

Market Share Life & Annuity

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Selected Criteria		Year: 2011	State: SD	Codelist Basis: Licensed	Round by Thousands: No	
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
-		Include Zero Companies: Yes	Line of Business: Total	Premium Type: Total		
918	65056	Jackson Natl Life Ins Co	MI	74,649,792	6.1559%	6.1559%
304	79227	Pruco Life Ins Co	AZ	64,723,345	5.3374%	11.4933%
826	91596	New York Life Ins & Ann Corp	DE	60,918,518	5.0236%	16.5169%
826	66915	New York Life Ins Co	NY	55,841,452	4.6049%	21.1218%
4	65005	RiverSource Life Ins Co	MN	54,715,480	4.5121%	25.6339%
904	65838	John Hancock Life Ins Co (USA)	MI	53,317,008	4.3967%	30.0307%
241	61050	MetLife Investors USA Ins Co	DE	45,054,954	3.7154%	33.7461%
20	65676	Lincoln Natl Life Ins Co	IN	41,844,983	3.4507%	37.1968%
860	67091	Northwestern Mut Life Ins Co	WI	41,287,722	3.4048%	40.6016%
332	61271	Principal Life Ins Co	IA	40,133,377	3.3096%	43.9111%
431	66044	Midland Natl Life Ins Co	IA	34,831,633	2.8724%	46.7835%
968	62944	AXA Equitable Life Ins Co	NY	29,736,797	2.4522%	49.2357%
761	90611	Allianz Life Ins Co Of N Amer	MN	27,977,515	2.3071%	51.5429%
304	68241	Prudential Ins Co Of Amer	NJ	25,088,165	2.0689%	53.6117%
91	88072	Hartford Life Ins Co	CT	24,969,692	2.0591%	55.6708%
709	67466	Pacific Life Ins Co	NE	24,548,660	2.0244%	57.6952%
12	66842	American Gen Life Ins Co of DE	DE	21,264,415	1.7536%	59.4488%
91	71153	Hartford Life & Ann Ins Co	CT	20,506,668	1.6911%	61.1399%
2658	92738	American Equity Invest Life Ins Co	IA	18,017,767	1.4858%	62.6257%
513	63088	Farm Bureau Life Ins Co	IA	17,387,251	1.4338%	64.0595%
468	86231	Transamerica Life Ins Co	IA	17,385,558	1.4337%	65.4932%
850	93262	Penn Ins & Ann Co	DE	16,737,620	1.3803%	66.8734%
140	66869	Nationwide Life Ins Co	OH	16,515,369	1.3619%	68.2354%
176	69108	State Farm Life Ins Co	IL	15,459,304	1.2748%	69.5102%
44	61689	Aviva Life & Ann Co	IA	13,815,172	1.1393%	70.6495%
229	67105	Reliastar Life Ins Co	MN	12,140,632	1.0012%	71.6506%
549	79065	Sun Life Assur Co Of Canada US	DE	11,692,617	0.9642%	72.6149%
241	65978	Metropolitan Life Ins Co	NY	10,990,221	0.9063%	73.5212%
458	68136	Protective Life Ins Co	TN	10,866,012	0.8961%	74.4172%
435	65935	Massachusetts Mut Life Ins Co	MA	10,440,897	0.861%	75.2782%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	9,622,643	0.7935%	76.0717%
12	60488	American Gen Life Ins Co	TX	8,922,838	0.7358%	76.8076%
473	60399	American Family Life Ins Co	WI	8,810,617	0.7266%	77.5341%
261	69868	United Of Omaha Life Ins Co	NE	8,054,458	0.6642%	78.1983%
1	60054	Aetna Life Ins Co	CT	7,747,380	0.6389%	78.8372%
619	60895	American United Life Ins Co	IN	7,623,201	0.6286%	79.4659%
431	66974	North Amer Co Life & Hlth Ins	IA	7,327,600	0.6043%	80.0701%
1129	68608	Symetra Life Ins Co	WA	7,215,528	0.595%	80.6651%
869	66168	Minnesota Life Ins Co	MN	6,965,871	0.5744%	81.2396%

Market Share Life & Annuity

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
229	80942	ING USA Ann & Life Ins Co	IA	6,601,455	0.5444%	81.784%
408	60739	American Natl Ins Co	TX	6,116,490	0.5044%	82.2884%
12	60941	SunAmerica Ann & Life Assur Co	AZ	5,467,100	0.4508%	82.7392%
4011	65536	Genworth Life & Ann Ins Co	VA	5,435,614	0.4482%	83.1874%
	71439	Assurity Life Ins Co	NE	5,235,925	0.4318%	83.6192%
200	69663	USAA Life Ins Co	TX	5,166,017	0.426%	84.0452%
403	93548	PHL Variable Ins Co	CT	4,800,493	0.3959%	84.4411%
	66850	National Western Life Ins Co	CO	4,774,287	0.3937%	84.8348%
306	62626	Cuna Mut Ins Society	IA	4,471,139	0.3687%	85.2035%
565	62235	Unum Life Ins Co Of Amer	ME	4,419,156	0.3644%	85.5679%
300	64513	Horace Mann Life Ins Co	IL	4,415,027	0.3641%	85.932%
769	68322	Great W Life & Ann Ins Co	CO	4,354,991	0.3591%	86.2911%
12	70238	Variable Ann Life Ins Co	TX	4,135,230	0.341%	86.6322%
332	71161	Principal Natl Life Ins Co	IA	3,874,305	0.3195%	86.9516%
4750	65919	Primerica Life Ins Co	MA	3,728,024	0.3074%	87.2591%
212	63177	Farmers New World Life Ins Co	WA	3,654,216	0.3013%	87.5604%
	64505	Homesteaders Life Co	IA	3,484,663	0.2874%	87.8478%
549	80802	US Br SunLife Assur Co Of Canada	MI	3,469,293	0.2861%	88.1339%
241	93513	MetLife Investors Ins Co	MO	3,276,678	0.2702%	88.4041%
1348	69019	Standard Ins Co	OR	3,222,165	0.2657%	88.6698%
229	68713	Security Life Of Denver Ins Co	CO	3,106,763	0.2562%	88.926%
943	61301	Ameritas Life Ins Corp	NE	3,016,317	0.2487%	89.1747%
4731	63274	Fidelity & Guar Life Ins Co	MD	3,013,551	0.2485%	89.4232%
248	69973	United Life Ins Co	IA	3,011,581	0.2483%	89.6716%
91	70815	Hartford Life & Accident Ins Co	CT	3,004,128	0.2477%	89.9193%
4718	60232	Philadelphia Financial Life Assur Co	PA	3,000,000	0.2474%	90.1667%
458	70335	West Coast Life Ins Co	NE	2,869,823	0.2367%	90.4034%
229	86509	Ing Life Ins & Ann Co	CT	2,754,022	0.2271%	90.6305%
4011	70025	Genworth Life Ins Co	DE	2,744,042	0.2263%	90.8568%
84	63312	Great Amer Life Ins Co	OH	2,741,206	0.2261%	91.0828%
1211	66583	National Guardian Life Ins Co	WI	2,686,989	0.2216%	91.3044%
241	87726	Metlife Ins Co of CT	CT	2,647,446	0.2183%	91.5227%
169	68810	Sentry Life Ins Co	WI	2,514,453	0.2074%	91.7301%
12	70432	Western Natl Life Ins Co	TX	2,384,902	0.1967%	91.9267%
304	93629	Prudential Retirement Ins & Ann Co	CT	2,380,575	0.1963%	92.1231%
870	68675	Security Benefit Life Ins Co	KS	2,378,018	0.1961%	92.3192%
574	76112	Oxford Life Ins Co	AZ	2,329,798	0.1921%	92.5113%
943	80837	Union Central Life Ins Co	NE	2,311,451	0.1906%	92.7019%
19	70408	Union Security Ins Co	KS	2,217,195	0.1828%	92.8847%
181	70211	Reassure Amer Life Ins Co	IN	2,113,395	0.1743%	93.059%
	88668	Mutual Of Amer Life Ins Co	NY	2,096,700	0.1729%	93.2319%
244	76236	Cincinnati Life Ins Co	OH	2,090,162	0.1724%	93.4043%
120						

## Market Share Life &amp; Annuity

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	64246	Guardian Life Ins Co Of Amer	NY	2,050,269	0.1691%	93.5734%
431	62510	Equitrust Life Ins Co	IA	2,020,642	0.1666%	93.74%
1266	91642	Forethought Life Ins Co	IN	2,012,833	0.166%	93.906%
280	61190	Auto Owners Life Ins Co	MI	2,004,560	0.1653%	94.0713%
290	60577	American Income Life Ins Co	IN	1,983,505	0.1636%	94.2348%
8	65595	Lincoln Benefit Life Co	NE	1,920,574	0.1584%	94.3932%
403	67814	Phoenix Life Ins Co	NY	1,906,245	0.1572%	94.5504%
140	92657	Nationwide Life & Ann Ins Co	OH	1,905,457	0.1571%	94.7076%
2938	97721	Thrivent Life Ins Co	MN	1,904,849	0.1571%	94.8646%
429	78778	Guardian Ins & Ann Co Inc	DE	1,889,060	0.1558%	95.0204%
468	66281	Monumental Life Ins Co	IA	1,824,887	0.1505%	95.1709%
836	65242	Lafayette Life Ins Co	OH	1,716,096	0.1415%	95.3124%
704	67172	Ohio Natl Life Ins Co	OH	1,695,384	0.1398%	95.4522%
2878	63983	United Heritage Life Ins Co	ID	1,636,119	0.1349%	95.5871%
7	63258	Federated Life Ins Co	MN	1,410,648	0.1163%	95.7035%
	62928	EMC Natl Life Co	IA	1,389,903	0.1146%	95.8181%
968	84530	US Financial Life Ins Co	OH	1,364,735	0.1125%	95.9306%
	67393	Ozark Natl Life Ins Co	MO	1,320,235	0.1089%	96.0395%
468	70688	Transamerica Financial Life Ins Co	NY	1,297,202	0.107%	96.1465%
872	94250	Banner Life Ins Co	MD	1,248,818	0.103%	96.2495%
690	61751	Central States H & L Co Of Omaha	NE	1,243,429	0.1025%	96.352%
1280	71480	Great Western Ins Co	UT	1,228,295	0.1013%	96.4533%
370	60380	American Family Life Assur Co of Col	NE	1,217,759	0.1004%	96.5537%
	13561	Great Plains Life Assur Co	SD	1,196,220	0.0986%	96.6524%
619	69116	State Life Ins Co	IN	1,190,414	0.0982%	96.7505%
233	61263	Bankers Life & Cas Co	IL	1,184,383	0.0977%	96.8482%
290	91472	Globe Life & Accident Ins Co	NE	1,126,419	0.0929%	96.9411%
304	86630	Prudential Ann Life Assur Corp	CT	1,112,319	0.0917%	97.0328%
367	72125	Physicians Life Ins Co	NE	1,077,890	0.0889%	97.1217%
826	81353	NYLife Ins Co Of AZ	AZ	1,027,399	0.0847%	97.2064%
12	70106	United States Life Ins Co In NYC	NY	1,018,660	0.084%	97.2904%
	64580	Illinois Mut Life Ins Co	IL	1,011,937	0.0834%	97.3739%
	68802	Sentinel Security Life Ins Co	UT	970,786	0.0801%	97.4539%
	60542	American Home Life Ins Co	KS	896,574	0.0739%	97.5279%
968	78077	Mony Life Ins Co Of Amer	AZ	890,076	0.0734%	97.6013%
661	77828	Companion Life Ins Co	SC	747,757	0.0617%	97.6629%
468	91413	Western Reserve Life Assur Co of OH	OH	739,244	0.061%	97.7239%
565	68195	Provident Life & Accident Ins Co	TN	725,986	0.0599%	97.7838%
212	90557	Zurich Amer Life Ins Co	IL	723,539	0.0597%	97.8434%
917	71129	Fort Dearborn Life Ins Co	IL	707,626	0.0584%	97.9018%
	64017	Jefferson Natl Life Ins Co	TX	658,145	0.0543%	97.956%
435	93432	CM Life Ins Co	CT	657,501	0.0542%	98.0103%
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Market Share Life & Annuity

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	60186	Allstate Life Ins Co	IL	625,947	0.0516%	98.0619%
74	68381	Reliance Standard Life Ins Co	IL	618,965	0.051%	98.1129%
20	67652	First Penn Pacific Life Ins Co	IN	616,979	0.0509%	98.1638%
458	94099	United Investors Life Ins Co	NE	601,830	0.0496%	98.2134%
850	67644	Penn Mut Life Ins Co	PA	592,523	0.0489%	98.2623%
588	65129	Kansas City Life Ins Co	MO	580,057	0.0478%	98.3101%
4483	70939	Gerber Life Ins Co	NY	547,695	0.0452%	98.3553%
8	60534	American Heritage Life Ins Co	FL	546,022	0.045%	98.4003%
901	65498	Life Ins Co Of N Amer	PA	527,406	0.0435%	98.4438%
	71854	AAA Life Ins Co	MI	472,258	0.0389%	98.4828%
836	74780	Integrity Life Ins Co	OH	454,384	0.0375%	98.5202%
468	65021	Stonebridge Life Ins Co	VT	454,122	0.0374%	98.5577%
704	89206	Ohio Natl Life Assur Corp	OH	453,314	0.0374%	98.5951%
19	67989	American Memorial Life Ins Co	SD	423,326	0.0349%	98.63%
290	65331	Liberty Natl Life Ins Co	NE	415,200	0.0342%	98.6642%
836	92622	Western Southern Life Assur Co	OH	414,893	0.0342%	98.6984%
619	67911	Pioneer Mut Life Ins Co	ND	398,491	0.0329%	98.7313%
901	62308	Connecticut Gen Life Ins Co	CT	396,393	0.0327%	98.764%
3766	60445	Sagicor Life Ins Co	TX	388,603	0.032%	98.796%
4734	61492	Liberty Life Ins Co	DE	382,220	0.0315%	98.8275%
233	65900	Conseco Life Ins Co	IN	362,167	0.0299%	98.8574%
50	62553	Country Life Ins Co	IL	351,070	0.029%	98.8864%
968	66370	Mony Life Ins Co	NY	344,555	0.0284%	98.9148%
707	62286	Golden Rule Ins Co	IN	332,103	0.0274%	98.9422%
4723	61212	Baltimore Life Ins Co	MD	329,591	0.0272%	98.9693%
233	70319	Washington Natl Ins Co	IN	328,119	0.0271%	98.9964%
241	63665	General Amer Life Ins Co	MO	319,059	0.0263%	99.0227%
588	67199	Old Amer Ins Co	MO	299,132	0.0247%	99.0474%
981	93696	Fidelity Investments Life Ins Co	UT	297,236	0.0245%	99.0719%
	65927	Lincoln Heritage Life Ins Co	IL	294,052	0.0242%	99.0961%
	66427	MTL Ins Co	IL	293,755	0.0242%	99.1204%
943	60038	Acacia Life Ins Co	DC	283,614	0.0234%	99.1437%
449	66540	National Farmers Union Life Ins Co	TX	282,782	0.0233%	99.1671%
19	69477	Time Ins Co	WI	278,205	0.0229%	99.19%
119	65110	Kanawha Ins Co	SC	267,767	0.0221%	99.2121%
233	62065	Colonial Penn Life Ins Co	PA	263,611	0.0217%	99.2338%
241	91626	New England Life Ins Co	MA	251,692	0.0208%	99.2546%
3527	60836	American Republic Ins Co	IA	248,807	0.0205%	99.2751%
84	71404	Continental Gen Ins Co	OH	248,312	0.0205%	99.2956%
	63290	Fidelity Life Assn A Legal Reserve L	IL	243,456	0.0201%	99.3157%
634	66680	National Life Ins Co	VT	237,542	0.0196%	99.3352%
626	62146	Combined Ins Co Of Amer	IL	236,645	0.0195%	99.3548%
444						

Market Share Life & Annuity

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	65315	Liberty Life Assur Co Of Boston	NH	233,860	0.0193%	99.374%
565	62049	Colonial Life & Accident Ins Co	SC	220,127	0.0182%	99.3922%
84	93661	Annuity Investors Life Ins Co	OH	215,619	0.0178%	99.41%
19	60275	American Bankers Life Assur Co Of FL	FL	205,342	0.0169%	99.4269%
	68772	Security Mut Life Ins Co Of NY	NY	203,080	0.0167%	99.4437%
	69329	Surety Life & Cas Ins Co	ND	198,174	0.0163%	99.46%
1216	60142	TIAA Cref Life Ins Co	NY	187,244	0.0154%	99.4754%
	77879	5 Star Life Ins Co	LA	180,798	0.0149%	99.4903%
709	97268	Pacific Life & Ann Co	AZ	180,000	0.0148%	99.5052%
3436	68543	Liberty Bankers Life Ins Co	OK	173,530	0.0143%	99.5195%
	69132	State Mut Ins Co	GA	172,834	0.0143%	99.5338%
41	60518	American Hlth & Life Ins Co	TX	169,896	0.014%	99.5478%
229	61360	Reliastar Life Ins Co Of NY	NY	168,576	0.0139%	99.5617%
241	97136	Metropolitan Tower Life Ins Co	DE	164,205	0.0135%	99.5752%
361	65811	American Modern Life Ins Co	OH	156,474	0.0129%	99.5881%
769	80659	US Business of Canada Life Assur Co	MI	155,876	0.0129%	99.601%
352	93777	Household Life Ins Co	MI	148,183	0.0122%	99.6132%
4667	67660	Pennsylvania Life Ins Co	PA	143,124	0.0118%	99.625%
836	99937	Columbus Life Ins Co	OH	136,950	0.0113%	99.6363%
449	61999	Americo Fin Life & Ann Ins Co	TX	134,610	0.0111%	99.6474%
687	64211	Guarantee Trust Life Ins Co	IL	131,984	0.0109%	99.6583%
4712	63967	Government Personnel Mut Life Ins Co	TX	128,082	0.0106%	99.6688%
350	62596	Union Fidelity Life Ins Co	KS	126,718	0.0104%	99.6793%
	65641	Lincoln Mut Life & Cas Ins Co	ND	125,550	0.0104%	99.6896%
968	62880	AXA Equitable Life & Ann Co	CO	121,425	0.01%	99.6996%
276	61425	Trustmark Ins Co	IL	115,659	0.0095%	99.7092%
	61182	Aurora Natl Life Assur Co	CA	115,063	0.0095%	99.7187%
471	62383	Centurion Life Ins Co	IA	104,142	0.0086%	99.7273%
775	90247	Pharmacists Life Ins Co	IA	99,113	0.0082%	99.7354%
315	68594	American Amicable Life Ins Co Of TX	TX	92,136	0.0076%	99.743%
1211	97241	Settlers Life Ins Co	WI	91,281	0.0075%	99.7506%
3527	70629	World Ins Co	NE	91,155	0.0075%	99.7581%
634	65528	Life Ins Co Of The Southwest	TX	88,873	0.0073%	99.7654%
	68039	Presidential Life Ins Co	NY	85,089	0.007%	99.7724%
3891	84824	Commonwealth Ann & Life Ins Co	MA	84,721	0.007%	99.7794%
535	76023	Columbian Life Ins Co	IL	81,401	0.0067%	99.7861%
4750	61409	National Benefit Life Ins Co	NY	80,471	0.0066%	99.7928%
450	65781	Madison Natl Life Ins Co Inc	WI	76,916	0.0063%	99.7991%
549	80926	Sun Life & Hlth Ins Co	CT	73,873	0.0061%	99.8052%
769	80705	US Br Great West Life Assur Co	MI	72,584	0.006%	99.8112%
4213	62421	Heritage Union Life Ins Co	MN	72,352	0.006%	99.8171%
671	80314	Unicare Life & Hlth Ins Co	IN	70,959	0.0059%	99.823%

Market Share Life & Annuity

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	31119	Medico Ins Co	NE	65,103	0.0054%	99.8284%
290	92916	United Amer Ins Co	NE	63,084	0.0052%	99.8336%
451	71870	Fidelity Security Life Ins Co	MO	61,919	0.0051%	99.8387%
12	69256	Sunamerica Life Ins Co	AZ	61,011	0.005%	99.8437%
330	60410	American Fidelity Assur Co	OK	60,983	0.005%	99.8487%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	59,609	0.0049%	99.8536%
449	67180	Ohio State Life Ins Co	TX	59,452	0.0049%	99.8585%
581	61476	Boston Mut Life Ins Co	MA	58,167	0.0048%	99.8633%
435	70416	MML Bay State Life Ins Co	CT	54,884	0.0045%	99.8679%
449	90212	Great Southern Life Ins Co	TX	52,440	0.0043%	99.8722%
4716	65951	Merit Life Ins Co	IN	50,977	0.0042%	99.8764%
953	62359	Constitution Life Ins Co	TX	50,031	0.0041%	99.8805%
212	70173	Universal Underwriters Life Ins Co	KS	48,832	0.004%	99.8846%
408	63657	Garden State Life Ins Co	TX	46,437	0.0038%	99.8884%
449	87645	United Fidelity Life Ins Co	TX	43,645	0.0036%	99.892%
218	62413	Continental Assur Co	IL	42,842	0.0035%	99.8955%
403	93734	Phoenix Life & Ann Co	CT	41,255	0.0034%	99.8989%
769	80675	US Business of Crown Life Ins Co	MI	40,231	0.0033%	99.9022%
	62952	Equitable Life & Cas Ins Co	UT	38,395	0.0032%	99.9054%
	60429	American Fidelity Life Ins Co	FL	35,984	0.003%	99.9084%
615	61395	Beneficial Life Ins Co	UT	35,170	0.0029%	99.9113%
	64343	Pacific Guardian Life Ins Co Ltd	HI	34,655	0.0029%	99.9141%
84	67083	Manhattan Natl Life Ins Co	IL	34,622	0.0029%	99.917%
84	63479	United Teacher Assoc Ins Co	TX	34,151	0.0028%	99.9198%
264	61832	Chesapeake Life Ins Co	OK	32,156	0.0027%	99.9224%
671	61069	Anthem Life Ins Co	IN	31,297	0.0026%	99.925%
	84174	Employees Life Co Mut	IL	30,581	0.0025%	99.9276%
4213	69396	Texas Life Ins Co	TX	30,119	0.0025%	99.93%
872	66230	William Penn Life Ins Co Of NY	NY	29,488	0.0024%	99.9325%
781	69744	Union Labor Life Ins Co	MD	28,758	0.0024%	99.9348%
41	69914	Sears Life Ins Co	TX	28,042	0.0023%	99.9372%
315	67148	Occidental Life Ins Co Of NC	TX	27,454	0.0023%	99.9394%
896	69566	Trans World Assur Co	CA	26,240	0.0022%	99.9416%
12	66672	American Gen Life & Acc Ins Co	TN	25,995	0.0021%	99.9437%
	77925	Western United Life Assur Co	WA	25,944	0.0021%	99.9459%
370	71730	Continental Amer Ins Co	SC	25,759	0.0021%	99.948%
84	65722	Loyal Amer Life Ins Co	OH	24,521	0.002%	99.95%
28	72222	Amica Life Ins Co	RI	23,917	0.002%	99.952%
572	77720	LifeSecure Ins Co	MI	23,675	0.002%	99.9539%
119	73288	Humana Ins Co	WI	23,479	0.0019%	99.9559%
876	94358	USable Life	AR	23,139	0.0019%	99.9578%
1117	61883	Central United Life Ins Co	AR	22,517	0.0019%	99.9596%
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Market Share Life & Annuity

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	99775	Funeral Directors Life Ins Co	TX	22,178	0.0018%	99.9615%
707	79413	UnitedHealthcare Ins Co	CT	21,871	0.0018%	99.9633%
863	92649	American Underwriters Life Ins Co	AZ	21,245	0.0018%	99.965%
917	84786	Colorado Bankers Life Ins Co	CO	20,879	0.0017%	99.9667%
449	63487	Investors Life Ins Co N Amer	TX	19,224	0.0016%	99.9683%
408	86355	Standard Life & Accident Ins Co	TX	18,900	0.0016%	99.9699%
953	60763	American Pioneer Life Ins Co	FL	18,253	0.0015%	99.9714%
1	12321	American Continental Ins Co	TN	17,780	0.0015%	99.9729%
8	69310	Surety Life Ins Co	NE	17,384	0.0014%	99.9743%
	71706	Standard Life & Cas Ins Co	UT	16,732	0.0014%	99.9757%
4213	60704	Wilton Reassur Life Co of NY	NY	16,133	0.0013%	99.977%
587	61239	Bankers Fidelity Life Ins Co	GA	15,409	0.0013%	99.9783%
836	70483	Western & Southern Life Ins Co	OH	14,873	0.0012%	99.9795%
687	92703	United Natl Life Ins Co Of Amer	IL	14,861	0.0012%	99.9807%
12	68373	American Gen Assur Co	IL	14,804	0.0012%	99.9819%
19	65080	John Alden Life Ins Co	WI	13,456	0.0011%	99.9831%
953	68284	Pyramid Life Ins Co	KS	11,275	0.0009%	99.984%
50	94218	Country Investors Life Assur Co	IL	10,662	0.0009%	99.9849%
	77968	Family Heritage Life Ins Co Of Amer	OH	10,014	0.0008%	99.9857%
1117	65870	Manhattan Life Ins Co	NY	9,935	0.0008%	99.9865%
31	97764	Idealife Ins Co	CT	9,927	0.0008%	99.9873%
253	64327	Harleysville Life Ins Co	PA	9,188	0.0008%	99.9881%
492	68721	Security Life Ins Co Of Amer	MN	8,477	0.0007%	99.9888%
261	72850	United World Life Ins Co	NE	8,325	0.0007%	99.9895%
264	97055	Mega Life & Hlth Ins Co The	OK	7,614	0.0006%	99.9901%
3891	69140	First Allmerica Fin Life Ins Co	MA	7,391	0.0006%	99.9907%
588	69272	Sunset Life Ins Co Of Amer	MO	6,969	0.0006%	99.9913%
150	67261	Old Republic Life Ins Co	IL	6,552	0.0005%	99.9918%
869	93742	Securian Life Ins Co	MN	6,323	0.0005%	99.9923%
	63819	Unity Financial Life Ins Co	PA	5,778	0.0005%	99.9928%
565	67598	Paul Revere Life Ins Co	MA	5,360	0.0004%	99.9933%
23	80985	4 Ever Life Ins Co	IL	5,132	0.0004%	99.9937%
4299	70130	Universal Guar Life Ins Co	OH	4,969	0.0004%	99.9941%
408	71773	American Natl Life Ins Co Of TX	TX	4,489	0.0004%	99.9945%
468	79022	Transamerica Advisors Life Ins Co	AR	4,109	0.0003%	99.9948%
	68985	Starmount Life Ins Co	LA	3,802	0.0003%	99.9951%
215	69930	United Ins Co Of Amer	IL	3,752	0.0003%	99.9954%
429	71714	Berkshire Life Ins Co of Amer	MA	3,740	0.0003%	99.9957%
	11121	Unified Life Ins Co	TX	3,602	0.0003%	99.996%
119	70580	Humanadental Ins Co	WI	3,415	0.0003%	99.9963%
1347	60183	S USA Life Ins Co Inc	AZ	3,226	0.0003%	99.9966%
4668	68632	Vantis Life Ins Co	CT	2,932	0.0002%	99.9968%
525						

Market Share Life & Annuity

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	67539	Pan Amer Life Ins Co	LA	2,921	0.0002%	99.9971%
215	68462	Reserve Natl Ins Co	OK	2,763	0.0002%	99.9973%
315	67946	Pioneer Security Life Ins Co	TX	2,692	0.0002%	99.9975%
	63223	Federal Life Ins Co	IL	2,682	0.0002%	99.9977%
	90638	Best Life & Hlth Ins Co	TX	2,418	0.0002%	99.9979%
1117	63053	Family Life Ins Co	TX	2,270	0.0002%	99.9981%
953	69701	Union Bankers Ins Co	TX	2,257	0.0002%	99.9983%
20	62057	Lincoln Life & Ann Co of NY	NY	1,708	0.0001%	99.9984%
869	68160	Balboa Life Ins Co	CA	1,534	0.0001%	99.9986%
	71471	Ability Ins Co	NE	1,462	0.0001%	99.9987%
264	66087	Mid West Natl Life Ins Co Of TN	TX	1,220	0.0001%	99.9988%
454	69485	Security Natl Life Ins Co	UT	1,216	0.0001%	99.9989%
276	62863	Trustmark Life Ins Co	IL	1,189	0.0001%	99.999%
200	72613	USAA Direct Life Ins Co	NE	990	0.0001%	99.9991%
84	61727	Central Reserve Life Ins Co	OH	946	0.0001%	99.9992%
55	84522	Auto Club Life Ins Co	MI	928	0.0001%	99.9992%
429	60003	Park Avenue Life Ins Co	DE	907	0.0001%	99.9993%
	68446	Longevity Ins Co	TX	861	0.0001%	99.9994%
1531	69647	Molina Hlthcare Ins Co	OH	746	0.0001%	99.9994%
315	84514	Industrial Alliance Pacific Ins & Fi	WA	690	0.0001%	99.9995%
669	71323	Zale Life Ins Co	AZ	676	0.0001%	99.9995%
306	86126	Members Life Ins Co	IA	635	0.0001%	99.9996%
	64904	Investors Heritage Life Ins Co	KY	589	0%	99.9996%
781	86371	Ullico Life Ins Co	TX	587	0%	99.9997%
215	68357	Reliable Life Ins Co	MO	513	0%	99.9997%
4299	60291	American Capitol Ins Co	TX	491	0%	99.9998%
839	62324	Freedom Life Ins Co Of Amer	TX	480	0%	99.9998%
84	67903	Provident Amer Life & Hlth Ins Co	OH	421	0%	99.9999%
	89184	Sterling Investors Life Ins Co	GA	420	0%	99.9999%
450	69078	Standard Security Life Ins Co Of NY	NY	413	0%	99.9999%
612	71463	CICA Life Ins Co of Amer	CO	353	0%	100%
1295	80799	Celtic Ins Co	IL	327	0%	100%
526	61735	Central Security Life Ins Co	TX	314	0%	100%
535	62103	Columbian Mut Life Ins Co	NY	314	0%	100%
440	66265	Monarch Life Ins Co	MA	313	0%	100.0001%
984	92711	HCC Life Ins Co	IN	300	0%	100.0001%
229	66109	Midwestern United Life Ins Co	IN	264	0%	100.0001%
31	82880	CSI Life Ins Co	NE	258	0%	100.0001%
520	78743	New Era Life Ins Co	TX	150	0%	100.0001%
1137	90328	First Hlth Life & Hlth Ins Co	TX	140	0%	100.0001%
549	68047	Professional Ins Co	TX	72	0%	100.0002%
565	67601	Paul Revere Variable Ann Ins Co	MA	69	0%	100.0002%
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Market Share Life & Annuity

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	67369	Cigna Hlth & Life Ins Co	CT	37	0%	100.0002%
315	91693	IA Amer Life Ins Co	GA	7	0%	100.0002%
707	71420	Sierra Hlth & Life Ins Co Inc	CA	0	0%	100.0002%
697	76007	Old United Life Ins Co	AZ	0	0%	100.0002%
730	62375	Consumers Life Ins Co	OH	0	0%	100.0002%
1	78700	Aetna Hlth & Life Ins Co	CT	0	0%	100.0002%
	80055	United Prosperity Life Ins Co	AZ	0	0%	100.0002%
1117	85189	Investors Consolidated Ins Co	NH	0	0%	100.0002%
119	88595	EmpheSys Ins Co	TX	0	0%	100.0002%
261	13100	Omaha Ins Co	NE	0	0%	100.0002%
31	86258	General Re Life Corp	CT	0	0%	100.0002%
943	74900	Brokers Natl Life Assur Co	AR	0	0%	100.0002%
3527	67679	American Republic Corp Ins Co	NE	0	0%	100.0002%
350	68276	Employers Reassur Corp	KS	0	0%	100.0002%
4736	71455	Financial Amer Life Ins Co	KS	0	0%	100.0002%
4729	78301	Corvesta Life Ins Co	AZ	0	0%	100.0002%
1213	97705	Direct Gen Life Ins Co	SC	0	0%	100.0002%
1281	93521	General Fidelity Life Ins Co	SC	0	0%	100.0002%
984	85561	Perico Life Ins Co	DE	0	0%	100.0002%
626	60348	Ace Life Ins Co	CT	0	0%	100.0002%
	81418	American Medical & Life Ins Co	NY	0	0%	100.0002%
4484	73504	Congress Life Ins Co	AZ	0	0%	100.0002%
1285	88080	XL Life Ins & Ann Co	IL	0	0%	100.0002%
1186	69515	Medamerica Ins Co	PA	0	0%	100.0002%
8	70866	Allstate Assur Co	IL	0	0%	100.0002%
403	91785	American Phoenix Life & Reassur Co	CT	0	0%	100.0002%
429	74004	Family Serv Life Ins Co	TX	0	0%	100.0002%
	64394	Heritage Life Ins Co	AZ	0	0%	100.0002%
689	81043	Bankers Life Ins Co	FL	0	0%	100.0002%
707	91529	Unimerica Ins Co	WI	0	0%	100.0002%
839	98205	National Found Life Ins Co	TX	0	0%	100.0002%
261	71412	Mutual Of Omaha Ins Co	NE	0	0%	100.0002%
31	62345	Berkshire Hathaway Life Ins Co NE	NE	0	0%	100.0002%
3436	61581	Capitol Life Ins Co	TX	0	0%	100.0002%
707	97179	American Medical Security Life Ins C	WI	0	0%	100.0002%
749	64688	SCOR Global Life Amer Reins Co	DE	0	0%	100.0002%
	81264	Nippon Life Ins Co Of Amer	IA	0	0%	100.0002%
904	93610	John Hancock Life & Hlth Ins Co	MA	0	0%	100.0002%
84	65269	United Benefit Life Ins Co	OH	0	0%	100.0002%
860	69000	Northwestern Long Term Care Ins Co	WI	0	0%	100.0002%
	69337	American Fin Security Life	MO	0	0%	100.0002%
707	70785	Pacificare Life & Hlth Ins Co	IN	0	0%	100.0002%
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Market Share Life & Annuity

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	71072	Marquette Natl Life Ins Co	TX	0	0%	100.0002%
4722	71390	Puritan Life Ins Co of Amer	AZ	0	0%	100.0002%
264	92908	HealthMarkets Ins Co	OK	0	0%	100.0002%
330	60801	American Public Life Ins Co	OK	0	0%	100.0002%
1129	90581	Symetra Natl Life Ins Co	WA	0	0%	100.0002%
312	81779	Individual Assur Co Life Hlth & Acc	MO	0	0%	100.0002%
361	66346	Munich Amer Reassur Co	GA	0	0%	100.0002%
169	71099	Parker Centennial Assur Co	WI	0	0%	100.0002%
	67423	UBS Life Ins Co USA	CA	0	0%	100.0002%
	76325	Senior Hlth Ins Co of PA	PA	0	0%	100.0002%
84	88366	American Retirement Life Ins Co	OH	0	0%	100.0002%
4734	64939	Investors Ins Corp	DE	0	0%	100.0002%
4381	82538	National Hlth Ins Co	TX	0	0%	100.0002%
	42129	United Security Assur Co Of PA	PA	0	0%	100.0002%
84	62200	Great Amer Life Assur Co	OH	0	0%	100.0002%
212	80896	Centre Life Ins Co	MA	0	0%	100.0002%
8	61808	Charter Natl Life Ins Co	IL	0	0%	100.0002%
181	82627	Swiss Re Life & Hlth Amer Inc	CT	0	0%	100.0002%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100.0002%
4639	93572	RGA Reins Co	MO	0	0%	100.0002%
91	81213	American Maturity Life Ins Co	CT	0	0%	100.0002%
449	78093	Financial Assur Life Ins Co	TX	0	0%	100.0002%
68	64149	EPIC Life Ins Co	WI	0	0%	100.0002%
367	80578	Physicians Mut Ins Co	NE	0	0%	100.0002%
812	93440	HM Life Ins Co	PA	0	0%	100.0002%
98	64890	Berkley Life & Hlth Ins Co	IA	0	0%	100.0002%
4213	66133	Wilton Reassur Co	MN	0	0%	100.0002%
241	62634	Delaware Amer Life Ins Co	DE	0	0%	100.0002%
	81426	Commercial Travelers Mut Ins Co	NY	0	0%	100.0002%
769	76694	London Life Reins Co	PA	0	0%	100.0002%
761	69604	Allianz Life & Ann Co	MN	0	0%	100.0002%
4616	74209	Everence Ins Co	IN	0	0%	100.0002%
574	61859	Christian Fidelity Life Ins Co	TX	0	0%	100.0002%
549	64602	Independence Life & Ann Co	RI	0	0%	100.0002%
3569	11997	Caterpillar Life Ins Co	MO	0	0%	100.0002%
4506	64696	First Continental Life & Acc	TX	0	0%	100.0002%
3436	66001	American Benefit Life Ins Co	OK	0	0%	100.0002%
2858	99724	LifeShield Natl Ins Co	OK	0	0%	100.0002%
	63541	Seechange Hlth Ins Co	OH	0	0%	100.0002%
520	67784	Philadelphia Amer Life Ins Co	TX	0	0%	100.0002%
431	83607	Guggenheim Life & Ann Co	DE	0	0%	100.0002%
749	87017	Scor Global Life Re Ins Co of TX	TX	0	0%	100.0002%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	84549	Vista Life Ins Co	MI	0	0%	100.0002%
	60216	Amalgamated Life Ins Co	NY	0	0%	100.0002%
707	82406	All Savers Ins Co	IN	0	0%	100.0002%
968	68365	AXA Corp Solutions Life Reins Co	DE	0	0%	100.0002%
704	85472	National Security Life & Ann Co	NY	0	0%	100.0002%
	71595	Lewer Life Ins Co	MO	0	0%	100.0002%
2658	13183	Eagle Life Ins Co	IA	0	0%	100.0002%
623	66141	Health Net Life Ins Co	CA	0	0%	100.0002%
176	94498	State Farm Hlth Ins Co	IL	0	0%	100.0002%
17	97691	Life Of The South Ins Co	GA	0	0%	100.0002%
	87963	National Teachers Assoc Life Ins Co	TX	0	0%	100.0002%
4254	61506	Resource Life Ins Co	IL	-974	-0.0001%	100.0001%
281	89958	JMIC Life Ins Co	FL	-1,018	-0.0001%	100%
	430	<b>Companies in Report</b>		1,212,646,296	100%	100%