

## Market Share by Line of Business - Property & Casualty

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| Selected Criteria -                |        |                                   | Year: 2010                 | State: SD               | Codelist Basis: Licensed |                         | Round by Thousands: No |                        |                        |
|------------------------------------|--------|-----------------------------------|----------------------------|-------------------------|--------------------------|-------------------------|------------------------|------------------------|------------------------|
| Business Type: Property & Casualty |        |                                   | Include Zero Companies: No |                         | Line of Business: Totals |                         |                        |                        |                        |
| Group Code                         | Cocode | Company Name                      | Domicile                   | Direct Premiums Written | Market Share             | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
| 626                                | 20699  | Ace Prop & Cas Ins Co             | PA                         | 131,886,515             | 7.6877%                  | 7.6877%                 | 117,070,200            | 80,454,318             | 68.7231%               |
| 471                                | 39039  | Rural Comm Ins Co                 | MN                         | 103,759,835             | 6.0482%                  | 13.736%                 | 100,473,997            | 91,307,869             | 90.8771%               |
| 473                                | 19275  | American Family Mut Ins Co        | WI                         | 88,246,116              | 5.1439%                  | 18.8799%                | 87,399,580             | 47,932,119             | 54.8425%               |
| 176                                | 25178  | State Farm Mut Auto Ins Co        | IL                         | 70,923,478              | 4.1342%                  | 23.014%                 | 69,402,953             | 54,305,208             | 78.2462%               |
| 84                                 | 16691  | Great Amer Ins Co                 | OH                         | 63,003,946              | 3.6725%                  | 26.6866%                | 62,629,813             | 69,607,379             | 111.141%               |
| 176                                | 25143  | State Farm Fire & Cas Co          | IL                         | 55,734,410              | 3.2488%                  | 29.9354%                | 53,482,988             | 30,150,543             | 56.3741%               |
| 796                                | 25240  | NAU Country Ins Co                | MN                         | 54,238,265              | 3.1616%                  | 33.097%                 | 54,011,205             | 54,043,900             | 100.0605%              |
| 155                                | 38628  | Progressive Northern Ins Co       | WI                         | 42,538,980              | 2.4796%                  | 35.5766%                | 42,630,432             | 26,681,204             | 62.5872%               |
|                                    | 13889  | Farmers Mut Ins Co Of NE          | NE                         | 32,451,301              | 1.8916%                  | 37.4682%                | 32,165,941             | 23,581,039             | 73.3106%               |
| 761                                | 21873  | Firemans Fund Ins Co              | CA                         | 30,291,987              | 1.7657%                  | 39.2339%                | 30,377,909             | 5,008,054              | 16.4858%               |
|                                    | 14184  | Acuity A Mut Ins Co               | WI                         | 27,106,565              | 1.5801%                  | 40.814%                 | 26,578,381             | 21,176,037             | 79.6739%               |
| 1285                               | 22322  | Greenwich Ins Co                  | DE                         | 26,901,467              | 1.5681%                  | 42.3821%                | 27,478,602             | 15,170,242             | 55.2075%               |
| 140                                | 19100  | Amco Ins Co                       | IA                         | 26,047,728              | 1.5183%                  | 43.9004%                | 25,661,041             | 15,056,905             | 58.6761%               |
| 513                                | 13773  | Farm Bureau Prop & Cas Ins Co     | IA                         | 25,844,230              | 1.5065%                  | 45.4069%                | 23,865,900             | 20,063,951             | 84.0695%               |
| 212                                | 21652  | Farmers Ins Exch                  | CA                         | 24,799,629              | 1.4456%                  | 46.8525%                | 24,784,012             | 11,420,655             | 46.0807%               |
| 569                                | 13897  | Farmers Mut Hail Ins Co Of IA     | IA                         | 24,630,129              | 1.4357%                  | 48.2882%                | 24,952,181             | 19,002,587             | 76.156%                |
| 698                                | 14850  | North Star Mut Ins Co             | MN                         | 22,699,570              | 1.3232%                  | 49.6113%                | 21,699,332             | 19,428,756             | 89.5362%               |
| 1281                               | 24813  | Balboa Ins Co                     | CA                         | 22,115,729              | 1.2891%                  | 50.9005%                | 26,066,720             | 15,336,153             | 58.8342%               |
| 280                                | 18988  | Auto Owners Ins Co                | MI                         | 21,954,027              | 1.2797%                  | 52.1802%                | 21,317,428             | 14,975,323             | 70.2492%               |
| 205                                | 31445  | De Smet Farm Mut Ins Co Of SD     | SD                         | 21,510,040              | 1.2538%                  | 53.434%                 | 21,128,999             | 18,382,030             | 86.9991%               |
| 150                                | 11371  | Great West Cas Co                 | NE                         | 20,255,156              | 1.1807%                  | 54.6147%                | 20,046,654             | 14,671,992             | 73.1892%               |
| 98                                 | 10804  | Continental Western Ins Co        | IA                         | 20,148,105              | 1.1744%                  | 55.7892%                | 23,030,361             | 9,466,581              | 41.1048%               |
| 796                                | 16217  | National Farmers Union Prop & Cas | WI                         | 19,497,801              | 1.1365%                  | 56.9257%                | 19,017,199             | 13,388,042             | 70.3997%               |
| 626                                | 43575  | Indemnity Ins Co Of North Amer    | PA                         | 19,031,817              | 1.1094%                  | 58.0351%                | 16,726,504             | 16,059,848             | 96.0144%               |

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| Group Code | Cocode | Company Name                        | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
| 306        | 34312  | Producers Agriculture Ins Co        | TX       | 18,366,551              | 1.0706%      | 59.1057%                | 18,236,041             | 18,095,997             | 99.232%                |
| 280        | 32700  | Owners Ins Co                       | OH       | 17,801,720              | 1.0377%      | 60.1433%                | 16,682,508             | 12,113,320             | 72.6109%               |
| 248        | 13021  | United Fire & Cas Co                | IA       | 16,600,609              | 0.9677%      | 61.111%                 | 16,397,746             | 8,775,122              | 53.5142%               |
| 626        | 42757  | Agri Gen Ins Co                     | IA       | 15,886,214              | 0.926%       | 62.037%                 | 15,049,403             | 18,096,743             | 120.2489%              |
|            | 23574  | Midwest Family Mut Ins Co           | MN       | 15,768,455              | 0.9192%      | 62.9562%                | 15,671,416             | 9,267,358              | 59.1354%               |
|            | 13412  | Austin Mut Ins Co                   | MN       | 15,480,120              | 0.9023%      | 63.8585%                | 15,465,042             | 13,421,228             | 86.7843%               |
| 205        | 38539  | De Smet Ins Co Of SD                | SD       | 15,324,433              | 0.8933%      | 64.7518%                | 15,220,441             | 10,453,071             | 68.6778%               |
|            | 16942  | MMIC Ins Inc                        | MN       | 14,686,636              | 0.8561%      | 65.6079%                | 15,231,319             | 6,411,565              | 42.0946%               |
| 12         | 19429  | Insurance Co Of The State Of PA     | PA       | 13,754,656              | 0.8018%      | 66.4096%                | 13,817,249             | 17,571,862             | 127.1734%              |
| 155        | 16322  | Progressive Direct Ins Co           | OH       | 12,945,031              | 0.7546%      | 67.1642%                | 12,731,200             | 6,827,886              | 53.6311%               |
| 111        | 24740  | Safeco Ins Co Of Amer               | WA       | 11,325,107              | 0.6601%      | 67.8244%                | 10,546,353             | 5,598,653              | 53.0862%               |
| 200        | 25941  | United Serv Automobile Assn         | TX       | 10,777,847              | 0.6282%      | 68.4526%                | 10,563,020             | 6,909,949              | 65.4164%               |
| 7          | 13935  | Federated Mut Ins Co                | MN       | 10,147,352              | 0.5915%      | 69.0441%                | 10,599,876             | 8,818,373              | 83.1932%               |
| 175        | 41653  | Milbank Ins Co                      | SD       | 9,601,417               | 0.5597%      | 69.6038%                | 9,603,712              | 4,869,005              | 50.6992%               |
| 38         | 20281  | Federal Ins Co                      | IN       | 8,794,937               | 0.5127%      | 70.1164%                | 7,709,674              | 2,121,025              | 27.5112%               |
| 796        | 24414  | General Cas Co Of WI                | WI       | 8,778,862               | 0.5117%      | 70.6282%                | 8,522,013              | 3,810,135              | 44.7093%               |
| 140        | 23787  | Nationwide Mut Ins Co               | OH       | 8,704,779               | 0.5074%      | 71.1356%                | 9,025,958              | 4,953,155              | 54.8768%               |
| 1124       | 10351  | First Dakota Ind Co                 | SD       | 8,501,428               | 0.4956%      | 71.6311%                | 7,718,403              | 4,296,131              | 55.6609%               |
| 309        | 15377  | Western Natl Mut Ins Co             | MN       | 8,244,391               | 0.4806%      | 72.1117%                | 7,369,379              | 6,684,482              | 90.7062%               |
| 1124       | 34924  | Dakota Truck Underwriters           | SD       | 8,149,196               | 0.475%       | 72.5867%                | 8,263,093              | 3,022,546              | 36.5789%               |
| 215        | 16063  | Unitrin Auto & Home Ins Co          | NY       | 8,014,090               | 0.4671%      | 73.0539%                | 8,747,398              | 6,148,131              | 70.2853%               |
| 12         | 19445  | National Union Fire Ins Co Of Pitts | PA       | 7,996,191               | 0.4661%      | 73.52%                  | 7,875,989              | 2,706,089              | 34.3587%               |
| 212        | 21660  | Fire Ins Exch                       | CA       | 7,951,432               | 0.4635%      | 73.9835%                | 8,283,264              | 4,643,939              | 56.0641%               |
| 3786       | 12548  | American Agri Business Ins Co       | TX       | 7,904,286               | 0.4607%      | 74.4442%                | 7,542,744              | 2,893,468              | 38.3609%               |
| 62         | 21415  | Employers Mut Cas Co                | IA       | 7,820,488               | 0.4559%      | 74.9001%                | 7,453,443              | 1,722,407              | 23.1089%               |
| 244        | 10677  | Cincinnati Ins Co                   | OH       | 7,469,673               | 0.4354%      | 75.3355%                | 8,022,299              | -1,049,961             | -13.088%               |

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|------------|--------|-----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 27871  | Western Agric Ins Co              | IA       | 7,433,563               | 0.4333%      | 75.7688%                | 6,890,287              | 3,976,778              | 57.7157%               |
| 218        | 20443  | Continental Cas Co                | IL       | 7,429,406               | 0.4331%      | 76.2018%                | 5,761,385              | 3,265,764              | 56.6837%               |
| 4152       | 12623  | Reliamax Surety Co                | SD       | 7,264,086               | 0.4234%      | 76.6253%                | 4,828,638              | 177,651                | 3.6791%                |
| 98         | 36684  | Riverport Ins Co                  | MN       | 6,407,153               | 0.3735%      | 76.9988%                | 4,120,923              | 2,557,713              | 62.0665%               |
| 111        | 23043  | Liberty Mut Ins Co                | MA       | 6,125,927               | 0.3571%      | 77.3558%                | 5,934,210              | 1,894,159              | 31.9193%               |
| 212        | 16535  | Zurich Amer Ins Co                | NY       | 6,042,461               | 0.3522%      | 77.7081%                | 6,364,171              | 1,045,994              | 16.4357%               |
| 1331       | 10340  | Stonington Ins Co                 | TX       | 5,907,296               | 0.3443%      | 78.0524%                | 5,906,520              | 4,204,571              | 71.1852%               |
| 214        | 19194  | Farmers Alliance Mut Ins Co       | KS       | 5,899,954               | 0.3439%      | 78.3963%                | 5,779,915              | 5,703,382              | 98.6759%               |
| 677        | 18058  | Philadelphia Ind Ins Co           | PA       | 5,880,692               | 0.3428%      | 78.7391%                | 5,728,649              | 3,606,296              | 62.9519%               |
| 140        | 28223  | Nationwide Agribusiness Ins Co    | IA       | 5,836,467               | 0.3402%      | 79.0793%                | 5,382,896              | 552,981                | 10.2729%               |
| 473        | 19283  | American Standard Ins Co of WI    | WI       | 5,826,392               | 0.3396%      | 79.4189%                | 5,868,299              | 2,780,542              | 47.3824%               |
| 250        | 14389  | Le Mars Ins Co                    | IA       | 5,667,349               | 0.3304%      | 79.7493%                | 5,640,330              | 5,948,541              | 105.4644%              |
| 3548       | 25674  | Travelers Prop Cas Co Of Amer     | CT       | 5,577,255               | 0.3251%      | 80.0744%                | 5,722,754              | 2,683,657              | 46.8945%               |
| 2538       | 42447  | National Gen Assur Co             | MO       | 5,471,311               | 0.3189%      | 80.3933%                | 5,434,961              | 4,086,242              | 75.1844%               |
| 150        | 24147  | Old Republic Ins Co               | PA       | 5,336,518               | 0.3111%      | 80.7044%                | 5,324,234              | 2,463,526              | 46.2701%               |
|            | 14885  | Northwest Gf Mut Ins Co           | SD       | 5,292,324               | 0.3085%      | 81.0129%                | 4,866,340              | 4,227,369              | 86.8696%               |
| 91         | 19682  | Hartford Fire In Co               | CT       | 5,076,841               | 0.2959%      | 81.3088%                | 4,925,089              | 3,596,188              | 73.0177%               |
| 3548       | 31194  | Travelers Cas & Surety Co Of Amer | CT       | 4,961,448               | 0.2892%      | 81.598%                 | 3,902,173              | 866,901                | 22.2159%               |
| 212        | 21687  | Mid Century Ins Co                | CA       | 4,813,813               | 0.2806%      | 81.8786%                | 4,714,848              | 1,051,309              | 22.2978%               |
| 4152       | 12535  | Reliamax Ins Co                   | SD       | 4,738,322               | 0.2762%      | 82.1548%                | 4,651,964              | 2,161,962              | 46.4742%               |
| 3991       | 14257  | IMT Ins Co                        | IA       | 4,720,908               | 0.2752%      | 82.43%                  | 4,572,322              | 3,115,494              | 68.1381%               |
| 65         | 21482  | Factory Mut Ins Co                | RI       | 4,482,870               | 0.2613%      | 82.6913%                | 4,279,622              | 73,768                 | 1.7237%                |
| 105        | 29858  | Mortgage Guar Ins Corp            | WI       | 4,408,869               | 0.257%       | 82.9483%                | 4,595,307              | 1,665,099              | 36.2348%               |
| 169        | 13137  | Viking Ins Co Of WI               | WI       | 4,381,331               | 0.2554%      | 83.2037%                | 4,312,220              | 2,714,915              | 62.9586%               |
| 796        | 24449  | Regent Ins Co                     | WI       | 4,331,074               | 0.2525%      | 83.4561%                | 3,996,907              | 2,131,740              | 53.3347%               |
| 3500       | 44270  | American West Ins Co              | ND       | 4,212,753               | 0.2456%      | 83.7017%                | 4,041,699              | 4,330,620              | 107.1485%              |

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|------------|--------|-----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 23353  | Meridian Security Ins Co          | IN       | 4,212,233               | 0.2455%      | 83.9472%                | 4,111,276              | 2,327,712              | 56.6178%               |
| 8          | 19232  | Allstate Ins Co                   | IL       | 4,172,556               | 0.2432%      | 84.1905%                | 4,283,217              | 2,104,422              | 49.1318%               |
| 175        | 10502  | Meridian Citizens Mut Ins Co      | IN       | 4,075,692               | 0.2376%      | 84.428%                 | 4,056,191              | 3,815,488              | 94.0658%               |
| 3548       | 25666  | Travelers Ind Co Of Amer          | CT       | 4,036,238               | 0.2353%      | 84.6633%                | 3,676,231              | 1,665,398              | 45.3018%               |
| 518        | 14117  | Grinnell Mut Reins Co             | IA       | 4,005,908               | 0.2335%      | 84.8968%                | 3,964,915              | 1,978,873              | 49.9096%               |
|            | 27766  | Missouri Valley Mut Ins Co        | SD       | 3,975,896               | 0.2318%      | 85.1286%                | 3,950,373              | 2,445,537              | 61.9065%               |
| 807        | 19640  | Columbia Natl Ins Co              | NE       | 3,967,411               | 0.2313%      | 85.3598%                | 3,784,310              | 722,968                | 19.1044%               |
| 62         | 10863  | Dakota Fire Ins Co                | ND       | 3,921,271               | 0.2286%      | 85.5884%                | 3,706,878              | 1,454,977              | 39.2507%               |
| 31         | 35882  | Geico Gen Ins Co                  | MD       | 3,854,634               | 0.2247%      | 85.8131%                | 3,775,287              | 2,648,607              | 70.1564%               |
| 111        | 23035  | Liberty Mut Fire Ins Co           | WI       | 3,785,680               | 0.2207%      | 86.0338%                | 3,692,402              | 1,595,297              | 43.2049%               |
|            | 11118  | Federated Rural Electric Ins Exch | KS       | 3,694,301               | 0.2153%      | 86.2491%                | 3,655,726              | 1,503,632              | 41.1309%               |
| 3548       | 25658  | Travelers Ind Co                  | CT       | 3,619,225               | 0.211%       | 86.4601%                | 3,256,663              | 1,184,695              | 36.3776%               |
|            | 18538  | Bancinsure Inc                    | OK       | 3,542,661               | 0.2065%      | 86.6666%                | 3,452,476              | 1,578,647              | 45.7251%               |
| 248        | 10324  | Addison Ins Co                    | IA       | 3,503,155               | 0.2042%      | 86.8708%                | 3,420,438              | 1,608,260              | 47.0191%               |
| 140        | 42579  | Allied Prop & Cas Ins Co          | IA       | 3,482,766               | 0.203%       | 87.0738%                | 3,495,467              | 2,056,507              | 58.8335%               |
| 200        | 25968  | USAA Cas Ins Co                   | TX       | 3,475,029               | 0.2026%      | 87.2764%                | 3,401,360              | 2,624,044              | 77.1469%               |
| 218        | 13188  | Western Surety Co                 | SD       | 3,445,349               | 0.2008%      | 87.4772%                | 3,115,271              | 1,234,857              | 39.6388%               |
| 140        | 13838  | Farmland Mut Ins Co               | IA       | 3,324,441               | 0.1938%      | 87.671%                 | 3,115,366              | 1,193,194              | 38.3003%               |
| 3991       | 12528  | Wadena Ins Co                     | IA       | 3,204,370               | 0.1868%      | 87.8578%                | 3,024,842              | 2,627,859              | 86.8759%               |
|            | 11443  | Northern Plains Ins Co            | SD       | 3,135,811               | 0.1828%      | 88.0405%                | 1,073,781              | 1,453,268              | 135.3412%              |
| 91         | 29459  | Twin City Fire Ins Co Co          | IN       | 3,103,394               | 0.1809%      | 88.2214%                | 3,534,574              | 818,652                | 23.1613%               |
| 626        | 22667  | Ace Amer Ins Co                   | PA       | 3,046,513               | 0.1776%      | 88.399%                 | 2,818,586              | -589,151               | -20.9024%              |
| 31         | 22055  | Geico Ind Co                      | MD       | 3,030,712               | 0.1767%      | 88.5757%                | 3,029,022              | 1,800,862              | 59.4536%               |
| 169        | 21180  | Sentry Select Ins Co              | WI       | 3,009,335               | 0.1754%      | 88.7511%                | 3,383,074              | 1,051,434              | 31.0792%               |
| 212        | 11185  | Foremost Ins Co Grand Rapids MI   | MI       | 2,806,846               | 0.1636%      | 88.9147%                | 2,665,104              | 1,534,136              | 57.5638%               |
| 3548       | 24015  | Northland Ins Co                  | CT       | 2,684,197               | 0.1565%      | 89.0712%                | 2,709,853              | 906,074                | 33.4363%               |

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|            | 16713  | Buckeye State Mut Ins Co          | OH       | 2,594,422               | 0.1512%      | 89.2224%                | 2,215,487              | 1,952,267              | 88.1191%               |
| 212        | 40142  | American Zurich Ins Co            | IL       | 2,519,862               | 0.1469%      | 89.3693%                | 2,191,901              | 1,422,972              | 64.9195%               |
| 1278       | 37770  | Western United Ins Co             | IN       | 2,481,896               | 0.1447%      | 89.514%                 | 2,308,011              | 1,223,641              | 53.0171%               |
| 31         | 22063  | Government Employees Ins Co       | MD       | 2,453,019               | 0.143%       | 89.657%                 | 2,471,726              | 1,784,743              | 72.2063%               |
| 807        | 40371  | Columbia Mut Ins Co               | MO       | 2,429,055               | 0.1416%      | 89.7985%                | 2,284,480              | 1,698,467              | 74.3481%               |
| 91         | 34690  | Property & Cas Ins Co Of Hartford | IN       | 2,418,913               | 0.141%       | 89.9395%                | 2,478,354              | 1,322,024              | 53.3428%               |
| 155        | 11770  | United Financial Cas Co           | OH       | 2,355,869               | 0.1373%      | 90.0769%                | 2,124,166              | 933,887                | 43.9649%               |
| 91         | 37478  | Hartford Ins Co Of The Midwest    | IN       | 2,297,762               | 0.1339%      | 90.2108%                | 2,575,418              | 1,678,552              | 65.1759%               |
| 200        | 18600  | USAA Gen Ind Co                   | TX       | 2,238,509               | 0.1305%      | 90.3413%                | 2,055,721              | 1,324,701              | 64.4397%               |
| 19         | 10111  | American Bankers Ins Co Of FL     | FL       | 2,185,714               | 0.1274%      | 90.4687%                | 1,805,473              | 942,744                | 52.2159%               |
| 785        | 27626  | Firstcomp Ins Co                  | NE       | 2,183,030               | 0.1273%      | 90.596%                 | 2,364,767              | 1,657,226              | 70.0799%               |
| 3548       | 24767  | St Paul Fire & Marine Ins Co      | CT       | 2,168,396               | 0.1264%      | 90.7223%                | 2,719,429              | 500,582                | 18.4076%               |
| 212        | 26247  | American Guar & Liab Ins          | NY       | 2,138,950               | 0.1247%      | 90.847%                 | 1,873,818              | 1,252,888              | 66.8628%               |
| 62         | 21407  | Emcasco Ins Co                    | IA       | 2,103,071               | 0.1226%      | 90.9696%                | 1,774,007              | 2,484,927              | 140.0742%              |
| 91         | 30104  | Hartford Underwriters Ins Co      | CT       | 2,036,634               | 0.1187%      | 91.0883%                | 2,139,571              | 2,006,765              | 93.7929%               |
| 111        | 42404  | Liberty Ins Corp                  | IL       | 2,023,158               | 0.1179%      | 91.2063%                | 2,226,743              | 839,224                | 37.6884%               |
| 212        | 21709  | Truck Ins Exch                    | CA       | 2,013,601               | 0.1174%      | 91.3236%                | 2,087,105              | 1,420,287              | 68.0506%               |
| 111        | 19690  | American Economy Ins Co           | IN       | 2,013,574               | 0.1174%      | 91.441%                 | 1,923,234              | 2,486,576              | 129.2914%              |
| 12         | 23841  | New Hampshire Ins Co              | PA       | 1,946,768               | 0.1135%      | 91.5545%                | 2,123,133              | 1,621,314              | 76.3642%               |
| 3548       | 25623  | Phoenix Ins Co                    | CT       | 1,931,593               | 0.1126%      | 91.6671%                | 1,649,971              | 383,197                | 23.2245%               |
| 490        | 44725  | 1st Auto & Cas Ins Co             | WI       | 1,922,932               | 0.1121%      | 91.7792%                | 1,906,056              | 1,448,642              | 76.0021%               |
| 111        | 26042  | Wausau Underwriters Ins Co        | WI       | 1,920,562               | 0.112%       | 91.8911%                | 1,926,807              | 2,431,101              | 126.1725%              |
| 361        | 23450  | American Family Home Ins Co       | FL       | 1,906,849               | 0.1112%      | 92.0023%                | 2,164,773              | 293,601                | 13.5627%               |
| 3548       | 25615  | Charter Oak Fire Ins Co           | CT       | 1,895,681               | 0.1105%      | 92.1128%                | 1,918,551              | 738,646                | 38.5002%               |
| 19         | 19615  | American Reliable Ins Co          | AZ       | 1,822,376               | 0.1062%      | 92.219%                 | 1,754,312              | 1,608,590              | 91.6935%               |
| 140        | 42587  | Depositors Ins Co                 | IA       | 1,816,005               | 0.1059%      | 92.3249%                | 1,705,583              | 1,060,623              | 62.1854%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                     | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 41483  | Farmington Cas Co                | CT       | 1,815,052               | 0.1058%      | 92.4307%                | 1,419,966              | 881,948                | 62.1105%               |
|            | 16411  | Cooperative Mut Ins Co           | MN       | 1,810,425               | 0.1055%      | 92.5362%                | 2,115,120              | 958,951                | 45.3379%               |
| 569        | 16381  | Farmers Union Coop Ins Co        | IA       | 1,777,416               | 0.1036%      | 92.6398%                | 1,723,315              | 1,015,525              | 58.9286%               |
| 796        | 39217  | QBE Ins Corp                     | PA       | 1,774,806               | 0.1035%      | 92.7433%                | 1,695,761              | 4,743,977              | 279.755%               |
| 84         | 32620  | National Interstate Ins Co       | OH       | 1,773,098               | 0.1034%      | 92.8466%                | 1,877,897              | 1,991,306              | 106.0391%              |
| 4279       | 11347  | SFM Mut Ins Co                   | MN       | 1,767,838               | 0.103%       | 92.9497%                | 1,459,159              | 1,178,750              | 80.7828%               |
| 212        | 21326  | Empire Fire & Marine Ins Co      | NE       | 1,763,911               | 0.1028%      | 93.0525%                | 1,839,111              | 3,643,378              | 198.1054%              |
| 169        | 21164  | Dairyland Ins Co                 | WI       | 1,743,902               | 0.1017%      | 93.1541%                | 1,826,720              | 725,494                | 39.7157%               |
|            | 34606  | Center Mut Ins Co                | ND       | 1,727,356               | 0.1007%      | 93.2548%                | 1,763,125              | 1,026,405              | 58.2151%               |
| 12         | 15873  | United Guar Residential Ins Co   | NC       | 1,677,201               | 0.0978%      | 93.3526%                | 1,669,863              | 898,425                | 53.8023%               |
| 218        | 20478  | National Fire Ins Co Of Hartford | IL       | 1,645,120               | 0.0959%      | 93.4485%                | 1,699,703              | 853,055                | 50.1885%               |
| 4011       | 38458  | Genworth Mortgage Ins Corp       | NC       | 1,626,745               | 0.0948%      | 93.5433%                | 1,545,941              | 1,388,298              | 89.8028%               |
| 306        | 10847  | Cumis Ins Society Inc            | IA       | 1,626,679               | 0.0948%      | 93.6381%                | 1,651,165              | 1,090,158              | 66.0236%               |
| 408        | 28401  | American Natl Prop & Cas Co      | MO       | 1,583,214               | 0.0923%      | 93.7304%                | 2,216,949              | 1,337,547              | 60.3328%               |
| 19         | 42978  | American Security Ins Co         | DE       | 1,532,928               | 0.0894%      | 93.8198%                | 1,485,160              | 206,137                | 13.8798%               |
| 7          | 28304  | Federated Serv Ins Co            | MN       | 1,518,161               | 0.0885%      | 93.9083%                | 1,614,084              | 1,798,557              | 111.429%               |
|            | 18767  | Church Mut Ins Co                | WI       | 1,505,757               | 0.0878%      | 93.996%                 | 1,590,929              | 1,050,890              | 66.0551%               |
| 300        | 22683  | Teachers Ins Co                  | IL       | 1,466,349               | 0.0855%      | 94.0815%                | 1,380,813              | 632,975                | 45.8407%               |
| 181        | 39845  | Westport Ins Corp                | MO       | 1,463,299               | 0.0853%      | 94.1668%                | 1,496,144              | 294,442                | 19.6801%               |
| 111        | 19704  | American States Ins Co           | IN       | 1,417,323               | 0.0826%      | 94.2494%                | 1,485,350              | 2,112,143              | 142.1983%              |
| 91         | 27120  | Trumbull Ins Co                  | CT       | 1,417,178               | 0.0826%      | 94.332%                 | 1,373,072              | 1,344,652              | 97.9302%               |
| 241        | 40649  | Economy Premier Assur Co         | IL       | 1,415,412               | 0.0825%      | 94.4145%                | 1,487,604              | 697,477                | 46.8859%               |
| 748        | 18023  | Star Ins Co                      | MI       | 1,355,819               | 0.079%       | 94.4936%                | 1,283,528              | 596,603                | 46.4815%               |
| 218        | 20508  | Valley Forge Ins Co              | PA       | 1,352,916               | 0.0789%      | 94.5724%                | 1,269,361              | 1,654,106              | 130.3101%              |
| 3548       | 25682  | Travelers Ind Co Of CT           | CT       | 1,350,543               | 0.0787%      | 94.6511%                | 1,494,214              | 438,767                | 29.3644%               |
| 140        | 11991  | National Cas Co                  | WI       | 1,348,646               | 0.0786%      | 94.7298%                | 1,159,392              | 395,632                | 34.1241%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                   | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|--------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 24791  | St Paul Mercury Ins Co         | CT       | 1,266,507               | 0.0738%      | 94.8036%                | 1,448,091              | 1,400,840              | 96.737%                |
| 775        | 13714  | Pharmacists Mut Ins Co         | IA       | 1,258,260               | 0.0733%      | 94.8769%                | 1,239,318              | 624,957                | 50.4275%               |
| 12         | 23809  | Granite State Ins Co           | PA       | 1,230,745               | 0.0717%      | 94.9487%                | 1,114,251              | -37,792                | -3.3917%               |
| 241        | 26298  | Metropolitan Prop & Cas Ins Co | RI       | 1,230,394               | 0.0717%      | 95.0204%                | 1,009,830              | 774,471                | 76.6932%               |
| 761        | 35300  | Allianz Global Risks US Ins Co | CA       | 1,223,190               | 0.0713%      | 95.0917%                | 1,352,160              | 2,145,834              | 158.6968%              |
| 361        | 19720  | American Alt Ins Corp          | DE       | 1,204,330               | 0.0702%      | 95.1619%                | 1,220,961              | 393,817                | 32.2547%               |
| 253        | 26182  | Harleysville Worcester Ins Co  | PA       | 1,202,611               | 0.0701%      | 95.232%                 | 833,065                | 492,947                | 59.1727%               |
| 361        | 23469  | American Modern Home Ins Co    | OH       | 1,170,939               | 0.0683%      | 95.3002%                | 1,260,253              | 1,088,248              | 86.3516%               |
| 300        | 22578  | Horace Mann Ins Co             | IL       | 1,154,132               | 0.0673%      | 95.3675%                | 1,027,110              | 968,229                | 94.2673%               |
| 3548       | 36463  | Discover Prop & Cas Ins Co     | IL       | 1,116,193               | 0.0651%      | 95.4326%                | 1,133,032              | 165,469                | 14.6041%               |
| 1278       | 10921  | ACA Ins Co                     | IN       | 1,088,621               | 0.0635%      | 95.496%                 | 882,859                | 691,950                | 78.376%                |
| 4576       | 26654  | Great Northwest Ins Co         | IN       | 1,086,668               | 0.0633%      | 95.5594%                | 1,262,527              | 2,007,989              | 159.0452%              |
| 91         | 29424  | Hartford Cas Ins Co            | IN       | 1,081,642               | 0.063%       | 95.6224%                | 1,630,842              | 6,433,723              | 394.5031%              |
| 1279       | 11150  | Arch Ins Co                    | MO       | 1,063,313               | 0.062%       | 95.6844%                | 1,160,981              | 586,701                | 50.5349%               |
| 309        | 24465  | Western Natl Assur Co          | MN       | 1,060,063               | 0.0618%      | 95.7462%                | 1,044,870              | 430,125                | 41.1654%               |
| 518        | 16144  | Grinnell Select Ins Co         | IA       | 1,050,904               | 0.0613%      | 95.8075%                | 1,049,232              | 815,847                | 77.7566%               |
|            | 14508  | Michigan Millers Mut Ins Co    | MI       | 1,050,810               | 0.0613%      | 95.8687%                | 1,166,575              | 4,535,976              | 388.8285%              |
| 218        | 20427  | American Cas Co Of Reading PA  | PA       | 1,050,310               | 0.0612%      | 95.9299%                | 1,080,682              | 147,175                | 13.6187%               |
| 300        | 22756  | Horace Mann Prop & Cas Ins Co  | IL       | 1,034,135               | 0.0603%      | 95.9902%                | 1,071,469              | 593,820                | 55.4211%               |
| 212        | 19658  | Bristol W Ins Co               | OH       | 1,033,173               | 0.0602%      | 96.0504%                | 1,025,343              | 410,319                | 40.0177%               |
| 38         | 35181  | Executive Risk Ind Inc         | DE       | 1,019,522               | 0.0594%      | 96.1099%                | 1,051,362              | 738,455                | 70.2379%               |
| 766        | 33790  | Radian Guar Inc                | PA       | 1,015,251               | 0.0592%      | 96.1691%                | 1,047,708              | 831,931                | 79.4049%               |
| 501        | 10472  | Capitol Ind Corp               | WI       | 1,005,791               | 0.0586%      | 96.2277%                | 1,012,384              | 679,845                | 67.1529%               |
| 212        | 39306  | Fidelity & Deposit Co Of MD    | MD       | 997,283                 | 0.0581%      | 96.2858%                | 984,711                | 6,981                  | 0.7089%                |
| 761        | 21881  | National Surety Corp           | IL       | 990,013                 | 0.0577%      | 96.3435%                | 966,099                | 1,768,638              | 183.0701%              |
| 796        | 18821  | General Cas Ins Co             | WI       | 982,706                 | 0.0573%      | 96.4008%                | 769,596                | -9,791                 | -1.2722%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                     | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 29599  | US Specialty Ins Co              | TX       | 954,053                 | 0.0556%      | 96.4564%                | 1,020,625              | 707,565                | 69.3266%               |
| 1135       | 27251  | PMI Mortgage Ins Co              | AZ       | 950,053                 | 0.0554%      | 96.5118%                | 943,923                | 409,516                | 43.3845%               |
| 1154       | 33111  | MHA Ins Co                       | MI       | 931,518                 | 0.0543%      | 96.5661%                | 994,498                | 740,352                | 74.4448%               |
| 98         | 25844  | Union Ins Co                     | IA       | 924,759                 | 0.0539%      | 96.62%                  | 1,355,492              | 1,103,161              | 81.3845%               |
| 31         | 20087  | National Ind Co                  | NE       | 918,423                 | 0.0535%      | 96.6735%                | 898,041                | 25,425                 | 2.8312%                |
| 140        | 26093  | Nationwide Affinity Co of Amer   | OH       | 909,861                 | 0.053%       | 96.7266%                | 382,933                | 291,297                | 76.07%                 |
| 303        | 42803  | Guideone Elite Ins Co            | IA       | 902,684                 | 0.0526%      | 96.7792%                | 928,886                | 5,280                  | 0.5684%                |
| 111        | 21458  | Employers Ins of Wausau          | WI       | 867,546                 | 0.0506%      | 96.8298%                | 842,565                | -1,605,364             | -190.533%              |
| 1285       | 37885  | XL Specialty Ins Co              | DE       | 848,522                 | 0.0495%      | 96.8792%                | 926,718                | 1,489,349              | 160.7122%              |
| 111        | 26069  | Wausau Business Ins Co           | WI       | 844,142                 | 0.0492%      | 96.9284%                | 840,397                | 648,904                | 77.214%                |
|            | 11878  | MutualAid eXchange               | KS       | 818,957                 | 0.0477%      | 96.9762%                | 832,873                | 839,625                | 100.8107%              |
|            | 23108  | Lumbermens Underwriting Alliance | MO       | 802,083                 | 0.0468%      | 97.0229%                | 365,976                | 59,120                 | 16.1541%               |
| 12         | 19410  | Commerce & Industry Ins Co       | NY       | 801,956                 | 0.0467%      | 97.0697%                | 979,230                | 746,349                | 76.2179%               |
| 38         | 20303  | Great Northern Ins Co            | IN       | 796,258                 | 0.0464%      | 97.1161%                | 740,468                | 411,753                | 55.6071%               |
| 79         | 22012  | Motors Ins Corp                  | MI       | 782,059                 | 0.0456%      | 97.1617%                | 782,228                | 969,335                | 123.9198%              |
| 150        | 20095  | Bituminous Cas Corp              | IL       | 771,205                 | 0.045%       | 97.2066%                | 747,411                | 618,662                | 82.774%                |
| 303        | 15032  | Guideone Mut Ins Co              | IA       | 740,679                 | 0.0432%      | 97.2498%                | 756,964                | 369,654                | 48.8338%               |
| 150        | 28452  | Republic Mortgage Ins Co         | NC       | 730,676                 | 0.0426%      | 97.2924%                | 724,501                | 90,386                 | 12.4756%               |
| 91         | 11000  | Sentinel Ins Co Ltd              | CT       | 729,326                 | 0.0425%      | 97.3349%                | 680,668                | 47,157                 | 6.928%                 |
| 244        | 23280  | The Cincinnati Ind Co            | OH       | 727,567                 | 0.0424%      | 97.3773%                | 775,868                | 619,480                | 79.8435%               |
| 214        | 19186  | Alliance Ins Co Inc              | KS       | 716,490                 | 0.0418%      | 97.4191%                | 698,734                | 804,561                | 115.1455%              |
| 212        | 32220  | 21st Century N Amer Ins Co       | NY       | 714,388                 | 0.0416%      | 97.4607%                | 787,971                | 423,056                | 53.6893%               |
| 169        | 24988  | Sentry Ins A Mut Co              | WI       | 706,314                 | 0.0412%      | 97.5019%                | 725,677                | 2,284,867              | 314.8601%              |
| 181        | 29874  | North Amer Specialty Ins Co      | NH       | 696,221                 | 0.0406%      | 97.5425%                | 672,709                | 681,583                | 101.3191%              |
| 244        | 28665  | Cincinnati Cas Co                | OH       | 694,324                 | 0.0405%      | 97.5829%                | 740,382                | 597,477                | 80.6985%               |
| 218        | 35289  | Continental Ins Co               | PA       | 681,390                 | 0.0397%      | 97.6227%                | 468,768                | 243,359                | 51.9146%               |



## Market Share by Line of Business - Property & Casualty

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|------------|--------|------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 27928  | Amex Assur Co                      | IL       | 668,869                 | 0.039%       | 97.6616%                | 669,156                | 3,362                  | 0.5024%                |
| 218        | 20494  | Transportation Ins Co              | IL       | 615,673                 | 0.0359%      | 97.6975%                | 733,982                | -841,538               | -114.6538%             |
|            | 26310  | Granite Re Inc                     | OK       | 614,609                 | 0.0358%      | 97.7334%                | 624,629                | -33,728                | -5.3997%               |
| 200        | 21253  | Garrison Prop & Cas Ins Co         | TX       | 611,704                 | 0.0357%      | 97.769%                 | 528,597                | 660,468                | 124.9474%              |
| 572        | 29157  | United WI Ins Co                   | WI       | 609,506                 | 0.0355%      | 97.8045%                | 579,964                | 235,492                | 40.6046%               |
| 253        | 23582  | Harleysville Ins Co                | PA       | 595,445                 | 0.0347%      | 97.8393%                | 1,029,596              | 127,726                | 12.4054%               |
| 4381       | 35408  | Delos Ins Co                       | DE       | 588,324                 | 0.0343%      | 97.8736%                | 641,592                | 529,327                | 82.5021%               |
| 212        | 41181  | Universal Underwriters Ins Co      | KS       | 578,352                 | 0.0337%      | 97.9073%                | 507,051                | 1,143,065              | 225.4339%              |
| 84         | 41106  | Triumphe Cas Co                    | PA       | 571,360                 | 0.0333%      | 97.9406%                | 478,623                | 512,347                | 107.046%               |
| 212        | 19305  | Assurance Co Of Amer               | NY       | 563,336                 | 0.0328%      | 97.9734%                | 533,089                | 96,223                 | 18.0501%               |
| 212        | 19356  | Maryland Cas Co                    | MD       | 558,030                 | 0.0325%      | 98.0059%                | 574,537                | 279,879                | 48.7138%               |
| 91         | 22357  | Hartford Accident & Ind Co         | CT       | 555,868                 | 0.0324%      | 98.0383%                | 386,926                | 540,636                | 139.7259%              |
| 783        | 13056  | RLI Ins Co                         | IL       | 553,420                 | 0.0323%      | 98.0706%                | 524,274                | 1,218,250              | 232.369%               |
| 1129       | 20621  | OneBeacon Amer Ins Co              | MA       | 548,154                 | 0.032%       | 98.1025%                | 383,647                | 102,001                | 26.5872%               |
| 313        | 33898  | Aegis Security Ins Co              | PA       | 547,015                 | 0.0319%      | 98.1344%                | 553,802                | 158,551                | 28.6295%               |
| 761        | 11630  | Jefferson Ins Co                   | NY       | 547,011                 | 0.0319%      | 98.1663%                | 519,649                | 166,403                | 32.0222%               |
| 228        | 24104  | Ohio Farmers Ins Co                | OH       | 542,511                 | 0.0316%      | 98.1979%                | 652,011                | 29,900                 | 4.5858%                |
| 4574       | 19518  | Catlin Ins Co                      | TX       | 536,698                 | 0.0313%      | 98.2292%                | 473,669                | 200,403                | 42.3087%               |
| 468        | 10952  | Stonebridge Cas Ins Co             | OH       | 530,030                 | 0.0309%      | 98.2601%                | 299,650                | 243,658                | 81.3142%               |
| 3548       | 19046  | Travelers Cas Ins Co Of Amer       | CT       | 512,187                 | 0.0299%      | 98.29%                  | 424,682                | 139,734                | 32.9032%               |
| 761        | 21857  | American Ins Co                    | OH       | 507,320                 | 0.0296%      | 98.3195%                | 633,718                | 609,615                | 96.1966%               |
| 65         | 10014  | Affiliated Fm Ins Co               | RI       | 505,202                 | 0.0294%      | 98.349%                 | 500,461                | -53,518                | -10.6937%              |
| 241        | 34339  | Metropolitan Grp Prop & Cas Ins Co | RI       | 504,542                 | 0.0294%      | 98.3784%                | 501,010                | 267,928                | 53.4776%               |
| 4702       | 20613  | Sparta Ins Co                      | CT       | 501,723                 | 0.0292%      | 98.4077%                | 436,482                | 111,435                | 25.5303%               |
| 796        | 27740  | North Pointe Ins Co                | PA       | 493,528                 | 0.0288%      | 98.4364%                | 452,333                | -454,076               | -100.3853%             |
| 2538       | 25011  | Wesco Ins Co                       | DE       | 488,637                 | 0.0285%      | 98.4649%                | 405,987                | 675,331                | 166.343%               |

## Market Share by Line of Business - Property & Casualty

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|------------|--------|--------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 13927  | Homesite Ins Co Of The Midwest | ND       | 484,018                 | 0.0282%      | 98.4931%                | 419,520                | 267,034                | 63.6523%               |
|            | 11855  | Primero Ins Co                 | NV       | 483,781                 | 0.0282%      | 98.5213%                | 540,514                | 229,983                | 42.5489%               |
| 38         | 20397  | Vigilant Ins Co                | NY       | 481,842                 | 0.0281%      | 98.5494%                | 500,056                | 1,137,981              | 227.5707%              |
| 175        | 45934  | American Compensation Ins Co   | MN       | 480,370                 | 0.028%       | 98.5774%                | 265,816                | 331,412                | 124.6772%              |
| 38         | 12777  | Chubb Ind Ins Co               | NY       | 475,498                 | 0.0277%      | 98.6051%                | 419,483                | 217,174                | 51.7718%               |
| 831        | 34495  | Doctors Co An Interins Exch    | CA       | 473,283                 | 0.0276%      | 98.6327%                | 625,938                | 1,264,016              | 201.9395%              |
| 84         | 22136  | Great Amer Ins Co of NY        | NY       | 469,101                 | 0.0273%      | 98.6601%                | 440,838                | -12,413,064            | -2,815.7881%           |
| 31         | 25895  | United States Liab Ins Co      | PA       | 459,494                 | 0.0268%      | 98.6868%                | 484,751                | 187,596                | 38.6995%               |
| 3479       | 14494  | Merchants Bonding Co a Mut     | IA       | 451,565                 | 0.0263%      | 98.7132%                | 498,808                | 1,821                  | 0.3651%                |
| 93         | 12831  | State Natl Ins Co Inc          | TX       | 445,188                 | 0.026%       | 98.7391%                | 460,480                | 97,186                 | 21.1054%               |
| 456        | 26077  | Lancer Ins Co                  | IL       | 427,616                 | 0.0249%      | 98.764%                 | 453,800                | -144,959               | -31.9434%              |
|            | 21261  | Electric Ins Co                | MA       | 426,449                 | 0.0249%      | 98.7889%                | 424,018                | 120,921                | 28.5179%               |
| 3219       | 11126  | Sompo Japan Ins Co of Amer     | NY       | 423,041                 | 0.0247%      | 98.8136%                | 336,944                | 63,936                 | 18.9753%               |
| 303        | 14559  | Guideone Specialty Mut Ins Co  | IA       | 410,923                 | 0.024%       | 98.8375%                | 435,352                | 173,280                | 39.8023%               |
| 761        | 22837  | AGCS Marine Ins Co             | IL       | 406,659                 | 0.0237%      | 98.8612%                | 237,180                | 605,316                | 255.2138%              |
| 175        | 25135  | State Automobile Mut Ins Co    | OH       | 406,404                 | 0.0237%      | 98.8849%                | 445,126                | 678,443                | 152.4159%              |
| 1289       | 35963  | AF&L Ins Co                    | PA       | 405,971                 | 0.0237%      | 98.9086%                | 428,412                | 532,590                | 124.3172%              |
| 457        | 19801  | Argonaut Ins Co                | IL       | 405,613                 | 0.0236%      | 98.9322%                | 410,726                | 125,349                | 30.5189%               |
| 1631       | 32271  | Dallas Natl Ins Co             | TX       | 391,408                 | 0.0228%      | 98.955%                 | 391,408                | 227,679                | 58.1692%               |
| 212        | 11800  | Foremost Prop & Cas Ins Co     | MI       | 381,384                 | 0.0222%      | 98.9773%                | 409,072                | 496,130                | 121.2818%              |
| 501        | 22314  | RSUI Ind Co                    | NH       | 374,192                 | 0.0218%      | 98.9991%                | 420,273                | 60,509                 | 14.3975%               |
| 175        | 25127  | State Auto Prop & Cas Ins Co   | IA       | 373,849                 | 0.0218%      | 99.0209%                | 403,822                | 104,697                | 25.9265%               |
| 2698       | 23400  | ProAssurance WI Ins CO         | WI       | 373,507                 | 0.0218%      | 99.0426%                | 301,119                | 214,064                | 71.0895%               |
| 3548       | 19070  | Standard Fire Ins Co           | CT       | 369,710                 | 0.0216%      | 99.0642%                | 403,182                | 392,372                | 97.3188%               |
| 3548       | 19038  | Travelers Cas & Surety Co      | CT       | 369,530                 | 0.0215%      | 99.0857%                | 348,385                | 449,299                | 128.9662%              |
| 31         | 34274  | Central States Ind Co Of Omaha | NE       | 368,543                 | 0.0215%      | 99.1072%                | 378,892                | 111,690                | 29.4781%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                  | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 21113  | United States Fire Ins Co     | DE       | 366,501                 | 0.0214%      | 99.1286%                | 419,190                | -291,532               | -69.5465%              |
| 246        | 14265  | Indiana Lumbermens Mut Ins Co | IN       | 362,677                 | 0.0211%      | 99.1497%                | 382,880                | 109,963                | 28.72%                 |
|            | 37540  | Beazley Ins Co Inc            | CT       | 360,620                 | 0.021%       | 99.1707%                | 400,506                | 107,500                | 26.841%                |
| 626        | 21121  | Westchester Fire Ins Co       | NY       | 358,970                 | 0.0209%      | 99.1917%                | 390,157                | 49,418                 | 12.6662%               |
| 111        | 33588  | First Liberty Ins Corp        | IL       | 357,285                 | 0.0208%      | 99.2125%                | 314,222                | 220,744                | 70.251%                |
| 74         | 15105  | Safety Natl Cas Corp          | MO       | 353,555                 | 0.0206%      | 99.2331%                | 867,102                | 1,610,769              | 185.7647%              |
| 1120       | 10120  | Everest Natl Ins Co           | DE       | 351,709                 | 0.0205%      | 99.2536%                | 391,307                | 79,214                 | 20.2434%               |
| 4          | 29068  | IDS Prop Cas Ins Co           | WI       | 351,422                 | 0.0205%      | 99.2741%                | 346,652                | 403,361                | 116.3591%              |
| 31         | 11843  | Medical Protective Co         | IN       | 340,588                 | 0.0199%      | 99.2939%                | 203,071                | -175,000               | -86.1768%              |
| 8          | 17230  | Allstate Prop & Cas Ins Co    | IL       | 339,045                 | 0.0198%      | 99.3137%                | 319,423                | 210,161                | 65.7939%               |
| 253        | 35696  | Harleysville Preferred Ins Co | PA       | 319,941                 | 0.0186%      | 99.3323%                | 201,452                | 91,322                 | 45.3319%               |
| 225        | 26433  | Harco Natl Ins Co             | IL       | 314,656                 | 0.0183%      | 99.3507%                | 319,341                | 93,276                 | 29.2089%               |
| 1129       | 37915  | Essentia Ins Co               | MO       | 313,538                 | 0.0183%      | 99.369%                 | 309,806                | 115,395                | 37.2475%               |
| 761        | 21849  | American Automobile Ins Co    | MO       | 311,997                 | 0.0182%      | 99.3871%                | 296,867                | 201,314                | 67.8129%               |
| 111        | 24732  | General Ins Co Of Amer        | WA       | 309,238                 | 0.018%       | 99.4052%                | 363,045                | 151,143                | 41.632%                |
| 88         | 42552  | Nova Cas Co                   | NY       | 307,152                 | 0.0179%      | 99.4231%                | 263,737                | 92,262                 | 34.9826%               |
| 84         | 26344  | Great Amer Assur Co           | OH       | 302,251                 | 0.0176%      | 99.4407%                | 394,594                | -62,353                | -15.8018%              |
| 194        | 18287  | Assured Guar Municipal Corp   | NY       | 299,526                 | 0.0175%      | 99.4582%                | 441,076                | 0                      | 0%                     |
| 3239       | 16624  | Darwin Natl Assur Co          | DE       | 293,407                 | 0.0171%      | 99.4753%                | 208,133                | 77,689                 | 37.3266%               |
| 228        | 24112  | Westfield Ins Co              | OH       | 290,662                 | 0.0169%      | 99.4922%                | 308,810                | 140,766                | 45.5834%               |
| 4279       | 27049  | SFM Select Ins Co             | MN       | 288,758                 | 0.0168%      | 99.509%                 | 52,398                 | 63,600                 | 121.3787%              |
| 158        | 21105  | North River Ins Co            | NJ       | 287,812                 | 0.0168%      | 99.5258%                | 316,643                | 66,367                 | 20.9596%               |
| 1285       | 24554  | XL Ins Amer Inc               | DE       | 283,077                 | 0.0165%      | 99.5423%                | 297,660                | -27,141                | -9.1181%               |
| 12         | 19402  | Chartis Prop Cas Co           | PA       | 282,632                 | 0.0165%      | 99.5588%                | 251,794                | 180,308                | 71.6093%               |
| 18         | 19631  | American Road Ins Co          | MI       | 279,180                 | 0.0163%      | 99.5751%                | 279,197                | 234,395                | 83.9533%               |
| 869        | 10054  | Securian Cas Co               | MN       | 278,116                 | 0.0162%      | 99.5913%                | 189,528                | 13,988                 | 7.3804%                |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                        | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 36161  | Travelers Prop Cas Ins Co           | CT       | 275,195                 | 0.016%       | 99.6073%                | 223,944                | 82,179                 | 36.6962%               |
| 140        | 23779  | Nationwide Mut Fire Ins Co          | OH       | 273,561                 | 0.0159%      | 99.6233%                | 228,401                | 125,174                | 54.8045%               |
| 3416       | 37273  | Axis Ins Co                         | IL       | 268,421                 | 0.0156%      | 99.6389%                | 318,591                | 80,466                 | 25.2568%               |
| 670        | 16578  | Fidelity Natl Prop & Cas Ins Co     | NY       | 251,500                 | 0.0147%      | 99.6536%                | 228,653                | 215,022                | 94.0386%               |
| 2538       | 42376  | Technology Ins Co Inc               | NH       | 250,821                 | 0.0146%      | 99.6682%                | 217,299                | 322,190                | 148.2704%              |
| 31         | 22039  | General Reins Corp                  | DE       | 246,461                 | 0.0144%      | 99.6825%                | 244,602                | 79,468                 | 32.4887%               |
| 984        | 10367  | Avemco Ins Co                       | MD       | 243,999                 | 0.0142%      | 99.6968%                | 235,930                | 288,356                | 122.221%               |
|            | 36234  | Preferred Professional Ins Co       | NE       | 242,610                 | 0.0141%      | 99.7109%                | 216,623                | 235,670                | 108.7927%              |
|            | 12866  | T H E Ins Co                        | LA       | 240,242                 | 0.014%       | 99.7249%                | 297,293                | 501,698                | 168.7554%              |
| 212        | 23795  | 21st Century Pacific Ins Co         | CO       | 239,205                 | 0.0139%      | 99.7389%                | 235,663                | 302,330                | 128.2891%              |
| 111        | 24724  | First Natl Ins Co Of Amer           | WA       | 237,294                 | 0.0138%      | 99.7527%                | 293,219                | -13,354                | -4.5543%               |
| 98         | 23612  | Midwest Employers Cas Co            | DE       | 231,367                 | 0.0135%      | 99.7662%                | 387,462                | 218,369                | 56.3588%               |
| 781        | 37893  | Ullico Cas Co                       | DE       | 230,518                 | 0.0134%      | 99.7796%                | 230,365                | 147,161                | 63.8817%               |
| 2638       | 15865  | NCMIC Ins Co                        | IA       | 227,499                 | 0.0133%      | 99.7929%                | 225,450                | 456,543                | 202.503%               |
| 242        | 39926  | Selective Ins Co Of The Southeast   | IN       | 226,477                 | 0.0132%      | 99.8061%                | 203,539                | 242,164                | 118.9767%              |
| 8          | 29980  | First Colonial Ins Co               | FL       | 223,866                 | 0.013%       | 99.8191%                | 188,364                | 63,954                 | 33.9523%               |
| 84         | 21172  | Vanliner Ins Co                     | MO       | 217,907                 | 0.0127%      | 99.8318%                | 221,487                | 194,614                | 87.867%                |
| 23         | 38245  | BCS Ins Co                          | OH       | 213,427                 | 0.0124%      | 99.8443%                | 213,566                | 180,310                | 84.4282%               |
| 158        | 25054  | Hudson Ins Co                       | DE       | 211,528                 | 0.0123%      | 99.8566%                | 215,154                | 68,092                 | 31.648%                |
| 262        | 10464  | Canal Ins Co                        | SC       | 198,048                 | 0.0115%      | 99.8681%                | 202,798                | 88,792                 | 43.7835%               |
|            | 31232  | Work First Cas Co                   | DE       | 190,018                 | 0.0111%      | 99.8792%                | 183,596                | 41,548                 | 22.6301%               |
| 3548       | 19224  | St Paul Protective Ins Co           | IL       | 189,260                 | 0.011%       | 99.8903%                | 292,804                | 55,746                 | 19.0387%               |
| 2538       | 11054  | Maiden Reins Co                     | MO       | 187,597                 | 0.0109%      | 99.9012%                | 299,881                | 262,744                | 87.6161%               |
| 785        | 38970  | Markel Ins Co                       | IL       | 187,271                 | 0.0109%      | 99.9121%                | 181,199                | 5,120                  | 2.8256%                |
| 510        | 42307  | Navigators Ins Co                   | NY       | 187,102                 | 0.0109%      | 99.923%                 | 243,157                | 87,447                 | 35.9632%               |
| 361        | 11452  | Hartford Steam Boil Inspec & Ins Co | CT       | 186,765                 | 0.0109%      | 99.9339%                | 202,320                | 31,157                 | 15.3999%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                     | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 15580  | Scottsdale Ind Co                | OH       | 185,533                 | 0.0108%      | 99.9447%                | 171,801                | 152,248                | 88.6188%               |
| 88         | 22292  | Hanover Ins Co                   | NH       | 183,035                 | 0.0107%      | 99.9554%                | 283,382                | 191,710                | 67.6507%               |
| 2538       | 26662  | Milwaukee Cas Ins Co             | WI       | 180,627                 | 0.0105%      | 99.9659%                | 271,264                | 39,395                 | 14.5228%               |
| 75         | 12718  | Developers Surety & Ind Co       | IA       | 176,713                 | 0.0103%      | 99.9762%                | 168,336                | 12,345                 | 7.3335%                |
| 660        | 16810  | American Mercury Ins Co          | OK       | 169,827                 | 0.0099%      | 99.9861%                | 146,080                | 125,230                | 85.727%                |
| 3548       | 35386  | Fidelity & Guar Ins Co           | IA       | 165,278                 | 0.0096%      | 99.9957%                | 154,035                | 85,746                 | 55.6666%               |
| 111        | 19917  | Liberty Ins Underwriters Inc     | IL       | 165,154                 | 0.0096%      | 100.0054%               | 89,904                 | 177,572                | 197.5129%              |
| 626        | 20702  | Ace Fire Underwriters Ins Co     | PA       | 163,767                 | 0.0095%      | 100.0149%               | 157,078                | 110,193                | 70.1518%               |
| 31         | 28258  | Continental Ind Co               | IA       | 160,706                 | 0.0094%      | 100.0243%               | 160,706                | 20,717                 | 12.8912%               |
| 3548       | 25887  | United States Fidelity & Guar Co | CT       | 159,760                 | 0.0093%      | 100.0336%               | 163,262                | -1,069,919             | -655.3387%             |
| 4277       | 12870  | Sentruiy Cas Co                  | TX       | 157,132                 | 0.0092%      | 100.0428%               | 0                      | 0                      | 0%                     |
| 4666       | 10200  | Hiscox Ins Co Inc                | IL       | 155,772                 | 0.0091%      | 100.0518%               | 141,391                | 113,898                | 80.5553%               |
| 111        | 37214  | American States Preferred Ins Co | IN       | 155,570                 | 0.0091%      | 100.0609%               | 164,335                | 27,842                 | 16.9422%               |
| 796        | 37257  | Praetorian Ins Co                | PA       | 153,785                 | 0.009%       | 100.0699%               | 159,750                | 72,705                 | 45.5117%               |
|            | 14974  | Pennsylvania Lumbermens Mut Ins  | PA       | 152,859                 | 0.0089%      | 100.0788%               | 211,065                | 40,723                 | 19.2941%               |
| 17         | 10051  | Lyndon Southern Ins Co           | DE       | 152,196                 | 0.0089%      | 100.0877%               | 68,214                 | 69,919                 | 102.4995%              |
| 361        | 38652  | American Modern Select Ins Co    | OH       | 150,000                 | 0.0087%      | 100.0964%               | 139,952                | 47,908                 | 34.2317%               |
| 28         | 19976  | Amica Mut Ins Co                 | RI       | 149,890                 | 0.0087%      | 100.1051%               | 139,766                | 54,783                 | 39.1962%               |
| 309        | 40312  | Pioneer Specialty Ins Co         | MN       | 149,631                 | 0.0087%      | 100.1139%               | 113,557                | 35,177                 | 30.9774%               |
| 212        | 27855  | Zurich Amer Ins Co Of IL         | IL       | 147,845                 | 0.0086%      | 100.1225%               | 181,985                | -80,583                | -44.28%                |
| 84         | 26832  | Great Amer Alliance Ins Co       | OH       | 144,435                 | 0.0084%      | 100.1309%               | 158,972                | 15,458                 | 9.7237%                |
| 253        | 14168  | Harleysville Mut Ins Co          | PA       | 143,726                 | 0.0084%      | 100.1393%               | 102,345                | 33,242                 | 32.4803%               |
| 38         | 20346  | Pacific Ind Co                   | WI       | 140,116                 | 0.0082%      | 100.1474%               | 139,355                | 9,191                  | 6.5954%                |
|            | 14354  | Jewelers Mut Ins Co              | WI       | 139,941                 | 0.0082%      | 100.1556%               | 186,090                | 15,592                 | 8.3787%                |
| 306        | 40266  | CMG Mortgage Ins Co              | WI       | 137,924                 | 0.008%       | 100.1636%               | 145,086                | 126,764                | 87.3716%               |
| 98         | 29580  | Berkley Regional Ins Co          | DE       | 137,850                 | 0.008%       | 100.1717%               | 90,586                 | 122                    | 0.1347%                |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                   | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|--------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 10166  | Accident Fund Ins Co of Amer   | MI       | 135,903                 | 0.0079%      | 100.1796%               | 143,266                | 78,469                 | 54.7715%               |
| 111        | 11215  | Safeco Ins Co Of IN            | IN       | 132,508                 | 0.0077%      | 100.1873%               | 119,281                | 74,117                 | 62.1365%               |
| 920        | 42048  | Diamond State Ins Co           | IN       | 131,882                 | 0.0077%      | 100.195%                | 132,846                | 74,390                 | 55.9972%               |
| 150        | 40444  | Old Republic Surety Co         | WI       | 131,153                 | 0.0076%      | 100.2026%               | 132,370                | 9,000                  | 6.7991%                |
|            | 10909  | Sun Surety Ins Co              | SD       | 130,955                 | 0.0076%      | 100.2103%               | 131,221                | 0                      | 0%                     |
| 169        | 28460  | Sentry Cas Co                  | WI       | 130,527                 | 0.0076%      | 100.2179%               | 85,472                 | 41,380                 | 48.4135%               |
| 1129       | 21970  | OneBeacon Ins Co               | PA       | 129,704                 | 0.0076%      | 100.2254%               | 118,224                | 20,128                 | 17.0253%               |
| 31         | 41491  | Geico Cas Co                   | MD       | 128,358                 | 0.0075%      | 100.2329%               | 143,236                | 122,511                | 85.5309%               |
| 41         | 41211  | Triton Ins Co                  | TX       | 127,658                 | 0.0074%      | 100.2404%               | 196,642                | 9,501                  | 4.8316%                |
| 98         | 10510  | Carolina Cas Ins Co            | IA       | 124,923                 | 0.0073%      | 100.2477%               | 143,278                | 340,084                | 237.3595%              |
|            | 37621  | Toyota Motor Ins Co            | IA       | 121,127                 | 0.0071%      | 100.2547%               | 84,481                 | 46,139                 | 54.6146%               |
| 867        | 12416  | Protective Ins Co              | IN       | 120,219                 | 0.007%       | 100.2617%               | 120,306                | 74,809                 | 62.1823%               |
|            | 41459  | Armed Forces Ins Exch          | KS       | 119,048                 | 0.0069%      | 100.2687%               | 113,003                | 65,338                 | 57.8197%               |
| 3478       | 34037  | Hallmark Ins Co                | AZ       | 113,739                 | 0.0066%      | 100.2753%               | 101,848                | 45,814                 | 44.9827%               |
|            | 28339  | Gateway Ins Co                 | MO       | 113,595                 | 0.0066%      | 100.2819%               | 103,371                | 38,690                 | 37.4283%               |
| 84         | 23418  | Mid Continent Cas Co           | OH       | 110,348                 | 0.0064%      | 100.2883%               | 129,944                | 30,240                 | 23.2716%               |
| 225        | 13234  | Wilshire Ins Co                | NC       | 108,384                 | 0.0063%      | 100.2947%               | 233,106                | 191,582                | 82.1866%               |
| 225        | 23248  | Occidental Fire & Cas Co Of NC | NC       | 107,809                 | 0.0063%      | 100.3009%               | 116,345                | 121,032                | 104.0285%              |
| 3239       | 10690  | Allied World Natl Assur Co     | NH       | 105,994                 | 0.0062%      | 100.3071%               | 101,548                | 28,457                 | 28.0232%               |
| 785        | 28932  | Markel Amer Ins Co             | VA       | 105,402                 | 0.0061%      | 100.3133%               | 90,156                 | 21,354                 | 23.6856%               |
| 98         | 40045  | Starnet Ins Co                 | DE       | 103,623                 | 0.006%       | 100.3193%               | 63,241                 | 6,193                  | 9.7927%                |
| 88         | 25585  | Professionals Direct Ins Co    | MI       | 100,448                 | 0.0059%      | 100.3252%               | 95,632                 | 38,344                 | 40.0954%               |
| 984        | 10216  | American Contractors Ind Co    | CA       | 99,081                  | 0.0058%      | 100.3309%               | 88,550                 | 23,775                 | 26.8492%               |
| 4670       | 38318  | Starr Ind & Liab Co            | TX       | 95,352                  | 0.0056%      | 100.3365%               | 80,211                 | 29,602                 | 36.9052%               |
| 33         | 20117  | California Cas Ind Exch        | CA       | 94,726                  | 0.0055%      | 100.342%                | 90,399                 | 32,251                 | 35.6763%               |
| 199        | 25933  | Universal Surety Co            | NE       | 92,685                  | 0.0054%      | 100.3474%               | 102,187                | -683                   | -0.6684%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                       | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 24066  | American Fire & Cas Co             | OH       | 90,856                  | 0.0053%      | 100.3527%               | 96,190                 | 13,645                 | 14.1855%               |
| 458        | 35769  | Lyndon Prop Ins Co                 | MO       | 89,045                  | 0.0052%      | 100.3579%               | 79,143                 | 35,614                 | 44.9996%               |
| 2538       | 19879  | Security Natl Ins Co               | TX       | 88,527                  | 0.0052%      | 100.3631%               | 84,295                 | 17,896                 | 21.2302%               |
| 408        | 39942  | American Natl Gen Ins Co           | MO       | 88,518                  | 0.0052%      | 100.3682%               | 76,162                 | 63,517                 | 83.3972%               |
| 4715       | 20362  | Mitsui Sumitomo Ins Co of Amer     | NY       | 87,995                  | 0.0051%      | 100.3734%               | 77,177                 | 5,536                  | 7.1731%                |
| 2538       | 29742  | Integon Natl Ins Co                | NC       | 86,442                  | 0.005%       | 100.3784%               | 220,319                | 733,198                | 332.7893%              |
|            | 10499  | Chrysler Ins Co                    | MI       | 86,045                  | 0.005%       | 100.3834%               | 85,664                 | 210,740                | 246.0077%              |
| 761        | 21865  | Associated Ind Corp                | CA       | 83,559                  | 0.0049%      | 100.3883%               | 53,596                 | 582,123                | 1,086.1314%            |
| 748        | 21903  | Procentury Ins Co                  | TX       | 83,265                  | 0.0049%      | 100.3931%               | 79,981                 | 33,948                 | 42.4451%               |
| 158        | 10936  | Seneca Ins Co Inc                  | NY       | 83,259                  | 0.0049%      | 100.398%                | 60,381                 | 9,552                  | 15.8195%               |
| 4693       | 36781  | John Deere Ins Co                  | IA       | 78,083                  | 0.0046%      | 100.4025%               | 18,671                 | 5,026                  | 26.9188%               |
| 212        | 19372  | Northern Ins Co Of NY              | NY       | 77,895                  | 0.0045%      | 100.4071%               | 67,614                 | 41,239                 | 60.9918%               |
| 626        | 22748  | Pacific Employers Ins Co           | PA       | 75,180                  | 0.0044%      | 100.4115%               | 126,179                | 175,300                | 138.9296%              |
| 3548       | 24031  | Northland Cas Co                   | CT       | 71,947                  | 0.0042%      | 100.4157%               | 75,812                 | 13,776                 | 18.1713%               |
| 501        | 18619  | Platte River Ins Co                | NE       | 70,935                  | 0.0041%      | 100.4198%               | 80,920                 | 14,325                 | 17.7027%               |
| 150        | 20109  | Bituminous Fire & Marine Ins Co    | IL       | 70,645                  | 0.0041%      | 100.4239%               | 107,719                | 140,993                | 130.8896%              |
| 457        | 36927  | Colony Specialty Ins Co            | OH       | 68,752                  | 0.004%       | 100.4279%               | 69,206                 | 0                      | 0%                     |
| 670        | 25180  | Fidelity Natl Ins Co               | CA       | 68,585                  | 0.004%       | 100.4319%               | 63,813                 | 11,446                 | 17.9368%               |
| 661        | 12157  | Companion Prop & Cas Ins Co        | SC       | 68,220                  | 0.004%       | 100.4359%               | 43,251                 | 24,272                 | 56.1189%               |
| 3299       | 17159  | Usf Ins Co                         | MI       | 68,184                  | 0.004%       | 100.4399%               | 69,880                 | 709                    | 1.0146%                |
| 12         | 23817  | Illinois Natl Ins Co               | IL       | 66,310                  | 0.0039%      | 100.4437%               | 58,217                 | -40,505                | -69.5759%              |
| 175        | 30945  | Plaza Ins Co                       | MO       | 65,210                  | 0.0038%      | 100.4475%               | 86,431                 | 12,461                 | 14.4173%               |
| 3098       | 12904  | Tokio Marine & Nichido Fire Ins Co | NY       | 64,728                  | 0.0038%      | 100.4513%               | 71,564                 | 283                    | 0.3955%                |
| 212        | 40843  | Universal Underwriters Of TX Ins   | TX       | 62,844                  | 0.0037%      | 100.455%                | 14,289                 | 6,500                  | 45.4895%               |
| 8          | 19240  | Allstate Ind Co                    | IL       | 62,586                  | 0.0036%      | 100.4586%               | 58,843                 | 4,506                  | 7.6577%                |
|            | 15563  | SeaBright Ins Co                   | IL       | 61,374                  | 0.0036%      | 100.4622%               | 32,921                 | 8,018                  | 24.3553%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                  | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 36340  | Camico Mut Ins Co             | CA       | 59,011                  | 0.0034%      | 100.4656%               | 57,405                 | -81,791                | -142.4806%             |
|            | 30279  | Vantol Surety Co Inc          | SD       | 58,398                  | 0.0034%      | 100.469%                | 38,267                 | 3,984                  | 10.4111%               |
| 697        | 37060  | Old United Cas Co             | KS       | 57,845                  | 0.0034%      | 100.4724%               | 58,671                 | 79,521                 | 135.5371%              |
| 3548       | 24775  | St Paul Guardian Ins Co       | CT       | 57,579                  | 0.0034%      | 100.4758%               | 76,965                 | -23,248                | -30.2059%              |
| 281        | 26492  | Courtesy Ins Co               | FL       | 56,279                  | 0.0033%      | 100.479%                | 82,433                 | 13,942                 | 16.9131%               |
| 3489       | 19216  | Southern Ins Co               | TX       | 55,297                  | 0.0032%      | 100.4823%               | 31,299                 | 8,167                  | 26.0935%               |
| 31         | 15962  | Kansas Bankers Surety Co      | KS       | 54,596                  | 0.0032%      | 100.4855%               | 54,688                 | 112,797                | 206.2555%              |
| 111        | 24074  | Ohio Cas Ins Co               | OH       | 54,440                  | 0.0032%      | 100.4886%               | 85,574                 | 100,623                | 117.5859%              |
| 457        | 19828  | Argonaut Midwest Ins Co       | IL       | 53,676                  | 0.0031%      | 100.4918%               | 54,575                 | 22,479                 | 41.1892%               |
| 2538       | 15954  | AmTrust Ins Co of KS Inc      | KS       | 53,562                  | 0.0031%      | 100.4949%               | 21,748                 | 3,215                  | 14.783%                |
| 626        | 18279  | Bankers Standard Ins Co       | PA       | 52,905                  | 0.0031%      | 100.498%                | 36,098                 | 12,674                 | 35.11%                 |
| 199        | 23264  | Inland Ins Co                 | NE       | 51,585                  | 0.003%       | 100.501%                | 30,132                 | 525                    | 1.7423%                |
| 2698       | 14460  | Podiatry Ins Co Of Amer       | IL       | 49,934                  | 0.0029%      | 100.5039%               | 51,540                 | -1,305                 | -2.532%                |
| 574        | 31089  | Repwest Ins Co                | AZ       | 48,427                  | 0.0028%      | 100.5067%               | 48,427                 | 2,279                  | 4.7061%                |
|            | 16705  | Dealers Assur Co              | OH       | 46,338                  | 0.0027%      | 100.5094%               | 9,980                  | 10,935                 | 109.5691%              |
| 4705       | 11592  | International Fidelity Ins Co | NJ       | 45,900                  | 0.0027%      | 100.5121%               | 47,655                 | -612                   | -1.2842%               |
| 1129       | 20648  | Employers Fire Ins Co         | MA       | 45,710                  | 0.0027%      | 100.5147%               | 47,748                 | 61,879                 | 129.595%               |
| 761        | 22810  | Chicago Ins Co                | IL       | 41,869                  | 0.0024%      | 100.5172%               | 100,967                | -25,004                | -24.7645%              |
| 3219       | 27073  | Nipponkoa Ins Co Ltd US Br    | NY       | 40,039                  | 0.0023%      | 100.5195%               | 60,396                 | 143,139                | 237.0008%              |
| 4716       | 26220  | Yosemite Ins Co               | IN       | 39,347                  | 0.0023%      | 100.5218%               | 32,119                 | 4,870                  | 15.1624%               |
| 3416       | 20370  | AXIS Reins Co                 | NY       | 39,227                  | 0.0023%      | 100.5241%               | 39,800                 | 25,827                 | 64.892%                |
| 124        | 23396  | Amerisure Mut Ins Co          | MI       | 38,420                  | 0.0022%      | 100.5263%               | 40,879                 | 5,805                  | 14.2004%               |
| 98         | 32603  | Berkley Ins Co                | DE       | 38,000                  | 0.0022%      | 100.5286%               | 42,701                 | 3,512                  | 8.2246%                |
|            | 36650  | Guarantee Co Of N Amer USA    | MI       | 37,505                  | 0.0022%      | 100.5307%               | 55,994                 | 0                      | 0%                     |
| 150        | 24139  | Old Republic Gen Ins Corp     | IL       | 36,904                  | 0.0022%      | 100.5329%               | 22,651                 | 5,099                  | 22.5111%               |
|            | 29530  | AXA Art Ins Corp              | NY       | 36,683                  | 0.0021%      | 100.535%                | 35,402                 | 73,528                 | 207.6945%              |



## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                  | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 23728  | National Gen Ins Co           | MO       | 36,067                  | 0.0021%      | 100.5371%               | 31,554                 | 1,140                  | 3.6129%                |
| 98         | 25224  | Great Divide Ins Co           | ND       | 35,324                  | 0.0021%      | 100.5392%               | 40,118                 | 13,248                 | 33.0226%               |
| 457        | 19860  | Argonaut Great Central Ins Co | IL       | 33,983                  | 0.002%       | 100.5412%               | 69,299                 | -42,067                | -60.7036%              |
| 225        | 28886  | Transguard Ins Co Of Amer Inc | IL       | 31,643                  | 0.0018%      | 100.543%                | 32,087                 | -7,610                 | -23.7168%              |
| 70         | 37710  | First Amer Prop & Cas Ins Co  | CA       | 30,802                  | 0.0018%      | 100.5448%               | 15,146                 | 0                      | 0%                     |
| 31         | 11967  | General Star Natl Ins Co      | OH       | 29,551                  | 0.0017%      | 100.5465%               | 27,900                 | -6,000                 | -21.5054%              |
| 111        | 44393  | West Amer Ins Co              | IN       | 29,248                  | 0.0017%      | 100.5482%               | 29,816                 | 9,264                  | 31.0706%               |
|            | 42234  | Minnesota Lawyers Mut Ins Co  | MN       | 27,588                  | 0.0016%      | 100.5498%               | 22,132                 | 1,682                  | 7.5999%                |
| 4254       | 40827  | Virginia Surety Co Inc        | IL       | 27,495                  | 0.0016%      | 100.5514%               | 26,392                 | -33,283                | -126.1102%             |
| 256        | 16608  | New York Marine & Gen Ins Co  | NY       | 27,420                  | 0.0016%      | 100.553%                | 27,459                 | 19,759                 | 71.9582%               |
| 3589       | 10784  | Maxum Cas Ins Co              | DE       | 25,133                  | 0.0015%      | 100.5545%               | 26,806                 | -20,811                | -77.6356%              |
| 291        | 13331  | American Hardware Mut Ins Co  | OH       | 24,261                  | 0.0014%      | 100.5559%               | 24,783                 | 15,768                 | 63.6243%               |
|            | 40517  | Advantage Workers Comp Ins Co | IN       | 24,169                  | 0.0014%      | 100.5573%               | 15,459                 | -163                   | -1.0544%               |
| 1346       | 39969  | American Safety Cas Ins Co    | OK       | 23,396                  | 0.0014%      | 100.5587%               | 18,327                 | -127,331               | -694.7727%             |
| 3488       | 27081  | Bond Safeguard Ins Co         | IL       | 22,738                  | 0.0013%      | 100.56%                 | 8,814                  | 919                    | 10.4266%               |
| 3495       | 22268  | Infinity Ins Co               | IN       | 22,728                  | 0.0013%      | 100.5613%               | 22,311                 | 1,633                  | 7.3193%                |
| 31         | 20044  | Cornhusker Cas Co             | NE       | 21,437                  | 0.0012%      | 100.5626%               | 17,180                 | 23,522                 | 136.915%               |
| 201        | 14249  | Founders Ins Co               | IL       | 20,668                  | 0.0012%      | 100.5638%               | 23,042                 | 356                    | 1.545%                 |
| 1316       | 13722  | Knightbrook Ins Co            | DE       | 19,640                  | 0.0011%      | 100.5649%               | 3,279                  | 5,476                  | 167.0021%              |
| 689        | 33162  | Bankers Ins Co                | FL       | 19,356                  | 0.0011%      | 100.5661%               | 19,312                 | 11,389                 | 58.9737%               |
| 411        | 19941  | American Commerce Ins Co      | OH       | 19,213                  | 0.0011%      | 100.5672%               | 21,847                 | -41,552                | -190.1955%             |
| 155        | 10243  | National Continental Ins Co   | NY       | 19,114                  | 0.0011%      | 100.5683%               | 31,322                 | 3,738                  | 11.9341%               |
| 3703       | 43702  | Tower Natl Ins Co             | MA       | 19,090                  | 0.0011%      | 100.5694%               | 21,290                 | 2,734                  | 12.8417%               |
| 155        | 24260  | Progressive Cas Ins Co        | OH       | 18,692                  | 0.0011%      | 100.5705%               | 12,249                 | -40,253                | -328.6227%             |
| 250        | 13692  | Donegal Mut Ins Co            | PA       | 18,541                  | 0.0011%      | 100.5716%               | 9,944                  | 0                      | 0%                     |
| 1113       | 22241  | Medmarc Cas Ins Co            | VT       | 17,976                  | 0.001%       | 100.5726%               | 18,489                 | -31,964                | -172.8812%             |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                      | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 25453  | Nationwide Ins Co Of Amer         | WI       | 16,925                  | 0.001%       | 100.5736%               | 16,683                 | 5,460                  | 32.7279%               |
| 572        | 12304  | Accident Fund Gen Ins Co          | MI       | 16,745                  | 0.001%       | 100.5746%               | 12,357                 | 0                      | 0%                     |
| 1129       | 38369  | Northern Assur Co Of Amer         | MA       | 15,505                  | 0.0009%      | 100.5755%               | 20,618                 | -41,766                | -202.5706%             |
| 19         | 42986  | Standard Guar Ins Co              | DE       | 14,340                  | 0.0008%      | 100.5763%               | 14,127                 | 29,162                 | 206.4274%              |
| 421        | 24350  | Triad Guar Ins Corp               | IL       | 13,847                  | 0.0008%      | 100.5772%               | 13,847                 | 769                    | 5.5535%                |
| 79         | 38601  | MIC Prop & Cas Ins Corp           | MI       | 13,787                  | 0.0008%      | 100.578%                | 3,829                  | 4                      | 0.1045%                |
| 158        | 31348  | Crum & Forster Ind Co             | DE       | 13,531                  | 0.0008%      | 100.5787%               | 13,540                 | -36,956                | -272.9394%             |
|            | 30082  | CPA Ins Co                        | MI       | 13,284                  | 0.0008%      | 100.5795%               | 13,284                 | 298                    | 2.2433%                |
| 680        | 31895  | American Interstate Ins Co        | LA       | 13,154                  | 0.0008%      | 100.5803%               | 10,508                 | -203,604               | -1,937.6094%           |
| 181        | 32778  | Washington Intl Ins Co            | NH       | 13,090                  | 0.0008%      | 100.581%                | 10,982                 | 1,486                  | 13.5312%               |
|            | 26697  | Casualty Underwriters Ins Co      | UT       | 12,004                  | 0.0007%      | 100.5817%               | 7,247                  | 149                    | 2.056%                 |
|            | 37206  | Contractors Bonding & Ins Co      | WA       | 11,966                  | 0.0007%      | 100.5824%               | 7,435                  | 1,345                  | 18.0901%               |
| 201        | 25976  | Utica Mut Ins Co                  | NY       | 11,592                  | 0.0007%      | 100.5831%               | 18,404                 | -14,052                | -76.353%               |
| 669        | 30325  | Zale Ind Co                       | TX       | 10,764                  | 0.0006%      | 100.5837%               | 10,764                 | 85                     | 0.7897%                |
| 2698       | 10222  | PACO Assur Co Inc                 | IL       | 10,709                  | 0.0006%      | 100.5844%               | 9,064                  | 4,015                  | 44.2961%               |
| 517        | 41343  | HDI Gerling Amer Ins Co           | IL       | 10,566                  | 0.0006%      | 100.585%                | 12,392                 | 467                    | 3.7686%                |
| 55         | 11983  | Auto Club Prop Cas Ins Co         | IA       | 10,332                  | 0.0006%      | 100.5856%               | 10,811                 | 1,445                  | 13.366%                |
| 867        | 40460  | Sagamore Ins Co                   | IN       | 9,999                   | 0.0006%      | 100.5862%               | 8,965                  | 24,183                 | 269.749%               |
| 349        | 13978  | Florists Mut Ins Co               | IL       | 9,954                   | 0.0006%      | 100.5868%               | 10,505                 | 371                    | 3.5317%                |
| 572        | 12305  | Accident Fund Natl Ins Co         | MI       | 8,999                   | 0.0005%      | 100.5873%               | 7,979                  | -1                     | -0.0125%               |
| 761        | 20516  | Euler Hermes Amer Credit Ind Co   | MD       | 8,968                   | 0.0005%      | 100.5878%               | 8,546                  | -8,387                 | -98.1395%              |
| 3592       | 12750  | Evergreen Natl Ind Co             | OH       | 8,663                   | 0.0005%      | 100.5883%               | 12,132                 | -4,053                 | -33.4075%              |
| 1          | 36153  | Aetna Ins Co of CT                | CT       | 8,227                   | 0.0005%      | 100.5888%               | 5,812                  | -894                   | -15.382%               |
| 150        | 41424  | Pennsylvania Manufacturers Ind Co | PA       | 8,171                   | 0.0005%      | 100.5893%               | 4,974                  | 1,209                  | 24.3064%               |
| 218        | 24047  | Surety Bonding Co Of Amer         | SD       | 8,158                   | 0.0005%      | 100.5897%               | 9,112                  | -2,053                 | -22.5307%              |
| 3703       | 44300  | Tower Ins Co Of NY                | NY       | 7,734                   | 0.0005%      | 100.5902%               | 9,959                  | 2,242                  | 22.5123%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                         | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|--------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 26050  | Response Worldwide Ins Co            | IL       | 7,733                   | 0.0005%      | 100.5906%               | 7,513                  | 599                    | 7.9728%                |
|            | 22950  | Acstar Ins Co                        | IL       | 6,478                   | 0.0004%      | 100.591%                | 13,046                 | -2,118                 | -16.2349%              |
| 84         | 33723  | Great Amer Spirit Ins Co             | OH       | 5,729                   | 0.0003%      | 100.5914%               | 2,148                  | 406                    | 18.9013%               |
| 3488       | 13307  | Lexon Ins Co                         | TX       | 5,712                   | 0.0003%      | 100.5917%               | 29,339                 | 35,000                 | 119.2951%              |
| 215        | 31968  | Merastar Ins Co                      | IL       | 4,675                   | 0.0003%      | 100.592%                | 4,910                  | 15,437                 | 314.3992%              |
| 212        | 34347  | Colonial Amer Cas & Surety Co        | MD       | 4,304                   | 0.0003%      | 100.5922%               | 11,464                 | 1,468                  | 12.8053%               |
| 4715       | 22551  | Mitsui Sumitomo Ins USA Inc          | NY       | 4,240                   | 0.0002%      | 100.5925%               | 6,153                  | 428                    | 6.956%                 |
| 2898       | 37850  | Pacific Specialty Ins Co             | CA       | 4,172                   | 0.0002%      | 100.5927%               | 3,274                  | 0                      | 0%                     |
| 922        | 27847  | Insurance Co Of The West             | CA       | 4,133                   | 0.0002%      | 100.5929%               | 5,919                  | -1,204                 | -20.3413%              |
| 31         | 20052  | National Liab & Fire Ins Co          | CT       | 4,123                   | 0.0002%      | 100.5932%               | 4,298                  | -12,966                | -301.6752%             |
| 98         | 31003  | Tri State Ins Co Of MN               | MN       | 4,059                   | 0.0002%      | 100.5934%               | 4,059                  | -448,449               | -11,048.2631%          |
| 12         | 19399  | AIU Ins Co                           | NY       | 3,978                   | 0.0002%      | 100.5936%               | 3,978                  | 1,381                  | 34.7159%               |
|            | 10758  | Colonial Surety Co                   | PA       | 3,381                   | 0.0002%      | 100.5938%               | 3,059                  | -1,628                 | -53.22%                |
| 150        | 36897  | Manufacturers Alliance Ins Co        | PA       | 3,365                   | 0.0002%      | 100.594%                | 6,570                  | 961                    | 14.6271%               |
| 225        | 20010  | Acceptance Ind Ins Co                | NE       | 2,854                   | 0.0002%      | 100.5942%               | 12,305                 | -44,646                | -362.8281%             |
| 3548       | 19062  | Automobile Ins Co Of Hartford CT     | CT       | 2,710                   | 0.0002%      | 100.5944%               | 2,758                  | -1,385                 | -50.2175%              |
| 2638       | 11127  | Professional Solutions Ins Co        | IA       | 2,604                   | 0.0002%      | 100.5945%               | 2,604                  | -1,014                 | -38.9401%              |
| 626        | 22713  | Insurance Co of N Amer               | PA       | 2,286                   | 0.0001%      | 100.5947%               | 1,944                  | 13,873                 | 713.6317%              |
| 4694       | 13634  | Essent Guar Inc                      | PA       | 2,116                   | 0.0001%      | 100.5948%               | 2,116                  | 0                      | 0%                     |
| 31         | 37923  | Seaworthy Ins Co                     | MD       | 2,022                   | 0.0001%      | 100.5949%               | 1,668                  | 0                      | 0%                     |
| 4011       | 29823  | Genworth Residential Mortgage Ins Co | NC       | 1,969                   | 0.0001%      | 100.595%                | 1,969                  | -413                   | -20.9751%              |
| 920        | 32859  | Penn Amer Ins Co                     | PA       | 1,884                   | 0.0001%      | 100.5951%               | 2,124                  | 2,194                  | 103.2957%              |
|            | 10676  | First Guard Ins Co                   | AZ       | 1,874                   | 0.0001%      | 100.5952%               | 1,874                  | 128                    | 6.8303%                |
| 212        | 20796  | 21st Century Premier Ins Co          | PA       | 1,629                   | 0.0001%      | 100.5953%               | 1,707                  | 167                    | 9.7832%                |
| 352        | 28657  | HSBC Ins Co of DE                    | DE       | 1,622                   | 0.0001%      | 100.5954%               | 1,622                  | 0                      | 0%                     |
| 3098       | 41238  | Trans Pacific Ins Co                 | NY       | 1,551                   | 0.0001%      | 100.5955%               | 2,080                  | 1,780                  | 85.5769%               |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                        | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|-------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 10069  | Housing Authority Prop A Mut Co     | VT       | 1,484                   | 0.0001%      | 100.5956%               | 1,484                  | 84                     | 5.6604%                |
| 108        | 30562  | American Manufacturers Mut Ins Co   | IL       | 1,449                   | 0.0001%      | 100.5957%               | 1,449                  | 8,938                  | 616.8392%              |
| 1169       | 11231  | Generali Us Branch                  | NY       | 1,281                   | 0.0001%      | 100.5958%               | 1,217                  | 0                      | 0%                     |
|            | 41394  | Benchmark Ins Co                    | KS       | 1,265                   | 0.0001%      | 100.5958%               | 776                    | 255                    | 32.8608%               |
| 594        | 19984  | ACIG Ins Co                         | IL       | 1,157                   | 0.0001%      | 100.5959%               | 1,157                  | 206                    | 17.8047%               |
| 508        | 10801  | Fortress Ins Co                     | IL       | 1,140                   | 0.0001%      | 100.596%                | 972                    | 316                    | 32.5103%               |
| 225        | 36560  | Service Ins Co                      | FL       | 1,117                   | 0.0001%      | 100.596%                | 1,117                  | 0                      | 0%                     |
|            | 10916  | Suretec Ins Co                      | TX       | 1,100                   | 0.0001%      | 100.5961%               | 953                    | 238                    | 24.9738%               |
| 828        | 42390  | Amguard Ins Co                      | PA       | 1,088                   | 0.0001%      | 100.5962%               | 513                    | 34                     | 6.6277%                |
| 3548       | 36137  | Travelers Commercial Ins Co         | CT       | 1,044                   | 0.0001%      | 100.5962%               | 1,879                  | -68                    | -3.6189%               |
| 311        | 14788  | NGM Ins Co                          | FL       | 944                     | 0.0001%      | 100.5963%               | 971                    | 94                     | 9.6807%                |
|            | 23663  | National Amer Ins Co                | OK       | 918                     | 0.0001%      | 100.5963%               | 1,083                  | 8,469                  | 781.9945%              |
| 866        | 40436  | Stratford Ins Co                    | NH       | 841                     | 0%           | 100.5964%               | 78                     | -10,980                | -14,076.9231%          |
|            | 12190  | American Pet Ins Co                 | NY       | 756                     | 0%           | 100.5964%               | 751                    | -60                    | -7.9893%               |
| 31         | 27812  | Columbia Ins Co                     | NE       | 649                     | 0%           | 100.5965%               | 649                    | 35                     | 5.3929%                |
| 450        | 26581  | Independence Amer Ins Co            | DE       | 491                     | 0%           | 100.5965%               | 491                    | -503                   | -102.444%              |
| 50         | 23655  | Modern Serv Ins Co                  | IL       | 406                     | 0%           | 100.5965%               | 398                    | 0                      | 0%                     |
| 785        | 37184  | Deerfield Ins Co                    | IL       | 397                     | 0%           | 100.5965%               | 2,456                  | 101                    | 4.1124%                |
| 4011       | 18759  | Genworth Residential Mortgage Assur | NC       | 394                     | 0%           | 100.5965%               | 394                    | 0                      | 0%                     |
| 108        | 22977  | Lumbermens Mut Cas Co               | IL       | 376                     | 0%           | 100.5966%               | 376                    | -5,539                 | -1,473.1383%           |
|            | 30996  | Minnesota Surety And Trust Co       | MN       | 350                     | 0%           | 100.5966%               | 527                    | 0                      | 0%                     |
| 158        | 13269  | Zenith Ins Co                       | CA       | 277                     | 0%           | 100.5966%               | 414                    | -947                   | -228.744%              |
|            | 10749  | Intrepid Ins Co                     | MI       | 219                     | 0%           | 100.5966%               | 4,775                  | -5                     | -0.1047%               |
|            | 26565  | Ohio Ind Co                         | OH       | 200                     | 0%           | 100.5966%               | 200                    | 0                      | 0%                     |
|            | 12297  | Petroleum Cas Co                    | TX       | 200                     | 0%           | 100.5966%               | 120                    | 0                      | 0%                     |
| 783        | 28860  | RLI Ind Co                          | IL       | 100                     | 0%           | 100.5966%               | 268                    | -41                    | -15.2985%              |

## Market Share by Line of Business - Property & Casualty

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|------------|--------|--------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 33022  | AXA Ins Co                     | NY       | 5                       | 0%           | 100.5967%               | 4,069                  | 27,564                 | 677.4146%              |
| 108        | 22918  | American Motorists Ins Co      | IL       | 4                       | 0%           | 100.5967%               | 4                      | -18,182                | -454,550%              |
|            | 10659  | Diamond Ins Co                 | IL       | 0                       | 0%           | 100.5967%               | 0                      | -20,466                | 0%                     |
| 4698       | 43460  | Aspen Amer Ins Co              | TX       | 0                       | 0%           | 100.5967%               | 1,994                  | 148                    | 7.4223%                |
|            | 22896  | Aca Fin Guar Corp              | MD       | 0                       | 0%           | 100.5967%               | 30,685                 | 0                      | 0%                     |
|            | 24899  | Alea North America Ins Co      | NY       | 0                       | 0%           | 100.5967%               | 0                      | -50,205                | 0%                     |
|            | 25771  | CIFG Assur N Amer Inc          | NY       | 0                       | 0%           | 100.5967%               | 1,008                  | 0                      | 0%                     |
|            | 26379  | Accredited Surety & Cas Co Inc | FL       | 0                       | 0%           | 100.5967%               | 0                      | -102                   | 0%                     |
|            | 26905  | Century Natl Ins Co            | CA       | 0                       | 0%           | 100.5967%               | 11                     | -3                     | -27.2727%              |
| 8          | 10358  | Encompass Ins Co               | IL       | 0                       | 0%           | 100.5967%               | 0                      | -1,725                 | 0%                     |
| 8          | 36455  | Northbrook Ind Co              | IL       | 0                       | 0%           | 100.5967%               | 0                      | -34                    | 0%                     |
| 8          | 37907  | Deerbrook Ins Co               | IL       | 0                       | 0%           | 100.5967%               | 0                      | -41                    | 0%                     |
| 12         | 24376  | American Gen Ind Co            | IL       | 0                       | 0%           | 100.5967%               | 1                      | 0                      | 0%                     |
| 31         | 38962  | Genesis Ins Co                 | CT       | 0                       | 0%           | 100.5967%               | 0                      | -22,000                | 0%                     |
| 31         | 44784  | Fairfield Ins Co               | CT       | 0                       | 0%           | 100.5967%               | 0                      | -5,000                 | 0%                     |
| 74         | 11123  | Safety First Ins Co            | IL       | 0                       | 0%           | 100.5967%               | 0                      | -847                   | 0%                     |
| 105        | 18740  | MGIC Ind Corp                  | WI       | 0                       | 0%           | 100.5967%               | 4                      | 0                      | 0%                     |
| 108        | 27138  | Lumbermens Cas Ins Co          | IL       | 0                       | 0%           | 100.5967%               | 0                      | 2                      | 0%                     |
| 111        | 24198  | Peerless Ins Co                | NH       | 0                       | 0%           | 100.5967%               | 0                      | 8,077                  | 0%                     |
| 111        | 32352  | LM Prop & Cas Ins Co           | IN       | 0                       | 0%           | 100.5967%               | 0                      | -7,431                 | 0%                     |
| 111        | 36447  | LM Gen Ins Co                  | IL       | 0                       | 0%           | 100.5967%               | 0                      | -11                    | 0%                     |
| 124        | 19488  | Amerisure Ins Co               | MI       | 0                       | 0%           | 100.5967%               | 0                      | 23                     | 0%                     |
| 140        | 37877  | Nationwide Prop & Cas Ins Co   | OH       | 0                       | 0%           | 100.5967%               | 0                      | 97                     | 0%                     |
| 155        | 32786  | Progressive Specialty Ins Co   | OH       | 0                       | 0%           | 100.5967%               | 0                      | 107,273                | 0%                     |
| 156        | 31909  | American Concept Ins Co        | RI       | 0                       | 0%           | 100.5967%               | 0                      | -35                    | 0%                     |
| 158        | 10220  | Commonwealth Ins Co Of Amer    | WA       | 0                       | 0%           | 100.5967%               | 1,909                  | -8,809                 | -461.4458%             |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                     | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|----------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 25070  | Clearwater Ins Co                | DE       | 0                       | 0%           | 100.5967%               | 0                      | -1,246                 | 0%                     |
| 158        | 25534  | TIG Ins Co                       | CA       | 0                       | 0%           | 100.5967%               | 0                      | -1,299,846             | 0%                     |
| 158        | 30007  | General Fidelity Ins Co          | SC       | 0                       | 0%           | 100.5967%               | -3,023                 | 32,113                 | -1,062.2891%           |
| 194        | 30180  | Assured Guar Corp                | MD       | 0                       | 0%           | 100.5967%               | 59,118                 | 0                      | 0%                     |
| 212        | 34789  | 21st Century Centennial Ins Co   | PA       | 0                       | 0%           | 100.5967%               | 0                      | -241                   | 0%                     |
| 215        | 40703  | Unitrin Safeguard Ins Co         | WI       | 0                       | 0%           | 100.5967%               | 0                      | -7,558                 | 0%                     |
| 218        | 13200  | Universal Surety Of Amer         | SD       | 0                       | 0%           | 100.5967%               | 40                     | -16                    | -40%                   |
| 228        | 24120  | Westfield Natl Ins Co            | OH       | 0                       | 0%           | 100.5967%               | 0                      | -2,185                 | 0%                     |
| 241        | 22926  | Economy Fire & Cas Co            | IL       | 0                       | 0%           | 100.5967%               | 0                      | -20                    | 0%                     |
| 241        | 38067  | Economy Preferred Ins Co         | IL       | 0                       | 0%           | 100.5967%               | 0                      | -4                     | 0%                     |
| 291        | 14338  | Iowa Mut Ins Co                  | IA       | 0                       | 0%           | 100.5967%               | 0                      | 3,806                  | 0%                     |
| 311        | 22098  | Grain Dealers Mut Ins Co         | IN       | 0                       | 0%           | 100.5967%               | 0                      | 62                     | 0%                     |
| 313        | 17965  | American Sentinel Ins Co         | PA       | 0                       | 0%           | 100.5967%               | 0                      | 1,440                  | 0%                     |
| 479        | 11177  | First Fin Ins Co                 | IL       | 0                       | 0%           | 100.5967%               | 0                      | -11,436                | 0%                     |
| 517        | 20532  | Clarendon Natl Ins Co            | NJ       | 0                       | 0%           | 100.5967%               | 0                      | -8,977                 | 0%                     |
| 528        | 12041  | MBIA Ins Corp                    | NY       | 0                       | 0%           | 100.5967%               | 306,239                | 0                      | 0%                     |
| 626        | 20710  | Century Ind Co                   | PA       | 0                       | 0%           | 100.5967%               | 0                      | 46,343                 | 0%                     |
| 831        | 35602  | Ohic Ins Co                      | OH       | 0                       | 0%           | 100.5967%               | 0                      | -80                    | 0%                     |
| 855        | 14583  | Millers First Ins Co             | IL       | 0                       | 0%           | 100.5967%               | 0                      | -3,552                 | 0%                     |
| 855        | 40185  | Millers Classified Ins Co        | WI       | 0                       | 0%           | 100.5967%               | 0                      | -488                   | 0%                     |
| 1129       | 21962  | Pennsylvania Gen Ins Co          | PA       | 0                       | 0%           | 100.5967%               | 0                      | -1,751                 | 0%                     |
| 1129       | 38776  | White Mountains Reins Co of Amer | NY       | 0                       | 0%           | 100.5967%               | 0                      | 151                    | 0%                     |
| 1248       | 18708  | Ambac Assur Corp                 | WI       | 0                       | 0%           | 100.5967%               | 293,346                | 0                      | 0%                     |
| 2538       | 11044  | GMAC Ins Co Online Inc           | MO       | 0                       | 0%           | 100.5967%               | 4,367                  | 16,916                 | 387.3597%              |
| 2698       | 33391  | ProAssurance Ind Co Inc          | AL       | 0                       | 0%           | 100.5967%               | 0                      | -380,940               | 0%                     |
| 3239       | 22730  | Allied World Reins Co            | NH       | 0                       | 0%           | 100.5967%               | 0                      | -5,822                 | 0%                     |

## Market Share by Line of Business - Property & Casualty

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| Group Code | Cocode | Company Name                         | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Losses Incurred | Pure Direct Loss Ratio |
|------------|--------|--------------------------------------|----------|-------------------------|--------------|-------------------------|------------------------|------------------------|------------------------|
|            | 15610  | AXIS Specialty Ins Co                | CT       | 0                       | 0%           | 100.5967%               | 0                      | -36,848                | 0%                     |
| 3548       | 22233  | Select Ins Co                        | TX       | 0                       | 0%           | 100.5967%               | 0                      | -39                    | 0%                     |
| 3548       | 36170  | Travelers Cas Co Of CT               | CT       | 0                       | 0%           | 100.5967%               | 0                      | -24                    | 0%                     |
| 3548       | 41750  | St Paul Medical Liab Ins Co          | CT       | 0                       | 0%           | 100.5967%               | 0                      | -38                    | 0%                     |
| 3548       | 41769  | Athena Assur Co                      | CT       | 0                       | 0%           | 100.5967%               | 0                      | -1,117                 | 0%                     |
| 4509       | 23647  | Ironshore Ind Inc                    | MN       | 0                       | 0%           | 100.5967%               | 0                      | 686                    | 0%                     |
| 4675       | 14591  | Milwaukee Ins Co                     | WI       | 0                       | 0%           | 100.5967%               | 0                      | -20,274                | 0%                     |
| 4676       | 20311  | Syncora Guar Inc                     | NY       | 0                       | 0%           | 100.5967%               | 23,652                 | 0                      | 0%                     |
|            | 12815  | Financial Guar Ins Co                | NY       | 0                       | 0%           | 100.5967%               | 12,636                 | 0                      | 0%                     |
| 4011       | 16675  | Genworth Mortgage Ins Corp Of NC     | NC       | -3                      | -0%          | 100.5967%               | 24                     | 0                      | 0%                     |
| 93         | 22608  | National Specialty Ins Co            | TX       | -64                     | -0%          | 100.5966%               | 1,361                  | 8,686                  | 638.2072%              |
| 215        | 38156  | Alpha Prop & Cas Ins Co              | WI       | -147                    | -0%          | 100.5966%               | -147                   | -329,598               | 224,216.3265%          |
| 1129       | 27154  | Atlantic Specialty Ins Co            | NY       | -1,216                  | -0.0001%     | 100.5966%               | 648                    | -518                   | -79.9383%              |
| 1326       | 33855  | Lincoln Gen Ins Co                   | PA       | -1,725                  | -0.0001%     | 100.5965%               | -1,746                 | -36,543                | 2,092.9553%            |
| 4636       | 21296  | Alterra Amer Ins Co                  | IN       | -1,797                  | -0.0001%     | 100.5964%               | -679                   | -388                   | 57.1429%               |
|            | 38733  | Alaska Natl Ins Co                   | AK       | -2,027                  | -0.0001%     | 100.5962%               | -2,012                 | -1,659                 | 82.4553%               |
| 1321       | 37931  | American Farmers & Ranchers Ins Co   | OK       | -2,916                  | -0.0002%     | 100.5961%               | 44,347                 | 102,058                | 230.1351%              |
| 111        | 33600  | LM Ins Corp                          | IL       | -4,290                  | -0.0003%     | 100.5958%               | 984                    | 538,367                | 54,712.0935%           |
| 471        | 39527  | Heritage Ind Co                      | CA       | -13,187                 | -0.0008%     | 100.5951%               | 113,242                | 60,786                 | 53.678%                |
| 3548       | 25879  | Fidelity & Guar Ins Underwriters Inc | WI       | -16,811                 | -0.001%      | 100.5941%               | -5,463                 | 76,723                 | -1,404.4115%           |
| 4705       | 13285  | Allegheny Cas Co                     | PA       | -57,650                 | -0.0034%     | 100.5907%               | -22,761                | -9,614                 | 42.2389%               |
| 150        | 12262  | Pennsylvania Manufacturers Assoc Ins | PA       | -69,606                 | -0.0041%     | 100.5867%               | -52,658                | -14,364                | 27.2779%               |
| 12         | 40258  | Chartis Cas Co                       | PA       | -126,702                | -0.0074%     | 100.5793%               | -116,407               | -50,293                | 43.2044%               |
| 12         | 19380  | American Home Assur Co               | NY       | -326,136                | -0.019%      | 100.5603%               | -331,937               | 126,733                | -38.1798%              |
| 553        | 24678  | Arrowood Ind Co                      | DE       | -9,611,521              | -0.5603%     | 100%                    | -9,611,521             | 299,744                | -3.1186%               |
|            |        | <b>595 Companies in Report</b>       |          | <b>1,715,543,288</b>    | <b>100%</b>  | <b>100%</b>             | <b>1,673,599,854</b>   | <b>1,135,041,466</b>   | <b>67.8204%</b>        |