South Dakota's Quarterly Census of Employment & Wages - 2006 Summary Introduction **Statewide Information Covered Workers & Annual Pay Table** Summary of South Dakota Covered Workers & Annual Pay **Establishments, Workers & Annual Pay Table** Narrative Analysis with Tables & Graphs, by Industry Groups **Covered Workers & Annual Pay by Establishment Size County Information** Covered Workers by County (comparison of 2005 & 2006) Annual Pay for Covered Workers by County (comparison of 2005 & 2006) Establishments, Private Ownership Only, by County and Size Metropolitan Statistical Area (MSA) Information Rapid City MSA Covered Workers & Annual Pay Sioux Falls MSA Covered Workers & Annual Pay Rapid City MSA by Establishment Size & Industry Group Sioux Falls MSA by Establishment Size & Industry Group **Technical Notes** 

# South Dakota's Quarterly Census of Employment and Wages - 2006 Introduction

**South Dakota's Quarterly Census of Employment and Wages** publication displays information about workers covered by South Dakota Unemployment Insurance law and the Unemployment Compensation for Federal Employees (UCFE) program. Covered workers include employees who are paid a wage or salary during the year; it excludes the self-employed and unpaid family workers. Wage and salaried workers are covered regardless of type of ownership. Employees working at privately owned businesses and federal, state and local government agencies are all included.

However, not all employees are covered workers. South Dakota wage and salaried workers not covered by South Dakota Unemployment Insurance law include railroad employees, government elected officials, election workers, work-study students and religious organization employees. (Some religious organizations may opt to provide unemployment insurance coverage to their employees; therefore, would be could be included in this publication. Nonprofit organizations may or may not be covered by unemployment insurance, depending upon whether or not they meet specific employment requirements.

Smaller businesses may also be exempted from coverage if they do not meet unemployment insurance law minimum payroll and employment criteria. Businesses who hire only a few workers on a part-time or seasonal basis, such as agricultural businesses, make up a large part of the exempted group.

Each employer in South Dakota who is covered by unemployment insurance is assigned an industry classification and a county code. The industry classification is determined by the business activity and type of ownership and the county code is determined by worksite location (store, branch, office, etc.).

Only data from covered employers is included in this publication. State laws protect confidentiality of individual employer data. Data are not presented if an industry classification consists of less than two employers.

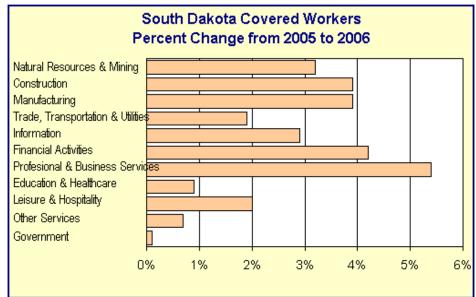
The data in this publication is based on the unemployment insurance reports submitted by South Dakota employers and data gathered by the Labor Market Information Center (LMIC) in cooperation with the U.S. Bureau of Labor Statistics. Although the unemployment insurance reports are based on employer serial number, the LMIC gathers additional data by establishment. A covered employer could include one or more establishments. Those establishments could be conducting business at one or more worksite locations. Each establishment is given an industry and county code. Data for 2006 in this publication are preliminary and subject to revision. Because of late reporting by covered private and government employers, some data in this publication may be imputed.

# South Dakota's Quarterly Census of Employment and Wages - 2006 Statewide Covered Workers & Annual Pay Table

| Average Number of Covered Workers and Annual Pay<br>by Ownership & Industry Group<br>2006 |              |            |  |  |
|---|--------------|------------|--|--|
|   | # of Workers | Annual Pay |  |  |
| Private Ownership   | ·            |            |  |  |
| Natural Resources & Mining  | 4,099        | \$29,253   |  |  |
| Construction  | 21,832       | \$33,653   |  |  |
| Manufacturing   | 41,393       | \$35,515   |  |  |
| Trade, Transportation & Utilities   | 79,318       | \$28,102   |  |  |
| Information   | 6,953        | \$36,781   |  |  |
| Financial Activities  | 29,228       | \$38,547   |  |  |
| Professional & Business Services  | 25,563       | \$34,344   |  |  |
| Education & Health Services   | 53,600       | \$34,850   |  |  |
| Leisure & Hospitality Services  | 42,465       | \$11,440   |  |  |
| Other Services  | 10,311       | \$21,579   |  |  |
| Total Private Ownership   | 314,763      | \$29,833   |  |  |
| Government  |              |            |  |  |
| Federal Government  | 11,124       | \$49,986   |  |  |
| State Government  | 13,953       | \$36,959   |  |  |
| Local Government  | 44,016       | \$26,394   |  |  |
| Total Government  | 69,093       | \$32,326   |  |  |
| Statewide Total   | 383,856      | \$30,282   |  |  |

### South Dakota's Quarterly Census of Employment and Wages - 2006 Summary of South Dakota Covered Workers & Annual Pay

The number of employees covered by unemployment insurance in 2006 was 383,856 workers. This represents an increase of 2.2 percent from 2005. This chart indicates all industries showed worker growth during 2006. In 2006, the number of covered wage and salaried workers equaled 95.4 percent of South Dakota's wage and salaried



workers. Covered workers are counted at their place of work. A person who works for more than one covered employer is counted at each job.

| Average Number of Covered Workers<br>by Ownership & Industry Group   |         |         |          |  |
|--|---------|---------|----------|--|
|  | 2005    | 2006    | % Change |  |
| Private Ownership  |         |         |          |  |
| Natural Resources and Mining   | 3,970   | 4,099   | 3.2%     |  |
| Construction   | 21,003  | 21,832  | 3.9%     |  |
| Manufacturing  | 39,833  | 41,393  | 3.9%     |  |
| Trade, Transportation and Utilities  | 77,815  | 79,318  | 1.9%     |  |
| Information  | 6,756   | 6,953   | 2.9%     |  |
| Financial Activities   | 28,063  | 29,228  | 4.2%     |  |
| Professional and Business Services   | 24,264  | 25,563  | 5.4%     |  |
| Education and Health Services  | 53,096  | 53,600  | 0.9%     |  |
| Leisure and Hospitality Services   | 41,634  | 42,465  | 2.0%     |  |
| Other Services   | 10,238  | 10,311  | 0.7%     |  |
| Total Private Ownership  | 306,672 | 314,763 | 2.6%     |  |
| Government   |         |         |          |  |
| Federal Government   | 11,200  | 11,124  | -0.7%    |  |
| State Government   | 13,889  | 13,953  | 0.5%     |  |
| Local Government   | 43,939  | 44,016  | 0.2%     |  |
| Total Government   | 69,027  | 69,093  | 0.1%     |  |
| Statewide Total  | 375,699 | 383,856 | 2.2%     |  |
| Data subject to revision.<br>Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the<br>Bureau of Labor Statistics. |         |         |          |  |

Annual pay reflects total compensation paid to covered workers in the form of wages, salaries, bonuses, commission and overtime pay during the year. Annual pay is calculated by dividing total payroll by the average number of workers. The statewide annual pay for workers covered by unemployment insurance for 2006 was \$30,282. This represents an increase of 3.9 percent from 2005. This increase in annual pay was slightly above the consumer price increase for 2006, which was 3.2 percent.

Annual pay is affected by the number of hours worked and the rate of pay. Full-time workers normally have higher annual pay than part-time workers do. Many of the industries with the lowest annual pay have a large percentage of part-time jobs. Industry specific annual pay is determined by the mix of full-time and part-time workers and high-paying and low-paying jobs. The leisure and hospitality industry group has the lowest industry annual pay of \$11,440 because these types of businesses typically hire many part-time workers. Federal government workers have the highest annual pay at \$49,986.

| Annual Pay of Covered Workers<br>by Ownership & Industry Group |          |          |                       |  |
|--|----------|----------|-----------------------|--|
|  | 2005     | 2006     | % Change<br>2005-2006 |  |
| Private Ownership  |          |          |                       |  |
| Natural Resources and Mining                                   | \$28,287 | \$29,253 | 3.4%                  |  |
| Construction   | \$31,760 | \$33,653 | 6.0%                  |  |
| Manufacturing  | \$34,393 | \$35,515 | 3.3%                  |  |
| Trade, Transportation and Utilities                            | \$26,954 | \$28,102 | 4.3%                  |  |
| Information  | \$35,387 | \$36,781 | 3.9%                  |  |
| Financial Activities   | \$36,777 | \$38,547 | 4.8%                  |  |
| Professional and Business Services                             | \$33,832 | \$34,344 | 1.5%                  |  |
| Education and Health Services                                  | \$33,490 | \$34,850 | 4.1%                  |  |
| Leisure and Hospitality Services                               | \$10,982 | \$11,440 | 4.2%                  |  |
| Other Services   | \$20,867 | \$21,579 | 3.4%                  |  |
| Total Private Ownership  | \$28,656 | \$29,833 | 4.1%                  |  |
| Government   |          |          |                       |  |
| Federal Government   | \$48,356 | \$49,986 | 3.4%                  |  |
| State Government   | \$35,676 | \$36,959 | 3.6%                  |  |
| Local Government   | \$25,632 | \$26,394 | 3.0%                  |  |
| Total Government   | \$31,340 | \$32,326 | 3.1%                  |  |
| Statewide Total  | \$29,149 | \$30,282 | 3.9%                  |  |
| Data subject to revision.                                      |          |          |                       |  |

Data subject to revision.

Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

# South Dakota's Quarterly Census of Employment and Wages - 2006 Statewide Establishments, Workers & Annual Pay Table

The table below shows the number of establishments, average number of workers and wages by industry group and industry. The industry tabulations provide more detailed information about the types of business activities taking place in the state. (Each different employer worksite location is counted as a separate establishment.)

| South Dakota Establishments, Co<br>by Industry Grou<br>2006        | p & Industry                | nnual Pay                       |               |
|--|-----------------------------|---------------------------------|---------------|
| Industry Group and Industry  | Number of<br>Establishments | Average<br>Number<br>of Workers | Annual<br>Pay |
| Total, all industries & ownerships (including government)          | 31,368                      | 383,856                         | \$30,282      |
| Total, private ownership   | 29,154                      | 314,763                         | \$29,833      |
| Natural Resources and Mining                                       | 577                         | 4,099                           | \$29,253      |
| Agriculture, Forestry, Fishing and Hunting                         | 511                         | 3,314                           | \$25,570      |
| Mining   | 66                          | 785                             | \$44,801      |
| Construction   | 3,927                       | 21,832                          | \$33,653      |
| Construction   | 3,927                       | 21,832                          | \$33,653      |
| Manufacturing  | 1,096                       | 41,393                          | \$35,515      |
| Manufacturing  | 1,096                       | 41,393                          | \$35,515      |
| Trade, Transportation and Utilities                                | 8,080                       | 79,318                          | \$28,102      |
| Wholesale Trade  | 2,463                       | 18,313                          | \$41,379      |
| Retail Trade   | 4,220                       | 49,220                          | \$20,806      |
| Transportation and Warehousing                                     | 1,219                       | 9,552                           | \$33,282      |
| Utilities  | 178                         | 2,232                           | \$57,900      |
| Information  | 523                         | 6,953                           | \$36,781      |
| Information  | 523                         | 6,953                           | \$36,781      |
| Financial Activities   | 3,098                       | 29,228                          | \$38,547      |
| Finance and Insurance  | 2,088                       | 25,477                          | \$40,828      |
| Real Estate and Rental and Leasing                                 | 1,010                       | 3,751                           | \$23,058      |
| Professional and Business Services                                 | 3,970                       | 25,563                          | \$34,344      |
| Professional, Scientific and Technical Services                    | 2,350                       | 9,740                           | \$41,106      |
| Management of Companies and Enterprises                            | 170                         | 2,788                           | \$65,658      |
| Administration & Support & Waste Management & Remediation Services | 1,450                       | 13,035                          | \$22,593      |
| Continued on   | next page.                  |                                 |               |

Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

| South Dakota Establishments, Covered Workers & Annual Pay<br>by Industry Group & Industry, continued<br>2006 |                             |                                 |               |  |
|--|-----------------------------|---------------------------------|---------------|--|
| Industry Group and Industry  | Number of<br>Establishments | Average<br>Number<br>of Workers | Annual<br>Pay |  |
| Education and Health Services  | 2,437                       | 53,600                          | \$34,850      |  |
| Educational Services   | 182                         | 2,948                           | \$25,882      |  |
| Health Care and Social Assistance  | 2,255                       | 50,652                          | \$35,372      |  |
| Leisure and Hospitality Services   | 3,230                       | 42,465                          | \$11,440      |  |
| Arts, Entertainment and Recreation   | 699                         | 6,443                           | \$14,621      |  |
| Accommodation and Food Services  | 2,531                       | 36,022                          | \$10,871      |  |
| Other Services   | 2,216                       | 10,311                          | \$21,579      |  |
| Other Services, except Public Administration   | 2,216                       | 10,311                          | \$21,579      |  |
| Government   | 2,214                       | 69,093                          | \$32,326      |  |
| Federal Government   | 617                         | 11,124                          | \$49,986      |  |
| State Government   | 737                         | 13,953                          | \$36,959      |  |
| Local Government   | 860                         | 44,016                          | \$26,394      |  |
| Data subject to revision   | · ·                         |                                 |               |  |

Data subject to revision. Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

South Dakota's Quarterly Census of Employment & Wages - 2006 - Report

**Natural Resources & Mining Industry Group** Agriculture, Forestry, Fishing & Hunting Mining **Construction Industry Group** Construction **Manufacturing Industry Group** Manufacturing **Trade, Transportation & Utilities Industry Group** Wholesale Trade **Retail Trade Transportation & Warehousing** Utilities **Information Industry Group** Information **Financial Activities Industry Group Finance & Insurance** Real Estate & Rental & Leasing **Professional & Business Services Industry Group Professional & Business Services Management of Companies & Enterprises** Administrative & Support, Waste Management & Remediation Services **Education & Health Services Industry Group Educational Services Health Care & Social Assistance** Leisure & Hospitality Industry Group **Arts, Entertainment & Recreation Accommodation & Food Services Other Services Industry Group Other Services Government Industry Group Federal Government State Government Local Government** 

# South Dakota's Quarterly Census of Employment and Wages - 2006 Natural Resources & Mining Industry Group

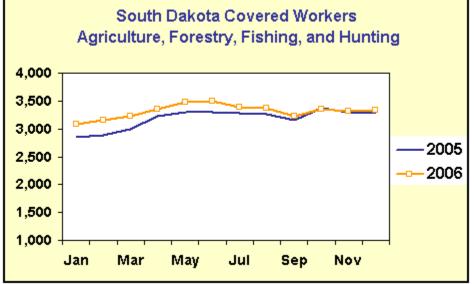
The natural resources and mining industry group is made up of the **agriculture**, **forestry**, **fishing and hunting** industry and the **mining** industry. Businesses in this industry group grow crops, raise livestock or extract natural mineral solids at a mine site, to name just a few examples.

| South Dakota Covered Workers & Annual Pay for<br>Natural Resources & Mining Industry Group<br>2006 |  |       |          |  |  |  |
|--|--|-------|----------|--|--|--|
| Industry Group, Industry and Subsector   | up, Industry and Subsector Establishments of Workers P |       |          |  |  |  |
| Natural Resources and Mining   | 577  | 4,099 | \$29,253 |  |  |  |
| Agriculture, Forestry, Fishing and Hunting   | 511  | 3,314 | \$25,570 |  |  |  |
| Crop Production  | 129  | 678   | \$24,749 |  |  |  |
| Animal Production  | 257  | 2,112 | \$24,907 |  |  |  |
| Forestry and Logging   | 28   | 139   | \$27,490 |  |  |  |
| Fishing, Hunting and Trapping  | 4  | 28    | \$12,264 |  |  |  |
| Agriculture and Forestry Support Activities  | 93   | 358   | \$31,261 |  |  |  |
| Mining   | 66   | 785   | \$44,801 |  |  |  |
| Oil and Gas Extraction   | 4  | 30    | \$60,526 |  |  |  |
| Mining, except Oil and Gas   | 47   | 728   | \$43,046 |  |  |  |
| Support Activities for Mining  | 15   | 28    | \$71,968 |  |  |  |

Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

#### Agriculture, Forestry, Fishing and Hunting Industry

The agriculture. forestry, fishing and hunting industry once again experienced gains in worker levels from 2005 to 2006. The average number of workers grew by 133 (4.2 percent) for a new total of 3,314 workers. The average annual pay of workers also increased by \$759 to \$25,570 (3.1 percent), ranking 14th among the 22 major industries detailed in



this annual summary. Note should be made that some subsectors in this industry have seasonal workers, which may cause the ranking to be lower.

Industries in the **animal production** subsector made up 72 percent of the worker increase in this industry. This subsector increased worker levels by 96 jobs (4.8 percent) over the year. The

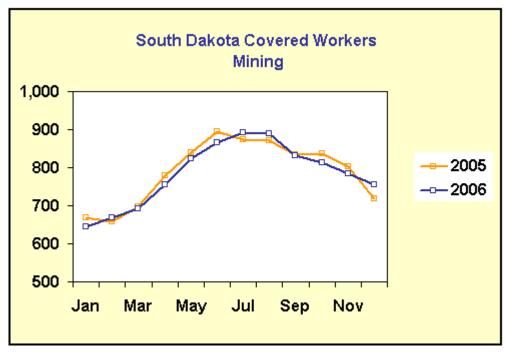
majority of the growth came from larger operations expanding and the need for additional workers.

The only other subsector to show significant worker gains was **support activities**, with an increase of 37 jobs (11.5 percent). Industries in this subsector are primarily engaged in providing support services that are an essential part of agricultural and forestry production.

All other subsectors showed very small increases with the exception of **crop production**, which was the only subsector showing a loss in this industry. Crop production lost 11 workers (1.6 percent) from the previous year. Lingering drought conditions in most parts of western and central South Dakota in 2006 can be attributed to these losses.

## **Mining Industry**

After a one-year gain in jobs in the **mining** industry in 2005 preceded by 11 consecutive years of losses, the mining division industry again experienced a job loss for 2006. With only 66 establishments classified in the mining industry and 785 employees, there is an average of less than 12 employees per establishment.



Since industry employment data was first reported in the late 1930s, mining has lost nearly 75 percent of its jobs, which can be directly related to different methods of mining and the closing of several gold mines in the Black Hills.

The mining industry is comprised of establishments engaged in **oil and gas extraction**, **mining** (except oil and gas) and support activities for mining. From 2005 to 2006, the average number of workers in this industry decreased by four workers (-0.5 percent) to 785.

Employment in the **oil and gas** subsector gained 23 workers, for an increase of 328.6 percent. Since the industry worker levels have declined to such a small base level, a loss or a gain of a few workers translates to a large percentage change. Increasing oil prices may be the main reason for the gain in this area.

Industries in the **mining** (except oil and gas) subsector primarily engage in mining, mine site development and beneficiating (i.e. crushing, screening, washing, sizing, concentrating and floatation of) metallic minerals and nonmetallic minerals, including coal. Mining (except oil and gas) increased by 11 individuals (1.5 percent).

The number of workers employed in the **support activities for mining** subsector decreased by 38 workers, or 57.6 percent. Establishments in the support activities subsector provide support services, on a fee or contract basis, required for mining and quarrying and for the extraction of oil and gas. Examples include drilling, taking core samples and making geological observations for minerals at prospective sites.

Wages remained high in the mining industry in 2006, with an average annual pay of \$44,801; this is an increase of \$2,503 (5.9 percent) over the year. The average annual pay would have been even higher if not for the decrease in annual pay of \$15,136 in the oil and gas subsector, which was skewed by bonuses paid in 2005. Even with the large decrease in the oil and gas subsector, the industry as a whole still maintained its fourth place ranking in annual pay among the 22 industries featured in this annual summary. For many years high wages paid by gold mines kept mining in the number one position by a substantial margin. As the number of workers in the gold mines declined, so did the average annual pay of workers in the industry.

# South Dakota's Quarterly Census of Employment and Wages - 2006 Construction Industry Group

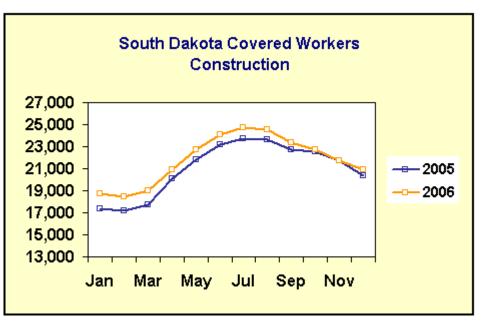
Businesses within the construction industry group erect buildings and other structures, perform alterations, installation, maintenance and repairs.

| South Dakota Covered Workers & Annual Pay for<br>Construction Industry Group<br>2006  |       |        |          |  |  |
|---|-------|--------|----------|--|--|
| Number of         Average Number           Industry Group, Industry and Subsector         Establishments         of Workers         Annual Page |       |        |          |  |  |
| Construction  | 3,927 | 21,832 | \$33,653 |  |  |
| Construction  | 3,927 | 21,832 | \$33,653 |  |  |
| Construction of Buildings   | 1,322 | 5,974  | \$32,009 |  |  |
| Heavy and Civil Engineering Construction  | 393   | 3,443  | \$41,770 |  |  |
| Specialty Trade Contractors   | 2,212 | 12,416 | \$32,190 |  |  |
| Data subject to revision.   | 1     |        | 1        |  |  |

Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

#### **Construction Industry**

The construction industry's employee numbers continued to grow in 2006 despite rising interest rates. Percentage wise, construction worker employees tied for ninth place among the 22 industries reporting changes in employee numbers for 2006. Worker levels for construction grew to 21,832, an increase of 829 workers (3.9 percent) from the



previous year. Although the growth was not as large as the previous year in either percentage or absolute terms, a 3.9 percent increase for South Dakota looks good compared to other parts of the country.

Annual pay for workers in the construction industry rose 6.0 percent in 2006, an increase of \$1,893 from 2005 and moving workers in this industry to a new annual average of \$33,653. For 2006, the 6.0 percent increase and the \$1,893 increase were the third highest among the 22 industries reporting changes. The increase maintained the twelfth place ranking in the annual pay category among the other industries.

# The construction industry is made up of three subsectors: **building, developing and general contracting; heavy construction;** and **special trade contractors**.

Industries in the **building**, **developing and general contracting** subsector include establishments primarily responsible for the entire construction (i.e. new work, additions, alterations and repair)

of building projects. Businesses in the **heavy construction** subsector group are establishments that engage in the construction of heavy engineering and industrial projects (except buildings), such as highways, power plants and pipelines. The construction work performed may include new work, reconstruction or repair. Firms in the **special trade contractors** subsector engage in specialized construction activities such as plumbing, painting and electrical work.

All three subsectors of construction showed increased worker levels. **Special trade contractors** led the way with a worker increase of 454 (3.8 percent). Although not as large of an increase as in 2005, feelings that interest rates were reasonable enough to build new homes or remodel existing structures before interest rates increase were still evident in 2006. The average number of workers employed in special trades during 2006 was 12,416, an increase of 43 employers and 454 employees. This more than doubled the number of employees in building construction, the next largest subsector of construction. **Building construction** showed a 70 worker increase (1.2 percent). The average number of workers employed in building construction was 5,974 workers in 2006. After showing a decline in worker numbers in **heavy construction** for 2005, the subsector rebounded nicely with a worker increase of 306 (9.8 percent) for 2006. Although the number of employees per employer. The average number of workers employed in heavy construction projects with more employees per employer. The average number of workers employed in heavy construction in 2006 was 3,443.

Percentage wise, annual salary increased in building construction at a greater rate than in the heavy construction and special trades. The annual salary for building construction grew by 6.8 percent, or \$2,045, compared to increases in heavy construction of 6.1 or \$2,391 and special trade construction of 5.0 percent or \$1,542.

# South Dakota's Quarterly Census of Employment and Wages - 2006

#### Manufacturing Industry Group

Businesses within the manufacturing industry group transform materials, substances or components into new products.

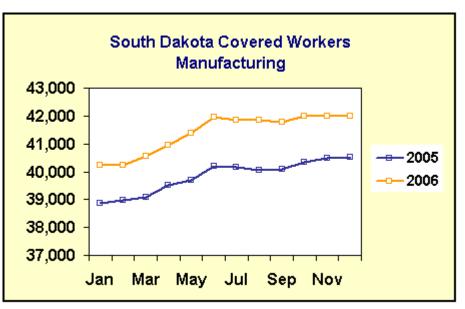
| South Dakota Covered Workers & Annual Pay for<br>Manufacturing Industry Group<br>2006                 |   |        |          |  |  |
|---|---|--------|----------|--|--|
| Industry Group, Industry and Subsector  | AverageNumber ofNumberEstablishmentsof WorkersPay |        |          |  |  |
| Manufacturing   | 1,096   | 41,393 | \$35,515 |  |  |
| Manufacturing   | 1,096   | 41,393 | \$35,515 |  |  |
| Food Manufacturing  | 133   | 7,501  | \$34,032 |  |  |
| Beverage and Tobacco Product Manufacturing  | 9   | 215    | \$35,557 |  |  |
| Textile Mills   | *   | *      | *        |  |  |
| Textile Product Mills   | 23  | 431    | \$25,357 |  |  |
| Apparel Manufacturing   | 15  | 116    | \$22,659 |  |  |
| Leather and Allied Product Manufacturing  | *   | *      | *        |  |  |
| Wood Product Manufacturing  | 64  | 2,363  | \$35,176 |  |  |
| Paper Manufacturing   | *   | *      | *        |  |  |
| Printing and Related Support Activities   | 109   | 1,518  | \$33,234 |  |  |
| Petroleum and Coal Products Manufacturing   | *   | *      | *        |  |  |
| Chemical Manufacturing  | 42  | 919    | \$49,532 |  |  |
| Plastics and Rubber Products Manufacturing  | 43  | 1,567  | \$31,555 |  |  |
| Nonmetallic Mineral Product Manufacturing   | 87  | 1,622  | \$41,597 |  |  |
| Primary Metal Manufacturing   | 6   | 671    | \$38,351 |  |  |
| Fabricated Metal Product Manufacturing  | 158   | 3,794  | \$34,412 |  |  |
| Machinery Manufacturing   | 102   | 5,797  | \$38,150 |  |  |
| Computer and Electronic Product Manufacturing   | 30  | 3,241  | \$36,603 |  |  |
| Electrical Equipment and Appliance Manufacturing  | 14  | 446    | \$42,647 |  |  |
| Transportation Equipment Manufacturing  | 62  | 2,438  | \$37,175 |  |  |
| Furniture and Related Product Manufacturing   | 92  | 2,630  | \$29,409 |  |  |
| Miscellaneous Manufacturing   | 93  | 5,267  | \$34,517 |  |  |
| * Data was suppressed to prevent disclosure of confidential information.<br>Data subject to revision. |   |        |          |  |  |

Data subject to revision.

Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

#### **Manufacturing Industry**

In 2006, the manufacturing industry saw an increase in average employment of 1.560 workers (3.9 percent), with 41,393 workers in the state. This industry is comprised of both durable and non-durable goods manufacturing. Establishments included in durable goods manufacturing are engaged in manufacturing goods with a normal life



expectancy of three or more years. These items typically consist of higher dollar products, such as machinery, furniture, building materials and electronic equipment. Non-durable goods typically consist of food and beverage products, clothing and paper products.

Sixteen manufacturing subsectors showed growth over 2005 levels; but in six of those subsectors, growth was not very significant, showing gains of fewer than 30 workers each. The largest gains were in **machinery manufacturing** (516 workers, or 9.8 percent), **miscellaneous manufacturing** (401 workers or 8.2 percent), **transportation equipment manufacturing** (292 workers 13.6 percent) and **fabricated metal product manufacturing** (111 workers or 3.0 percent). Employment gains in these industries were led by establishments engaged in agriculture, construction, mining machinery manufacturing, and tractor, trailer and stacker machinery manufacturing. The bull market in commodities and materials continues, and most industries related to commodities and materials continue to see strong growth. The commodities bull market started some time around the year 2000, and, if past history is any indicator, this bull market could last 10-20 years.

Other manufacturing industries showing gains of more than 30 workers are **plastic and rubber products manufacturing** (97 workers or 6.6 percent), **chemical manufacturing** (91 workers or 11 percent), **furniture and related product manufacturing** (85 workers or 3.3 percent), **food manufacturing** (81 workers or 1.1 percent), **non-metallic mineral product manufacturing** (49 workers or 3.1 percent), and **printing and related support activities** (42 workers, or 2.8 percent).

Four manufacturing subsectors experienced worker losses. The **computer and electronic product manufacturing** subsector lost 136 workers (4.0 percent), and the **wood product manufacturing** lost 111 workers (4.5 percent). The **apparel manufacturing** and **primary metal manufacturing** subsectors showed losses of fewer than 30 workers each.

For the manufacturing industry, average annual pay grew along with employment, climbing by \$1,122 (3.3 percent) to \$35,515. Seventeen industry subsectors had increases in pay, with the most significant gains occurring in chemical manufacturing (\$7,348 or 17.4 percent), electrical equipment, appliance and component manufacturing (\$5,469 or 14.7 percent), and beverage and tobacco product manufacturing (\$4,575 or 14.8 percent).

# South Dakota's Quarterly Census of Employment and Wages - 2006

#### Trade, Transportation & Utilities Industry Group

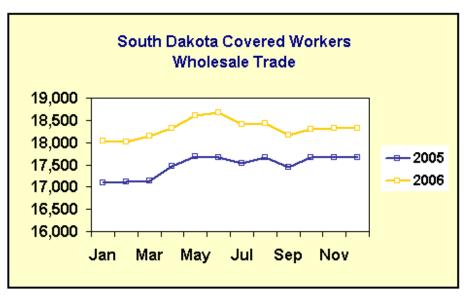
The trade, transportation and utilities industry group is comprised of the wholesale trade industry, the retail trade industry, the transportation and warehousing industry, and the utilities industry. Businesses within this industry group sell or arrange the sale of goods and supplies and retail merchandise to the public, provide transportation of passengers or cargo or generate and/or distribute electricity, gas or water.

| South Dakota Covered Workers & Annual Pay for<br>Trade, Transportation & Utilities Industry Group<br>2006  |                             |                                    |               |
|--|-----------------------------|------------------------------------|---------------|
| Industry Group, Industry and Subsector   | Number of<br>Establishments | Average<br>Number<br>of<br>Workers | Annual<br>Pay |
| Trade, Transportation and Utilities  | 8,080                       | 79,318                             | \$28,102      |
| Wholesale Trade  | 2,463                       | 18,313                             | \$41,379      |
| Merchant Wholesalers, Durable Goods  | 769                         | 7,392                              | \$44,587      |
| Merchant Wholesalers, Nondurable Goods   | 855                         | 8,705                              | \$34,380      |
| Electronic Markets and Agents and Brokers  | 839                         | 2,216                              | \$58,175      |
| Retail Trade   | 4,220                       | 49,220                             | \$20,806      |
| Motor Vehicle and Parts Dealers  | 575                         | 6,531                              | \$33,682      |
| Furniture and Home Furnishings Stores  | 196                         | 1,498                              | \$27,092      |
| Electronics and Appliance Stores   | 220                         | 1,517                              | \$26,194      |
| Building Material and Garden Supply Stores   | 442                         | 5,109                              | \$25,980      |
| Food and Beverage Stores   | 375                         | 8,381                              | \$14,732      |
| Health and Personal Care Stores  | 219                         | 1,907                              | \$25,341      |
| Gasoline Stations  | 662                         | 5,759                              | \$14,627      |
| Clothing and Clothing Accessories Stores   | 352                         | 2,535                              | \$13,282      |
| Sporting Goods, Hobby, Book and Music Stores   | 243                         | 2,059                              | \$16,579      |
| General Merchandise Stores   | 183                         | 9,594                              | \$17,658      |
| Miscellaneous Store Retailers  | 569                         | 2,934                              | \$18,368      |
| Nonstore Retailers   | 184                         | 1,395                              | \$31,488      |
| (Continued on new  | kt page.)                   |                                    |               |
| Data subject to revision.<br>Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of<br>Labor Statistics. |                             |                                    |               |

| South Dakota Covered Workers & Annual Pay for<br>Trade, Transportation & Utilities Industry Group, continued<br>2006 |   |  |  |
|--|---|--|--|
| Number of<br>Establishments  | Average<br>Number<br>of<br>Workers  | Annual<br>Pay  |  |
| 1,219  | 9,552   | \$33,282   |  |
| 29   | 271   | \$31,043   |  |
| *  | *   | *  |  |
| 857  | 5,448   | \$36,645   |  |
| 79   | 1,055   | \$15,283   |  |
| *  | *   | *  |  |
| 11   | 76  | \$11,496   |  |
| 108  | 720   | \$35,102   |  |
| 12   | 18  | \$13,528   |  |
| 79   | 1,284   | \$34,566   |  |
| 34   | 620   | \$30,456   |  |
| 178  | 2,232   | \$57,900   |  |
| 178  | 2,232   | \$57,900   |  |
|  | Number of<br>Establishments<br>1,219<br>29<br>*<br>857<br>79<br>*<br>11<br>108<br>12<br>79<br>34<br>178 | Number of<br>Establishments         Average<br>Number<br>of<br>Workers           1,219         9,552           29         271           *         *           857         5,448           79         1,055           *         *           11         76           108         720           12         18           79         1,284           34         620           178         2,232 |  |

#### Wholesale Trade Industry

The wholesale trade industry can be a bit confusing for newcomers to the North American Industry Classification System (NAICS) world. There are two key types of wholesalers: merchant wholesalers, and wholesale trade agents and brokers. The foremost difference between the two is merchant wholesalers take title to the goods they are selling. This



means the people selling the merchandise actually own the goods they are selling. Trade agents and brokers are simply acting as representatives for a specific company, usually manufacturing

companies, trying to sell their product to customers. They do not take title to the goods and are usually paid on a fee or commission basis.

In 2006 the wholesale trade industry as a whole added more workers than ever recorded, back to 1990. Employment in this industry grew by 827 workers, for a 4.7 percent increase. This increase is nearly double that of the previous year. Although the number of workers increased in 2006, the number of establishments decreased by 32 units. Even with the small decrease of units, the steady increases in annual pay and workers over the past few years proves the industry is still very strong. The 2006 increase in annual pay was \$1,516 (3.8 percent).

The largest employment increase in the wholesale trade industry appears to have occurred in the **electronic markets agents and brokers** subsector. Although this subsector did gain 499 employees, it is not accurate to assume that there was a huge boom in the electronic markets agents and brokers subsector. The majority of the large jump in employment is due to a non-economic code change, meaning the reclassification of an already established business moving from one industry into another. However, even without the non-economic code change, there was still an increase of approximately 40 workers in the electronic markets agents and brokers subsector.

**Merchant wholesale of durable goods** had the largest true gain in employment with 224, an increase of 3.1 percent workers. This subsector decreased by nine establishments in 2006, but average annual pay was up to \$44,587, an \$894.00 gain from 2005. Durable goods are classified as having a life expectancy of three years or more (such as automobiles).

The merchant wholesale of nondurable goods, those with a life expectancy of less than three years (like groceries), also had an increase in worker numbers for 2006. Although the increase was a bit more modest than that of durable goods subsector, the addition of 104 workers was the first increase in this subsector since 2002.



The **retail trade** industry had a bit of a challenging year in 2006, posting a one percent decrease in units and a 0.1 percent decrease in workers overall. This little bump in the road is nothing out of the ordinary for this specific industry. By looking back at the historical data for the retail trade industry, we see many years with positive growth as well as many years with negative

growth. This observation makes it quite apparent that this industry is very volatile with several factors that can influence it.

One of the believed principal factors for the retail slump is the continuously rising fuel prices. When consumers are forced to spend more of their disposable income on necessities, such as gas for their cars and homes, it forces them to cut out non-essential items that they would have purchased if extra money were available. Other factors that may be big contributors to the retail slump are the increased interest rates and competition from large chain retailers.

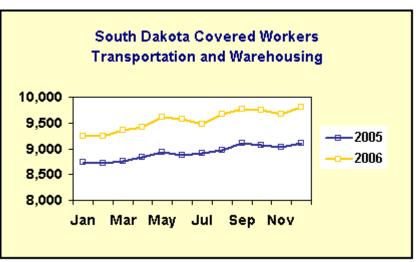
# Retail Trade Industry

Although overall the retail industry showed a slight decrease in 2006, there were some subsectors that had promising growth over the year. Retailers in the **building material and garden supply stores** subsector had an increase of 13 units and an employment gain of 155 workers.

For the second consecutive year the **nonstore retail** subsector has been the strongest in the retail industry. The nonstore retail subsector overall added five new units along with 53 new workers. Average annual pay for this subsector increased by 10.2 percent, rising from \$28,563 in 2005 to \$31,488 in 2006.

#### **Transportation and Warehousing Industry**

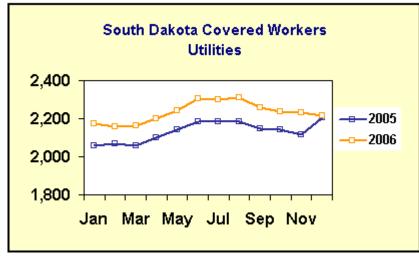
For the second consecutive year the **transportation and warehousing** industry had an increase in establishments, number of workers and annual pay. The number of establishments grew by 15, and the number of workers grew by an impressive 632 industry-wide. Average annual pay also had a notable 5.9 percent increase, rising from \$31,413 in 2005 to \$33,282 in 2006. The transportation and warehousing sector includes



industries providing transportation of passengers and cargo, warehousing and storage for goods, scenic and sightseeing transportation, and support activities related to modes of transportation.

The **truck transportation** subsector showed substantial improvement for 2006. Between 2005 and 2006 it gained 12 new establishments and 257 workers. This 5.0 percent increase in employees is nearly double that of the increase from the previous year. Although there was an impressive increase in the worker levels, some of the large increase was due to business reclassification from an annual refilling survey. The annual refilling survey, which is done yearly as indicated by the title, encompasses a third of the businesses in South Dakota each year. The survey is intended to verify that the primary business function of the company is accurate. If the business description for the industry the company is currently coded within is not correct, the employer responds with a more accurate description and is reclassified appropriately.

**Support activities** for transportation also had an unusually large increase in 2006. This subsector increased by 15 establishments and 126 employees. Along with the large jump in employment and establishments, average annual pay in this subsector increased by 8.3 percent, from \$32,419 to \$35,102. Although some of the increases came from the annual refilling survey, this subsector had several brand new businesses added to it as well. A large portion of the new establishments were in freight transportation arrangement.



Evidence of the late November 2005 ice storm affecting a large area in south-central and southeastern South Dakota was still apparent in the **utilities** industry for much of 2006. Added workers were hired to replace poles and restore power to areas hit by the storm. Although utilities ranked second to last in the number of workers employed (2,232 workers in 2006) among the major industries in South Dakota, it ranked

second from the top for annual pay. Good annual salaries and low turnover in the utilities industry contributed to its continued stability. Most of the turnover in this industry is due to retirement.

As was the case in 2005, 17 of the 22 industries included in this annual summary showed an increase in the number of workers in 2006. Historically the utilities industry shows a very small percentage increase or no change because of the stability of the industry. Percentage-wise in 2006, utilities showed the sixth highest percent increase in employment, which mirrored the previous year. The number of establishments increased by four employers while the actual number of jobs in the industry increased by 99 workers (4.6 percent), for a total of 2,232 workers in 2006.

Businesses within this industry supply utility services such as electric power, natural gas, steam supply, water supply and sewage removal. Within this sector, the specific activities associated with the utility services vary by utility: electric power includes generation, transmission and distribution; natural gas includes distribution; steam supply includes provision and/or distribution; water supply includes treatment and distribution; and sewage removal includes collection, treatment, and disposal of waste through sewer systems and sewage treatment facilities. The only subsector to lose employers and employees was the **natural gas** subsector; the remaining two subsectors in the utilities industry showed gains in 2006, with the **electric power generation, transmission and distribution** leading the way with the largest increase. This again can be attributed to the November 2005 storm.

This industry enjoys one of the highest annual pay statistics. Only one other industry has a greater annual pay average than utilities. In 2006, the annual pay for the utilities industry was \$57,900, a 1.5 percent decrease from the previous year. The annual pay decrease can be attributed to overtime and premium pay needed to get immediate power up and running in the affected storm areas of the state in 2005 and the return to a more normal schedule for repair work in much of 2006.

# South Dakota's Quarterly Census of Employment and Wages - 2006

#### Information Industry Group

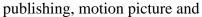
Businesses within the information industry group distribute information and cultural products or process data.

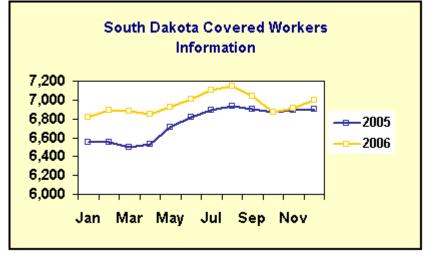
| South Dakota Covered Workers & Annual Pay for<br>Information Industry Group<br>2006   |     |       |          |  |
|---|-----|-------|----------|--|
| Industry Group, Industry and Subsector Average<br>Number of<br>Establishments Workers F   |     |       |          |  |
| Information   | 523 | 6,953 | \$36,781 |  |
| Information   | 523 | 6,953 | \$36,781 |  |
| Publishing Industries, except Internet  | 146 | 1,990 | \$27,697 |  |
| Motion Picture and Sound Recording Industries   | 87  | 610   | \$11,386 |  |
| Broadcasting, except Internet   | 71  | 1,185 | \$31,645 |  |
| Internet Publishing and Broadcasting  | 6   | 17    | \$15,034 |  |
| Telecommunications  | 176 | 3,020 | \$49,427 |  |
| ISPs, Search Portals and Data Processing  | 34  | 120   | \$48,756 |  |
| Other Information Services  | 3   | 12    | \$66,665 |  |
| Data subject to revision.<br>Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics. |     |       |          |  |

#### **Information Industry**

The **information** industry experienced a gain of 197 workers (2.9 percent) from 2005 to 2006, for a total of 6,953 workers in 2006. The information industry also had a positive change in pay, with a gain of \$1,394 (3.9 percent) from 2005 to the level of \$36,781 in 2006.

The information industry is composed of establishments engaged in telecommunications,





sound recording, broadcasting, internet broadcasting and publishing, internet service providers, web search portals, and data and other information services.

**Telecommunications** saw the largest growth in 2006, with an increase of 176 workers (6.2 percent). Average employment in this subsector now totals 3,020. Wired telecommunication carriers, in particular, demonstrated strong hiring. Contributing to the growth among wired telecommunications carriers are those providers in some areas of South Dakota who are

extending fiber optic cable to residential customers, enabling them to offer cable television, video-on-demand, high-speed Internet and conventional telephone communications over a single line.

Other subsectors that experienced small gains were the **publishing**, **motion picture and sound recording**, and the **internet publishing** and **broadcasting** industries. The workers added were 18 for publishing, 26 for motion picture and sound recording, and 12 for the internet publishing and broadcasting industry.

The subsectors experiencing decreases in worker levels were the **broadcasting**, **internet service providers**, **web search portals**, and the **data and other information services** subsectors. All the decreases in these three subsectors were minimal. Broadcasting declined by 20 workers, internet service providers, web search portals and data industry declined by 11 workers, and the other information services industry declined by three workers.

#### South Dakota's Quarterly Census of Employment and Wages - 2006

#### **Financial Activities Industry Group**

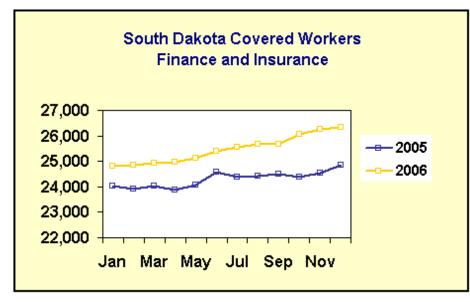
The financial activities industry group is comprised of the finance and insurance industry and the real estate and rental and leasing industry. Businesses within this industry group are involved in financial transactions or renting or leasing tangible or intangible assets.

| South Dakota Covered Workers & Annual Pay for<br>Financial Activities Industry Group<br>2006 |       |        |          |  |
|--|-------|--------|----------|--|
| Industry Group, Industry and Subsector Average<br>Number of<br>Establishments Workers        |       |        |          |  |
| Financial Activities   | 3,098 | 29,228 | \$38,547 |  |
| Finance and Insurance  | 2,088 | 25,477 | \$40,828 |  |
| Credit Intermediation and Related Activities   | 846   | 18,601 | \$39,169 |  |
| Securities, Commodity Contracts and<br>Investments   | 265   | 739    | \$75,147 |  |
| Insurance Carriers and Related Activities  | 958   | 6,108  | \$41,642 |  |
| Funds, Trusts and Other Financial Vehicles   | 19    | 30     | \$57,213 |  |
| Real Estate and Rental and Leasing   | 1,010 | 3,751  | \$23,058 |  |
| Real Estate  | 798   | 2,501  | \$23,685 |  |
| Rental and Leasing Services  | 205   | 1,212  | \$20,891 |  |
| Lessors of Nonfinancial Intangible Assets  | 7     | 38     | \$50,849 |  |

Data subject to revision.

Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

#### Finance & Insurance Industry



The finance and **insurance** industry experienced a significant gain of 1,175 workers (4.8 percent) from 2005 to 2006. As of 2006, there were 25,477 workers in the finance and insurance industry. The finance and insurance industry also had a positive change in pay, a gain of \$1,816 (4.7 percent) from 2005 to the level of \$40,828 in 2006.

The **credit intermediation and related activities** subsector experienced the majority of the worker increase from 2005 to 2006, gaining 897 workers (5.1 percent). This industry group

comprises establishments primarily engaged in accepting deposits and in lending funds from these deposits. The increase is attributed to both business creation and expansions.

The number of workers in the **insurance carriers and related activities** subsector increased by 271 workers (4.6 percent) in 2006. The number of agents and brokers involved in selling annuities and insurance policies experienced the largest worker increase. Insurance companies continue to expand and hire workers as they broaden the products and services they provide.

The securities, commodity contracts and other financial investments and related activities subsector noted a very small increase of six workers (0.8 percent) during 2006. This industry includes security brokerages and investment banking establishments which act as agents or brokers between buyers and sellers of securities and commodities. Investment advice and portfolio management activities are also included in this subsector.

#### Real Estate, Rental & Leasing Industry

The real estate and rental and leasing industry comprises establishments engaged in renting, leasing or allowing the use of tangible or intangible assets. Assets may be tangible, as in the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

Establishments within this industry experienced a mild loss in worker numbers from 2005 to



2006; the average number of workers declined by 10 workers (0.3 percent). During this same time period, the real estate and rental and leasing industry showed positive growth in annual pay, increasing by \$738 (3.3 percent) to \$23,058.

The majority of worker losses was experienced by establishments engaged in the **rental and leasing services** subsector, with a worker decrease of 3.9 percent (49 workers) during 2006. This subsector includes establishments renting consumer goods and equipment, and businesses leasing machinery and equipment often used for business operations.

Worker losses in this subsector occurred in the consumer goods rental and general rental center industries. These industries include businesses that generally provide short-term rentals of a variety of personal and household-type goods and products, and establishments that maintain inventories of goods and equipment rented for short periods of time.

Establishments in the **real estate** subsector experienced worker growth from 2005 to 2006, adding 32 workers (increase of 1.3 percent). These establishments are primarily involved in renting, managing, selling or buying real estate for others, as well as providing other services such as appraisals. Worker growth was influenced by the housing market, which remained solid as consumers took advantage of lower mortgage rates. And many renters also became first time home owners and many invested in home improvements.

**Lessors of nonfinancial intangible assets** is another subsector which had an increase in workers in 2006, gaining seven workers (22.6 percent). These establishments assign rights to assets, like patents, trademarks, brand names or franchise agreements. Businesses in this subsector own patents, trademarks and franchise agreements that they allow others to use or reproduce for a fee; they may or may not have created those assets.

# South Dakota's Quarterly Census of Employment and Wages - 2006 Professional & Business Services Industry Group

The professional and business services industry group is comprised of the professional, scientific and technical services industry; the management of companies industry; and the administrative and support and waste management and remediation services industry. Businesses within this industry group perform professional services, hold securities of companies or perform routine support activities for the day-to-day operations of other businesses.

| South Dakota Covered Workers & Annual Pay for<br>Professional & Business Services Industry Group<br>2006 |                             |                                    |               |  |  |
|--|-----------------------------|------------------------------------|---------------|--|--|
| Industry Group, Industry and Subsector   | Number of<br>Establishments | Average<br>Number<br>of<br>Workers | Annual<br>Pay |  |  |
| Professional and Business Services   | 3,970                       | 25,563                             | \$34,344      |  |  |
| Professional, Scientific and Technical Services  | 2,350                       | 9,740                              | \$41,106      |  |  |
| Professional and Technical Services  | 2,350                       | 9,740                              | \$41,106      |  |  |
| Management of Companies and Enterprises  | 170                         | 2,788                              | \$65,658      |  |  |
| Management of Companies and Enterprises  | 170                         | 2,788                              | \$65,658      |  |  |
| Admininstrative & Support & Waste Management & Remediation Services                                      | 1,450                       | 13,035                             | \$22,593      |  |  |
| Administrative and Support Services  | 1,319                       | 12,334                             | \$22,181      |  |  |
| Waste Management and Remediation Services  | 131                         | 701                                | \$29,844      |  |  |

Data subject to revision.

Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

#### Professional, Scientific & Technical Services Industry



The distinguishing feature of the professional, scientific and technical services industry is the fact that most of the industries grouped in it have production processes that are almost wholly dependent on worker skills. In most of these industries, equipment and materials are not of major importance, unlike manufacturing, for example, where

"high tech" machines and materials are important collaborating inputs to labor skills in the manufacturing production process. Thus, the establishments classified in this subsector sell expertise. Much of the expertise requires degrees, though not in every case.

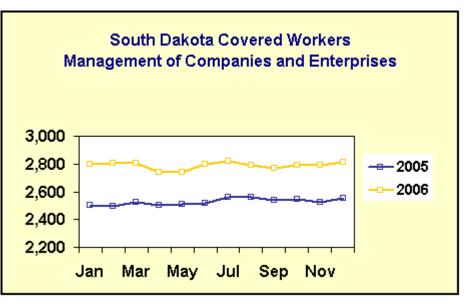
The services provided in this sector normally require a high degree of expertise and training. Human capitol is a major input in delivery of services. Establishments make available the knowledge and skills of their employees working on individual assignments or as teams assembled to deliver service to customers. Activities requiring expertise consist of legal advice and representation; accounting; bookkeeping and payroll services; architectural, engineering and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and all other professional, scientific and technical services.

Establishments within the professional, scientific and technical services industry experienced an increase of 376 workers from 2005 to 2006, for an annual average of 9,740. The annual pay also increased by \$2,919 (7.6 percent) to \$41,106 in 2006.

Worker growth was experienced throughout the entire professional, scientific and technical services industry during 2006. The majority of the worker level increase was centered in **architectural, engineering and related services** and in **accounting, tax preparation, bookkeeping and payroll services** businesses. The worker increase in this industry reflects the continued consumer demand for the specialized services offered by this industry.

#### **Management of Companies & Enterprises Industry**

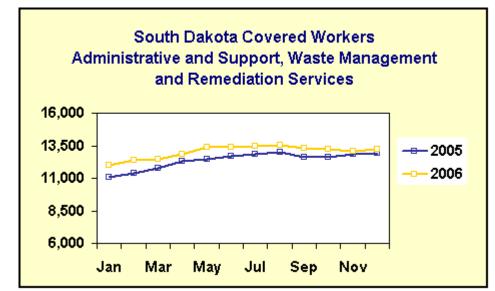
The management of companies and enterprises industry comprises (1) establishments that hold the securities of (or other equity interests in) companies and enterprises for the purpose of owning a controlling interest or influencing management decisions or (2) establishments (except government establishments) that administer, oversee and



manage establishments of the company or enterprise and that normally undertake the strategic or organizational planning and decision making role of the company or enterprise.

The management of companies and enterprises industry had a good year by most standards in 2006. This industry posted its first worker gain since 2000 and also had a noteworthy increase in establishments. In 2006 the management of companies and enterprises industry added 260 workers, increasing from 2,528 to 2,788. This was an overall increase of 10.3 percent. Establishments in this industry also rose by 13 in 2006.

Average annual pay for this industry showed a significant drop in 2006 of 13.0 percent, falling by \$9,776. Although this seems like a very drastic drop in annual pay, because this is such a small industry, the comings and goings of just a few high-paying companies can have a profound effect on the average annual pay for the entire industry.



Administrative & Support, Waste Management & Remediation Services Industry

The administrative and support and waste management and remediation services industry experienced a gain of 663 workers (5.4 percent) from 2005 to 2006. for a total of 13,035 workers in 2006. This industry also had a positive change in pay, a gain of \$557 (2.5 percent) from 2005 to a level of \$22,593 in 2006.

The **administration and services** subsector makes up the largest portion of this industry and had the majority of the worker growth, gaining 643 workers (5.5 percent) from 2005 to 2006. The employment services, business support services, investigation and security services, and the services to buildings and dwellings all experienced gains of at least 120 workers. There was also a small gain of workers in the office administrative services. Both the facilities support services and the other support services experienced small declines in workers from 2005 to 2006.

Worker levels in the **waste management and remediation services** subsector grew by 2.9 percent over the year, for a total of 701 workers in 2006. This subsector includes establishments that collect, treat and dispose of waste materials, and also those that offer reclamation and remediation services. Annual pay also grew to \$29,844 in 2006, exhibiting a 5.1 percent increase.

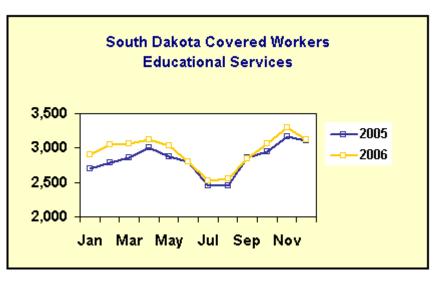
# South Dakota's Quarterly Census of Employment and Wages - 2006 Education & Health Services Industry Group

The education and health services industry group is comprised of the education services industry, and the health services and social assistance industry. Businesses within this industry group provide instruction and training or provide health care and social assistance to individuals.

| imber of<br>plishments<br>2,437<br>182<br>182 | Average Number<br>of Workers<br>53,600<br>2,948<br>2,948 | Annual<br>Pay<br>\$34,850<br>\$25,882<br>\$25,882 |
|---|--|---|
| 182   | 2,948  | \$25,882  |
|   | · · · ·  |   |
| 182   | 2,948  | \$25,882  |
|   |  |   |
| 2,255   | 50,652   | \$35,372  |
| 1,261   | 13,158   | \$53,907  |
| 54  | 18,512   | \$38,325  |
| 360   | 12,386   | \$19,973  |
| 580   | 6,595  | \$19,026  |
|   | 54<br>360  | 54         18,512           360         12,386    |

#### **Educational Services Industry**

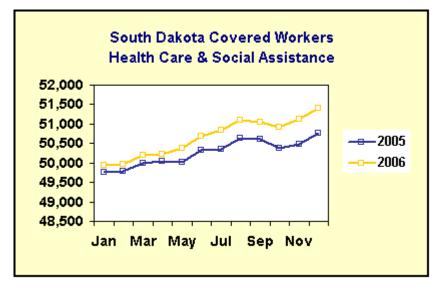
The educational services industry includes establishments that provide instruction and training provided by specialized establishments, such as schools, colleges, universities and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. They may also offer food and accommodation services to their students.



Educational services are usually delivered by teachers or instructors who explain, tell, demonstrate, supervise and direct learning. Instruction takes place in a variety of settings, including traditional educational institutions, in the workplace or the home through correspondence, television or other means. These services can be adapted to the particular needs of the students; for example, sign language can replace verbal language for teaching students with hearing impairments.

The educational services industry gained 114 workers (4.0 percent) in 2006, increasing the average number of workers to 2,948. The majority of this growth was in the colleges, universities and professional schools, which traditionally provide academic courses and grant degrees at baccalaureate or graduate levels. Educational institutions that experienced worker losses included elementary and secondary schools. Average annual pay for this industry to \$25,882, an increased of \$567 (2.2 percent) from 2005 to 2006. Average annual pay has been steadily increasing every year since 2001.





Employment in the **health care and social assistance** industry increased by 390 workers from 2005 to 2006 (0.8 percent) for an average of 50,652 workers. The average annual pay for the workers in this industry continued to grow, with an increase of 4.2 percent from 2005 to 2006. The average annual pay for workers in this industry is now \$35,372.

The largest gain in employment (2.0 percent) in this industry was in the

**hospitals** subsector. There was a gain of 360 workers during 2006 over the previous year. The annual average wage for workers in this industry rose 3.0 percent from 2005 to 2006, for an annual average of \$38,325.

The **ambulatory health care services** subsector showed the largest growth in the number of establishments from 2005 to 2006, with 31 new establishments. This resulted in a 2.7 percent rise in workers from 12,816 in 2005 to 13,158 in 2006. According to the United States Census Bureau South Dakota is one of seven states with the largest percent of their population over age 65 in 2005. As a large, active, knowledgeable group of individuals approach retirement they are seeking to manage their own health and remain active into their retirement years. Toward this end, more ambulatory health care services have arisen to aid them in meeting their needs. This continues to be the highest paying subsector within the health care and social assistance industry, with an annual pay of \$53,907. This is an increase of 5.4 percent in the annual average pay compared to 2005.

The **social assistance** subsector is comprised of a mixed bag of services catering to the young, the elderly and every age group in between. A sampling of these across-the-ages services are adoption agencies, daycare centers for the elderly, disabled or memory challenged, and self-help organizations such as those for drug or alcohol abuse. This subsector increased by 179 workers, an increase of 2.8 percent over the average number of workers in 2005.

The last subsector in this industry is that of **nursing and residential care facilities**. The average annual pay for workers in this subsector experienced a growth factor of 1.6 percent from \$19,662 in 2005 to \$19,973 in 2006. There was an overall loss of workers in this subsector due to the reclassification of one fairly large establishment into another industry.

# South Dakota's Quarterly Census of Employment and Wages - 2006 Leisure & Hospitality Industry Group

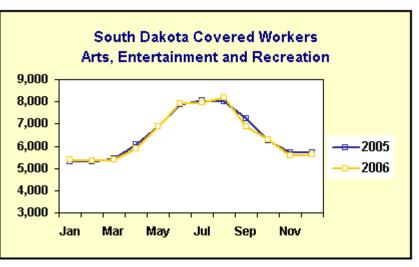
The leisure and hospitality industry group is comprised of the arts, entertainment and recreation industry, and the accommodation and food services industry. Businesses within this industry group provide cultural, recreational or entertainment services or provide customers with lodging and/or food for immediate consumption.

| Number of<br>Establishments<br>3,230 | Average Number<br>of Workers<br>42,465 | Annual<br>Pay<br>\$11,440   |
|--------------------------------------|--|---|
| i                                    | 42,465                                 | \$11,440  |
| 609                                  | 1                                      |   |
|                                      | 6,443                                  | \$14,621  |
| 105                                  | 993                                    | \$11,587  |
| 40                                   | 454                                    | \$17,630  |
| 554                                  | 4,996                                  | \$14,951  |
| 2,531                                | 36,022                                 | \$10,871  |
| 603                                  | 8,025                                  | \$12,942  |
| 1,928                                | 27,998                                 | \$10,277  |
|                                      | 40<br>554<br>2,531<br>603<br>1,928     | 40       454         554       4,996         2,531       36,022         603       8,025 |

#### Arts, Entertainment & Recreation Industry

The **arts**, **entertainment and recreation** industry experienced a small loss of 49 workers from 2005 to 2006, which equates to a 0.8 percent decrease. Annual pay in this industry, however, showed a healthy increase in 2006. Average annual pay for workers in this industry rose to \$14,621 (or 6.1 percent).

The arts, entertainment and recreation industry includes a wide range of establishments that operate facilities or



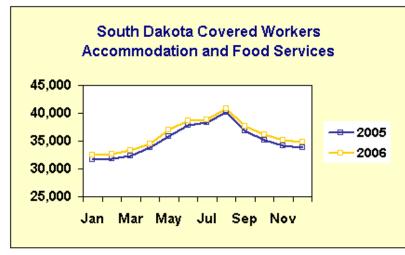
provide services to meet the varied cultural, entertainment and recreational interests of their patrons.

The majority of the worker losses (34) occurred in establishments classified in the a**musement**, **gambling and recreation** subsector. Establishments included in this subsector operate facilities where patrons can primarily engage in sports, recreation, amusement or gambling activities. Amusement and theme parks, casinos and golf courses are all examples of establishments that fall into this subsector.

**Museums, historical sites and similar institutions** lost 27 workers over the year, bringing the new total to 454 workers. This subsector includes business activity such as preserving and exhibiting artifacts and other items if cultural, historical or educational significance. Zoos, botanical gardens and nature parks fill the remainder of this subsector.

Firms in the **performing arts and spectator sports** subsector gained 13 workers, a 1.3 percent increase from 2005. Establishments in this subsector produce or organize and promote live presentations involving the performances of a wide variety of entertainers, such as actors, singers, dancers, musical groups and artists, athletes and other entertainers.

#### **Accommodation & Food Services Industry**



The accommodation and food service industry showed a strong gain in the number of workers in 2006, adding 880 workers or 2.5 percent. That is one and a half times as many workers as were added in 2005. This industry has added workers every year since 2001, with the total now averaging 36,022.

There was also a healthy increase of 3.9 percent in the average annual pay of workers in the accommodation and food service

industry. The **accommodation** subsector edged out the food service subsector in the percentage increase. This subsector had a 4.1 percent growth, while the growth in the food service subsector was 3.9 percent. Workers in the accommodation and food service industry now earn an average of \$10,871, an increase of \$406 over 2005.

There were 43 new establishments that opened during 2006 in the accommodation and food service industry. The accommodations subsector saw an increase of 16 while the food service subsector experienced 27 new establishments.

Our fast-paced lives and variety of commitments continued to fuel the food service and drinking places subsector's growth to meet our needs. This subsector accounted for the vast majority of the increase of workers from 2005 to 2006, with 773 new workers in this area.

The annual average pay of workers in the **food service and drinking places** subsector increased by \$385 or 3.9 percent, with every category in the food services and drinking places subsector showing an increase in annual pay. The large number of young people and part-time workers plus traditionally high turnover in this subsector holds the average annual pay down to \$10,277. The largest increase in annual pay came in the area of specialty food services. Businesses in specialty food services include such places as cafeterias, caterers and mobile food vendors.

The **accommodation** subsector continued its climb in the number of workers, average annual pay and the number of establishments as the South Dakota Department of Tourism continues to market the varied experiences available in our state . The number of workers in the accommodation subsector rose by 108 workers (1.4 percent) over 2005, for a total of 8,025 workers. The annual average pay for these workers went from \$12,437 in 2005 to \$12,942 in 2006, an increase of \$505 or 4.1 percent. This subsector includes establishments offering short-term accommodation services to their patrons. The level of services can vary, depending on the type of establishment. Some establishments may offer accommodation services only, while others may offer food service, laundry and even recreational facilities in conjunction with accommodation services.

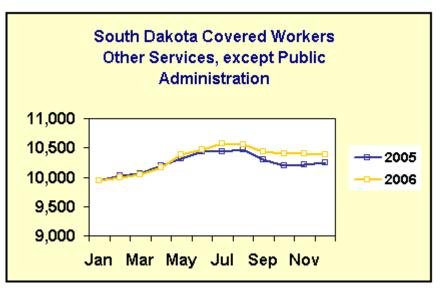
# South Dakota's Quarterly Census of Employment and Wages - 2006 Other Services Industry Group

Businesses within the other services industry group provide services not elsewhere specified, including repairs and personal care.

| South Dakota Covered Workers & Annual Pay for<br>Other Services Industry Group<br>2006  |                             |                                 |               |  |  |
|---|-----------------------------|---------------------------------|---------------|--|--|
| Industry Group, Industry and Subsector  | Number of<br>Establishments | Average<br>Number<br>of Workers | Annual<br>Pay |  |  |
| Other Services  | 2,216                       | 10,311                          | \$21,579      |  |  |
| Other Services, except Public Administration  | 2,216                       | 10,311                          | \$21,579      |  |  |
| Repair and Maintenance  | 948                         | 3,747                           | \$25,938      |  |  |
| Personal and Laundry Services   | 519                         | 2,775                           | \$17,421      |  |  |
| Membership Associations and Organizations   | 498                         | 3,484                           | \$21,014      |  |  |
| Private Households  | 251                         | 306                             | \$12,264      |  |  |
| Data subject to revision.<br>Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics. |                             |                                 |               |  |  |

#### **Other Services Industry**

Businesses in the **other services** industry produced a net worker gain from 2005 to 2006, adding 73 jobs (0.7 percent) in 2006, for a total average of 10,311 workers. Three of the four industry subsectors in this industry experienced annual worker growth. Annual pay for the other services industry as a whole increased by 3.4 percent during the year, up \$712 to a new level of \$21,579.



The industry subsector titled

**religious, grant making, civic, professional and similar organizations** gained the majority of jobs in this industry, adding 74 workers during 2006 (2.2 percent). This increase was mainly due to workers added in establishments that are primarily engaged in promoting the interests of their members. Examples of establishments in this industry are business associations, professional organizations, labor unions and political organizations; these organize and promote religious activities, support different causes through grant making, advocate social and political causes, and promote and defend the interests of their members.

Establishments that offer **repair and maintenance services** added 23 workers (0.6 percent) during 2006. This subsector includes businesses that rebuild machinery, equipment and other products back to original working condition. These businesses usually offer routine maintenance on such equipment as well. Establishments providing repair and maintenance for commercial and

industrial machinery and equipment were responsible for most of the worker growth in this subsector.

The **private households** subsector also added five workers (1.7 percent) from 2005 to 2006, for a total of 306. Private household workers are involved in the daily operation of the household. These private households may employ individuals such as cooks, maids, nannies and butlers, and outside workers, such as gardeners, caretakers and other maintenance workers.

Worker levels in the **personal and laundry services** subsector suffered the majority of worker losses during 2006, losing 27 workers (1.0 percent) from 2005 to 2006. The worker loss was mainly attributable to the reclassification of an establishment, moving it to a different industry. Establishments involved in providing other personal services, such as photofinishing laboratories and one-hour photo labs, also had worker losses. However, personal care service establishments, such as barber and beauty shops, actually gained workers.

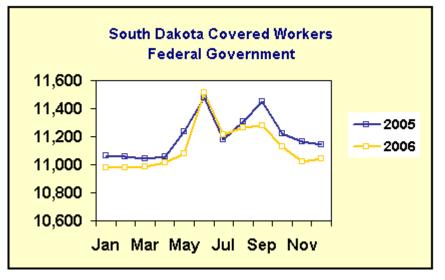
# South Dakota's Quarterly Census of Employment and Wages - 2006 Government Industry Group

The government industry group contains information on federal, state and local governments. Tribal governments are included in local government. A change in federal law requires Indian tribes to be classified similarly to state and local governments.

| South Dakota Covered Workers & Annual Pay for<br>Government Industry Group<br>2006   |                             |                                 |               |  |  |
|--|-----------------------------|---------------------------------|---------------|--|--|
| Industry Group, Industry and Subsector   | Number of<br>Establishments | Average<br>Number<br>of Workers | Annual<br>Pay |  |  |
| Government   | 2,214                       | 69,093                          | \$32,326      |  |  |
| Federal Government   | 617                         | 11,124                          | \$49,986      |  |  |
| Federal Government   | 617                         | 11,124                          | \$49,986      |  |  |
| State Government   | 737                         | 13,953                          | \$36,959      |  |  |
| State Government Education   | 11                          | 5,049                           | \$40,641      |  |  |
| State Government, excluding Education  | 726                         | 8,904                           | \$34,872      |  |  |
| Local Government*  | 860                         | 44,016                          | \$26,394      |  |  |
| Local Government Education   | 227                         | 23,655                          | \$27,479      |  |  |
| Local Government, excluding Education  | 633                         | 20,361                          | \$25,132      |  |  |
| * <u>Tribal government</u> included in local government.   |                             |                                 |               |  |  |
| Data subject to revision.<br>Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of<br>Labor Statistics. |                             |                                 |               |  |  |

#### **Federal Government Industry**

In federal government, worker numbers dropped for the fourth consecutive year. This industry lost 76 workers from 2005 through 2006, resulting in a 0.7percent decrease in workers. Even though the number of establishments and workers declined in 2006, federal government did have an increase in average annual pay of 3.4 percent. This increase resulted in annual pay rising from \$48,356 to \$49,986, making it the third



highest paying industry in South Dakota.

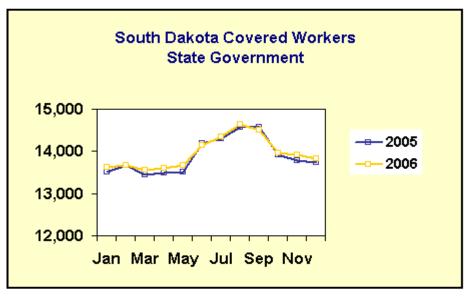
The **administration of environmental programs** sector had the largest drop in employment, which resulted in a decrease of 72 workers; this brought the number of employees in this sector to

1,505. This industry comprises government establishments primarily engaged in the administration, regulation, supervision and control of land use, including recreational areas; conservation and preservation of natural resources; erosion control; geological survey program administration; weather forecasting program administration; and the administration and protection of publicly and privately owned forest lands.

Many federal government programs continue to feel budget restraints due to the rising federal budget deficit. As congress tries to find money to control the deficit, many federal programs are feeling the crunch or being cancelled in order to use the money elsewhere. Employment increases and decreases are very common in the public due to budget issues.

#### State Government Industry

South Dakota state government gained 64 workers from 2005 through 2006, for a total of 13,953 workers. Annual pay for state workers increased 3.6 percent, for an average annual pay of \$36,959. Educational services boasted a gain of 92 workers and an annual pay increase of 4.5 percent. One of the main factors contributing to the increase of educational



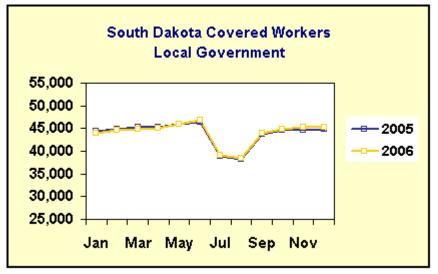
workers in state government is the continued expansion and development of South Dakota's universities.

#### Local Government Industry

#### Local government

experienced a slight increase in employment of 77 workers (0.2 percent) from 2005 through 2006, despite a decrease of nine establishments.

Local government includes all tribal, city and county government agencies along with all local public and tribal schools. Tribal motels and casinos are also included. Overall the local government industry stayed pretty consistent throughout



2006. The annual seasonal dip between May and September from the summer school break was the only large deviation in the otherwise stable industry.

The **educational services** subsector experienced a gain in employment of 198 employees in 2006. This increase in employment is a welcome change from the previous few years where the

education services subsector decreased annually. The increase in the education subsector was offset by the fairly large decrease of 128 workers in **public administration**. However, despite the drop in workers for public administration the number of establishments remained at 504 throughout 2006.

## Statewide Covered Workers & Pay by Establishment Size

| Industry Group    | 0-9                       | 10-19    | 20-49    | 50-99    | 100-249  | 250-499  | 500+     |  |  |  |
|-------------------|---------------------------|----------|----------|----------|----------|----------|----------|--|--|--|
| Natural Resourc   | es & Mining               | 9        | ,        |          |          |          |          |  |  |  |
| Establishments    | 455                       | 87       | 27       | *        | *        | 0        | 0        |  |  |  |
| Workers           | 1,580                     | 1161     | 794      | *        | *        | 0        | 0        |  |  |  |
| Annual Pay        | \$27,312                  | \$26,835 | \$27,027 | *        | *        | \$0      | \$0      |  |  |  |
| Construction      |                           |          |          |          |          |          |          |  |  |  |
| Establishments    | 3,378                     | 331      | 173      | 35       | 10       | 0        | 0        |  |  |  |
| Workers           | 8,495                     | 4,350    | 5,215    | 2,387    | 1,386    | 0        | 0        |  |  |  |
| Annual Pay        | \$25,722                  | \$32,492 | \$40,476 | \$45,107 | \$40,481 | \$0      | \$0      |  |  |  |
| Manufacturing     |                           |          |          |          |          |          |          |  |  |  |
| Establishments    | 627                       | 147      | 160      | 67       | 64       | 21       | 10       |  |  |  |
| Workers           | 2,069                     | 2,018    | 5,066    | 4,687    | 10,433   | 7,065    | 10,056   |  |  |  |
| Annual Pay        | \$23,945                  | \$30,693 | \$34,643 | \$34,056 | \$37,700 | \$38,610 | \$35,536 |  |  |  |
| Trade, Transport  | tation & Uti              | lities   |          |          |          | <b>_</b> |          |  |  |  |
| Establishments    | 6,075                     | 1,159    | 615      | 146      | 62       | 21       | 2        |  |  |  |
| Workers           | 18,733                    | 15,357   | 18,008   | 10,059   | 9,022    | 6,718    | 1,421    |  |  |  |
| Annual Pay        | \$27,095                  | \$27,027 | \$31,103 | \$30,632 | \$26,064 | \$24,242 | \$28,245 |  |  |  |
| Information       |                           |          |          |          |          | -        |          |  |  |  |
| Establishments    | 378                       | 72       | 48       | 16       | 5        | *        | *        |  |  |  |
| Workers           | 1,054                     | 1017     | 1,473    | 1,097    | 749      | *        | *        |  |  |  |
| Annual Pay        | \$35,168                  | \$35,889 | \$30,377 | \$37,574 | \$38,180 | *        | *        |  |  |  |
| Financial Activit | ies                       |          | •        |          | •        | •        |          |  |  |  |
| Establishments    | 2,663                     | 255      | 119      | 24       | 20       | 10       | 7        |  |  |  |
| Workers           | 6,886                     | 3,374    | 3,399    | 1,700    | 3,129    | 4,346    | 6,394    |  |  |  |
| Annual Pay        | \$33,993                  | \$39,795 | \$44,218 | \$44,334 | \$41,708 | \$35,374 | \$38,851 |  |  |  |
| Professional & E  | Business Se               | ervices  | N        |          |          | ı        |          |  |  |  |
| Establishments    | 3,445                     | 293      | 154      | 43       | 27       | *        | *        |  |  |  |
| Workers           | 7,551                     | 3,839    | 4,613    | 3,052    | 3,621    | *        | *        |  |  |  |
| Annual Pay        | \$32,881                  | \$36,449 | \$35,175 | \$31,957 | \$28,169 | *        | k        |  |  |  |
|                   | (Continued on next page.) |          |          |          |          |          |          |  |  |  |

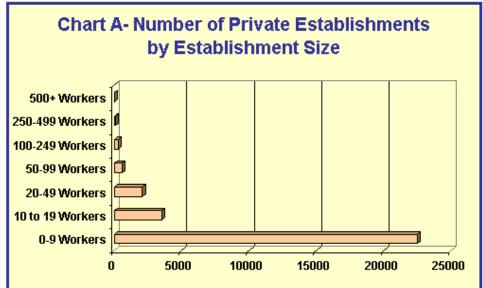
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| Number of Private Establishments, Workers & Annual Pay<br>by Establishment Size & by Industry Group, continued<br>2006 |             |          |          |          |          |          |          |  |  |  |
|--|-------------|----------|----------|----------|----------|----------|----------|--|--|--|
| Industry Group   | 0-9         | 10-19    | 20-49    | 50-99    | 100-249  | 250-499  | 500+     |  |  |  |
| Education & Hea  | Ith Service | S        |          |          |          |          |          |  |  |  |
| Establishments   | 1,618       | 383      | 235      | 115      | 65       | 13       | 8        |  |  |  |
| Workers  | 5,441       | 5,086    | 7,319    | 7,972    | 9,517    | 4,201    | 14,064   |  |  |  |
| Annual Pay   | \$30,895    | \$33,018 | \$32,727 | \$27,869 | \$30,580 | \$46,377 | \$41,550 |  |  |  |
| Leisure & Hospitality Services   |             |          |          |          |          |          |          |  |  |  |
| Establishments   | 1,922       | 647      | 516      | 117      | 28       | 0        | 0        |  |  |  |
| Workers  | 6,865       | 9,060    | 14,879   | 7,798    | 3,864    | 0        | 0        |  |  |  |
| Annual Pay   | \$9,935     | \$10,534 | \$10,991 | \$12,692 | \$15,438 | \$0      | \$0      |  |  |  |
| Other Services   |             |          |          |          |          |          |          |  |  |  |
| Establishments   | 1,976       | 168      | 58       | 11       | 3        | 0        | 0        |  |  |  |
| Workers  | 5,263       | 2,144    | 1,731    | 680      | 493      | 0        | 0        |  |  |  |
| Annual Pay   | \$22,554    | \$21,979 | \$21,563 | 21662    | 9366     | 0        | \$0      |  |  |  |
| Total Private Ow   | nership     |          |          |          |          |          |          |  |  |  |
| Establishments   | 22,537      | 3,542    | 2,105    | 581      | 285      | 75       | 29       |  |  |  |
| Workers  | 63,939      | 47,405   | 62,496   | 39,891   | 42,319   | 25,680   | 33,034   |  |  |  |
| Annual Pay   | \$26,482    | \$26,805 | \$28,255 | \$28,651 | \$30,899 | \$35,250 | \$39,498 |  |  |  |
| * Data was suppressed<br>Data subject to revisio   | n. '        |          |          |          |          |          |          |  |  |  |

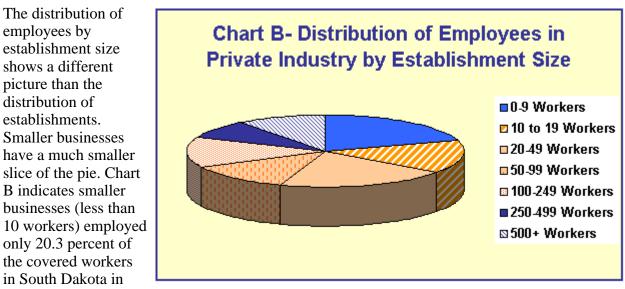
Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.

Establishment size data provides a comparison of the number of small and large businesses in South Dakota. The average number of workers at the worksite location determines establishment size. A worksite is generally defined as a single physical location at which predominantly one type of economic activity is conducted.

Chart A displays the number of South Dakota establishments by establishment size. This chart shows small businesses are predominate in South Dakota. During 2006, the 0-9 workers size class had the largest number of establishments, accounting for 77.3 percent of all



establishments.



2006. The number of workers is evenly dispersed among the establishment size groups.

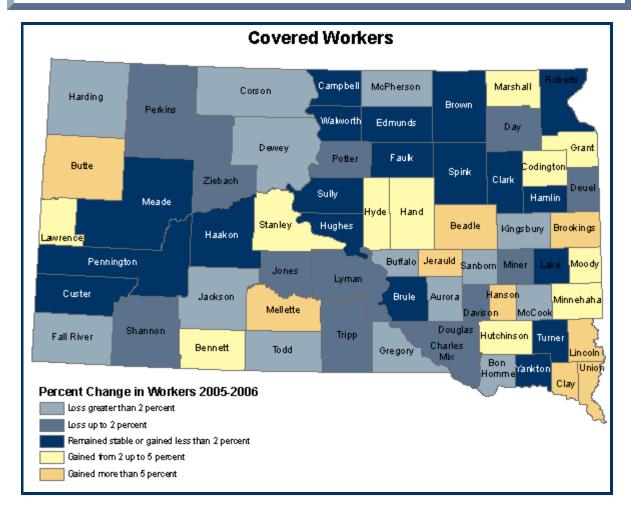
#### **Covered Workers by County**

The table below indicates 59 percent (or 39 counties) of the counties showed worker growth from 2005 to 2006. The highest percentage gains occurred in Lincoln, Union and Hanson counties. The largest absolute gains occurred in Minnehaha, Lincoln, and Brookings.

Decreases in the number of covered workers occurred in 41 percent of the counties in South Dakota. The greatest percentage decreases happened in Buffalo, Sanborn and Harding counties, and the largest absolute losses occurred in Bon Homme, Buffalo and Todd.

|  |        | Number         | of Covered                     | Workers by C        | ounty             |                 |                                |
|--|--------|----------------|--------------------------------|---------------------|-------------------|-----------------|--------------------------------|
| County                                     | 2005   | 2006           | Percent<br>Change<br>2005-2006 | County              | 2005              | 2006            | Percent<br>Change<br>2005-2006 |
| Aurora                                     | 708    | 690            | -2.5%                          | Hyde                | 535               | 548             | 2.4%                           |
| Beadle                                     | 7,032  | 7,463          | 6.1%                           | Jackson             | 733               | 715             | -2.5%                          |
| Bennett                                    | 850    | 877            | 3.2%                           | Jerauld             | 1,206             | 1,276           | 5.8%                           |
| Bon Homme                                  | 2,074  | 1,972          | -4.9%                          | Jones               | 477               | 471             | -1.3%                          |
| Brookings                                  | 15,817 | 16,663         | 5.3%                           | Kingsbury           | 1,726             | 1,656           | -4.1%                          |
| Brown                                      | 19,409 | 19,751         | 1.8%                           | Lake                | 4,662             | 4,726           | 1.4%                           |
| Brule                                      | 1,889  | 1,913          | 1.3%                           | Lawrence            | 10,867            | 11,110          | 2.2%                           |
| Buffalo                                    | 527    | 429            | -18.6%                         | Lincoln             | 8,881             | 10,273          | 15.7%                          |
| Butte                                      | 2,533  | 2,681          | 5.8%                           | Lyman               | 1,453             | 1,449           | -0.3%                          |
| Campbell                                   | 418    | 418            | 0.0%                           | McCook              | 1,478             | 1,438           | -2.7%                          |
| Charles Mix                                | 3,310  | 3,286          | -0.7%                          | McPherson           | 678               | 660             | -2.7%                          |
| Clark                                      | 874    | 882            | 0.9%                           | Marshall            | 1,398             | 1,449           | 3.6%                           |
| Clay                                       | 5,446  | 5,844          | 7.3%                           | Meade               | 6,967             | 7,000           | 0.5%                           |
| Codington                                  | 14,964 | 15,390         | 2.8%                           | Mellette            | 348               | 366             | 5.2%                           |
| Corson                                     | 862    | 842            | -2.3%                          | Miner               | 745               | 736             | -1.2%                          |
| Custer                                     | 2,496  | 2,505          | 0.4%                           | Minnehaha           | 110,301           | 112,574         | 2.1%                           |
| Davison                                    | 11,598 | 11,540         | -0.5%                          | Moody               | 2,181             | 2,286           | 4.8%                           |
| Day  | 2,054  | 2,025          | -1.4%                          | Pennington          | 50,981            | 51,658          | 1.3%                           |
| Deuel                                      | 1,600  | 1,595          | -0.3%                          | Perkins             | 1,195             | 1,194           | -0.1%                          |
| Dewey                                      | 2,015  | 1,968          | -2.3%                          | Potter              | 884               | 883             | -0.1%                          |
| Douglas                                    | 1,073  | 1,056          | -1.6%                          | Roberts             | 3,429             | 3,488           | 1.7%                           |
| Edmunds                                    | 1,027  | 1,032          | 0.5%                           | Sanborn             | 867               | 794             | -8.4%                          |
| Fall River                                 | 2,580  | 2,509          | -2.8%                          | Shannon             | 3,780             | 3,716           | -1.7%                          |
| Faulk                                      | 564    | 571            | 1.2%                           | Spink               | 2,304             | 2,338           | 1.5%                           |
| Grant                                      | 3,516  | 3,661          | 4.1%                           | Stanley             | 1047              | 1094            | 4.5%                           |
| Gregory                                    | 1,464  | 1,423          | -2.8%                          | Sully               | 459               | 467             | 1.7%                           |
| Data subject to revi<br>Produced by the SI |        | Labor, Labor N | larket Information             | Center, in cooperat | ion with the Bure | au of Labor Sta | atistics.                      |

| Number of Covered Workers by County, continued<br>2006 |        |        |                                |          |        |        |                                |  |  |  |
|--|--------|--------|--------------------------------|----------|--------|--------|--------------------------------|--|--|--|
| County   | 2005   | 2006   | Percent<br>Change<br>2005-2006 | County   | 2005   | 2006   | Percent<br>Change<br>2005-2006 |  |  |  |
| Haakon   | 718    | 720    | 0.3%                           | Todd     | 2,951  | 2,876  | -2.5%                          |  |  |  |
| Hamlin   | 1,497  | 1,523  | 1.7%                           | Tripp    | 2,197  | 2,176  | -1.0%                          |  |  |  |
| Hand   | 1,195  | 1,221  | 2.2%                           | Turner   | 2,026  | 2,032  | 0.3%                           |  |  |  |
| Hanson   | 442    | 484    | 9.5%                           | Union    | 7,686  | 8,418  | 9.5%                           |  |  |  |
| Harding  | 383    | 358    | -6.5%                          | Walworth | 2,182  | 2,201  | 0.9%                           |  |  |  |
| Hughes   | 10,265 | 10,328 | 0.6%                           | Yankton  | 12,118 | 12,266 | 1.2%                           |  |  |  |
| Hutchinson   | 2,457  | 2,512  | 2.2%                           | Ziebach  | 325    | 320    | -1.5%                          |  |  |  |



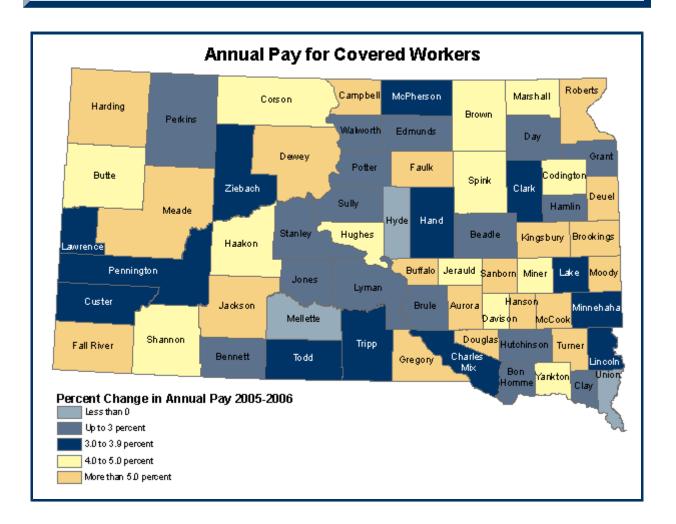
South Dakota's Quarterly Census of Employment and Wages - 2005 Annual Pay for Covered Workers by County

The table below shows annual pay for covered workers by county for 2005 and 2006. The county with the highest annual pay for 2006 was Union County at \$38,593. The majority of South Dakota's counties experienced increases in annual pay. The highest percentage gains occurred in Moody, Deuel and Sanborn counties. The largest actual numeric gains occurred in Moody, Deuel, and Buffalo counties.

|             |          | Annı     |                                    | Co<br>)06 | vered Workers | 5        |          |                                |
|-------------|----------|----------|------------------------------------|-----------|---------------|----------|----------|--------------------------------|
| County      | 2005     | 2006     | Percent<br>Change<br>2005-<br>2006 |           | County        | 2005     | 2006     | Percent<br>Change<br>2005-2006 |
| Aurora      | \$20,980 | \$22,355 | 6.6%                               |           | Hyde          | \$25,987 | \$25,919 | -0.3%                          |
| Beadle      | \$27,423 | \$28,064 | 2.3%                               |           | Jackson       | \$21,536 | \$22,685 | 5.3%                           |
| Bennett     | \$23,022 | \$23,374 | 1.5%                               |           | Jerauld       | \$22,966 | \$23,977 | 4.4%                           |
| Bon Homme   | \$23,718 | \$23,917 | 0.8%                               |           | Jones         | \$20,039 | \$20,466 | 2.1%                           |
| Brookings   | \$28,268 | \$29,818 | 5.5%                               |           | Kingsbury     | \$23,597 | \$24,910 | 5.6%                           |
| Brown       | \$28,104 | \$29,315 | 4.3%                               |           | Lake          | \$26,081 | \$26,851 | 3.0%                           |
| Brule       | \$21,028 | \$21,150 | 0.6%                               |           | Lawrence      | \$24,625 | \$25,353 | 3.0%                           |
| Buffalo     | \$28,723 | \$30,796 | 7.2%                               |           | Lincoln       | \$30,399 | \$31,532 | 3.7%                           |
| Butte       | \$22,302 | \$23,299 | 4.5%                               |           | Lyman         | \$20,608 | \$20,918 | 1.5%                           |
| Campbell    | \$18,810 | \$19,954 | 6.1%                               |           | McCook        | \$21,705 | \$22,986 | 5.9%                           |
| Charles Mix | \$21,779 | \$22,528 | 3.4%                               |           | McPherson     | \$18,101 | \$18,639 | 3.0%                           |
| Clark       | \$20,848 | \$21,642 | 3.8%                               |           | Marshall      | \$24,933 | \$26,010 | 4.3%                           |
| Clay        | \$25,055 | \$25,736 | 2.7%                               |           | Meade         | \$27,372 | \$29,071 | 6.2%                           |
| Codington   | \$26,894 | \$28,028 | 4.2%                               |           | Mellette      | \$19,888 | \$19,715 | -0.9%                          |
| Corson      | \$23,364 | \$24,314 | 4.1%                               |           | Miner         | \$21,741 | \$22,679 | 4.3%                           |
| Custer      | \$24,187 | \$25,141 | 3.9%                               |           | Minnehaha     | \$33,823 | \$35,121 | 3.8%                           |
| Davison     | \$26,427 | \$27,588 | 4.4%                               |           | Moody         | \$27,651 | \$30,267 | 9.5%                           |
| Day         | \$21,236 | \$21,729 | 2.3%                               |           | Pennington    | \$28,948 | \$30,026 | 3.7%                           |
| Deuel       | \$26,231 | \$28,413 | 8.3%                               |           | Perkins       | \$20,877 | \$20,900 | 0.1%                           |
| Dewey       | \$27,174 | \$28,666 | 5.5%                               |           | Potter        | \$21,523 | \$21,929 | 1.9%                           |
| Douglas     | \$21,216 | \$22,814 | 7.5%                               |           | Roberts       | \$22,338 | \$23,917 | 7.1%                           |
| Edmunds     | \$22,689 | \$22,923 | 1.0%                               |           | Sanborn       | \$20,444 | \$22,120 | 8.2%                           |
| Fall River  | \$24,995 | \$26,727 | 6.9%                               |           | Shannon       | \$28,686 | \$29,879 | 4.2%                           |
| Faulk       | \$20,103 | \$21,286 | 5.9%                               |           | Spink         | \$22,749 | \$23,721 | 4.3%                           |
| Grant       | \$28,688 | \$29,122 | 1.5%                               |           | Stanley       | \$24,133 | \$24,161 | 0.1%                           |

Data subject to revision.

| Annual Pay for Covered Workers, Continued<br>2006 |          |                |                                    |                      |                   |                 |                                |  |  |  |
|---|----------|----------------|------------------------------------|----------------------|-------------------|-----------------|--------------------------------|--|--|--|
| County  | 2005     | 2006           | Percent<br>Change<br>2005-<br>2006 | County               | 2005              | 2006            | Percent<br>Change<br>2005-2006 |  |  |  |
| Gregory   | \$20,454 | \$21,493       | 5.1%                               | Sully                | \$21,910          | \$22,414        | 2.3%                           |  |  |  |
| Haakon  | \$22,865 | \$23,791       | 4.0%                               | Todd                 | \$26,316          | \$27,217        | 3.4%                           |  |  |  |
| Hamlin  | \$24,545 | \$25,169       | 2.5%                               | Tripp                | \$22,380          | \$23,075        | 3.1%                           |  |  |  |
| Hand  | \$22,372 | \$23,058       | 3.1%                               | Turner               | \$23,382          | \$25,159        | 7.6%                           |  |  |  |
| Hanson  | \$22,475 | \$23,802       | 5.9%                               | Union                | \$39,858          | \$38,593        | -3.2%                          |  |  |  |
| Harding   | \$24,299 | \$25,560       | 5.2%                               | Walworth             | \$21,385          | \$21,904        | 2.4%                           |  |  |  |
| Hughes  | \$29,724 | \$31,102       | 4.6%                               | Yankton              | \$27,766          | \$29,070        | 4.7%                           |  |  |  |
| Hutchinson  | \$22,448 | \$22,943       | 2.2%                               | Ziebach              | \$25,055          | \$25,944        | 3.5%                           |  |  |  |
| Data subject to rev<br>Produced by the S          |          | Labor, Labor M | arket Informatior                  | Center, in cooperati | on with the Burea | au of Labor Sta | tistics.                       |  |  |  |



South Dakota's Quarterly Census of Employment and Wages - 2006 Establishments by Size, Private Ownership Only, by County

|             | Number of | Establishm | Vorkers by (<br>lents by Size<br>Ownership (<br>2006 | e of Establis | hment   |         |      |
|-------------|-----------|------------|--|---------------|---------|---------|------|
| County      | 0-9       | 10-19      | 20-49  | 50-99         | 100-249 | 250-499 | 500+ |
| Aurora      | 77        | 11         | 1  | 2             | 0       | 0       | 0    |
| Beadle      | 482       | 88         | 49   | 12            | 6       | 2       | 0    |
| Bennett     | 58        | 14         | 4  | 0             | 0       | 0       | 0    |
| Bon Homme   | 156       | 23         | 5  | 7             | 0       | 0       | 0    |
| Brookings   | 648       | 123        | 79   | 19            | 5       | 4       | 3    |
| Brown       | 1,080     | 178        | 106  | 29            | 22      | 3       | 2    |
| Brule       | 191       | 35         | 9  | 2             | 1       | 0       | 0    |
| Buffalo     | 7         | 3          | 0  | 0             | 0       | 0       | 0    |
| Butte       | 262       | 55         | 15   | 2             | 0       | 0       | 0    |
| Campbell    | 39        | 7          | 2  | 1             | 0       | 0       | 0    |
| Charles Mix | 229       | 36         | 14   | 3             | 1       | 0       | 0    |
| Clark       | 117       | 11         | 5  | 0             | 0       | 0       | 0    |
| Clay        | 271       | 48         | 25   | 5             | 4       | 2       | 0    |
| Codington   | 848       | 154        | 78   | 29            | 14      | 3       | 2    |
| Corson      | 47        | 5          | 1  | 0             | 0       | 0       | 0    |
| Custer      | 236       | 35         | 13   | 1             | 1       | 0       | 0    |
| Davison     | 598       | 110        | 72   | 24            | 12      | 2       | 1    |
| Day         | 150       | 28         | 17   | 4             | 0       | 0       | 0    |
| Deuel       | 118       | 13         | 12   | 3             | 1       | 0       | 0    |
| Dewey       | 71        | 13         | 5  | 0             | 0       | 0       | 0    |
| Douglas     | 93        | 14         | 6  | 3             | 0       | 0       | 0    |
| Edmunds     | 125       | 11         | 5  | 0             | 0       | 0       | 0    |
| Fall River  | 219       | 29         | 13   | 0             | 1       | 0       | 0    |
| Faulk       | 60        | 5          | 3  | 1             | 0       | 0       | 0    |
| Grant       | 234       | 32         | 24   | 10            | 4       | 0       | 0    |
| Gregory     | 166       | 22         | 5  | 1             | 1       | 0       | 0    |
| Haakon      | 71        | 6          | 3  | 1             | 1       | 0       | 0    |
| Hamlin      | 150       | 17         | 5  | 1             | 1       | 0       | 0    |
| Hand        | 106       | 16         | 12   | 2             | 0       | 0       | 0    |
| Hanson      | 65        | 6          | 2  | 0             | 0       | 0       | 0    |
| Harding     | 28        | 2          | 2  | 1             | 0       | 0       | 0    |
| Hughes      | 607       | 99         | 63   | 5             | 4       | 2       | 0    |

|            | Covered Workers by County<br>Number of Establishments by Size of Establishment, Continued<br>Private Ownership Only - 2006 |       |       |       |         |         |      |  |  |  |
|------------|--|-------|-------|-------|---------|---------|------|--|--|--|
| County     | 0-9  | 10-19 | 20-49 | 50-99 | 100-249 | 250-499 | 500+ |  |  |  |
| Hutchinson | 172  | 28    | 13    | 6     | 2       | 0       | 0    |  |  |  |
| Hyde       | 37   | 6     | 3     | 0     | 0       | 0       | 0    |  |  |  |
| Jackson    | 52   | 12    | 3     | 0     | 0       | 0       | 0    |  |  |  |
| Jerauld    | 67   | 7     | 2     | 2     | 0       | 0       | 1    |  |  |  |
| Jones      | 44   | 7     | 2     | 1     | 0       | 0       | 0    |  |  |  |
| Kingsbury  | 144  | 21    | 12    | 5     | 0       | 0       | 0    |  |  |  |
| Lake       | 304  | 44    | 35    | 9     | 2       | 1       | 0    |  |  |  |
| Lawrence   | 874  | 107   | 58    | 17    | 10      | 2       | 1    |  |  |  |
| Lincoln    | 903  | 108   | 74    | 24    | 5       | 3       | 0    |  |  |  |
| Lyman      | 79   | 11    | 4     | 2     | 0       | 0       | 0    |  |  |  |
| McCook     | 166  | 24    | 7     | 2     | 0       | 0       | 0    |  |  |  |
| McPherson  | 73   | 4     | 5     | 1     | 0       | 0       | 0    |  |  |  |
| Marshall   | 131  | 13    | 7     | 3     | 1       | 0       | 0    |  |  |  |
| Meade      | 600  | 69    | 44    | 3     | 2       | 0       | 0    |  |  |  |
| Mellette   | 23   | 5     | 0     | 0     | 0       | 0       | 0    |  |  |  |
| Miner      | 68   | 8     | 4     | 1     | 1       | 0       | 0    |  |  |  |
| Minnehaha  | 4,671  | 860   | 598   | 198   | 95      | 35      | 13   |  |  |  |
| Moody      | 129  | 15    | 9     | 5     | 1       | 0       | 0    |  |  |  |
| Pennington | 2,964  | 529   | 352   | 85    | 52      | 6       | 3    |  |  |  |
| Perkins    | 111  | 15    | 6     | 1     | 1       | 0       | 0    |  |  |  |
| Potter     | 89   | 7     | 9     | 1     | 0       | 0       | 0    |  |  |  |
| Roberts    | 205  | 28    | 18    | 2     | 3       | 0       | 0    |  |  |  |
| Sanborn    | 61   | 7     | 1     | 1     | 1       | 0       | 0    |  |  |  |
| Shannon    | 62   | 12    | 3     | 1     | 0       | 0       | 0    |  |  |  |
| Spink      | 163  | 25    | 8     | 1     | 1       | 0       | 0    |  |  |  |
| Stanley    | 100  | 9     | 6     | 2     | 1       | 0       | 0    |  |  |  |
| Sully      | 64   | 5     | 3     | 0     | 0       | 0       | 0    |  |  |  |
| Todd       | 51   | 10    | 7     | 0     | 0       | 0       | 0    |  |  |  |
| Tripp      | 186  | 34    | 14    | 3     | 1       | 0       | 0    |  |  |  |
| Turner     | 205  | 27    | 6     | 2     | 2       | 0       | 0    |  |  |  |
| Union      | 426  | 69    | 34    | 12    | 11      | 3       | 2    |  |  |  |
| Walworth   | 186  | 29    | 15    | 4     | 1       | 0       | 0    |  |  |  |
| Yankton    | 602  | 102   | 57    | 16    | 10      | 7       | 1    |  |  |  |
| Ziebach    | 24   | 1     | 1     | 0     | 0       | 0       | 0    |  |  |  |

#### Covered Workers, Private Ownership Only, by County

|   | Covered Workers by County<br>Number of Establishments by Size of Establishment<br>Private Ownership Only<br>2006 |                  |                   |                  |                 |                 |      |  |  |
|---|--|------------------|-------------------|------------------|-----------------|-----------------|------|--|--|
| County  | 0-9  | 10-19            | 20-49             | 50-99            | 100-249         | 250-499         | 500+ |  |  |
| Aurora  | 77   | 11               | 1                 | 2                | 0               | 0               | 0    |  |  |
| Beadle  | 482  | 88               | 49                | 12               | 6               | 2               | 0    |  |  |
| Bennett   | 58   | 14               | 4                 | 0                | 0               | 0               | 0    |  |  |
| Bon Homme   | 156  | 23               | 5                 | 7                | 0               | 0               | 0    |  |  |
| Brookings   | 648  | 123              | 79                | 19               | 5               | 4               | 3    |  |  |
| Brown   | 1,080  | 178              | 106               | 29               | 22              | 3               | 2    |  |  |
| Brule   | 191  | 35               | 9                 | 2                | 1               | 0               | 0    |  |  |
| Buffalo   | 7  | 3                | 0                 | 0                | 0               | 0               | 0    |  |  |
| Butte   | 262  | 55               | 15                | 2                | 0               | 0               | 0    |  |  |
| Campbell  | 39   | 7                | 2                 | 1                | 0               | 0               | 0    |  |  |
| Charles Mix   | 229  | 36               | 14                | 3                | 1               | 0               | 0    |  |  |
| Clark   | 117  | 11               | 5                 | 0                | 0               | 0               | 0    |  |  |
| Clay  | 271  | 48               | 25                | 5                | 4               | 2               | 0    |  |  |
| Codington   | 848  | 154              | 78                | 29               | 14              | 3               | 2    |  |  |
| Corson  | 47   | 5                | 1                 | 0                | 0               | 0               | 0    |  |  |
| Custer  | 236  | 35               | 13                | 1                | 1               | 0               | 0    |  |  |
| Davison   | 598  | 110              | 72                | 24               | 12              | 2               | 1    |  |  |
| Day   | 150  | 28               | 17                | 4                | 0               | 0               | 0    |  |  |
| Deuel   | 118  | 13               | 12                | 3                | 1               | 0               | 0    |  |  |
| Dewey   | 71   | 13               | 5                 | 0                | 0               | 0               | 0    |  |  |
| Douglas   | 93   | 14               | 6                 | 3                | 0               | 0               | 0    |  |  |
| Edmunds   | 125  | 11               | 5                 | 0                | 0               | 0               | 0    |  |  |
| Fall River  | 219  | 29               | 13                | 0                | 1               | 0               | 0    |  |  |
| Faulk   | 60   | 5                | 3                 | 1                | 0               | 0               | 0    |  |  |
| Grant   | 234  | 32               | 24                | 10               | 4               | 0               | 0    |  |  |
| Gregory   | 166  | 22               | 5                 | 1                | 1               | 0               | 0    |  |  |
| Haakon  | 71   | 6                | 3                 | 1                | 1               | 0               | 0    |  |  |
| Hamlin  | 150  | 17               | 5                 | 1                | 1               | 0               | 0    |  |  |
| Hand  | 106  | 16               | 12                | 2                | 0               | 0               | 0    |  |  |
| Data subject to revision.<br>Produced by the SD Departm | ent of Labor, Lab  | or Market Inforr | nation Center, in | cooperation with | the Bureau of L | abor Statistics | i.   |  |  |

| Numl       | Covered Workers by County<br>Number of Establishments by Size of Establishment, Continued<br>Private Ownership Only<br>2006 |       |       |       |         |         |      |  |  |
|------------|---|-------|-------|-------|---------|---------|------|--|--|
| County     | 0-9   | 10-19 | 20-49 | 50-99 | 100-249 | 250-499 | 500+ |  |  |
| Hanson     | 65  | 6     | 2     | 0     | 0       | 0       | 0    |  |  |
| Harding    | 28  | 2     | 2     | 1     | 0       | 0       | 0    |  |  |
| Hughes     | 607   | 99    | 63    | 5     | 4       | 2       | 0    |  |  |
| Hutchinson | 172   | 28    | 13    | 6     | 2       | 0       | 0    |  |  |
| Hyde       | 37  | 6     | 3     | 0     | 0       | 0       | 0    |  |  |
| Jackson    | 52  | 12    | 3     | 0     | 0       | 0       | 0    |  |  |
| Jerauld    | 67  | 7     | 2     | 2     | 0       | 0       | 1    |  |  |
| Jones      | 44  | 7     | 2     | 1     | 0       | 0       | 0    |  |  |
| Kingsbury  | 144   | 21    | 12    | 5     | 0       | 0       | 0    |  |  |
| Lake       | 304   | 44    | 35    | 9     | 2       | 1       | 0    |  |  |
| Lawrence   | 874   | 107   | 58    | 17    | 10      | 2       | 1    |  |  |
| Lincoln    | 903   | 108   | 74    | 24    | 5       | 3       | 0    |  |  |
| Lyman      | 79  | 11    | 4     | 2     | 0       | 0       | 0    |  |  |
| McCook     | 166   | 24    | 7     | 2     | 0       | 0       | 0    |  |  |
| McPherson  | 73  | 4     | 5     | 1     | 0       | 0       | 0    |  |  |
| Marshall   | 131   | 13    | 7     | 3     | 1       | 0       | 0    |  |  |
| Meade      | 600   | 69    | 44    | 3     | 2       | 0       | 0    |  |  |
| Mellette   | 23  | 5     | 0     | 0     | 0       | 0       | 0    |  |  |
| Miner      | 68  | 8     | 4     | 1     | 1       | 0       | 0    |  |  |
| Minnehaha  | 4,671   | 860   | 598   | 198   | 95      | 35      | 13   |  |  |
| Moody      | 129   | 15    | 9     | 5     | 1       | 0       | 0    |  |  |
| Pennington | 2,964   | 529   | 352   | 85    | 52      | 6       | 3    |  |  |
| Perkins    | 111   | 15    | 6     | 1     | 1       | 0       | 0    |  |  |
| Potter     | 89  | 7     | 9     | 1     | 0       | 0       | 0    |  |  |
| Roberts    | 205   | 28    | 18    | 2     | 3       | 0       | 0    |  |  |
| Sanborn    | 61  | 7     | 1     | 1     | 1       | 0       | 0    |  |  |
| Shannon    | 62  | 12    | 3     | 1     | 0       | 0       | 0    |  |  |
| Spink      | 163   | 25    | 8     | 1     | 1       | 0       | 0    |  |  |
| Stanley    | 100   | 9     | 6     | 2     | 1       | 0       | 0    |  |  |
| Sully      | 64  | 5     | 3     | 0     | 0       | 0       | 0    |  |  |
| Todd       | 51  | 10    | 7     | 0     | 0       | 0       | 0    |  |  |
| Tripp      | 186   | 34    | 14    | 3     | 1       | 0       | 0    |  |  |
| Turner     | 205   | 27    | 6     | 2     | 2       | 0       | 0    |  |  |
| Union      | 426   | 69    | 34    | 12    | 11      | 3       | 2    |  |  |
| Walworth   | 186   | 29    | 15    | 4     | 1       | 0       | 0    |  |  |
|            |   |       |       |       |         |         |      |  |  |

Quarterly Census of Employment and Wages

| Yankton   | 602 | 102 | 57 | 16 | 10 | 7 | 1 |  |  |  |
|---|-----|-----|----|----|----|---|---|--|--|--|
| Ziebach   | 24  | 1   | 1  | 0  | 0  | 0 | 0 |  |  |  |
| Data subject to revision.<br>Produced by the SD Departm |     |     |    |    |    |   |   |  |  |  |

Rapid City MSA Covered Workers & Annual Pay

| Rapid City MSA<br>Covered Workers & Annu<br>by Industry Group & Ind<br>2006                                  |                             |                                 |               |
|--|-----------------------------|---------------------------------|---------------|
| Industry Group and Industry  | Number of<br>Establishments | Average<br>Number<br>of Workers | Annual<br>Pay |
| Natural Resources & Mining   | 41                          | 192                             | \$32,229      |
| Agriculture, Forestry, Fishing & Hunting   | 30                          | 154                             | \$25,731      |
| Mining   | 11                          | 38                              | \$58,562      |
| Construction   | 694                         | 4,737                           | \$33,017      |
| Construction   | 694                         | 4,737                           | \$33,017      |
| Manufacturing  | 158                         | 3,720                           | \$34,889      |
| Manufacturing  | 158                         | 3,720                           | \$34,889      |
| Trade, Transportation & Utilities  | 1,175                       | 12,767                          | \$28,300      |
| Wholesale Trade  | 286                         | 2,114                           | \$40,449      |
| Retail Trade   | 693                         | 8,715                           | \$22,204      |
| Transportation & Warehousing   | 173                         | 1,436                           | \$32,381      |
| Utilities  | 23                          | 502                             | \$71,377      |
| Information  | 77                          | 1,109                           | \$35,540      |
| Information  | 77                          | 1,109                           | \$35,540      |
| Financial Activities   | 477                         | 3,465                           | \$35,791      |
| Finance & Insurance  | 275                         | 2,648                           | \$39,964      |
| Real Estate & Rental & Leasing   | 202                         | 817                             | \$22,263      |
| Professional & Business Services   | 722                         | 4,392                           | \$31,324      |
| Professional, Scientific & Technical Services  | 436                         | 1,797                           | \$38,585      |
| Management of Companies & Enterprises  | 31                          | 289                             | \$48,255      |
| Administrative & Support & Waste Management & Remediation Services   | 255                         | 2,306                           | \$23,564      |
| Education & Health Services  | 429                         | 8,498                           | \$36,717      |
| Educational Services   | 34                          | 416                             | \$29,822      |
| Health Care & Social Assistance  | 395                         | 8,082                           | \$37,072      |
| Leisure & Hospitality Services   | 578                         | 8,391                           | \$12,203      |
| Arts, Entertainment & Recreation   | 129                         | 935                             | \$15,034      |
| Accommodation & Food Services  | 449                         | 7,456                           | \$11,849      |
| Data subject to revision.<br>Produced by the SD Department of Labor, Labor Market Information Center, in coc | pperation with the Bureau   | of Labor Statistics             |               |

| Rapid City MSA<br>Covered Workers & Annual Pay<br>by Industry Group & Industry, Continued<br>2006   |                             |                                 |               |  |  |  |  |  |
|---|-----------------------------|---------------------------------|---------------|--|--|--|--|--|
| Industry Group and Industry   | Number of<br>Establishments | Average<br>Number<br>of Workers | Annual<br>Pay |  |  |  |  |  |
| Other Services  | 358                         | 2,046                           | \$21,684      |  |  |  |  |  |
| Other Services, except Public Administration  | 358                         | 2,046                           | \$21,684      |  |  |  |  |  |
| Government  | 150                         | 9,340                           | \$36,523      |  |  |  |  |  |
| Federal Government  | 66                          | 2,632                           | \$48,200      |  |  |  |  |  |
| State Government  | 52                          | 1,090                           | \$39,611      |  |  |  |  |  |
| Local Government  | 32                          | 5,618                           | \$30,454      |  |  |  |  |  |
| Data subject to revision.<br>Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics. |                             |                                 |               |  |  |  |  |  |

Rapid City MSA by Establishment Size & Industry Group

| Number of Establishments, Workers & Pay<br>by Establishment Size and by Industry Group<br>2006 |              |          |          |          |          |          |      |  |
|--|--------------|----------|----------|----------|----------|----------|------|--|
| Industry Group   | 0-9          | 10-19    | 20-49    | 50-99    | 100-249  | 250-499  | 500+ |  |
| Natural Resources and Mining   |              |          |          |          |          |          |      |  |
| Establishments   | 36           | 3        | 2        | 0        | 0        | 0        | 0    |  |
| Workers  | 94           | 33       | 65       | 0        | 0        | 0        | 0    |  |
| Annual Pay   | \$38,612     | \$21,560 | \$28,416 | \$0      | \$0      | \$0      | \$0  |  |
| Construction   |              |          |          |          |          |          |      |  |
| Establishments   | 569          | 73       | 46       | 2        | 4        | 0        | 0    |  |
| Workers  | 1,542        | 967      | 1,433    | 131      | 664      | 0        | 0    |  |
| Annual Pay   | \$25,535     | \$31,548 | \$38,014 | \$50,239 | \$38,349 | \$0      | \$0  |  |
| Manufacturing  |              |          | ÷        |          |          |          |      |  |
| Establishments   | 98           | 21       | 23       | 7        | 7        | *        | *    |  |
| Workers  | 329          | 288      | 728      | 469      | 1,033    | *        | *    |  |
| Annual Pay   | \$24,349     | \$27,165 | \$34,545 | \$31,904 | \$41,645 | *        | *    |  |
| Trade, Transportat   | ion and Util | ities    |          |          |          | ·        |      |  |
| Establishments   | 872          | 161      | 100      | *        | 20       | 0        | *    |  |
| Workers  | 2,721        | 2181     | 2,943    | *        | 2,632    | 0        | *    |  |
| Annual Pay   | \$25,314     | \$26,641 | \$32,623 | *        | \$30,197 | \$0      | *    |  |
| Information  |              |          | ·        |          |          | ·        |      |  |
| Establishments   | 53           | 10       | 10       | 2        | 2        | 0        | 0    |  |
| Workers  | 153          | 138      | 318      | 144      | 356      | 0        | 0    |  |
| Annual Pay   | \$44,186     | \$39,476 | \$28,036 | \$46,428 | \$32,598 | \$0      | \$0  |  |
| Financial Activities   | 5            |          |          |          |          |          |      |  |
| Establishments   | 398          | 49       | 22       | 3        | 3        | 2        | 0    |  |
| Workers  | 946          | 639      | 617      | 207      | 395      | 662      | 0    |  |
| Annual Pay   | \$29,263     | \$42,682 | \$41,301 | \$41,751 | \$33,105 | \$33,016 | \$0  |  |
| Professional and Business Services   |              |          |          |          |          |          |      |  |
| Establishments   | 617          | 58       | 37       | 6        | *        | *        | 0    |  |
| Workers  | 1,380        | 731      | 1135     | 403      | *        | *        | 0    |  |
| Annual Pay   | \$33,757     | \$33,976 | \$33,567 | \$18,200 | *        | *        | \$0  |  |

| Rapid City MSA<br>Number of Establishments, Workers & Pay<br>by Establishment Size and by Industry Group, Continued<br>2006 |               |          |          |          |          |          |          |  |
|---|---------------|----------|----------|----------|----------|----------|----------|--|
| Industry Group  | 0-9           | 10-19    | 20-49    | 50-99    | 100-249  | 250-499  | 500+     |  |
| Education and Hea   | alth Service: | S        |          |          |          |          |          |  |
| Establishments  | 297           | 66       | 40       | 14       | 9        | *        | *        |  |
| Workers   | 928           | 893      | 1278     | 882      | 1278     | *        | *        |  |
| Annual Pay  | \$31,588      | \$38,982 | \$32,900 | \$36,846 | \$30,290 | *        | *        |  |
| Leisure and Hospi   | tality Servic | es       |          |          |          | <b>_</b> |          |  |
| Establishments  | 320           | 120      | 102      | 31       | 5        | 0        | 0        |  |
| Workers   | 1,123         | 1,674    | 2,865    | 2,071    | 658      | 0        | 0        |  |
| Annual Pay  | \$11,065      | \$11,888 | \$11,877 | \$13,089 | \$13,584 | \$0      | \$0      |  |
| Other Services  |               |          |          |          |          |          |          |  |
| Establishments  | 304           | 37       | 14       | *        | *        | 0        | 0        |  |
| Workers   | 845           | 477      | 391      | *        | *        | 0        | 0        |  |
| Annual Pay  | \$21,721      | \$24,725 | \$22,147 | *        | *        | \$0      | \$0      |  |
| Total Private Ownership   |               |          |          |          |          |          |          |  |
| Establishments  | 3,564         | 598      | 396      | 88       | 54       | 6        | 3        |  |
| Workers   | 10,059        | 8,020    | 11,774   | 5,976    | 7,647    | 1796     | 4,045    |  |
| Annual Pay  | \$25,949      | \$27,582 | \$28,428 | \$25,322 | \$30,772 | \$32,767 | \$37,342 |  |
| * Data was suppressed to prevent disclosure of confidential information.  |               |          |          |          |          |          |          |  |

Sioux Falls MSA Covered Workers & Annual Pay

| Sioux Falls MSA<br>Covered Workers Annual Pay<br>by Industry Group & Industry<br>2006 |                          |                              |               |  |  |  |  |
|---|--------------------------|------------------------------|---------------|--|--|--|--|
| Industry Group and Industry   | Number of Establishments | Average Number<br>of Workers | Annual<br>Pay |  |  |  |  |
| Natural Resources and Mining  | 53                       | 392                          | \$29,231      |  |  |  |  |
| Agriculture, Forestry, Fishing & Hunting  | 49                       | 285                          | \$26,221      |  |  |  |  |
| Mining  | 4                        | 107                          | \$37,246      |  |  |  |  |
| Construction  | 1,089                    | 7,589                        | \$37,504      |  |  |  |  |
| Construction  | 1,089                    | 7,589                        | \$37,504      |  |  |  |  |
| Manufacturing   | 289                      | 12,896                       | \$38,105      |  |  |  |  |
| Manufacturing   | 289                      | 12,896                       | \$38,105      |  |  |  |  |
| Trade, Transportation and Utilities   | 2,248                    | 27,689                       | \$31,041      |  |  |  |  |
| Wholesale Trade   | 793                      | 6,670                        | \$46,732      |  |  |  |  |
| Retail Trade  | 1,071                    | 16,201                       | \$22,842      |  |  |  |  |
| Transportation & Warehousing  | 364                      | 4,521                        | \$34,926      |  |  |  |  |
| Utilities   | 20                       | 298                          | \$66,544      |  |  |  |  |
| Information   | 115                      | 2,979                        | \$42,495      |  |  |  |  |
| Information   | 115                      | 2,979                        | \$42,495      |  |  |  |  |
| Financial Activities  | 1004                     | 15,738                       | \$42,324      |  |  |  |  |
| Finance & Insurance   | 698                      | 14,245                       | \$43,920      |  |  |  |  |
| Real Estate & Rental & Leasing  | 306                      | 1,493                        | \$27,117      |  |  |  |  |
| Professional and Business Services  | 1,250                    | 10,042                       | \$37,660      |  |  |  |  |
| Professional, Scientific & Technical Services   | 739                      | 4,081                        | \$48,558      |  |  |  |  |
| Management of Companies & Enterprises   | 60                       | 1,154                        | \$64,366      |  |  |  |  |
| Administrative & Support & Waste Management & Remediation Services                    | 451                      | 4,808                        | \$21,991      |  |  |  |  |
| Education and Health Services   | 662                      | 21,372                       | \$41,378      |  |  |  |  |
| Educational Services  | 63                       | 1,377                        | \$25,914      |  |  |  |  |
| Health Care & Social Assistance   | 599                      | 19,995                       | \$42,443      |  |  |  |  |
| Leisure and Hospitality Services  | 697                      | 12,659                       | \$12,437      |  |  |  |  |
| Arts, Entertainment & Recreation  | 169                      | 2,304                        | \$14,137      |  |  |  |  |
| Accommodation & Food Services   | 528                      | 10,355                       | \$12,060      |  |  |  |  |

| Sioux Falls MSA<br>Covered Workers Annual Pay<br>by Industry Group & Industry, Continued<br>2006  |     |        |          |  |  |  |  |  |
|---|-----|--------|----------|--|--|--|--|--|
| Number of<br>Industry Group and IndustryNumber of<br>Annual<br>EstablishmentsAverage Number<br>of WorkersAnnual<br>Pay                                    |     |        |          |  |  |  |  |  |
| Other Services  | 621 | 3,395  | \$22,547 |  |  |  |  |  |
| Other Services, except Public Administration  | 621 | 3,395  | \$22,547 |  |  |  |  |  |
| Government  | 239 | 11,567 | \$36,803 |  |  |  |  |  |
| Federal Government  | 61  | 2,382  | \$56,136 |  |  |  |  |  |
| State Government  | 65  | 1,305  | \$34,526 |  |  |  |  |  |
| Local Government 113 7,880 \$31,335   |     |        |          |  |  |  |  |  |
| Data subject to revision.<br>Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics. |     |        |          |  |  |  |  |  |

Sioux Falls MSA by Establishment Size & Industry Group

| Sioux Falls MSA<br>Number of Establishments, Workers and Pay<br>by Establishment Size and by Industry Group<br>2006   |                                  |          |          |          |          |          |          |  |  |  |
|---|----------------------------------|----------|----------|----------|----------|----------|----------|--|--|--|
| Industry Group  | 0-9                              | 10-19    | 20-49    | 50-99    | 100-249  | 250-499  | 500+     |  |  |  |
| Natural Resource  | Natural Resources & Mining       |          |          |          |          |          |          |  |  |  |
| Establishments  | 41                               | 8        | *        | *        | 0        | 0        | 0        |  |  |  |
| Workers   | 136                              | 100      | *        | *        | 0        | 0        | 0        |  |  |  |
| Annual Pay  | \$27,745                         | \$23,084 | *        | *        | \$0      | \$0      | \$0      |  |  |  |
| Construction  |                                  |          |          |          |          |          |          |  |  |  |
| Establishments  | 892                              | 109      | 67       | 17       | 4        | 0        | 0        |  |  |  |
| Workers   | 2,410                            | 1,434    | 2,098    | 1179     | 467      | 0        | 0        |  |  |  |
| Annual Pay  | \$28,605                         | \$34,201 | \$44,001 | \$46,822 | \$40,941 | \$0      | \$0      |  |  |  |
| Manufacturing   |                                  |          |          |          |          | <b>_</b> |          |  |  |  |
| Establishments  | 167                              | 42       | 37       | 15       | 18       | 7        | 3        |  |  |  |
| Workers   | 558                              | 594      | 1,198    | 1,088    | 2,989    | 2,234    | 4,236    |  |  |  |
| Annual Pay  | \$25,792                         | \$36,504 | \$37,485 | \$40,814 | \$39,881 | \$41,582 | \$36,336 |  |  |  |
| Trade, Transporta   | tion & Utiliti                   | es       |          |          |          |          |          |  |  |  |
| Establishments  | 1,609                            | 331      | 204      | 67       | 25       | *        | *        |  |  |  |
| Workers   | 4,782                            | 4,443    | 5,981    | 4,516    | 3,766    | *        | *        |  |  |  |
| Annual Pay  | \$32,332                         | \$30,218 | \$35,319 | \$33,455 | \$25,560 | *        | *        |  |  |  |
| Information   |                                  |          |          |          |          |          |          |  |  |  |
| Establishments  | 72                               | 20       | 11       | 7        | *        | 3        | *        |  |  |  |
| Workers   | 181                              | 297      | 317      | 504      | *        | 1043     | *        |  |  |  |
| Annual Pay  | \$40,954                         | \$46,032 | \$36,678 | \$42,955 | *        | \$35,495 | *        |  |  |  |
| Financial Activitie   | S                                |          |          |          |          |          |          |  |  |  |
| Establishments  | 838                              | 87       | 45       | 12       | 10       | 7        | 5        |  |  |  |
| Workers   | 2,213                            | 1,184    | 1,308    | 868      | 1,675    | 3,232    | 5,258    |  |  |  |
| Annual Pay  | \$42,421                         | \$44,370 | \$50,821 | \$48,698 | \$42,323 | \$37,431 | \$41,665 |  |  |  |
| Professional & Bu   | Professional & Business Services |          |          |          |          |          |          |  |  |  |
| Establishments  | 1044                             | 99       | 67       | 24       | 13       | 3        | 0        |  |  |  |
| Workers   | 2,326                            | 1,321    | 2,000    | 1,763    | 1,646    | 986      | 0        |  |  |  |
| Annual Pay  | \$38,164                         | \$41,174 | \$44,245 | \$35,786 | \$25,193 | \$42,564 | \$0      |  |  |  |
| <ul> <li>* Data was suppressed to prevent disclosure of confidential information.</li> <li>Data subject to revision.</li> <li>Produced by the SD Department of Labor, Labor Market Information Center, in cooperation with the Bureau of Labor Statistics.</li> </ul> |                                  |          |          |          |          |          |          |  |  |  |

| Sioux Falls MSA<br>Number of Establishments, Workers and Pay<br>by Establishment Size and by Industry Group, Continued<br>2006 |                             |          |          |          |          |          |          |  |  |  |
|--|-----------------------------|----------|----------|----------|----------|----------|----------|--|--|--|
| Industry Group   | 0-9                         | 10-19    | 20-49    | 50-99    | 100-249  | 250-499  | 500+     |  |  |  |
| Education & Healt  | Education & Health Services |          |          |          |          |          |          |  |  |  |
| Establishments   | 422                         | 97       | 79       | 36       | 18       | 7        | 3        |  |  |  |
| Workers  | 1,375                       | 1265     | 2,434    | 2,539    | 2,651    | 2,532    | 8,576    |  |  |  |
| Annual Pay   | \$35,380                    | \$43,284 | \$44,786 | \$32,783 | \$35,173 | \$52,197 | \$42,359 |  |  |  |
| Leisure & Hospita  | lity Services               | 5        |          |          |          | ÷        |          |  |  |  |
| Establishments   | 321                         | 171      | 151      | 43       | 11       | 0        | 0        |  |  |  |
| Workers  | 1,362                       | 2,433    | 4,544    | 2,828    | 1,491    | 0        | 0        |  |  |  |
| Annual Pay   | \$12,058                    | \$12,116 | \$11,916 | \$12,637 | \$14,524 | \$0      | \$0      |  |  |  |
| Other Services   |                             |          |          |          |          |          |          |  |  |  |
| Establishments   | 539                         | 55       | 21       | *        | *        | 0        | 0        |  |  |  |
| Workers  | 1,451                       | 749      | 678      | *        | *        | 0        | 0        |  |  |  |
| Annual Pay   | \$25,865                    | \$24,377 | \$21,148 | *        | *        | \$0      | \$0      |  |  |  |
| Total Private Own  | ership                      |          |          |          |          |          |          |  |  |  |
| Establishments   | 5,945                       | 1019     | 685      | 226      | 102      | 38       | 13       |  |  |  |
| Workers  | 16,794                      | 13,820   | 20,645   | 15,588   | 15,087   | 13,552   | 19,264   |  |  |  |
| Annual Pay   | \$31,819                    | \$31,142 | \$33,682 | \$32,297 | \$31,065 | \$37,736 | \$41,140 |  |  |  |
| * Data was suppressed to prevent disclosure of confidential information.<br>Data subject to revision.                          |                             |          |          |          |          |          |          |  |  |  |

### **Technical Notes on Covered Worker & Pay Data**

Covered workers are employed at firms covered by South Dakota unemployment insurance (UI) law and the Unemployment Compensation for Federal Employees (UCFE) program. Covered workers include employees who are paid a wage or salary during the year; it excludes the self-employed and unpaid family workers. Wage and salaried workers are covered regardless of type of ownership; employees working at privately owned businesses and federal, state and local government agencies are all included.

However, not all employees are covered workers. South Dakota wage and salaried workers not covered by South Dakota unemployment insurance law include railroad employees, government elected officials, election workers, work-study students and religious organization employees. (Some religious organizations may opt to provide unemployment insurance coverage to their employees and are included in the published data). Nonprofit organizations may or may not be covered by unemployment insurance; it depends upon whether or not they meet specific employment requirements. Smaller businesses may also be exempted from coverage if they do not meet unemployment insurance law minimum payroll and employment criteria. Businesses who hire only a few workers on a part-time or seasonal basis make up a large part of the exempted group.

Each employer in South Dakota who is covered by unemployment insurance is assigned an industry classification and a county code. The industry classification is determined by the business activity and type of ownership and the county code is determined by worksite location (store, branch, office, etc.).

Covered worker data includes businesses in both the agricultural and non-agricultural industries. For example, farms and ranches would be included in the agriculture, forestry, fishing and hunting industry. Of course, only the larger farms and ranches employing year-around workers, and incorporated farms where the owner is legally considered an employee, would be covered.

Covered worker data is based on unemployment insurance reports submitted by South Dakota employers and data gathered by the LMIC in cooperation with the U.S. Bureau of Labor Statistics. The LMIC collects covered worker data as part of the national Quarterly Census of Employment and Wages program. Although the unemployment insurance reports are based on employer serial number, the LMIC gathers additional data by establishment. A covered employer could include one or more establishments, conducting business at different worksite locations. Each establishment is given an industry and county code.

The covered worker data is a great source of information for several reasons. First, it provides a lot of industry data, because it covers almost all industries and data is collected by individual establishment. Confidentiality laws restrict the publication of individual employer data, but a great deal of information by industry can be published. In addition, covered workers represent almost all wage and salaried workers. It is basically a universe of all wage and salaried workers. Thus, covered workers provide very solid information on worker and industry trends.