

Market Share by Line of Business - Life A&H

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Selected Criteria -		Year: 2012		State: SD		Codelist Basis: Licensed		Round by Thousands: No			
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Group policies							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	18,479,223	15.9086%	15.9086%	18,676,241	0	15,226,850	15,279,119	81.8105%
565	62235	Unum Life Ins Co Of Amer	ME	8,762,641	7.5437%	23.4522%	8,758,900	0	4,050,697	3,891,197	44.4256%
241	65978	Metropolitan Life Ins Co	NY	7,339,137	6.3182%	29.7704%	7,078,950	0	8,468,482	8,883,607	125.4933%
332	61271	Principal Life Ins Co	IA	7,214,619	6.211%	35.9814%	7,348,850	0	3,311,068	3,231,754	43.9763%
661	77828	Companion Life Ins Co	SC	4,070,237	3.504%	39.4854%	4,036,974	0	2,555,818	2,725,225	67.5066%
429	64246	Guardian Life Ins Co Of Amer	NY	3,942,699	3.3942%	42.8796%	3,929,205	0	2,958,727	3,418,951	87.0138%
91	70815	Hartford Life & Accident Ins Co	CT	3,928,248	3.3818%	46.2614%	3,943,205	0	2,460,954	2,684,853	68.0881%
812	93440	HM Life Ins Co	PA	3,926,022	3.3799%	49.6413%	3,905,459	0	2,356,550	2,370,213	60.6897%
984	92711	HCC Life Ins Co	IN	3,780,642	3.2547%	52.896%	3,780,642	0	3,536,123	4,327,107	114.4543%
549	80802	US Br Sun Life Assur Co of Canada	MI	3,777,780	3.2522%	56.1483%	3,741,271	0	2,735,726	2,752,876	73.5813%
943	61301	Ameritas Life Ins Corp	NE	3,524,957	3.0346%	59.1829%	4,091,334	0	3,503,168	3,816,172	93.2745%
901	62308	Connecticut Gen Life Ins Co	CT	2,904,800	2.5007%	61.6836%	2,810,112	0	3,070,240	2,955,667	105.1797%
229	67105	Reliastar Life Ins Co	MN	2,807,698	2.4171%	64.1007%	2,820,396	0	1,070,958	942,977	33.4342%
1	60054	Aetna Life Ins Co	CT	2,700,315	2.3247%	66.4254%	2,726,237	0	2,115,811	2,155,007	79.0469%
233	61263	Bankers Life & Cas Co	IL	2,581,122	2.2221%	68.6474%	2,640,706	0	1,678,247	1,606,389	60.8318%
98	64890	Berkley Life & Hlth Ins Co	IA	2,554,953	2.1995%	70.847%	2,665,886	0	2,020,641	2,590,581	97.1752%
19	70408	Union Security Ins Co	KS	2,257,450	1.9434%	72.7904%	2,285,514	0	1,064,332	964,238	42.1891%
20	65676	Lincoln Natl Life Ins Co	IN	2,166,502	1.8651%	74.6555%	2,164,481	0	1,189,645	1,380,134	63.7628%
468	86231	Transamerica Life Ins Co	IA	2,038,621	1.755%	76.4105%	2,046,964	0	3,097,338	3,147,812	153.7795%
8	60534	American Heritage Life Ins Co	FL	1,792,805	1.5434%	77.9539%	1,808,985	0	977,396	1,005,074	55.5601%
370	71730	Continental Amer Ins Co	SC	1,680,356	1.4466%	79.4005%	1,755,428	0	711,138	941,150	53.6137%
1348	69019	Standard Ins Co	OR	1,679,095	1.4455%	80.846%	1,556,125	0	1,387,394	1,231,778	79.1568%
111	65315	Liberty Life Assur Co Of Boston	NH	1,473,336	1.2684%	82.1144%	1,308,853	0	316,840	376,478	28.764%
826	66915	New York Life Ins Co	NY	1,133,382	0.9757%	83.0901%	1,136,826	20,146	1,288,493	1,751,563	154.0749%
451	71870	Fidelity Security Life Ins Co	MO	1,086,278	0.9352%	84.0253%	1,087,028	0	942,061	964,350	88.7144%
901	65498	Life Ins Co Of N Amer	PA	1,008,920	0.8686%	84.8939%	1,008,920	0	891,285	746,957	74.0353%
304	68241	Prudential Ins Co Of Amer	NJ	1,001,488	0.8622%	85.756%	1,015,876	4,127	445,317	647,470	63.7351%
3098	68381	Reliance Standard Life Ins Co	IL	873,066	0.7516%	86.5076%	933,077	0	525,953	685,610	73.4784%
707	91529	Unimerica Ins Co	WI	851,253	0.7328%	87.2405%	847,040	0	580,538	575,211	67.9084%
330	60410	American Fidelity Assur Co	OK	832,895	0.717%	87.9575%	835,359	0	41,117	-70,379	-8.425%
4483	70939	Gerber Life Ins Co	NY	804,616	0.6927%	88.6502%	805,140	0	229,166	243,473	30.2398%
306	62626	CMFG Life Ins Co	IA	791,050	0.681%	89.3312%	789,140	0	454,773	745,031	94.4105%
917	71129	Dearborn Natl Life Ins Co	IL	774,276	0.6666%	89.9978%	774,276	0	158,175	158,175	20.4288%
19	65080	John Alden Life Ins Co	WI	752,863	0.6481%	90.6459%	759,342	0	676,873	643,299	84.718%
261	71412	Mutual Of Omaha Ins	NE	738,437	0.6357%	91.2816%	729,405	0	534,150	548,348	75.1774%

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		Co									
19	69477	Time Ins Co	WI	594,630	0.5119%	91.7935%	611,542	0	569,634	551,614	90.2005%
468	66281	Monumental Life Ins Co	IA	545,276	0.4694%	92.2629%	545,028	0	474,639	474,622	87.0821%
860	67091	Northwestern Mut Life Ins Co	WI	544,072	0.4684%	92.7313%	543,002	0	152,439	-341,693	-62.9267%
901	67369	Cigna Hlth & Life Ins Co	CT	458,962	0.3951%	93.1264%	468,277	0	203,225	232,249	49.5965%
904	65838	John Hancock Life Ins Co (USA)	MI	404,748	0.3484%	93.4749%	404,915	0	109,127	533,524	131.762%
869	66168	Minnesota Life Ins Co	MN	402,483	0.3465%	93.8214%	402,576	0	15,725	18,092	4.4941%
525	67539	Pan Amer Life Ins Co	LA	392,401	0.3378%	94.1592%	392,143	0	412,911	412,410	105.1683%
	71854	AAA Life Ins Co	MI	377,197	0.3247%	94.4839%	386,637	0	60,621	64,591	16.7059%
12	70106	United States Life Ins Co In NYC	NY	362,927	0.3124%	94.7964%	483,189	0	245,560	236,382	48.9212%
119	65110	Kanawha Ins Co	SC	350,947	0.3021%	95.0985%	361,948	0	89,286	93,278	25.7711%
450	65781	Madison Natl Life Ins Co Inc	WI	330,709	0.2847%	95.3832%	345,584	0	170,703	255,859	74.0367%
	11121	Unified Life Ins Co	TX	330,057	0.2841%	95.6673%	330,051	0	121,563	125,872	38.1371%
4011	70025	Genworth Life Ins Co	DE	322,639	0.2778%	95.9451%	342,813	0	176,939	367,872	107.3098%
261	69868	United Of Omaha Life Ins Co	NE	304,666	0.2623%	96.2074%	305,508	0	253,694	298,014	97.547%
1129	68608	Symetra Life Ins Co	WA	287,434	0.2474%	96.4548%	291,286	0	63,451	69,235	23.7687%
91	88072	Hartford Life Ins Co	CT	269,275	0.2318%	96.6866%	290,642	0	118,629	124,452	42.8197%
492	68721	Security Life Ins Co Of Amer	MN	246,870	0.2125%	96.8992%	247,075	0	153,243	151,310	61.2405%
119	70580	Humanadental Ins Co	WI	224,862	0.1936%	97.0927%	226,813	0	148,164	150,961	66.5575%
450	69078	Standard Security Life Ins Co Of NY	NY	215,183	0.1852%	97.278%	228,434	0	370,823	370,823	162.3327%
565	62049	Colonial Life & Accident Ins Co	SC	194,750	0.1677%	97.4457%	200,526	0	59,504	84,360	42.0694%
707	62286	Golden Rule Ins Co	IN	184,243	0.1586%	97.6043%	184,396	0	191,640	176,563	95.7521%
535	76023	Columbian Life Ins Co	IL	180,245	0.1552%	97.7594%	195,908	0	154,677	142,660	72.8199%
468	65021	Stonebridge Life Ins Co	VT	175,524	0.1511%	97.9105%	182,542	0	106,717	100,209	54.8964%
468	91413	Western Reserve Life Assur Co of OH	OH	170,201	0.1465%	98.0571%	170,201	0	251,153	331,843	194.9712%
276	62863	Trustmark Life Ins Co	IL	164,319	0.1415%	98.1985%	164,099	0	142,685	144,552	88.0883%
769	68322	Great W Life & Ann Ins Co	CO	154,900	0.1334%	98.3319%	163,398	0	165,456	154,744	94.7037%
290	92916	United Amer Ins Co	NE	124,191	0.1069%	98.4388%	126,210	0	60,169	60,220	47.7141%
588	65129	Kansas City Life Ins Co	MO	101,318	0.0872%	98.526%	100,954	0	49,628	55,288	54.7655%
	90638	Best Life & Hlth Ins Co	TX	99,223	0.0854%	98.6114%	95,507	0	57,248	58,137	60.872%
619	60895	American United Life Ins Co	IN	97,800	0.0842%	98.6956%	84,878	0	23,128	15,823	18.6421%
565	67598	Paul Revere Life Ins Co	MA	90,408	0.0778%	98.7735%	90,634	0	72,911	25,027	27.6133%
140	66869	Nationwide Life Ins Co	OH	89,142	0.0767%	98.8502%	88,095	0	37,636	41,036	46.5815%
1137	90328	First Hlth Life & Hlth Ins Co	TX	85,158	0.0733%	98.9235%	84,766	0	55,697	56,254	66.3639%
549	80926	Sun Life & Hlth Ins Co	CT	84,752	0.073%	98.9965%	84,122	0	26,938	26,390	31.3711%
3527	60836	American Republic Ins Co	IA	76,458	0.0658%	99.0623%	78,051	0	60,026	53,346	68.3476%

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943	74900	Brokers Natl Life Assur Co	AR	71,440	0.0615%	99.1238%	69,807	0	52,910	50,387	72.1804%
290	60577	American Income Life Ins Co	IN	70,997	0.0611%	99.1849%	70,852	0	39,508	36,633	51.7036%
1211	66583	National Guardian Life Ins Co	WI	70,534	0.0607%	99.2456%	70,493	0	46,863	46,863	66.4789%
8	60186	Allstate Life Ins Co	IL	64,500	0.0555%	99.3012%	63,878	0	199,500	224,705	351.7721%
41	69914	Sears Life Ins Co	TX	62,283	0.0536%	99.3548%	51,414	0	225	220	0.4279%
264	97055	Mega Life & Hlth Ins Co The	OK	55,430	0.0477%	99.4025%	54,005	0	31,636	33,171	61.4221%
215	68462	Reserve Natl Ins Co	OK	53,840	0.0464%	99.4489%	54,684	0	26,667	19,443	35.5552%
119	73288	Humana Ins Co	WI	41,105	0.0354%	99.4843%	41,574	0	20,451	21,146	50.8635%
12	60488	American Gen Life Ins Co	TX	36,307	0.0313%	99.5155%	36,356	0	6,478	5,750	15.8158%
4734	61492	Athene Annuity & Life Assur Co	DE	35,442	0.0305%	99.546%	35,790	0	0	0	0%
904	93610	John Hancock Life & Hlth Ins Co	MA	33,485	0.0288%	99.5748%	33,597	0	0	0	0%
350	62596	Union Fidelity Life Ins Co	KS	30,460	0.0262%	99.6011%	31,435	0	16,289	14,505	46.1428%
352	93777	Household Life Ins Co	MI	30,418	0.0262%	99.6273%	30,418	0	6,211	4,043	13.2915%
169	68810	Sentry Life Ins Co	WI	29,180	0.0251%	99.6524%	29,290	0	16,219	17,821	60.8433%
687	64211	Guarantee Trust Life Ins Co	IL	28,135	0.0242%	99.6766%	27,905	0	6,605	7,105	25.4614%
	62928	EMC Natl Life Co	IA	27,100	0.0233%	99.6999%	27,100	0	6,070	6,070	22.3985%
1117	61883	Central United Life Ins Co	AR	26,675	0.023%	99.7229%	25,952	0	16,705	18,187	70.0794%
233	70319	Washington Natl Ins Co	IN	25,094	0.0216%	99.7445%	25,083	0	21,308	-82,533	329.0396%
869	68160	Balboa Life Ins Co	CA	20,770	0.0179%	99.7624%	20,356	0	80,439	112,092	550.6583%
264	66087	Mid West Natl Life Ins Co Of TN	TX	20,747	0.0179%	99.7802%	20,742	0	909	-565	-2.7239%
513	63088	Farm Bureau Life Ins Co	IA	16,340	0.0141%	99.7943%	16,340	6,954	3,500	3,266	19.9878%
150	67261	Old Republic Life Ins Co	IL	13,192	0.0114%	99.8057%	13,192	0	57,020	102,195	774.674%
	65641	Lincoln Mut Life & Cas Ins Co	ND	12,570	0.0108%	99.8165%	12,570	0	1,404	1,404	11.1695%
468	70688	Transamerica Financial Life Ins Co	NY	12,457	0.0107%	99.8272%	12,930	0	0	0	0%
19	60275	American Bankers Life Assur Co Of FL	FL	12,293	0.0106%	99.8378%	12,293	0	1,445	985	8.0127%
84	71404	Continental Gen Ins Co	OH	10,925	0.0094%	99.8472%	11,249	0	9,047	8,417	74.8244%
370	60380	American Family Life Assur Co of Col	NE	10,306	0.0089%	99.8561%	10,294	0	4,660	3,518	34.1752%
781	69744	Union Labor Life Ins Co	MD	9,520	0.0082%	99.8643%	9,270	0	0	-494	-5.329%
300	64513	Horace Mann Life Ins Co	IL	8,702	0.0075%	99.8718%	8,692	0	7,293	347	3.9922%
4712	63967	Government Personnel Mut Life Ins Co	TX	8,302	0.0071%	99.8789%	6,594	0	4,487	2,032	30.8159%
	81418	American Medical & Life Ins Co	NY	7,712	0.0066%	99.8855%	7,582	0	966	882	11.6328%
1186	69515	Medamerica Ins Co	PA	7,634	0.0066%	99.8921%	7,628	0	0	0	0%

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769	80705	US Br Great West Life Assur Co	MI	7,468	0.0064%	99.8985%	7,468	0	0	-6	-0.0803%
581	61476	Boston Mut Life Ins Co	MA	6,757	0.0058%	99.9044%	6,822	0	0	0	0%
23	80985	4 Ever Life Ins Co	IL	6,346	0.0055%	99.9098%	5,628	0	0	-392	-6.9652%
839	62324	Freedom Life Ins Co Of Amer	TX	6,246	0.0054%	99.9152%	6,206	0	59,147	60,997	982.8714%
	88668	Mutual Of Amer Life Ins Co	NY	5,816	0.005%	99.9202%	5,816	0	16,755	16,755	288.0846%
839	98205	National Found Life Ins Co	TX	5,498	0.0047%	99.9249%	5,491	0	11,715	12,356	225.0228%
	81426	Commercial Travelers Mut Ins Co	NY	5,171	0.0045%	99.9294%	5,203	0	3,390	3,390	65.1547%
626	62146	Combined Ins Co Of Amer	IL	4,936	0.0042%	99.9336%	4,796	0	1,845	1,317	27.4604%
	68772	Security Mut Life Ins Co Of NY	NY	4,442	0.0038%	99.9375%	4,450	0	0	0	0%
84	63479	United Teacher Assoc Ins Co	TX	4,201	0.0036%	99.9411%	4,201	0	0	0	0%
690	61751	Central States H & L Co Of Omaha	NE	3,930	0.0034%	99.9445%	3,932	0	795	830	21.1089%
4750	61409	National Benefit Life Ins Co	NY	3,635	0.0031%	99.9476%	3,786	0	0	0	0%
276	61425	Trustmark Ins Co	IL	3,581	0.0031%	99.9507%	3,541	0	200	116	3.2759%
4011	65536	Genworth Life & Ann Ins Co	VA	3,287	0.0028%	99.9535%	3,228	0	0	0	0%
3527	70629	World Ins Co	NE	3,061	0.0026%	99.9561%	3,379	0	4,330	2,208	65.3448%
330	60801	American Public Life Ins Co	OK	3,035	0.0026%	99.9588%	3,051	0	419	553	18.1252%
449	90212	Great Southern Life Ins Co	TX	2,975	0.0026%	99.9613%	2,964	0	0	0	0%
	63290	Fidelity Life Assn A Legal Reserve L	IL	2,949	0.0025%	99.9639%	3,025	0	0	144	4.7603%
565	68195	Provident Life & Accident Ins Co	TN	2,939	0.0025%	99.9664%	2,939	0	31,714	26,534	902.8241%
408	71773	American Natl Life Ins Co Of TX	TX	2,917	0.0025%	99.9689%	3,246	0	296	1,552	47.8127%
968	66370	Mony Life Ins Co	NY	2,590	0.0022%	99.9711%	2,611	0	0	0	0%
953	60763	American Pioneer Life Ins Co	FL	2,564	0.0022%	99.9733%	2,573	0	133	131	5.0913%
	64580	Illinois Mut Life Ins Co	IL	2,516	0.0022%	99.9755%	2,465	0	0	0	0%
	71439	Assurity Life Ins Co	NE	2,478	0.0021%	99.9776%	2,478	0	0	0	0%
901	65722	Loyal Amer Life Ins Co	OH	2,463	0.0021%	99.9798%	2,500	0	150	178	7.12%
200	69663	USAA Life Ins Co	TX	2,439	0.0021%	99.9819%	2,446	0	0	0	0%
761	90611	Allianz Life Ins Co Of N Amer	MN	2,215	0.0019%	99.9838%	2,215	0	802	802	36.2077%
671	80314	Unicare Life & Hlth Ins Co	IN	2,051	0.0018%	99.9855%	2,167	0	2,117	1,875	86.5251%
41	60518	American Hlth & Life Ins Co	TX	1,797	0.0015%	99.9871%	1,800	0	0	-8	-0.4444%
	76325	Senior Hlth Ins Co of PA	PA	1,766	0.0015%	99.9886%	3,705	0	21,922	18,758	506.2888%
876	94358	USAbLe Life	AR	1,721	0.0015%	99.9901%	1,721	0	0	0	0%
290	77968	Family Heritage Life Ins Co Of Amer	OH	1,697	0.0015%	99.9915%	1,685	0	30	39	2.3145%
863	92649	American Underwriters	AZ	1,511	0.0013%	99.9928%	1,511	0	274	321	21.2442%

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4	65005	RiverSource Life Ins Co	MN	1,401	0.0012%	99.994%	1,403	0	0	0	0%
229	61360	Reliastar Life Ins Co Of NY	NY	1,273	0.0011%	99.9951%	1,245	0	0	0	0%
574	76112	Oxford Life Ins Co	AZ	1,097	0.0009%	99.9961%	1,097	0	589	581	52.9626%
244	76236	Cincinnati Life Ins Co	OH	1,007	0.0009%	99.9969%	1,007	0	1,398	3,134	311.2214%
367	80578	Physicians Mut Ins Co	NE	971	0.0008%	99.9978%	975	0	196	219	22.4615%
918	65056	Jackson Natl Life Ins Co	MI	714	0.0006%	99.9984%	718	0	0	0	0%
1117	65870	Manhattan Life Ins Co	NY	675	0.0006%	99.999%	705	0	307	340	48.227%
20	62057	Lincoln Life & Ann Co of NY	NY	388	0.0003%	99.9993%	390	0	0	0	0%
241	87726	Metlife Ins Co of CT	CT	386	0.0003%	99.9996%	386	0	0	0	0%
984	85561	Perico Life Ins Co	DE	286	0.0002%	99.9999%	338	0	120	140	41.4201%
233	62065	Colonial Penn Life Ins Co	PA	83	0.0001%	100%	143	0	0	12	8.3916%
869	93742	Securian Life Ins Co	MN	43	0%	100%	41	0	0	2	4.878%
233	65900	Conseco Life Ins Co	IN	0	0%	100%	0	0	0	207	0%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100%	0	0	9,554	3,891	0%
1295	80799	Celtic Ins Co	IL	0	0%	100%	0	0	2,464	2,722	0%
55	84522	Auto Club Life Ins Co	MI	0	0%	100%	0	0	0	-5	0%
3891	69140	First Allmerica Fin Life Ins Co	MA	0	0%	100%	0	0	1,546	1,522	0%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100%	0	0	6,071	6,071	0%
431	66044	Midland Natl Life Ins Co	IA	0	0%	100%	0	0	4,341	3,951	0%
408	86355	Standard Life & Accident Ins Co	TX	0	0%	100%	-9	0	0	-12	133.3333%
		155 Companies in Report		116,158,969	100%	100%	116,980,750	31,227	82,925,068	86,862,206	74.2534%