guggenheim Life & Ann Co	DE	1,487,075	0.1207%	95.7593%
968	78077	Mony Life Ins Co Of Amer	AZ	1,454,722	0.1181%	95.8773%
	62928	EMC Natl Life Co	IA	1,409,845	0.1144%	95.9918%
468	70688	Transamerica Financial Life Ins Co	NY	1,387,254	0.1126%	96.1043%
	67393	Ozark Natl Life Ins Co	MO	1,377,042	0.1118%	96.2161%
370	60380	American Family Life Assur Co of Col	NE	1,315,218	0.1067%	96.3228%
968	84530	US Financial Life Ins Co	OH	1,288,109	0.1045%	96.4274%
12	70106	United States Life Ins Co In NYC	NY	1,252,079	0.1016%	96.529%
690	61751	Central States H & L Co Of Omaha	NE	1,245,951	0.1011%	96.6301%
	64017	Jefferson Natl Life Ins Co	TX	1,211,833	0.0983%	96.7285%
244	76236	Cincinnati Life Ins Co	OH	1,119,439	0.0908%	96.8193%
	64580	Illinois Mut Life Ins Co	IL	1,079,540	0.0876%	96.9069%
850	93262	Penn Ins & Ann Co	DE	1,039,435	0.0844%	96.9913%
229	68713	Security Life Of Denver Ins Co	CO	1,032,618	0.0838%	97.0751%
588	65129	Kansas City Life Ins Co	MO	1,024,676	0.0832%	97.1582%
3098	68381	Reliance Standard Life Ins Co	IL	987,011	0.0801%	97.2383%
8	60534	American Heritage Life Ins Co	FL	950,679	0.0772%	97.3155%

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	68195	Provident Life & Accident Ins Co	TN	907,949	0.0737%	97.3892%
435	93432	CM Life Ins Co	CT	902,537	0.0732%	97.4624%
574	76112	Oxford Life Ins Co	AZ	895,887	0.0727%	97.5351%
468	91413	Western Reserve Life Assur Co of OH	OH	891,263	0.0723%	97.6075%
	60542	American Home Life Ins Co	KS	888,885	0.0721%	97.6796%
8	60186	Allstate Life Ins Co	IL	888,654	0.0721%	97.7517%
826	81353	NYLife Ins Co Of AZ	AZ	752,695	0.0611%	97.8128%
429	78778	Guardian Ins & Ann Co Inc	DE	726,907	0.059%	97.8718%
449	61999	Americo Fin Life & Ann Ins Co	TX	703,812	0.0571%	97.9289%
917	71129	Dearborn Natl Life Ins Co	IL	691,262	0.0561%	97.985%
	60445	Sagicor Life Ins Co	TX	684,125	0.0555%	98.0405%
661	77828	Companion Life Ins Co	SC	682,251	0.0554%	98.0959%
836	92622	Western Southern Life Assur Co	OH	646,477	0.0525%	98.1484%
4483	70939	Gerber Life Ins Co	NY	637,636	0.0517%	98.2001%
55	71854	AAA Life Ins Co	MI	593,439	0.0482%	98.2483%
212	90557	Zurich Amer Life Ins Co	IL	561,894	0.0456%	98.2939%
901	62308	Connecticut Gen Life Ins Co	CT	546,118	0.0443%	98.3382%
619	67911	Pioneer Mut Life Ins Co	ND	543,344	0.0441%	98.3823%
119	65110	Kanawha Ins Co	SC	540,342	0.0439%	98.4262%
	68802	Sentinel Security Life Ins Co	UT	535,814	0.0435%	98.4696%
801	99775	Funeral Directors Life Ins Co	TX	525,591	0.0427%	98.5123%
704	89206	Ohio Natl Life Assur Corp	OH	501,326	0.0407%	98.553%
20	67652	First Penn Pacific Life Ins Co	IN	472,526	0.0383%	98.5913%
836	74780	Integrity Life Ins Co	OH	449,690	0.0365%	98.6278%
850	67644	Penn Mut Life Ins Co	PA	436,845	0.0355%	98.6633%
290	65331	Liberty Natl Life Ins Co	NE	434,112	0.0352%	98.6985%
241	63665	General Amer Life Ins Co	MO	427,574	0.0347%	98.7332%
111	65315	Liberty Life Assur Co Of Boston	NH	422,548	0.0343%	98.7675%
3891	84824	Commonwealth Ann & Life Ins Co	MA	419,390	0.034%	98.8015%
836	99937	Columbus Life Ins Co	OH	414,982	0.0337%	98.8352%
468	65021	Stonebridge Life Ins Co	VT	414,862	0.0337%	98.8689%
50	62553	Country Life Ins Co	IL	408,813	0.0332%	98.9021%
4734	61492	Athene Annuity & Life Assur Co	DE	408,662	0.0332%	98.9352%
19	67989	American Memorial Life Ins Co	SD	382,731	0.0311%	98.9663%
	63290	Fidelity Life Assn A Legal Reserve L	IL	379,748	0.0308%	98.9971%
588	67199	Old Amer Ins Co	MO	373,102	0.0303%	99.0274%
403	67814	Phoenix Life Ins Co	NY	369,421	0.03%	99.0574%
304	86630	Prudential Ann Life Assur Corp	AZ	367,227	0.0298%	99.0872%
241	93513	MetLife Investors Ins Co	MO	363,274	0.0295%	99.1167%

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	65900	Conseco Life Ins Co	IN	348,394	0.0283%	99.1449%
634	66680	National Life Ins Co	VT	343,898	0.0279%	99.1728%
233	62065	Colonial Penn Life Ins Co	PA	315,959	0.0256%	99.1985%
458	66370	Mony Life Ins Co	NY	309,704	0.0251%	99.2236%
	65927	Lincoln Heritage Life Ins Co	IL	306,070	0.0248%	99.2485%
	77879	5 Star Life Ins Co	LA	300,061	0.0244%	99.2728%
707	62286	Golden Rule Ins Co	IN	296,688	0.0241%	99.2969%
3527	60836	American Republic Ins Co	IA	288,433	0.0234%	99.3203%
449	66540	National Farmers Union Life Ins Co	TX	288,286	0.0234%	99.3437%
565	62049	Colonial Life & Accident Ins Co	SC	253,605	0.0206%	99.3643%
626	62146	Combined Ins Co Of Amer	IL	230,976	0.0187%	99.383%
84	71404	Continental Gen Ins Co	OH	227,712	0.0185%	99.4015%
19	69477	Time Ins Co	WI	223,300	0.0181%	99.4196%
233	70319	Washington Natl Ins Co	IN	215,764	0.0175%	99.4371%
769	80659	US Business of Canada Life Assur Co	MI	197,790	0.0161%	99.4532%
	69329	Surety Life & Cas Ins Co	ND	197,277	0.016%	99.4692%
41	60518	American Hlth & Life Ins Co	TX	194,696	0.0158%	99.485%
	66427	MTL Ins Co	IL	186,240	0.0151%	99.5001%
229	61360	Reliastar Life Ins Co Of NY	NY	181,957	0.0148%	99.5149%
19	60275	American Bankers Life Assur Co Of FL	FL	150,338	0.0122%	99.5271%
	69132	State Mut Ins Co	GA	145,814	0.0118%	99.5389%
981	93696	Fidelity Investments Life Ins Co	UT	136,643	0.0111%	99.55%
4752	60227	Trinity Life Ins Co	OK	134,921	0.0109%	99.561%
241	97136	Metropolitan Tower Life Ins Co	DE	132,934	0.0108%	99.5717%
1117	77925	Western United Life Assur Co	WA	132,000	0.0107%	99.5825%
689	81043	Bankers Life Ins Co	FL	130,960	0.0106%	99.5931%
241	91626	New England Life Ins Co	MA	130,287	0.0106%	99.6037%
315	68594	American Amicable Life Ins Co Of TX	TX	121,653	0.0099%	99.6135%
687	64211	Guarantee Trust Life Ins Co	IL	120,712	0.0098%	99.6233%
775	90247	Pharmacists Life Ins Co	IA	118,911	0.0097%	99.633%
	68772	Security Mut Life Ins Co Of NY	NY	116,644	0.0095%	99.6424%
	61212	Baltimore Life Ins Co	MD	114,982	0.0093%	99.6518%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	113,506	0.0092%	99.661%
904	86375	John Hancock Life Ins Co of NY	NY	111,194	0.009%	99.67%
344	61875	Church Life Ins Corp	NY	103,718	0.0084%	99.6784%
290	92916	United Amer Ins Co	NE	103,032	0.0084%	99.6868%
4725	93777	Pavonia Life Ins Co of MI	MI	102,252	0.0083%	99.6951%
84	93661	Annuity Investors Life Ins Co	OH	101,491	0.0082%	99.7033%
350	62596	Union Fidelity Life Ins Co	KS	100,976	0.0082%	99.7115%

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	65641	Lincoln Republic Ins Co	ND	98,447	0.008%	99.7195%
181	61182	Aurora Natl Life Assur Co	CA	97,174	0.0079%	99.7274%
968	62880	AXA Equitable Life & Ann Co	CO	97,104	0.0079%	99.7353%
276	61425	Trustmark Ins Co	IL	91,292	0.0074%	99.7427%
1211	97241	Settlers Life Ins Co	WI	89,404	0.0073%	99.7499%
615	61395	Beneficial Life Ins Co	UT	87,247	0.0071%	99.757%
581	61476	Boston Mut Life Ins Co	MA	86,295	0.007%	99.764%
535	76023	Columbian Life Ins Co	IL	84,060	0.0068%	99.7708%
549	80926	Sun Life & Hlth Ins Co	CT	81,219	0.0066%	99.7774%
4750	61409	National Benefit Life Ins Co	NY	79,761	0.0065%	99.7839%
4734	68039	Athene Ann & Life Ins Co of NY	NY	79,473	0.0064%	99.7904%
4712	63967	Government Personnel Mut Life Ins Co	TX	78,835	0.0064%	99.7968%
450	65781	Madison Natl Life Ins Co Inc	WI	75,432	0.0061%	99.8029%
3527	31119	Medico Ins Co	NE	66,593	0.0054%	99.8083%
769	80705	US Br Great West Life Assur Co	MI	66,285	0.0054%	99.8137%
330	60410	American Fidelity Assur Co	OK	66,221	0.0054%	99.819%
917	84786	Colorado Bankers Life Ins Co	CO	64,930	0.0053%	99.8243%
869	65811	American Modern Life Ins Co	OH	64,684	0.0052%	99.8296%
943	60038	Acacia Life Ins Co	DC	62,895	0.0051%	99.8347%
449	90212	Great Southern Life Ins Co	TX	61,557	0.005%	99.8397%
	87920	Locomotive Engineers & Conductors Mu	MI	61,283	0.005%	99.8446%
451	71870	Fidelity Security Life Ins Co	MO	61,229	0.005%	99.8496%
471	62383	Centurion Life Ins Co	IA	58,704	0.0048%	99.8544%
449	67180	Ohio State Life Ins Co	TX	54,978	0.0045%	99.8588%
	84174	ELCO Mut Life & Ann	IL	54,720	0.0044%	99.8633%
4213	62421	Heritage Union Life Ins Co	MN	52,266	0.0042%	99.8675%
435	70416	MML Bay State Life Ins Co	CT	51,595	0.0042%	99.8717%
1	12321	American Continental Ins Co	TN	51,572	0.0042%	99.8759%
212	70173	Universal Underwriters Life Ins Co	KS	50,236	0.0041%	99.88%
84	67083	Manhattan Natl Life Ins Co	IL	44,791	0.0036%	99.8836%
	62952	Equitable Life & Cas Ins Co	UT	43,901	0.0036%	99.8872%
707	79413	UnitedHealthcare Ins Co	CT	42,196	0.0034%	99.8906%
408	63657	Garden State Life Ins Co	TX	41,009	0.0033%	99.8939%
781	69744	Union Labor Life Ins Co	MD	38,883	0.0032%	99.8971%
218	62413	Continental Assur Co	IL	36,596	0.003%	99.9%
449	87645	United Fidelity Life Ins Co	TX	35,965	0.0029%	99.903%
671	61069	Anthem Life Ins Co	IN	34,050	0.0028%	99.9057%
41	69914	Sears Life Ins Co	TX	33,509	0.0027%	99.9084%
872	66230	William Penn Life Ins Co Of NY	NY	31,478	0.0026%	99.911%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	79022	Transamerica Advisors Life Ins Co	AR	31,092	0.0025%	99.9135%
176	69094	State Farm Life & Accident Asr Co	IL	30,902	0.0025%	99.916%
50	94218	Country Investors Life Assur Co	IL	30,442	0.0025%	99.9185%
	64343	Pacific Guardian Life Ins Co Ltd	HI	30,038	0.0024%	99.9209%
119	73288	Humana Ins Co	WI	29,124	0.0024%	99.9233%
123	65757	Shelter Life Ins Co	MO	28,666	0.0023%	99.9256%
1117	63053	Family Life Ins Co	TX	28,034	0.0023%	99.9279%
84	63479	United Teacher Assoc Ins Co	TX	27,908	0.0023%	99.9302%
264	61832	Chesapeake Life Ins Co	OK	27,684	0.0022%	99.9324%
876	94358	USAble Life	AR	27,333	0.0022%	99.9346%
370	71730	Continental Amer Ins Co	SC	27,140	0.0022%	99.9368%
403	93734	Phoenix Life & Ann Co	CT	27,066	0.0022%	99.939%
	60429	American Fidelity Life Ins Co	FL	26,438	0.0021%	99.9412%
4213	69396	Texas Life Ins Co	TX	26,156	0.0021%	99.9433%
953	62359	Constitution Life Ins Co	TX	25,761	0.0021%	99.9454%
213	70769	Erie Family Life Ins Co	PA	23,880	0.0019%	99.9473%
1117	65870	Manhattan Life Ins Co	NY	23,287	0.0019%	99.9492%
28	72222	Amica Life Ins Co	RI	23,155	0.0019%	99.9511%
1117	61883	Central United Life Ins Co	AR	22,421	0.0018%	99.9529%
153	67628	Pekin Life Ins Co	IL	22,244	0.0018%	99.9547%
	71706	Standard Life & Cas Ins Co	UT	22,199	0.0018%	99.9565%
449	63487	Investors Life Ins Co N Amer	TX	19,782	0.0016%	99.9581%
953	60763	American Pioneer Life Ins Co	FL	19,721	0.0016%	99.9597%
572	77720	LifeSecure Ins Co	MI	19,355	0.0016%	99.9613%
315	67148	Occidental Life Ins Co Of NC	TX	19,123	0.0016%	99.9628%
896	69566	Trans World Assur Co	CA	16,655	0.0014%	99.9642%
836	70483	Western & Southern Life Ins Co	OH	16,367	0.0013%	99.9655%
901	65722	Loyal Amer Life Ins Co	OH	16,072	0.0013%	99.9668%
	63819	Unity Financial Life Ins Co	OH	14,811	0.0012%	99.968%
	69310	Surety Life Ins Co	NE	14,596	0.0012%	99.9692%
542	69892	United Farm Family Life Ins Co	IN	14,496	0.0012%	99.9704%
525	93459	Pan Amer Assur Co	LA	14,334	0.0012%	99.9716%
408	86355	Standard Life & Accident Ins Co	TX	14,264	0.0012%	99.9727%
19	65080	John Alden Life Ins Co	WI	13,529	0.0011%	99.9738%
687	92703	United Natl Life Ins Co Of Amer	IL	13,444	0.0011%	99.9749%
215	68462	Reserve Natl Ins Co	OK	13,403	0.0011%	99.976%
200	60228	USAA Life Ins Co Of NY	NY	12,315	0.001%	99.977%
241	60992	First Metlife Investors Ins Co	NY	11,944	0.001%	99.978%
4213	60704	Wilton Reassur Life Co of NY	NY	11,889	0.001%	99.9789%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	70874	Allstate Life Ins Co Of NY	NY	11,574	0.0009%	99.9799%
1	68500	Continental Life Ins Co Brentwood	TN	10,861	0.0009%	99.9807%
290	77968	Family Heritage Life Ins Co Of Amer	OH	10,557	0.0009%	99.9816%
31	97764	Idealife Ins Co	CT	10,262	0.0008%	99.9824%
1347	60176	SBLI USA Mut Life Ins Co Inc	NY	9,444	0.0008%	99.9832%
140	64327	Harleysville Life Ins Co	PA	9,207	0.0007%	99.9839%
953	68284	Pyramid Life Ins Co	KS	8,825	0.0007%	99.9847%
267	71218	Grange Life Ins Co	OH	8,602	0.0007%	99.9854%
4764	68845	Shenandoah Life Ins Co	VA	7,622	0.0006%	99.986%
4716	65951	Merit Life Ins Co	IN	7,594	0.0006%	99.9866%
4734	63932	Aviva Life & Ann Co of NY	NY	7,397	0.0006%	99.9872%
261	72850	United World Life Ins Co	NE	7,113	0.0006%	99.9878%
492	68721	Security Life Ins Co Of Amer	MN	6,973	0.0006%	99.9883%
23	80985	4 Ever Life Ins Co	IL	6,456	0.0005%	99.9889%
4011	72990	Genworth Life Ins Co of NY	NY	6,200	0.0005%	99.9894%
	68985	Starmount Life Ins Co	LA	6,109	0.0005%	99.9899%
588	69272	Sunset Life Ins Co Of Amer	MO	5,613	0.0005%	99.9903%
3891	69140	First Allmerica Fin Life Ins Co	MA	5,607	0.0005%	99.9908%
150	67261	Old Republic Life Ins Co	IL	4,995	0.0004%	99.9912%
	11121	Unified Life Ins Co	TX	4,978	0.0004%	99.9916%
264	97055	Mega Life & Hlth Ins Co The	OK	4,941	0.0004%	99.992%
565	67598	Paul Revere Life Ins Co	MA	4,772	0.0004%	99.9924%
587	61239	Bankers Fidelity Life Ins Co	GA	4,619	0.0004%	99.9927%
869	93742	Securian Life Ins Co	MN	4,531	0.0004%	99.9931%
4668	68632	Vantis Life Ins Co	CT	4,520	0.0004%	99.9935%
535	62103	Columbian Mut Life Ins Co	NY	4,437	0.0004%	99.9938%
119	70580	Humanadental Ins Co	WI	3,897	0.0003%	99.9942%
215	69930	United Ins Co Of Amer	IL	3,833	0.0003%	99.9945%
408	71773	American Natl Life Ins Co Of TX	TX	3,759	0.0003%	99.9948%
429	71714	Berkshire Life Ins Co of Amer	MA	3,740	0.0003%	99.9951%
709	97268	Pacific Life & Ann Co	AZ	3,527	0.0003%	99.9954%
525	67539	Pan Amer Life Ins Co	LA	3,348	0.0003%	99.9956%
264	66087	Mid West Natl Life Ins Co Of TN	TX	3,179	0.0003%	99.9959%
	90638	Best Life & Hlth Ins Co	TX	2,815	0.0002%	99.9961%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	2,760	0.0002%	99.9963%
	70130	Universal Guar Life Ins Co	OH	2,760	0.0002%	99.9966%
315	67946	Pioneer Security Life Ins Co	TX	2,641	0.0002%	99.9968%
	64238	Guaranty Income Life Ins Co	LA	2,467	0.0002%	99.997%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0002%	99.9972%



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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	14086	First Wyoming Life Ins Co	WY	2,199	0.0002%	99.9974%
869	68160	Balboa Life Ins Co	CA	2,127	0.0002%	99.9975%
276	62863	Trustmark Life Ins Co	IL	2,104	0.0002%	99.9977%
4752	70742	Family Benefit Life Ins Co	MO	2,044	0.0002%	99.9979%
50	62537	Cotton States Life Ins Co	GA	2,036	0.0002%	99.998%
542	69922	United Home Life Ins Co	IN	1,923	0.0002%	99.9982%
1347	60183	S USA Life Ins Co Inc	AZ	1,866	0.0002%	99.9983%
	63223	Federal Life Ins Co	IL	1,829	0.0001%	99.9985%
429	60003	Park Avenue Life Ins Co	DE	1,731	0.0001%	99.9986%
229	66109	Midwestern United Life Ins Co	IN	1,675	0.0001%	99.9988%
454	69485	Security Natl Life Ins Co	UT	1,490	0.0001%	99.9989%
669	71323	Zale Life Ins Co	AZ	1,341	0.0001%	99.999%
761	64190	Allianz Life Ins Co Of NY	NY	1,310	0.0001%	99.9991%
781	86371	Ullico Life Ins Co	TX	1,299	0.0001%	99.9992%
20	62057	Lincoln Life & Ann Co of NY	NY	1,193	0.0001%	99.9993%
	68446	Longevity Ins Co	TX	1,081	0.0001%	99.9994%
626	78697	Combined Life Ins Co Of NY	NY	958	0.0001%	99.9995%
55	84522	Auto Club Life Ins Co	MI	954	0.0001%	99.9995%
315	67873	Pioneer Amer Ins Co	TX	941	0.0001%	99.9996%
	89184	Sterling Investors Life Ins Co	GA	809	0.0001%	99.9997%
612	71463	CICA Life Ins Co of Amer	CO	787	0.0001%	99.9997%
4771	69647	Catamaran Ins of Ohio Inc	OH	746	0.0001%	99.9998%
565	67601	Paul Revere Variable Ann Ins Co	MA	709	0.0001%	99.9999%
901	61727	Central Reserve Life Ins Co	OH	689	0.0001%	99.9999%
215	68357	Reliable Life Ins Co	MO	674	0.0001%	100%
	64904	Investors Heritage Life Ins Co	KY	667	0.0001%	100%
943	60033	Ameritas Life Ins Corp of NY	NY	616	0%	100.0001%
863	92649	American Underwriters Life Ins Co	AZ	580	0%	100.0001%
421	79057	Southland Natl Ins Corp	AL	567	0%	100.0002%
68	64149	EPIC Life Ins Co	WI	487	0%	100.0002%
306	86126	Members Life Ins Co	IA	476	0%	100.0003%
4712	67059	North Coast Life Ins Co	WA	417	0%	100.0003%
769	79359	Great W Life & Ann Ins Co of NY	NY	383	0%	100.0003%
450	69078	Standard Security Life Ins Co Of NY	NY	371	0%	100.0003%
612	60076	Security Plan Life Ins Co	LA	350	0%	100.0004%
953	80624	American Progressive L&H Ins Of NY	NY	333	0%	100.0004%
119	60984	Compbenefits Ins Co	TX	328	0%	100.0004%
1295	80799	Celtic Ins Co	IL	308	0%	100.0005%
526	61735	Central Security Life Ins Co	TX	244	0%	100.0005%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	62324	Freedom Life Ins Co Of Amer	TX	240	0%	100.0005%
513	14908	Greenfields Life Ins Co	CO	159	0%	100.0005%
520	78743	New Era Life Ins Co	TX	150	0%	100.0005%
	91910	American Savings Life Ins Co	AZ	146	0%	100.0005%
1	90328	First Hlth Life & Hlth Ins Co	TX	139	0%	100.0005%
315	91693	IA Amer Life Ins Co	TX	113	0%	100.0006%
	71471	Ability Ins Co	NE	103	0%	100.0006%
215	66397	Mutual Savings Life Ins Co	AL	70	0%	100.0006%
215	69779	Union Natl Life Ins Co	LA	53	0%	100.0006%
549	68047	Professional Ins Co	TX	37	0%	100.0006%
836	75264	National Integrity Life Ins Co	NY	15	0%	100.0006%
31	82880	CSI Life Ins Co	NE	-151	-0%	100.0006%
291	66311	Motorists Life Ins Co	OH	-6,931	-0.0006%	100%
	360	<b>Companies in Report</b>		1,232,184,681	100%	100%

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