

Market Share - by Line of Business

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Database: DSSPROD

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03/19/2008

| Selected Criteria - | | Year: 2007 | State: SD | Codelist Basis: Licensed | | | Round by Thousands: No | | |
|-----------------------|--------|-----------------------------------|-----------|-----------------------------|--------------|-------------------------|------------------------|----------------------|------------------------|
| Business Type: Health | | Include Zero Companies: Yes | | Line of Business: 1 - Total | | | | | |
| Group Code | Cocode | Company Name | Domicile | Direct Premiums Written | Market Share | Cumulative Market Share | Direct Premiums Earned | Direct Loss Incurred | Pure Direct Loss Ratio |
| 770 | 60128 | Wellmark Of SD Inc | SD | 503,077,474 | 63.129% | 63.129% | 508,021,000 | 452,437,672 | 89.0589% |
| | 96598 | South Dakota State Med Holding Co | SD | 93,210,744 | 11.6966% | 74.8256% | 93,059,705 | 84,423,235 | 90.7194% |
| 1246 | 95683 | Sanford Hlth Plan | SD | 92,771,286 | 11.6415% | 86.4671% | 92,771,286 | 86,490,026 | 93.2293% |
| | 54097 | Delta Dental Plan of SD | SD | 41,413,202 | 5.1968% | 91.6638% | 41,215,369 | 34,693,123 | 84.1752% |
| | 95839 | Avera Hlth Plans Inc | SD | 36,455,910 | 4.5747% | 96.2385% | 40,002,073 | 32,338,926 | 80.8431% |
| 1552 | 12459 | Medica Ins Co | MN | 20,994,176 | 2.6345% | 98.873% | 20,994,176 | 21,193,879 | 100.9512% |
| 770 | 88848 | Wellmark Inc | IA | 2,842,368 | 0.3567% | 99.2297% | 3,103,901 | 2,761,331 | 88.9632% |
| 1189 | 39616 | Vision Service Plan Ins Co | CT | 2,157,102 | 0.2707% | 99.5004% | 2,157,102 | 1,728,258 | 80.1194% |
| 1199 | 10155 | Wellcare Prescription Ins Inc | FL | 1,966,563 | 0.2468% | 99.7471% | 1,966,563 | 1,727,558 | 87.8466% |
| | 12575 | SilverScript Ins Co | TN | 1,084,612 | 0.1361% | 99.8832% | 1,084,612 | 942,437 | 86.8916% |
| 317 | 77399 | Sterling Life Ins Co | IL | 411,891 | 0.0517% | 99.9349% | 381,034 | 333,262 | 87.4625% |
| 433 | 63762 | Medco Containment Life Ins Co | PA | 353,315 | 0.0443% | 99.9793% | 353,315 | 205,202 | 58.0791% |
| 1137 | 81973 | Coventry Hlth & Life Ins Co | DE | 109,220 | 0.0137% | 99.993% | 109,220 | 100,226 | 91.7652% |
| 812 | 85766 | United Concordia Ins Co | AZ | 48,982 | 0.0061% | 99.9991% | 48,982 | 37,846 | 77.2651% |
| | 12747 | Envision Ins Co | OH | 6,061 | 0.0008% | 99.9999% | 0 | 5,775 | 0% |
| | 12630 | NMHC Grp Solutions Ins Inc | DE | 992 | 0.0001% | 100% | 992 | 944 | 95.1613% |
| 1199 | 83445 | Wellcare Hlth Ins of AZ Inc | AZ | 0 | 0% | 100% | 0 | 0 | 0% |
| 1260 | 97292 | Magellan Life Ins Co | DE | 0 | 0% | 100% | 0 | 0 | 0% |
| 671 | 61705 | WellChoice Ins of NJ Inc | NJ | 0 | 0% | 100% | 0 | 0 | 0% |
| 917 | 78611 | HCSC Ins Serv Co | IL | 0 | 0% | 100% | 0 | 0 | 0% |
| 707 | 60321 | Mamsi Life & Hlth Ins Co | MD | 0 | 0% | 100% | 0 | 0 | 0% |
| 671 | 28207 | Anthem Ins Co Inc | IN | 0 | 0% | 100% | 0 | 0 | 0% |
| | 63444 | Accendo Ins Co | UT | 0 | 0% | 100% | 0 | 0 | 0% |

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|------|-------|----------------------------------|----|--------------------|-------------|-------------|--------------------|--------------------|----------------|
| 936 | 93688 | QCC Ins Co | PA | 0 | 0% | 100% | 0 | 0 | 0% |
| 812 | 71768 | HM Hlth Ins Co | PA | 0 | 0% | 100% | 0 | 0 | 0% |
| 965 | 85537 | Wellington Life Ins Co | AZ | 0 | 0% | 100% | 0 | 0 | 0% |
| 671 | 85286 | OneNation Ins Co | IN | 0 | 0% | 100% | 0 | 0 | 0% |
| | 74217 | Medical Savings Ins Co | IN | 0 | 0% | 100% | 0 | 0 | 0% |
| 1270 | 67636 | Significa Ins Grp Inc | PA | 0 | 0% | 100% | 0 | 0 | 0% |
| 1 | 72052 | Corporate Hlth Ins Co | PA | 0 | 0% | 100% | 0 | 0 | 0% |
| 1199 | 64467 | Wellcare Hlth Ins of IL Inc | IL | 0 | 0% | 100% | 0 | 0 | 0% |
| 477 | 94587 | Renaissance Life & Health Ins Co | IN | 0 | 0% | 100% | 0 | 0 | 0% |
| | | 32 Companies in Report | | 796,903,898 | 100% | 100% | 805,269,330 | 719,419,700 | 89.339% |