

Market Share Life & Annuity

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Selected Criteria		Year: 2011	State: SD	Codelist	Round by	
-		Include Zero	Line of	Basis: Licensed	Thousands: No	
		Companies: Yes	Business: Total	Premium Type: Annuity		
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
918	65056	Jackson Natl Life Ins Co	MI	72,460,779	13.538%	13.538%
4	65005	RiverSource Life Ins Co	MN	47,019,676	8.7848%	22.3228%
826	91596	New York Life Ins & Ann Corp	DE	41,851,150	7.8192%	30.142%
241	61050	MetLife Investors USA Ins Co	DE	37,021,091	6.9167%	37.0587%
304	79227	Pruco Life Ins Co	AZ	35,709,949	6.6718%	43.7305%
761	90611	Allianz Life Ins Co Of N Amer	MN	26,568,102	4.9638%	48.6943%
20	65676	Lincoln Natl Life Ins Co	IN	20,436,135	3.8181%	52.5124%
431	66044	Midland Natl Life Ins Co	IA	19,073,234	3.5635%	56.0759%
2658	92738	American Equity Invest Life Ins Co	IA	17,945,432	3.3528%	59.4287%
968	62944	AXA Equitable Life Ins Co	NY	17,366,229	3.2446%	62.6733%
513	63088	Farm Bureau Life Ins Co	IA	10,835,328	2.0244%	64.6977%
860	67091	Northwestern Mut Life Ins Co	WI	9,427,313	1.7613%	66.459%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	8,681,215	1.6219%	68.0809%
44	61689	Aviva Life & Ann Co	IA	8,008,775	1.4963%	69.5772%
709	67466	Pacific Life Ins Co	NE	7,370,774	1.3771%	70.9543%
1129	68608	Symetra Life Ins Co	WA	6,584,070	1.2301%	72.1844%
904	65838	John Hancock Life Ins Co (USA)	MI	6,479,954	1.2107%	73.3951%
619	60895	American United Life Ins Co	IN	5,760,458	1.0762%	74.4713%
458	68136	Protective Life Ins Co	TN	5,733,934	1.0713%	75.5426%
229	80942	ING USA Ann & Lfe Ins Co	IA	5,708,201	1.0665%	76.6091%
431	66974	North Amer Co Life & Hlth Ins	IA	5,543,723	1.0357%	77.6449%
332	61271	Principal Life Ins Co	IA	5,465,404	1.0211%	78.666%
12	60941	SunAmerica Ann & Life Assur Co	AZ	5,407,145	1.0102%	79.6762%
	66850	National Western Life Ins Co	CO	4,544,014	0.849%	80.5252%
408	60739	American Natl Ins Co	TX	4,287,361	0.801%	81.3262%
12	70238	Variable Ann Life Ins Co	TX	4,135,230	0.7726%	82.0988%
241	65978	Metropolitan Life Ins Co	NY	3,957,942	0.7395%	82.8383%
468	86231	Transamerica Life Ins Co	IA	3,913,358	0.7311%	83.5694%
200	69663	USAA Life Ins Co	TX	3,773,547	0.705%	84.2744%
300	64513	Horace Mann Life Ins Co	IL	3,746,725	0.7%	84.9744%
549	79065	Sun Life Assur Co Of Canada US	DE	3,690,437	0.6895%	85.6639%
769	68322	Great W Life & Ann Ins Co	CO	3,630,826	0.6784%	86.3423%
241	93513	MetLife Investors Ins Co	MO	3,217,155	0.6011%	86.9433%
4731	63274	Fidelity & Guar Life Ins Co	MD	2,708,553	0.506%	87.4494%
84	63312	Great Amer Life Ins Co	OH	2,653,300	0.4957%	87.9451%
229	86509	Ing Life Ins & Ann Co	CT	2,564,558	0.4791%	88.4243%
261	69868	United Of Omaha Life Ins Co	NE	2,561,302	0.4785%	88.9028%
306	62626	Cuna Mut Ins Society	IA	2,469,981	0.4615%	89.3643%
169	68810	Sentry Life Ins Co	WI	2,441,320	0.4561%	89.8204%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
12	70432	Western Natl Life Ins Co	TX	2,382,507	0.4451%	90.2655%
870	68675	Security Benefit Life Ins Co	KS	2,262,334	0.4227%	90.6882%
229	67105	Reliastar Life Ins Co	MN	2,110,689	0.3943%	91.0825%
403	93548	PHL Variable Ins Co	CT	2,066,252	0.386%	91.4686%
574	76112	Oxford Life Ins Co	AZ	1,914,080	0.3576%	91.8262%
1266	91642	Forethought Life Ins Co	IN	1,888,256	0.3528%	92.179%
431	62510	Equitrust Life Ins Co	IA	1,875,675	0.3504%	92.5294%
429	78778	Guardian Ins & Ann Co Inc	DE	1,846,002	0.3449%	92.8743%
2938	97721	Thrivent Life Ins Co	MN	1,825,748	0.3411%	93.2154%
943	61301	Ameritas Life Ins Corp	NE	1,805,047	0.3372%	93.5527%
176	69108	State Farm Life Ins Co	IL	1,760,121	0.3288%	93.8815%
869	66168	Minnesota Life Ins Co	MN	1,643,837	0.3071%	94.1886%
248	69973	United Life Ins Co	IA	1,489,961	0.2784%	94.467%
140	66869	Nationwide Life Ins Co	OH	1,425,069	0.2662%	94.7332%
836	65242	Lafayette Life Ins Co	OH	1,400,484	0.2617%	94.9949%
244	76236	Cincinnati Life Ins Co	OH	1,358,916	0.2539%	95.2488%
1348	69019	Standard Ins Co	OR	1,275,266	0.2383%	95.4871%
704	67172	Ohio Natl Life Ins Co	OH	1,194,401	0.2232%	95.7102%
241	87726	Metlife Ins Co of CT	CT	1,176,809	0.2199%	95.9301%
212	63177	Farmers New World Life Ins Co	WA	1,143,823	0.2137%	96.1438%
943	80837	Union Central Life Ins Co	NE	1,115,859	0.2085%	96.3523%
304	86630	Prudential Ann Life Assur Corp	CT	1,106,569	0.2067%	96.559%
91	88072	Hartford Life Ins Co	CT	1,101,633	0.2058%	96.7648%
12	60488	American Gen Life Ins Co	TX	1,080,124	0.2018%	96.9666%
280	61190	Auto Owners Life Ins Co	MI	1,079,532	0.2017%	97.1683%
4011	70025	Genworth Life Ins Co	DE	1,067,302	0.1994%	97.3677%
	68802	Sentinel Security Life Ins Co	UT	927,845	0.1734%	97.5411%
435	65935	Massachusetts Mut Life Ins Co	MA	908,064	0.1697%	97.7107%
91	71153	Hartford Life & Ann Ins Co	CT	832,252	0.1555%	97.8662%
619	69116	State Life Ins Co	IN	808,756	0.1511%	98.0173%
233	61263	Bankers Life & Cas Co	IL	791,525	0.1479%	98.1652%
473	60399	American Family Life Ins Co	WI	776,419	0.1451%	98.3103%
468	66281	Monumental Life Ins Co	IA	745,610	0.1393%	98.4496%
367	72125	Physicians Life Ins Co	NE	623,576	0.1165%	98.5661%
304	68241	Prudential Ins Co Of Amer	NJ	618,051	0.1155%	98.6815%
	64017	Jefferson Natl Life Ins Co	TX	604,494	0.1129%	98.7945%
	62928	EMC Natl Life Co	IA	495,282	0.0925%	98.887%
19	70408	Union Security Ins Co	KS	475,306	0.0888%	98.9758%
836	74780	Integrity Life Ins Co	OH	449,314	0.0839%	99.0598%
212	90557	Zurich Amer Life Ins Co	IL	401,839	0.0751%	99.1348%
74	68381	Reliance Standard Life Ins Co	IL	383,420	0.0716%	99.2065%
435	93432	CM Life Ins Co	CT	365,762	0.0683%	99.2748%
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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	92622	Western Southern Life Assur Co	OH	353,785	0.0661%	99.3409%
3766	60445	Sagicor Life Ins Co	TX	296,454	0.0554%	99.3963%
981	93696	Fidelity Investments Life Ins Co	UT	287,304	0.0537%	99.45%
	71439	Assurity Life Ins Co	NE	273,882	0.0512%	99.5011%
84	93661	Annuity Investors Life Ins Co	OH	215,619	0.0403%	99.5414%
4011	65536	Genworth Life & Ann Ins Co	VA	214,790	0.0401%	99.5816%
	13561	Great Plains Life Assur Co	SD	204,806	0.0383%	99.6198%
826	66915	New York Life Ins Co	NY	170,629	0.0319%	99.6517%
4734	61492	Liberty Life Ins Co	DE	169,108	0.0316%	99.6833%
3436	68543	Liberty Bankers Life Ins Co	OK	163,583	0.0306%	99.7139%
8	65595	Lincoln Benefit Life Co	NE	141,890	0.0265%	99.7404%
233	70319	Washington Natl Ins Co	IN	121,470	0.0227%	99.7631%
1216	60142	TIAA Cref Life Ins Co	NY	115,945	0.0217%	99.7847%
588	65129	Kansas City Life Ins Co	MO	112,917	0.0211%	99.8058%
8	60186	Allstate Life Ins Co	IL	112,811	0.0211%	99.8269%
1211	66583	National Guardian Life Ins Co	WI	83,529	0.0156%	99.8425%
19	67989	American Memorial Life Ins Co	SD	73,116	0.0137%	99.8562%
12	69256	Sunamerica Life Ins Co	AZ	57,636	0.0108%	99.8669%
451	71870	Fidelity Security Life Ins Co	MO	53,284	0.01%	99.8769%
19	69477	Time Ins Co	WI	50,057	0.0094%	99.8862%
850	67644	Penn Mut Life Ins Co	PA	50,000	0.0093%	99.8956%
20	67652	First Penn Pacific Life Ins Co	IN	46,619	0.0087%	99.9043%
3891	84824	Commonwealth Ann & Life Ins Co	MA	43,468	0.0081%	99.9124%
7	63258	Federated Life Ins Co	MN	43,000	0.008%	99.9205%
917	71129	Fort Dearborn Life Ins Co	IL	35,855	0.0067%	99.9272%
468	91413	Western Reserve Life Assur Co of OH	OH	34,700	0.0065%	99.9336%
	77925	Western United Life Assur Co	WA	25,944	0.0048%	99.9385%
449	61999	Americo Fin Life & Ann Ins Co	TX	24,928	0.0047%	99.9431%
619	67911	Pioneer Mut Life Ins Co	ND	23,080	0.0043%	99.9475%
	71854	AAA Life Ins Co	MI	22,789	0.0043%	99.9517%
801	99775	Funeral Directors Life Ins Co	TX	19,822	0.0037%	99.9554%
634	65528	Life Ins Co Of The Southwest	TX	19,762	0.0037%	99.9591%
	68039	Presidential Life Ins Co	NY	18,200	0.0034%	99.9625%
	60542	American Home Life Ins Co	KS	18,000	0.0034%	99.9659%
	88668	Mutual Of Amer Life Ins Co	NY	15,853	0.003%	99.9688%
	64580	Illinois Mut Life Ins Co	IL	15,691	0.0029%	99.9718%
	69132	State Mut Ins Co	GA	14,447	0.0027%	99.9745%
181	70211	Reassure Amer Life Ins Co	IN	12,722	0.0024%	99.9768%
84	71404	Continental Gen Ins Co	OH	11,514	0.0022%	99.979%
	64505	Homesteaders Life Co	IA	10,300	0.0019%	99.9809%
	84174	Employees Life Co Mut	IL	8,822	0.0016%	99.9826%
	65927	Lincoln Heritage Life Ins Co	IL	7,859	0.0015%	99.984%
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	63479	United Teacher Assoc Ins Co	TX	7,120	0.0013%	99.9854%
707	62286	Golden Rule Ins Co	IN	7,050	0.0013%	99.9867%
290	92916	United Amer Ins Co	NE	6,018	0.0011%	99.9878%
634	66680	National Life Ins Co	VT	6,000	0.0011%	99.9889%
50	94218	Country Investors Life Assur Co	IL	6,000	0.0011%	99.99%
8	60534	American Heritage Life Ins Co	FL	6,000	0.0011%	99.9912%
3527	70629	World Ins Co	NE	5,620	0.001%	99.9922%
450	65781	Madison Natl Life Ins Co Inc	WI	5,527	0.001%	99.9932%
917	84786	Colorado Bankers Life Ins Co	CO	5,247	0.001%	99.9942%
233	65900	Conseco Life Ins Co	IN	3,498	0.0007%	99.9949%
687	64211	Guarantee Trust Life Ins Co	IL	3,059	0.0006%	99.9955%
896	69566	Trans World Assur Co	CA	2,880	0.0005%	99.996%
468	70688	Transamerica Financial Life Ins Co	NY	2,000	0.0004%	99.9964%
315	68594	American Amicable Life Ins Co Of TX	TX	1,990	0.0004%	99.9967%
241	91626	New England Life Ins Co	MA	1,943	0.0004%	99.9971%
968	78077	Mony Life Ins Co Of Amer	AZ	1,800	0.0003%	99.9974%
449	66540	National Farmers Union Life Ins Co	TX	1,550	0.0003%	99.9977%
2878	63983	United Heritage Life Ins Co	ID	1,450	0.0003%	99.998%
449	87645	United Fidelity Life Ins Co	TX	1,358	0.0003%	99.9982%
241	97136	Metropolitan Tower Life Ins Co	DE	1,200	0.0002%	99.9985%
403	67814	Phoenix Life Ins Co	NY	1,200	0.0002%	99.9987%
863	92649	American Underwriters Life Ins Co	AZ	1,200	0.0002%	99.9989%
458	70335	West Coast Life Ins Co	NE	1,087	0.0002%	99.9991%
4213	62421	Heritage Union Life Ins Co	MN	925	0.0002%	99.9993%
4723	61212	Baltimore Life Ins Co	MD	733	0.0001%	99.9994%
4750	65919	Primerica Life Ins Co	MA	725	0.0001%	99.9996%
315	67148	Occidental Life Ins Co Of NC	TX	540	0.0001%	99.9997%
119	70580	Humanadental Ins Co	WI	393	0.0001%	99.9997%
	60429	American Fidelity Life Ins Co	FL	360	0.0001%	99.9998%
449	63487	Investors Life Ins Co N Amer	TX	300	0.0001%	99.9999%
492	68721	Security Life Ins Co Of Amer	MN	180	0%	99.9999%
1117	63053	Family Life Ins Co	TX	170	0%	99.9999%
	65641	Lincoln Mut Life & Cas Ins Co	ND	120	0%	100%
408	71773	American Natl Life Ins Co Of TX	TX	105	0%	100%
4299	70130	Universal Guar Life Ins Co	OH	67	0%	100%
19	60275	American Bankers Life Assur Co Of FL	FL	56	0%	100%
84	67083	Manhattan Natl Life Ins Co	IL	15	0%	100%
565	67601	Paul Revere Variable Ann Ins Co	MA	0	0%	100%
181	82627	Swiss Re Life & Hlth Amer Inc	CT	0	0%	100%
84	62200	Great Amer Life Assur Co	OH	0	0%	100%
1295	80799	Celtic Ins Co	IL	0	0%	100%
1211	97241	Settlers Life Ins Co	WI	0	0%	100%
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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	84522	Auto Club Life Ins Co	MI	0	0%	100%
3436	61581	Capitol Life Ins Co	TX	0	0%	100%
707	97179	American Medical Security Life Ins C	WI	0	0%	100%
836	99937	Columbus Life Ins Co	OH	0	0%	100%
435	70416	MML Bay State Life Ins Co	CT	0	0%	100%
4716	65951	Merit Life Ins Co	IN	0	0%	100%
449	67180	Ohio State Life Ins Co	TX	0	0%	100%
689	81043	Bankers Life Ins Co	FL	0	0%	100%
707	91529	Unimerica Ins Co	WI	0	0%	100%
	63223	Federal Life Ins Co	IL	0	0%	100%
1281	93521	General Fidelity Life Ins Co	SC	0	0%	100%
31	82880	CSI Life Ins Co	NE	0	0%	100%
350	62596	Union Fidelity Life Ins Co	KS	0	0%	100%
253	64327	Harleysville Life Ins Co	PA	0	0%	100%
332	71161	Principal Natl Life Ins Co	IA	0	0%	100%
520	67784	Philadelphia Amer Life Ins Co	TX	0	0%	100%
	69337	American Fin Security Life	MO	0	0%	100%
707	70785	Pacificare Life & Hlth Ins Co	IN	0	0%	100%
4254	61506	Resource Life Ins Co	IL	0	0%	100%
953	71072	Marquette Natl Life Ins Co	TX	0	0%	100%
	31119	Medico Ins Co	NE	0	0%	100%
953	68284	Pyramid Life Ins Co	KS	0	0%	100%
869	93742	Securian Life Ins Co	MN	0	0%	100%
572	77720	LifeSecure Ins Co	MI	0	0%	100%
370	71730	Continental Amer Ins Co	SC	0	0%	100%
	90638	Best Life & Hlth Ins Co	TX	0	0%	100%
4734	64939	Investors Ins Corp	DE	0	0%	100%
84	88366	American Retirement Life Ins Co	OH	0	0%	100%
84	65722	Loyal Amer Life Ins Co	OH	0	0%	100%
587	61239	Bankers Fidelity Life Ins Co	GA	0	0%	100%
869	68160	Balboa Life Ins Co	CA	0	0%	100%
1117	65870	Manhattan Life Ins Co	NY	0	0%	100%
276	61425	Trustmark Ins Co	IL	0	0%	100%
4639	93572	RGA Reins Co	MO	0	0%	100%
330	60801	American Public Life Ins Co	OK	0	0%	100%
549	80802	US Br SunLife Assur Co Of Canada	MI	0	0%	100%
1137	90328	First Hlth Life & Hlth Ins Co	TX	0	0%	100%
241	63665	General Amer Life Ins Co	MO	0	0%	100%
1129	90581	Symetra Natl Life Ins Co	WA	0	0%	100%
4299	60291	American Capitol Ins Co	TX	0	0%	100%
4616	74209	Everence Ins Co	IN	0	0%	100%
330	60410	American Fidelity Assur Co	OK	0	0%	100%
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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	63657	Garden State Life Ins Co	TX	0	0%	100%
408	86355	Standard Life & Accident Ins Co	TX	0	0%	100%
	80055	United Prosperity Life Ins Co	AZ	0	0%	100%
565	62049	Colonial Life & Accident Ins Co	SC	0	0%	100%
574	61859	Christian Fidelity Life Ins Co	TX	0	0%	100%
290	91472	Globe Life & Accident Ins Co	NE	0	0%	100%
661	77828	Companion Life Ins Co	SC	0	0%	100%
12	66842	American Gen Life Ins Co of DE	DE	0	0%	100%
84	67903	Provident Amer Life & Hlth Ins Co	OH	0	0%	100%
953	62359	Constitution Life Ins Co	TX	0	0%	100%
1	12321	American Continental Ins Co	TN	0	0%	100%
1186	69515	Medamerica Ins Co	PA	0	0%	100%
8	70866	Allstate Assur Co	IL	0	0%	100%
403	91785	American Phoenix Life & Reassur Co	CT	0	0%	100%
290	60577	American Income Life Ins Co	IN	0	0%	100%
	69329	Surety Life & Cas Ins Co	ND	0	0%	100%
471	62383	Centurion Life Ins Co	IA	0	0%	100%
315	84514	Industrial Alliance Pacific Ins & Fi	WA	0	0%	100%
612	71463	CICA Life Ins Co of Amer	CO	0	0%	100%
8	69310	Surety Life Ins Co	NE	0	0%	100%
3891	69140	First Allmerica Fin Life Ins Co	MA	0	0%	100%
429	74004	Family Serv Life Ins Co	TX	0	0%	100%
41	69914	Sears Life Ins Co	TX	0	0%	100%
50	62553	Country Life Ins Co	IL	0	0%	100%
	64394	Heritage Life Ins Co	AZ	0	0%	100%
315	91693	IA Amer Life Ins Co	GA	0	0%	100%
3527	60836	American Republic Ins Co	IA	0	0%	100%
	71471	Ability Ins Co	NE	0	0%	100%
150	67261	Old Republic Life Ins Co	IL	0	0%	100%
458	94099	United Investors Life Ins Co	NE	0	0%	100%
	11121	Unified Life Ins Co	TX	0	0%	100%
1117	85189	Investors Consolidated Ins Co	NH	0	0%	100%
623	66141	Health Net Life Ins Co	CA	0	0%	100%
839	98205	National Found Life Ins Co	TX	0	0%	100%
261	71412	Mutual Of Omaha Ins Co	NE	0	0%	100%
839	62324	Freedom Life Ins Co Of Amer	TX	0	0%	100%
215	68462	Reserve Natl Ins Co	OK	0	0%	100%
775	90247	Pharmacists Life Ins Co	IA	0	0%	100%
826	81353	NYSLife Ins Co Of AZ	AZ	0	0%	100%
525	67539	Pan Amer Life Ins Co	LA	0	0%	100%
233	62065	Colonial Penn Life Ins Co	PA	0	0%	100%
4722	71390	Puritan Life Ins Co of Amer	AZ	0	0%	100%
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	61832	Chesapeake Life Ins Co	OK	0	0%	100%
264	66087	Mid West Natl Life Ins Co Of TN	TX	0	0%	100%
264	92908	HealthMarkets Ins Co	OK	0	0%	100%
450	69078	Standard Security Life Ins Co Of NY	NY	0	0%	100%
769	80675	US Business of Crown Life Ins Co	MI	0	0%	100%
549	68047	Professional Ins Co	TX	0	0%	100%
968	84530	US Financial Life Ins Co	OH	0	0%	100%
	67423	UBS Life Ins Co USA	CA	0	0%	100%
	76325	Senior Hlth Ins Co of PA	PA	0	0%	100%
281	89958	JMIC Life Ins Co	FL	0	0%	100%
984	85561	Perico Life Ins Co	DE	0	0%	100%
	77879	5 Star Life Ins Co	LA	0	0%	100%
	64343	Pacific Guardian Life Ins Co Ltd	HI	0	0%	100%
	67393	Ozark Natl Life Ins Co	MO	0	0%	100%
4483	70939	Gerber Life Ins Co	NY	0	0%	100%
20	62057	Lincoln Life & Ann Co of NY	NY	0	0%	100%
	68772	Security Mut Life Ins Co Of NY	NY	0	0%	100%
264	97055	Mega Life & Hlth Ins Co The	OK	0	0%	100%
	71595	Lewer Life Ins Co	MO	0	0%	100%
	61182	Aurora Natl Life Assur Co	CA	0	0%	100%
290	65331	Liberty Natl Life Ins Co	NE	0	0%	100%
23	80985	4 Ever Life Ins Co	IL	0	0%	100%
872	94250	Banner Life Ins Co	MD	0	0%	100%
276	62863	Trustmark Life Ins Co	IL	0	0%	100%
812	93440	HM Llife Ins Co	PA	0	0%	100%
98	64890	Berkley Life & Hlth Ins Co	IA	0	0%	100%
876	94358	USAble Life	AR	0	0%	100%
4213	66133	Wilton Reassur Co	MN	0	0%	100%
241	62634	Delaware Amer Life Ins Co	DE	0	0%	100%
	81426	Commercial Travelers Mut Ins Co	NY	0	0%	100%
769	76694	London Life Reins Co	PA	0	0%	100%
761	69604	Allianz Life & Ann Co	MN	0	0%	100%
312	81779	Individual Assur Co Life Hlth & Acc	MO	0	0%	100%
361	66346	Munich Amer Reassur Co	GA	0	0%	100%
12	68373	American Gen Assur Co	IL	0	0%	100%
169	71099	Parker Centennial Assur Co	WI	0	0%	100%
565	67598	Paul Revere Life Ins Co	MA	0	0%	100%
429	64246	Guardian Life Ins Co Of Amer	NY	0	0%	100%
4213	60704	Wilton Reassur Life Co of NY	NY	0	0%	100%
468	65021	Stonebridge Life Ins Co	VT	0	0%	100%
468	79022	Transamerica Advisors Life Ins Co	AR	0	0%	100%
12	66672	American Gen Life & Acc Ins Co	TN	0	0%	100%
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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	86258	General Re Life Corp	CT	0	0%	100%
520	78743	New Era Life Ins Co	TX	0	0%	100%
901	67369	Cigna Hlth & Life Ins Co	CT	0	0%	100%
565	62235	Unum Life Ins Co Of Amer	ME	0	0%	100%
615	61395	Beneficial Life Ins Co	UT	0	0%	100%
91	81213	American Maturity Life Ins Co	CT	0	0%	100%
449	78093	Financial Assur Life Ins Co	TX	0	0%	100%
449	90212	Great Southern Life Ins Co	TX	0	0%	100%
	63290	Fidelity Life Assn A Legal Reserve L	IL	0	0%	100%
3527	67679	American Republic Corp Ins Co	NE	0	0%	100%
	68985	Starmount Life Ins Co	LA	0	0%	100%
119	65110	Kanawha Ins Co	SC	0	0%	100%
1117	61883	Central United Life Ins Co	AR	0	0%	100%
	68446	Longevity Ins Co	TX	0	0%	100%
850	93262	Penn Ins & Ann Co	DE	0	0%	100%
4668	68632	Vantis Life Ins Co	CT	0	0%	100%
626	60348	Ace Life Ins Co	CT	0	0%	100%
12	70106	United States Life Ins Co In NYC	NY	0	0%	100%
707	79413	UnitedHealthcare Ins Co	CT	0	0%	100%
953	60763	American Pioneer Life Ins Co	FL	0	0%	100%
429	71714	Berkshire Life Ins Co of Amer	MA	0	0%	100%
4506	64696	First Continental Life & Acc	TX	0	0%	100%
669	71323	Zale Life Ins Co	AZ	0	0%	100%
1531	69647	Molina Hlthcare Ins Co	OH	0	0%	100%
84	61727	Central Reserve Life Ins Co	OH	0	0%	100%
350	68276	Employers Reassur Corp	KS	0	0%	100%
4718	60232	Philadelphia Financial Life Assur Co	PA	0	0%	100%
687	92703	United Natl Life Ins Co Of Amer	IL	0	0%	100%
403	93734	Phoenix Life & Ann Co	CT	0	0%	100%
	81418	American Medical & Life Ins Co	NY	0	0%	100%
218	62413	Continental Assur Co	IL	0	0%	100%
4484	73504	Congress Life Ins Co	AZ	0	0%	100%
361	65811	American Modern Life Ins Co	OH	0	0%	100%
	64904	Investors Heritage Life Ins Co	KY	0	0%	100%
	89184	Sterling Investors Life Ins Co	GA	0	0%	100%
1285	88080	XL Life Ins & Ann Co	IL	0	0%	100%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	0	0%	100%
119	73288	Humana Ins Co	WI	0	0%	100%
	66427	MTL Ins Co	IL	0	0%	100%
749	64688	SCOR Global Life Amer Reins Co	DE	0	0%	100%
	81264	Nippon Life Ins Co Of Amer	IA	0	0%	100%
904	93610	John Hancock Life & Hlth Ins Co	MA	0	0%	100%
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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	62146	Combined Ins Co Of Amer	IL	0	0%	100%
984	92711	HCC Life Ins Co	IN	0	0%	100%
1347	60183	S USA Life Ins Co Inc	AZ	0	0%	100%
836	70483	Western & Southern Life Ins Co	OH	0	0%	100%
901	65498	Life Ins Co Of N Amer	PA	0	0%	100%
2858	99724	LifeShield Natl Ins Co	OK	0	0%	100%
707	71420	Sierra Hlth & Life Ins Co Inc	CA	0	0%	100%
901	62308	Connecticut Gen Life Ins Co	CT	0	0%	100%
1	60054	Aetna Life Ins Co	CT	0	0%	100%
111	65315	Liberty Life Assur Co Of Boston	NH	0	0%	100%
943	60038	Acacia Life Ins Co	DC	0	0%	100%
91	70815	Hartford Life & Accident Ins Co	CT	0	0%	100%
526	61735	Central Security Life Ins Co	TX	0	0%	100%
140	92657	Nationwide Life & Ann Ins Co	OH	0	0%	100%
68	64149	EPIC Life Ins Co	WI	0	0%	100%
4381	82538	National Hlth Ins Co	TX	0	0%	100%
	62952	Equitable Life & Cas Ins Co	UT	0	0%	100%
119	88595	Emphesys Ins Co	TX	0	0%	100%
	63819	Unity Financial Life Ins Co	PA	0	0%	100%
769	80659	US Business of Canada Life Assur Co	MI	0	0%	100%
28	72222	Amica Life Ins Co	RI	0	0%	100%
261	13100	Omaha Ins Co	NE	0	0%	100%
1	78700	Aetna Hlth & Life Ins Co	CT	0	0%	100%
769	80705	US Br Great West Life Assur Co	MI	0	0%	100%
549	64602	Independence Life & Ann Co	RI	0	0%	100%
730	62375	Consumers Life Ins Co	OH	0	0%	100%
3569	11997	Caterpillar Life Ins Co	MO	0	0%	100%
315	67946	Pioneer Security Life Ins Co	TX	0	0%	100%
697	76007	Old United Life Ins Co	AZ	0	0%	100%
4667	67660	Pennsylvania Life Ins Co	PA	0	0%	100%
549	80926	Sun Life & Hlth Ins Co	CT	0	0%	100%
41	60518	American Hlth & Life Ins Co	TX	0	0%	100%
	77968	Family Heritage Life Ins Co Of Amer	OH	0	0%	100%
4736	71455	Financial Amer Life Ins Co	KS	0	0%	100%
4729	78301	Corvesta Life Ins Co	AZ	0	0%	100%
953	69701	Union Bankers Ins Co	TX	0	0%	100%
1280	71480	Great Western Ins Co	UT	0	0%	100%
943	74900	Brokers Natl Life Assur Co	AR	0	0%	100%
200	72613	USAA Direct Life Ins Co	NE	0	0%	100%
3436	66001	American Benefit Life Ins Co	OK	0	0%	100%
4213	69396	Texas Life Ins Co	TX	0	0%	100%
	63541	Seechange Hlth Ins Co	OH	0	0%	100%
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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	66265	Monarch Life Ins Co	MA	0	0%	100%
306	86126	Members Life Ins Co	IA	0	0%	100%
367	80578	Physicians Mut Ins Co	NE	0	0%	100%
84	65269	United Benefit Life Ins Co	OH	0	0%	100%
1213	97705	Direct Gen Life Ins Co	SC	0	0%	100%
	42129	United Security Assur Co Of PA	PA	0	0%	100%
212	80896	Centre Life Ins Co	MA	0	0%	100%
8	61808	Charter Natl Life Ins Co	IL	0	0%	100%
19	65080	John Alden Life Ins Co	WI	0	0%	100%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100%
565	68195	Provident Life & Accident Ins Co	TN	0	0%	100%
581	61476	Boston Mut Life Ins Co	MA	0	0%	100%
176	94498	State Farm Hlth Ins Co	IL	0	0%	100%
671	80314	Unicare Life & Hlth Ins Co	IN	0	0%	100%
781	69744	Union Labor Life Ins Co	MD	0	0%	100%
352	93777	Household Life Ins Co	MI	0	0%	100%
671	61069	Anthem Life Ins Co	IN	0	0%	100%
431	83607	Guggenheim Life & Ann Co	DE	0	0%	100%
749	87017	Scor Global Life Re Ins Co of TX	TX	0	0%	100%
690	61751	Central States H & L Co Of Omaha	NE	0	0%	100%
31	97764	Idealife Ins Co	CT	0	0%	100%
535	62103	Columbian Mut Life Ins Co	NY	0	0%	100%
968	62880	AXA Equitable Life & Ann Co	CO	0	0%	100%
	60216	Amalgamated Life Ins Co	NY	0	0%	100%
588	69272	Sunset Life Ins Co Of Amer	MO	0	0%	100%
588	67199	Old Amer Ins Co	MO	0	0%	100%
781	86371	Ullico Life Ins Co	TX	0	0%	100%
872	66230	William Penn Life Ins Co Of NY	NY	0	0%	100%
454	69485	Security Natl Life Ins Co	UT	0	0%	100%
709	97268	Pacific Life & Ann Co	AZ	0	0%	100%
4712	63967	Government Personnel Mut Life Ins Co	TX	0	0%	100%
2658	13183	Eagle Life Ins Co	IA	0	0%	100%
	71706	Standard Life & Cas Ins Co	UT	0	0%	100%
4750	61409	National Benefit Life Ins Co	NY	0	0%	100%
31	62345	Berkshire Hathaway Life Ins Co NE	NE	0	0%	100%
304	93629	Prudential Retirement Ins & Ann Co	CT	0	0%	100%
229	61360	Reliastar Life Ins Co Of NY	NY	0	0%	100%
968	68365	AXA Corp Solutions Life Reins Co	DE	0	0%	100%
704	85472	National Security Life & Ann Co	NY	0	0%	100%
261	72850	United World Life Ins Co	NE	0	0%	100%
429	60003	Park Avenue Life Ins Co	DE	0	0%	100%
968	66370	Mony Life Ins Co	NY	0	0%	100%
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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	89206	Ohio Natl Life Assur Corp	OH	0	0%	100%
370	60380	American Family Life Assur Co of Col	NE	0	0%	100%
229	66109	Midwestern United Life Ins Co	IN	0	0%	100%
229	68713	Security Life Of Denver Ins Co	CO	0	0%	100%
860	69000	Northwestern Long Term Care Ins Co	WI	0	0%	100%
535	76023	Columbian Life Ins Co	IL	0	0%	100%
212	70173	Universal Underwriters Life Ins Co	KS	0	0%	100%
18	84549	Vista Life Ins Co	MI	0	0%	100%
707	82406	All Savers Ins Co	IN	0	0%	100%
17	97691	Life Of The South Ins Co	GA	0	0%	100%
215	68357	Reliable Life Ins Co	MO	0	0%	100%
215	69930	United Ins Co Of Amer	IL	0	0%	100%
	87963	National Teachers Assoc Life Ins Co	TX	0	0%	100%
	430	Companies in Report		535,238,967	100%	100%