

# Market Share Life & Annuity

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Selected Criteria						
Year: 2010		State: SD		Codelist Basis: Licensed		Round by Thousands: No
Include Zero Companies: No		Line of Business: Total		Premium Type: Total		
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
918	65056	Jackson Natl Life Ins Co	MI	86,118,806	7.6167%	7.6167%
304	79227	Pruco Life Ins Co	AZ	69,366,478	6.1351%	13.7518%
826	91596	New York Life Ins & Ann Corp	DE	60,527,418	5.3533%	19.1052%
904	65838	John Hancock Life Ins Co (USA)	MI	56,012,998	4.954%	24.0592%
826	66915	New York Life Ins Co	NY	49,677,800	4.3937%	28.4529%
4	65005	RiverSource Life Ins Co	MN	44,469,682	3.9331%	32.386%
20	65676	Lincoln Natl Life Ins Co	IN	38,782,827	3.4301%	35.8162%
860	67091	Northwestern Mut Life Ins Co	WI	37,316,518	3.3004%	39.1166%
332	61271	Principal Life Ins Co	IA	36,430,527	3.2221%	42.3387%
241	61050	MetLife Investors USA Ins Co	DE	29,148,094	2.578%	44.9167%
304	68241	Prudential Ins Co Of Amer	NJ	28,879,113	2.5542%	47.4709%
431	66044	Midland Natl Life Ins Co	IA	26,325,815	2.3284%	49.7993%
968	62944	AXA Equitable Life Ins Co	NY	22,969,527	2.0315%	51.8308%
44	61689	Aviva Life & Ann Co	IA	21,665,529	1.9162%	53.747%
12	66842	American Gen Life Ins Co of DE	DE	21,139,369	1.8697%	55.6166%
761	90611	Allianz Life Ins Co Of N Amer	MN	20,107,497	1.7784%	57.395%
91	71153	Hartford Life & Ann Ins Co	CT	19,424,675	1.718%	59.1131%
435	65935	Massachusetts Mut Life Ins Co	MA	19,375,725	1.7137%	60.8267%
709	67466	Pacific Life Ins Co	NE	18,617,309	1.6466%	62.4733%
91	88072	Hartford Life Ins Co	CT	18,244,095	1.6136%	64.0869%
468	86231	Transamerica Life Ins Co	IA	17,205,523	1.5217%	65.6087%
2658	92738	American Equity Invest Life Ins Co	IA	15,843,729	1.4013%	67.0099%
176	69108	State Farm Life Ins Co	IL	15,520,592	1.3727%	68.3827%
513	63088	Farm Bureau Life Ins Co	IA	13,486,018	1.1928%	69.5754%
549	79065	Sun Life Assur Co Of Canada US	DE	11,000,461	0.9729%	70.5484%
229	67105	Reliastar Life Ins Co	MN	10,709,704	0.9472%	71.4956%
869	66168	Minnesota Life Ins Co	MN	9,965,768	0.8814%	72.377%
458	68136	Protective Life Ins Co	TN	9,600,953	0.8492%	73.2261%
229	80942	ING USA Ann & Life Ins Co	IA	9,501,328	0.8403%	74.0665%
261	69868	United Of Omaha Life Ins Co	NE	9,251,682	0.8183%	74.8847%
473	60399	American Family Life Ins Co	WI	8,638,332	0.764%	75.6488%
12	60488	American Gen Life Ins Co	TX	8,503,612	0.7521%	76.4009%
241	65978	Metropolitan Life Ins Co	NY	8,214,835	0.7266%	77.1274%
140	66869	Nationwide Life Ins Co	OH	8,072,751	0.714%	77.8414%

## Market Share Life & Annuity

[Help](#) [E-Mail](#)

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769	68322	Great W Life & Ann Ins Co	CO	7,787,419	0.6888%	78.5302%
1	60054	Aetna Life Ins Co	CT	7,192,815	0.6362%	79.1663%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	7,140,134	0.6315%	79.7978%
408	60739	American Natl Ins Co	TX	6,990,482	0.6183%	80.4161%
431	66974	North Amer Co Life & Hlth Ins	IA	6,952,864	0.6149%	81.031%
619	60895	American United Life Ins Co	IN	6,819,802	0.6032%	81.6342%
	66850	National Western Life Ins Co	CO	5,763,429	0.5097%	82.144%
4011	65536	Genworth Life & Ann Ins Co	VA	5,615,803	0.4967%	82.6406%
304	86630	Prudential Ann Life Assur Corp	CT	5,607,780	0.496%	83.1366%
306	62626	Cuna Mut Ins Society	IA	5,141,376	0.4547%	83.5914%
1129	68608	Symetra Life Ins Co	WA	5,122,686	0.4531%	84.0444%
565	62235	Unum Life Ins Co Of Amer	ME	5,038,663	0.4456%	84.4901%
229	68713	Security Life Of Denver Ins Co	CO	4,805,355	0.425%	84.9151%
	71439	Assurity Life Ins Co	NE	4,486,627	0.3968%	85.3119%
200	69663	USAA Life Ins Co	TX	4,178,411	0.3696%	85.6815%
458	70335	West Coast Life Ins Co	NE	4,052,256	0.3584%	86.0399%
2598	63274	OM Fin Life Ins Co	MD	3,804,184	0.3365%	86.3763%
41	65919	Primerica Life Ins Co	MA	3,611,588	0.3194%	86.6957%
244	76236	Cincinnati Life Ins Co	OH	3,528,250	0.3121%	87.0078%
549	80802	US Br SunLife Assur Co Of Canada	MI	3,477,614	0.3076%	87.3154%
300	64513	Horace Mann Life Ins Co	IL	3,315,618	0.2932%	87.6086%
	64505	Homesteaders Life Co	IA	3,282,043	0.2903%	87.8989%
212	63177	Farmers New World Life Ins Co	WA	3,278,756	0.29%	88.1889%
	61492	Liberty Life Ins Co	SC	3,203,904	0.2834%	88.4723%
241	87726	Metlife Ins Co of CT	CT	3,166,360	0.28%	88.7523%
248	69973	United Life Ins Co	IA	3,120,655	0.276%	89.0283%
4011	70025	Genworth Life Ins Co	DE	3,111,822	0.2752%	89.3035%
229	86509	Ing Life Ins & Ann Co	CT	3,075,587	0.272%	89.5755%
12	60941	SunAmerica Ann & Life Assur Co	AZ	2,942,496	0.2602%	89.8358%
91	70815	Hartford Life & Accident Ins Co	CT	2,763,797	0.2444%	90.0802%
241	93513	MetLife Investors Ins Co	MO	2,622,710	0.232%	90.3122%
704	67172	Ohio Natl Life Ins Co	OH	2,518,600	0.2228%	90.535%
332	71161	Principal Natl Life Ins Co	IA	2,504,004	0.2215%	90.7564%
12	70238	Variable Ann Life Ins Co	TX	2,489,449	0.2202%	90.9766%
943	61301	Ameritas Life Ins Corp	NE	2,474,341	0.2188%	91.1954%
1266	91642	Forethought Life Ins Co	IN	2,420,424	0.2141%	91.4095%
8	65595	Lincoln Benefit Life Co	NE	2,384,018	0.2109%	91.6204%
104						

## Market Share Life & Annuity

[Help](#) [E-Mail](#)

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	70211	Reassure Amer Life Ins Co	IN	2,333,468	0.2064%	91.8268%
304	93629	Prudential Retirement Ins & Ann Co	CT	2,306,473	0.204%	92.0307%
429	64246	Guardian Life Ins Co Of Amer	NY	2,267,271	0.2005%	92.2313%
943	80837	Union Central Life Ins Co	NE	2,169,124	0.1918%	92.4231%
403	93548	PHL Variable Ins Co	CT	2,094,010	0.1852%	92.6083%
1211	66583	National Guardian Life Ins Co	WI	2,055,657	0.1818%	92.7901%
709	97268	Pacific Life & Ann Co	AZ	2,020,000	0.1787%	92.9688%
19	70408	Union Security Ins Co	KS	2,006,949	0.1775%	93.1463%
4718	60232	Philadelphia Financial Life Assur Co	PA	2,000,000	0.1769%	93.3232%
233	61263	Bankers Life & Cas Co	IL	1,988,431	0.1759%	93.4991%
1348	69019	Standard Ins Co	OR	1,902,253	0.1682%	93.6673%
169	68810	Sentry Life Ins Co	WI	1,894,883	0.1676%	93.8349%
2938	97721	Thrivent Life Ins Co	MN	1,846,614	0.1633%	93.9982%
290	60577	American Income Life Ins Co	IN	1,841,832	0.1629%	94.1611%
	88668	Mutual Of Amer Life Ins Co	NY	1,810,369	0.1601%	94.3212%
917	71129	Fort Dearborn Life Ins Co	IL	1,797,889	0.159%	94.4802%
619	69116	State Life Ins Co	IN	1,701,286	0.1505%	94.6307%
280	61190	Auto Owners Life Ins Co	MI	1,679,383	0.1485%	94.7792%
8	60186	Allstate Life Ins Co	IL	1,587,318	0.1404%	94.9196%
	62928	EMC Natl Life Co	IA	1,558,202	0.1378%	95.0575%
12	70432	Western Natl Life Ins Co	TX	1,527,596	0.1351%	95.1926%
367	72125	Physicians Life Ins Co	NE	1,509,574	0.1335%	95.3261%
84	63312	Great Amer Life Ins Co	OH	1,499,089	0.1326%	95.4587%
968	84530	US Financial Life Ins Co	OH	1,491,574	0.1319%	95.5906%
690	61751	Central States H & L Co Of Omaha	NE	1,414,871	0.1251%	95.7157%
513	62510	Equitrust Life Ins Co	IA	1,362,427	0.1205%	95.8362%
	67393	Ozark Natl Life Ins Co	MO	1,319,257	0.1167%	95.9529%
7	63258	Federated Life Ins Co	MN	1,296,860	0.1147%	96.0676%
	64580	Illinois Mut Life Ins Co	IL	1,282,452	0.1134%	96.181%
850	67644	Penn Mut Life Ins Co	PA	1,241,601	0.1098%	96.2908%
836	65242	Lafayette Life Ins Co	IN	1,122,007	0.0992%	96.3901%
468	66281	Monumental Life Ins Co	IA	1,108,770	0.0981%	96.4881%
2878	63983	United Heritage Life Ins Co	ID	1,106,570	0.0979%	96.586%
826	81353	NYLife Ins Co Of AZ	AZ	1,057,842	0.0936%	96.6796%
872	94250	Banner Life Ins Co	MD	1,051,585	0.093%	96.7726%
370	60380	American Family Life Assur Co of Col	NE	1,050,522	0.0929%	96.8655%
290	91472	Globe Life & Accident Ins Co	NE	1,018,273	0.0901%	96.9555%

## Market Share Life & Annuity

[Help](#) [E-Mail](#)

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	60542	American Home Life Ins Co	KS	921,017	0.0815%	97.037%
429	78778	Guardian Ins & Ann Co Inc	DE	906,907	0.0802%	97.1172%
140	92657	Nationwide Life & Ann Ins Co	OH	900,369	0.0796%	97.1969%
836	92622	Western Southern Life Assur Co	OH	889,989	0.0787%	97.2756%
468	91413	Western Reserve Life Assur Co of OH	OH	848,097	0.075%	97.3506%
565	68195	Provident Life & Accident Ins Co	TN	823,510	0.0728%	97.4234%
870	68675	Security Benefit Life Ins Co	KS	818,036	0.0724%	97.4958%
661	77828	Companion Life Ins Co	SC	791,487	0.07%	97.5658%
458	94099	United Investors Life Ins Co	NE	727,947	0.0644%	97.6301%
588	65129	Kansas City Life Ins Co	MO	722,118	0.0639%	97.694%
3766	60445	Sagicor Life Ins Co	TX	699,165	0.0618%	97.7559%
1280	71480	Great Western Ins Co	UT	678,205	0.06%	97.8158%
435	93432	CM Life Ins Co	CT	661,706	0.0585%	97.8744%
74	68381	Reliance Standard Life Ins Co	IL	616,902	0.0546%	97.9289%
468	70688	Transamerica Financial Life Ins Co	NY	596,239	0.0527%	97.9817%
20	67652	First Penn Pacific Life Ins Co	IN	592,906	0.0524%	98.0341%
	64017	Jefferson Natl Life Ins Co	TX	574,497	0.0508%	98.0849%
968	78077	Mony Life Ins Co Of Amer	AZ	558,862	0.0494%	98.1343%
704	89206	Ohio Natl Life Assur Corp	OH	531,141	0.047%	98.1813%
111	65315	Liberty Life Assur Co Of Boston	NH	519,507	0.0459%	98.2273%
4483	70939	Gerber Life Ins Co	NY	511,782	0.0453%	98.2725%
836	74780	Integrity Life Ins Co	OH	498,992	0.0441%	98.3167%
901	65498	Life Ins Co Of N Amer	PA	486,915	0.0431%	98.3597%
	13561	Great Plains Life Assur Co	SD	471,189	0.0417%	98.4014%
84	93661	Annuity Investors Life Ins Co	OH	467,026	0.0413%	98.4427%
468	65021	Stonebridge Life Ins Co	VT	438,880	0.0388%	98.4815%
19	67989	American Memorial Life Ins Co	SD	415,577	0.0368%	98.5183%
8	60534	American Heritage Life Ins Co	FL	408,220	0.0361%	98.5544%
	71854	AAA Life Ins Co	MI	404,648	0.0358%	98.5902%
233	65900	Conseco Life Ins Co	IN	394,808	0.0349%	98.6251%
12	70106	United States Life Ins Co In NYC	NY	379,783	0.0336%	98.6587%
290	65331	Liberty Natl Life Ins Co	NE	379,369	0.0336%	98.6922%
981	93696	Fidelity Investments Life Ins Co	UT	366,922	0.0325%	98.7247%
968	66370	Mony Life Ins Co	NY	354,702	0.0314%	98.7561%
119	65110	Kanawha Ins Co	SC	353,284	0.0312%	98.7873%
403	67814	Phoenix Life Ins Co	NY	334,849	0.0296%	98.8169%
619	67911	Pioneer Mut Life Ins Co	ND	333,639	0.0295%	98.8464%
574						

## Market Share Life & Annuity

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	76112	Oxford Life Ins Co	AZ	329,058	0.0291%	98.8755%
	77879	5 Star Life Ins Co	LA	316,115	0.028%	98.9035%
449	66540	National Farmers Union Life Ins Co	TX	310,865	0.0275%	98.931%
901	62308	Connecticut Gen Life Ins Co	CT	304,778	0.027%	98.9579%
241	63665	General Amer Life Ins Co	MO	301,526	0.0267%	98.9846%
233	70319	Washington Natl Ins Co	IN	297,724	0.0263%	99.0109%
449	61999	Americo Fin Life & Ann Ins Co	TX	287,670	0.0254%	99.0364%
634	66680	National Life Ins Co	VT	283,757	0.0251%	99.0615%
241	91626	New England Life Ins Co	MA	282,921	0.025%	99.0865%
707	62286	Golden Rule Ins Co	IN	278,031	0.0246%	99.1111%
588	67199	Old Amer Ins Co	MO	266,981	0.0236%	99.1347%
	66427	MTL Ins Co	IL	266,338	0.0236%	99.1583%
84	71404	Continental Gen Ins Co	OH	260,781	0.0231%	99.1813%
19	60275	American Bankers Life Assur Co Of FL	FL	260,222	0.023%	99.2043%
233	62065	Colonial Penn Life Ins Co	PA	254,530	0.0225%	99.2268%
19	69477	Time Ins Co	WI	246,205	0.0218%	99.2486%
626	62146	Combined Ins Co Of Amer	IL	242,576	0.0215%	99.2701%
3527	60836	American Republic Ins Co	IA	241,037	0.0213%	99.2914%
	63290	Fidelity Life Assn A Legal Reserve L	IL	233,670	0.0207%	99.3121%
565	62049	Colonial Life & Accident Ins Co	SC	217,822	0.0193%	99.3313%
212	90557	Zurich Amer Life Ins Co	IL	217,175	0.0192%	99.3505%
	65927	Lincoln Heritage Life Ins Co	IL	206,666	0.0183%	99.3688%
41	60518	American Hlth & Life Ins Co	TX	202,717	0.0179%	99.3867%
3436	68543	Liberty Bankers Life Ins Co	OK	194,681	0.0172%	99.404%
361	65811	American Modern Life Ins Co	OH	193,991	0.0172%	99.4211%
	69329	Surety Life & Cas Ins Co	ND	191,627	0.0169%	99.4381%
	68039	Presidential Life Ins Co	NY	187,726	0.0166%	99.4547%
943	60038	Acacia Life Ins Co	DC	187,637	0.0166%	99.4713%
241	97136	Metropolitan Tower Life Ins Co	DE	177,870	0.0157%	99.487%
769	80659	US Business of Canada Life Assur Co	MI	176,988	0.0157%	99.5027%
4172	69132	State Mut Ins Co	GA	170,082	0.015%	99.5177%
229	61360	Reliastar Life Ins Co Of NY	NY	169,635	0.015%	99.5327%
634	65528	Life Ins Co Of The Southwest	TX	167,025	0.0148%	99.5475%
953	67660	Pennsylvania Life Ins Co	PA	153,710	0.0136%	99.5611%
687	64211	Guarantee Trust Life Ins Co	IL	148,731	0.0132%	99.5742%
471	62383	Centurion Life Ins Co	IA	147,047	0.013%	99.5872%
850	93262	Penn Ins & Ann Co	DE	145,943	0.0129%	99.6001%

## Market Share Life & Annuity

[Help](#) [E-Mail](#)

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	61182	Aurora Natl Life Assur Co	CA	136,767	0.0121%	99.6122%
	65641	Lincoln Mut Life & Cas Ins Co	ND	132,641	0.0117%	99.624%
350	62596	Union Fidelity Life Ins Co	IL	132,296	0.0117%	99.6357%
352	93777	Household Life Ins Co	MI	127,998	0.0113%	99.647%
3891	84824	Commonwealth Ann & Life Ins Co	MA	127,582	0.0113%	99.6583%
4712	63967	Government Personnel Mut Life Ins Co	TX	127,472	0.0113%	99.6695%
968	62880	AXA Equitable Life & Ann Co	CO	119,169	0.0105%	99.6801%
276	61425	Trustmark Ins Co	IL	113,471	0.01%	99.6901%
775	90247	Pharmacists Life Ins Co	IA	111,194	0.0098%	99.7%
1216	60142	TIAA Cref Life Ins Co	NY	107,529	0.0095%	99.7095%
50	62553	Country Life Ins Co	IL	104,738	0.0093%	99.7187%
836	99937	Columbus Life Ins Co	OH	96,811	0.0086%	99.7273%
315	68594	American Amicable Life Ins Co Of TX	TX	93,376	0.0083%	99.7355%
1211	97241	Settlers Life Ins Co	WI	86,922	0.0077%	99.7432%
3527	70629	World Ins Co	NE	85,205	0.0075%	99.7508%
450	65781	Madison Natl Life Ins Co Inc	WI	83,805	0.0074%	99.7582%
41	61409	National Benefit Life Ins Co	NY	81,787	0.0072%	99.7654%
	62421	Heritage Union Life Ins Co	AZ	79,287	0.007%	99.7724%
451	71870	Fidelity Security Life Ins Co	MO	76,584	0.0068%	99.7792%
769	80705	US Br Great West Life Assur Co	MI	75,970	0.0067%	99.7859%
50	94218	Country Investors Life Assur Co	IL	75,853	0.0067%	99.7926%
	31119	Medico Ins Co	NE	75,165	0.0066%	99.7993%
290	92916	United Amer Ins Co	NE	74,714	0.0066%	99.8059%
549	80926	Sun Life & Hlth Ins Co	CT	73,354	0.0065%	99.8124%
671	80314	Unicare Life & Hlth Ins Co	IN	71,323	0.0063%	99.8187%
769	80675	US Business of Crown Life Ins Co	MI	69,664	0.0062%	99.8248%
4723	61212	Baltimore Life Ins Co	MD	67,088	0.0059%	99.8308%
449	67180	Ohio State Life Ins Co	TX	62,117	0.0055%	99.8363%
218	62413	Continental Assur Co	IL	59,511	0.0053%	99.8415%
330	60410	American Fidelity Assur Co	OK	58,593	0.0052%	99.8467%
581	61476	Boston Mut Life Ins Co	MA	56,974	0.005%	99.8518%
953	62359	Constitution Life Ins Co	TX	54,737	0.0048%	99.8566%
535	76023	Columbian Life Ins Co	IL	53,562	0.0047%	99.8613%
449	90212	Great Southern Life Ins Co	TX	53,308	0.0047%	99.866%
435	70416	MML Bay State Life Ins Co	CT	53,120	0.0047%	99.8707%
408	63657	Garden State Life Ins Co	TX	50,067	0.0044%	99.8752%
449	87645	United Fidelity Life Ins Co	TX	49,380	0.0044%	99.8795%
212						

## Market Share Life & Annuity

[Help](#) [E-Mail](#)

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	70173	Universal Underwriters Life Ins Co	KS	48,219	0.0043%	99.8838%
615	61395	Beneficial Life Ins Co	UT	46,645	0.0041%	99.8879%
	62952	Equitable Life & Cas Ins Co	UT	46,078	0.0041%	99.892%
4716	65951	Merit Life Ins Co	IN	44,655	0.0039%	99.896%
84	63479	United Teacher Assoc Ins Co	TX	44,096	0.0039%	99.8999%
	84174	Employees Life Co Mut	IL	43,533	0.0039%	99.9037%
	60429	American Fidelity Life Ins Co	FL	42,881	0.0038%	99.9075%
403	93734	Phoenix Life & Ann Co	CT	42,360	0.0037%	99.9112%
	68772	Security Mut Life Ins Co Of NY	NY	40,695	0.0036%	99.9148%
	77925	Western United Life Assur Co	WA	39,942	0.0035%	99.9184%
	68802	Sentinel Security Life Ins Co	UT	37,062	0.0033%	99.9217%
84	67083	Manhattan Natl Life Ins Co	IL	35,359	0.0031%	99.9248%
264	61832	Chesapeake Life Ins Co	OK	33,613	0.003%	99.9278%
671	61069	Anthem Life Ins Co	IN	30,101	0.0027%	99.9304%
	64343	Pacific Guardian Life Ins Co Ltd	HI	28,467	0.0025%	99.9329%
781	69744	Union Labor Life Ins Co	MD	28,160	0.0025%	99.9354%
572	77720	LifeSecure Ins Co	MI	28,133	0.0025%	99.9379%
41	69914	Sears Life Ins Co	TX	28,032	0.0025%	99.9404%
12	69256	Sunamerica Life Ins Co	AZ	27,271	0.0024%	99.9428%
449	63487	Investors Life Ins Co N Amer	TX	26,992	0.0024%	99.9452%
896	69566	Trans World Assur Co	CA	26,948	0.0024%	99.9476%
84	65722	Loyal Amer Life Ins Co	OH	26,875	0.0024%	99.95%
12	66672	American Gen Life & Acc Ins Co	TN	25,105	0.0022%	99.9522%
315	84514	Industrial Alliance Pacific Ins & Fi	WA	25,000	0.0022%	99.9544%
28	72222	Amica Life Ins Co	RI	23,495	0.0021%	99.9565%
707	79413	UnitedHealthcare Ins Co	CT	22,872	0.002%	99.9585%
1117	61883	Central United Life Ins Co	AR	21,417	0.0019%	99.9604%
872	66230	William Penn Life Ins Co Of NY	NY	20,991	0.0019%	99.9622%
408	86355	Standard Life & Accident Ins Co	TX	20,654	0.0018%	99.9641%
876	94358	USable Life	AR	20,131	0.0018%	99.9658%
4213	69396	Texas Life Ins Co	TX	19,718	0.0017%	99.9676%
8	69310	Surety Life Ins Co	NE	18,712	0.0017%	99.9692%
687	92703	United Natl Life Ins Co Of Amer	IL	18,582	0.0016%	99.9709%
953	60763	American Pioneer Life Ins Co	FL	17,454	0.0015%	99.9724%
587	61239	Bankers Fidelity Life Ins Co	GA	17,315	0.0015%	99.974%
917	84786	Colorado Bankers Life Ins Co	CO	16,285	0.0014%	99.9754%
4213	60704	Wilton Reassur Life Co of NY	NY	16,026	0.0014%	99.9768%
215						

# Market Share Life & Annuity

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	67148	Occidental Life Ins Co Of NC	TX	15,981	0.0014%	99.9782%
31	97764	Idealife Ins Co	CT	15,728	0.0014%	99.9796%
119	73288	Humana Ins Co	WI	13,935	0.0012%	99.9809%
19	65080	John Alden Life Ins Co	WI	13,340	0.0012%	99.982%
836	70483	Western & Southern Life Ins Co	OH	12,974	0.0011%	99.9832%
953	68284	Pyramid Life Ins Co	KS	12,626	0.0011%	99.9843%
863	92649	American Underwriters Life Ins Co	AZ	11,569	0.001%	99.9853%
1117	65870	Manhattan Life Ins Co	NY	10,558	0.0009%	99.9863%
150	67261	Old Republic Life Ins Co	IL	9,866	0.0009%	99.9871%
4011	12321	American Continental Ins Co	TN	8,996	0.0008%	99.9879%
588	69272	Sunset Life Ins Co Of Amer	MO	8,782	0.0008%	99.9887%
261	72850	United World Life Ins Co	NE	8,342	0.0007%	99.9894%
264	97055	Mega Life & Hlth Ins Co The	OK	7,762	0.0007%	99.9901%
565	67598	Paul Revere Life Ins Co	MA	7,526	0.0007%	99.9908%
3891	69140	First Allmerica Fin Life Ins Co	MA	7,492	0.0007%	99.9915%
492	68721	Security Life Ins Co Of Amer	MN	7,490	0.0007%	99.9921%
4299	70130	Universal Guar Life Ins Co	OH	6,750	0.0006%	99.9927%
786	63819	Unity Financial Life Ins Co	PA	6,732	0.0006%	99.9933%
801	99775	Funeral Directors Life Ins Co	TX	6,546	0.0006%	99.9939%
	77968	Family Heritage Life Ins Co Of Amer	OH	6,357	0.0006%	99.9945%
119	70580	Humanadental Ins Co	WI	5,798	0.0005%	99.995%
869	93742	Securian Life Ins Co	MN	5,587	0.0005%	99.9955%
253	64327	Harleysville Life Ins Co	PA	5,239	0.0005%	99.9959%
23	80985	BCS Life Ins Co	IL	4,581	0.0004%	99.9963%
408	71773	American Natl Life Ins Co Of TX	TX	4,288	0.0004%	99.9967%
	68985	Starmount Life Ins Co	LA	3,812	0.0003%	99.997%
215	69930	United Ins Co Of Amer	IL	3,797	0.0003%	99.9974%
429	71714	Berkshire Life Ins Co of Amer	MA	3,740	0.0003%	99.9977%
315	67946	Pioneer Security Life Ins Co	TX	3,676	0.0003%	99.998%
1347	60183	S USA Life Ins Co Inc	AZ	3,627	0.0003%	99.9984%
215	68462	Reserve Natl Ins Co	OK	3,103	0.0003%	99.9986%
4668	68632	Vantis Life Ins Co	CT	3,003	0.0003%	99.9989%
	63223	Federal Life Ins Co	IL	2,734	0.0002%	99.9991%
984	92711	HCC Life Ins Co	IN	2,718	0.0002%	99.9994%
953	69701	Union Bankers Ins Co	TX	2,509	0.0002%	99.9996%
468	79022	Transamerica Advisors Life Ins Co	AR	2,400	0.0002%	99.9998%
	89184	Sterling Investors Life Ins Co	GA	2,349	0.0002%	100%



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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	90638	Best Life & Hlth Ins Co	TX	2,202	0.0002%	100.0002%
1117	63053	Family Life Ins Co	TX	2,118	0.0002%	100.0004%
1281	68160	Balboa Life Ins Co	CA	1,879	0.0002%	100.0006%
525	67539	Pan Amer Life Ins Co	LA	1,859	0.0002%	100.0007%
20	62057	Lincoln Life & Ann Co of NY	NY	1,549	0.0001%	100.0009%
	71471	Ability Ins Co	NE	1,387	0.0001%	100.001%
454	69485	Security Natl Life Ins Co	UT	1,216	0.0001%	100.0011%
276	62863	Trustmark Life Ins Co	IL	1,131	0.0001%	100.0012%
17	97691	Life Of The South Ins Co	GA	1,063	0.0001%	100.0013%
55	84522	Auto Club Life Ins Co	MI	993	0.0001%	100.0014%
84	61727	Central Reserve Life Ins Co	OH	965	0.0001%	100.0015%
	68446	Longevity Ins Co	TX	943	0.0001%	100.0016%
429	60003	Park Avenue Life Ins Co	DE	907	0.0001%	100.0016%
	11121	Unified Life Ins Co	TX	832	0.0001%	100.0017%
264	66087	Mid West Natl Life Ins Co Of TN	TX	829	0.0001%	100.0018%
786	70114	Unity Mut Life Ins Co	NY	700	0.0001%	100.0018%
1531	69647	Molina Hlthcare Ins Co	OH	698	0.0001%	100.0019%
669	71323	Zale Life Ins Co	AZ	639	0.0001%	100.002%
370	71730	Continental Amer Ins Co	SC	600	0.0001%	100.002%
	64904	Investors Heritage Life Ins Co	KY	589	0.0001%	100.0021%
781	86371	Ullico Life Ins Co	TX	577	0.0001%	100.0021%
306	86126	Members Life Ins Co	IA	575	0.0001%	100.0022%
315	91693	IA Amer Life Ins Co	GA	551	0%	100.0022%
1295	80799	Celtic Ins Co	IL	493	0%	100.0023%
4299	60291	American Capitol Ins Co	TX	489	0%	100.0023%
839	62324	Freedom Life Ins Co Of Amer	TX	480	0%	100.0023%
901	67369	Cigna Hlth & Life Ins Co	CT	423	0%	100.0024%
84	67903	Provident Amer Life & Hlth Ins Co	OH	421	0%	100.0024%
612	71463	CICA Life Ins Co of Amer	CO	398	0%	100.0025%
535	62103	Columbian Mut Life Ins Co	NY	371	0%	100.0025%
450	69078	Standard Security Life Ins Co Of NY	NY	328	0%	100.0025%
526	61735	Central Security Life Ins Co	TX	325	0%	100.0025%
31	82880	CSI Life Ins Co	NE	301	0%	100.0026%
229	66109	Midwestern United Life Ins Co	IN	264	0%	100.0026%
520	78743	New Era Life Ins Co	TX	150	0%	100.0026%
1137	90328	First Hlth Life & Hlth Ins Co	TX	139	0%	100.0026%
549	68047	Professional Ins Co	TX	77	0%	100.0026%
555						

## Market Share Life & Annuity

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	67601	Paul Revere Variable Ann Ins Co	MA	66	0%	100.0026%
215	68357	Reliable Life Ins Co	MO	54	0%	100.0026%
4254	61506	Resource Life Ins Co	IL	-1,066	-0.0001%	100.0025%
281	89958	JMIC Life Ins Co	FL	-4,600	-0.0004%	100.0021%
12	68373	American Gen Assur Co	IL	-24,159	-0.0021%	100%
	335	<b>Companies in Report</b>		1,130,651,621	100%	100%

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