

Market Share Life & Annuity
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Selected Criteria -	Year: 2015	State: SD	Codelist Basis: Business Written	Round by Thousands: No		
	Include Zero Companies: No	Line of Business: Total	Premium Type: Life			
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
304	79227	Pruco Life Ins Co	AZ	90,663,778	11.0775%	11.0775%
20	65676	Lincoln Natl Life Ins Co	IN	73,516,772	8.9824%	20.0599%
709	67466	Pacific Life Ins Co	NE	55,540,709	6.7861%	26.846%
904	65838	John Hancock Life Ins Co USA	MI	48,391,475	5.9126%	32.7586%
826	66915	New York Life Ins Co	NY	42,261,910	5.1636%	37.9222%
860	67091	Northwestern Mut Life Ins Co	WI	39,694,829	4.85%	42.7722%
212	90557	Zurich Amer Life Ins Co	IL	33,852,866	4.1362%	46.9084%
	15313	Investors Preferred Life Ins Co	SD	28,272,156	3.4544%	50.3628%
826	91596	New York Life Ins & Ann Corp	DE	24,207,715	2.9578%	53.3205%
431	66044	Midland Natl Life Ins Co	IA	20,146,197	2.4615%	55.7821%
4844	60232	Lombard Intl Life Assur Co	PA	19,558,333	2.3897%	58.1717%
241	87726	Metlife Ins Co USA	DE	17,568,821	2.1466%	60.3183%
176	69108	State Farm Life Ins Co	IL	15,803,462	1.9309%	62.2492%
435	65935	Massachusetts Mut Life Ins Co	MA	13,742,872	1.6791%	63.9284%
140	92657	Nationwide Life & Ann Ins Co	OH	13,282,398	1.6229%	65.5512%
4832	67105	Reliastar Life Ins Co	MN	11,427,176	1.3962%	66.9474%
468	86231	Transamerica Life Ins Co	IA	10,688,155	1.3059%	68.2533%
12	60488	American Gen Life Ins Co	TX	9,638,929	1.1777%	69.431%
332	71161	Principal Natl Life Ins Co	IA	9,222,084	1.1268%	70.5578%
91	71153	Hartford Life & Ann Ins Co	CT	8,835,087	1.0795%	71.6373%
473	60399	American Family Life Ins Co	WI	8,443,047	1.0316%	72.6689%
3891	62200	Accordia Life & Ann Co	IA	8,306,908	1.015%	73.6838%
332	61271	Principal Life Ins Co	IA	8,294,100	1.0134%	74.6972%
513	63088	Farm Bureau Life Ins Co	IA	8,188,089	1.0004%	75.6977%
241	65978	Metropolitan Life Ins Co	NY	7,999,847	0.9774%	76.6751%
304	68241	Prudential Ins Co Of Amer	NJ	7,213,528	0.8814%	77.5565%
968	62944	AXA Equitable Life Ins Co	NY	6,891,510	0.842%	78.3985%
869	66168	Minnesota Life Ins Co	MN	6,888,567	0.8417%	79.2402%
458	68136	Protective Life Ins Co	TN	6,199,390	0.7575%	79.9976%
261	69868	United Of Omaha Life Ins Co	NE	5,645,603	0.6898%	80.6874%
4	65005	RiverSource Life Ins Co	MN	5,579,292	0.6817%	81.3691%
565	62235	Unum Life Ins Co Of Amer	ME	5,194,338	0.6347%	82.0037%
	64505	Homesteaders Life Co	IA	5,081,508	0.6209%	82.6246%
850	67644	Penn Mut Life Ins Co	PA	4,865,685	0.5945%	83.2191%
4011	65536	Genworth Life & Ann Ins Co	VA	4,717,687	0.5764%	83.7955%
1129	68608	Symetra Life Ins Co	IA	4,132,625	0.5049%	84.3005%
429	64246	Guardian Life Ins Co Of Amer	NY	3,981,106	0.4864%	84.7869%
4750	65919	Primerica Life Ins Co	MA	3,944,736	0.482%	85.2689%
918	65056	Jackson Natl Life Ins Co	MI	3,442,297	0.4206%	85.6894%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
403	93548	PHL Variable Ins Co	CT	3,216,032	0.3929%	86.0824%
212	63177	Farmers New World Life Ins Co	WA	3,206,202	0.3917%	86.4741%
549	80802	US Br Sun Life Assur Co of Canada	MI	3,165,086	0.3867%	86.8608%
1211	66583	National Guardian Life Ins Co	WI	3,002,053	0.3668%	87.2276%
1280	71480	Great Western Ins Co	UT	2,910,254	0.3556%	87.5832%
943	61301	Ameritas Life Ins Corp	NE	2,890,555	0.3532%	87.9364%
91	70815	Hartford Life & Accident Ins Co	CT	2,711,075	0.3312%	88.2676%
4832	68713	Security Life Of Denver Ins Co	CO	2,599,181	0.3176%	88.5852%
	71439	Assurity Life Ins Co	NE	2,447,335	0.299%	88.8842%
1216	60142	TIAA Cref Life Ins Co	NY	2,387,612	0.2917%	89.176%
290	60577	American Income Life Ins Co	IN	2,331,515	0.2849%	89.4608%
431	66974	North Amer Co Life & Hlth Ins	IA	2,324,736	0.284%	89.7449%
872	94250	Banner Life Ins Co	MD	2,323,781	0.2839%	90.0288%
290	91472	Globe Life & Accident Ins Co	NE	2,251,469	0.2751%	90.3039%
4011	70025	Genworth Life Ins Co	DE	2,244,259	0.2742%	90.5781%
458	70335	West Coast Life Ins Co	NE	2,232,656	0.2728%	90.8509%
306	62626	CMFG Life Ins Co	IA	2,203,408	0.2692%	91.1201%
2878	63983	United Heritage Life Ins Co	ID	2,178,366	0.2662%	91.3863%
968	78077	Mony Life Ins Co Of Amer	AZ	2,120,162	0.259%	91.6453%
901	65498	Life Ins Co Of N Amer	PA	2,096,213	0.2561%	91.9014%
	62510	Equitrust Life Ins Co	IL	1,914,999	0.234%	92.1354%
4815	65595	Lincoln Benefit Life Co	NE	1,835,947	0.2243%	92.3597%
7	63258	Federated Life Ins Co	MN	1,806,847	0.2208%	92.5805%
200	69663	USAA Life Ins Co	TX	1,773,065	0.2166%	92.7971%
19	70408	Union Security Ins Co	KS	1,722,201	0.2104%	93.0075%
619	69116	State Life Ins Co	IN	1,685,638	0.206%	93.2135%
468	66281	Transamerica Premier Life Ins Co	IA	1,610,043	0.1967%	93.4102%
4794	79065	Delaware Life Ins Co	DE	1,513,931	0.185%	93.5952%
370	60380	American Family Life Assur Co of Col	NE	1,477,499	0.1805%	93.7757%
	67393	Ozark Natl Life Ins Co	MO	1,437,306	0.1756%	93.9513%
761	90611	Allianz Life Ins Co Of N Amer	MN	1,404,284	0.1716%	94.1229%
1348	69019	Standard Ins Co	OR	1,292,479	0.1579%	94.2808%
4734	61689	Athene Ann & Life Co	IA	1,290,653	0.1577%	94.4385%
565	68195	Provident Life & Accident Ins Co	TN	1,288,521	0.1574%	94.596%
280	61190	Auto Owners Life Ins Co	MI	1,288,267	0.1574%	94.7534%
408	60739	American Natl Ins Co	TX	1,283,762	0.1569%	94.9102%
690	61751	Central States H & L Co Of Omaha	NE	1,260,268	0.154%	95.0642%
244	76236	Cincinnati Life Ins Co	OH	1,240,982	0.1516%	95.2158%
300	64513	Horace Mann Life Ins Co	IL	1,195,360	0.1461%	95.3619%
	64580	Illinois Mut Life Ins Co	IL	1,144,824	0.1399%	95.5018%
968	84530	US Financial Life Ins Co	OH	1,129,864	0.138%	95.6398%
4732	13561	Great Plains Life Assur Co	SD	1,101,169	0.1345%	95.7743%
850	93262	Penn Ins & Ann Co	DE	1,037,203	0.1267%	95.9011%
248	69973	United Life Ins Co	IA	931,112	0.1138%	96.0148%
	60542	American Home Life Ins Co	KS	878,721	0.1074%	96.1222%
	66850	National Western Life Ins Co	CO	858,884	0.1049%	96.2271%

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140	66869	Nationwide Life Ins Co	OH	855,906	0.1046%	96.3317%
	62928	EMC Natl Life Co	IA	829,487	0.1013%	96.4331%
55	71854	AAA Life Ins Co	MI	810,409	0.099%	96.5321%
836	65242	Lafayette Life Ins Co	OH	796,433	0.0973%	96.6294%
619	60895	American United Life Ins Co	IN	793,295	0.0969%	96.7263%
917	71129	Dearborn Natl Life Ins Co	IL	763,755	0.0933%	96.8196%
869	93742	Securian Life Ins Co	MN	760,713	0.0929%	96.9126%
704	67172	Ohio Natl Life Ins Co	OH	756,767	0.0925%	97.005%
8	60534	American Heritage Life Ins Co	FL	748,456	0.0914%	97.0965%
661	77828	Companion Life Ins Co	SC	744,967	0.091%	97.1875%
4483	70939	Gerber Life Ins Co	NY	716,439	0.0875%	97.2751%
111	65315	Liberty Life Assur Co Of Boston	NH	670,671	0.0819%	97.357%
826	81353	NYLife Ins Co Of AZ	AZ	623,515	0.0762%	97.4332%
4832	80942	Voya Ins & Ann Co	IA	574,867	0.0702%	97.5034%
1	60054	Aetna Life Ins Co	CT	557,343	0.0681%	97.5715%
588	67199	Old Amer Ins Co	MO	555,474	0.0679%	97.6394%
704	89206	Ohio Natl Life Assur Corp	OH	552,186	0.0675%	97.7069%
233	61263	Bankers Life & Cas Co	IL	506,465	0.0619%	97.7687%
367	72125	Physicians Life Ins Co	NE	491,893	0.0601%	97.8288%
634	65528	Life Ins Co Of The Southwest	TX	490,179	0.0599%	97.8887%
290	65331	Liberty Natl Life Ins Co	NE	474,310	0.058%	97.9467%
4731	63274	Fidelity & Guar Life Ins Co	IA	449,876	0.055%	98.0016%
588	65129	Kansas City Life Ins Co	MO	448,760	0.0548%	98.0565%
	63290	Fidelity Life Assn A Legal Reserve L	IL	431,343	0.0527%	98.1092%
901	62308	Connecticut Gen Life Ins Co	CT	427,844	0.0523%	98.1615%
8	60186	Allstate Life Ins Co	IL	424,168	0.0518%	98.2133%
20	67652	First Penn Pacific Life Ins Co	IN	401,354	0.049%	98.2623%
241	63665	General Amer Life Ins Co	MO	397,564	0.0486%	98.3109%
769	68322	Great W Life & Ann Ins Co	CO	374,799	0.0458%	98.3567%
233	62065	Colonial Penn Life Ins Co	PA	361,575	0.0442%	98.4009%
574	76112	Oxford Life Ins Co	AZ	345,034	0.0422%	98.443%
619	67911	Pioneer Mut Life Ins Co	ND	337,013	0.0412%	98.4842%
1216	69345	Teachers Ins & Ann Assoc Of Amer	NY	334,603	0.0409%	98.5251%
12	70106	United States Life Ins Co in the Cit	NY	321,696	0.0393%	98.5644%
634	66680	National Life Ins Co	VT	317,397	0.0388%	98.6032%
	65927	Lincoln Heritage Life Ins Co	IL	312,131	0.0381%	98.6413%
403	67814	Phoenix Life Ins Co	NY	294,448	0.036%	98.6773%
4213	65900	Wilco Life Ins Co	IN	291,591	0.0356%	98.7129%
565	62049	Colonial Life & Accident Ins Co	SC	291,016	0.0356%	98.7485%
458	66370	Mony Life Ins Co	NY	288,531	0.0353%	98.7837%
449	66540	National Farmers Union Life Ins Co	TX	286,758	0.035%	98.8188%
19	67989	American Memorial Life Ins Co	SD	269,179	0.0329%	98.8516%
707	62286	Golden Rule Ins Co	IN	265,094	0.0324%	98.884%
3527	60836	American Republic Ins Co	IA	256,958	0.0314%	98.9154%
435	93432	CM Life Ins Co	CT	237,423	0.029%	98.9444%
836	99937	Columbus Life Ins Co	OH	222,443	0.0272%	98.9716%

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626	62146	Combined Ins Co Of Amer	IL	218,125	0.0267%	98.9983%
4716	60518	American Hlth & Life Ins Co	TX	205,422	0.0251%	99.0234%
4852	71404	Continental Gen Ins Co	OH	199,412	0.0244%	99.0477%
709	97268	Pacific Life & Ann Co	AZ	195,000	0.0238%	99.0716%
3098	68381	Reliance Standard Life Ins Co	IL	192,596	0.0235%	99.0951%
769	80659	US Business of Canada Life Assur Co	MI	188,287	0.023%	99.1181%
801	99775	Funeral Directors Life Ins Co	TX	182,424	0.0223%	99.1404%
4553	70435	The Savings Bank Life Ins Co Of MA	MA	181,850	0.0222%	99.1626%
	69329	Surety Life & Cas Ins Co	ND	180,189	0.022%	99.1846%
50	62553	Country Life Ins Co	IL	170,766	0.0209%	99.2055%
4734	61492	Athene Annuity & Life Assur Co	DE	160,926	0.0197%	99.2251%
4832	86509	Voya Retirement Ins & Ann Co	CT	159,590	0.0195%	99.2446%
	77879	5 Star Life Ins Co	LA	158,231	0.0193%	99.264%
233	70319	Washington Natl Ins Co	IN	153,533	0.0188%	99.2827%
4832	61360	Reliastar Life Ins Co Of NY	NY	153,154	0.0187%	99.3014%
3891	91642	Forethought Life Ins Co	IN	152,685	0.0187%	99.3201%
91	88072	Hartford Life Ins Co	CT	149,698	0.0183%	99.3384%
904	86375	John Hancock Life Ins Co of NY	NY	137,263	0.0168%	99.3552%
449	61999	Americo Fin Life & Ann Ins Co	TX	136,776	0.0167%	99.3719%
1211	97241	Settlers Life Ins Co	WI	131,292	0.016%	99.3879%
19	69477	Time Ins Co	WI	130,849	0.016%	99.4039%
	69132	State Mut Ins Co	GA	126,349	0.0154%	99.4193%
169	68810	Sentry Life Ins Co	WI	124,097	0.0152%	99.4345%
241	91626	New England Life Ins Co	MA	118,099	0.0144%	99.4489%
775	90247	Pharmacists Life Ins Co	IA	116,846	0.0143%	99.4632%
241	97136	Metropolitan Tower Life Ins Co	DE	110,004	0.0134%	99.4766%
	62952	Equitable Life & Cas Ins Co	UT	109,105	0.0133%	99.49%
431	68675	Security Benefit Life Ins Co	KS	105,746	0.0129%	99.5029%
20	62057	Lincoln Life & Ann Co of NY	NY	102,260	0.0125%	99.5154%
315	68594	American Amicable Life Ins Co Of TX	TX	100,356	0.0123%	99.5277%
687	64211	Guarantee Trust Life Ins Co	IL	96,124	0.0117%	99.5394%
968	62880	AXA Equitable Life & Ann Co	CO	94,244	0.0115%	99.5509%
19	60275	American Bankers Life Assur Co Of FL	FL	93,448	0.0114%	99.5623%
4750	61409	National Benefit Life Ins Co	NY	81,239	0.0099%	99.5723%
350	62596	Union Fidelity Life Ins Co	KS	80,646	0.0099%	99.5821%
276	61425	Trustmark Ins Co	IL	80,126	0.0098%	99.5919%
84	63312	Great Amer Life Ins Co	OH	78,661	0.0096%	99.6015%
	68772	Security Mut Life Ins Co Of NY	NY	78,529	0.0096%	99.6111%
615	61395	Beneficial Life Ins Co	UT	76,747	0.0094%	99.6205%
4725	93777	Pavonia Life Ins Co of MI	MI	75,184	0.0092%	99.6297%
330	60410	American Fidelity Assur Co	OK	74,534	0.0091%	99.6388%
4639	61182	Aurora Natl Life Assur Co	CA	74,161	0.0091%	99.6478%
450	65781	Madison Natl Life Ins Co Inc	WI	73,926	0.009%	99.6569%
3527	65641	Medico Life & Hlth Ins Co	IA	73,544	0.009%	99.6659%
535	76023	Columbian Life Ins Co	IL	71,441	0.0087%	99.6746%
581	61476	Boston Mut Life Ins Co	MA	70,865	0.0087%	99.6832%

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4712	63967	Government Personnel Mut Life Ins Co	TX	69,387	0.0085%	99.6917%
2938	97721	Thrivent Life Ins Co	MN	68,208	0.0083%	99.7001%
1	12321	American Continental Ins Co	TN	65,609	0.008%	99.7081%
769	80705	US Br Great West Life Assur Co	MI	63,541	0.0078%	99.7158%
4734	63932	Athene Life Ins Co of NY	NY	59,943	0.0073%	99.7232%
449	90212	Great Southern Life Ins Co	TX	59,509	0.0073%	99.7304%
2658	92738	American Equity Invest Life Ins Co	IA	57,938	0.0071%	99.7375%
	87920	Locomotive Engineers & Conductors Mu	MI	55,891	0.0068%	99.7443%
872	66230	William Penn Life Ins Co Of NY	NY	51,618	0.0063%	99.7506%
449	67180	Ohio State Life Ins Co	TX	51,155	0.0063%	99.7569%
525	66427	Mutual Trust Life Ins Co a Pan Amer	IL	50,162	0.0061%	99.763%
84	67083	Manhattan Natl Life Ins Co	OH	49,695	0.0061%	99.7691%
435	70416	MML Bay State Life Ins Co	CT	45,989	0.0056%	99.7747%
4213	62413	Wilcac Life Ins Co	IL	45,856	0.0056%	99.7803%
344	61875	Church Life Ins Corp	NY	44,671	0.0055%	99.7858%
212	70173	Universal Underwriters Life Ins Co	KS	41,641	0.0051%	99.7909%
3527	31119	Medico Ins Co	NE	40,997	0.005%	99.7959%
3891	84824	Commonwealth Ann & Life Ins Co	MA	37,714	0.0046%	99.8005%
707	79413	UnitedHealthcare Ins Co	CT	37,381	0.0046%	99.805%
781	69744	Union Labor Life Ins Co	MD	37,330	0.0046%	99.8096%
408	63657	Garden State Life Ins Co	TX	37,268	0.0046%	99.8142%
471	62383	Centurion Life Ins Co	IA	36,973	0.0045%	99.8187%
4734	68039	Athene Ann & Life Assur Co of NY	NY	36,412	0.0044%	99.8231%
4824	68802	Sentinel Security Life Ins Co	UT	36,135	0.0044%	99.8275%
4827	84786	Colorado Bankers Life Ins Co	NC	36,134	0.0044%	99.832%
836	92622	Western Southern Life Assur Co	OH	35,918	0.0044%	99.8363%
449	87645	United Fidelity Life Ins Co	TX	34,869	0.0043%	99.8406%
123	65757	Shelter Life Ins Co	MO	34,751	0.0042%	99.8449%
953	62359	Constitution Life Ins Co	TX	34,104	0.0042%	99.849%
290	92916	United Amer Ins Co	NE	33,470	0.0041%	99.8531%
549	80926	Sun Life & Hlth Ins Co	CT	32,608	0.004%	99.8571%
4213	69396	Texas Life Ins Co	TX	31,115	0.0038%	99.8609%
	61212	Baltimore Life Ins Co	MD	30,935	0.0038%	99.8647%
119	65110	Kanawha Ins Co	SC	30,923	0.0038%	99.8685%
671	61069	Anthem Life Ins Co	IN	30,417	0.0037%	99.8722%
468	79022	Transamerica Advisors Life Ins Co	AR	29,346	0.0036%	99.8758%
370	71730	Continental Amer Ins Co	SC	29,033	0.0035%	99.8793%
	71706	Standard Life & Cas Ins Co	UT	27,440	0.0034%	99.8827%
176	69094	State Farm Life & Accident Asr Co	IL	27,417	0.0033%	99.886%
28	72222	Amica Life Ins Co	RI	27,099	0.0033%	99.8893%
403	93734	Phoenix Life & Ann Co	CT	26,550	0.0032%	99.8926%
1117	61883	Central United Life Ins Co	AR	25,967	0.0032%	99.8957%
429	78778	Guardian Ins & Ann Co Inc	DE	25,932	0.0032%	99.8989%
869	65811	American Modern Life Ins Co	OH	25,435	0.0031%	99.902%
1117	65870	Manhattan Life Ins Co	NY	24,005	0.0029%	99.9049%
1117	63053	Family Life Ins Co	TX	23,478	0.0029%	99.9078%

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	74799	Leaders Life Ins Co	OK	23,391	0.0029%	99.9107%
215	68462	Reserve Natl Ins Co	OK	23,152	0.0028%	99.9135%
264	61832	Chesapeake Life Ins Co	OK	22,984	0.0028%	99.9163%
153	67628	Pekin Life Ins Co	IL	22,545	0.0028%	99.9191%
876	94358	USAble Life	AR	22,160	0.0027%	99.9218%
4836	64017	Jefferson Natl Life Ins Co	TX	21,826	0.0027%	99.9244%
	60429	American Fidelity Life Ins Co	FL	21,618	0.0026%	99.9271%
449	63487	Investors Life Ins Co N Amer	TX	19,918	0.0024%	99.9295%
213	70769	Erie Family Life Ins Co	PA	17,564	0.0021%	99.9317%
	69566	Trans World Assur Co	CA	17,351	0.0021%	99.9338%
4852	63479	United Teacher Assoc Ins Co	TX	16,610	0.002%	99.9358%
8	70874	Allstate Life Ins Co Of NY	NY	15,558	0.0019%	99.9377%
572	77720	LifeSecure Ins Co	MI	15,050	0.0018%	99.9395%
4668	68632	Vantis Life Ins Co	CT	14,421	0.0018%	99.9413%
525	93459	Pan Amer Assur Co	LA	14,234	0.0017%	99.943%
	60445	Sagikor Life Ins Co	TX	13,374	0.0016%	99.9447%
315	67148	Occidental Life Ins Co Of NC	TX	12,823	0.0016%	99.9462%
4213	60704	Wilton Reassur Life Co of NY	NY	12,775	0.0016%	99.9478%
468	70688	Transamerica Financial Life Ins Co	NY	12,593	0.0015%	99.9493%
408	86355	Standard Life & Accident Ins Co	TX	12,528	0.0015%	99.9509%
836	70483	Western & Southern Life Ins Co	OH	11,859	0.0014%	99.9523%
	88668	Mutual Of Amer Life Ins Co	NY	11,595	0.0014%	99.9537%
241	60992	First Metlife Investors Ins Co	NY	11,563	0.0014%	99.9552%
	69310	Surety Life Ins Co	NE	11,555	0.0014%	99.9566%
50	94218	Country Investors Life Assur Co	IL	11,321	0.0014%	99.958%
4011	72990	Genworth Life Ins Co of NY	NY	10,960	0.0013%	99.9593%
	64904	Investors Heritage Life Ins Co	KY	10,629	0.0013%	99.9606%
513	14908	Greenfields Life Ins Co	CO	10,362	0.0013%	99.9619%
901	65722	Loyal Amer Life Ins Co	OH	10,124	0.0012%	99.9631%
200	60228	USAA Life Ins Co Of NY	NY	9,727	0.0012%	99.9643%
	68985	Starmount Life Ins Co	LA	9,543	0.0012%	99.9654%
264	66087	Mid West Natl Life Ins Co Of TN	TX	9,327	0.0011%	99.9666%
981	93696	Fidelity Investments Life Ins Co	UT	9,306	0.0011%	99.9677%
290	77968	Family Heritage Life Ins Co Of Amer	OH	8,906	0.0011%	99.9688%
19	65080	John Alden Life Ins Co	WI	8,865	0.0011%	99.9699%
	63819	Unity Financial Life Ins Co	OH	8,384	0.001%	99.9709%
3436	68543	Liberty Bankers Life Ins Co	OK	8,262	0.001%	99.9719%
267	71218	Grange Life Ins Co	OH	7,952	0.001%	99.9729%
953	68284	Pyramid Life Ins Co	KS	7,943	0.001%	99.9739%
1	68500	Continental Life Ins Co Brentwood	TN	7,931	0.001%	99.9748%
	64343	Pacific Guardian Life Ins Co Ltd	HI	7,485	0.0009%	99.9758%
4764	60176	SBLI USA Life Ins Co Inc	NY	7,245	0.0009%	99.9766%
429	71714	Berkshire Life Ins Co of Amer	MA	7,160	0.0009%	99.9775%
4764	68845	Shenandoah Life Ins Co	VA	6,998	0.0009%	99.9784%
31	97764	Idealife Ins Co	CT	6,932	0.0008%	99.9792%
687	92703	United Natl Life Ins Co Of Amer	IL	6,748	0.0008%	99.98%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
451	71870	Fidelity Security Life Ins Co	MO	6,720	0.0008%	99.9809%
542	69892	United Farm Family Life Ins Co	IN	6,516	0.0008%	99.9817%
4732	67253	American Life & Security Corp	AZ	5,847	0.0007%	99.9824%
588	69272	Sunset Life Ins Co Of Amer	MO	5,646	0.0007%	99.9831%
140	64327	Harleysville Life Ins Co	PA	5,636	0.0007%	99.9837%
150	67261	Old Republic Life Ins Co	IL	5,629	0.0007%	99.9844%
542	69922	United Home Life Ins Co	IN	5,417	0.0007%	99.9851%
3891	69140	First Allmerica Fin Life Ins Co	MA	5,271	0.0006%	99.9857%
492	68721	Security Life Ins Co Of Amer	MN	5,177	0.0006%	99.9864%
	11121	Unified Life Ins Co	TX	5,090	0.0006%	99.987%
836	74780	Integrity Life Ins Co	OH	4,904	0.0006%	99.9876%
4716	65951	Merit Life Ins Co	IN	4,709	0.0006%	99.9882%
261	72850	United World Life Ins Co	NE	4,609	0.0006%	99.9887%
304	86630	Prudential Ann Life Assur Corp	AZ	4,300	0.0005%	99.9893%
408	71773	American Natl Life Ins Co Of TX	TX	3,759	0.0005%	99.9897%
565	64297	First Unum Life Ins Co	NY	3,740	0.0005%	99.9902%
587	61239	Bankers Fidelity Life Ins Co	GA	3,695	0.0005%	99.9906%
68	64149	EPIC Life Ins Co	WI	3,430	0.0004%	99.991%
781	86371	Ullico Life Ins Co	TX	3,305	0.0004%	99.9915%
23	80985	4 Ever Life Ins Co	IL	2,934	0.0004%	99.9918%
863	92649	American Underwriters Life Ins Co	AZ	2,891	0.0004%	99.9922%
315	14406	Industrial Alliance Ins & Fin Serv I	TX	2,760	0.0003%	99.9925%
	84174	ELCO Mut Life & Ann	IL	2,755	0.0003%	99.9928%
291	66311	Motorists Life Ins Co	OH	2,733	0.0003%	99.9932%
	70130	Universal Guar Life Ins Co	OH	2,691	0.0003%	99.9935%
4752	60227	Trinity Life Ins Co	OK	2,572	0.0003%	99.9938%
535	62103	Columbian Mut Life Ins Co	NY	2,522	0.0003%	99.9941%
31	82880	CSI Life Ins Co	NE	2,509	0.0003%	99.9944%
565	67598	Paul Revere Life Ins Co	MA	2,424	0.0003%	99.9947%
458	88536	Protective Life & Annuity Ins Co	AL	2,360	0.0003%	99.995%
525	67539	Pan Amer Life Ins Co	LA	2,207	0.0003%	99.9953%
	90638	Best Life & Hlth Ins Co	TX	2,134	0.0003%	99.9955%
215	69930	United Ins Co Of Amer	IL	2,112	0.0003%	99.9958%
50	62537	Cotton States Life Ins Co	GA	1,973	0.0002%	99.996%
276	62863	Trustmark Life Ins Co	IL	1,783	0.0002%	99.9963%
315	67946	Pioneer Security Life Ins Co	TX	1,699	0.0002%	99.9965%
850	68446	Longevity Ins Co	TX	1,643	0.0002%	99.9967%
4752	70742	Family Benefit Life Ins Co	MO	1,626	0.0002%	99.9969%
4832	66109	Midwestern United Life Ins Co	IN	1,521	0.0002%	99.9971%
	64238	Guaranty Income Life Ins Co	LA	1,474	0.0002%	99.9972%
4732	14086	First Wyoming Life Ins Co	WY	1,442	0.0002%	99.9974%
429	60003	Park Avenue Life Ins Co	DE	1,380	0.0002%	99.9976%
839	62324	Freedom Life Ins Co Of Amer	TX	1,360	0.0002%	99.9977%
454	69485	Security Natl Life Ins Co	UT	1,304	0.0002%	99.9979%
8	70866	Allstate Assur Co	IL	1,177	0.0001%	99.998%
612	71463	CICA Life Ins Co of Amer	CO	1,131	0.0001%	99.9982%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share
943	60033	Ameritas Life Ins Corp of NY	NY	1,047	0.0001%	99.9983%
55	84522	Auto Club Life Ins Co	MI	993	0.0001%	99.9984%
669	71323	Zale Life Ins Co	AZ	975	0.0001%	99.9986%
4712	67059	North Coast Life Ins Co	WA	971	0.0001%	99.9987%
626	78697	Combined Life Ins Co Of NY	NY	947	0.0001%	99.9988%
241	62634	Delaware Amer Life Ins Co	DE	768	0.0001%	99.9989%
707	69647	Catamaran Ins of Ohio Inc	OH	746	0.0001%	99.999%
769	79359	Great W Life & Ann Ins Co of NY	NY	702	0.0001%	99.9991%
565	67601	Unum Ins Co	ME	667	0.0001%	99.9991%
901	88366	American Retirement Life Ins Co	OH	654	0.0001%	99.9992%
901	61727	Central Reserve Life Ins Co	OH	632	0.0001%	99.9993%
4764	60183	S USA Life Ins Co Inc	AZ	599	0.0001%	99.9994%
315	67873	Pioneer Amer Ins Co	TX	591	0.0001%	99.9994%
4827	79057	Southland Natl Ins Corp	NC	567	0.0001%	99.9995%
526	61735	Central Security Life Ins Co	TX	493	0.0001%	99.9996%
315	91693	IA Amer Life Ins Co	TX	486	0.0001%	99.9996%
215	68357	Reliable Life Ins Co	MO	377	0%	99.9997%
306	86126	Members Life Ins Co	IA	351	0%	99.9997%
612	60076	Security Plan Life Ins Co	LA	350	0%	99.9998%
953	80624	American Progressive L&H Ins Of NY	NY	333	0%	99.9998%
450	69078	Standard Security Life Ins Co Of NY	NY	301	0%	99.9998%
	89184	Sterling Investors Life Ins Co	IN	231	0%	99.9999%
	63223	Federal Life Ins Co	IL	174	0%	99.9999%
520	78743	New Era Life Ins Co	TX	150	0%	99.9999%
	91910	American Savings Life Ins Co	AZ	146	0%	99.9999%
431	83607	Guggenheim Life & Ann Co	DE	138	0%	99.9999%
4824	71471	Ability Ins Co	NE	126	0%	100%
839	98205	Natl Foundation Life Ins Co	TX	120	0%	100%
215	66397	Mutual Savings Life Ins Co	AL	70	0%	100%
215	69779	Union Natl Life Ins Co	LA	53	0%	100%
1	90328	First Hlth Life & Hlth Ins Co	TX	53	0%	100%
4718	97691	Life Of The South Ins Co	GA	37	0%	100%
	347	<b>Companies in Report</b>		818,450,334	100%	100%