

Market Share Life & Annuity

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Selected Criteria -		Year: 2013	State: SD	Codelist Basis: Business Written	Round by Thousands: No	
		Include Zero Companies: No	Line of Business: Total	Premium Type: Life		
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
826	66915	New York Life Ins Co	NY	40,961,621	7.3405%	7.3405%
860	67091	Northwestern Mut Life Ins Co	WI	40,057,690	7.1785%	14.5189%
304	79227	Pruco Life Ins Co	AZ	28,460,143	5.1002%	19.6191%
12	60488	American Gen Life Ins Co	TX	27,757,893	4.9743%	24.5934%
904	65838	John Hancock Life Ins Co USA	MI	25,922,334	4.6454%	29.2388%
826	91596	New York Life Ins & Ann Corp	DE	25,404,381	4.5526%	33.7913%
20	65676	Lincoln Natl Life Ins Co	IN	24,936,571	4.4687%	38.2601%
431	66044	Midland Natl Life Ins Co	IA	17,528,800	3.1412%	41.4013%
709	67466	Pacific Life Ins Co	NE	15,836,409	2.8379%	44.2392%
176	69108	State Farm Life Ins Co	IL	15,789,077	2.8295%	47.0687%
332	61271	Principal Life Ins Co	IA	14,804,292	2.653%	49.7217%
91	71153	Hartford Life & Ann Ins Co	CT	12,409,862	2.2239%	51.9456%
468	86231	Transamerica Life Ins Co	IA	10,568,150	1.8938%	53.8394%
229	67105	Reliastar Life Ins Co	MN	9,973,033	1.7872%	55.6266%
513	63088	Farm Bureau Life Ins Co	IA	8,239,752	1.4766%	57.1032%
435	65935	Massachusetts Mut Life Ins Co	MA	8,173,667	1.4647%	58.5679%
473	60399	American Family Life Ins Co	WI	8,121,012	1.4553%	60.0233%
869	66168	Minnesota Life Ins Co	MN	8,079,581	1.4479%	61.4712%
968	62944	AXA Equitable Life Ins Co	NY	7,974,974	1.4291%	62.9003%
304	68241	Prudential Ins Co Of Amer	NJ	7,894,031	1.4146%	64.3149%
241	65978	Metropolitan Life Ins Co	NY	7,553,200	1.3536%	65.6685%
458	68136	Protective Life Ins Co	TN	7,383,766	1.3232%	66.9917%
4718	60232	Philadelphia Financial Life Assur Co	PA	7,149,908	1.2813%	68.273%
332	71161	Principal Natl Life Ins Co	IA	7,056,734	1.2646%	69.5376%
769	68322	Great W Life & Ann Ins Co	CO	5,583,355	1.0006%	70.5381%
241	61050	MetLife Investors USA Ins Co	DE	4,925,544	0.8827%	71.4208%
4794	79065	Sun Life Assur Co Of Canada US	DE	4,842,260	0.8677%	72.2886%
4011	65536	Genworth Life & Ann Ins Co	VA	4,821,554	0.864%	73.1526%
565	62235	Unum Life Ins Co Of Amer	ME	4,686,695	0.8399%	73.9925%
261	69868	United Of Omaha Life Ins Co	NE	4,513,641	0.8089%	74.8013%
140	92657	Nationwide Life & Ann Ins Co	OH	4,004,171	0.7176%	75.5189%
918	65056	Jackson Natl Life Ins Co	MI	3,850,861	0.6901%	76.209%
4750	65919	Primerica Life Ins Co	MA	3,773,842	0.6763%	76.8853%
4734	61689	Aviva Life & Ann Co	IA	3,764,947	0.6747%	77.56%
431	66974	North Amer Co Life & Hlth Ins	IA	3,629,319	0.6504%	78.2103%

Market Share Life & Annuity
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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
549	80802	US Br Sun Life Assur Co of Canada	MI	3,567,834	0.6394%	78.8497%
	64505	Homesteaders Life Co	IA	3,549,395	0.6361%	79.4858%
4	65005	RiverSource Life Ins Co	MN	3,386,312	0.6068%	80.0926%
403	93548	PHL Variable Ins Co	CT	3,107,049	0.5568%	80.6494%
	71439	Assurity Life Ins Co	NE	2,898,904	0.5195%	81.1689%
1211	66583	National Guardian Life Ins Co	WI	2,856,915	0.512%	81.6809%
91	70815	Hartford Life & Accident Ins Co	CT	2,786,570	0.4994%	82.1802%
212	63177	Farmers New World Life Ins Co	WA	2,641,346	0.4733%	82.6536%
901	65498	Life Ins Co Of N Amer	PA	2,542,951	0.4557%	83.1093%
458	70335	West Coast Life Ins Co	NE	2,512,775	0.4503%	83.5596%
429	64246	Guardian Life Ins Co Of Amer	NY	2,482,393	0.4449%	84.0044%
306	62626	CMFG Life Ins Co	IA	2,408,251	0.4316%	84.436%
1216	60142	TIAA Cref Life Ins Co	NY	2,378,842	0.4263%	84.8623%
290	60577	American Income Life Ins Co	IN	2,228,683	0.3994%	85.2617%
4011	70025	Genworth Life Ins Co	DE	2,184,108	0.3914%	85.6531%
290	91472	Globe Life & Accident Ins Co	NE	2,022,644	0.3625%	86.0155%
1280	71480	Great Western Ins Co	UT	2,004,115	0.3591%	86.3747%
943	61301	Ameritas Life Ins Corp	NE	1,946,662	0.3488%	86.7235%
8	65595	Lincoln Benefit Life Co	NE	1,863,577	0.334%	87.0575%
2878	63983	United Heritage Life Ins Co	ID	1,840,832	0.3299%	87.3874%
872	94250	Banner Life Ins Co	MD	1,827,105	0.3274%	87.7148%
19	70408	Union Security Ins Co	KS	1,736,918	0.3113%	88.0261%
7	63258	Federated Life Ins Co	MN	1,700,324	0.3047%	88.3308%
1348	69019	Standard Ins Co	OR	1,667,753	0.2989%	88.6296%
200	69663	USAA Life Ins Co	TX	1,596,270	0.2861%	88.9157%
968	78077	Mony Life Ins Co Of Amer	AZ	1,452,934	0.2604%	89.1761%
	67393	Ozark Natl Life Ins Co	MO	1,377,042	0.2468%	89.4228%
408	60739	American Natl Ins Co	TX	1,355,900	0.243%	89.6658%
4732	13561	Great Plains Life Assur Co	SD	1,325,104	0.2375%	89.9033%
370	60380	American Family Life Assur Co of Col	NE	1,315,218	0.2357%	90.139%
241	87726	Metlife Ins Co of CT	CT	1,299,779	0.2329%	90.3719%
968	84530	US Financial Life Ins Co	OH	1,288,109	0.2308%	90.6027%
619	69116	State Life Ins Co	IN	1,280,464	0.2295%	90.8322%
12	70106	United States Life Ins Co In NYC	NY	1,252,079	0.2244%	91.0566%
468	66281	Monumental Life Ins Co	IA	1,249,875	0.224%	91.2806%
690	61751	Central States H & L Co Of Omaha	NE	1,244,777	0.2231%	91.5036%
836	65242	Lafayette Life Ins Co	OH	1,243,780	0.2229%	91.7265%
248	69973	United Life Ins Co	IA	1,224,964	0.2195%	91.946%
634	65528	Life Ins Co Of The Southwest	TX	1,224,025	0.2193%	92.1654%

Market Share Life & Annuity

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	66850	National Western Life Ins Co	CO	1,211,785	0.2172%	92.3825%
280	61190	Auto Owners Life Ins Co	MI	1,126,685	0.2019%	92.5844%
761	90611	Allianz Life Ins Co Of N Amer	MN	1,101,036	0.1973%	92.7817%
431	62510	Equitrust Life Ins Co	IL	1,094,797	0.1962%	92.9779%
	64580	Illinois Mut Life Ins Co	IL	1,062,340	0.1904%	93.1683%
850	93262	Penn Ins & Ann Co	DE	1,039,435	0.1863%	93.3546%
229	68713	Security Life Of Denver Ins Co	CO	1,032,618	0.185%	93.5396%
244	76236	Cincinnati Life Ins Co	OH	999,416	0.1791%	93.7187%
8	60534	American Heritage Life Ins Co	FL	944,679	0.1693%	93.888%
619	60895	American United Life Ins Co	IN	920,717	0.165%	94.053%
565	68195	Provident Life & Accident Ins Co	TN	907,949	0.1627%	94.2157%
	60542	American Home Life Ins Co	KS	870,655	0.156%	94.3718%
	62928	EMC Natl Life Co	IA	781,352	0.14%	94.5118%
826	81353	NYLife Ins Co Of AZ	AZ	752,695	0.1349%	94.6467%
943	80837	Union Central Life Ins Co	NE	740,090	0.1326%	94.7793%
300	64513	Horace Mann Life Ins Co	IL	731,426	0.1311%	94.9104%
229	80942	ING USA Ann & Life Ins Co	IA	701,850	0.1258%	95.0361%
1	60054	Aetna Life Ins Co	CT	695,260	0.1246%	95.1607%
140	66869	Nationwide Life Ins Co	OH	694,644	0.1245%	95.2852%
917	71129	Dearborn Natl Life Ins Co	IL	691,262	0.1239%	95.4091%
468	91413	Western Reserve Life Assur Co of OH	OH	685,815	0.1229%	95.532%
661	77828	Companion Life Ins Co	SC	682,251	0.1223%	95.6542%
4483	70939	Gerber Life Ins Co	NY	637,636	0.1143%	95.7685%
55	71854	AAA Life Ins Co	MI	593,439	0.1063%	95.8749%
901	62308	Connecticut Gen Life Ins Co	CT	546,106	0.0979%	95.9727%
212	90557	Zurich Amer Life Ins Co	IL	543,004	0.0973%	96.07%
119	65110	Kanawha Ins Co	SC	540,342	0.0968%	96.1669%
704	89206	Ohio Natl Life Assur Corp	OH	501,326	0.0898%	96.2567%
574	76112	Oxford Life Ins Co	AZ	496,737	0.089%	96.3457%
367	72125	Physicians Life Ins Co	NE	487,415	0.0873%	96.4331%
704	67172	Ohio Natl Life Ins Co	OH	479,022	0.0858%	96.5189%
20	67652	First Penn Pacific Life Ins Co	IN	472,526	0.0847%	96.6036%
8	60186	Allstate Life Ins Co	IL	460,412	0.0825%	96.6861%
1129	68608	Symetra Life Ins Co	WA	447,881	0.0803%	96.7664%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	446,419	0.08%	96.8464%
233	61263	Bankers Life & Cas Co	IL	438,496	0.0786%	96.9249%
290	65331	Liberty Natl Life Ins Co	NE	434,112	0.0778%	97.0027%
588	65129	Kansas City Life Ins Co	MO	431,812	0.0774%	97.0801%
241	63665	General Amer Life Ins Co	MO	427,574	0.0766%	97.1567%

Market Share Life & Annuity

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	65315	Liberty Life Assur Co Of Boston	NH	422,548	0.0757%	97.2325%
468	65021	Stonebridge Life Ins Co	VT	414,862	0.0743%	97.3068%
850	67644	Penn Mut Life Ins Co	PA	386,845	0.0693%	97.3761%
	63290	Fidelity Life Assn A Legal Reserve L	IL	379,748	0.0681%	97.4442%
588	67199	Old Amer Ins Co	MO	373,102	0.0669%	97.5111%
634	66680	National Life Ins Co	VT	337,898	0.0606%	97.5716%
233	65900	Conseco Life Ins Co	IN	336,999	0.0604%	97.632%
4731	63274	Fidelity & Guar Life Ins Co	IA	329,352	0.059%	97.691%
619	67911	Pioneer Mut Life Ins Co	ND	327,529	0.0587%	97.7497%
19	67989	American Memorial Life Ins Co	SD	319,426	0.0572%	97.8069%
233	62065	Colonial Penn Life Ins Co	PA	315,959	0.0566%	97.8636%
836	99937	Columbus Life Ins Co	OH	314,982	0.0564%	97.92%
458	66370	Mony Life Ins Co	NY	309,704	0.0555%	97.9755%
	65927	Lincoln Heritage Life Ins Co	IL	301,911	0.0541%	98.0296%
	77879	5 Star Life Ins Co	LA	300,061	0.0538%	98.0834%
403	67814	Phoenix Life Ins Co	NY	299,310	0.0536%	98.137%
435	93432	CM Life Ins Co	CT	293,166	0.0525%	98.1896%
3527	60836	American Republic Ins Co	IA	288,053	0.0516%	98.2412%
449	66540	National Farmers Union Life Ins Co	TX	287,336	0.0515%	98.2927%
707	62286	Golden Rule Ins Co	IN	283,338	0.0508%	98.3434%
565	62049	Colonial Life & Accident Ins Co	SC	253,605	0.0454%	98.3889%
801	99775	Funeral Directors Life Ins Co	TX	233,037	0.0418%	98.4307%
626	62146	Combined Ins Co Of Amer	IL	230,976	0.0414%	98.472%
84	71404	Continental Gen Ins Co	OH	226,112	0.0405%	98.5126%
3098	68381	Reliance Standard Life Ins Co	IL	220,333	0.0395%	98.552%
769	80659	US Business of Canada Life Assur Co	MI	197,790	0.0354%	98.5875%
	69329	Surety Life & Cas Ins Co	ND	197,277	0.0354%	98.6228%
41	60518	American Hlth & Life Ins Co	TX	191,450	0.0343%	98.6572%
	66427	MTL Ins Co	IL	186,240	0.0334%	98.6905%
4734	61492	Athene Annuity & Life Assur Co	DE	185,178	0.0332%	98.7237%
229	61360	Reliastar Life Ins Co Of NY	NY	181,957	0.0326%	98.7563%
229	86509	Ing Life Ins & Ann Co	CT	167,755	0.0301%	98.7864%
233	70319	Washington Natl Ins Co	IN	164,199	0.0294%	98.8158%
19	69477	Time Ins Co	WI	162,158	0.0291%	98.8449%
91	88072	Hartford Life Ins Co	CT	156,673	0.0281%	98.8729%
19	60275	American Bankers Life Assur Co Of FL	FL	150,329	0.0269%	98.8999%
	69132	State Mut Ins Co	GA	142,297	0.0255%	98.9254%
50	62553	Country Life Ins Co	IL	137,842	0.0247%	98.9501%
241	97136	Metropolitan Tower Life Ins Co	DE	131,734	0.0236%	98.9737%

Market Share Life & Annuity
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	91626	New England Life Ins Co	MA	129,214	0.0232%	98.9968%
	60445	Sagicor Life Ins Co	TX	120,823	0.0217%	99.0185%
449	61999	Americo Fin Life & Ann Ins Co	TX	120,193	0.0215%	99.04%
315	68594	American Amicable Life Ins Co Of TX	TX	119,878	0.0215%	99.0615%
775	90247	Pharmacists Life Ins Co	IA	118,911	0.0213%	99.0828%
687	64211	Guarantee Trust Life Ins Co	IL	117,650	0.0211%	99.1039%
	68772	Security Mut Life Ins Co Of NY	NY	116,644	0.0209%	99.1248%
	61212	Baltimore Life Ins Co	MD	115,087	0.0206%	99.1454%
431	68675	Security Benefit Life Ins Co	KS	113,944	0.0204%	99.1659%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	113,506	0.0203%	99.1862%
904	86375	John Hancock Life Ins Co of NY	NY	111,194	0.0199%	99.2061%
181	61182	Aurora Natl Life Assur Co	CA	103,073	0.0185%	99.2246%
4725	93777	Pavonia Life Ins Co of MI	MI	102,252	0.0183%	99.2429%
350	62596	Union Fidelity Life Ins Co	KS	100,976	0.0181%	99.261%
3527	65641	Lincoln Republic Ins Co	ND	98,337	0.0176%	99.2786%
968	62880	AXA Equitable Life & Ann Co	CO	97,104	0.0174%	99.296%
276	61425	Trustmark Ins Co	IL	91,292	0.0164%	99.3124%
1211	97241	Settlers Life Ins Co	WI	89,366	0.016%	99.3284%
615	61395	Beneficial Life Ins Co	UT	87,247	0.0156%	99.3441%
1266	91642	Forethought Life Ins Co	IN	86,303	0.0155%	99.3595%
581	61476	Boston Mut Life Ins Co	MA	86,295	0.0155%	99.375%
535	76023	Columbian Life Ins Co	IL	84,060	0.0151%	99.39%
169	68810	Sentry Life Ins Co	WI	82,635	0.0148%	99.4049%
84	63312	Great Amer Life Ins Co	OH	82,511	0.0148%	99.4196%
549	80926	Sun Life & Hlth Ins Co	CT	81,219	0.0146%	99.4342%
4750	61409	National Benefit Life Ins Co	NY	79,761	0.0143%	99.4485%
4712	63967	Government Personnel Mut Life Ins Co	TX	78,835	0.0141%	99.4626%
2658	92738	American Equity Invest Life Ins Co	IA	76,575	0.0137%	99.4763%
2938	97721	Thrivent Life Ins Co	MN	75,081	0.0135%	99.4898%
450	65781	Madison Natl Life Ins Co Inc	WI	70,903	0.0127%	99.5025%
3527	31119	Medico Ins Co	NE	66,593	0.0119%	99.5144%
769	80705	US Br Great West Life Assur Co	MI	66,285	0.0119%	99.5263%
330	60410	American Fidelity Assur Co	OK	66,221	0.0119%	99.5382%
869	65811	American Modern Life Ins Co	OH	64,684	0.0116%	99.5498%
943	60038	Acacia Life Ins Co	DC	62,895	0.0113%	99.561%
449	90212	Great Southern Life Ins Co	TX	61,557	0.011%	99.5721%
	87920	Locomotive Engineers & Conductors Mu	MI	61,283	0.011%	99.5831%
	68802	Sentinel Security Life Ins Co	UT	60,293	0.0108%	99.5939%
471	62383	Centurion Life Ins Co	IA	58,704	0.0105%	99.6044%

Market Share Life & Annuity
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	84174	ELCO Mut Life & Ann	IL	54,720	0.0098%	99.6142%
449	67180	Ohio State Life Ins Co	TX	54,406	0.0097%	99.6239%
836	92622	Western Southern Life Assur Co	OH	53,520	0.0096%	99.6335%
435	70416	MML Bay State Life Ins Co	CT	51,595	0.0092%	99.6428%
1	12321	American Continental Ins Co	TN	51,572	0.0092%	99.652%
4213	62421	Heritage Union Life Ins Co	MN	51,441	0.0092%	99.6612%
212	70173	Universal Underwriters Life Ins Co	KS	50,236	0.009%	99.6702%
344	61875	Church Life Ins Corp	NY	49,844	0.0089%	99.6792%
241	93513	MetLife Investors Ins Co	MO	49,322	0.0088%	99.688%
917	84786	Colorado Bankers Life Ins Co	CO	48,712	0.0087%	99.6967%
84	67083	Manhattan Natl Life Ins Co	IL	44,591	0.008%	99.7047%
	62952	Equitable Life & Cas Ins Co	UT	43,901	0.0079%	99.7126%
290	92916	United Amer Ins Co	NE	43,010	0.0077%	99.7203%
707	79413	UnitedHealthcare Ins Co	CT	42,196	0.0076%	99.7279%
4734	68039	Athene Ann & Life Ins Co of NY	NY	41,899	0.0075%	99.7354%
408	63657	Garden State Life Ins Co	TX	41,009	0.0073%	99.7427%
3891	84824	Commonwealth Ann & Life Ins Co	MA	39,560	0.0071%	99.7498%
781	69744	Union Labor Life Ins Co	MD	38,883	0.007%	99.7568%
218	62413	Continental Assur Co	IL	36,596	0.0066%	99.7633%
	64017	Jefferson Natl Life Ins Co	TX	35,444	0.0064%	99.7697%
449	87645	United Fidelity Life Ins Co	TX	34,422	0.0062%	99.7759%
671	61069	Anthem Life Ins Co	IN	34,050	0.0061%	99.782%
41	69914	Sears Life Ins Co	TX	33,509	0.006%	99.788%
429	78778	Guardian Ins & Ann Co Inc	DE	32,015	0.0057%	99.7937%
872	66230	William Penn Life Ins Co Of NY	NY	31,478	0.0056%	99.7993%
468	79022	Transamerica Advisors Life Ins Co	AR	31,092	0.0056%	99.8049%
176	69094	State Farm Life & Accident Asr Co	IL	30,902	0.0055%	99.8104%
	64343	Pacific Guardian Life Ins Co Ltd	HI	30,038	0.0054%	99.8158%
119	73288	Humana Ins Co	WI	29,124	0.0052%	99.8211%
1117	63053	Family Life Ins Co	TX	28,034	0.005%	99.8261%
264	61832	Chesapeake Life Ins Co	OK	27,684	0.005%	99.831%
123	65757	Shelter Life Ins Co	MO	27,485	0.0049%	99.836%
876	94358	USAble Life	AR	27,333	0.0049%	99.8409%
370	71730	Continental Amer Ins Co	SC	27,140	0.0049%	99.8457%
403	93734	Phoenix Life & Ann Co	CT	27,066	0.0049%	99.8506%
4213	69396	Texas Life Ins Co	TX	26,156	0.0047%	99.8553%
	60429	American Fidelity Life Ins Co	FL	26,078	0.0047%	99.8599%
953	62359	Constitution Life Ins Co	TX	25,761	0.0046%	99.8646%
213	70769	Erie Family Life Ins Co	PA	23,880	0.0043%	99.8688%

Market Share Life & Annuity
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[Help](#) [E-Mail](#)

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	65870	Manhattan Life Ins Co	NY	23,287	0.0042%	99.873%
28	72222	Amica Life Ins Co	RI	23,155	0.0041%	99.8772%
1117	61883	Central United Life Ins Co	AR	22,421	0.004%	99.8812%
153	67628	Pekin Life Ins Co	IL	22,244	0.004%	99.8852%
	71706	Standard Life & Cas Ins Co	UT	22,199	0.004%	99.8891%
84	63479	United Teacher Assoc Ins Co	TX	20,633	0.0037%	99.8928%
953	60763	American Pioneer Life Ins Co	FL	19,721	0.0035%	99.8964%
449	63487	Investors Life Ins Co N Amer	TX	19,657	0.0035%	99.8999%
572	77720	LifeSecure Ins Co	MI	19,355	0.0035%	99.9034%
896	69566	Trans World Assur Co	CA	16,655	0.003%	99.9063%
836	70483	Western & Southern Life Ins Co	OH	16,367	0.0029%	99.9093%
901	65722	Loyal Amer Life Ins Co	OH	15,628	0.0028%	99.9121%
	63819	Unity Financial Life Ins Co	OH	14,811	0.0027%	99.9147%
468	70688	Transamerica Financial Life Ins Co	NY	14,599	0.0026%	99.9173%
	69310	Surety Life Ins Co	NE	14,596	0.0026%	99.92%
315	67148	Occidental Life Ins Co Of NC	TX	14,505	0.0026%	99.9226%
542	69892	United Farm Family Life Ins Co	IN	14,496	0.0026%	99.9252%
525	93459	Pan Amer Assur Co	LA	14,334	0.0026%	99.9277%
408	86355	Standard Life & Accident Ins Co	TX	14,264	0.0026%	99.9303%
19	65080	John Alden Life Ins Co	WI	13,529	0.0024%	99.9327%
687	92703	United Natl Life Ins Co Of Amer	IL	13,444	0.0024%	99.9351%
215	68462	Reserve Natl Ins Co	OK	13,403	0.0024%	99.9375%
200	60228	USAA Life Ins Co Of NY	NY	12,315	0.0022%	99.9397%
241	60992	First Metlife Investors Ins Co	NY	11,944	0.0021%	99.9419%
4213	60704	Wilton Reassur Life Co of NY	NY	11,889	0.0021%	99.944%
8	70874	Allstate Life Ins Co Of NY	NY	11,574	0.0021%	99.9461%
1	68500	Continental Life Ins Co Brentwood	TN	10,861	0.0019%	99.948%
3436	68543	Liberty Bankers Life Ins Co	OK	10,638	0.0019%	99.9499%
290	77968	Family Heritage Life Ins Co Of Amer	OH	10,557	0.0019%	99.9518%
31	97764	Idealife Ins Co	CT	10,114	0.0018%	99.9536%
	88668	Mutual Of Amer Life Ins Co	NY	9,661	0.0017%	99.9554%
981	93696	Fidelity Investments Life Ins Co	UT	9,653	0.0017%	99.9571%
1347	60176	SBLI USA Mut Life Ins Co Inc	NY	9,444	0.0017%	99.9588%
140	64327	Harleysville Life Ins Co	PA	9,207	0.0016%	99.9604%
953	68284	Pyramid Life Ins Co	KS	8,825	0.0016%	99.962%
267	71218	Grange Life Ins Co	OH	8,602	0.0015%	99.9636%
451	71870	Fidelity Security Life Ins Co	MO	7,993	0.0014%	99.965%
4716	65951	Merit Life Ins Co	IN	7,594	0.0014%	99.9663%
4764	68845	Shenandoah Life Ins Co	VA	7,502	0.0013%	99.9677%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	63932	Aviva Life & Ann Co of NY	NY	7,397	0.0013%	99.969%
261	72850	United World Life Ins Co	NE	7,113	0.0013%	99.9703%
492	68721	Security Life Ins Co Of Amer	MN	6,733	0.0012%	99.9715%
23	80985	4 Ever Life Ins Co	IL	6,582	0.0012%	99.9727%
50	94218	Country Investors Life Assur Co	IL	6,442	0.0012%	99.9738%
4011	72990	Genworth Life Ins Co of NY	NY	6,200	0.0011%	99.9749%
	68985	Starmount Life Ins Co	LA	6,109	0.0011%	99.976%
836	74780	Integrity Life Ins Co	OH	5,971	0.0011%	99.9771%
588	69272	Sunset Life Ins Co Of Amer	MO	5,613	0.001%	99.9781%
3891	69140	First Allmerica Fin Life Ins Co	MA	5,607	0.001%	99.9791%
150	67261	Old Republic Life Ins Co	IL	4,995	0.0009%	99.98%
	11121	Unified Life Ins Co	TX	4,978	0.0009%	99.9809%
264	97055	Mega Life & Hlth Ins Co The	OK	4,941	0.0009%	99.9818%
565	67598	Paul Revere Life Ins Co	MA	4,772	0.0009%	99.9826%
587	61239	Bankers Fidelity Life Ins Co	GA	4,619	0.0008%	99.9835%
869	93742	Securian Life Ins Co	MN	4,531	0.0008%	99.9843%
4668	68632	Vantis Life Ins Co	CT	4,520	0.0008%	99.9851%
535	62103	Columbian Mut Life Ins Co	NY	4,437	0.0008%	99.9859%
119	70580	Humanadental Ins Co	WI	3,897	0.0007%	99.9866%
215	69930	United Ins Co Of Amer	IL	3,833	0.0007%	99.9873%
408	71773	American Natl Life Ins Co Of TX	TX	3,759	0.0007%	99.988%
429	71714	Berkshire Life Ins Co of Amer	MA	3,740	0.0007%	99.9886%
709	97268	Pacific Life & Ann Co	AZ	3,527	0.0006%	99.9893%
525	67539	Pan Amer Life Ins Co	LA	3,348	0.0006%	99.9899%
264	66087	Mid West Natl Life Ins Co Of TN	TX	3,179	0.0006%	99.9904%
	90638	Best Life & Hlth Ins Co	TX	2,815	0.0005%	99.9909%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	2,760	0.0005%	99.9914%
	70130	Universal Guar Life Ins Co	OH	2,687	0.0005%	99.9919%
315	67946	Pioneer Security Life Ins Co	TX	2,641	0.0005%	99.9924%
4752	60227	Trinity Life Ins Co	OK	2,521	0.0005%	99.9928%
	64238	Guaranty Income Life Ins Co	LA	2,467	0.0004%	99.9933%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0004%	99.9937%
4732	14086	First Wyoming Life Ins Co	WY	2,199	0.0004%	99.9941%
869	68160	Balboa Life Ins Co	CA	2,127	0.0004%	99.9945%
276	62863	Trustmark Life Ins Co	IL	2,104	0.0004%	99.9948%
4752	70742	Family Benefit Life Ins Co	MO	2,044	0.0004%	99.9952%
50	62537	Cotton States Life Ins Co	GA	2,036	0.0004%	99.9956%
542	69922	United Home Life Ins Co	IN	1,923	0.0003%	99.9959%
1347	60183	S USA Life Ins Co Inc	AZ	1,866	0.0003%	99.9963%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	86630	Prudential Ann Life Assur Corp	AZ	1,800	0.0003%	99.9966%
429	60003	Park Avenue Life Ins Co	DE	1,731	0.0003%	99.9969%
229	66109	Midwestern United Life Ins Co	IN	1,675	0.0003%	99.9972%
	63223	Federal Life Ins Co	IL	1,550	0.0003%	99.9975%
454	69485	Security Natl Life Ins Co	UT	1,490	0.0003%	99.9977%
669	71323	Zale Life Ins Co	AZ	1,341	0.0002%	99.998%
761	64190	Allianz Life Ins Co Of NY	NY	1,310	0.0002%	99.9982%
781	86371	Ullico Life Ins Co	TX	1,299	0.0002%	99.9984%
20	62057	Lincoln Life & Ann Co of NY	NY	1,193	0.0002%	99.9987%
	68446	Longevity Ins Co	TX	1,081	0.0002%	99.9988%
626	78697	Combined Life Ins Co Of NY	NY	958	0.0002%	99.999%
55	84522	Auto Club Life Ins Co	MI	954	0.0002%	99.9992%
315	67873	Pioneer Amer Ins Co	TX	941	0.0002%	99.9994%
	89184	Sterling Investors Life Ins Co	GA	809	0.0001%	99.9995%
4771	69647	Catamaran Ins of Ohio Inc	OH	746	0.0001%	99.9996%
565	67601	Paul Revere Variable Ann Ins Co	MA	709	0.0001%	99.9998%
901	61727	Central Reserve Life Ins Co	OH	689	0.0001%	99.9999%
612	71463	CICA Life Ins Co of Amer	CO	687	0.0001%	100%
215	68357	Reliable Life Ins Co	MO	674	0.0001%	100.0001%
	64904	Investors Heritage Life Ins Co	KY	667	0.0001%	100.0003%
943	60033	Ameritas Life Ins Corp of NY	NY	616	0.0001%	100.0004%
421	79057	Southland Natl Ins Corp	AL	567	0.0001%	100.0005%
68	64149	EPIC Life Ins Co	WI	487	0.0001%	100.0006%
306	86126	Members Life Ins Co	IA	476	0.0001%	100.0006%
4712	67059	North Coast Life Ins Co	WA	417	0.0001%	100.0007%
769	79359	Great W Life & Ann Ins Co of NY	NY	383	0.0001%	100.0008%
450	69078	Standard Security Life Ins Co Of NY	NY	371	0.0001%	100.0008%
612	60076	Security Plan Life Ins Co	LA	350	0.0001%	100.0009%
953	80624	American Progressive L&H Ins Of NY	NY	333	0.0001%	100.001%
119	60984	Compbenefits Ins Co	TX	328	0.0001%	100.001%
1295	80799	Celtic Ins Co	IL	308	0.0001%	100.0011%
526	61735	Central Security Life Ins Co	TX	244	0%	100.0011%
839	62324	Freedom Life Ins Co Of Amer	TX	240	0%	100.0012%
513	14908	Greenfields Life Ins Co	CO	159	0%	100.0012%
520	78743	New Era Life Ins Co	TX	150	0%	100.0012%
	91910	American Savings Life Ins Co	AZ	146	0%	100.0013%
1	90328	First Hlth Life & Hlth Ins Co	TX	139	0%	100.0013%
315	91693	IA Amer Life Ins Co	TX	113	0%	100.0013%
	71471	Ability Ins Co	NE	103	0%	100.0013%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	66397	Mutual Savings Life Ins Co	AL	70	0%	100.0013%
215	69779	Union Natl Life Ins Co	LA	53	0%	100.0013%
549	68047	Professional Ins Co	TX	37	0%	100.0013%
31	82880	CSI Life Ins Co	NE	-151	-0%	100.0013%
863	92649	American Underwriters Life Ins Co	AZ	-420	-0.0001%	100.0012%
291	66311	Motorists Life Ins Co	OH	-6,931	-0.0012%	100%
	353	Companies in Report		558,024,784	100%	100%

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