

Market Share by Line of Business - Life A&H

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Selected Criteria -		Year: 2011	State: SD	Codelist Basis: Licensed			Round by Thousands: No				
Business Type: Life A&H		Include Zero Companies: Yes	Line of Business: Non-renewable for stated reasons only (other individual policies)								
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
19	69477	Time Ins Co	WI	4,991,602	62.015%	62.015%	4,997,240	0	3,303,635	3,211,343	64.2623%
3527	70629	World Ins Co	NE	1,337,007	16.6108%	78.6258%	806,139	0	743,774	742,024	92.0467%
1295	80799	Celtic Ins Co	IL	544,785	6.7683%	85.3942%	546,990	0	266,289	297,767	54.4374%
3527	60836	American Republic Ins Co	IA	496,422	6.1675%	91.5616%	540,687	0	527,335	494,081	91.3802%
19	65080	John Alden Life Ins Co	WI	241,471	3%	94.5616%	233,007	0	44,220	40,376	17.3282%
367	80578	Physicians Mut Ins Co	NE	184,138	2.2877%	96.8494%	180,222	0	81,310	71,018	39.4058%
860	67091	Northwestern Mut Life Ins Co	WI	57,924	0.7196%	97.569%	57,838	14,932	0	0	0%
215	68462	Reserve Natl Ins Co	OK	34,141	0.4242%	97.9932%	32,326	0	3,331	-6,847	-21.1811%
84	71404	Continental Gen Ins Co	OH	27,368	0.34%	98.3332%	28,111	0	17,009	18,400	65.4548%
1	60054	Aetna Life Ins Co	CT	20,042	0.249%	98.5822%	20,024	0	24,607	27,246	136.0667%
565	62235	Unum Life Ins Co Of Amer	ME	19,772	0.2456%	98.8278%	20,328	0	0	0	0%
440	66265	Monarch Life Ins Co	MA	14,809	0.184%	99.0118%	14,980	0	19,180	4,994	33.3378%
264	97055	Mega Life & Hlth Ins Co The	OK	13,920	0.1729%	99.1847%	13,985	0	458	63	0.4505%
	31119	Medico Ins Co	NE	12,450	0.1547%	99.3394%	13,362	0	11,528	11,404	85.3465%
276	61425	Trustmark Ins Co	IL	9,898	0.123%	99.4624%	9,950	0	4,425	4,286	43.0754%
264	66087	Mid West Natl Life Ins Co Of TN	TX	7,589	0.0943%	99.5567%	7,562	0	447	423	5.5938%
233	70319	Washington Natl Ins Co	IN	5,824	0.0724%	99.629%	5,939	0	8,057	12,097	203.6875%
261	71412	Mutual Of Omaha Ins Co	NE	4,720	0.0586%	99.6877%	4,820	0	34	-3,029	-62.8423%
565	68195	Provident Life & Accident Ins Co	TN	4,539	0.0564%	99.7441%	4,648	0	12	10	0.2151%
429	64246	Guardian Life Ins Co Of Amer	NY	3,636	0.0452%	99.7892%	3,636	448	0	0	0%
304	68241	Prudential Ins Co Of Amer	NJ	3,428	0.0426%	99.8318%	3,315	0	3,922	4,106	123.8612%
408	71773	American Natl Life Ins Co Of TX	TX	3,042	0.0378%	99.8696%	3,042	0	1,357	1,497	49.211%
850	67644	Penn Mut Life Ins Co	PA	2,305	0.0286%	99.8983%	2,085	0	0	0	0%
241	65978	Metropolitan Life Ins Co	NY	1,702	0.0211%	99.9194%	1,278	0	0	391	30.5947%
84	63479	United Teacher Assoc Ins Co	TX	1,361	0.0169%	99.9363%	1,363	0	0	0	0%
20	65676	Lincoln Natl Life Ins Co	IN	1,317	0.0164%	99.9527%	63	0	0	0	0%
687	64211	Guarantee Trust Life Ins Co	IL	939	0.0117%	99.9643%	1,068	0	0	0	0%

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	71471	Ability Ins Co	NE	467	0.0058%	99.9701%	634	0	3,985	15,282	2,410.4101%
468	65021	Stonebridge Life Ins Co	VT	420	0.0052%	99.9754%	416	0	0	0	0%
588	67199	Old Amer Ins Co	MO	359	0.0045%	99.9798%	510	0	0	-58	-11.3725%
264	61832	Chesapeake Life Ins Co	OK	273	0.0034%	99.9832%	287	0	505	505	175.9582%
1117	61883	Central United Life Ins Co	AR	271	0.0034%	99.9866%	271	0	15,845	15,802	5,830.9963%
468	66281	Monumental Life Ins Co	IA	261	0.0032%	99.9898%	249	0	0	0	0%
50	62553	Country Life Ins Co	IL	242	0.003%	99.9928%	243	0	0	0	0%
19	70408	Union Security Ins Co	KS	241	0.003%	99.9958%	252	0	0	0	0%
261	69868	United Of Omaha Life Ins Co	NE	200	0.0025%	99.9983%	200	0	0	0	0%
408	86355	Standard Life & Accident Ins Co	TX	90	0.0011%	99.9994%	90	0	0	0	0%
4667	67660	Pennsylvania Life Ins Co	PA	36	0.0004%	99.9999%	36	0	0	0	0%
572	77720	LifeSecure Ins Co	MI	10	0.0001%	100%	11	0	0	0	0%
8	60186	Allstate Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
12	60488	American Gen Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
330	60801	American Public Life Ins Co	OK	0	0%	100%	0	0	0	0	0%
671	61069	Anthem Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
332	61271	Principal Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
4734	61492	Liberty Life Ins Co	DE	0	0%	100%	0	0	0	0	0%
8	61808	Charter Natl Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
574	61859	Christian Fidelity Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
626	62146	Combined Ins Co Of Amer	IL	0	0%	100%	0	0	0	0	0%
276	62863	Trustmark Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
	62952	Equitable Life & Cas Ins Co	UT	0	0%	100%	2	0	0	0	0%
212	63177	Farmers New World Life Ins Co	WA	0	0%	100%	0	0	0	0	0%
7	63258	Federated Life Ins Co	MN	0	0%	100%	0	0	0	0	0%
4712	63967	Government Personnel Mut Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
		Heritage Life Ins									

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	64394	Co	AZ	0	0%	100%	0	0	0	0	0%
	64580	Illinois Mut Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
549	64602	Independence Life & Ann Co	RI	0	0%	100%	0	0	0	0	0%
4	65005	RiverSource Life Ins Co	MN	0	0%	100%	0	0	0	0	0%
229	66109	Midwestern United Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
623	66141	Health Net Life Ins Co	CA	0	0%	100%	0	0	0	0	0%
634	66680	National Life Ins Co	VT	0	0%	100%	0	0	0	0	0%
709	67466	Pacific Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
549	68047	Professional Ins Co	TX	0	0%	100%	0	0	0	0	0%
860	69000	Northwestern Long Term Care Ins Co	WI	0	0%	100%	0	0	0	0	0%
12	69256	Sunamerica Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
588	69272	Sunset Life Ins Co Of Amer	MO	0	0%	100%	0	0	0	0	0%
454	69485	Security Natl Life Ins Co	UT	0	0%	100%	0	0	0	0	0%
953	69701	Union Bankers Ins Co	TX	0	0%	100%	0	0	0	0	0%
215	69930	United Ins Co Of Amer	IL	0	0%	100%	0	0	0	0	0%
836	70483	Western & Southern Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
332	71161	Principal Natl Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
	71706	Standard Life & Cas Ins Co	UT	0	0%	100%	0	0	0	0	0%
370	71730	Continental Amer Ins Co	SC	0	0%	100%	0	0	0	0	0%
451	71870	Fidelity Security Life Ins Co	MO	0	0%	100%	0	0	0	0	0%
4616	74209	Everence Ins Co	IN	0	0%	100%	0	0	0	0	0%
943	80837	Union Central Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
241	91626	New England Life Ins Co	MA	0	0%	100%	0	0	0	0	0%
140	92657	Nationwide Life & Ann Ins Co	OH	0	0%	100%	0	0	0	0	0%
1211	97241	Settlers Life Ins Co	WI	0	0%	100%	0	0	0	0	0%
839	98205	National Found	TX	0	0%	100%	0	0	0	0	0%

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		Life Ins Co									
836	99937	Columbus Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
	42129	United Security Assur Co Of PA	PA	0	0%	100%	0	0	0	0	0%
4718	60232	Philadelphia Financial Life Assur Co	PA	0	0%	100%	0	0	0	0	0%
4299	60291	American Capitol Ins Co	TX	0	0%	100%	0	0	0	0	0%
626	60348	Ace Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
3766	60445	Sagicor Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
408	60739	American Natl Ins Co	TX	0	0%	100%	0	0	0	0	0%
4254	61506	Resource Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
690	61751	Central States H & L Co Of Omaha	NE	0	0%	100%	0	0	0	0	0%
233	62065	Colonial Penn Life Ins Co	PA	0	0%	100%	0	0	0	0	0%
707	62286	Golden Rule Ins Co	IN	0	0%	100%	0	0	0	0	0%
241	62634	Delaware Amer Life Ins Co	DE	0	0%	100%	0	0	0	0	0%
84	63312	Great Amer Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
4506	64696	First Continental Life & Acc	TX	0	0%	100%	0	0	0	0	0%
450	65781	Madison Natl Life Ins Co Inc	WI	0	0%	100%	0	0	0	0	0%
	65927	Lincoln Heritage Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
4716	65951	Merit Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
1211	66583	National Guardian Life Ins Co	WI	0	0%	100%	0	0	0	0	0%
	66850	National Western Life Ins Co	CO	0	0%	100%	0	0	0	0	0%
431	66974	North Amer Co Life & Hlth Ins	IA	0	0%	100%	0	0	0	0	0%
449	67180	Ohio State Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
150	67261	Old Republic Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
901	67369	Cigna Hlth & Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
565	67598	Paul Revere Life Ins Co	MA	0	0%	100%	0	0	0	0	0%
3527	67679	American Republic Corp	NE	0	0%	100%	0	0	0	0	0%

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		Ins Co									
19	67989	American Memorial Life Ins Co	SD	0	0%	100%	0	0	0	0	0%
869	68160	Balboa Life Ins Co	CA	0	0%	100%	0	0	0	0	0%
350	68276	Employers Reassur Corp	KS	0	0%	100%	0	0	0	0	0%
	68772	Security Mut Life Ins Co Of NY	NY	0	0%	100%	0	0	0	0	0%
	68802	Sentinel Security Life Ins Co	UT	0	0%	100%	0	0	0	0	0%
3891	69140	First Allmerica Fin Life Ins Co	MA	0	0%	100%	0	0	0	0	0%
	69337	American Fin Security Life	MO	0	0%	100%	0	0	0	0	0%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	0	0%	100%	0	0	0	0	0%
12	70106	United States Life Ins Co In NYC	NY	0	0%	100%	0	0	0	0	0%
	71439	Assurity Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
261	72850	United World Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
697	76007	Old United Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
	77879	5 Star Life Ins Co	LA	0	0%	100%	0	0	0	0	0%
968	78077	Mony Life Ins Co Of Amer	AZ	0	0%	100%	0	0	0	0	0%
549	79065	Sun Life Assur Co Of Canada US	DE	0	0%	100%	0	0	0	0	0%
23	80985	4 Ever Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
4381	82538	National Hlth Ins Co	TX	0	0%	100%	0	0	0	0	0%
55	84522	Auto Club Life Ins Co	MI	0	0%	100%	0	0	0	0	0%
241	87726	Metlife Ins Co of CT	CT	0	0%	100%	0	0	0	0	0%
84	88366	American Retirement Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
1129	90581	Symetra Natl Life Ins Co	WA	0	0%	100%	0	0	0	0	0%
904	93610	John Hancock Life & Hlth Ins Co	MA	0	0%	100%	0	0	0	0	0%
2658	13183	Eagle Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
	13561	Great Plains Life Assur Co	SD	0	0%	100%	0	0	0	0	0%

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943	60038	Acacia Life Ins Co	DC	0	0%	100%	0	0	0	0	0%
1216	60142	TIAA Cref Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
1347	60183	S USA Life Ins Co Inc	AZ	0	0%	100%	0	0	0	0	0%
	60216	Amalgamated Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
8	60534	American Heritage Life Ins Co	FL	0	0%	100%	0	0	0	0	0%
	61182	Aurora Natl Life Assur Co	CA	0	0%	100%	0	0	0	0	0%
943	61301	Ameritas Life Ins Corp	NE	0	0%	100%	0	0	0	0	0%
4750	61409	National Benefit Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
44	61689	Aviva Life & Ann Co	IA	0	0%	100%	0	0	0	0	0%
839	62324	Freedom Life Ins Co Of Amer	TX	0	0%	100%	0	0	0	0	0%
471	62383	Centurion Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
350	62596	Union Fidelity Life Ins Co	KS	0	0%	100%	0	0	0	0	0%
306	62626	Cuna Mut Ins Society	IA	0	0%	100%	0	0	0	0	0%
968	62880	AXA Equitable Life & Ann Co	CO	0	0%	100%	0	0	0	0	0%
968	62944	AXA Equitable Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
241	63665	General Amer Life Ins Co	MO	0	0%	100%	0	0	0	0	0%
253	64327	Harleysville Life Ins Co	PA	0	0%	100%	0	0	0	0	0%
918	65056	Jackson Natl Life Ins Co	MI	0	0%	100%	0	0	0	0	0%
4750	65919	Primerica Life Ins Co	MA	0	0%	100%	0	0	0	0	0%
	67393	Ozark Natl Life Ins Co	MO	0	0%	100%	0	0	0	0	0%
565	67601	Paul Revere Variable Ann Ins Co	MA	0	0%	100%	0	0	0	0	0%
74	68381	Reliance Standard Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
3436	68543	Liberty Bankers Life Ins Co	OK	0	0%	100%	0	0	0	0	0%
492	68721	Security Life Ins Co Of Amer	MN	0	0%	100%	0	0	0	0	0%
	69329	Surety Life & Cas	ND	0	0%	100%	0	0	0	0	0%

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		Ins Co									
41	69914	Sears Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
119	70580	Humanadental Ins Co	WI	0	0%	100%	0	0	0	0	0%
707	70785	Pacificare Life & Hlth Ins Co	IN	0	0%	100%	0	0	0	0	0%
8	70866	Allstate Assur Co	IL	0	0%	100%	0	0	0	0	0%
91	71153	Hartford Life & Ann Ins Co	CT	0	0%	100%	0	0	0	0	0%
4722	71390	Puritan Life Ins Co of Amer	AZ	0	0%	100%	0	0	0	0	0%
200	72613	USAA Direct Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
943	74900	Brokers Natl Life Assur Co	AR	0	0%	100%	0	0	0	0	0%
535	76023	Columbian Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
4729	78301	Corvesta Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
304	79227	Pruco Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
707	79413	UnitedHealthcare Ins Co	CT	0	0%	100%	0	0	0	0	0%
671	80314	Unicare Life & Hlth Ins Co	IN	0	0%	100%	0	0	0	0	0%
212	80896	Centre Life Ins Co	MA	0	0%	100%	0	0	0	0	0%
31	82880	CSI Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
449	87645	United Fidelity Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
	87963	National Teachers Assoc Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
91	88072	Hartford Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
761	90611	Allianz Life Ins Co Of N Amer	MN	0	0%	100%	0	0	0	0	0%
	90638	Best Life & Hlth Ins Co	TX	0	0%	100%	0	0	0	0	0%
707	91529	Unimerica Ins Co	WI	0	0%	100%	0	0	0	0	0%
687	92703	United Natl Life Ins Co Of Amer	IL	0	0%	100%	0	0	0	0	0%
290	92916	United Amer Ins Co	NE	0	0%	100%	0	0	0	0	0%
850	93262	Penn Ins & Ann Co	DE	0	0%	100%	0	0	0	0	0%
4639	93572	RGA Reins Co	MO	0	0%	100%	0	0	0	0	0%
84	93661	Annuity Investors Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
403	93734	Phoenix Life & Ann Co	CT	0	0%	100%	0	0	0	0	0%
		American									

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707	97179	Medical Security Life Ins C	WI	0	0%	100%	0	0	0	0	0%
17	97691	Life Of The South Ins Co	GA	0	0%	100%	0	0	0	0	0%
2938	97721	Thrivent Life Ins Co	MN	0	0%	100%	0	0	0	0	0%
	11121	Unified Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
3569	11997	Caterpillar Life Ins Co	MO	0	0%	100%	0	0	0	0	0%
19	60275	American Bankers Life Assur Co Of FL	FL	0	0%	100%	0	0	0	0	0%
241	61050	MetLife Investors USA Ins Co	DE	0	0%	100%	0	0	0	0	0%
449	61999	Americo Fin Life & Ann Ins Co	TX	0	0%	100%	0	0	0	0	0%
565	62049	Colonial Life & Accident Ins Co	SC	0	0%	100%	0	0	0	0	0%
218	62413	Continental Assur Co	IL	0	0%	100%	0	0	0	0	0%
1117	63053	Family Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
	63223	Federal Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
408	63657	Garden State Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
	64505	Homesteaders Life Co	IA	0	0%	100%	0	0	0	0	0%
111	65315	Liberty Life Assur Co Of Boston	NH	0	0%	100%	0	0	0	0	0%
290	65331	Liberty Natl Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
901	65498	Life Ins Co Of N Amer	PA	0	0%	100%	0	0	0	0	0%
634	65528	Life Ins Co Of The Southwest	TX	0	0%	100%	0	0	0	0	0%
1117	65870	Manhattan Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
	66427	MTL Ins Co	IL	0	0%	100%	0	0	0	0	0%
84	67083	Manhattan Natl Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
525	67539	Pan Amer Life Ins Co	LA	0	0%	100%	0	0	0	0	0%
520	67784	Philadelphia Amer Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
315	68594	American Amicable Life Ins Co Of TX	TX	0	0%	100%	0	0	0	0	0%
896	69566	Trans World Assur Co	CA	0	0%	100%	0	0	0	0	0%
761	69604	Allianz Life & Ann	MN	0	0%	100%	0	0	0	0	0%

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
		Co									
248	69973	United Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
4299	70130	Universal Guar Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
468	70688	Transamerica Financial Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
953	71072	Marquette Natl Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
707	71420	Sierra Hlth & Life Ins Co Inc	CA	0	0%	100%	0	0	0	0	0%
	71595	Lewer Life Ins Co	MO	0	0%	100%	0	0	0	0	0%
28	72222	Amica Life Ins Co	RI	0	0%	100%	0	0	0	0	0%
4484	73504	Congress Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
836	74780	Integrity Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
244	76236	Cincinnati Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
449	78093	Financial Assur Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
549	80926	Sun Life & Hlth Ins Co	CT	0	0%	100%	0	0	0	0	0%
229	80942	ING USA Ann & Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
689	81043	Bankers Life Ins Co	FL	0	0%	100%	0	0	0	0	0%
	81264	Nippon Life Ins Co Of Amer	IA	0	0%	100%	0	0	0	0	0%
826	81353	NYLIFE Ins Co Of AZ	AZ	0	0%	100%	0	0	0	0	0%
968	84530	US Financial Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
749	87017	Scor Global Life Re Ins Co of TX	TX	0	0%	100%	0	0	0	0	0%
119	88595	EmpheSys Ins Co	TX	0	0%	100%	0	0	0	0	0%
775	90247	Pharmacists Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
1266	91642	Forethought Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
315	91693	IA Amer Life Ins Co	GA	0	0%	100%	0	0	0	0	0%
435	93432	CM Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
304	93629	Prudential Retirement Ins & Ann Co	CT	0	0%	100%	0	0	0	0	0%
370	60380	American Family Life Assur Co of Col	NE	0	0%	100%	0	0	0	0	0%
	60429	American Fidelity Life Ins Co	FL	0	0%	100%	0	0	0	0	0%

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290	60577	American Income Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
953	60763	American Pioneer Life Ins Co	FL	0	0%	100%	0	0	0	0	0%
619	60895	American United Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
12	60941	SunAmerica Ann & Life Assur Co	AZ	0	0%	100%	0	0	0	0	0%
233	61263	Bankers Life & Cas Co	IL	0	0%	100%	0	0	0	0	0%
615	61395	Beneficial Life Ins Co	UT	0	0%	100%	0	0	0	0	0%
535	62103	Columbian Mut Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
901	62308	Connecticut Gen Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
4213	62421	Heritage Union Life Ins Co	MN	0	0%	100%	0	0	0	0	0%
68	64149	EPIC Life Ins Co	WI	0	0%	100%	0	0	0	0	0%
4734	64939	Investors Ins Corp	DE	0	0%	100%	0	0	0	0	0%
588	65129	Kansas City Life Ins Co	MO	0	0%	100%	0	0	0	0	0%
	65641	Lincoln Mut Life & Cas Ins Co	ND	0	0%	100%	0	0	0	0	0%
84	65722	Loyal Amer Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
361	65811	American Modern Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
869	66168	Minnesota Life Ins Co	MN	0	0%	100%	0	0	0	0	0%
12	66842	American Gen Life Ins Co of DE	DE	0	0%	100%	0	0	0	0	0%
826	66915	New York Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
	67423	UBS Life Ins Co USA	CA	0	0%	100%	0	0	0	0	0%
458	68136	Protective Life Ins Co	TN	0	0%	100%	0	0	0	0	0%
215	68357	Reliable Life Ins Co	MO	0	0%	100%	0	0	0	0	0%
968	68365	AXA Corp Solutions Life Reins Co	DE	0	0%	100%	0	0	0	0	0%
12	68373	American Gen Assur Co	IL	0	0%	100%	0	0	0	0	0%
450	69078	Standard Security Life Ins Co Of NY	NY	0	0%	100%	0	0	0	0	0%
176	69108	State Farm Life	IL	0	0%	100%	0	0	0	0	0%

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		Ins Co									
8	69310	Surety Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
1531	69647	Molina Hlthcare Ins Co	OH	0	0%	100%	0	0	0	0	0%
12	70238	Variable Ann Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
458	70335	West Coast Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
435	70416	MML Bay State Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	0	0%	100%	0	0	0	0	0%
4483	70939	Gerber Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
612	71463	CICA Life Ins Co of Amer	CO	0	0%	100%	0	0	0	0	0%
429	71714	Berkshire Life Ins Co of Amer	MA	0	0%	100%	0	0	0	0	0%
	71854	AAA Life Ins Co	MI	0	0%	100%	0	0	0	0	0%
367	72125	Physicians Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
429	74004	Family Serv Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
769	76694	London Life Reins Co	PA	0	0%	100%	0	0	0	0	0%
429	78778	Guardian Ins & Ann Co Inc	DE	0	0%	100%	0	0	0	0	0%
769	80675	US Business of Crown Life Ins Co	MI	0	0%	100%	0	0	0	0	0%
769	80705	US Br Great West Life Assur Co	MI	0	0%	100%	0	0	0	0	0%
	81426	Commercial Travelers Mut Ins Co	NY	0	0%	100%	0	0	0	0	0%
312	81779	Individual Assur Co Life Hlth & Acc	MO	0	0%	100%	0	0	0	0	0%
315	84514	Industrial Alliance Pacific Ins & Fi	WA	0	0%	100%	0	0	0	0	0%
18	84549	Vista Life Ins Co	MI	0	0%	100%	0	0	0	0	0%
917	84786	Colorado Bankers Life Ins Co	CO	0	0%	100%	0	0	0	0	0%
3891	84824	Commonwealth Ann & Life Ins Co	MA	0	0%	100%	0	0	0	0	0%
1117	85189	Investors Consolidated Ins Co	NH	0	0%	100%	0	0	0	0	0%

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704	85472	National Security Life & Ann Co	NY	0	0%	100%	0	0	0	0	0%
306	86126	Members Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
449	90212	Great Southern Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
212	90557	Zurich Amer Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
264	92908	HealthMarkets Ins Co	OK	0	0%	100%	0	0	0	0	0%
812	93440	HM Life Ins Co	PA	0	0%	100%	0	0	0	0	0%
241	93513	MetLife Investors Ins Co	MO	0	0%	100%	0	0	0	0	0%
403	93548	PHL Variable Ins Co	CT	0	0%	100%	0	0	0	0	0%
352	93777	Household Life Ins Co	MI	0	0%	100%	0	0	0	0	0%
50	94218	Country Investors Life Assur Co	IL	0	0%	100%	0	0	0	0	0%
176	94498	State Farm Hlth Ins Co	IL	0	0%	100%	0	0	0	0	0%
241	97136	Metropolitan Tower Life Ins Co	DE	0	0%	100%	0	0	0	0	0%
1	12321	American Continental Ins Co	TN	0	0%	100%	0	0	0	0	0%
429	60003	Park Avenue Life Ins Co	DE	0	0%	100%	0	0	0	0	0%
473	60399	American Family Life Ins Co	WI	0	0%	100%	0	0	0	0	0%
4723	61212	Baltimore Life Ins Co	MD	0	0%	100%	0	0	0	0	0%
84	61727	Central Reserve Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
526	61735	Central Security Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
31	62345	Berkshire Hathaway Life Ins Co NE	NE	0	0%	100%	0	0	0	0	0%
730	62375	Consumers Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
	62928	EMC Natl Life Co	IA	0	0%	100%	0	0	0	0	0%
	63541	Seechange Hlth Ins Co	OH	0	0%	100%	0	0	0	0	0%
2878	63983	United Heritage Life Ins Co	ID	0	0%	100%	0	0	0	0	0%
	64017	Jefferson Natl Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
	64904	Investors Heritage Life Ins Co	KY	0	0%	100%	0	0	0	0	0%
84	65269	United Benefit	OH	0	0%	100%	0	0	0	0	0%

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		Life Ins Co									
233	65900	Conseco Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
968	66370	Mony Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
12	66672	American Gen Life & Acc Ins Co	TN	0	0%	100%	0	0	0	0	0%
769	68322	Great W Life & Ann Ins Co	CO	0	0%	100%	0	0	0	0	0%
	68446	Longevity Ins Co	TX	0	0%	100%	0	0	0	0	0%
4668	68632	Vantis Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
1348	69019	Standard Ins Co	OR	0	0%	100%	0	0	0	0	0%
1186	69515	Medamerica Ins Co	PA	0	0%	100%	0	0	0	0	0%
212	70173	Universal Underwriters Life Ins Co	KS	0	0%	100%	0	0	0	0	0%
181	70211	Reassure Amer Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
12	70432	Western Natl Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
91	70815	Hartford Life & Accident Ins Co	CT	0	0%	100%	0	0	0	0	0%
169	71099	Parker Centennial Assur Co	WI	0	0%	100%	0	0	0	0	0%
4736	71455	Financial Amer Life Ins Co	KS	0	0%	100%	0	0	0	0	0%
574	76112	Oxford Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
661	77828	Companion Life Ins Co	SC	0	0%	100%	0	0	0	0	0%
91	81213	American Maturity Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
	84174	Employees Life Co Mut	IL	0	0%	100%	0	0	0	0	0%
229	86509	Ing Life Ins & Ann Co	CT	0	0%	100%	0	0	0	0	0%
	88668	Mutual Of Amer Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
	89184	Sterling Investors Life Ins Co	GA	0	0%	100%	0	0	0	0	0%
984	92711	HCC Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
2658	92738	American Equity Invest Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
1281	93521	General Fidelity Life Ins Co	SC	0	0%	100%	0	0	0	0	0%
876	94358	USable Life	AR	0	0%	100%	0	0	0	0	0%
709	97268	Pacific Life & Ann Co	AZ	0	0%	100%	0	0	0	0	0%
31	97764	Idealife Ins Co	CT	0	0%	100%	0	0	0	0	0%

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2858	99724	LifeShield Natl Ins Co	OK	0	0%	100%	0	0	0	0	0%
801	99775	Funeral Directors Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
261	13100	Omaha Ins Co	NE	0	0%	100%	0	0	0	0	0%
41	60518	American Hlth & Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
4213	60704	Wilton Reassur Life Co of NY	NY	0	0%	100%	0	0	0	0	0%
280	61190	Auto Owners Life Ins Co	MI	0	0%	100%	0	0	0	0	0%
587	61239	Bankers Fidelity Life Ins Co	GA	0	0%	100%	0	0	0	0	0%
229	61360	Reliastar Life Ins Co Of NY	NY	0	0%	100%	0	0	0	0	0%
581	61476	Boston Mut Life Ins Co	MA	0	0%	100%	0	0	0	0	0%
20	62057	Lincoln Life & Ann Co of NY	NY	0	0%	100%	0	0	0	0	0%
431	62510	Equitrust Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
	63290	Fidelity Life Assn A Legal Reserve L	IL	0	0%	100%	0	0	0	0	0%
449	63487	Investors Life Ins Co N Amer	TX	0	0%	100%	0	0	0	0	0%
300	64513	Horace Mann Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
98	64890	Berkley Life & Hlth Ins Co	IA	0	0%	100%	0	0	0	0	0%
836	65242	Lafayette Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
4011	65536	Genworth Life & Ann Ins Co	VA	0	0%	100%	0	0	0	0	0%
904	65838	John Hancock Life Ins Co (USA)	MI	0	0%	100%	0	0	0	0	0%
3436	66001	American Benefit Life Ins Co	OK	0	0%	100%	0	0	0	0	0%
431	66044	Midland Natl Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
4213	66133	Wilton Reassur Co	MN	0	0%	100%	0	0	0	0	0%
872	66230	William Penn Life Ins Co Of NY	NY	0	0%	100%	0	0	0	0	0%
449	66540	National Farmers Union Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
140	66869	Nationwide Life Ins Co	OH	0	0%	100%	0	0	0	0	0%
315	67148	Occidental Life Ins Co Of NC	TX	0	0%	100%	0	0	0	0	0%
704	67172	Ohio Natl Life Ins Co	OH	0	0%	100%	0	0	0	0	0%

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20	67652	First Penn Pacific Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
315	67946	Pioneer Security Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
	68039	Presidential Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100%	0	0	0	0	0%
953	68284	Pyramid Life Ins Co	KS	0	0%	100%	0	0	0	0	0%
169	68810	Sentry Life Ins Co	WI	0	0%	100%	0	0	0	0	0%
619	69116	State Life Ins Co	IN	0	0%	100%	0	0	0	0	0%
	69132	State Mut Ins Co	GA	0	0%	100%	0	0	0	0	0%
200	69663	USAA Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
669	71323	Zale Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
119	73288	Humana Ins Co	WI	0	0%	100%	0	0	0	0	0%
1	78700	Aetna Hlth & Life Ins Co	CT	0	0%	100%	0	0	0	0	0%
	80055	United Prosperity Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
769	80659	US Business of Canada Life Assur Co	MI	0	0%	100%	0	0	0	0	0%
549	80802	US Br SunLife Assur Co Of Canada	MI	0	0%	100%	0	0	0	0	0%
	81418	American Medical & Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
707	82406	All Savers Ins Co	IN	0	0%	100%	0	0	0	0	0%
181	82627	Swiss Re Life & Hlth Amer Inc	CT	0	0%	100%	0	0	0	0	0%
431	83607	Guggenheim Life & Ann Co	DE	0	0%	100%	0	0	0	0	0%
31	86258	General Re Life Corp	CT	0	0%	100%	0	0	0	0	0%
781	86371	Ullico Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
304	86630	Prudential Ann Life Assur Corp	CT	0	0%	100%	0	0	0	0	0%
704	89206	Ohio Natl Life Assur Corp	OH	0	0%	100%	0	0	0	0	0%
281	89958	JMIC Life Ins Co	FL	0	0%	100%	0	0	0	0	0%
826	91596	New York Life Ins & Ann Corp	DE	0	0%	100%	0	0	0	0	0%
403	91785	American Phoenix Life & Reassur Co	CT	0	0%	100%	0	0	0	0	0%
836	92622	Western Southern Life Assur Co	OH	0	0%	100%	0	0	0	0	0%
		Fidelity									

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981	93696	Investments Life Ins Co	UT	0	0%	100%	0	0	0	0	0%
458	94099	United Investors Life Ins Co	NE	0	0%	100%	0	0	0	0	0%
872	94250	Banner Life Ins Co	MD	0	0%	100%	0	0	0	0	0%
330	60410	American Fidelity Assur Co	OK	0	0%	100%	0	0	0	0	0%
	60542	American Home Life Ins Co	KS	0	0%	100%	0	0	0	0	0%
3436	61581	Capitol Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
84	62200	Great Amer Life Assur Co	OH	0	0%	100%	0	0	0	0	0%
953	62359	Constitution Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
513	63088	Farm Bureau Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
4731	63274	Fidelity & Guar Life Ins Co	MD	0	0%	100%	0	0	0	0	0%
	63819	Unity Financial Life Ins Co	PA	0	0%	100%	0	0	0	0	0%
	64343	Pacific Guardian Life Ins Co Ltd	HI	0	0%	100%	0	0	0	0	0%
749	64688	SCOR Global Life Amer Reins Co	DE	0	0%	100%	0	0	0	0	0%
119	65110	Kanawha Ins Co	SC	0	0%	100%	0	0	0	0	0%
8	65595	Lincoln Benefit Life Co	NE	0	0%	100%	0	0	0	0	0%
435	65935	Massachusetts Mut Life Ins Co	MA	0	0%	100%	0	0	0	0	0%
361	66346	Munich Amer Reassur Co	GA	0	0%	100%	0	0	0	0	0%
229	67105	Reliastar Life Ins Co	MN	0	0%	100%	0	0	0	0	0%
403	67814	Phoenix Life Ins Co	NY	0	0%	100%	0	0	0	0	0%
84	67903	Provident Amer Life & Hlth Ins Co	OH	0	0%	100%	0	0	0	0	0%
619	67911	Pioneer Mut Life Ins Co	ND	0	0%	100%	0	0	0	0	0%
1129	68608	Symetra Life Ins Co	WA	0	0%	100%	0	0	0	0	0%
870	68675	Security Benefit Life Ins Co	KS	0	0%	100%	0	0	0	0	0%
229	68713	Security Life Of Denver Ins Co	CO	0	0%	100%	0	0	0	0	0%
	68985	Starmount Life Ins Co	LA	0	0%	100%	0	0	0	0	0%
4213	69396	Texas Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
		Union Labor Life									

Market Share by Line of Business - Life A&H

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
781	69744	Ins Co	MD	0	0%	100%	0	0	0	0	0%
4011	70025	Genworth Life Ins Co	DE	0	0%	100%	0	0	0	0	0%
917	71129	Fort Dearborn Life Ins Co	IL	0	0%	100%	0	0	0	0	0%
1280	71480	Great Western Ins Co	UT	0	0%	100%	0	0	0	0	0%
	76325	Senior Hlth Ins Co of PA	PA	0	0%	100%	0	0	0	0	0%
	77925	Western United Life Assur Co	WA	0	0%	100%	0	0	0	0	0%
	77968	Family Heritage Life Ins Co Of Amer	OH	0	0%	100%	0	0	0	0	0%
520	78743	New Era Life Ins Co	TX	0	0%	100%	0	0	0	0	0%
468	79022	Transamerica Advisors Life Ins Co	AR	0	0%	100%	0	0	0	0	0%
984	85561	Perico Life Ins Co	DE	0	0%	100%	0	0	0	0	0%
468	86231	Transamerica Life Ins Co	IA	0	0%	100%	0	0	0	0	0%
1285	88080	XL Life Ins & Ann Co	IL	0	0%	100%	0	0	0	0	0%
1137	90328	First Hlth Life & Hlth Ins Co	TX	0	0%	100%	0	0	0	0	0%
468	91413	Western Reserve Life Assur Co of OH	OH	0	0%	100%	0	0	0	0	0%
290	91472	Globe Life & Accident Ins Co	NE	0	0%	100%	0	0	0	0	0%
863	92649	American Underwriters Life Ins Co	AZ	0	0%	100%	0	0	0	0	0%
869	93742	Securian Life Ins Co	MN	0	0%	100%	0	0	0	0	0%
1213	97705	Direct Gen Life Ins Co	SC	0	0%	100%	0	0	0	0	0%
		430 Companies in Report		8,049,021	100%	100%	7,557,209	15,380	5,081,265	4,963,181	65.6748%