

ENTREPRENEURIAL SKILLS TRAINING

Entrepreneurial Skills Training opportunities provide the basics of starting and operating a small business and must develop the skills associated with entrepreneurship, including, but are not limited to:

- Taking initiative
- Creatively seek out and identifying business opportunities;
- Developing budgets and forecasting resource needs;
- Understanding various options for acquiring capital and the trade-offs associated with each option; and
- Communicating effectively and market oneself and one's ideas.

Training approaches include, but are not limited to:

Entrepreneurship education that provides an introduction to the values and basics of starting and running a business. Entrepreneurship education programs often guide individuals through the development of a business plan and also may include simulations of business start-up and operation.

Enterprise development which provides supports and services that incubate and help individuals develop their own business. Enterprise development programs go beyond entrepreneurship education by helping youth access small loans or grants that are needed to begin business operation and by providing more individualized attention to the development of viable business ideas.

Experiential programs that provide individuals with experiences in the day-to-day operation of a business. These programs may involve the development of a participant-run business that individuals people participating in the program work in and manage. Or, they may facilitate placement in apprentice or internship positions with entrepreneurs in the community.

GENERAL GUIDELINES

WIOA funding cannot be used for business start-up costs according to the provisions of WIOA Law Section 181. Start-up costs associated with entrepreneur training would also fall under this prohibition. This prohibition will also apply to the start-up costs of an agency that would provide services to WIOA clients.

The Small Business Association is located throughout the United States and has a mission to help Americans start, build and grow businesses. South Dakota has a district office in South Dakota with several offices locally throughout the state. Their website is:

- Small Business Association: sba.gov
- South Dakota District: sba.gov/offices/district/sd/sioux-falls

WIOA TITLE I PARTICIPANT ELIGIBILITY

Youth

Entrepreneurial skills training is one of the youth service elements that must be made available to youth participants. It is not a WIOA "training" for youth participants. Such training is arranged by the employment specialists with a provider in the community. Entrepreneurial skills for youth are provided through an individual agreement for youth services with a provider in the community. Entrepreneurial skills training fees, if applicable, are paid for through Support Services – Other.

Adults and Dislocated Workers

Adult and Dislocated Workers must meet training eligibility as outlined in the Training Services policy.

Entrepreneurial Skills Training is a training service for Adults and Dislocated Workers and includes someone in the credential attainment and/or measurable skills gain performance measures.

If entrepreneurial training is a credentialed training, it must be included on the ETPL and is paid for through an ITA. This is documented as an Occupational Skills Training (OST) and Entrepreneurial Skills Training service. All items included in the OST policy must be followed.

WIOA LAW §129(c)(2)
20 CFR §681.560