

Market Share Life & Annuity

Selected Criteria -		Year: 2017	State: SD	Codelist Basis: Business Written	Round by Thousands: No	
		Include Zero Companies: No	Line of Business: Total	Premium Type: Total		
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
	15313	Investors Preferred Life Ins Co	SD	269,860,305	13.2271%	13.2271%
332	61271	Principal Life Ins Co	IA	202,441,017	9.9226%	23.1497%
304	79227	Pruco Life Ins Co	AZ	195,357,239	9.5754%	32.7251%
20	65676	Lincoln Natl Life Ins Co	IN	80,047,508	3.9235%	36.6486%
826	91596	New York Life Ins & Ann Corp	DE	71,502,097	3.5047%	40.1532%
904	65838	John Hancock Life Ins Co USA	MI	71,220,996	3.4909%	43.6441%
826	66915	New York Life Ins Co	NY	57,453,246	2.8161%	46.4601%
860	67091	Northwestern Mut Life Ins Co	WI	57,144,929	2.8009%	49.2611%
918	65056	Jackson Natl Life Ins Co	MI	52,039,057	2.5507%	51.8118%
212	90557	Zurich Amer Life Ins Co	IL	48,556,669	2.38%	54.1917%
4844	60232	Lombard Intl Life Assur Co	PA	45,902,561	2.2499%	56.4416%
709	67466	Pacific Life Ins Co	NE	43,558,396	2.135%	58.5766%
431	66044	Midland Natl Life Ins Co	IA	37,676,787	1.8467%	60.4234%
435	65935	Massachusetts Mut Life Ins Co	MA	37,429,759	1.8346%	62.258%
869	66168	Minnesota Life Ins Co	MN	36,197,239	1.7742%	64.0322%
4	65005	RiverSource Life Ins Co	MN	34,061,443	1.6695%	65.7017%
304	68241	Prudential Ins Co Of Amer	NJ	30,810,990	1.5102%	67.2119%
769	68322	Great W Life & Ann Ins Co	CO	28,988,754	1.4209%	68.6327%
968	62944	AXA Equitable Life Ins Co	NY	28,090,204	1.3768%	70.0096%
761	90611	Allianz Life Ins Co Of N Amer	MN	27,990,453	1.3719%	71.3815%
241	87726	Brighthouse Life Ins Co	DE	26,383,245	1.2932%	72.6747%
1	60054	Aetna Life Ins Co	CT	22,454,106	1.1006%	73.7753%
176	69108	State Farm Life Ins Co	IL	19,593,688	0.9604%	74.7356%
468	86231	Transamerica Life Ins Co	IA	19,092,684	0.9358%	75.6715%
241	65978	Metropolitan Life Ins Co	NY	17,792,100	0.8721%	76.5435%
2658	92738	American Equity Invest Life Ins Co	IA	17,635,427	0.8644%	77.4079%
12	60488	American Gen Life Ins Co	TX	15,783,400	0.7736%	78.1815%
4832	67105	Reliastar Life Ins Co	MN	13,373,363	0.6555%	78.837%
513	63088	Farm Bureau Life Ins Co	IA	13,231,131	0.6485%	79.4855%
140	92657	Nationwide Life & Ann Ins Co	OH	12,705,953	0.6228%	80.1083%
332	71161	Principal Natl Life Ins Co	IA	12,174,964	0.5968%	80.7051%
91	88072	Hartford Life Ins Co	CT	12,113,617	0.5937%	81.2988%
4734	61689	Athene Ann & Life Co	IA	12,112,014	0.5937%	81.8925%
431	66974	North Amer Co Life & Hlth Ins	IA	11,956,183	0.586%	82.4785%
850	93262	Penn Ins & Ann Co	DE	11,615,022	0.5693%	83.0478%
4914	63274	Fidelity & Guar Life Ins Co	IA	11,188,494	0.5484%	83.5962%
458	68136	Protective Life Ins Co	TN	10,440,957	0.5118%	84.108%
943	61301	Ameritas Life Ins Corp	NE	10,300,964	0.5049%	84.6129%
84	63312	Great Amer Life Ins Co	OH	10,251,746	0.5025%	85.1154%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	10,147,837	0.4974%	85.6128%
261	69868	United Of Omaha Life Ins Co	NE	9,940,534	0.4872%	86.1%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
140	66869	Nationwide Life Ins Co	OH	9,658,683	0.4734%	86.5734%
408	60739	American Natl Ins Co	TX	9,632,834	0.4722%	87.0456%
3891	91642	Forethought Life Ins Co	IN	9,610,512	0.4711%	87.5166%
473	60399	American Family Life Ins Co	WI	9,225,888	0.4522%	87.9688%
4855	68608	Symetra Life Ins Co	IA	8,953,741	0.4389%	88.4077%
1348	69019	Standard Ins Co	OR	8,762,921	0.4295%	88.8372%
91	71153	Hartford Life & Ann Ins Co	CT	8,440,952	0.4137%	89.2509%
619	60895	American United Life Ins Co	IN	7,568,646	0.371%	89.6219%
	64505	Homesteaders Life Co	IA	7,381,254	0.3618%	89.9837%
300	64513	Horace Mann Life Ins Co	IL	7,013,786	0.3438%	90.3275%
850	67644	Penn Mut Life Ins Co	PA	6,825,243	0.3345%	90.662%
	88668	Mutual Of Amer Life Ins Co	NY	6,090,043	0.2985%	90.9605%
565	62235	Unum Life Ins Co Of Amer	ME	5,854,695	0.287%	91.2475%
1216	60142	TIAA Cref Life Ins Co	NY	5,323,312	0.2609%	91.5084%
169	68810	Sentry Life Ins Co	WI	5,250,595	0.2574%	91.7658%
4736	93548	PHL Variable Ins Co	CT	5,198,094	0.2548%	92.0205%
	62510	Equitrust Life Ins Co	IL	4,830,165	0.2367%	92.2573%
306	62626	CMFG Life Ins Co	IA	4,734,492	0.2321%	92.4893%
4011	65536	Genworth Life & Ann Ins Co	VA	4,259,214	0.2088%	92.6981%
4832	86509	Voya Retirement Ins & Ann Co	CT	4,202,668	0.206%	92.9041%
4750	65919	Primerica Life Ins Co	TN	4,086,589	0.2003%	93.1044%
1280	71480	Great Western Ins Co	UT	3,997,756	0.1959%	93.3004%
212	63177	Farmers New World Life Ins Co	WA	3,669,086	0.1798%	93.4802%
200	69663	USAA Life Ins Co	TX	3,583,240	0.1756%	93.6558%
429	64246	Guardian Life Ins Co Of Amer	NY	3,452,522	0.1692%	93.825%
901	65498	Life Ins Co Of N Amer	PA	3,301,115	0.1618%	93.9868%
12	70238	Variable Ann Life Ins Co	TX	3,279,735	0.1608%	94.1476%
4832	80942	Voya Ins & Ann Co	IA	3,186,022	0.1562%	94.3038%
4890	68675	Security Benefit Life Ins Co	KS	3,110,390	0.1525%	94.4562%
2878	63983	United Heritage Life Ins Co	ID	3,017,302	0.1479%	94.6041%
872	94250	Banner Life Ins Co	MD	2,900,293	0.1422%	94.7463%
4815	65595	Lincoln Benefit Life Co	NE	2,886,642	0.1415%	94.8878%
91	70815	Hartford Life & Accident Ins Co	CT	2,867,095	0.1405%	95.0283%
1211	66583	National Guardian Life Ins Co	WI	2,865,609	0.1405%	95.1687%
549	80802	US Br Sun Life Assur Co of Canada	MI	2,818,483	0.1381%	95.3069%
468	66281	Transamerica Premier Life Ins Co	IA	2,675,385	0.1311%	95.438%
704	67172	Ohio Natl Life Ins Co	OH	2,658,672	0.1303%	95.5683%
968	78077	Mony Life Ins Co Of Amer	AZ	2,587,754	0.1268%	95.6952%
304	93629	Prudential Retirement Ins & Ann Co	CT	2,514,708	0.1233%	95.8184%
619	69116	State Life Ins Co	IN	2,426,377	0.1189%	95.9374%
290	91472	Globe Life & Accident Ins Co	NE	2,355,089	0.1154%	96.0528%
4862	71439	Assurity Life Ins Co	NE	2,347,805	0.1151%	96.1679%
290	60577	American Income Life Ins Co	IN	2,335,436	0.1145%	96.2823%
468	70688	Transamerica Financial Life Ins Co	NY	2,226,983	0.1092%	96.3915%
233	61263	Bankers Life & Cas Co	IL	2,110,367	0.1034%	96.4949%
458	70335	West Coast Life Ins Co	NE	2,089,945	0.1024%	96.5974%

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7	63258	Federated Life Ins Co	MN	2,011,449	0.0986%	96.696%
2938	97721	Thrivent Life Ins Co	WI	1,949,218	0.0955%	96.7915%
280	61190	Auto Owners Life Ins Co	MI	1,883,935	0.0923%	96.8838%
	66850	National Western Life Ins Co	CO	1,879,587	0.0921%	96.976%
4794	79065	Delaware Life Ins Co	DE	1,842,433	0.0903%	97.0663%
869	93742	Securian Life Ins Co	MN	1,798,814	0.0882%	97.1544%
431	83607	Guggenheim Life & Ann Co	DE	1,674,476	0.0821%	97.2365%
	67253	American Life & Security Corp	NE	1,639,313	0.0804%	97.3169%
244	76236	The Cincinnati Life Ins Co	OH	1,616,690	0.0792%	97.3961%
4011	70025	Genworth Life Ins Co	DE	1,553,952	0.0762%	97.4723%
248	69973	United Life Ins Co	IA	1,496,116	0.0733%	97.5456%
3098	68381	Reliance Standard Life Ins Co	IL	1,492,859	0.0732%	97.6188%
370	60380	American Family Life Assur Co of Col	NE	1,486,321	0.0729%	97.6916%
	67393	Ozark Natl Life Ins Co	MO	1,424,725	0.0698%	97.7615%
19	70408	Union Security Ins Co	KS	1,356,141	0.0665%	97.8279%
	64580	Illinois Mut Life Ins Co	IL	1,230,809	0.0603%	97.8883%
3891	62200	Accordia Life & Ann Co	IA	1,204,371	0.059%	97.9473%
3436	68543	Liberty Bankers Life Ins Co	OK	1,179,111	0.0578%	98.0051%
836	65242	Lafayette Life Ins Co	OH	1,177,095	0.0577%	98.0628%
565	68195	Provident Life & Accident Ins Co	TN	1,174,506	0.0576%	98.1204%
	62928	EMC Natl Life Co	IA	1,137,476	0.0558%	98.1761%
574	76112	Oxford Life Ins Co	AZ	1,113,172	0.0546%	98.2307%
4853	71854	AAA Life Ins Co	MI	1,090,772	0.0535%	98.2841%
111	65315	Liberty Life Assur Co Of Boston	NH	1,076,484	0.0528%	98.3369%
367	72125	Physicians Life Ins Co	NE	979,489	0.048%	98.3849%
449	61999	Americo Fin Life & Ann Ins Co	TX	974,788	0.0478%	98.4327%
968	84530	US Financial Life Ins Co	OH	967,500	0.0474%	98.4801%
8	60534	American Heritage Life Ins Co	FL	966,767	0.0474%	98.5275%
4824	68802	Sentinel Security Life Ins Co	UT	958,159	0.047%	98.5745%
836	99937	Columbus Life Ins Co	OH	938,629	0.046%	98.6205%
690	61751	Central States H & L Co Of Omaha	NE	905,034	0.0444%	98.6648%
981	93696	Fidelity Investments Life Ins Co	UT	891,068	0.0437%	98.7085%
	60542	American Home Life Ins Co	KS	881,846	0.0432%	98.7517%
836	74780	Integrity Life Ins Co	OH	854,956	0.0419%	98.7936%
4483	70939	Gerber Life Ins Co	NY	805,900	0.0395%	98.8331%
4827	81043	Bankers Life Ins Co	NC	752,058	0.0369%	98.87%
	61212	Baltimore Life Ins Co	MD	744,878	0.0365%	98.9065%
140	64017	Jefferson Natl Life Ins Co	TX	726,566	0.0356%	98.9421%
4832	68713	Security Life Of Denver Ins Co	CO	722,392	0.0354%	98.9775%
20	62057	Lincoln Life & Ann Co of NY	NY	707,905	0.0347%	99.0122%
588	67199	Old Amer Ins Co	MO	675,683	0.0331%	99.0453%
917	71129	Dearborn Natl Life Ins Co	IL	670,390	0.0329%	99.0782%
588	65129	Kansas City Life Ins Co	MO	646,615	0.0317%	99.1099%
	84174	ELCO Mut Life & Ann	IL	625,815	0.0307%	99.1406%
704	89206	Ohio Natl Life Assur Corp	OH	593,256	0.0291%	99.1696%
429	78778	Guardian Ins & Ann Co Inc	DE	561,665	0.0275%	99.1972%

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634	65528	Life Ins Co Of The Southwest	TX	540,552	0.0265%	99.2237%
435	93432	CM Life Ins Co	CT	521,671	0.0256%	99.2492%
826	81353	NYLife Ins Co Of AZ	AZ	495,323	0.0243%	99.2735%
661	77828	Companion Life Ins Co	SC	482,143	0.0236%	99.2971%
233	62065	Colonial Penn Life Ins Co	PA	449,987	0.0221%	99.3192%
2658	13183	Eagle Life Ins Co	IA	436,665	0.0214%	99.3406%
290	65331	Liberty Natl Life Ins Co	NE	435,768	0.0214%	99.362%
	63290	Fidelity Life Assn A Legal Reserve L	IL	415,603	0.0204%	99.3823%
4213	65900	Wilco Life Ins Co	IN	405,683	0.0199%	99.4022%
8	60186	Allstate Life Ins Co	IL	398,592	0.0195%	99.4218%
565	62049	Colonial Life & Accident Ins Co	SC	390,799	0.0192%	99.4409%
20	67652	First Penn Pacific Life Ins Co	IN	366,870	0.018%	99.4589%
801	99775	Funeral Directors Life Ins Co	TX	356,916	0.0175%	99.4764%
	65927	Lincoln Heritage Life Ins Co	IL	350,649	0.0172%	99.4936%
3891	84824	Commonwealth Ann & Life Ins Co	MA	339,535	0.0166%	99.5102%
241	63665	General Amer Life Ins Co	MO	311,053	0.0152%	99.5255%
619	67911	Pioneer Mut Life Ins Co	ND	304,543	0.0149%	99.5404%
	77879	5 Star Life Ins Co	NE	286,785	0.0141%	99.5544%
19	67989	American Memorial Life Ins Co	SD	279,825	0.0137%	99.5682%
12	70106	United States Life Ins Co in the Cit	NY	278,545	0.0137%	99.5818%
1117	85189	Western United Life Assur Co	WA	268,851	0.0132%	99.595%
836	92622	Western Southern Life Assur Co	OH	253,862	0.0124%	99.6074%
4736	67814	Phoenix Life Ins Co	NY	252,711	0.0124%	99.6198%
901	62308	Connecticut Gen Life Ins Co	CT	241,220	0.0118%	99.6316%
626	62146	Combined Ins Co Of Amer	IL	236,377	0.0116%	99.6432%
3527	60836	American Republic Ins Co	IA	233,303	0.0114%	99.6547%
458	66370	Mony Life Ins Co	NY	232,424	0.0114%	99.6661%
449	66540	National Farmers Union Life Ins Co	TX	230,605	0.0113%	99.6774%
707	62286	Golden Rule Ins Co	IN	228,521	0.0112%	99.6886%
634	66680	National Life Ins Co	VT	226,566	0.0111%	99.6997%
	71404	Continental Gen Ins Co	TX	220,763	0.0108%	99.7105%
233	70319	Washington Natl Ins Co	IN	195,516	0.0096%	99.7201%
1211	97241	Settlers Life Ins Co	WI	191,593	0.0094%	99.7295%
4553	70435	The Savings Bank Mut Life Ins Co of	MA	191,219	0.0094%	99.7388%
50	62553	Country Life Ins Co	IL	190,865	0.0094%	99.7482%
904	86375	John Hancock Life Ins Co of NY	NY	184,992	0.0091%	99.7573%
	69329	Surety Life & Cas Ins Co	ND	174,023	0.0085%	99.7658%
769	80659	US Business of Canada Life Assur Co	MI	168,214	0.0082%	99.774%
4734	61492	Athene Annuity & Life Assur Co	DE	149,823	0.0073%	99.7814%
315	68594	American Amicable Life Ins Co Of TX	TX	138,908	0.0068%	99.7882%
4832	61360	Reliastar Life Ins Co Of NY	NY	135,240	0.0066%	99.7948%
330	60410	American Fidelity Assur Co	OK	132,041	0.0065%	99.8013%
4827	84786	Colorado Bankers Life Ins Co	NC	127,157	0.0062%	99.8075%
19	69477	Time Ins Co	WI	126,659	0.0062%	99.8137%
451	71870	Fidelity Security Life Ins Co	MO	122,723	0.006%	99.8197%
241	97136	Metropolitan Tower Life Ins Co	DE	105,458	0.0052%	99.8249%

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1	12321	American Continental Ins Co	TN	101,883	0.005%	99.8299%
	69132	State Mut Ins Co	GA	98,664	0.0048%	99.8347%
241	91626	New England Life Ins Co	MA	97,800	0.0048%	99.8395%
4903	90247	Rx Life Ins Co	AZ	96,597	0.0047%	99.8443%
968	62880	AXA Equitable Life & Ann Co	CO	93,957	0.0046%	99.8489%
4888	62952	Equitable Life & Cas Ins Co	UT	88,812	0.0044%	99.8532%
581	61476	Boston Mut Life Ins Co	MA	87,248	0.0043%	99.8575%
276	61425	Trustmark Ins Co	IL	82,364	0.004%	99.8615%
450	65781	Madison Natl Life Ins Co Inc	WI	79,890	0.0039%	99.8655%
4750	61409	National Benefit Life Ins Co	NY	77,276	0.0038%	99.8692%
535	76023	Columbian Life Ins Co	IL	72,829	0.0036%	99.8728%
8	70866	Allstate Assur Co	IL	71,971	0.0035%	99.8763%
4712	63967	Government Personnel Mut Life Ins Co	TX	71,446	0.0035%	99.8798%
19	60275	American Bankers Life Assur Co Of FL	FL	71,375	0.0035%	99.8833%
449	90212	Great Southern Life Ins Co	TX	68,636	0.0034%	99.8867%
350	62596	Union Fidelity Life Ins Co	KS	65,629	0.0032%	99.8899%
687	64211	Guarantee Trust Life Ins Co	IL	65,524	0.0032%	99.8931%
615	61395	Beneficial Life Ins Co	UT	63,635	0.0031%	99.8962%
525	66427	Mutual Trust Life Ins Co a Pan Amer	IL	61,523	0.003%	99.8993%
769	80705	US Br Great West Life Assur Co	MI	59,039	0.0029%	99.9022%
449	67180	Ohio State Life Ins Co	TX	57,209	0.0028%	99.905%
4639	61182	Aurora Natl Life Assur Co	CA	56,826	0.0028%	99.9077%
	68772	Security Mut Life Ins Co Of NY	NY	54,884	0.0027%	99.9104%
4827	93777	Pavonia Life Ins Co of MI	MI	53,846	0.0026%	99.9131%
153	67628	Pekin Life Ins Co	IL	50,690	0.0025%	99.9156%
	64238	Guaranty Income Life Ins Co	LA	50,365	0.0025%	99.918%
	87920	Locomotive Engineers & Conductors Mu	MI	48,376	0.0024%	99.9204%
3527	65641	Medico Life & Hlth Ins Co	IA	47,040	0.0023%	99.9227%
84	67083	Manhattan Natl Life Ins Co	OH	45,831	0.0022%	99.925%
872	66230	William Penn Life Ins Co Of NY	NY	45,726	0.0022%	99.9272%
344	61875	Church Life Ins Corp	NY	44,913	0.0022%	99.9294%
408	63657	Garden State Life Ins Co	TX	44,798	0.0022%	99.9316%
781	69744	Union Labor Life Ins Co	MD	43,021	0.0021%	99.9337%
707	79413	UnitedHealthcare Ins Co	CT	41,508	0.002%	99.9357%
435	70416	MML Bay State Life Ins Co	CT	40,528	0.002%	99.9377%
315	67148	Occidental Life Ins Co Of NC	TX	39,272	0.0019%	99.9396%
	60445	Sagikor Life Ins Co	TX	39,218	0.0019%	99.9416%
67	74799	Leaders Life Ins Co	OK	38,110	0.0019%	99.9434%
4734	68039	Athene Ann & Life Assur Co of NY	NY	37,107	0.0018%	99.9453%
549	80926	Sun Life & Hlth Ins Co	MI	35,941	0.0018%	99.947%
4213	62413	Wilcac Life Ins Co	IL	35,247	0.0017%	99.9487%
4213	69396	Texas Life Ins Co	TX	34,354	0.0017%	99.9504%
3527	31119	Medico Ins Co	IA	34,045	0.0017%	99.9521%
84	93661	Annuity Investors Life Ins Co	OH	30,648	0.0015%	99.9536%
176	69094	State Farm Life & Accident Asr Co	IL	30,561	0.0015%	99.9551%
123	65757	Shelter Life Ins Co	MO	30,334	0.0015%	99.9566%

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28	72222	Amica Life Ins Co	RI	30,204	0.0015%	99.9581%
1117	65870	Manhattan Life Ins Co	NY	29,843	0.0015%	99.9595%
671	61069	Anthem Life Ins Co	IN	28,493	0.0014%	99.9609%
	71706	Standard Life & Cas Ins Co	UT	28,099	0.0014%	99.9623%
449	87645	United Fidelity Life Ins Co	TX	27,890	0.0014%	99.9637%
264	61832	Chesapeake Life Ins Co	OK	27,799	0.0014%	99.965%
290	92916	United Amer Ins Co	NE	27,665	0.0014%	99.9664%
4736	93734	Phoenix Life & Ann Co	CT	25,147	0.0012%	99.9676%
408	63126	Farm Family Life Ins Co	NY	24,185	0.0012%	99.9688%
215	68462	Reserve Natl Ins Co	OK	24,037	0.0012%	99.97%
4736	62359	Constitution Life Ins Co	TX	23,401	0.0011%	99.9711%
450	69078	Standard Security Life Ins Co Of NY	NY	19,681	0.001%	99.9721%
119	65110	Kanawha Ins Co	SC	19,478	0.001%	99.9731%
4877	60429	American Fidelity Life Ins Co	FL	19,138	0.0009%	99.974%
304	86630	Prudential Ann Life Assur Corp	AZ	18,311	0.0009%	99.9749%
876	94358	USAble Life	AR	18,066	0.0009%	99.9758%
1117	63053	Family Life Ins Co	TX	16,791	0.0008%	99.9766%
901	65722	Loyal Amer Life Ins Co	OH	16,680	0.0008%	99.9774%
449	63487	Investors Life Ins Co N Amer	TX	16,506	0.0008%	99.9782%
4877	69566	Trans World Assur Co	CA	15,250	0.0007%	99.979%
290	77968	Family Heritage Life Ins Co Of Amer	OH	15,218	0.0007%	99.9797%
213	70769	Erie Family Life Ins Co	PA	15,003	0.0007%	99.9804%
370	71730	Continental Amer Ins Co	NE	14,338	0.0007%	99.9812%
836	70483	Western & Southern Life Ins Co	OH	14,101	0.0007%	99.9818%
471	62383	Centurion Life Ins Co	IA	13,518	0.0007%	99.9825%
8	70874	Allstate Life Ins Co Of NY	NY	13,305	0.0007%	99.9832%
408	86355	Standard Life & Accident Ins Co	TX	13,298	0.0007%	99.9838%
200	60228	USAA Life Ins Co Of NY	NY	12,535	0.0006%	99.9844%
	69310	Surety Life Ins Co	NE	11,092	0.0005%	99.985%
513	14908	Greenfields Life Ins Co	CO	10,362	0.0005%	99.9855%
869	65811	American Modern Life Ins Co	OH	9,982	0.0005%	99.986%
565	68985	Starmount Life Ins Co	LA	9,963	0.0005%	99.9865%
572	77720	LifeSecure Ins Co	MI	9,839	0.0005%	99.9869%
850	68632	Vantis Life Ins Co	CT	9,761	0.0005%	99.9874%
525	93459	Pan Amer Assur Co	LA	9,560	0.0005%	99.9879%
4716	65951	Merit Life Ins Co	IN	9,431	0.0005%	99.9883%
3891	69140	First Allmerica Fin Life Ins Co	MA	9,047	0.0004%	99.9888%
587	61239	Bankers Fidelity Life Ins Co	GA	9,005	0.0004%	99.9892%
542	69892	United Farm Family Life Ins Co	IN	8,924	0.0004%	99.9897%
1348	64343	Pacific Guardian Life Ins Co Ltd	HI	8,619	0.0004%	99.9901%
1309	60099	Patriot Life Ins Co	MI	8,594	0.0004%	99.9905%
1117	61883	ManhattanLife Assur Co of Amer	AR	8,371	0.0004%	99.9909%
267	71218	Grange Life Ins Co	OH	8,088	0.0004%	99.9913%
4011	72990	Genworth Life Ins Co of NY	NY	7,940	0.0004%	99.9917%
264	66087	Mid West Natl Life Ins Co Of TN	TX	7,875	0.0004%	99.9921%
687	92703	United Natl Life Ins Co Of Amer	IL	7,151	0.0004%	99.9924%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
4764	68845	Shenandoah Life Ins Co	VA	7,097	0.0003%	99.9928%
4736	68284	Pyramid Life Ins Co	KS	6,894	0.0003%	99.9931%
2858	99724	LifeShield Natl Ins Co	OK	6,705	0.0003%	99.9935%
19	65080	John Alden Life Ins Co	WI	6,543	0.0003%	99.9938%
	11121	Unified Life Ins Co	TX	6,473	0.0003%	99.9941%
31	97764	Idealife Ins Co	CT	6,400	0.0003%	99.9944%
4764	60176	SBLI USA Life Ins Co Inc	NY	6,384	0.0003%	99.9947%
140	64327	Harleysville Life Ins Co	OH	5,820	0.0003%	99.995%
588	69272	Sunset Life Ins Co Of Amer	MO	5,667	0.0003%	99.9953%
408	71773	American Natl Life Ins Co Of TX	TX	4,990	0.0002%	99.9955%
181	73504	Lumico Life Ins Co	MO	4,796	0.0002%	99.9958%
1	68500	Continental Life Ins Co Brentwood	TN	4,782	0.0002%	99.996%
4752	60227	Trinity Life Ins Co	OK	4,591	0.0002%	99.9962%
50	62537	Cotton States Life Ins Co	GA	4,538	0.0002%	99.9964%
4213	60704	Wilton Reassur Life Co of NY	NY	4,375	0.0002%	99.9967%
261	72850	United World Life Ins Co	NE	4,071	0.0002%	99.9969%
150	67261	Old Republic Life Ins Co	IL	4,062	0.0002%	99.9971%
50	94218	Country Investors Life Assur Co	IL	3,852	0.0002%	99.9972%
565	64297	First Unum Life Ins Co	NY	3,488	0.0002%	99.9974%
	63819	Unity Financial Life Ins Co	OH	3,436	0.0002%	99.9976%
542	69922	United Home Life Ins Co	IN	3,320	0.0002%	99.9978%
241	60992	Brighthouse Life Ins Co of NY	NY	3,124	0.0002%	99.9979%
315	67946	Pioneer Security Life Ins Co	TX	3,113	0.0002%	99.9981%
468	79022	Transamerica Advisors Life Ins Co	AR	3,078	0.0002%	99.9982%
4752	70742	Family Benefit Life Ins Co	MO	2,970	0.0001%	99.9984%
525	67539	Pan Amer Life Ins Co	LA	2,570	0.0001%	99.9985%
23	80985	4 Ever Life Ins Co	IL	2,522	0.0001%	99.9986%
31	82880	CSI Life Ins Co	NE	2,509	0.0001%	99.9987%
535	62103	Columbian Mut Life Ins Co	NY	2,500	0.0001%	99.9988%
429	71714	Berkshire Life Ins Co of Amer	MA	2,478	0.0001%	99.999%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0001%	99.9991%
565	67598	Paul Revere Life Ins Co	MA	2,331	0.0001%	99.9992%
	90638	Best Life & Hlth Ins Co	TX	2,293	0.0001%	99.9993%
4853	15282	AAA Life Ins Co of NY	NY	2,220	0.0001%	99.9994%
901	88366	American Retirement Life Ins Co	OH	2,208	0.0001%	99.9995%
839	62324	Freedom Life Ins Co Of Amer	TX	1,875	0.0001%	99.9996%
276	62863	Trustmark Life Ins Co	IL	1,695	0.0001%	99.9997%
	70130	Universal Guar Life Ins Co	OH	1,628	0.0001%	99.9998%
429	60003	Park Avenue Life Ins Co	DE	1,549	0.0001%	99.9999%
4832	66109	Midwestern United Life Ins Co	IN	1,503	0.0001%	99.9999%
454	69485	Security Natl Life Ins Co	UT	1,478	0.0001%	100%
669	71323	Zale Life Ins Co	AZ	1,328	0.0001%	100.0001%
291	66311	Motorists Life Ins Co	OH	1,316	0.0001%	100.0001%
215	69930	United Ins Co Of Amer	IL	1,240	0.0001%	100.0002%
68	64149	EPIC Life Ins Co	WI	1,239	0.0001%	100.0003%
850	68446	Longevity Ins Co	TX	1,215	0.0001%	100.0003%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
315	67873	Pioneer Amer Ins Co	TX	988	0%	100.0004%
943	60033	Ameritas Life Ins Corp of NY	NY	822	0%	100.0004%
612	71463	CICA Life Ins Co of Amer	CO	721	0%	100.0004%
4712	67059	GPM Hlth & Life Ins Co	WA	715	0%	100.0005%
769	79359	Great W Life & Ann Ins Co of NY	NY	693	0%	100.0005%
565	67601	Unum Ins Co	ME	674	0%	100.0005%
707	69647	Optum Ins of OH Inc	OH	650	0%	100.0006%
901	61727	Central Reserve Life Ins Co	OH	632	0%	100.0006%
4900	14165	US Alliance Life & Security Co	KS	600	0%	100.0006%
	64904	Investors Heritage Life Ins Co	KY	589	0%	100.0007%
626	78697	Combined Life Ins Co Of NY	NY	575	0%	100.0007%
4827	79057	Southland Natl Ins Corp	NC	567	0%	100.0007%
315	91693	IA Amer Life Ins Co	TX	526	0%	100.0007%
901	77399	Sterling Life Ins Co	IL	523	0%	100.0008%
526	61735	Central Security Life Ins Co	TX	487	0%	100.0008%
55	84522	Auto Club Life Ins Co	MI	443	0%	100.0008%
	63223	Federal Life Ins Co	IL	441	0%	100.0008%
4888	89184	Sterling Investors Life Ins Co	IN	360	0%	100.0009%
	91910	American Savings Life Ins Co	AZ	299	0%	100.0009%
	82252	Landmark Life Ins Co	TX	255	0%	100.0009%
4764	60183	S USA Life Ins Co Inc	AZ	248	0%	100.0009%
4826	71390	Puritan Life Ins Co of Amer	TX	216	0%	100.0009%
612	60076	Security Plan Life Ins Co	LA	175	0%	100.0009%
306	86126	Members Life Ins Co	IA	174	0%	100.0009%
1199	80624	American Progressive L&H Ins Of NY	NY	168	0%	100.0009%
4796	87963	National Teachers Assoc Life Ins Co	TX	154	0%	100.0009%
4824	71471	Ability Ins Co	NE	154	0%	100.0009%
520	78743	New Era Life Ins Co	TX	150	0%	100.001%
4734	63932	Athene Life Ins Co of NY	NY	114	0%	100.001%
215	66397	Mutual Savings Life Ins Co	AL	70	0%	100.001%
4900	14188	Dakota Capital Life Ins Co	ND	63	0%	100.001%
4718	97691	Life Of The South Ins Co	GA	22	0%	100.001%
215	69779	Union Natl Life Ins Co	LA	13	0%	100.001%
215	68357	Reliable Life Ins Co	MO	-248	-0%	100.001%
4716	60518	American Hlth & Life Ins Co	TX	-19,487	-0.001%	100%
	352	Companies in Report		2,040,205,793	100%	100%