

Market Share by Line of Business - Health

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| Selected Criteria - | | Year: 2012 | State: SD | Codelist Basis: Licensed | | Round by Thousands: No | | | |
|-----------------------|--------|--------------------------------------|-----------|--------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| Business Type: Health | | Include Zero Companies: No | | Line of Business: Total | | | | | |
| Group Code | Cocode | Company Name | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
| 770 | 60128 | Wellmark Of SD Inc | SD | 632,275,165 | 58.5245% | 58.5245% | 626,867,757 | 552,899,554 | 88.2003% |
| 1246 | 95683 | Sanford Hlth Plan | SD | 124,113,607 | 11.4882% | 70.0127% | 124,113,607 | 111,913,752 | 90.1704% |
| | 96598 | South Dakota State Med Holding Co | SD | 110,536,554 | 10.2315% | 80.2442% | 110,565,110 | 91,249,604 | 82.5302% |
| | 95839 | Avera Hlth Plans Inc | SD | 72,263,625 | 6.6889% | 86.933% | 72,263,625 | 65,448,124 | 90.5686% |
| | 54097 | Delta Dental Plan of SD | SD | 44,706,180 | 4.1381% | 91.0711% | 44,706,180 | 38,046,941 | 85.1044% |
| 1552 | 12459 | Medica Ins Co | MN | 38,586,128 | 3.5716% | 94.6427% | 38,586,128 | 28,199,998 | 73.0833% |
| 1137 | 81973 | Coventry Hlth & Life Ins Co | MO | 19,552,406 | 1.8098% | 96.4525% | 19,552,406 | 19,584,165 | 100.1624% |
| 770 | 88848 | Wellmark Inc | IA | 13,991,930 | 1.2951% | 97.7477% | 15,303,393 | 17,254,565 | 112.7499% |
| 4667 | 67660 | Pennsylvania Life Ins Co | PA | 11,825,357 | 1.0946% | 98.8422% | 11,494,822 | 9,086,457 | 79.0483% |
| 1189 | 39616 | Vision Serv Plan Ins Co | CT | 3,764,382 | 0.3484% | 99.1907% | 3,764,382 | 2,962,165 | 78.6893% |
| 4667 | 12575 | SilverScript Ins Co | TN | 3,398,002 | 0.3145% | 99.5052% | 3,199,388 | 2,365,797 | 73.9453% |
| 1199 | 10155 | Wellcare Prescription Ins Inc | FL | 1,736,711 | 0.1608% | 99.666% | 1,736,711 | 1,345,286 | 77.4617% |
| 433 | 63762 | Medco Containment Life Ins Co | PA | 1,092,085 | 0.1011% | 99.767% | 1,092,085 | 843,706 | 77.2564% |
| | 12747 | Envision Ins Co | OH | 967,365 | 0.0895% | 99.8566% | 967,365 | 875,700 | 90.5243% |
| 361 | 77399 | Sterling Life Ins Co | IL | 527,667 | 0.0488% | 99.9054% | 773,052 | 632,308 | 81.7937% |
| 901 | 12902 | Healthspring Life & Hlth Ins Co Inc | TX | 520,760 | 0.0482% | 99.9536% | 520,760 | 334,682 | 64.268% |
| 2479 | 73474 | Dentegra Ins Co | DE | 416,272 | 0.0385% | 99.9922% | 410,827 | 278,803 | 67.8638% |
| 812 | 85766 | United Concordia Ins Co | AZ | 60,585 | 0.0056% | 99.9978% | 60,585 | 54,921 | 90.6512% |
| 477 | 61700 | Renaissance Life & Hlth Ins Co of Am | IN | 24,161 | 0.0022% | 100% | 24,161 | 16,820 | 69.6163% |
| 4667 | 63444 | Accendo Ins Co | UT | 0 | 0% | 100% | 0 | -9,939 | 0% |

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|------------|--------|------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| | | 20 Companies in Report | | 1,080,358,942 | 100% | 100% | 1,076,002,344 | 943,383,409 | 87.6748% |

Database:
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