

## Market Share A &amp; H

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Selected Criteria - Year: 2012 State: SD Codelist Basis: Licensed Round by Thousands: No										
Business Type: Property, Life & Health Include Zero Companies: No Include Other Business Type: Yes										
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Direct Loss Incurred	Pure Direct Loss Ratio	Dividends Paid
770	60128	Wellmark Of SD Inc	SD	632,275,165	41.251%	41.251%	626,867,757	552,899,554	88.2003%	0
1246	95683	Sanford Hlth Plan	SD	124,113,607	8.0974%	49.3484%	124,113,607	111,913,752	90.1704%	0
	96598	South Dakota State Med Holding Co	SD	110,536,554	7.2116%	56.56%	110,565,110	91,249,604	82.5302%	0
	95839	Avera Hlth Plans Inc	SD	72,263,625	4.7146%	61.2747%	72,263,625	65,448,124	90.5686%	0
119	73288	Humana Ins Co	WI	70,469,755	4.5976%	65.8723%	70,421,324	63,308,034	89.899%	0
370	60380	American Family Life Assur Co of Col	NE	46,125,584	3.0093%	68.8816%	46,685,021	28,911,628	61.9291%	0
	54097	Delta Dental Plan of SD	SD	44,706,180	2.9167%	71.7983%	44,706,180	38,046,941	85.1044%	0
1552	12459	Medica Ins Co	MN	38,586,128	2.5174%	74.3158%	38,586,128	28,199,998	73.0833%	0
707	79413	UnitedHealthcare Ins Co	CT	30,590,925	1.9958%	76.3116%	30,496,302	20,578,418	67.4784%	0
233	70319	Washington Natl Ins Co	IN	23,868,129	1.5572%	77.8688%	20,997,323	15,652,787	74.5466%	0
1137	81973	Coventry Hlth & Life Ins Co	MO	19,552,406	1.2756%	79.1444%	19,552,406	19,584,165	100.1624%	0
770	88848	Wellmark Inc	IA	13,991,930	0.9129%	80.0573%	15,303,393	17,254,565	112.7499%	0
261	71412	Mutual Of Omaha Ins Co	NE	13,717,882	0.895%	80.9523%	13,837,496	11,657,275	84.2441%	0
4667	67660	Pennsylvania Life Ins Co	PA	11,825,357	0.7715%	81.7238%	11,494,822	9,086,457	79.0483%	0
1137	90328	First Hlth Life & Hlth Ins Co	TX	11,201,685	0.7308%	82.4546%	11,130,158	10,156,494	91.252%	0
261	72850	United World Life Ins Co	NE	10,162,443	0.663%	83.1176%	10,324,430	8,057,411	78.0422%	0
332	61271	Principal Life Ins Co	IA	9,635,917	0.6287%	83.7463%	9,100,096	3,116,181	34.2434%	0
4011	70025	Genworth Life Ins Co	DE	9,572,464	0.6245%	84.3708%	9,503,526	4,769,492	50.1866%	0
565	62235	Unum Life Ins Co Of Amer	ME	9,259,085	0.6041%	84.9749%	9,293,781	5,053,308	54.373%	0
241	65978	Metropolitan Life Ins Co	NY	8,503,274	0.5548%	85.5297%	8,241,608	8,992,641	109.1127%	0
468	86231	Transamerica Life Ins Co	IA	8,494,132	0.5542%	86.0839%	8,466,911	11,521,169	136.0729%	0
176	25178	State Farm Mut Auto Ins Co	IL	7,780,789	0.5076%	86.5915%	6,338,354	6,355,738	100.2743%	67
473	19275	American Family Mut Ins Co	WI	7,027,071	0.4585%	87.05%	6,696,007	6,252,756	93.3804%	0
7	13935	Federated Mut Ins Co	MN	6,779,874	0.4423%	87.4923%	6,779,874	6,375,003	94.0283%	0
1	60054	Aetna Life Ins Co	CT	6,341,697	0.4137%	87.906%	6,367,041	5,537,616	86.9731%	0
19	69477	Time Ins Co	WI	6,101,406	0.3981%	88.3041%	6,228,997	7,477,602	120.045%	0
261	69868	United Of Omaha Life Ins Co	NE	6,060,942	0.3954%	88.6995%	5,748,846	4,358,998	75.8239%	0
904	65838	John Hancock Life Ins Co (USA)	MI	5,256,962	0.343%	89.0425%	5,353,712	2,126,419	39.7186%	48
626	62146	Combined Ins Co Of Amer	IL	5,216,987	0.3404%	89.3829%	5,211,995	1,661,427	31.877%	0
4483	70939	Gerber Life Ins Co	NY	4,624,181	0.3017%	89.6846%	4,623,412	3,293,882	71.2435%	0
		Bankers Life & Cas								

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233	61263	Co	IL	4,547,456	0.2967%	89.9812%	4,718,053	4,132,702	87.5934%	92
901	62308	Connecticut Gen Life Ins Co	CT	4,381,570	0.2859%	90.2671%	4,296,655	4,306,026	100.2181%	0
826	66915	New York Life Ins Co	NY	4,176,126	0.2725%	90.5396%	4,051,434	2,859,516	70.5803%	22,552
429	64246	Guardian Life Ins Co Of Amer	NY	4,153,563	0.271%	90.8106%	4,139,463	3,490,740	84.3283%	6,763
661	77828	Companion Life Ins Co	SC	4,112,436	0.2683%	91.0789%	4,079,173	2,730,031	66.9261%	0
91	70815	Hartford Life & Accident Ins Co	CT	3,928,248	0.2563%	91.3352%	3,943,205	2,684,853	68.0881%	0
812	93440	HM Life Ins Co	PA	3,926,022	0.2561%	91.5913%	3,905,459	2,370,213	60.6897%	0
984	92711	HCC Life Ins Co	IN	3,790,696	0.2473%	91.8386%	3,791,015	4,326,140	114.1156%	0
549	80802	US Br Sun Life Assur Co of Canada	MI	3,777,780	0.2465%	92.0851%	3,741,271	2,752,876	73.5813%	0
1189	39616	Vision Serv Plan Ins Co	CT	3,764,382	0.2456%	92.3307%	3,764,382	2,962,165	78.6893%	0
943	61301	Ameritas Life Ins Corp	NE	3,546,275	0.2314%	92.562%	4,105,731	3,829,314	93.2675%	0
4667	12575	SilverScript Ins Co	TN	3,398,002	0.2217%	92.7837%	3,199,388	2,365,797	73.9453%	0
290	77968	Family Heritage Life Ins Co Of Amer	OH	3,397,187	0.2216%	93.0054%	3,431,318	851,916	24.8277%	0
12	19445	National Union Fire Ins Co Of Pitts	PA	3,271,817	0.2135%	93.2188%	3,281,085	244,498	7.4517%	0
8	60534	American Heritage Life Ins Co	FL	3,087,552	0.2014%	93.4203%	3,107,763	1,838,416	59.1556%	0
860	67091	Northwestern Mut Life Ins Co	WI	3,071,163	0.2004%	93.6206%	3,054,765	1,033,182	33.822%	643,511
306	62626	CMFG Life Ins Co	IA	2,882,597	0.1881%	93.8087%	3,004,792	1,449,461	48.2383%	0
565	62049	Colonial Life & Accident Ins Co	SC	2,831,460	0.1847%	93.9934%	2,846,348	1,365,056	47.9582%	0
229	67105	Reliastar Life Ins Co	MN	2,810,409	0.1834%	94.1768%	2,823,177	942,065	33.369%	0
19	70408	Union Security Ins Co	KS	2,714,005	0.1771%	94.3539%	2,749,035	902,837	32.842%	0
98	64890	Berkley Life & Hlth Ins Co	IA	2,554,953	0.1667%	94.5206%	2,665,886	2,590,581	97.1752%	0
860	69000	Northwestern Long Term Care Ins Co	WI	2,477,446	0.1616%	94.6822%	2,320,072	306,748	13.2215%	67,633
565	68195	Provident Life & Accident Ins Co	TN	2,411,150	0.1573%	94.8395%	2,495,001	2,504,151	100.3667%	0
20	65676	Lincoln Natl Life Ins Co	IN	2,210,541	0.1442%	94.9837%	2,212,166	1,390,190	62.8429%	0
1348	69019	Standard Ins Co	OR	2,191,505	0.143%	95.1267%	2,064,172	1,257,755	60.9327%	0
	68802	Sentinel Security Life Ins Co	UT	2,028,220	0.1323%	95.259%	2,034,983	1,561,736	76.7444%	0
367	80578	Physicians Mut Ins Co	NE	2,027,826	0.1323%	95.3913%	2,023,065	1,055,736	52.185%	0
707	62286	Golden Rule Ins Co	IN	2,012,596	0.1313%	95.5226%	1,999,855	2,065,521	103.2835%	0
3527	31119	Medico Ins Co	NE	1,880,191	0.1227%	95.6453%	1,829,895	1,850,115	101.105%	0
690	61751	Central States H & L Co Of Omaha	NE	1,868,735	0.1219%	95.7672%	1,926,494	478,407	24.833%	0
290	92916	United Amer Ins Co	NE	1,857,742	0.1212%	95.8884%	1,876,249	1,797,432	95.7992%	0
304	68241	Prudential Ins Co Of	NJ	1,805,402	0.1178%	96.0062%	1,808,812	882,698	48.7999%	4,127

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		Amer								
1199	10155	Wellcare Prescription Ins Inc	FL	1,736,711	0.1133%	96.1195%	1,736,711	1,345,286	77.4617%	0
370	71730	Continental Amer Ins Co	SC	1,680,356	0.1096%	96.2291%	1,755,428	941,150	53.6137%	0
4	65005	RiverSource Life Ins Co	MN	1,658,807	0.1082%	96.3374%	1,657,446	3,996,942	241.1507%	0
1	12321	American Continental Ins Co	TN	1,639,648	0.107%	96.4443%	1,670,155	1,192,927	71.4261%	0
901	65722	Loyal Amer Life Ins Co	OH	1,630,327	0.1064%	96.5507%	1,628,808	1,168,041	71.7114%	0
218	20443	Continental Cas Co	IL	1,578,856	0.103%	96.6537%	-26,791	2,370,376	-8,847.6578%	0
111	65315	Liberty Life Assur Co Of Boston	NH	1,473,336	0.0961%	96.7498%	1,308,853	376,478	28.764%	0
	76325	Senior Hlth Ins Co of PA	PA	1,451,576	0.0947%	96.8445%	1,894,342	3,601,776	190.1334%	0
1295	80799	Celtic Ins Co	IL	1,384,348	0.0903%	96.9349%	1,426,049	1,362,686	95.5567%	0
761	90611	Allianz Life Ins Co Of N Amer	MN	1,374,458	0.0897%	97.0245%	1,380,564	576,735	41.7753%	0
	62952	Equitable Life & Cas Ins Co	UT	1,293,942	0.0844%	97.1089%	1,294,256	553,059	42.7318%	0
687	64211	Guarantee Trust Life Ins Co	IL	1,188,923	0.0776%	97.1865%	1,197,072	258,561	21.5995%	0
215	68462	Reserve Natl Ins Co	OK	1,105,152	0.0721%	97.2586%	1,100,583	523,034	47.5234%	0
84	71404	Continental Gen Ins Co	OH	1,101,518	0.0719%	97.3305%	1,192,211	440,811	36.9742%	0
433	63762	Medco Containment Life Ins Co	PA	1,092,085	0.0712%	97.4017%	1,092,085	843,706	77.2564%	0
451	71870	Fidelity Security Life Ins Co	MO	1,086,278	0.0709%	97.4726%	1,087,028	972,396	89.4545%	0
19	65080	John Alden Life Ins Co	WI	1,052,481	0.0687%	97.5413%	1,079,807	1,214,563	112.4796%	0
468	66281	Monumental Life Ins Co	IA	1,030,664	0.0672%	97.6085%	1,031,993	556,190	53.8947%	0
1186	69515	Medamerica Ins Co	PA	1,028,619	0.0671%	97.6756%	1,013,252	364,943	36.017%	0
901	65498	Life Ins Co Of N Amer	PA	1,011,215	0.066%	97.7416%	1,011,215	747,294	73.9006%	0
	12747	Envision Ins Co	OH	967,365	0.0631%	97.8047%	967,365	875,700	90.5243%	0
367	72125	Physicians Life Ins Co	NE	919,594	0.06%	97.8647%	924,100	643,509	69.6363%	0
330	60410	American Fidelity Assur Co	OK	907,221	0.0592%	97.9239%	909,429	58,530	6.4359%	0
3527	67679	American Republic Corp Ins Co	NE	892,547	0.0582%	97.9821%	886,494	734,465	82.8505%	0
3098	68381	Reliance Standard Life Ins Co	IL	873,357	0.057%	98.0391%	933,368	685,610	73.4555%	0
707	91529	Unimerica Ins Co	WI	851,253	0.0555%	98.0946%	847,040	575,211	67.9084%	0
3527	60836	American Republic Ins Co	IA	776,153	0.0506%	98.1453%	790,548	787,122	99.5666%	0
917	71129	Dearborn Natl Life Ins Co	IL	774,276	0.0505%	98.1958%	774,276	158,175	20.4288%	0
	64580	Illinois Mut Life Ins Co	IL	760,602	0.0496%	98.2454%	768,719	285,839	37.1838%	0
		Minnesota Life Ins								

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869	66168	Co	MN	748,619	0.0488%	98.2943%	760,741	382,689	50.3048%	0
	42129	United Security Assur Co Of PA	PA	662,925	0.0433%	98.3375%	600,493	-139,554	-23.2399%	0
796	39217	QBE Ins Corp	PA	633,570	0.0413%	98.3788%	666,313	88,244	13.2436%	0
119	65110	Kanawha Ins Co	SC	630,019	0.0411%	98.42%	648,434	186,299	28.7306%	0
435	65935	Massachusetts Mut Life Ins Co	MA	619,827	0.0404%	98.4604%	564,764	-2,638,270	-467.1456%	12,645
4011	65536	Genworth Life & Ann Ins Co	VA	602,850	0.0393%	98.4997%	592,159	886,297	149.6721%	0
98	40045	Starnet Ins Co	DE	590,820	0.0385%	98.5383%	255,065	158,836	62.2728%	0
	65927	Lincoln Heritage Life Ins Co	IL	570,022	0.0372%	98.5755%	570,945	497,520	87.1397%	0
8	65595	Lincoln Benefit Life Co	NE	548,171	0.0358%	98.6112%	563,384	69,627	12.3587%	0
361	77399	Sterling Life Ins Co	IL	527,667	0.0344%	98.6456%	773,052	632,308	81.7937%	0
901	12902	Healthspring Life & Hlth Ins Co Inc	TX	520,760	0.034%	98.6796%	520,760	334,682	64.268%	0
	71439	Assurity Life Ins Co	NE	508,555	0.0332%	98.7128%	508,738	320,810	63.06%	0
565	67598	Paul Revere Life Ins Co	MA	484,105	0.0316%	98.7444%	501,232	1,167,423	232.9107%	0
429	71714	Berkshire Life Ins Co of Amer	MA	467,034	0.0305%	98.7749%	466,929	21,363	4.5752%	0
	71854	AAA Life Ins Co	MI	464,263	0.0303%	98.8051%	474,758	99,088	20.8713%	0
901	67369	Cigna Hlth & Life Ins Co	CT	458,962	0.0299%	98.8351%	468,277	232,249	49.5965%	0
84	63479	United Teacher Assoc Ins Co	TX	423,412	0.0276%	98.8627%	419,456	93,578	22.3094%	0
918	65056	Jackson Natl Life Ins Co	MI	420,783	0.0275%	98.8902%	435,238	550,734	126.5363%	0
2479	73474	Dentegra Ins Co	DE	416,272	0.0272%	98.9173%	410,827	278,803	67.8638%	0
158	21113	United States Fire Ins Co	DE	413,419	0.027%	98.9443%	413,419	179,112	43.3246%	0
525	67539	Pan Amer Life Ins Co	LA	397,515	0.0259%	98.9702%	397,258	412,410	103.8141%	0
7	63258	Federated Life Ins Co	MN	391,775	0.0256%	98.9958%	395,814	-10,362	-2.6179%	0
119	70580	Humanadental Ins Co	WI	381,229	0.0249%	99.0207%	376,049	242,777	64.5599%	0
4722	71390	Puritan Life Ins Co of Amer	AZ	372,052	0.0243%	99.0449%	377,874	310,790	82.247%	0
	27928	Amex Assur Co	IL	371,674	0.0242%	99.0692%	371,773	4,873	1.3107%	0
12	70106	United States Life Ins Co In NYC	NY	362,927	0.0237%	99.0929%	483,189	236,382	48.9212%	0
	11121	Unified Life Ins Co	TX	354,423	0.0231%	99.116%	353,805	142,867	40.3802%	0
1279	11150	Arch Ins Co	MO	353,733	0.0231%	99.1391%	145,724	70,465	48.3551%	0
450	65781	Madison Natl Life Ins Co Inc	WI	335,853	0.0219%	99.161%	350,728	258,453	73.6904%	0
233	62065	Colonial Penn Life Ins Co	PA	332,961	0.0217%	99.1827%	327,561	180,098	54.9815%	0
12	60488	American Gen Life Ins Co	TX	332,664	0.0217%	99.2044%	399,672	447,103	111.8675%	0
290	60577	American Income Life Ins Co	IN	319,254	0.0208%	99.2252%	321,253	91,428	28.4598%	0

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943	80837	Union Central Life Ins Co	NE	317,789	0.0207%	99.246%	332,798	19,791	5.9469%	0
	69132	State Mut Ins Co	GA	317,123	0.0207%	99.2667%	317,673	184,155	57.97%	0
1289	35963	AF&L Ins Co	PA	298,270	0.0195%	99.2861%	300,404	855,119	284.6563%	0
671	80314	Unicare Life & Hlth Ins Co	IN	297,326	0.0194%	99.3055%	307,550	197,555	64.2351%	0
1129	68608	Symetra Life Ins Co	WA	291,617	0.019%	99.3245%	295,466	69,235	23.4325%	0
91	88072	Hartford Life Ins Co	CT	269,275	0.0176%	99.3421%	290,642	124,452	42.8197%	0
619	69116	State Life Ins Co	IN	268,407	0.0175%	99.3596%	280,262	109,664	39.1291%	0
	89184	Sterling Investors Life Ins Co	GA	263,388	0.0172%	99.3768%	268,604	173,182	64.4748%	0
468	65021	Stonebridge Life Ins Co	VT	262,093	0.0171%	99.3939%	269,115	232,161	86.2683%	0
200	69663	USAA Life Ins Co	TX	258,497	0.0169%	99.4108%	258,298	169,285	65.5386%	0
1117	61883	Central United Life Ins Co	AR	257,381	0.0168%	99.4276%	257,039	244,922	95.2859%	0
212	80896	Centre Life Ins Co	MA	257,102	0.0168%	99.4443%	264,989	-85,515	-32.2712%	0
458	68136	Protective Life Ins Co	TN	251,947	0.0164%	99.4608%	304,014	134,664	44.2953%	0
181	39845	Westport Ins Corp	MO	248,271	0.0162%	99.477%	232,796	101,534	43.615%	0
492	68721	Security Life Ins Co Of Amer	MN	248,119	0.0162%	99.4932%	248,325	151,310	60.9322%	0
1117	63053	Family Life Ins Co	TX	243,127	0.0159%	99.509%	243,029	199,434	82.0618%	0
23	38245	BCS Ins Co	OH	226,472	0.0148%	99.5238%	223,140	118,765	53.2244%	0
241	87726	Metlife Ins Co of CT	CT	224,581	0.0147%	99.5384%	254,298	571,115	224.5849%	0
41	60518	American Hlth & Life Ins Co	TX	220,022	0.0144%	99.5528%	262,726	95,694	36.4235%	0
687	92703	United Natl Life Ins Co Of Amer	IL	216,897	0.0142%	99.567%	218,751	137,745	62.9689%	0
450	69078	Standard Security Life Ins Co Of NY	NY	215,183	0.014%	99.581%	228,434	370,823	162.3327%	0
953	68284	Pyramid Life Ins Co	KS	202,144	0.0132%	99.5942%	206,052	265,828	129.0102%	0
408	60739	American Natl Ins Co	TX	200,940	0.0131%	99.6073%	251,420	145,353	57.8128%	0
50	62553	Country Life Ins Co	IL	200,807	0.0131%	99.6204%	197,625	24,830	12.5642%	0
953	69701	Union Bankers Ins Co	TX	198,482	0.0129%	99.6333%	207,400	197,931	95.4344%	0
280	61190	Auto Owners Life Ins Co	MI	193,558	0.0126%	99.646%	192,084	17,685	9.2069%	0
623	66141	Health Net Life Ins Co	CA	192,823	0.0126%	99.6585%	192,823	251,961	130.6696%	0
587	61239	Bankers Fidelity Life Ins Co	GA	183,961	0.012%	99.6706%	172,853	174,352	100.8672%	0
535	76023	Columbian Life Ins Co	IL	180,245	0.0118%	99.6823%	195,908	142,660	72.8199%	0
468	91413	Western Reserve Life Assur Co of OH	OH	170,201	0.0111%	99.6934%	170,201	331,843	194.9712%	0
276	62863	Trustmark Life Ins Co	IL	164,319	0.0107%	99.7041%	164,099	144,552	88.0883%	0
513	63088	Farm Bureau Life Ins Co	IA	155,334	0.0101%	99.7143%	161,111	57,292	35.5606%	6,954
769	68322	Great W Life & Ann Ins Co	CO	154,900	0.0101%	99.7244%	163,398	154,744	94.7037%	0

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Direct Loss Incurred	Pure Direct Loss Ratio	Dividends Paid
4381	35408	Imperium Ins Co	TX	140,076	0.0091%	99.7335%	140,076	317,895	226.9447%	0
408	86355	Standard Life & Accident Ins Co	TX	135,993	0.0089%	99.7424%	144,581	120,988	83.6818%	0
520	67784	Philadelphia Amer Life Ins Co	TX	128,495	0.0084%	99.7508%	130,172	228,096	175.2266%	0
31	34274	Central States Ind Co Of Omaha	NE	127,415	0.0083%	99.7591%	127,608	14,958	11.7218%	0
968	62944	AXA Equitable Life Ins Co	NY	122,133	0.008%	99.7671%	124,363	98,386	79.112%	0
3416	37273	Axis Ins Co	IL	117,982	0.0077%	99.7747%	32,516	11,968	36.8065%	0
3527	70629	World Ins Co	NE	112,367	0.0073%	99.7821%	138,532	250,467	180.8008%	0
350	62596	Union Fidelity Life Ins Co	KS	106,277	0.0069%	99.789%	110,289	26,789	24.2898%	0
588	65129	Kansas City Life Ins Co	MO	101,485	0.0066%	99.7956%	101,121	55,272	54.6593%	0
1211	66583	National Guardian Life Ins Co	WI	100,775	0.0066%	99.8022%	100,139	49,895	49.8257%	0
619	60895	American United Life Ins Co	IN	99,971	0.0065%	99.8087%	87,214	15,823	18.1427%	0
	90638	Best Life & Hlth Ins Co	TX	99,223	0.0065%	99.8152%	95,507	58,137	60.872%	0
212	16535	Zurich Amer Ins Co	NY	95,124	0.0062%	99.8214%	114,959	32,901	28.6198%	0
276	61425	Trustmark Ins Co	IL	90,041	0.0059%	99.8273%	90,369	18,866	20.8766%	0
38	20281	Federal Ins Co	IN	88,556	0.0058%	99.8331%	83,123	-26,615	-32.0188%	0
140	66869	Nationwide Life Ins Co	OH	87,719	0.0057%	99.8388%	86,673	40,623	46.8693%	0
626	22667	Ace Amer Ins Co	PA	87,035	0.0057%	99.8445%	94,024	15,333	16.3075%	0
440	66265	Monarch Life Ins Co	MA	85,012	0.0055%	99.85%	86,500	173,454	200.5249%	0
549	80926	Sun Life & Hlth Ins Co	CT	84,752	0.0055%	99.8555%	84,122	26,390	31.3711%	0
233	65900	Conseco Life Ins Co	IN	81,643	0.0053%	99.8609%	90,678	37,197	41.021%	0
19	10111	American Bankers Ins Co Of FL	FL	79,895	0.0052%	99.8661%	79,895	3,252	4.0703%	0
869	65811	American Modern Life Ins Co	OH	78,055	0.0051%	99.8712%	88,586	56,861	64.1873%	0
953	62359	Constitution Life Ins Co	TX	77,617	0.0051%	99.8762%	78,746	17,407	22.1052%	0
1266	91642	Forethought Life Ins Co	IN	76,282	0.005%	99.8812%	69,750	59,449	85.2315%	0
904	93610	John Hancock Life & Hlth Ins Co	MA	75,140	0.0049%	99.8861%	75,618	293,181	387.7132%	0
943	74900	Brokers Natl Life Assur Co	AR	74,243	0.0048%	99.891%	72,852	51,673	70.9287%	0
19	60275	American Bankers Life Assur Co Of FL	FL	70,412	0.0046%	99.8956%	71,755	5,118	7.1326%	0
8	60186	Allstate Life Ins Co	IL	64,987	0.0042%	99.8998%	65,209	224,705	344.592%	0
264	97055	Mega Life & Hlth Ins Co The	OK	64,861	0.0042%	99.904%	63,691	33,902	53.2289%	0
785	38970	Markel Ins Co	IL	62,990	0.0041%	99.9081%	64,730	5,213	8.0535%	0
41	69914	Sears Life Ins Co	TX	62,372	0.0041%	99.9122%	51,490	220	0.4273%	0
812	85766	United Concordia Ins Co	AZ	60,585	0.004%	99.9162%	60,585	54,921	90.6512%	0
352	93777	Household Life Ins	MI	59,753	0.0039%	99.9201%	61,514	6,919	11.2478%	0

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Direct Loss Incurred	Pure Direct Loss Ratio	Dividends Paid
		Co								
4734	61492	Athene Annuity & Life Assur Co	DE	49,029	0.0032%	99.9233%	49,377	0	0%	0
572	77720	LifeSecure Ins Co	MI	48,715	0.0032%	99.9264%	47,199	3,822	8.0976%	0
876	94358	USAble Life	AR	44,852	0.0029%	99.9294%	44,852	1,625	3.623%	0
212	63177	Farmers New World Life Ins Co	WA	44,515	0.0029%	99.9323%	44,515	19,245	43.2326%	0
4670	38318	Starr Ind & Liab Co	TX	43,981	0.0029%	99.9351%	44,030	-38,091	-86.5115%	0
290	91472	Globe Life & Accident Ins Co	NE	43,448	0.0028%	99.938%	43,601	44,753	102.6421%	0
248	69973	United Life Ins Co	IA	42,446	0.0028%	99.9407%	43,317	36,895	85.1744%	0
901	61727	Central Reserve Life Ins Co	OH	41,079	0.0027%	99.9434%	44,193	12,903	29.1969%	0
968	66370	Mony Life Ins Co	NY	40,129	0.0026%	99.946%	41,709	171,439	411.036%	32,510
850	67644	Penn Mut Life Ins Co	PA	39,801	0.0026%	99.9486%	28,252	230,732	816.6926%	0
471	62383	Centurion Life Ins Co	IA	37,316	0.0024%	99.9511%	37,316	17,289	46.3313%	0
	18538	Bancinsure Inc	OK	36,283	0.0024%	99.9534%	23,488	20,013	85.2052%	0
	62928	EMC Natl Life Co	IA	34,228	0.0022%	99.9557%	34,486	6,054	17.5549%	0
634	66680	National Life Ins Co	VT	34,186	0.0022%	99.9579%	39,921	28,655	71.7793%	0
169	68810	Sentry Life Ins Co	WI	29,180	0.0019%	99.9598%	29,287	17,738	60.5661%	0
264	66087	Mid West Natl Life Ins Co Of TN	TX	26,645	0.0017%	99.9615%	26,650	5	0.0188%	0
19	42978	American Security Ins Co	DE	26,408	0.0017%	99.9633%	26,408	-18	-0.0682%	0
4712	63967	Government Personnel Mut Life Ins Co	TX	25,742	0.0017%	99.9649%	22,371	31,261	139.7389%	0
477	61700	Renaissance Life & Hlth Ins Co of Am	IN	24,161	0.0016%	99.9665%	24,161	16,820	69.6163%	0
565	68209	Provident Life & Cas Ins Co	TN	21,858	0.0014%	99.9679%	22,352	3,891	17.4078%	0
869	68160	Balboa Life Ins Co	CA	20,770	0.0014%	99.9693%	20,356	107,452	527.864%	0
953	71072	Marquette Natl Life Ins Co	TX	20,554	0.0013%	99.9706%	20,692	14,833	71.6847%	0
229	61360	Reliastar Life Ins Co Of NY	NY	19,229	0.0013%	99.9719%	19,093	69,602	364.542%	0
300	64513	Horace Mann Life Ins Co	IL	18,673	0.0012%	99.9731%	18,505	3,209	17.3413%	0
704	89206	Ohio Natl Life Assur Corp	OH	17,502	0.0011%	99.9743%	17,453	0	0%	0
169	24988	Sentry Ins A Mut Co	WI	17,317	0.0011%	99.9754%	10,218	3,746	36.6608%	0
	65641	Lincoln Mut Life & Cas Ins Co	ND	15,268	0.001%	99.9764%	15,637	12,047	77.0416%	0
769	80705	US Br Great West Life Assur Co	MI	15,229	0.001%	99.9774%	15,462	11,345	73.3734%	0
1211	97241	Settlers Life Ins Co	WI	14,533	0.0009%	99.9783%	14,557	0	0%	0
901	67903	Provident Amer Life & Hlth Ins Co	OH	14,295	0.0009%	99.9793%	14,314	5,578	38.9688%	0
150	24147	Old Republic Ins Co	PA	14,117	0.0009%	99.9802%	14,149	922	6.5164%	0
704	67172	Ohio Natl Life Ins Co	OH	13,905	0.0009%	99.9811%	13,840	0	0%	1,041

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Direct Loss Incurred	Pure Direct Loss Ratio	Dividends Paid
953	60763	American Pioneer Life Ins Co	FL	13,633	0.0009%	99.982%	13,815	131	0.9482%	0
839	62324	Freedom Life Ins Co Of Amer	TX	13,310	0.0009%	99.9828%	13,277	60,997	459.4185%	0
150	67261	Old Republic Life Ins Co	IL	13,192	0.0009%	99.9837%	13,192	97,156	736.4767%	0
468	70688	Transamerica Financial Life Ins Co	NY	12,490	0.0008%	99.9845%	12,969	0	0%	0
549	68047	Professional Ins Co	TX	12,332	0.0008%	99.9853%	12,329	0	0%	0
241	63665	General Amer Life Ins Co	MO	11,880	0.0008%	99.9861%	11,974	1,578,955	13,186.5291%	0
84	63312	Great Amer Life Ins Co	OH	11,018	0.0007%	99.9868%	11,016	750	6.8083%	0
241	91626	New England Life Ins Co	MA	9,979	0.0007%	99.9875%	9,943	-259	-2.6048%	0
781	69744	Union Labor Life Ins Co	MD	9,856	0.0006%	99.9881%	9,586	-410	-4.2771%	0
574	61859	Christian Fidelity Life Ins Co	TX	9,538	0.0006%	99.9887%	9,824	7,000	71.2541%	0
581	61476	Boston Mut Life Ins Co	MA	8,523	0.0006%	99.9893%	8,627	0	0%	0
55	11983	Auto Club Prop Cas Ins Co	IA	7,890	0.0005%	99.9898%	8,436	1,974	23.3997%	0
468	10952	Stonebridge Cas Ins Co	OH	7,785	0.0005%	99.9903%	7,784	190	2.4409%	0
	81418	American Medical & Life Ins Co	NY	7,712	0.0005%	99.9908%	7,582	882	11.6328%	0
44	61689	Aviva Life & Ann Co	IA	7,452	0.0005%	99.9913%	11,844	0	0%	0
574	76112	Oxford Life Ins Co	AZ	7,267	0.0005%	99.9918%	7,263	13,397	184.4555%	0
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	7,170	0.0005%	99.9922%	6,843	6,071	88.7184%	0
	81426	Commercial Travelers Mut Ins Co	NY	6,412	0.0004%	99.9927%	6,471	3,390	52.3876%	0
	68772	Security Mut Life Ins Co Of NY	NY	6,391	0.0004%	99.9931%	6,371	0	0%	0
23	80985	4 Ever Life Ins Co	IL	6,346	0.0004%	99.9935%	5,628	-392	-6.9652%	0
140	11991	National Cas Co	WI	6,266	0.0004%	99.9939%	10,982	-400	-3.6423%	0
450	26581	Independence Amer Ins Co	DE	6,152	0.0004%	99.9943%	6,152	14,198	230.7867%	0
	88668	Mutual Of Amer Life Ins Co	NY	5,816	0.0004%	99.9947%	5,816	16,755	288.0846%	0
769	80659	US Business of Canada Life Assur Co	MI	5,776	0.0004%	99.9951%	6,143	17,078	278.0075%	0
839	98205	National Found Life Ins Co	TX	5,716	0.0004%	99.9954%	5,708	12,356	216.4681%	0
91	71153	Hartford Life & Ann Ins Co	CT	5,154	0.0003%	99.9958%	5,161	9,418	182.484%	0
	64017	Jefferson Natl Life Ins Co	TX	5,141	0.0003%	99.9961%	5,116	114	2.2283%	0
	69329	Surety Life & Cas Ins Co	ND	4,754	0.0003%	99.9964%	4,752	50	1.0522%	0
408	71773	American Natl Life	TX	4,396	0.0003%	99.9967%	4,799	1,081	22.5255%	0



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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Direct Loss Incurred	Pure Direct Loss Ratio	Dividends Paid
		Ins Co Of TX								
	87963	National Teachers Assoc Life Ins Co	TX	3,756	0.0002%	99.9969%	3,790	54	1.4248%	0
4750	61409	National Benefit Life Ins Co	NY	3,635	0.0002%	99.9972%	3,786	0	0%	0
290	65331	Liberty Natl Life Ins Co	NE	3,617	0.0002%	99.9974%	3,619	0	0%	0
2538	82538	National Hlth Ins Co	TX	3,604	0.0002%	99.9976%	3,604	13,544	375.8047%	0
12	19380	American Home Assur Co	NY	3,250	0.0002%	99.9979%	2,773	541	19.5096%	0
520	78743	New Era Life Ins Co	TX	3,219	0.0002%	99.9981%	3,219	223	6.9276%	0
330	60801	American Public Life Ins Co	OK	3,035	0.0002%	99.9983%	3,051	553	18.1252%	0
449	90212	Great Southern Life Ins Co	TX	2,975	0.0002%	99.9985%	2,964	0	0%	0
	63290	Fidelity Life Assn A Legal Reserve L	IL	2,949	0.0002%	99.9987%	3,025	144	4.7603%	0
836	70483	Western & Southern Life Ins Co	OH	2,845	0.0002%	99.9988%	2,839	0	0%	0
20	62057	Lincoln Life & Ann Co of NY	NY	2,604	0.0002%	99.999%	2,848	0	0%	0
1216	60142	TIAA Cref Life Ins Co	NY	2,417	0.0002%	99.9992%	2,328	0	0%	0
669	71323	Zale Life Ins Co	AZ	2,379	0.0002%	99.9993%	2,379	78	3.2787%	0
244	76236	Cincinnati Life Ins Co	OH	2,222	0.0001%	99.9995%	2,221	3,134	141.1076%	0
17	97691	Life Of The South Ins Co	GA	1,671	0.0001%	99.9996%	2,888	-61	-2.1122%	0
312	81779	Individual Assur Co Life Hlth & Acc	MO	1,249	0.0001%	99.9997%	1,317	-186	-14.123%	0
588	67199	Old Amer Ins Co	MO	1,083	0.0001%	99.9997%	1,155	221	19.1342%	0
1129	27154	Atlantic Specialty Ins Co	NY	1,006	0.0001%	99.9998%	661	85	12.8593%	0
1129	20621	OneBeacon Amer Ins Co	MA	908	0.0001%	99.9999%	1,695	35	2.0649%	0
	68985	Starmount Life Ins Co	LA	755	0%	99.9999%	723	150	20.7469%	0
19	67989	American Memorial Life Ins Co	SD	722	0%	100%	767	0	0%	0
1117	65870	Manhattan Life Ins Co	NY	675	0%	100%	705	351	49.7872%	0
984	85561	Perico Life Ins Co	DE	461	0%	100%	542	140	25.8303%	0
	67393	Ozark Natl Life Ins Co	MO	436	0%	100.0001%	442	0	0%	0
264	61832	Chesapeake Life Ins Co	OK	373	0%	100.0001%	330	229	69.3939%	0
4750	65919	Primerica Life Ins Co	MA	251	0%	100.0001%	251	4	1.5936%	0
	63223	Federal Life Ins Co	IL	183	0%	100.0001%	34	0	0%	0
872	66230	William Penn Life Ins Co Of NY	NY	169	0%	100.0001%	169	0	0%	0
313	17965	American Sentinel Ins Co	PA	150	0%	100.0001%	150	-30	-20%	0
		Columbus Life Ins								

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836	99937	Co	OH	147	0%	100.0001%	161	400	248.4472%	0
241	26298	Metropolitan Prop & Cas Ins Co	RI	120	0%	100.0001%	104	0	0%	0
569	13897	Farmers Mut Hail Ins Co Of IA	IA	120	0%	100.0002%	107	0	0%	0
	60542	American Home Life Ins Co	KS	75	0%	100.0002%	80	0	0%	0
869	93742	Securian Life Ins Co	MN	70	0%	100.0002%	62	2	3.2258%	0
55	84522	Auto Club Life Ins Co	MI	68	0%	100.0002%	72	-5	-6.9444%	0
	70130	Universal Guar Life Ins Co	OH	66	0%	100.0002%	66	0	0%	0
454	69485	Security Natl Life Ins Co	UT	61	0%	100.0002%	56	0	0%	0
431	66974	North Amer Co Life & Hlth Ins	IA	15	0%	100.0002%	-2	0	0%	0
3548	24767	St Paul Fire & Marine Ins Co	CT	0	0%	100.0002%	0	175	0%	0
3527	79987	World Corp Ins Co	NE	0	0%	100.0002%	0	966	0%	0
4667	63444	Accendo Ins Co	UT	0	0%	100.0002%	0	-9,939	0%	0
3891	69140	First Allmerica Fin Life Ins Co	MA	0	0%	100.0002%	0	1,522	0%	0
431	66044	Midland Natl Life Ins Co	IA	0	0%	100.0002%	0	3,951	0%	0
212	20796	21st Century Premier Ins Co	PA	0	0%	100.0002%	207	-256	-123.6715%	0
3891	84824	Commonwealth Ann & Life Ins Co	MA	0	0%	100.0002%	0	764	0%	0
501	10472	Capitol Ind Corp	WI	0	0%	100.0002%	11	-1,378	12,527.2727%	0
761	21849	American Automobile Ins Co	MO	0	0%	100.0002%	0	14	0%	0
4254	61506	Resource Life Ins Co	IL	0	0%	100.0002%	1,706	-288	-16.8816%	0
212	70173	Universal Underwriters Life Ins Co	KS	0	0%	100.0002%	39	-16	-41.0256%	0
626	22713	Insurance Co of N Amer	PA	0	0%	100.0002%	0	5,998	0%	0
3548	25658	Travelers Ind Co	CT	0	0%	100.0002%	0	1,756	0%	0
3548	25682	Travelers Ind Co Of CT	CT	0	0%	100.0002%	0	-2,462	0%	0
4716	65951	Merit Life Ins Co	IN	-527	-0%	100.0001%	26,275	-3,410	-12.9781%	0
863	92649	American Underwriters Life Ins Co	AZ	-661	-0%	100.0001%	7,662	5,093	66.4709%	0
281	89958	JMIC Life Ins Co	FL	-1,519	0.0001%	100%	1,721	213	12.3765%	0
	305	<b>Companies in Report</b>		1,532,752,214	100%	100%	1,522,991,574	1,279,256,871	83.9963%	797,943