

Market Share Life & Annuity

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Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share										
<table style="width: 100%; border: none;"> <tr> <td style="width: 15%;">Selected Criteria -</td> <td style="width: 20%;">Year: 2015</td> <td style="width: 20%;">State: SD</td> <td style="width: 20%;">Codelist Basis: Business Written</td> <td style="width: 25%;">Round by Thousands: No</td> </tr> <tr> <td></td> <td>Include Zero Companies: No</td> <td>Line of Business: Total</td> <td>Premium Type: Total</td> <td></td> </tr> </table>							Selected Criteria -	Year: 2015	State: SD	Codelist Basis: Business Written	Round by Thousands: No		Include Zero Companies: No	Line of Business: Total	Premium Type: Total	
Selected Criteria -	Year: 2015	State: SD	Codelist Basis: Business Written	Round by Thousands: No												
	Include Zero Companies: No	Line of Business: Total	Premium Type: Total													
20	65676	Lincoln Natl Life Ins Co	IN	126,079,913	7.7762%	7.7762%										
304	79227	Pruco Life Ins Co	AZ	104,583,801	6.4504%	14.2267%										
918	65056	Jackson Natl Life Ins Co	MI	82,230,632	5.0718%	19.2984%										
826	91596	New York Life Ins & Ann Corp	DE	81,744,548	5.0418%	24.3402%										
709	67466	Pacific Life Ins Co	NE	74,534,721	4.5971%	28.9373%										
904	65838	John Hancock Life Ins Co USA	MI	70,333,925	4.338%	33.2753%										
860	67091	Northwestern Mut Life Ins Co	WI	59,487,721	3.669%	36.9443%										
	15313	Investors Preferred Life Ins Co	SD	55,358,404	3.4143%	40.3587%										
332	61271	Principal Life Ins Co	IA	49,992,906	3.0834%	43.4421%										
826	66915	New York Life Ins Co	NY	46,282,537	2.8546%	46.2967%										
431	66044	Midland Natl Life Ins Co	IA	44,358,667	2.7359%	49.0326%										
4	65005	RiverSource Life Ins Co	MN	43,177,816	2.6631%	51.6957%										
241	87726	Metlife Ins Co USA	DE	38,310,792	2.3629%	54.0586%										
212	90557	Zurich Amer Life Ins Co	IL	33,996,614	2.0968%	56.1554%										
304	68241	Prudential Ins Co Of Amer	NJ	30,821,421	1.901%	58.0564%										
761	90611	Allianz Life Ins Co Of N Amer	MN	28,771,486	1.7745%	59.8309%										
968	62944	AXA Equitable Life Ins Co	NY	28,077,937	1.7318%	61.5627%										
435	65935	Massachusetts Mut Life Ins Co	MA	26,576,802	1.6392%	63.2018%										
12	60488	American Gen Life Ins Co	TX	24,471,240	1.5093%	64.7112%										
468	86231	Transamerica Life Ins Co	IA	23,837,494	1.4702%	66.1814%										
869	66168	Minnesota Life Ins Co	MN	19,662,037	1.2127%	67.3941%										
4844	60232	Lombard Intl Life Assur Co	PA	19,558,333	1.2063%	68.6004%										
176	69108	State Farm Life Ins Co	IL	18,941,918	1.1683%	69.7687%										
2658	92738	American Equity Invest Life Ins Co	IA	18,542,390	1.1436%	70.9123%										
1	60054	Aetna Life Ins Co	CT	16,003,593	0.9871%	71.8994%										
513	63088	Farm Bureau Life Ins Co	IA	15,151,027	0.9345%	72.8338%										
140	92657	Nationwide Life & Ann Ins Co	OH	14,512,291	0.8951%	73.7289%										
91	88072	Hartford Life Ins Co	CT	13,743,565	0.8477%	74.5766%										
1129	68608	Symetra Life Ins Co	IA	13,111,599	0.8087%	75.3853%										
4731	63274	Fidelity & Guar Life Ins Co	IA	12,345,478	0.7614%	76.1467%										
4832	67105	Reliastar Life Ins Co	MN	11,858,267	0.7314%	76.8781%										
431	66974	North Amer Co Life & Hlth Ins	IA	11,611,081	0.7161%	77.5942%										
241	65978	Metropolitan Life Ins Co	NY	10,889,732	0.6716%	78.2659%										
91	71153	Hartford Life & Ann Ins Co	CT	10,157,181	0.6265%	78.8923%										
140	66869	Nationwide Life Ins Co	OH	9,860,709	0.6082%	79.5005%										
261	69868	United Of Omaha Life Ins Co	NE	9,823,852	0.6059%	80.1064%										
458	68136	Protective Life Ins Co	TN	9,534,004	0.588%	80.6945%										
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	9,234,079	0.5695%	81.264%										
332	71161	Principal Natl Life Ins Co	IA	9,222,084	0.5688%	81.8328%										

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
473	60399	American Family Life Ins Co	WI	9,100,015	0.5613%	82.394%
468	66281	Transamerica Premier Life Ins Co	IA	8,540,982	0.5268%	82.9208%
3891	62200	Accordia Life & Ann Co	IA	8,306,908	0.5123%	83.4332%
300	64513	Horace Mann Life Ins Co	IL	8,182,863	0.5047%	83.9379%
4832	86509	Voya Retirement Ins & Ann Co	CT	7,581,025	0.4676%	84.4054%
619	60895	American United Life Ins Co	IN	7,153,809	0.4412%	84.8467%
4011	65536	Genworth Life & Ann Ins Co	VA	6,873,799	0.424%	85.2706%
	62510	Equitrust Life Ins Co	IL	6,552,396	0.4041%	85.6748%
3891	91642	Forethought Life Ins Co	IN	6,423,693	0.3962%	86.071%
	66850	National Western Life Ins Co	CO	6,041,861	0.3726%	86.4436%
704	67172	Ohio Natl Life Ins Co	OH	6,014,445	0.371%	86.8146%
1348	69019	Standard Ins Co	OR	5,946,160	0.3667%	87.1813%
84	63312	Great Amer Life Ins Co	OH	5,811,831	0.3585%	87.5398%
769	68322	Great W Life & Ann Ins Co	CO	5,705,868	0.3519%	87.8917%
408	60739	American Natl Ins Co	TX	5,705,484	0.3519%	88.2436%
403	93548	PHL Variable Ins Co	CT	5,250,491	0.3238%	88.5674%
565	62235	Unum Life Ins Co Of Amer	ME	5,194,338	0.3204%	88.8878%
850	67644	Penn Mut Life Ins Co	PA	5,169,637	0.3188%	89.2066%
12	70238	Variable Ann Life Ins Co	TX	5,105,035	0.3149%	89.5215%
	64505	Homesteaders Life Co	IA	5,099,256	0.3145%	89.836%
4734	61689	Athene Ann & Life Co	IA	5,065,407	0.3124%	90.1484%
943	61301	Ameritas Life Ins Corp	NE	4,766,972	0.294%	90.4424%
169	68810	Sentry Life Ins Co	WI	4,279,518	0.2639%	90.7064%
429	64246	Guardian Life Ins Co Of Amer	NY	3,981,106	0.2455%	90.9519%
4750	65919	Primerica Life Ins Co	MA	3,945,215	0.2433%	91.1953%
468	70688	Transamerica Financial Life Ins Co	NY	3,868,939	0.2386%	91.4339%
200	69663	USAA Life Ins Co	TX	3,573,094	0.2204%	91.6543%
	88668	Mutual Of Amer Life Ins Co	NY	3,425,167	0.2113%	91.8655%
212	63177	Farmers New World Life Ins Co	WA	3,409,060	0.2103%	92.0758%
431	68675	Security Benefit Life Ins Co	KS	3,329,120	0.2053%	92.2811%
306	62626	CMFG Life Ins Co	IA	3,318,843	0.2047%	92.4858%
549	80802	US Br Sun Life Assur Co of Canada	MI	3,165,086	0.1952%	92.681%
4832	80942	Voya Ins & Ann Co	IA	3,157,992	0.1948%	92.8758%
431	83607	Guggenheim Life & Ann Co	DE	3,103,679	0.1914%	93.0672%
619	69116	State Life Ins Co	IN	3,097,894	0.1911%	93.2583%
4011	70025	Genworth Life Ins Co	DE	3,023,362	0.1865%	93.4448%
1211	66583	National Guardian Life Ins Co	WI	3,008,821	0.1856%	93.6303%
872	94250	Banner Life Ins Co	MD	2,980,624	0.1838%	93.8142%
1280	71480	Great Western Ins Co	UT	2,910,254	0.1795%	93.9937%
1216	60142	TIAA Cref Life Ins Co	NY	2,813,126	0.1735%	94.1672%
91	70815	Hartford Life & Accident Ins Co	CT	2,711,075	0.1672%	94.3344%
	71439	Assurity Life Ins Co	NE	2,695,854	0.1663%	94.5007%
4832	68713	Security Life Of Denver Ins Co	CO	2,599,181	0.1603%	94.661%
2878	63983	United Heritage Life Ins Co	ID	2,546,932	0.1571%	94.8181%
367	72125	Physicians Life Ins Co	NE	2,531,307	0.1561%	94.9742%
2938	97721	Thrivent Life Ins Co	MN	2,410,305	0.1487%	95.1228%

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290	60577	American Income Life Ins Co	IN	2,331,515	0.1438%	95.2666%
4794	79065	Delaware Life Ins Co	DE	2,300,227	0.1419%	95.4085%
304	93629	Prudential Retirement Ins & Ann Co	CT	2,261,845	0.1395%	95.548%
290	91472	Globe Life & Accident Ins Co	NE	2,251,469	0.1389%	95.6869%
458	70335	West Coast Life Ins Co	NE	2,233,929	0.1378%	95.8247%
4815	65595	Lincoln Benefit Life Co	NE	2,173,964	0.1341%	95.9587%
233	61263	Bankers Life & Cas Co	IL	2,128,125	0.1313%	96.09%
968	78077	Mony Life Ins Co Of Amer	AZ	2,120,162	0.1308%	96.2208%
901	65498	Life Ins Co Of N Amer	PA	2,096,213	0.1293%	96.3501%
4732	13561	Great Plains Life Assur Co	SD	1,960,145	0.1209%	96.471%
7	63258	Federated Life Ins Co	MN	1,928,347	0.1189%	96.5899%
19	70408	Union Security Ins Co	KS	1,848,652	0.114%	96.7039%
280	61190	Auto Owners Life Ins Co	MI	1,804,035	0.1113%	96.8152%
836	65242	Lafayette Life Ins Co	OH	1,694,252	0.1045%	96.9197%
981	93696	Fidelity Investments Life Ins Co	UT	1,673,601	0.1032%	97.0229%
248	69973	United Life Ins Co	IA	1,648,398	0.1017%	97.1246%
244	76236	Cincinnati Life Ins Co	OH	1,568,484	0.0967%	97.2213%
370	60380	American Family Life Assur Co of Col	NE	1,477,499	0.0911%	97.3124%
	67393	Ozark Natl Life Ins Co	MO	1,437,306	0.0886%	97.4011%
565	68195	Provident Life & Accident Ins Co	TN	1,288,521	0.0795%	97.4806%
690	61751	Central States H & L Co Of Omaha	NE	1,260,892	0.0778%	97.5583%
	62928	EMC Natl Life Co	IA	1,251,876	0.0772%	97.6355%
3098	68381	Reliance Standard Life Ins Co	IL	1,249,048	0.077%	97.7126%
4836	64017	Jefferson Natl Life Ins Co	TX	1,204,147	0.0743%	97.7868%
	64580	Illinois Mut Life Ins Co	IL	1,166,628	0.072%	97.8588%
968	84530	US Financial Life Ins Co	OH	1,129,864	0.0697%	97.9285%
588	65129	Kansas City Life Ins Co	MO	1,115,982	0.0688%	97.9973%
	60542	American Home Life Ins Co	KS	1,055,457	0.0651%	98.0624%
2658	13183	Eagle Life Ins Co	IA	1,040,305	0.0642%	98.1266%
850	93262	Penn Ins & Ann Co	DE	1,037,203	0.064%	98.1905%
449	61999	Americo Fin Life & Ann Ins Co	TX	989,714	0.061%	98.2516%
4824	68802	Sentinel Security Life Ins Co	UT	980,351	0.0605%	98.312%
917	71129	Dearborn Natl Life Ins Co	IL	871,214	0.0537%	98.3658%
435	93432	CM Life Ins Co	CT	829,646	0.0512%	98.417%
55	71854	AAA Life Ins Co	MI	810,409	0.05%	98.4669%
869	93742	Securian Life Ins Co	MN	760,713	0.0469%	98.5139%
8	60534	American Heritage Life Ins Co	FL	754,956	0.0466%	98.5604%
3436	68543	Liberty Bankers Life Ins Co	OK	747,804	0.0461%	98.6065%
661	77828	Companion Life Ins Co	SC	744,967	0.0459%	98.6525%
4483	70939	Gerber Life Ins Co	NY	716,439	0.0442%	98.6967%
429	78778	Guardian Ins & Ann Co Inc	DE	695,882	0.0429%	98.7396%
634	65528	Life Ins Co Of The Southwest	TX	682,628	0.0421%	98.7817%
403	67814	Phoenix Life Ins Co	NY	671,869	0.0414%	98.8231%
111	65315	Liberty Life Assur Co Of Boston	NH	670,671	0.0414%	98.8645%
574	76112	Oxford Life Ins Co	AZ	662,711	0.0409%	98.9054%
826	81353	NYLife Ins Co Of AZ	AZ	623,515	0.0385%	98.9438%

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1117	85189	Western United Life Assur Co	WA	602,671	0.0372%	98.981%
588	67199	Old Amer Ins Co	MO	555,474	0.0343%	99.0153%
704	89206	Ohio Natl Life Assur Corp	OH	552,186	0.0341%	99.0493%
836	74780	Integrity Life Ins Co	OH	549,768	0.0339%	99.0832%
8	60186	Allstate Life Ins Co	IL	501,106	0.0309%	99.1141%
290	65331	Liberty Natl Life Ins Co	NE	474,310	0.0293%	99.1434%
	63290	Fidelity Life Assn A Legal Reserve L	IL	431,343	0.0266%	99.17%
901	62308	Connecticut Gen Life Ins Co	CT	429,968	0.0265%	99.1965%
20	67652	First Penn Pacific Life Ins Co	IN	401,354	0.0248%	99.2213%
241	63665	General Amer Life Ins Co	MO	397,565	0.0245%	99.2458%
801	99775	Funeral Directors Life Ins Co	TX	384,791	0.0237%	99.2695%
233	62065	Colonial Penn Life Ins Co	PA	361,575	0.0223%	99.2918%
619	67911	Pioneer Mut Life Ins Co	ND	343,123	0.0212%	99.313%
634	66680	National Life Ins Co	VT	324,397	0.02%	99.333%
836	99937	Columbus Life Ins Co	OH	322,949	0.0199%	99.3529%
12	70106	United States Life Ins Co in the Cit	NY	321,696	0.0198%	99.3728%
	65927	Lincoln Heritage Life Ins Co	IL	315,716	0.0195%	99.3922%
4213	65900	Wilco Life Ins Co	IN	307,390	0.019%	99.4112%
565	62049	Colonial Life & Accident Ins Co	SC	291,016	0.0179%	99.4291%
458	66370	Mony Life Ins Co	NY	288,531	0.0178%	99.4469%
19	67989	American Memorial Life Ins Co	SD	287,437	0.0177%	99.4647%
449	66540	National Farmers Union Life Ins Co	TX	287,108	0.0177%	99.4824%
707	62286	Golden Rule Ins Co	IN	271,543	0.0167%	99.4991%
3527	60836	American Republic Ins Co	IA	259,518	0.016%	99.5151%
50	62553	Country Life Ins Co	IL	251,907	0.0155%	99.5307%
4734	61492	Athene Annuity & Life Assur Co	DE	221,130	0.0136%	99.5443%
626	62146	Combined Ins Co Of Amer	IL	218,125	0.0135%	99.5577%
836	92622	Western Southern Life Assur Co	OH	207,918	0.0128%	99.5706%
4716	60518	American Hlth & Life Ins Co	TX	206,034	0.0127%	99.5833%
4852	71404	Continental Gen Ins Co	OH	203,412	0.0125%	99.5958%
709	97268	Pacific Life & Ann Co	AZ	195,000	0.012%	99.6079%
233	70319	Washington Natl Ins Co	IN	190,793	0.0118%	99.6196%
769	80659	US Business of Canada Life Assur Co	MI	188,287	0.0116%	99.6312%
689	81043	Bankers Life Ins Co	FL	182,641	0.0113%	99.6425%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	181,850	0.0112%	99.6537%
	69329	Surety Life & Cas Ins Co	ND	180,189	0.0111%	99.6648%
19	69477	Time Ins Co	WI	176,637	0.0109%	99.6757%
	77879	5 Star Life Ins Co	LA	158,231	0.0098%	99.6855%
4832	61360	Reliastar Life Ins Co Of NY	NY	153,154	0.0094%	99.6949%
904	86375	John Hancock Life Ins Co of NY	NY	137,263	0.0085%	99.7034%
1211	97241	Settlers Life Ins Co	WI	131,330	0.0081%	99.7115%
	69132	State Mut Ins Co	GA	129,830	0.008%	99.7195%
241	91626	New England Life Ins Co	MA	119,977	0.0074%	99.7269%
775	90247	Pharmacists Life Ins Co	IA	116,846	0.0072%	99.7341%
241	97136	Metropolitan Tower Life Ins Co	DE	111,204	0.0069%	99.741%
	62952	Equitable Life & Cas Ins Co	UT	109,105	0.0067%	99.7477%

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315	68594	American Amicable Life Ins Co Of TX	TX	102,356	0.0063%	99.754%
20	62057	Lincoln Life & Ann Co of NY	NY	102,260	0.0063%	99.7603%
687	64211	Guarantee Trust Life Ins Co	IL	98,734	0.0061%	99.7664%
968	62880	AXA Equitable Life & Ann Co	CO	94,244	0.0058%	99.7722%
19	60275	American Bankers Life Assur Co Of FL	FL	93,448	0.0058%	99.778%
4752	60227	Trinity Life Ins Co	OK	92,429	0.0057%	99.7837%
4750	61409	National Benefit Life Ins Co	NY	81,239	0.005%	99.7887%
350	62596	Union Fidelity Life Ins Co	KS	80,646	0.005%	99.7937%
276	61425	Trustmark Ins Co	IL	80,126	0.0049%	99.7986%
468	79022	Transamerica Advisors Life Ins Co	AR	79,405	0.0049%	99.8035%
	68772	Security Mut Life Ins Co Of NY	NY	78,529	0.0048%	99.8084%
450	65781	Madison Natl Life Ins Co Inc	WI	77,359	0.0048%	99.8131%
615	61395	Beneficial Life Ins Co	UT	76,747	0.0047%	99.8179%
4725	93777	Pavonia Life Ins Co of MI	MI	75,184	0.0046%	99.8225%
330	60410	American Fidelity Assur Co	OK	74,534	0.0046%	99.8271%
3527	65641	Medico Life & Hlth Ins Co	IA	73,544	0.0045%	99.8316%
4639	61182	Aurora Natl Life Assur Co	CA	71,894	0.0044%	99.8361%
535	76023	Columbian Life Ins Co	IL	71,441	0.0044%	99.8405%
581	61476	Boston Mut Life Ins Co	MA	70,865	0.0044%	99.8448%
4712	63967	Government Personnel Mut Life Ins Co	TX	69,387	0.0043%	99.8491%
4827	84786	Colorado Bankers Life Ins Co	NC	67,170	0.0041%	99.8533%
1	12321	American Continental Ins Co	TN	65,609	0.004%	99.8573%
84	93661	Annuity Investors Life Ins Co	OH	63,704	0.0039%	99.8612%
769	80705	US Br Great West Life Assur Co	MI	63,541	0.0039%	99.8652%
3891	84824	Commonwealth Ann & Life Ins Co	MA	59,968	0.0037%	99.8689%
4734	63932	Athene Life Ins Co of NY	NY	59,943	0.0037%	99.8725%
449	90212	Great Southern Life Ins Co	TX	59,509	0.0037%	99.8762%
	87920	Locomotive Engineers & Conductors Mu	MI	55,891	0.0034%	99.8797%
449	67180	Ohio State Life Ins Co	TX	51,727	0.0032%	99.8829%
872	66230	William Penn Life Ins Co Of NY	NY	51,618	0.0032%	99.886%
4734	68039	Athene Ann & Life Assur Co of NY	NY	50,912	0.0031%	99.8892%
525	66427	Mutual Trust Life Ins Co a Pan Amer	IL	50,447	0.0031%	99.8923%
84	67083	Manhattan Natl Life Ins Co	OH	49,695	0.0031%	99.8954%
435	70416	MML Bay State Life Ins Co	CT	45,989	0.0028%	99.8982%
4213	62413	Wilcac Life Ins Co	IL	45,856	0.0028%	99.901%
344	61875	Church Life Ins Corp	NY	45,784	0.0028%	99.9038%
212	70173	Universal Underwriters Life Ins Co	KS	41,641	0.0026%	99.9064%
3527	31119	Medico Ins Co	NE	40,997	0.0025%	99.9089%
451	71870	Fidelity Security Life Ins Co	MO	39,754	0.0025%	99.9114%
304	86630	Prudential Ann Life Assur Corp	AZ	39,400	0.0024%	99.9138%
707	79413	UnitedHealthcare Ins Co	CT	37,381	0.0023%	99.9161%
781	69744	Union Labor Life Ins Co	MD	37,330	0.0023%	99.9184%
408	63657	Garden State Life Ins Co	TX	37,268	0.0023%	99.9207%
471	62383	Centurion Life Ins Co	IA	36,973	0.0023%	99.923%
123	65757	Shelter Life Ins Co	MO	35,865	0.0022%	99.9252%
449	87645	United Fidelity Life Ins Co	TX	35,767	0.0022%	99.9274%

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953	62359	Constitution Life Ins Co	TX	34,104	0.0021%	99.9295%
290	92916	United Amer Ins Co	NE	33,470	0.0021%	99.9316%
549	80926	Sun Life & Hlth Ins Co	CT	32,608	0.002%	99.9336%
4213	69396	Texas Life Ins Co	TX	31,115	0.0019%	99.9355%
	61212	Baltimore Life Ins Co	MD	30,935	0.0019%	99.9374%
119	65110	Kanawha Ins Co	SC	30,923	0.0019%	99.9393%
671	61069	Anthem Life Ins Co	IN	30,417	0.0019%	99.9412%
370	71730	Continental Amer Ins Co	SC	29,033	0.0018%	99.943%
	71706	Standard Life & Cas Ins Co	UT	27,440	0.0017%	99.9447%
176	69094	State Farm Life & Accident Asr Co	IL	27,417	0.0017%	99.9464%
28	72222	Amica Life Ins Co	RI	27,099	0.0017%	99.9481%
403	93734	Phoenix Life & Ann Co	CT	26,550	0.0016%	99.9497%
1117	61883	Central United Life Ins Co	AR	25,967	0.0016%	99.9513%
869	65811	American Modern Life Ins Co	OH	25,435	0.0016%	99.9529%
1117	65870	Manhattan Life Ins Co	NY	24,005	0.0015%	99.9544%
4852	63479	United Teacher Assoc Ins Co	TX	23,830	0.0015%	99.9558%
1117	63053	Family Life Ins Co	TX	23,478	0.0014%	99.9573%
	60445	Sagikor Life Ins Co	TX	23,449	0.0014%	99.9587%
	74799	Leaders Life Ins Co	OK	23,391	0.0014%	99.9602%
215	68462	Reserve Natl Ins Co	OK	23,152	0.0014%	99.9616%
264	61832	Chesapeake Life Ins Co	OK	22,984	0.0014%	99.963%
153	67628	Pekin Life Ins Co	IL	22,545	0.0014%	99.9644%
876	94358	USAbLe Life	AR	22,160	0.0014%	99.9658%
	60429	American Fidelity Life Ins Co	FL	21,858	0.0013%	99.9671%
449	63487	Investors Life Ins Co N Amer	TX	19,918	0.0012%	99.9683%
315	67148	Occidental Life Ins Co Of NC	TX	17,879	0.0011%	99.9694%
213	70769	Erie Family Life Ins Co	PA	17,814	0.0011%	99.9705%
	69566	Trans World Assur Co	CA	17,351	0.0011%	99.9716%
8	70874	Allstate Life Ins Co Of NY	NY	15,558	0.001%	99.9726%
572	77720	LifeSecure Ins Co	MI	15,050	0.0009%	99.9735%
4668	68632	Vantis Life Ins Co	CT	14,421	0.0009%	99.9744%
525	93459	Pan Amer Assur Co	LA	14,234	0.0009%	99.9753%
4213	60704	Wilton Reassur Life Co of NY	NY	12,775	0.0008%	99.9761%
408	86355	Standard Life & Accident Ins Co	TX	12,528	0.0008%	99.9768%
454	69485	Security Natl Life Ins Co	UT	11,880	0.0007%	99.9776%
836	70483	Western & Southern Life Ins Co	OH	11,859	0.0007%	99.9783%
50	94218	Country Investors Life Assur Co	IL	11,621	0.0007%	99.979%
241	60992	First Metlife Investors Ins Co	NY	11,563	0.0007%	99.9797%
	69310	Surety Life Ins Co	NE	11,555	0.0007%	99.9804%
4011	72990	Genworth Life Ins Co of NY	NY	10,960	0.0007%	99.9811%
	64904	Investors Heritage Life Ins Co	KY	10,629	0.0007%	99.9818%
513	14908	Greenfields Life Ins Co	CO	10,362	0.0006%	99.9824%
901	65722	Loyal Amer Life Ins Co	OH	10,124	0.0006%	99.983%
200	60228	USAA Life Ins Co Of NY	NY	9,727	0.0006%	99.9836%
	68985	Starmount Life Ins Co	LA	9,543	0.0006%	99.9842%
4732	67253	American Life & Security Corp	AZ	9,347	0.0006%	99.9848%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
264	66087	Mid West Natl Life Ins Co Of TN	TX	9,327	0.0006%	99.9854%
290	77968	Family Heritage Life Ins Co Of Amer	OH	8,906	0.0005%	99.9859%
19	65080	John Alden Life Ins Co	WI	8,865	0.0005%	99.9865%
	63819	Unity Financial Life Ins Co	OH	8,384	0.0005%	99.987%
267	71218	Grange Life Ins Co	OH	7,952	0.0005%	99.9875%
953	68284	Pyramid Life Ins Co	KS	7,943	0.0005%	99.988%
1	68500	Continental Life Ins Co Brentwood	TN	7,931	0.0005%	99.9885%
	64343	Pacific Guardian Life Ins Co Ltd	HI	7,485	0.0005%	99.9889%
4764	60176	SBLI USA Life Ins Co Inc	NY	7,245	0.0004%	99.9894%
429	71714	Berkshire Life Ins Co of Amer	MA	7,160	0.0004%	99.9898%
4764	68845	Shenandoah Life Ins Co	VA	7,118	0.0004%	99.9902%
31	97764	Idealife Ins Co	CT	7,012	0.0004%	99.9907%
687	92703	United Natl Life Ins Co Of Amer	IL	6,748	0.0004%	99.9911%
542	69892	United Farm Family Life Ins Co	IN	6,516	0.0004%	99.9915%
588	69272	Sunset Life Ins Co Of Amer	MO	5,646	0.0003%	99.9918%
140	64327	Harleysville Life Ins Co	PA	5,636	0.0003%	99.9922%
150	67261	Old Republic Life Ins Co	IL	5,629	0.0003%	99.9925%
492	68721	Security Life Ins Co Of Amer	MN	5,417	0.0003%	99.9929%
542	69922	United Home Life Ins Co	IN	5,417	0.0003%	99.9932%
3891	69140	First Allmerica Fin Life Ins Co	MA	5,271	0.0003%	99.9935%
	11121	Unified Life Ins Co	TX	5,090	0.0003%	99.9938%
4716	65951	Merit Life Ins Co	IN	4,709	0.0003%	99.9941%
261	72850	United World Life Ins Co	NE	4,609	0.0003%	99.9944%
	84174	ELCO Mut Life & Ann	IL	4,402	0.0003%	99.9947%
612	60076	Security Plan Life Ins Co	LA	3,760	0.0002%	99.9949%
408	71773	American Natl Life Ins Co Of TX	TX	3,759	0.0002%	99.9952%
565	64297	First Unum Life Ins Co	NY	3,740	0.0002%	99.9954%
587	61239	Bankers Fidelity Life Ins Co	GA	3,695	0.0002%	99.9956%
68	64149	EPIC Life Ins Co	WI	3,430	0.0002%	99.9958%
781	86371	Ullico Life Ins Co	TX	3,305	0.0002%	99.996%
23	80985	4 Ever Life Ins Co	IL	3,079	0.0002%	99.9962%
863	92649	American Underwriters Life Ins Co	AZ	2,891	0.0002%	99.9964%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	2,760	0.0002%	99.9966%
	70130	Universal Guar Life Ins Co	OH	2,751	0.0002%	99.9967%
291	66311	Motorists Life Ins Co	OH	2,733	0.0002%	99.9969%
4732	14086	First Wyoming Life Ins Co	WY	2,692	0.0002%	99.9971%
535	62103	Columbian Mut Life Ins Co	NY	2,522	0.0002%	99.9972%
31	82880	CSI Life Ins Co	NE	2,509	0.0002%	99.9974%
565	67598	Paul Revere Life Ins Co	MA	2,424	0.0001%	99.9975%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0001%	99.9977%
525	67539	Pan Amer Life Ins Co	LA	2,207	0.0001%	99.9978%
	90638	Best Life & Hlth Ins Co	TX	2,134	0.0001%	99.9979%
215	69930	United Ins Co Of Amer	IL	2,112	0.0001%	99.9981%
50	62537	Cotton States Life Ins Co	GA	1,973	0.0001%	99.9982%
276	62863	Trustmark Life Ins Co	IL	1,783	0.0001%	99.9983%
315	67946	Pioneer Security Life Ins Co	TX	1,699	0.0001%	99.9984%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
850	68446	Longevity Ins Co	TX	1,643	0.0001%	99.9985%
4752	70742	Family Benefit Life Ins Co	MO	1,626	0.0001%	99.9986%
4832	66109	Midwestern United Life Ins Co	IN	1,521	0.0001%	99.9987%
	64238	Guaranty Income Life Ins Co	LA	1,474	0.0001%	99.9988%
429	60003	Park Avenue Life Ins Co	DE	1,380	0.0001%	99.9989%
839	62324	Freedom Life Ins Co Of Amer	TX	1,360	0.0001%	99.999%
8	70866	Allstate Assur Co	IL	1,177	0.0001%	99.999%
612	71463	CICA Life Ins Co of Amer	CO	1,131	0.0001%	99.9991%
943	60033	Ameritas Life Ins Corp of NY	NY	1,047	0.0001%	99.9992%
55	84522	Auto Club Life Ins Co	MI	993	0.0001%	99.9992%
669	71323	Zale Life Ins Co	AZ	975	0.0001%	99.9993%
4712	67059	North Coast Life Ins Co	WA	971	0.0001%	99.9994%
626	78697	Combined Life Ins Co Of NY	NY	947	0.0001%	99.9994%
241	62634	Delaware Amer Life Ins Co	DE	768	0%	99.9995%
707	69647	Catamaran Ins of Ohio Inc	OH	746	0%	99.9995%
769	79359	Great W Life & Ann Ins Co of NY	NY	702	0%	99.9995%
565	67601	Unum Ins Co	ME	667	0%	99.9996%
901	88366	American Retirement Life Ins Co	OH	654	0%	99.9996%
901	61727	Central Reserve Life Ins Co	OH	632	0%	99.9997%
4764	60183	S USA Life Ins Co Inc	AZ	599	0%	99.9997%
315	67873	Pioneer Amer Ins Co	TX	591	0%	99.9997%
4827	79057	Southland Natl Ins Corp	NC	567	0%	99.9998%
526	61735	Central Security Life Ins Co	TX	493	0%	99.9998%
315	91693	IA Amer Life Ins Co	TX	486	0%	99.9998%
215	68357	Reliable Life Ins Co	MO	377	0%	99.9999%
306	86126	Members Life Ins Co	IA	351	0%	99.9999%
953	80624	American Progressive L&H Ins Of NY	NY	333	0%	99.9999%
450	69078	Standard Security Life Ins Co Of NY	NY	301	0%	99.9999%
	89184	Sterling Investors Life Ins Co	IN	231	0%	99.9999%
	63223	Federal Life Ins Co	IL	174	0%	99.9999%
520	78743	New Era Life Ins Co	TX	150	0%	100%
	91910	American Savings Life Ins Co	AZ	146	0%	100%
901	67369	Cigna Hlth & Life Ins Co	CT	134	0%	100%
4824	71471	Ability Ins Co	NE	126	0%	100%
839	98205	Natl Foundation Life Ins Co	TX	120	0%	100%
215	66397	Mutual Savings Life Ins Co	AL	70	0%	100%
215	69779	Union Natl Life Ins Co	LA	53	0%	100%
1	90328	First Hlth Life & Hlth Ins Co	TX	53	0%	100%
4718	97691	Life Of The South Ins Co	GA	37	0%	100%
	354	Companies in Report		1,621,346,119	100%	100%