

**FINANCIAL COMPARISON FOR FOURTH QUARTER**

**FY2017**

**JULY 2016 - JUNE 2017**

	FY2017	FY2016	FY2015	FY2014	FY2013
BEGIN BALANCE	794,794.65	695,629.16	616,975.64	632,153.60	487,380.40
EXAMS			-	60.00	3,810.00
RENEWALS	324,120.00	234,420.00	316,900.00	212,800.00	285,410.00
APPS - PROF	66,825.00	70,450.00	73,660.00	60,990.00	70,770.00
MISC.(dup certs, etc.)	102,174.59	6,585.00	7,828.30	1,209.00	23,800.00
LATE PENALTY	15,200.00	15,500.00	18,700.00	10,200.00	16,300.00
INTEREST	9,768.75	7,984.30	6,109.53	8,019.40	10,452.78
REVENUE	518,088.34	334,939.30	423,197.83	293,278.40	410,542.78
TOTAL REVENUE	1,312,882.99	1,030,568.46	1,040,173.47	925,432.00	897,923.18
WAGES/STAFF	111,082.58	73,757.98	102,711.50	96,004.16	85,365.22
WAGES/COMM	6,060.00	6,660.00	12,600.00	14,700.00	13,320.00
BENEFITS	42,296.15	24,257.33	39,786.35	41,815.74	34,414.54
TRAVEL	4,895.61	14,411.35	11,882.88	17,117.66	24,637.26
DUES	18,180.00	18,180.00	24,680.00	18,180.00	17,565.00
LEGAL FEES	18,012.33	24,569.74	49,067.61	22,382.55	6,933.88
CONSULTANTS		2,586.90	2,160.00	5,752.50	
REGISTRATION	78.00	665.00	750.00	2,159.00	3,957.00
STATE SVCS	30,388.66	16,570.22	21,048.81	23,607.47	29,569.90
B-PRO COMPUTER	2,165.00	2,700.00	5,869.50	29,100.00	87.00
EQUIP MTN	1,205.94	1,140.21	817.52	203.42	473.69
AUDITS	4,198.00	-	-	2,850.00	
JANITORIAL	1,766.80	1,602.90	1,384.60	1,236.00	1,328.50
ADS	124.41	-	-	394.41	
RENT/EQUIP	1,103.76	1,105.32	1,705.32	1,548.99	2,101.65
RENT/OFFICE	25,800.00	25,800.00	25,800.00	14,895.87	16,250.04
RENT/EXAMS	-	-	-		
TELEPHONE	1,527.01	1,404.30	4,909.31	1,862.25	1,782.74
EXAMS	-	-	-		
SUPPLIES-Office	4,486.35	3,000.42	4,194.12	1,927.87	3,725.66
PRINTING (shirts 17)	450.13		-		
POSTAGE	10,000.00	5,000.00	10,000.00	5,000.00	10,000.00
CREDIT CARD	475.14	95.94	711.89		28.34
INSURANCE	703.50	798.00	1,566.78	1,575.00	987.00
BANK CHGS-Contractual	9,361.91	6,897.44	14,972.87	5,616.66	7,221.19
MISC-Refund Prev Yr Rev			40.00	493.00	360.00
ASSETS	-	4,570.76	7,885.25	33.81	
TOT EXPENSES	294,361.28	235,773.81	344,544.31	308,456.36	260,108.61
UNKNOWN \$	500,000.00				
END BALANCE	518,521.71	794,794.65	695,629.16	616,975.64	632,153.60