

# FY 2017 Expenses 10 Months

<b>Expenses</b>	<b>Amount</b>	<b>Percent</b>
Salaries and Benefits	\$1,943,599	73.34%
Travel	\$132,720	5.01%
Contractual Services	\$545,967	20.60%
Supplies and Materials	\$12,992	0.49%
Capital Outlay	\$14,844	0.56%
<b>Total</b>	<b>\$2,650,122</b>	<b>100.00%</b>

# FY 2016 Expenses

<b>Expenses</b>	<b>Amount</b>	<b>Percent</b>
Salaries and Benefits	\$2,105,442	76.98%
Travel	\$168,474	6.16%
Contractual Services	\$438,625	16.04%
Supplies and Materials	\$16,634	0.61%
Capital Outlay	\$6,030	0.22%
<b>Total</b>	<b>\$2,735,205</b>	<b>100.00%</b>

# FY 2017 Revenues 10 Months

<b>Revenue</b>	<b>Amount</b>	<b>Percent</b>
Bank Fees	\$1,644,970	43.92%
Trust Fees	\$1,094,246	29.22%
Licensing Fees	\$926,150	24.73%
Other	\$79,785	2.13%
<b>Total</b>	<b>\$3,745,151</b>	<b>100.00%</b>

# FY 2016 Revenues

<b>Revenue</b>	<b>Amount</b>	<b>Percent</b>
Bank Fees	\$847,731	27.62%
Trust Fees	\$1,102,820	35.95%
Licensing Fees	\$1,108,666	33.21%
Other	\$98,717	3.22%
<b>Total</b>	<b>\$3,157,934</b>	<b>100.00%</b>

# FY 2016 Revenue, Expense, & Surplus

<b>Total Revenue</b>	<b>\$3,067,524</b>
<b>Total Expense</b>	<b>\$2,735,205</b>
<b>Surplus</b>	<b>\$332,319</b>

# FY 2017 Revenue, Expense, & Surplus 10 Months

<b>Total Revenue</b>	<b>\$3,745,153</b>
<b>Total Expense</b>	<b>\$2,650,122</b>
<b>Surplus</b>	<b>\$1,095,031</b>
<b>Expected Expense Next Two Months</b>	<b>\$450,520</b>
<b>Expected Surplus 2017</b>	<b>\$644,511</b>

# FY 2016 Revenue, Expense, & Surplus Trust Only

<b>Total Revenue</b>	<b>\$1,102,820</b>
<b>Total Expense</b>	<b>\$629,764</b>
<b>Surplus</b>	<b>\$473,056</b>

# FY 2017 Revenue, Expense, & Surplus 10 Months Trust Only

<b>Total Revenue</b>	<b>\$1,094,246</b>
<b>Total Expense</b>	<b>\$705,114</b>
<b>Surplus</b>	<b>\$389,132</b>



# FY 2016 Revenue, Expense, & Surplus Bank & Licensing Only

<b>Total Revenue</b>	<b>\$1,964,704</b>
<b>Total Expense</b>	<b>\$2,105,441</b>
<b>Surplus</b>	<b>\$-140,737</b>

# FY 2017 Revenue, Expense, & Surplus Bank & Licensing Only

<b>Total Revenue</b>	<b>\$2,650,907</b>
<b>Total Expense</b>	<b>\$1,945,008</b>
<b>Surplus</b>	<b>\$705,899</b>

# BHR Midpoints vs Actual Averages

