

Market Share by Line of Business - Life A&H

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Selected Criteria -		Year: 2015	State: SD	Codelist Basis: Business Written			Round by Thousands: No				
Business Type: Life A&H		Include Zero Companies: No			Line of Business: Non-cancellable (other individual policies)						
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
233	70319	Washington Natl Ins Co	IN	16,751,480	55.5601%	55.5601%	16,821,959	0	8,332,842	12,539,504	74.5425%
332	61271	Principal Life Ins Co	IA	2,866,752	9.5082%	65.0684%	2,119,179	0	601,503	1,463,406	69.0553%
626	62146	Combined Ins Co Of Amer	IL	2,571,014	8.5274%	73.5958%	2,582,745	0	893,185	979,035	37.9068%
860	67091	Northwestern Mut Life Ins Co	WI	2,231,568	7.4015%	80.9973%	2,221,303	797,451	1,210,064	1,445,425	65.071%
565	68195	Provident Life & Accident Ins Co	TN	1,101,233	3.6525%	84.6498%	1,135,453	0	2,083,834	1,998,602	176.018%
429	71714	Berkshire Life Ins Co of Amer	MA	654,377	2.1704%	86.8201%	654,787	0	0	67,081	10.2447%
1348	69019	Standard Ins Co	OR	469,088	1.5558%	88.376%	472,945	0	187,870	1,147,585	242.6466%
7	63258	Federated Life Ins Co	MN	450,311	1.4936%	89.8695%	458,315	0	0	0	0%
435	65935	Massachusetts Mut Life Ins Co	MA	392,409	1.3015%	91.1711%	401,163	10,428	56,694	1,202,586	299.7749%
241	65978	Metropolitan Life Ins Co	NY	352,565	1.1694%	92.3404%	354,940	0	0	-34,865	-9.8228%
943	61301	Ameritas Life Ins Corp	NE	316,080	1.0484%	93.3888%	330,709	0	167,881	267,795	80.976%
565	67598	Paul Revere Life Ins Co	MA	263,994	0.8756%	94.2644%	287,154	0	407,264	343,155	119.5021%
212	80896	Centre Life Ins Co	MA	215,881	0.716%	94.9804%	216,489	0	189,574	90,195	41.6626%
429	64246	Guardian Life Ins Co Of Amer	NY	182,749	0.6061%	95.5865%	182,269	2,183	2,158	939,027	515.1874%
565	62235	Unum Life Ins Co Of Amer	ME	152,671	0.5064%	96.0929%	164,457	0	223,882	171,723	104.4182%
826	66915	New York Life Ins Co	NY	151,949	0.504%	96.5969%	153,747	929	140,881	321	0.2088%
4	65005	RiverSource Life Ins Co	MN	145,540	0.4827%	97.0796%	145,776	0	82,159	82,503	56.5957%
869	66168	Minnesota Life Ins Co	MN	136,768	0.4536%	97.5332%	148,294	0	241,605	142,278	95.9432%
968	62944	AXA Equitable Life Ins Co	NY	95,940	0.3182%	97.8514%	96,112	0	97,565	97,056	100.9822%
918	65056	Jackson Natl Life Ins Co	MI	67,878	0.2251%	98.0765%	66,548	0	65,111	65,111	97.8407%
440	66265	Monarch Life Ins Co	MA	57,246	0.1899%	98.2664%	56,569	0	38,672	36,528	64.5725%
12	60488	American Gen Life Ins Co	TX	51,560	0.171%	98.4374%	44,256	0	4,049	4,840	10.9364%
458	66370	Mony Life Ins Co	NY	46,478	0.1542%	98.5916%	45,547	17,465	42,001	179,990	395.1742%
	71439	Assurity Life Ins Co	NE	43,771	0.1452%	98.7368%	42,179	0	12,391	-19,628	-46.535%
248	69973	United Life Ins Co	IA	34,817	0.1155%	98.8522%	35,311	0	18,750	6,566	18.5948%
468	86231		IA	33,831	0.1122%	98.9644%	34,485	0	0	0	0%

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		Transamerica Life Ins Co									
704	89206	Ohio Natl Life Assur Corp	OH	27,047	0.0897%	99.0542%	27,106	0	0	0	0%
3891	91642	Forethought Life Ins Co	IN	24,629	0.0817%	99.1358%	24,629	0	0	0	0%
634	66680	National Life Ins Co	VT	23,335	0.0774%	99.2132%	28,869	0	0	0	0%
19	70408	Union Security Ins Co	KS	21,770	0.0722%	99.2854%	21,681	0	0	-470	-2.1678%
20	65676	Lincoln Natl Life Ins Co	IN	21,009	0.0697%	99.3551%	23,232	0	2,723	2,383	10.2574%
850	67644	Penn Mut Life Ins Co	PA	18,678	0.0619%	99.4171%	16,767	0	0	-395	-2.3558%
565	68209	Provident Life & Cas Ins Co	TN	16,777	0.0556%	99.4727%	16,775	0	0	0	0%
	64580	Illinois Mut Life Ins Co	IL	14,169	0.047%	99.5197%	14,132	0	12,388	-187,010	-1,323.3088%
1211	66583	National Guardian Life Ins Co	WI	14,094	0.0467%	99.5665%	14,563	0	11,200	11,200	76.9072%
704	67172	Ohio Natl Life Ins Co	OH	11,031	0.0366%	99.603%	10,983	1,810	0	0	0%
241	63665	General Amer Life Ins Co	MO	9,179	0.0304%	99.6335%	10,902	0	0	0	0%
241	87726	Metlife Ins Co USA	DE	7,736	0.0257%	99.6591%	7,784	0	39,761	-323,737	-4,159.0057%
458	68136	Protective Life Ins Co	TN	7,052	0.0234%	99.6825%	7,046	0	0	-2,221	-31.5214%
525	67539	Pan Amer Life Ins Co	LA	7,042	0.0234%	99.7059%	7,967	0	0	0	0%
212	63177	Farmers New World Life Ins Co	WA	6,933	0.023%	99.7289%	6,899	0	0	0	0%
200	69663	USAA Life Ins Co	TX	6,497	0.0215%	99.7504%	6,603	0	0	0	0%
261	71412	Mutual Of Omaha Ins Co	NE	6,144	0.0204%	99.7708%	7,246	0	0	3,840	52.9948%
901	62308	Connecticut Gen Life Ins Co	CT	5,881	0.0195%	99.7903%	5,374	0	0	542	10.0856%
769	80705	US Br Great West Life Assur Co	MI	5,710	0.0189%	99.8093%	5,782	0	12,581	12,346	213.5247%
19	60275	American Bankers Life Assur Co Of FL	FL	5,702	0.0189%	99.8282%	5,702	0	0	-82	-1.4381%
769	80659	US Business of Canada Life Assur Co	MI	5,697	0.0189%	99.8471%	6,267	0	27,751	27,751	442.8116%
276	61425	Trustmark Ins Co	IL	4,741	0.0157%	99.8628%	4,844	0	1,591	389	8.0306%
241	91626	New England Life Ins Co	MA	4,329	0.0144%	99.8771%	4,324	0	0	0	0%
4852	63479	United Teacher Assoc Ins Co	TX	4,193	0.0139%	99.8911%	4,433	0	1,364	1,221	27.5434%
4734	61689	Athene Ann & Life Co	IA	3,962	0.0131%	99.9042%	7,078	0	0	0	0%
626	78697	Combined Life Ins Co Of NY	NY	3,077	0.0102%	99.9144%	3,068	0	0	-4,064	-132.4641%

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	68772	Security Mut Life Ins Co Of NY	NY	3,064	0.0102%	99.9246%	3,235	0	0	0	0%
619	60895	American United Life Ins Co	IN	2,959	0.0098%	99.9344%	3,197	0	0	0	0%
904	65838	John Hancock Life Ins Co USA	MI	2,689	0.0089%	99.9433%	2,838	36	129,749	129,749	4,571.8464%
565	64297	First Unum Life Ins Co	NY	2,532	0.0084%	99.9517%	2,734	0	0	0	0%
20	62057	Lincoln Life & Ann Co of NY	NY	2,032	0.0067%	99.9584%	2,136	0	0	0	0%
943	60033	Ameritas Life Ins Corp of NY	NY	1,958	0.0065%	99.9649%	1,923	0	0	0	0%
304	68241	Prudential Ins Co Of Amer	NJ	1,862	0.0062%	99.9711%	1,533	0	0	-1,765	-115.1337%
4832	67105	Reliastar Life Ins Co	MN	1,777	0.0059%	99.977%	1,783	0	0	-2,148	-120.4711%
408	86355	Standard Life & Accident Ins Co	TX	1,775	0.0059%	99.9829%	1,901	0	0	0	0%
306	62626	CMFG Life Ins Co	IA	1,614	0.0054%	99.9882%	1,637	0	0	-574	-35.0641%
513	63088	Farm Bureau Life Ins Co	IA	1,172	0.0039%	99.9921%	1,210	0	0	0	0%
	11121	Unified Life Ins Co	TX	856	0.0028%	99.995%	873	0	0	0	0%
588	67199	Old Amer Ins Co	MO	375	0.0012%	99.9962%	401	0	0	8	1.995%
290	65331	Liberty Natl Life Ins Co	NE	331	0.0011%	99.9973%	333	0	0	0	0%
4718	97691	Life Of The South Ins Co	GA	216	0.0007%	99.998%	975	0	0	-30	-3.0769%
588	65129	Kansas City Life Ins Co	MO	167	0.0006%	99.9986%	167	0	0	2	1.1976%
233	61263	Bankers Life & Cas Co	IL	151	0.0005%	99.9991%	142	0	0	-14	-9.8592%
4011	65536	Genworth Life & Ann Ins Co	VA	131	0.0004%	99.9995%	134	0	0	0	0%
565	62049	Colonial Life & Accident Ins Co	SC	123	0.0004%	99.9999%	21,953	0	0	0	0%
468	66281	Transamerica Premier Life Ins Co	IA	14	0%	100%	14	0	0	0	0%
687	64211	Guarantee Trust Life Ins Co	IL	10	0%	100%	10	0	0	0	0%
367	80578	Physicians Mut Ins Co	NE	0	0%	100%	0	0	0	-25	0%
		74 Companies in Report		30,150,172	100%	100%	29,621,876	830,302	15,339,043	22,882,715	77.2494%